MICHAEL YOUNISS

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PRODUCT PHILOSOPHY

The most successful products are designed from the customer perspective and seamlessly integrate business and technology.

EDUCATION

University of Pennsylvania
May 2017

Bachelor of Arts in Logic, Information, and Computation
Minors: Mathematics, Computer Science
Research Experience: Bitcoin Paper – Reported on the mathematics underlying Bitcoin's distributed ledger
Programming Languages: JavaScript, HTML, CSS, Python, SQL, Java, OCaml, Swift, Objective-C, C

WORK EXPERIENCE

Capital One
August 2017 - Present

Manager, Product Management – Acquisitions Modernization Program

· **Top Performing Analyst in Class**: Promoted twice in two years – Analyst to Sr. Analyst and Sr. Analyst to Manager
· Chosen to mentor analysts transitioning to the product management
· **Outsized Business Impact**: Lead critical development efforts to scale new credit card application processor, which is projected to add $500M+ in value
· Lead innovation team building a UI to enable analysts to make customer facing changes in 20 fewer days
· **Product Innovator and Leader**: First analyst within organization to make the transition to a Product Management role
· **Generated Wins for Customers**: Conducted empathy interviews with analysts leading to a solution that saved them days of back and forth with developers each month
· Interviewed developers to uncover a solution to an issue consuming 2+ hours of their daily routine
· **Strong Technical Skillset**: Developed monitoring scripts in Python that caught a customer facing bug within 1 hour of release and mitigated customer impact
· Built a script to update database records in 5 minutes, previous process took developers 2 hours per week
· **Influenced Executives**: Developed business case for an innovation team, presented to VPs and received buy in to lead a development team and build the product
· Built web traffic monitoring dashboards helping VPs easily see, and react to, trends in daily web traffic

IBM
Summer 2016

Jr. Software Developer – Incubator Team

Pluralsight
Summer 2015

Jr. Software Developer – User Interaction Team

LEADERSHIP

AMP Charity Lead
February 2018 - Present

Capital One

· Organized 2 events where 70+ co-workers volunteered a day of their time and raised over $2,500 for charity

President
Spring 2016

Sigma Alpha Epsilon

· Organized and ran weekly meetings for 80+ members, reported to UPenn administrators, raised $1,000+ for charity

INTERESTS AND HOBBIES

Running marathons, playing chess, making pasta from scratch, playing drums, wheel throwing ceramics, Green Bay Packers, Boston Red Sox, The Office, cryptocurrency market, 3D printing, SVPG, Hacker News