

Michael F Haney
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Objective: Junior Ruby on Rails developer seeking position that will allow me to further expand my programming experiences.

Languages: Ruby, Rails, HTML, CSS, SQL

Development Tools: Git, Pivotal Tracker, Github, RSpec, Ruby, TDD, Rubymine

Operating Systems: OS X, Windows

Online Resources

<http://michaelhaney.net>

<http://github.com/michael-haney>

<http://www.linkedin.com/in/michael-haney-bb910978>

Rails Projects

<http://afternoon-garden-43840.herokuapp.com/>

School Experience:

DaVinci Coders, Westminster, CO, 2016 – September 2016

Building the Toolbelt of a Junior Engineer – Instructor: Jason Noble

13 week intensive learning environment covering Ruby and Ruby on Rails technology. Class utilized Pivotal Tracker to keep track of homework as well as group projects. Learned Git branching strategies, including opening pull requests, responding to code reviews and rebasing where appropriate. Built a number of in class projects including a TDD (RSpec) designed shopping cart to allow shoppers to add products to their cart, checkout and receive an email about their order.

Pair programmed on group projects and created a personal happy hour app. This involved using databases, mysql, filtering and autocomplete, Google maps api, user creation/login with authentication, Javascript and CSS. I also participated in daily stand up meetings, listening to what other students were doing for homework, explaining what I was stuck on, etc.

Education: University of Colorado, Boulder

Program: Bachelor of Arts and Sciences - Psychology

Work Experience:

Mattress Firm, CO, February 2016 - Present

Manager March 2014 - May 2015

-Within 4 months, went from Manager in Training to Assistant Store Manager to Store Manager.

-Placed in most active store in district.

-Responsible for store operations by verifying correct transfers of product, make sure

advertising matches current sale, place orders to ensure a cleanly, hospitable environment.

- Meet and exceed sales quotas.
- Build brand awareness and loyalty with reputation management tactics.
- Train new hires in product knowledge, company culture, point of sale software, successful sales procedures, and customer satisfaction.
- Develop rapport with guests and vendors to ensure product availability and visibility.
- Delegate responsibilities to employees during peak hours.
- Attend regular sales meetings to develop and practice new techniques.
- Acquire word of mouth and online referrals to take advantage of commission based bonuses and incentives.

Cooper Heating & Cooling, CO May 2015 – October 2015

Comfort Advisor

- Finished in the top 15% of all sales people exceeding \$100,000 in sales during the 2nd month of being on commission.
- Greet, meet and sell indoor air quality solutions, tankless and non-tankless water heaters, boilers, furnaces, mini split systems, evaporative coolers, and air conditioning to residential clients.
- Advise, consult and work up pricing for proposal presentation.
- Conduct heat load calculation and air flow diagnostics to ensure proper sizing of equipment.
- Develop rapport with customers and design systems to achieve customer satisfaction.
- Work with install department and call center to schedule product shipment, installation, permit and rebate filing.
- Responsible for setting personal sales goals, generating leads, attending training on newest HVAC technology.
- Participate in community affairs and promotional events.

Equity Residential, CO February 2013 - January 2014

Leasing Consultant

- Responsible for the leasing process from introduction to the actual occupancy of the resident, and for maintaining communication throughout the tenancy of the resident.

- Monitor all vacant apartments and future vacant apartments in order to react proactively to future occupancy needs.
- Answer telephone and internet inquiries providing information in response to rental inquiries. Make follow-up calls and e-mail responses as necessary.
- Conduct property and apartment tours with prospective applicants.
- Obtain accurate traffic source information and enter it correctly into the prospect database.
- Complete follow-up, thank you notes and call-backs with prospects after initial property visit.
- Be able to effectively explain all leases and community policies to new and current residents.
- Take applications for rental, accept rental deposits, and process applications for approval procedure.
- Assist in the implementation and proper usage of all programs, policies and procedures, including resident retention and renewal programs.
- Maintain an accurate and in-depth knowledge of all aspects of the community, particularly in areas such as rent and pricing information, vacant apartments, apartment availability, lease expirations, square footage, etc.
- Responsible for accurate and efficient processing of prospective residents, including lease applications, application verification, lease agreements and addenda, employment and credit checks, move-in packets and rent payments.
- Complete service requests and notice's to vacate by communicating effectively to maintenance department.
- Make recommendations to management regarding improvements for the overall operation of the community.

References and salary requirements available upon request.