## estimated return on investment guide



Reimbursement and Supply Cost			
Reimbursement per Procedure (Based on 2012 Medicare National Average) *CPT Code 17110 (all modifiers)	\$110.96	\$110.96	\$110.96
Lesion removals per week	5	10	15
Cost and Revenue Analysis			
Equipment cost	\$6250.00	\$6250.00	\$6250.00
Gross Annual Revenue	\$28,849.60	\$57,699.20	\$86,548.80
Gross revenue over 5 years	\$144,248.00	\$288,496.00	\$432,744.00
Net revenue over 5 years	\$137,998.00	\$282,246.00	\$426,494.00
Return on MSRP Investment (approx. months)	2.72	1.33	.88

The information provided above is an estimated Return on Investment based on the purchase of a CryoPen Cryosurgical System at \$6250.00 The data derived from the Centers for Medicare and Medicaid Services for code 17110. \* CPT is a trademark of the American Medical Association. \*2012 national averages/payment amounts were calculated using all modifiers.

Please visit: www.cms.gov/apps/physician-fee-schedule to obtain your state's reimbursement fees.