

ClimatePartner UK Limited | Sustainable Workspaces, Riverside Building, County Hall  
(3rd Floor), Westminster Bridge Road | London SE1 7PB

BiCong Zhou  
zhengzhou ye xie dian zi shang wu you xian gong si  
ming hong xin cheng 24hao lou 1dan yuan 5ceng  
503hao jin shui qu jing san lu bei 63hao zheng zhou shi  
he nan sheng  
Zhengzhou, 450000  
China

Your contact:  
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## Proposal

London, 05/06/2024

Dear BiCong,

The certification process "ClimatePartner certified" (hereafter "certification") provides transparent disclosure of a company's entire climate action strategy, including carbon footprints, emissions reduction targets, implemented reductions, and financial contribution towards climate projects worldwide. The certification ensures companies implement climate action in a holistic and impactful manner. The certification is charged via an Annual Certification Fee calculated per category used (i.e. Company, Product or Service).

The minimum requirements to become ClimatePartner Certified are publicly available and can be found in detail in the [ClimatePartner Protocol](#). In summary, these include:

	ClimatePartner certified company	ClimatePartner certified product or service
Step 1 <b>Measure Carbon Footprints</b>	Carbon footprint according to the ClimatePartner Protocol, including regular updates. Externally calculated carbon footprints are verified based on the ClimatePartner Protocol.	
Step 2 <b>Set reduction targets</b>	Presence of a company-related reduction target that covers at least scope 1 and 2. This assumes that the company has calculated its baseline corporate carbon footprint. If not already in place, commitment to develop reduction targets within 12 months from the beginning of the certification period. ClimatePartner recommends science-based targets.	
Step 3 <b>Implement reductions</b>	<b>Company related reductions</b> <ul style="list-style-type: none"> <li>Reductions are implemented</li> <li>80% renewable electricity sourcing latest by 2025 and 100% renewable sourcing latest by 2030</li> <li>Continuous reductions to achieve reduction targets</li> </ul>	<b>Product related reductions</b> <ul style="list-style-type: none"> <li>Reductions with direct influence on the certified product or service are implemented</li> </ul> <b>Company related reductions</b> <ul style="list-style-type: none"> <li>Implement company related reductions within 12 months</li> <li>Continuous reductions to achieve reduction targets</li> </ul>
Step 4 <b>Finance climate projects</b>	Contribute to finance certified climate projects via ClimatePartner.	
Step 5 <b>Communicate transparently</b>	Disclose climate action measures regarding the steps 1 to 4 within the individual climate-ID page.	

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Registry court: Munich District Court  
Commercial registry number: 181521

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Bank: DZ Bank AG  
BIC: GENODEF701  
IBAN: DE57 7016 0000 0000 1331 44

Thank you very much for your interest in our certification process. As agreed, please see below a quote for your desired certification categories:

<b>Service overview</b> (summary)		
Right of use of the ClimatePartner Hub for the duration of the contract		Annual fee: 0.00 EUR
<b>Annual Certification Fee</b>		
<i>Module 1</i>	Year 1: ClimatePartner Certified "Product"	1,900.00 EUR
<b>Total costs</b>		<b>1,900.00 EUR</b>
		Annual fee:
<i>Module 2</i>	Finance climate projects starting year 2	tbd
<i>Module 3</i>	Certification fee: ClimatePartner Certified "Product" starting year 2	1,900.00 EUR

Invoicing shall take place upon receipt of the signed contract, and is payable within 30 days. All quoted prices exclude out-of-pocket expenses, travel expenses, and value added tax (VAT). Invoices for the certification from year 2 onwards will be issued in subsequent years in the same month as the initial invoicing for the annual certification fee and are payable within 30 days of invoicing.

The minimum contractual term is 12 months from signing. The contract may be terminated by either party, at any time within these 12 months, providing at least four weeks' notice is given, to end the contract period. If the contract is not terminated, this agreement will extend by an additional 12 months.

It is desirable for both parties to communicate this relationship on their websites and, where appropriate, via other mediums. Communicating the background of climate action, as well as of the partnership of the two companies, increases transparency and visibility of both companies' climate action. ClimatePartner will introduce the contractual partner via the ClimatePartner customer and partner network (e.g. at [www.climatepartner.com](http://www.climatepartner.com)). Provided that all minimum requirements according to the ClimatePartner Protocol are fulfilled and the present proposal has been effectively accepted by you, you will receive access to the ClimatePartner Label Generator. An individual "climate-ID" is generated for each label, which is used to access the individual "climate-ID page". The "climate-ID page", which can also be accessed via a QR code, provides information on the certification process and the climate action measures you have implemented for the 5 steps in a transparent manner. zhengzhou ye xie dian zi shang wu you xian gong si (hereinafter: "contractual partner") enters the climate action measures implemented for the 5 steps via a customer survey provided free of charge by ClimatePartner.



