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Journal of the American Philatelic Society

May 2013



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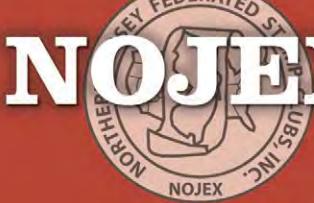
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(Graded 90 JUMBO)



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24¢ Washington
(Graded 90)



USA #171 1875
7¢ Special Printing 1873
Stanton (Gr 70 JUMBO)



USA #296a 1901
4¢ Pan-American
Inverted Center



USA #528A
1918 2¢ Washington
(Graded 95)



USA #570 1922
50¢ Amphitheater
(Graded 100 JUMBO)



Ryukyu Islands #139a
1965 1 1/2¢ Horse
Gold Omitted



USA #315 1908 5¢ Lincoln
Blue Imperf. Center Line Block
(Graded XF 90)



Teramo 1944 50c Issue, Pair,
One without Overprint



Great Britain #173-75
1913 Seahorses 2sh6d-10sh



Belgium B34-47var 1918
Surcharge 1c-10fr, Imperf Set



Hong Kong (N1-3)
1945 Japanese
Occupation ¥1½-¥5



Canada 9
1857 Victoria 7 1/2¢
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Canada #46 1893 Victoria
20¢ (Graded 90 JUMBO)

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AMERICAN PHILATELIST

Since 1887 — The Premier Philatelic Magazine in the Nation

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May 15–16, 2013

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Computers & Philately with Barb Boal & George Fekete

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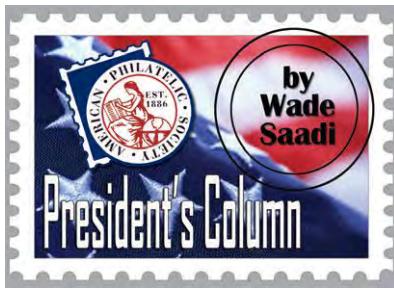
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APS Chief Executive Officer & the Proposed Bylaws Amendment: A New Day



On March 8th, the American Philatelic Society (APS) announced it was creating a new position, Chief Executive Officer (CEO). The press release issued is appended here. A few days later, a job description for the CEO was posted and sent to the philatelic media. It too is shown below. Why did the APS Board come to this decision and for what reasons?

At the APS Board meeting at Sacramento this past August, in Executive Session, the Board asked the Personnel Committee (Committee) to examine the current executive capacity and report back with comments and recommendations. A month later, the Committee met to discuss and evaluate the strengths and abilities needed onboard to realize the goals defined in our Long Range Plan (www.stamps.org/userfiles/file/reports/IntoTheFuture_Report.pdf). After thoughtful evaluation and much study, the Committee suggested the addition of a senior leadership position, a CEO, to whom the Executive Director would report.

Kenneth P. Martin is the current APS Executive Director and has 100% Board approval to continue forward in that role. I have known Ken for many years and I know of no one at the APS who works harder, works longer or cares more about the success of our Society. No one. He is a unique individual, whose dedication is unswerving and meritorious; one in a million. But Ken is one person, managing a staff of 30+ paid staff and a plethora of volunteers (with 35 at the American Philatelic Center)!

The APS has changed a lot in recent years. We now own and manage over \$12 million of real estate as part of the Match Factory complex. Since the purchase of the Match Factory, we have invested over \$10 million in rehabilitating the physical space, much to our advantage. The APS now lives rent free in its space, the mortgages being paid completely from the rental cash flow. We enjoy an excellent return on investment from these leases. We have a balanced operating budget for three years now and continue that path. We need to adapt our management plan to accommodate these new challenges. It is not uncommon that growth necessitates positive change and this is a prime example. We must augment the Society's leadership scope.

Now it is time to invest in our Staff. This new CEO position will greatly enhance the ability of the APS to concentrate of untapped opportunities in development, membership recruitment and outreach. Organizations everywhere spend large percentages of their budgets on personnel enhancement, education, training and benefits. The APS has not, because of fiscal restraints and ethos. That needs to change. After all, it is human capital that drives all organizations.

With the hiring of a CEO, we forecast many hundreds of thousands of dollars of additional fund raising over the next three years, as this will be a focal point of the position. Membership retention and growth is another area of responsibility where new ideas and concepts could be utilized. Outreach with similar collector organizations needs to be explored to see if there can be a symbiosis and if economies of scale can be achieved.

A stabilized membership and increased development will enable us to restore the benefits sacrificed by the Staff in their helping to eliminate the deficit spending and balance the operating budget.

Some benefits have been partially reinstated, but we have a way to go yet.

The statements, "we have always done it this way" or "we tried that once before" are tired and defeatist and have no place in a robust and future-

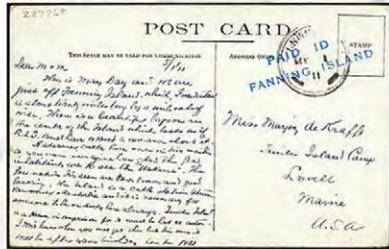


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looking Society. Let's use the windshield and not the rear-view mirror to pilot our vehicle. I believe change is essential for any formula that is in equilibrium to become better, or things will just stay the same, forever. Yet, change can bring fear along as a natural by-product. The unknown is daunting, but humankind's greatest achievements have come when we challenged the norm and sought a better way.

