```
R version 4.0.3 (2020-10-10) -- "Bunny-Wunnies Freak Out"
Copyright (C) 2020 The R Foundation for Statistical Computing
Platform: x86 64-apple-darwin17.0 (64-bit)
R is free software and comes with ABSOLUTELY NO WARRANTY.
You are welcome to redistribute it under certain conditions.
Type 'license()' or 'licence()' for distribution details.
 Natural language support but running in an English locale
R is a collaborative project with many contributors.
Type 'contributors()' for more information and
'citation()' on how to cite R or R packages in publications.
Type 'demo()' for some demos, 'help()' for on-line help, or
'help.start()' for an HTML browser interface to help.
Type 'q()' to quit R.
[R.app GUI 1.73 (7892) x86_64-apple-darwin17.0]
[History restored from /Users/mia/.Rapp.history]
> #import libraries
> library(data.table)
data.table 1.13.6 using 1 threads (see ?getDTthreads). Latest news:
r-datatable.com
*****
This installation of data.table has not detected OpenMP support. It
should still work but in single-threaded mode.
This is a Mac. Please read https://mac.r-project.org/openmp/. Please
engage with Apple and ask them for support. Check r-datatable.com
for updates, and our Mac instructions here: https://github.com/
Rdatatable/data.table/wiki/Installation. After several years of many
reports of installation problems on Mac, it's time to gingerly point
out that there have been no similar problems on Windows or Linux.
*****
> library(ggplot2)
Error in library(ggplot2): there is no package called 'ggplot2'
> library(ggmosaic)
Error in library(ggmosaic): there is no package called 'ggmosaic'
> library(readr)
Error in library(readr): there is no package called 'readr'
> setwd
function (dir)
.Internal(setwd(dir))
<bytecode: 0x7fed91f18f30>
<environment: namespace:base>
> purchase behaviour <-
as.data.table(read.csv("QVI purchase behaviour.csv"))
> transaction_data <-</pre>
as.data.table(readxl::read xlsx("QVI transaction data.xlsx"))
Warning message:
In file(con, "r") :
```

```
cannot open file '/var/db/timezone/zoneinfo/+VERSION': No such
file or directory
> str(purhcase behaviour)
Error in str(purhcase behaviour) : object 'purhcase behaviour' not
found
> str(purchase behaviour)
Classes 'data.table' and 'data.frame':
                                          72637 obs. of 3
variables:
 $ LYLTY_CARD_NBR : int 1000 1002 1003 1004 1005 1007 1009 1010
1011 1012 ...
                   : chr "YOUNG SINGLES/COUPLES" "YOUNG SINGLES/
 $ LIFESTAGE
COUPLES" "YOUNG FAMILIES" "OLDER SINGLES/COUPLES" ...
 $ PREMIUM_CUSTOMER: chr "Premium" "Mainstream" "Budget"
"Mainstream" ...
- attr(*, ".internal.selfref")=<externalptr>
> str(transaction data)
Classes 'data.table' and 'data.frame': 264836 obs. of 8
variables:
                 : num 43390 43599 43605 43329 43330 ...
 $ DATE
                : num 1112244457 ...
 $ STORE_NBR
 $ LYLTY_CARD_NBR: num 1000 1307 1343 2373 2426 ...
 $ TXN ID
                : num 1 348 383 974 1038 ...
                : num 5 66 61 69 108 57 16 24 42 52 ...
 $ PROD NBR
                : chr "Natural Chip
                                            Compny SeaSalt175g"
 $ PROD NAME
"CCs Nacho Cheese 175g" "Smiths Crinkle Cut Chips Chicken 170g"
"Smiths Chip Thinly S/Cream&Onion 175g" ...
                 : num 2 3 2 5 3 1 1 1 1 2 ...
 $ PROD QTY
                 : num 6 6.3 2.9 15 13.8 5.1 5.7 3.6 3.9 7.2 ...
 $ TOT SALES
 - attr(*, ".internal.selfref")=<externalptr>
> #change to date format
> transaction date$DATE <- as.Date(transaction date$DATE, origin =</pre>
"1899-12-30")
Error in as.Date(transaction date$DATE, origin = "1899-12-30") :
  object 'transaction date' not found
> transaction data$DATE <- as.Date(transaction date$DATE, origin =</pre>
"1899-12-30")
Error in as.Date(transaction_date$DATE, origin = "1899-12-30") :
  object 'transaction_date' not found
> transaction_data$DATE <- as.Date(transaction_data$DATE, origin =</pre>
"1899-12-30")
> str(transaction data)
Classes 'data.table' and 'data.frame': 264836 obs. of 8
variables:
                 : Date, format: "2018-10-17" "2019-05-14" ...
 $ DATE
 $ STORE NBR
                 : num 1 1 1 2 2 4 4 4 5 7 ...
 $ LYLTY_CARD_NBR: num 1000 1307 1343 2373 2426 ...
                : num 1 348 383 974 1038 ...
 $ TXN ID
                 : num 5 66 61 69 108 57 16 24 42 52 ...
 $ PROD NBR
               : chr "Natural Chip
                                            Compny SeaSalt175g"
 $ PROD NAME
                    175g" "Smiths Crinkle Cut Chips Chicken 170g"
"CCs Nacho Cheese
"Smiths Chip Thinly S/Cream&Onion 175g" ...
                 : num 2 3 2 5 3 1 1 1 1 2 ...
 $ PROD QTY
 $ TOT SALES
                 : num 6 6.3 2.9 15 13.8 5.1 5.7 3.6 3.9 7.2 ...
