

# ALLSTATE PURCHASE PROTECTION SUBMISSION

The Allstate Purchase Prediction Challenge(APPC) seeks to shorten the insurance quoting process by predicting a customer's purchase sooner in the shopping window, in turn, lessening the likelihood that the issuer will lose the customer's business.



### In General...this ADS needs work

ADS owner's faults
Our interpretations

### **Pre-Processing**

- Fails to handle NaNs in risk factor and location of test data
- So replace NaNs with0 for location

#### **Predictions vs Test**

- Accuracy scores differ across all plans
- Lack of ranges in predictions → the distribution is skewed; except E
- Removed duplicate columns

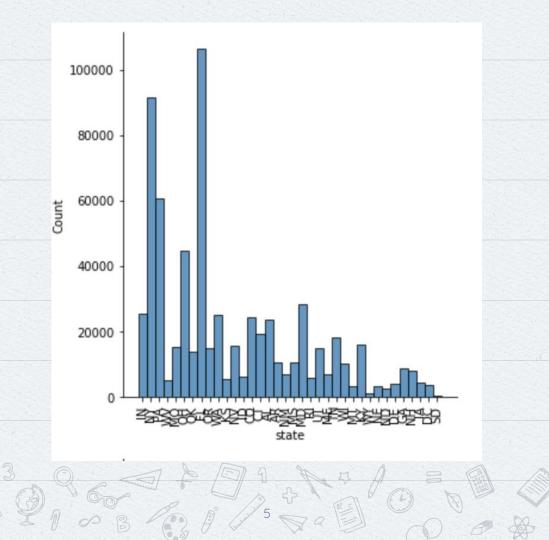
#### **Sub-populations**

- States
- Married couples
- Age
- XGBoost for understanding
  - Plan A

## RANDOM FOREST CLASSIFIER

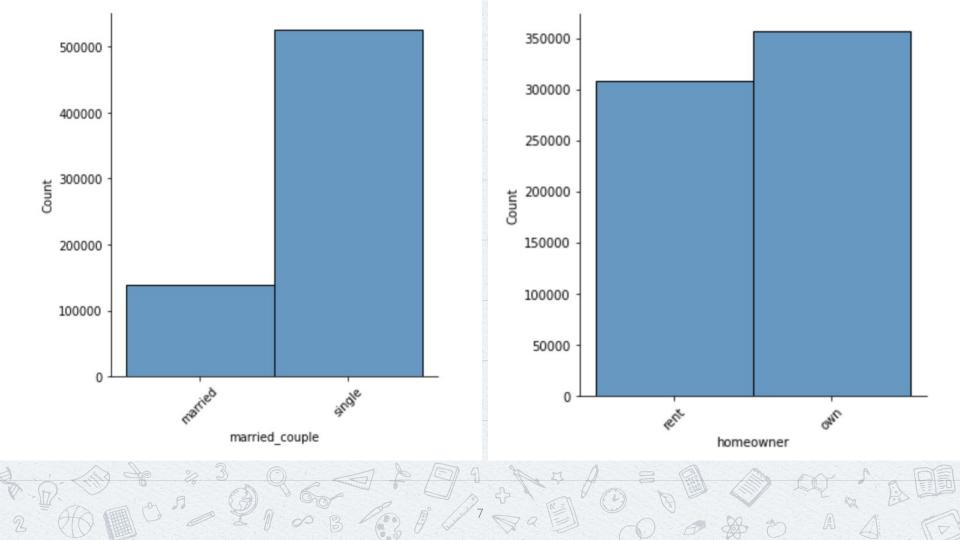
Original number of estimators was 600, with no limits to depth. The program would run forever so we changed the number of estimators to 100. Then the depth of the tree kept crashing the notebook because it used up all the RAM. So we had to limit it to 5.







All Customers					4
risk_factor	high	low	mid	mid-high	10.
age_youngest					
21-25	16400	5906	10954	16301	
25-30	18683	6866	10305	12715	
30-45	30005	15155	19586	26451	
45-55	16819	13200	14508	16747	
55-65	13492	20355	16661	15579	
< 21	4171	1845	2858	11124	
>65	11184	36149	2158	18654	
	<b>V</b>			1 11	



Counts for what type of plan was purchased for each insurance option from A to G Test values of A Test values of B 120000 100000 70000 -100000 60000 80000 60000 Prediction values of A Prediction values of B Prediction values of C Prediction values of D Prediction values of E Prediction values of F 175000 150000 100000 100000 150000 80000 125000 80000 -125000 60000 -100000 40000 -0.0 0.5 1.0

Counts for what type of plan was purchased for insurance option A, using xgboost tree Test values of A Prediction values of A, using xgboost tree Prediciton values of A, using rfc 175000 150000 120000 125000 100000 100000 75000 50000 25000 1.0 1.0 -0.25 0.00 0.25 0.50 0.75 1.00 1.25

