context onboarding flow

Step 0. Website Entry

User action:

- Lands on Context homepage.
- Sees:

"Text Context now — enter your phone number to get started."

• Enters phone number and clicks **Submit**.

System action:

- Creates an account (if new).
- Sends welcome SMS.

Why this works:

- **Simple entry:** No passwords or apps, just a phone number.
- **Immediate payoff:** A text shows up right away.
- Aligned with behavior: Context is text-first, so onboarding starts with a text.

Step 1. Welcome SMS

System SMS:

" Welcome to Context! This is your space to save any text by sending it here.

Let's try it — send me a text right now, anything you want."

User action:

• Sends a text (e.g., "my new business idea").

Why this works:

- Friendly and direct: Sets a human tone.
- Action-driven: Users learn by doing, not reading.
- Core promise: "Save any text by sending it here" is simple and sticky.

Step 2. First Text → Trust & Tease

System SMS:

"Saved! This text is now in your private space — only you can see it.

Next, let's organize. Try sending a text with a hashtag, like: #Quotes To be, or not to be"

User action:

• Sends hashtag text (e.g., #Quotes To be, or not to be).

Why this works:

- Builds trust: "Only you can see it" reassures privacy.
- **Teases organization:** Hints at power without overloading.
- **Easy example:** A famous short quote is universally relatable.

Step 3. First Board → **Organization Magic**

System SMS:

" Perfect! You just created your first board: Quotes.

Every time you add #Quotes to a text, it'll land there automatically.

Now let's try saving a link — maybe a recipe, an Instagram post, or a movie review. Just paste any link here."

User action:

• Sends a link (e.g., YouTube, Instagram, blog post).

Why this works:

- Celebrates success: Keeps users engaged.
- Shows repeatable value: Hashtags create ongoing organization.
- Progression to links: Moves naturally to a highly common use case.

Step 4. First Link \rightarrow Dashboard Reveal

System SMS:

"

Got it — your link's been saved!

Now let's go see all your texts organized in one place.

[Your private link]"

User action:

Clicks dashboard link → signs in.

Why this works:

- Confirms action: "Link's been saved" builds trust.
- Clear value: "All your texts organized in one place" highlights the benefit.
- Strong CTA: Ends with the link so it's the last thing they see and click.
- **Delivers aha moment:** They see their texts collected online proof it works.

Step 5. Real-Time Sync → **Habit Loop**

System detects dashboard open → SMS:

"•• I see you've opened your dashboard — nice!

Send me another text right now and watch it appear instantly on the site. That's the magic of Context ."

User action:

- · Sends another text.
- Immediately sees it appear online.

Why this works:

- Acknowledges progress: Feels personal.
- **Reinforces habit loop:** Text → stored → visible instantly.
- **Delight factor:** Real-time sync creates the wow moment that drives retention.

Step 6. Closing & Support

System SMS:

"> You're all set! From now on, just text me anything — links, reminders, ideas — and it'll be saved to your account.

If you ever get stuck or have a question, just text #Support followed by your question — I'll help you out.

Welcome to Context — your texts, organized."

Why this works:

- Celebrates finish: Makes the user feel accomplished.
- **Empowers usage:** "Just text me anything" is simple and open-ended.
- Adds safety net: #Support ensures users won't feel lost later.
- **Brand reinforcement:** Ends with the core promise in plain words.

Step 7. Shared Boards Introduction (Follow-up)

Trigger: Sent ~1 hour after onboarding OR after 5–10 texts (whichever comes first).

System SMS:

Bonus: Did you know you can share boards with friends?

Just text:

Share #Movies with 5551234567

They'll get an invite to join your board."

Why this works:

- **Timed right:** Doesn't overload the first session but introduces sharing early enough to hook people who don't "get" solo texting.
- **Social hook**: Shared boards make Context collaborative a much stronger retention driver.
- **Simple instruction:** Uses natural language, not technical commands.



Shared Board via SMS — Full Flow

Step A. User initiates share

User texts:

Share #Quotes with 5551234567

Why this works:

- Plain language: Reads like natural conversation.
- Familiar structure: Keeps the hashtag, adds "with [number]."
- No app navigation: Sharing works right from SMS, where the user already is.

Step B. Confirmation to sender

System SMS:

"Invite sent! We've asked 555-123-4567 if they'd like to join your board **Quotes**. You'll get a message once they reply."

Why this works:

- **Keeps sender in the loop:** They know the invite went out.
- **Sets expectation:** They'll be notified once the friend responds.

Step C. Invite to recipient

System SMS:

" [Sender's name/number] wants to share the board **Quotes** with you on Context.

Reply YES to join, or NO to decline."

Why this works:

- **Transparency:** Recipient sees who invited them and what it's about.
- Consent-based: They choose YES or NO, not auto-added.
- Low-friction: Simple one-word reply.

Step D1. Recipient accepts (YES)

System SMS (to recipient):

"> You've joined the board **Quotes!** Any time you text #Quotes, it'll appear here for both of you."

System SMS (to sender):

" 555-123-4567 has joined your board **Quotes**. You're now sharing texts together."

Why this works:

- **Instant gratification:** Celebrates the connection.
- Clarity: Explains how future texts will work.
- Feedback loop: Both sides are notified, building trust.

Step D2. Recipient declines (NO)

System SMS (to recipient):

"No problem — you won't be added to the board."

System SMS (to sender):

"1 555-123-4567 declined the invite to Quotes."

Why this works:

- Respectful exit: Recipient feels in control.
- Clarity for sender: They're not left wondering what happened.

Step E. No response (24 hours)

Reminder to recipient:

"© Reminder: [Sender's name/number] invited you to the board **Quotes**. Reply YES to join, NO to decline."

If no response after another 24 hours \rightarrow notify sender:

555-123-4567 hasn't responded to your invite for **Quotes**. You can resend later if you

Why this works:

- **Gentle reminder:** Keeps invites from being forgotten.
- Respectful of sender: They know the status, not left in limbo.
- No spam: Only one reminder, then closes loop.

💢 Why This Full Flow Works

- **Immediate aha:** Users see their texts appear instantly → instant value.
- Fast ramp: Text → board → link → dashboard → real-time sync, all in under 2 minutes.
- Support safety net: #Support reduces fear of getting stuck.
- **Social expansion:** Shared boards turn Context from a "personal tool" into a "collaboration tool," boosting retention.
- Consent & clarity: Sharing is transparent and respectful, building trust on both sides.