MICHAEL MARTIN CASSERLY

420 Beach 120 Street Rockaway Park, NY 11694 home: 718-945-9195, mobile: 718-866-6131 mcasserly@yahoo.com http://www.mcasserly.com

OBJECTIVE

Obtaining an intriguing role where MBA knowledge and leadership, complemented with technical web content management experience, can prove to be a valuable asset to an organization.

WORK EXPERIENCE (Post MBA)

AJILON CONSULTING, LLC. - New York, NY

Mar 2005-present

Content Management Consultant/Lead Developer, AXA Distributors LLC (3/05 – 5/06)

- ♦ Original 3-month consulting contract extended 4x based on performance
- ♦ Fully consolidated http://brokerage.mony.com into www.axa-distributors.com website following AXA merger with Mutual of New York (MONY). Assisted in creating quality assurance (QA) standards to ensure that website content and layout had a consistent look and feel across all company web pages
- Designed, coded and configured the Web Content Management (WCM) System for the new Multi-Channel platform for axadistributors.com based on business specifications using Interwoven TeamSite as the WCMS
- ♦ Specified and designed templates for the 7 new Annuities channels (Products, Appointments, etc.) and 6 new Life channels (Products, Appointments, Underwriting, etc.) to enable end-user maintenance with Interwoven TeamSite. Please visit www.axadistributors.com to view sample pages (login as "adldemo2006", no pw)
- ♦ Coded and implemented the new "My Clients" Book of Business section for axadistributors.com using DHTML, CSS, JavaScript and FreeMarker as the primary technology tools

EDUCATION

Fordham University, Graduate School of Business Administration-New York, NY
Master of Business Administration (MBA), Information Systems/Marketing

Sep 2003-Feb 2005

- ♦ Awarded seven Graduate Assistantships for the ICS Department and the Entrepreneurship Program
- ♦ Specialization in Electronic Business
- ♦ GPA 3.9/4.0

Related coursework: IT Project Management, Business Design Through IT, Web and Electronic Business Technologies, Communications Networks and Distributed Systems, IT Security and Auditing, IT in the Financial Services Industry, IT Strategy & Management, Marketing Management, Marketing Research, Data Mining and Applications in Marketing, New Venture Marketing, Product Management, and Big Brand Marketing.

WORK EXPERIENCE (Pre MBA)

GRACE INDUSTRIES, INC.- Whitestone, NY: Laborer Foreman

Nov 2001-Aug 2003

- Managed small teams on numerous highway and bridge construction projects
- Worked with other foremen to coordinate tasks among various groups of workers with unique skill sets

AXA-EQUITABLE, INC.- New York, NY; Web Developer

July 1999-Oct 2001

- ♦ Designed and coded presentation templates and data capture records for existing web documents
- ♦ Designed templates and layout for new web documents to be implemented using Interwoven TeamSite
- ♦ Instructed and assisted in introducing end users to the WCMS process for publishing web content directly

AWARDS & ACHIEVEMENTS

- ♦ Completed full-time Fordham MBA Program (72 credits) in 16 months (normally takes 2 years)
- Awarded 7 Graduate Assistantships during Fordham MBA Program (6 is the normal maximum allowed)
- Inducted into The Honor Society of Phi Kappa Phi based on academic achievement, Fordham, Fall 2004
- ♦ Awarded every available six-month salary increase based on performance within each rotation; Completed program at the highest Grade Level (T3), AXA Financial, Inc. Technology Training Program, Feb 2001
- ♦ College of Business Administration (CBA) Dean's List, Fordham University, May 1998
- $\bullet \quad \text{Major GPA 3.9/4.0, Concentration in Management Information Systems, Fordham CBA, 1995-1999 } \\$
- ♦ Earned 65% of college tuition and expenses from summer employment, Summers 1996-1998

TECHNICAL SKILLS

Software: Experienced in Interwoven TeamSite, Adobe/Macromedia Studio, Adobe Acrobat Pro and PhotoShop, Oracle Reports, Microsoft Project, Microsoft Office, Visual Basic; Lotus Approach, WordPro, 1-2-3, Freelance Graphics and Notes; Sybase Process Analyst, Data Architect, and SQL Anywhere; Windows XP, NT.

Languages: Experienced in HTML, DHTML, CSS, XML, FreeMarker, JavaScript and SQL; Moderately experienced in Perl. Highly proficient in Interwoven TeamSite TPL and CFG coding.

ACTIVITIES & INTERESTS

www.fordhamramshockey.com, Webmaster, Complete Design and Maintenance of Website (2005-present) http://falcons.mcasserly.com, Webmaster, Complete Design and Maintenance of Website (2003-present) Knights of Columbus, Council 2672 Rockaway Beach (3rd Degree Member, 2004-present)
Net Impact, New Leaders for Better Business, Fordham Chapter (Member/Web Developer, 2003-present)
Manhattan Corporate Softball League, AXA Falcons (Team Manager 2001-present, Member 1999-present)
Newbridge Ice Hockey Club, Hockey Long Island (Member 1999-present)
Fordham University Ice Hockey (Alternate Captain 1998-1999, Member 1995-1999)
Cathedral Preparatory Seminary Varsity Baseball (Captain 1995, Member 1991-1995)

For more details and links to relevant work experience, as well as side projects, please visit www.mcasserly.com