 - attr(*, ".internal.selfref")=<externalptr>
```

```
> #examine PROD NAME
> transaction_data[, .N, PROD_NAME]
                                   PROD NAME
                          Compny SeaSalt175g 1468
  1:
      Natural Chip
  2:
                    CCs Nacho Cheese
                                        175q 1498
  3:
       Smiths Crinkle Cut Chips Chicken 170g 1484
       Smiths Chip Thinly S/Cream&Onion 175g 1473
  5: Kettle Tortilla ChpsHny&Jlpno Chili 150g 3296
110:
        Red Rock Deli Chikn&Garlic Aioli 150g 1434
111:
         RRD SR Slow Rst
                             Pork Belly 150g 1526
112:
                    RRD Pc Sea Salt
                                        165q 1431
113:
           Smith Crinkle Cut
                              Bolognese 150g 1451
114:
                    Doritos Salsa Mild 300g 1472
> productWords <-</pre>
data.table(unlist(strsplit(unique(transaction data[,
PROD_NAME]),"")))
> setnames(productWords, 'words')
> #remove all words with digits and special characters from product
words through grepl()
> library(stringr)
Error in library(stringr): there is no package called 'stringr'
> library(stringi)
Error in library(stringi): there is no package called 'stringi'
> #remove special characters
> productWords$Words <-
str replace all(productWords$words,"[[:punct:]]","")
Error in str replace all(productWords$words, "[[:punct:]]", "") :
  could not find function "str replace all"
> install.packages("stringr", repos='http://cran.us.r-project.org')
also installing the dependency 'stringi'
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
stringi 1.5.3.tgz'
Content type 'application/x-gzip' length 13641892 bytes (13.0 MB)
downloaded 13.0 MB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
stringr 1.4.0.tgz'
Content type 'application/x-gzip' length 210650 bytes (205 KB)
______
downloaded 205 KB
The downloaded binary packages are in
        /var/folders/zp/6cqvvfm974d2t5v6c3hyqnv40000qp/T//
Rtmp64WTvU/downloaded_packages
> library("stringr")
> productWords$Words <-
str replace all(productWords$words,"[[:punct:]]","")
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> ## removing digits
> productWords$words <- str_replace_all(productWords$words,"[0-9]","</pre>
> productWords$words <- str replace all(productWords$words,"[qG]","</pre>
> ###count how many times a word appears
> wordsSep <- strsplit(productWords$words,"")</pre>
> words.freq <- table(unlist(wordsSep))</pre>
> ####sorting them by freq in order of highest to lowest freq
> words.freq <- as.data.frame(words.freq)</pre>
> words.freq <-[order(words.freq$Freq, decreasing = TRUE),]</pre>
Error: unexpected '[' in "words.freq <-["</pre>
> words.freq <- words.freq[order(words.freq$Freq, decreasing = T),]</pre>
> words.freq
   Var1 Freq
1
        1215
18
      i 234
12
      e 228
37
      S
         168
9
      C
         161
39
      t 161
23
      l 159
35
        150
      r
4
      a 143
27
      n 139
16
      h 136
29
      o 135
38
      S
         102
31
          66
      р
41
          53
      u
25
          52
      m
8
      С
          42
21
          38
      k
3
      &
          37
10
      d
           32
36
           32
      R
40
      Τ
          32
47
           28
      У
           27
11
      D
32
      Ρ
           26
      0
30
          22
45
      W
           22
7
           20
      В
44
           17
      W
26
      М
           16
22
      Κ
           13
6
      b
           11
48
      Z
           11
14
      f
           10
43
      ٧
           9
15
      F
            8
17
      Н
            8
28
      Ν
            8
            8
42
      ٧
```

```
2
             7
24
       L
             7
19
       Ι
             5
46
       Х
             4
             3
5
       Α
13
       Ε
             3
             3
20
       J
34
       Q
             3
33
             1
       q
> #remove salsa
> transaction_data[, SALSA := grepl("salsa", tolower(PROD_NAME))]
> transaction_data <- transaction_data[SALSA == FALSE,][, SALSA :=</pre>
NULL]
> summary(transaction_data)
       DATE
                             STORE_NBR
                                              LYLTY_CARD_NBR
                                                                         TXN_ID
         :2018-07-01
                                 : 1.0
                                              Min.
                                                     :
                                                           1000
                                                                    Min. :
 Min.
                          Min.
                                                         70015
                          1st Qu.: 70.0
                                              1st Qu.:
 1st Qu.:2018-09-30
                                                                    1st Qu.:
67569
                          Median :130.0
                                              Median : 130367
 Median :2018-12-30
                                                                    Median :
135183
 Mean
         :2018-12-30
                          Mean
                                   :135.1
                                              Mean
                                                       : 135531
                                                                    Mean
135131
                          3rd 0u.:203.0
                                              3rd Ou.: 203084
 3rd Ou.:2019-03-31
                                                                    3rd Ou.:
202654
         :2019-06-30
                          Max.
                                   :272.0
                                              Max.
                                                       :2373711
                                                                    Max.
 Max.
2415841
                       PROD NAME
                                                PROD QTY
                                                                     TOT SALES
     PROD NBR
                                                  : 1.000
                      Length: 246742
 Min.
         : 1.00
                                             Min.
                                                                  Min.
1.700
                                             1st Qu.:
                      Class :character
 1st Qu.: 26.00
                                                         2.000
                                                                   1st Qu.:
5.800
 Median : 53.00
                     Mode :character
                                             Median :
                                                         2.000
                                                                   Median:
7.400
 Mean
        : 56.35
                                             Mean
                                                   .
                                                         1.908
                                                                   Mean
7.321
 3rd Qu.: 87.00
                                             3rd Qu.:
                                                         2.000
                                                                   3rd Qu.:
8.800
 Max.
         :114.00
                                             Max.
                                                      :200.000
                                                                   Max.
