

# Curriculum Vitae



**Full Name:** Michael Oetjen  
**Birthday:** 9th January 1968  
**Nationality:** German  
**Marital Status:** Married, one child  
**Address:** Quartier Du Mayeur, 67; 5377 Noiseux; Belgium  
**GSM:** +32 495 20 36 40  
**LinkedIn:** <https://be.linkedin.com/in/michaeloetjen>  
**E-Mail:** moetjen@gmail.com  
**Education:**

**1974-1978**  
**1978-1984**  
**1984-1988**  
**1988-1989**  
**1990-1993**

## Achievements, Skills: 1993-1998

### Paperback Production

CPI Group, Leck, Germany:

- Administration/Usage of Scitex Workflow & Output equipment
- Data preparation (validation, preflighting, customer support for data preparation & submission, data conversion, template creation)
- Imposition and customized imposition software testing for production requirements
- Automation of Desktop Publishing tasks
- Responsible for publisher's data archive
- Provide training to new colleagues
- Good knowledge of PC/MAC & networking

**1998-2013**

### Application & Workflow Expert (EAMER)

Scitex/Creo/Kodak, Belgium:

- Demonstrate the company's offering in regards to Workflow and Output
- Shown products: Kodak Unified Workflow Solutions; Kodak NexPress; Kodak Computer to Plate
- Proof by way of live demos, seminars, shows, events, exhibitions and road shows, that the offered product(s) meet the customer's requirements
- Prepare demonstrations according to the customer's requirement, until 'Proof of Concept'
- Provide on site training
- Implementation of customer specific requirements (as well on site)
- Integrate with existing third party equipment (as well on site)
- Very good knowledge of Prepress workflow automation
- Above always in a commercial context and in a packaging (folding carton, label, flexible) context
- Implementation of department internal web server, in order to be used as Forum, inventory list(s) for consumables, infrastructure (network/electricity) lookup

**2013-2016**

### Prepress Solutions Consultant (EAMER)

Kodak, EAMER:

- Provide technical support to the EAMER sales force (product presentations included)
- Provide customer specific trainings and automation implementation

**2017-2023**

### Solutions Architect, Professional Services (EAMER)

Kodak, EAMER (In addition to the previous position a few examples of recent activities:

- Develop different customer specific SPA (Single Page Application), that provide additional information for the prepress workflow automation.
- Develop an Excel sheet based automation, reducing the spent preparation time for a weekly recurring job. The need for 2-3 users requiring up to 3 days of preparation work was brought down to a few minutes without any user intervention.
- Develop mechanisms to query directly the workflow database (Oracle), in order to extend workflow functionality for language handling (versioning), remote remake of output with previously used parameters and other functionality.

**2023-2025**

### Senior Implementation Consultant

Four Pees:

- Provide support for partner software solutions
- Analyse/Define and implement solutions allowing customers to interact with different systems.

**2025-now**

### Consultant

Self-employed:

- Solutions Architect | Prepress Automation | MIS/ERP => Prepress Integration | Callas pdfToolbox | Decades of Print Expertise

Existing knowledge of: XML, JDF, XSLT, JavaScript, HTML, CSS, PHP, VBA, Python, MySQL, LAMPP

Spoken and written languages: German, French, English

La Hulpe, 26 June 2013

To Whom It May Concern

**Michael Oetjen**

Dear Sir/Madam,

I have had the pleasure of working with Michael for the past six years.

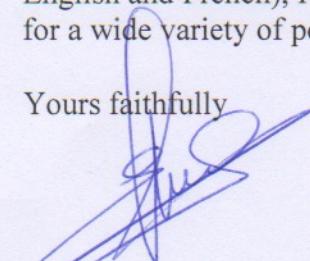
During this time, Michael held a position in the EAMER Technology & Solutions team. He was responsible for conducting product demonstrations, as well as producing customer benchmarks on a variety of hard- and software products, all part of Kodak's Commercial Imaging portfolio.

He has excellent didactical and presentation skills, resulting in convincing and inspirational demonstrations. He manages to combine this with a healthy amount of commercial "instinct".

Michael is the kind of person who just loves to take on complex projects, diving into the finer details and coming up with creative new approaches. His expert knowledge of workflow automation, combined with exceptional experience with the Kodak portfolio, results in a unique set of skills, often used beyond the scope of his job, simply because there is no better person to handle the task. Sales people often insisted that Michael be booked to "work with them", a reputation proven by numerous successful business deals.

Considering all of the above, together with multilingual talents (German, English and French), I would have no hesitation in recommending Michael for a wide variety of positions in different international environments.

Yours faithfully



Eddy Houba  
Director EAMER Technology & Solutions Center

Kodak SA/NV

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