Robert L. Endres

5729 Tilden Avenue #B

Los Angeles, CA 91401

March 22, 2017

Dear Hiring Manager:

I’ve worked in commercial insurance in varying capacities for many years.

Over the past 15 years, I've served as an independent insurance agent specializing in life insurance and personal and commercial lines, insurance sales manager, and agency part-owner. As a commercial lines agent, I specialized in restaurants, machine shops, and contractors.

In 2012, I expanded my financial services offerings to include investment advising and financial planning for Stonebrook Capital Management, where I also developed the first sales position the company has ever had. I have my Series 65 license.

When I moved to LA, I immediately got licensed in California to provide all lines of insurance. I've also retained my life and health licenses in Illinois.

I excel at customer service, and I consistently strive to over-deliver to meet my clients' needs. I founded two networking groups to promote business within my local communities, and I've been a member of Rotary International for 5 years and served as President for one year.

My resume is attached. In it you’ll see I have consistently met and exceeded sales goals, created and delivered presentations at conferences, events, and local venues, and I've managed a growing sales team.

I am excited about the possibility of joining your team and I believe the qualities you seek are well-matched to my skill set. I hope to have the opportunity to meet with you to further discuss the value I can bring to your agency.

Kind Regards,

Robert L. Endres

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