650.000
> #outlier in PROD OTY
> library(tidyverse)
Error in library(tidyverse): there is no package called 'tidyverse'
> install(tidyverse)
Error in install(tidyverse) : could not find function "install"
> install.packages("tidyverse", repos='http://cran.us.r-
project.org')
also installing the dependencies 'rprojroot', 'pkgbuild', 'diffobj',
'rematch2', 'brio', 'desc', 'pkgload', 'praise', 'ps', 'waldo',
'colorspace', 'sys', 'base64enc', 'testthat', 'farver', 'labeling',
'munsell', 'RColorBrewer', 'viridisLite', 'askpass', 'processx', 'evaluate', 'highr', 'markdown', 'yaml', 'xfun', 'htmltools', 'tinytex', 'backports', 'generics', 'blob', 'DBI', 'tidyselect', 'withr', 'gtable', 'isoband', 'scales', 'curl', 'mime', 'openssl',
```

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'clipr', 'BH', 'cpp11', 'callr', 'fs', 'knitr', 'rmarkdown', 'selectr', 'broom', 'dbplyr', 'dplyr', 'forcats', 'ggplot2', 'broom', 'factor', 'fact
'haven', 'httr', 'jsonlite', 'lubridate', 'modelr', 'purrr', 'readr', 'reprex', 'rstudioapi', 'rvest', 'tidyr', 'xml2'
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
rprojroot 2.0.2.tgz'
Content type 'application/x-gzip' length 96290 bytes (94 KB)
downloaded 94 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
pkgbuild_1.2.0.tgz'
Content type 'application/x-gzip' length 140593 bytes (137 KB)
______
downloaded 137 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
diffobj_0.3.3.tgz'
Content type 'application/x-gzip' length 992982 bytes (969 KB)
_____
downloaded 969 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
rematch2 2.1.2.tgz'
Content type 'application/x-gzip' length 44807 bytes (43 KB)
downloaded 43 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
brio 1.1.1.tgz'
Content type 'application/x-gzip' length 36742 bytes (35 KB)
downloaded 35 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
desc 1.2.0.tgz'
Content type 'application/x-gzip' length 285234 bytes (278 KB)
______
downloaded 278 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
pkgload_1.1.0.tgz'
Content type 'application/x-gzip' length 150877 bytes (147 KB)
______
downloaded 147 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
praise_1.0.0.tgz'
Content type 'application/x-gzip' length 16137 bytes (15 KB)
_____
downloaded 15 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
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ps 1.5.0.tgz'
Content type 'application/x-gzip' length 276257 bytes (269 KB)
downloaded 269 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
waldo 0.2.3.tgz'
Content type 'application/x-gzip' length 70175 bytes (68 KB)
downloaded 68 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
colorspace_2.0-0.tgz'
Content type 'application/x-gzip' length 2616761 bytes (2.5 MB)
______
downloaded 2.5 MB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
sys_3.4.tgz'
Content type 'application/x-gzip' length 47291 bytes (46 KB)
______
downloaded 46 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
base64enc 0.1-3.tgz'
Content type 'application/x-gzip' length 31695 bytes (30 KB)
_____
downloaded 30 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
testthat 3.0.1.tgz'
Content type 'application/x-gzip' length 2898430 bytes (2.8 MB)
downloaded 2.8 MB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
farver 2.0.3.tgz'
Content type 'application/x-gzip' length 1829409 bytes (1.7 MB)
downloaded 1.7 MB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
labeling_0.4.2.tgz'
Content type 'application/x-gzip' length 60296 bytes (58 KB)
______
downloaded 58 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
munsell_0.5.0.tgz'
Content type 'application/x-gzip' length 241504 bytes (235 KB)
_____
downloaded 235 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
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RColorBrewer_1.1-2.tgz'
Content type 'application/x-gzip' length 52944 bytes (51 KB)
_____
downloaded 51 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
viridisLite 0.3.0.tgz'
Content type 'application/x-gzip' length 57005 bytes (55 KB)
downloaded 55 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
askpass_1.1.tgz'
Content type 'application/x-gzip' length 21511 bytes (21 KB)
______
downloaded 21 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
processx_3.4.5.tgz'
Content type 'application/x-gzip' length 279427 bytes (272 KB)
_____
downloaded 272 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
evaluate 0.14.tgz'
Content type 'application/x-gzip' length 74355 bytes (72 KB)
_____
downloaded 72 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
highr 0.8.tgz'
Content type 'application/x-gzip' length 40856 bytes (39 KB)
_____
downloaded 39 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
markdown 1.1.tgz'
Content type 'application/x-gzip' length 198809 bytes (194 KB)
______
downloaded 194 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
yaml_2.2.1.tgz'
Content type 'application/x-gzip' length 203104 bytes (198 KB)
______
downloaded 198 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
xfun 0.20.tgz'
Content type 'application/x-gzip' length 295823 bytes (288 KB)
_____
downloaded 288 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
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htmltools 0.5.1.1.tgz'
Content type 'application/x-gzip' length 231294 bytes (225 KB)
_____
downloaded 225 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
tinytex 0.29.tgz'
Content type 'application/x-gzip' length 114329 bytes (111 KB)
downloaded 111 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
backports_1.2.1.tgz'
Content type 'application/x-gzip' length 86201 bytes (84 KB)
______
downloaded 84 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
generics_0.1.0.tgz'
Content type 'application/x-gzip' length 69334 bytes (67 KB)
_____
downloaded 67 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
blob 1.2.1.tgz'
Content type 'application/x-gzip' length 45899 bytes (44 KB)
downloaded 44 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
DBI 1.1.1.tgz'
Content type 'application/x-gzip' length 670916 bytes (655 KB)
downloaded 655 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
tidyselect_1.1.0.tgz'
Content type 'application/x-gzip' length 197492 bytes (192 KB)
_____
downloaded 192 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
withr_2.4.1.tgz'
