



Home Depot Professional Services Engagement Roadmap Bundled Price Estimates

Summary

Technical Account Management 3-year extension	\$180,000
Professional Services Engagements	Range from \$61,750 Services, \$20,000 T&E to \$85,500 Services, \$27,000 T&E
Training	\$37,050
Total	Range from \$298,800 to \$329,550 – with T&E

Technical Account Management

The Home Depot is due to complete its current Puppet Technical Account Management (TAM) engagement in September 2017. The current list price is \$65,000 per year, and you initially paid \$60,000. Along with a 3-year TAM renewal and the bundle of proposed services and training contained in this complete document, we will lock in your original TAM pricing of \$60,000 per year. You will only pay \$180,000 for the 3-year TAM engagement. Please see detailed information on our TAM program at: <https://puppet.com/support-services/customer-support/tam>.

Professional Services Engagements

Resource Level: Advanced Professional Services Engineer - list price is \$275/hour, Home Depot contractual price is \$250/hour.

Duration: This is a rough estimate. A scoping discussion must take place to provide a final, firm quotation. For the purposes of this rough estimate, the engagement length will range from 6.5 to 9 weeks, dependent on scoping call.

Recommended engagement ordering is implied below.

Professional Services Engagement Focus

	Summary	Mid-Range Estimate	High-End Estimate
Health Check & Code Review	N/A	2 Weeks	2 Weeks
Upgrade from 2015.3.3 to 2016.4.2	Upgrade Code Manager Migration HA Failover	1 Week	2 Weeks
Code Manager Migration	Migrate from R10K/MCollective-based app deployment workflow to Code Manager. Must account for additional integrations (i.e., ServiceNow).	1 Week	2 Weeks
Paired Programming	Paired programming with 2-3 people at THD.	1 Week	1 Week
System Tuning	N/A	0.5 Week	1 Week
Metrics & Reporting	Result would be metrics (i.e., hostnames/facts). Integration with something like dashboard or Radiator.	1 Week <i>*No dashboard integration</i>	2 Weeks <i>*Includes dashboard integration</i>
Total		6.5 weeks	9 Weeks
Price estimate¹		\$61,750 Services \$20,000 T&E	\$85,500 Services \$27,000 T&E

¹Along with a 3-year TAM renewal and the bundle of proposed services and training contained in this complete document, we're offering an additional 5% discount off your negotiated rate for an Advanced Professional Services Engineer.



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Private Virtual Training:

\$39,000 (with vouchers applied; as of 6/29/2017, The Home Depot has 11 training vouchers.)

No T&E is included in the estimates below since they are virtual courses.

Course	# Students	# Vouchers Used & Value	Cost
Puppet Fundamentals & Puppet Essentials for Windows	12	4 = \$6,000	\$18,000 (Puppet Fundamentals) + \$6,000 (Puppet Essential for Windows) - \$6,000 = \$18,000 - 5%² = \$17,100
Puppet Practitioner	12	4 = \$6,000	\$18,000 - \$6,000 = \$12,000 - 5%² = \$11,400
Puppet Architect	12	3 = \$3,000	\$12,000 - \$3,000 = \$9,000 - 5%² = \$8,550
Total			\$37,050

²Along with a 3-year TAM renewal and the bundle of proposed services and training contained in this complete document, and after your training vouchers have been applied, we're offering an additional 5% discount off training.