The prerequisite for the use of the certification is compliance with all requirements from the ClimatePartner Protocol and all guidelines from the ClimatePartner Label Guide. Furthermore, the following requirements apply, which you expressly agree to:

- The contractual partner undertakes to the best of its knowledge and belief to have provided truthful information and data for all 5 steps.
- As part of the certification process, ClimatePartner checks the completeness of the minimum requirements from the ClimatePartner Protocol for all contractual partners who use the certification or want to use it for a further certification period. The basis for the check is, for example, the information provided.
- Furthermore, ClimatePartner carries out additional random checks on all contractual partners who have downloaded the label via the Label Generator. The data provided by the contractual partner (for the calculation of the carbon footprint as well as for implemented reductions) is checked for correctness and completeness. If the contractual partner is part of the random sample, it undertakes to provide ClimatePartner with evidence (e.g. electricity bill) to verify the accuracy of the data provided (e.g. electricity consumption values, use of green electricity). If legally required, ClimatePartner will obtain the consent of the contractual partner in case the data provided is transferred to a third party for validation purposes.

If one of the described requirements is not fulfilled, the certification is deemed to have failed:

- The contractual partner is not granted access to the certification process and any use of the label is prohibited.
- If the contractual partner already uses the label, the permission to use the label expires. Furthermore, the contractual partner's applicable "climate-ID pages" will indicate that the certification is invalid and that the contractual partner is not authorised to use the label.

Subject to the terms and conditions set out in this contract, the contractual partner shall be entitled to use the following label (example illustration for a ClimatePartner certified company; further label variants can be found in the ClimatePartner Label Guide):



ClimatePartner  
certified company  
climate-id.com/000000



In principle, no personal data is required for the provision of the ClimatePartner service. Should the client nevertheless transfer personal data to ClimatePartner during the course of the business relationship, the client will notify ClimatePartner thereof and the parties will sign a corresponding commissioned data processing agreement. Furthermore – unless otherwise agreed upon – our General Terms and Conditions (GTC) apply; these are available at <https://www.climatepartner.com/en/terms-and-conditions>.

We are bound to this proposal for four weeks.

We hope that this proposal is of interest to you. If you have any questions or suggestions, please do not hesitate to contact us.

Best regards,  
o/b Mychelle Yuen Ling Lee

## Order confirmation

We hereby place our order as per the proposal from 05/06/2024:

zhengzhou 14/6/2024 QiLin.  
Location, date, and signature

**When placing an order, please send this form by email to the aforementioned contact person.**

### Invoice address

Company \_\_\_\_\_  
Street \_\_\_\_\_  
Postcode \_\_\_\_\_  
City \_\_\_\_\_  
Country \_\_\_\_\_  
Billing Email Address \_\_\_\_\_



## **Annex to the proposal**

### **Additional possibilities for cooperation**

In addition to the services described above, there are several additional possibilities for cooperation, which are outlined below. Please feel free to request a proposal for any of the following topics. We will be happy to discuss these with you.

#### **Measure carbon footprints**

- Corporate Carbon Footprint
- Product Carbon Footprint
- Scope 3 Screening
- Scope 3 Assessment
- Risk analysis (TCFD)
- IT-integration (carbon footprint and financing climate projects)

#### **Set reduction targets**

- Climate action strategy
- Science Based Targets
- Net Zero
- General reduction targets

#### **Implement reduction**

- Development and implementation of green energy strategies
- Network Platform
- Supply chain engagement
- Evaluation and quantification of reduction initiatives
- Reduction roadmaps

#### **Finance climate projects**

- Planning and implementation of exclusive climate projects
- Integration of these projects into the long-term climate action strategy (e.g. Net Zero target)
- ClimatePartner project portfolio with 400+ certified climate projects

#### **Communicate transparently**

- Label "ClimatePartner certified"
- Consulting services regarding reporting initiatives (e.g. CDP, GRI, TCFD)

Unless otherwise agreed, a daily rate of €1,500.00 (plus VAT) shall apply for further support and must be contracted separately.