Content type 'application/x-gzip' length 205896 bytes (201 KB)
______
downloaded 201 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
gtable 0.3.0.tgz'
Content type 'application/x-gzip' length 431500 bytes (421 KB)
_____
downloaded 421 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
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isoband 0.2.3.tgz'
Content type 'application/x-gzip' length 3683481 bytes (3.5 MB)
downloaded 3.5 MB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
scales 1.1.1.tgz'
Content type 'application/x-gzip' length 552885 bytes (539 KB)
_____
downloaded 539 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
curl_4.3.tgz'
Content type 'application/x-gzip' length 741519 bytes (724 KB)
______
downloaded 724 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
mime_0.9.tgz'
Content type 'application/x-gzip' length 35303 bytes (34 KB)
______
downloaded 34 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
openssl 1.4.3.tgz'
Content type 'application/x-gzip' length 2863764 bytes (2.7 MB)
_____
downloaded 2.7 MB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
clipr 0.7.1.tgz'
Content type 'application/x-gzip' length 48725 bytes (47 KB)
______
downloaded 47 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
BH 1.75.0-0.tgz'
Content type 'application/x-gzip' length 12149712 bytes (11.6 MB)
_____
downloaded 11.6 MB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
cpp11_0.2.6.tgz'
Content type 'application/x-gzip' length 199157 bytes (194 KB)
______
downloaded 194 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
callr_3.5.1.tgz'
Content type 'application/x-gzip' length 385435 bytes (376 KB)
_____
downloaded 376 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
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fs 1.5.0.tgz'
Content type 'application/x-gzip' length 545211 bytes (532 KB)
downloaded 532 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
knitr 1.31.tgz'
Content type 'application/x-gzip' length 1396805 bytes (1.3 MB)
_____
downloaded 1.3 MB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
rmarkdown_2.6.tgz'
Content type 'application/x-gzip' length 3596267 bytes (3.4 MB)
______
downloaded 3.4 MB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
selectr_0.4-2.tgz'
Content type 'application/x-gzip' length 485312 bytes (473 KB)
_____
downloaded 473 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
broom 0.7.4.tgz'
Content type 'application/x-gzip' length 1776832 bytes (1.7 MB)
_____
downloaded 1.7 MB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
dbplyr 2.1.0.tgz'
Content type 'application/x-gzip' length 790791 bytes (772 KB)
downloaded 772 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
dplyr_1.0.4.tgz'
Content type 'application/x-gzip' length 1250919 bytes (1.2 MB)
______
downloaded 1.2 MB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
forcats_0.5.1.tgz'
Content type 'application/x-gzip' length 354051 bytes (345 KB)
______
downloaded 345 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
ggplot2_3.3.3.tgz'
Content type 'application/x-gzip' length 4068756 bytes (3.9 MB)
_____
downloaded 3.9 MB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
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haven 2.3.1.tgz'
Content type 'application/x-gzip' length 1131774 bytes (1.1 MB)
downloaded 1.1 MB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
httr 1.4.2.tgz'
Content type 'application/x-gzip' length 498155 bytes (486 KB)
downloaded 486 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
jsonlite_1.7.2.tgz'
Content type 'application/x-gzip' length 492071 bytes (480 KB)
______
downloaded 480 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
lubridate_1.7.9.2.tgz'
Content type 'application/x-gzip' length 1608098 bytes (1.5 MB)
_____
downloaded 1.5 MB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
modelr 0.1.8.tgz'
Content type 'application/x-gzip' length 200721 bytes (196 KB)
_____
downloaded 196 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
purrr 0.3.4.tgz'
Content type 'application/x-gzip' length 417900 bytes (408 KB)
downloaded 408 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
readr_1.4.0.tgz'
Content type 'application/x-gzip' length 2450519 bytes (2.3 MB)
______
downloaded 2.3 MB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
reprex_1.0.0.tgz'
Content type 'application/x-gzip' length 478248 bytes (467 KB)
______
downloaded 467 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
rstudioapi_0.13.tgz'
Content type 'application/x-gzip' length 271959 bytes (265 KB)
_____
downloaded 265 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
```

```
rvest 0.3.6.tgz'
Content type 'application/x-gzip' length 1510048 bytes (1.4 MB)
downloaded 1.4 MB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
tidyr 1.1.2.tgz'
Content type 'application/x-gzip' length 936440 bytes (914 KB)
downloaded 914 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
xml2_1.3.2.tgz'
Content type 'application/x-gzip' length 2335007 bytes (2.2 MB)
______
downloaded 2.2 MB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
tidyverse_1.3.0.tgz'
Content type 'application/x-gzip' length 433049 bytes (422 KB)
downloaded 422 KB
The downloaded binary packages are in
       /var/folders/zp/6cgvvfm974d2t5v6c3hygnv40000gp/T//
Rtmp64WTvU/downloaded_packages
> prod_qty_200 <- transaction_data %>% filter(PROD_QTY==200)
Error in filter(., PROD QTY == 200) : object 'PROD QTY' not found
> prod_qty_200 <- transaction_data %>% filter(PROD_QTY==200)
Error in filter(., PROD_QTY == 200) : object 'PROD_QTY' not found
> is_it_same_customer <- transaction_data %>% filter(LYLTY_CARD_NBR
== 226000)
Error in filter(., LYLTY CARD NBR == 226000) :
 object 'LYLTY CARD NBR' not found
> prod_qty_200 <- transaction_data %>%
filter(transaction_data$PROD_QTY, PROD_QTY==200)
Error in match.arg(method) : object 'PROD_QTY' not found
> #remove customer from list
> transaction data <- transaction data[!</pre>
(transaction_data$LYLTY_CARD_NBR == 226000)]
> summary(transaction_data)
     DATE
                      STORE_NBR
                                   LYLTY_CARD_NBR
                                                       TXN ID
       :2018-07-01
Min.
                    Min. : 1.0
                                   Min. :
                                             1000
                                                   Min.
