



**Home Depot**  
Professional Services Engagement Roadmap  
Unbundled Price Estimates

**Summary**

Technical Account Management 3-year extension	\$187,500
Professional Services Engagements	Range from \$65,000 Services, \$20,000 T&E to \$90,000 Services, \$27,000 T&E
Training	\$39,000
<b>Total</b>	<b>Range from \$311,500 to \$343,500 – with T&amp;E</b>

**Technical Account Management**

The Home Depot is due to complete its current Puppet Technical Account Management (TAM) engagement in September 2017. The current list price is \$65,000 per year. With a 3-year TAM renewal, we will lock in TAM pricing of \$62,500 per year. You will only pay \$187,500 for the 3-year TAM engagement. Please see detailed information on our TAM program at: <https://puppet.com/support-services/customer-support/tam>.

**Professional Services Engagements**

Resource Level: Advanced Professional Services Engineer - list price is \$275/hour, Home Depot contractual price is \$250/hour.

Duration: This is a rough estimate. A scoping discussion must take place to provide a final, firm quotation. For the purposes of this rough estimate, the engagement length will range from 6.5 to 9 weeks, dependent on scoping call.

Recommended engagement ordering is implied below.

**Professional Services  
Engagement Focus**

**Summary**

**Mid-Range Estimate**

**High-End Estimate**

Health Check & Code Review	N/A	2 Weeks	2 Weeks
Upgrade from 2015.3.3 to 2016.4.2	Upgrade Code Manager Migration HA Failover	1 Week	2 Weeks
Code Manager Migration	Migrate from R10K/MCollective-based app deployment workflow to Code Manager. Must account for additional integrations (i.e., ServiceNow).	1 Week	2 Weeks
Paired Programming	Paired programming with 2-3 people at THD.	1 Week	1 Week
System Tuning	N/A	0.5 Week	1 Week
Metrics & Reporting	Result would be metrics (i.e., hostnames/facts). Integration with something like dashboard or Radiator.	1 Week <i>*No dashboard integration</i>	2 Weeks <i>*Includes dashboard integration</i>

**Total**

**6.5 weeks**

**9 Weeks**

**Price estimate<sup>1</sup>**

**\$65,000 Services  
\$20,000 T&E**

**\$90,000 Services  
\$27,000 T&E**



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**Private Virtual Training:**

**\$39,000 (with vouchers applied; as of 6/29/2017, The Home Depot has 11 training vouchers.)**

No T&E is included in the estimates below since they are virtual courses.

Course	# Students	# Vouchers Used & Value	Cost
Puppet Fundamentals & Puppet Essentials for Windows	12	4 = \$6,000	\$18,000 (Puppet Fundamentals) + \$6,000 (Puppet Essential for Windows) - \$6,000 = <b>\$18,000</b>
Puppet Practitioner	12	4 = \$6,000	\$18,000 - \$6,000 = <b>\$12,000</b>
Puppet Architect	12	3 = \$3,000	\$12,000 - \$3,000 = <b>\$9,000</b>
<b>Total</b>			<b>\$39,000</b>