

Curriculum Vitae



Full Name: Michael Oetjen
Birthday: 9th January 1968
Nationality: German
Marital Status: Married, one child
Address: Quartier Du Mayeur, 67; 5377 Noiseux; Belgium
GSM: +32 495 20 36 40
LinkedIn: <https://be.linkedin.com/in/michaeloetjen>
E-Mail: moetjen@gmail.com
Education: Primary school, Stadum, Germany:
Secondary school, Leck, Germany:
Vocational high school, Niebuell, Germany:
Military service (Navy, SONAR):
Apprenticeship (Typographer)
CPI Group, Leck, Germany:

1974-1978

1978-1984

1984-1988

1988-1989

1990-1993

Achievements, Skills:

Paperback Production

1993-1998

CPI Group, Leck, Germany:

- Administration/Usage of Scitex Workflow & Output equipment
- Data preparation (validation, preflighting, customer support for data preparation & submission, data conversion, template creation)
- Imposition and customized imposition software testing for production requirements
- Automation of Desktop Publishing tasks
- Responsible for publisher's data archive
- Provide training to new colleagues
- Good knowledge of PC/MAC & networking

Application & Workflow Expert (EAMER)

1998-2013

Scitex/Creo/Kodak, Belgium:

- Demonstrate the company's offering in regards to Workflow and Output
- Shown products: Kodak Unified Workflow Solutions; Kodak NexPress; Kodak Computer to Plate
- Proof by way of live demos, seminars, shows, events, exhibitions and road shows, that the offered product(s) meet the customer's requirements
- Personalize & prepare demonstrations according to the customer's requirement, until 'Proof of Concept'
- Provide on site training
- Implementation of customer specific requirements (as well on site)
- Integrate with existing third party equipment (as well on site)
- Very good knowledge of Prepress workflow automation
- above was/is done in a commercial context and in a packaging (folding carton, label, flexible) context
- Implementation of department internal web server, in order to be used as Forum, inventory list(s) for consumables, infrastructure (network/electricity) lookup

Prepress Solutions Consultant (DACH)

2013-now

Kodak, Germany/Austria/Switzerland:

- Provide technical support to the DACH sales force (product presentations included)
- Provide customer specific trainings and automation implementation

Existing knowledge of: JavaScript, JQuery, PHP, XML, XSLT, JDF, VBA, Python, HTML, CSS, CodeIgniter, MySQL, LAMP

Spoken and written languages: German, French, English

La Hulpe, 26 June 2013

To Whom It May Concern

Michael Oetjen

Dear Sir/Madam,

I have had the pleasure of working with Michael for the past six years.

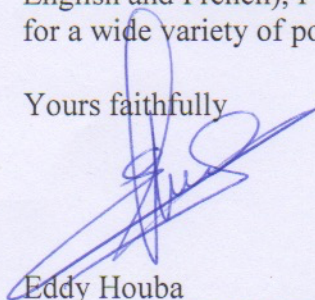
During this time, Michael held a position in the EAMER Technology & Solutions team. He was responsible for conducting product demonstrations, as well as producing customer benchmarks on a variety of hard- and software products, all part of Kodak's Commercial Imaging portfolio.

He has excellent didactical and presentation skills, resulting in convincing and inspirational demonstrations. He manages to combine this with a healthy amount of commercial "instinct".

Michael is the kind of person who just loves to take on complex projects, diving into the finer details and coming up with creative new approaches. His expert knowledge of workflow automation, combined with exceptional experience with the Kodak portfolio, results in a unique set of skills, often used beyond the scope of his job, simply because there is no better person to handle the task. Sales people often insisted that Michael be booked to "work with them", a reputation proven by numerous successful business deals.

Considering all of the above, together with multilingual talents (German, English and French), I would have no hesitation in recommending Michael for a wide variety of positions in different international environments.

Yours faithfully



Eddy Houba

Director EAMER Technology & Solutions Center

Kodak SA/NV

Rue Général de Gaulle 62 • B-1310 La Hulpe • Belgium • T. +32.2.352 25 11 • F. +32.2.351 09 15
BCE/KBO nr. 0414.358.660 • TVA BE 414.358.660 • RPM Nivelles 0414.358.660
CBC Banque 732-0189323-30 • IBAN BE15 7320 1893 2330 • Swift CREGBEBB