                    1st Ou.: 70.0
                                   1st Qu.: 70015
1st Qu.:2018-09-30
                                                   1st Qu.:
67569
Median :2018-12-30
                    Median :130.0
                                   Median : 130367
                                                   Median:
135182
Mean
       :2018-12-30
                    Mean :135.1
                                   Mean : 135530
                                                   Mean :
135130
3rd Qu.:2019-03-31 3rd Qu.:203.0 3rd Qu.: 203083
                                                   3rd Ou.:
202652
```

```
:2019-06-30
                   Max. :272.0 Max. :2373711 Max. :
Max.
2415841
   PROD_NBR
                PROD NAME
                                    PROD QTY
                                                TOT_SALES
      : 1.00 Length:246740
Min.
                                 Min. :1.000
                                                Min. : 1.700
 1st Ou.: 26.00
                Class :character
                                                1st Ou.: 5.800
                                 1st 0u.:2.000
Median : 53.00
               Mode :character
                                 Median :2.000
                                                Median : 7.400
     : 56.35
                                 Mean
                                       :1.906
                                                Mean : 7.316
3rd Qu.: 87.00
                                 3rd Qu.:2.000
                                                3rd Qu.: 8.800
Max.
      :114.00
                                 Max.
                                       :5.000
                                                Max. :29.500
> #count transactions by date
> countByDate <- count(transaction_data, transaction_data$DATE)</pre>
Error in count(transaction_data, transaction_data$DATE) :
 could not find function "count"
> install.packages("count", repos='http://cran.us.r-project.org')
Warning messages:
1: package 'count' is not available for this version of R
A version of this package for your version of R might be available
elsewhere,
see the ideas at
https://cran.r-project.org/doc/manuals/r-patched/R-
admin.html#Installing-packages
2: Perhaps you meant 'COUNT' ?
> T
[1] TRUE
> install.packages("COUNT", repos='http://cran.us.r-project.org')
also installing the dependencies 'zoo', 'msme', 'sandwich'
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
zoo 1.8-8.taz'
Content type 'application/x-gzip' length 1080688 bytes (1.0 MB)
_____
downloaded 1.0 MB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
msme 0.5.3.tgz'
Content type 'application/x-gzip' length 247045 bytes (241 KB)
              _____
downloaded 241 KB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
sandwich 3.0-0.tgz'
Content type 'application/x-gzip' length 1452451 bytes (1.4 MB)
______
downloaded 1.4 MB
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
COUNT 1.3.4.tgz'
Content type 'application/x-gzip' length 380569 bytes (371 KB)
_____
downloaded 371 KB
```

The downloaded binary packages are in

```
/var/folders/zp/6cgvvfm974d2t5v6c3hygnv40000gp/T//
Rtmp64WTvU/downloaded_packages
> countByDate <- COUNT(transaction data, transaction data$DATE)</pre>
Error in COUNT(transaction_data, transaction_data$DATE) :
  could not find function "COUNT"
> countByDate <- count(transaction_data, transaction_data$DATE)</pre>
Error in count(transaction data, transaction data$DATE) :
  could not find function "count"
> library(dplyr)
Attaching package: 'dplyr'
The following objects are masked from 'package:data.table':
    between, first, last
The following objects are masked from 'package:stats':
    filter, lag
The following objects are masked from 'package:base':
    intersect, setdiff, setequal, union
> countByDate <- count(transaction_data, transaction_data$DATE)</pre>
> countByDate
     transaction_data$DATE
  1:
                 2018-07-01 663
  2:
                2018-07-02 650
  3:
                2018-07-03 674
  4:
                2018-07-04 669
  5:
                2018-07-05 660
360:
                2019-06-26 657
                2019-06-27 669
361:
362:
                2019-06-28 673
363:
                2019-06-29 703
364:
                2019-06-30 704
> nrow(countByDate)
[1] 364
> summary(countByDate)
 transaction data$DATE
        :2018-07-01
                       Min.
                               :607.0
 Min.
 1st Qu.:2018-09-29
                        1st Qu.:658.0
 Median :2018-12-30
                        Median :674.0
        :2018-12-30
                        Mean
                               :677.9
 Mean
 3rd Qu.:2019-03-31
                        3rd Ou.:694.2
        :2019-06-30
                       Max.
                               :865.0
 Max.
> #missing date as there are only 364
> ##create sequence of dates and join the count of transactions by
date
> transaction_by_day <- transaction_data[order(DATE),]</pre>
> #setting plot themes to format graphs
> theme set(theme bw())
```

```
Error in theme set(theme bw()): could not find function "theme set"
> install.packages("ggplot2", repos='http://cran.us.r-project.org')
trying URL 'http://cran.us.r-project.org/bin/macosx/contrib/4.0/
ggplot2 3.3.3.tgz'
Content type 'application/x-gzip' length 4068756 bytes (3.9 MB)
_____
downloaded 3.9 MB
The downloaded binary packages are in
        /var/folders/zp/6cgvvfm974d2t5v6c3hygnv40000gp/T//
Rtmp64WTvU/downloaded_packages
> theme set(theme bw())
Error in theme_set(theme_bw()) : could not find function "theme_set"
> library(theme_set)
Error in library(theme_set) : there is no package called 'theme_set'
> library(ggplot2)
> theme set(theme bw())
> theme_update(plot.title = element_text(hjust = 0.5))
> #plot transactions over time
> transOverTime <-ggplot(countByDate, aes(x =</pre>
countByDate$`transaction_data$DATE`, y = countByDate$n)) +
+ geom line() +
+ labs(x = "Day", y = "Number of transactions", title =
"Transactions over time") +
+ scale_x_date(breaks = "1 month") +
+ theme(axis.text.x = element_text(angle = 90, vjust = 0.5))
> transOverTime
> #filter December as there is a spike into individual days
> filterData <- countByDate[countByDate$`transaction data$DATE` >=
"2018-12-01" & countByDate$`transaction_data$DATE` <= "2018-12-31"]
> ggplot(filterData, aes(x = filterData$`transaction_data$DATE`, y =
filterData$n)) +
  geom line() +
  labs(x = "Day", y = "Number of transactions", title =
"Transactions in December") +
+ scale_x_date(breaks = "1 day") +
+ theme(axis.text.x = element_text(angle = 90, vjust = 0.5))
> #no sales on christmas days
> ####PACK SIZE
> #add column PACK SIZE to data frame transaction data
> #### We can work this out by taking the digits that are in
PROD NAME
> transaction_data[, PACK_SIZE := parse_number(PROD_NAME)]
Error in parse_number(PROD_NAME) : could not find function
"parse_number"
> transaction_data[, PACK_SIZE := parse_number(PROD_NAME)]
Error in parse_number(PROD_NAME) : could not find function
"parse_number"
> library(readr)
> library(ggmosaic)
Error in library(ggmosaic) : there is no package called 'ggmosaic'
> hist(transaction_data[, PACK_SIZE])
```

```
Error in `[.data.table`(transaction_data, , PACK_SIZE) :
  j (the 2nd argument inside [...]) is a single symbol but column
name 'PACK SIZE' is not found. Perhaps you intended
DT[, ..PACK SIZE]. This difference to data.frame is deliberate and
explained in FAQ 1.1.
>
> transaction data[, PACK SIZE]
Error in `[.data.table`(transaction_data, , PACK_SIZE) :
  j (the 2nd argument inside [...]) is a single symbol but column
name 'PACK_SIZE' is not found. Perhaps you intended
DT[, ...PACK SIZE]. This difference to data.frame is deliberate and
explained in FAQ 1.1.
> ##BRANDS
> #Create a column which contains the brand of the product, by
extracting it from the product name
> transaction_data$BRAND <- gsub("([A-Za-z]+).*", "\\1",</pre>
transaction_data$PROD_NAME)
> transaction_data[, .N, by = BRAND][order(-N)]
Error: unexpected input in "transaction_data[, .N, by = BRAND]
[order(-"
> transaction_data[, .N, by = BRAND]
         BRAND
 1:
       Natural 6050
 2:
           CCs
               4551
 3:
        Smiths 27390
 4:
        Kettle 41288
 5:
         Grain 6272
       Doritos 22041
 6:
 7:
      Twisties 9454
 8:
            WW 10320
 9:
         Thins 14075
10:
        Burger
               1564
11:
           NCC 1419
12:
      Cheezels 4603
13:
        Infzns 3144
14:
           Red 4427
15:
      Pringles 25102
16:
        Dorito 3183
    Infuzions 11057
17:
18:
         Smith 2963
19:
       GrnWves 1468
      Tyrrells 6442
20:
21:
          Cobs 9693
22:
        French 1418
23:
           RRD 11894
24:
      Tostitos 9471
       Cheetos 2927
25:
26: Woolworths 1516
27:
         Snbts 1576
28:
      Sunbites 1432
         BRAND
                   Ν
> transaction_data[, .N, by = BRAND, order(-N)]
Error in `[.data.table`(transaction_data, , .N, by = BRAND, order(-
N)):
```

```
Provide either by= or keyby= but not both
> #Clean brand names - combining names that are the same
> transaction_data[BRAND == "RED", BRAND:= "RRD"]
> transaction_data[BRAND == "SNBTS", BRAND := "SUNBITES"]
> transaction_data[BRAND == "INFZNS", BRAND := "INFUZIONS"]
> transaction_data[BRAND == "WW", BRAND := "WOOLWORTHS"]
> transaction_data[BRAND == "SMITH", BRAND := "SMITHS"]
> transaction_data[BRAND == "NCC", BRAND := "NATURAL"]
> transaction data[BRAND == "DORITO", BRAND := "DORITOS"]
> transaction_data[BRAND == "GRAIN", BRAND := "GRNWVES"]
> transaction_data[, .N, by = BRAND]
         BRAND
 1:
       Natural 6050
 2:
           CCs 4551
 3:
        Smiths 27390
 4:
        Kettle 41288
 5:
         Grain 6272
 6:
       Doritos 22041
 7:
      Twisties
               9454
 8: WOOLWORTHS 10320
 9:
         Thins 14075
10:
        Burger
               1564
11:
       NATURAL 1419
12:
      Cheezels 4603
13:
        Infzns 3144
14:
           Red 4427
15:
      Pringles 25102
16:
        Dorito 3183
17:
     Infuzions 11057
18:
         Smith 2963
       GrnWves 1468
19:
20:
      Tyrrells 6442
21:
          Cobs 9693
22:
        French 1418
           RRD 11894
23:
24:
      Tostitos 9471
25:
       Cheetos 2927
26: Woolworths 1516
27:
         Snbts
               1576
28:
                1432
      Sunbites
         BRAND
                   Ν
> #EXAMINE CUSTOMER DATA
> summary(purchase_behaviour)
 LYLTY_CARD_NBR
                   LIFESTAGE
                                      PREMIUM CUSTOMER
            1000
                   Length: 72637
                                      Length: 72637
 Min.
 1st Qu.:
                   Class :character
                                      Class :character
           66202
 Median : 134040
                   Mode :character
                                      Mode :character
 Mean
      : 136186
 3rd Qu.: 203375
 Max.
       :2373711
```

```
> #look at lifestage and prem customer
> #### Examining the values of lifestage and premium_customer
> purchase behaviour[, .N, by = LIFESTAGE][order(-N)]
               LIFESTAGE
1:
                RETIREES 14805
2:
   OLDER SINGLES/COUPLES 14609
   YOUNG SINGLES/COUPLES 14441
3:
4:
          OLDER FAMILIES
                          9780
5:
          YOUNG FAMILIES
                         9178
6: MIDAGE SINGLES/COUPLES
                         7275
7:
            NEW FAMILIES
                          2549
> purchase_behaviour[, .N, by = LIFESTAGE][order(N)]
               LIFESTAGE
1:
            NEW FAMILIES
                          2549
2: MIDAGE SINGLES/COUPLES
                          7275
3:
          YOUNG FAMILIES
                          9178
4:
          OLDER FAMILIES 9780
5: YOUNG SINGLES/COUPLES 14441
   OLDER SINGLES/COUPLES 14609
6:
7:
                RETIREES 14805
> purchase_behaviour[, .N, by = PREMIUM_CUSTOMER][order(-N)]
  PREMIUM CUSTOMER
        Mainstream 29245
1:
2:
            Budget 24470
3:
           Premium 18922
> #Merge transaction data to customer data
> data <- merge(transaction_data, purchase_behaviour, all.x = TRUE)</pre>
> apply(data, function(x) any(is.na(x)))
Error in match.fun(FUN): argument "FUN" is missing, with no default
> apply(data, 2, function(x) any(is.na(x)))
  LYLTY_CARD_NBR
                            DATE
                                        STORE NBR
                                                            TXN ID
PROD NBR
           FALSE
                           FALSE
                                            FALSE
                                                             FALSE
FALSE
       PROD NAME
                        PROD QTY
                                        TOT SALES
                                                             BRAND
LIFESTAGE
          FALSE
                           FALSE
                                            FALSE
                                                             FALSE
FALSE
PREMIUM_CUSTOMER
          FALSE
>
> ### DONE
> write.csv(data, "QVI_data.csv")
########
> #DATA ANALYSIS ON CUSTOMER SEGMENTS
> #Total sales by LIFESTAGE and PREMIUM_CUSTOMER
> total sale <- data %>% group by(LIFESTAGE, PREMIUM CUSTOMER)
> pf.total sale <- summarise(total sale, sale count=sum(TOT SALES))</pre>
`summarise()` has grouped output by 'LIFESTAGE'. You can override
```

```
using the `.groups` argument.
> summary(pf.total_sale)
                    PREMIUM CUSTOMER
                                          sale count
  LIFESTAGE
 Lenath:21
                    Lenath:21
                                       Min.
                                              : 10761
                                       1st Ou.: 54444
                    Class :character
 Class :character
                                       Median : 86338
 Mode :character
                    Mode :character
                                       Mean
                                              : 85961
                                        3rd Qu.:124648
                                        Max.
                                               :156864
> ###creat plot
> p <- ggplot(pf.total_sale) + geom_mosaic(aes(weight = sale_count,x</pre>
= product(PREMIUM_CUSTOMER, LIFESTAGE),fill = PREMIUM_CUSTOMER)) +
labs(x = "Lifestage", y = "Premium customer flag", title =
"Proportion of sales") + theme(axis.text.x = element_text(angle =
90, vjust = 0.5)
Error in geom mosaic(aes(weight = sale count, x =
product(PREMIUM_CUSTOMER,
  could not find function "geom mosaic"
> library(ggplot2)
> p <- ggplot(pf.total_sale) + geom_mosaic(aes(weight = sale_count,x</pre>
= product(PREMIUM_CUSTOMER, LIFESTAGE),fill = PREMIUM_CUSTOMER)) +
labs(x = "Lifestage", y = "Premium customer flag", title =
"Proportion of sales") + theme(axis.text.x = element_text(angle =
90. viust = 0.5)
Error in geom mosaic(aes(weight = sale count, x =
product(PREMIUM CUSTOMER,
  could not find function "geom mosaic"
> library(ggmosaic)
Error in library(ggmosaic): there is no package called 'ggmosaic'
> ###sales come from budget - older families, mainstream - young
singles/couples and mainstream - retirees
> #Number of customers by LIFESTAGE and PREMIUM_CUSTOMER
> total sale <- data %>% group by(LIFESTAGE,PREMIUM CUSTOMER)
> no of customers <- summarise(total sales,customer count =</pre>
length(unique(LYLTY CARD NBR)))
Error in summarise(total_sales, customer_count =
length(unique(LYLTY CARD NBR))) :
  object 'total_sales' not found
> no_of_customers <- summarise(total_sale,customer_count =</pre>
length(unique(LYLTY_CARD_NBR)))
`summarise()` has grouped output by 'LIFESTAGE'. You can override
using the `.groups` argument.
\
> summary(no_of_customers)
                    PREMIUM_CUSTOMER
                                        customer_count
  LIFESTAGE
                    Length:21
                                              : 575
 Length:21
                                       Min.
                                        1st Qu.:2369
 Class :character
                    Class :character
 Mode :character
                    Mode :character
                                       Median: 3298
                                       Mean
                                               :3395
                                        3rd Qu.:4611
                                       Max. :7917
> #### Create plot
> p <- ggplot(data = no_of_customers) + geom_mosaic(aes(weight =</pre>
```

```
customer count, x = product(PREMIUM CUSTOMER, LIFESTAGE), fill =
PREMIUM_CUSTOMER)) + labs(x = "Lifestage", y = "Premium customer
flag", title = "Proportion of customers") + theme(axis.text.x =
element_text(angle = 90, vjust = 0.5))+ geom_text(data =
qqplot_build(p)$data[[1]], aes(x = (xmin + xmax)/2, y = (ymin + xmax)/2)
ymax)/2, label = as.character(paste(round(.wt/sum(.wt),3)*100,
Error in geom mosaic(aes(weight = customer count, x =
product(PREMIUM CUSTOMER,
  could not find function "geom_mosaic"
>
> p
Error: object 'p' not found
> #Higher sales driven by more units of chips being bought per
customer
> total_sales_1 <- data %>% group_by(LIFESTAGE,PREMIUM_CUSTOMER)
> units <- summarise(total_sales_1, units_count = (sum(PROD_QTY)/</pre>
uniqueN(LYLTY_CARD_NBR)))
 summarise()` has grouped output by 'LIFESTAGE'. You can override
using the `.groups` argument.
> summary(units)
                    PREMIUM CUSTOMER
                                        units count
  LIFESTAGE
                    Length:21
                                               :4.250
 Length:21
                                       Min.
 Class :character
                    Class :character
                                       1st 0u.:4.892
                    Mode :character
 Mode :character
                                       Median :6.142
                                               :6.575
                                       Mean
                                       3rd 0u.:8.638
                                       Max.
                                               :9.255
> #older and young families buy more chips per customer
> ##average price per unit by LIFESTAGE and PREMIUM_CUSTOMER
> average price <- data %>% group by(LIFESTAGE,PREMIUM CUSTOMER)
> pricePerUnit <- summarise(average price, price per unit =</pre>
(sum(TOT SALES)/sum(PROD OTY)))
 summarise()` has grouped output by 'LIFESTAGE'. You can override
using the `.groups` argument.
> summary(pricePerUnit)
                    PREMIUM_CUSTOMER
                                       price_per_unit
  LIFESTAGE
 Length:21
                    Length:21
                                       Min.
                                               :3.685
 Class :character
                    Class :character
                                       1st 0u.:3.748
 Mode :character
                    Mode :character
                                       Median :3.823
                                               :3.833
                                       Mean
                                       3rd Qu.:3.924
                                               :4.074
                                       Max.
> ####plot
> ggplot(data=pricePerUnit, aes(weight = price_per_unit,x =
LIFESTAGE, fill = PREMIUM CUSTOMER)) + geom bar(position =
position_dodge()) + labs(x = "Lifestage", y = "Avg price per unit",
title = "Price per unit") + theme(axis.text.x = element text(angle =
90, vjust = 0.5)
> #Mainstream midage and young singles and couples are more willing
to pay more per packet of chips compared to their budget and premium
```

```
counterparts.
> #differenc in avg price per unit isnt large - check difference is
statistically different
> #Perform an independent t-test between mainstream vs premium and
budget midage and young singles and couples
> # If this p-value is above .05, then there is not a significant
difference in test scores.
> pricePerUnit <- data[, price:=TOT_SALES/PROD_QTY]</pre>
> t.test(data[LIFESTAGE %in% c("YOUNG SINGLES/COUPLES", "MIDAGE
SINGLES/COUPLES") & PREMIUM_CUSTOMER == "Mainstream",
price],data[LIFESTAGE %in% c("YOUNG SINGLES/COUPLES", "MIDAGE
SINGLES/COUPLES") & PREMIUM_CUSTOMER != "Mainstream", price],
alternative = "greater")
        Welch Two Sample t-test
       data[LIFESTAGE %in% c("YOUNG SINGLES/COUPLES", "MIDAGE
SINGLES/COUPLES") & PREMIUM_CUSTOMER == "Mainstream", price] and
data[LIFESTAGE %in% c("YOUNG SINGLES/COUPLES", "MIDAGE SINGLES/
COUPLES") & PREMIUM_CUSTOMER != "Mainstream", price]
t = 37.624, df = 54791, p-value < 2.2e-16
alternative hypothesis: true difference in means is greater than 0
95 percent confidence interval:
 0.3187234
                 Inf
sample estimates:
mean of x mean of y
 4.039786 3.706491
> t test - p-value results the unit price for mainstream, young and
mid-age singles and couples ARE significantly higher than that of
budget or premium, young and midage singles and couples.
Error: unexpected symbol in "t test"
> #CUSTOMER SEGMENTS: MAINSTREAM, YOUNG SINGLES/COUPLES
> segment1 <- data[LIFESTAGE == "YOUNG SINGLES/COUPLES" &
PREMIUM CUSTOMER == "Mainstream",]
> other <- data[!(LIFESTAGE == "YOUNG SINGLES/COUPLES" &</pre>
PREMIUM CUSTOMER =="Mainstream"),]
> #### Brand affinity compared to the rest of the population
> quantity_segment1 <- segment1[, sum(PROD_QTY)]</pre>
> quantity_other <- other[, sum(PROD_QTY)]</pre>
> quantity_segment1_by_brand <- segment1[, .(targetSegment =</pre>
sum(PROD_QTY)/quantity_segment1), by = BRAND]
> quantity_other_by_brand <- other[, .(other = sum(PROD_QTY)/</pre>
quantity_other), by = BRAND]
> brand_proportions <- merge(quantity_segment1_by_brand,</pre>
quantity_other_by_brand)[, affinityToBrand := targetSegment/other]
> brand proportions[order(-affinityToBrand)]
Error: unexpected input in "brand_proportions[order(-"
> ggplot(brand proportions,
aes(brand proportions$BRAND,brand proportions$affinityToBrand)) +
```

```
geom_bar(stat = "identity",fill = "yellow") + labs(x = "Brand", y =
"Customers Affinity to Brand", title = "Favorite brands of
Customers") + theme(axis.text.x = element_text(angle = 90, vjust =
0.5))
> ##Preferred pack size compared to the rest of the population
> quantity_segment1_by_pack <- segment1[, .(targetSegment =</pre>
sum(PROD_QTY)/quantity_segment1), by = PACK_SIZE]
Error in eval(bysub, parent.frame(), parent.frame()) :
  object 'PACK_SIZE' not found
> quantity_other_by_pack <- other[, .(other = sum(PROD_QTY)/</pre>
quantity_other), by = PACK_SIZE]
Error in eval(bysub, parent.frame(), parent.frame()) :
  object 'PACK_SIZE' not found
> pack_proportions <- merge(quantity_segment1_by_pack,</pre>
quantity_other_by_pack)[, affinityToPack := targetSegment/other]
Error in merge(quantity_segment1_by_pack, quantity_other_by_pack) :
  object 'quantity_segment1_by_pack' not found
> pack proportions[order(-affinityToPack)]
Error: unexpected input in "pack_proportions[order(-"
>
```