Let's not get with the timid souls, let's dare the great things.

Bylaws

The drafting of the new CEO job description led the Society Attorney to realize that throughout our Bylaws, there are references to duties and responsibilities of the Executive Director. It was the attorney's recommendation that the Board remove these references from the Bylaws as these belong in the individual's job description and not elsewhere. Our previous attorney, Virginia Eisenstein, proposed and endorsed these changes and our current attorney Kathleen Yurchak, endorses them as well. Here is what Kathleen said.

These proposed changes have been developed, upon recommendation by the Society's attorney, to delete the specific descriptions of the role of the Executive Director in day to day operations of the APS. It is unusual and unwieldy for the bylaws of a non-profit organization to address the day to day operations that the Executive Director and other management oversee. These guidelines should more properly be included in a job description. Many of the changes delete the

APS Summer Schedule of Events

Computers in Philately

May 15–16

(prior to ROPEX-NTSS)

with George Fekete & Barb Boal
Quality Inn Rochester Airport
Rochester, NY

Worldwide Fakes & Forgeries

May 29–30

(prior to NAPEX)

with Bill Dixon

Smithsonian National Postal Museum
Washington, DC

Summer Seminar on Philately

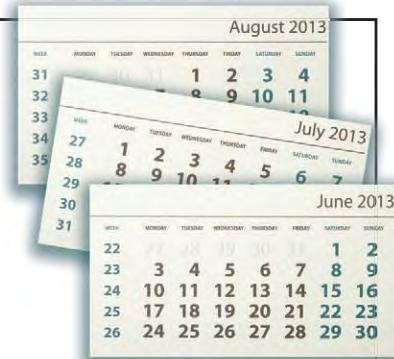
June 16–21

American Philatelic Center
Bellefonte, PA

Volunteer Work Week

July 22–26

American Philatelic Center
Bellefonte, PA



Computers & Collecting

August 6–7

(prior to APS STAMP SHOW)

with Barb Boal

Hyatt Regency Milwaukee,
Milwaukee, WI

APS STAMP SHOW

August 8–11

Delta Center

Milwaukee, WI

*We look forward
to seeing you!*

Information on these events is available online at:
On-the-Road Courses — www.stamps.org/On-the-Road-Courses
Summer Seminar — www.stamps.org/Summer-Seminar
Volunteer Work Week — www.stamps.org/Volunteer-Work-Week
APS STAMP SHOW — www.stamps.org/Stampshow
or at 814-933-3803 (8 a.m.–4:30 p.m. EDT)

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August 6–7

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specific reference to 'Executive Director' and substitute instead a reference to 'National Headquarters.'

The APS board of Directors has voted unanimously to place these recommended Bylaw changes on the May ballot for the membership to vote upon. The Board then held an open meeting on March 27th to provide a forum for members to ask questions and promote discussion on the

referendum. At the meeting, the Board answered questions and asked for comments until there were no more. It is now in the hands of the membership to decide if they want to follow the Board's recommendation. Regardless of your predilection for the candidates or the amendment, it is important that you do vote. Please exercise your right as an APS member.

The Election Section with the Candidates Statements and the Bylaw Amendments begins on page 456.

The ballot is bound into the center of this issue.

The APS to Seek Chief Executive Officer

The American Philatelic Society will begin advertising for candidates to fill a new leadership position. The new Chief Executive Officer will assume overall responsibility for the current needs and future desires of the Society.

In Executive Session on August 14, 2012, the APS Board of Directors requested the Personnel Committee (APS President Wade Saadi, APS Immediate Past President Janet Klug, APRL President Roger Brody, APRL Immediate Past President Ken Grant and Steven Rod) provide the Board its recommendations regarding executive staffing needs of the Society. The Personnel Committee convened on September 12 and considered the performance of the executive staff, and the present and future needs of the Society as delineated in the Society's Long Range Plan.

With these requirements in mind, the Personnel Com-

mittee recommended the addition of a senior leadership position, the Chief Executive Officer, to whom the Executive Director will report. The Personnel Committee additionally recommended that the Executive Director position be offered to Kenneth P. Martin, with revised responsibilities focussed on enhancing operations and member services.

Over the ensuing months, the APS Board of Directors worked with the Personnel Committee to define the job descriptions for the two executives. In December, the Board approved the formation of a Search Committee, chaired by John Barwis and otherwise comprising the Personnel Committee. The Board and the Search Committee have met several times to finalize the job description, requirements and timeline.

— Press Release issued March 8, 2013

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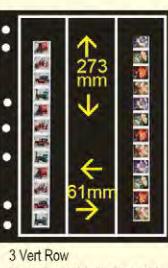
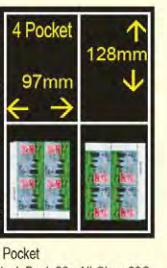
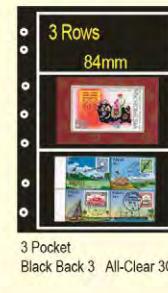
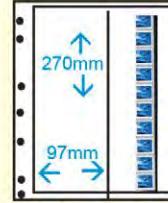
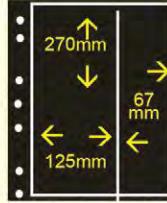
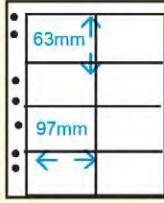
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The American Philatelic Society (APS) Chief Executive Officer

Position Description

Create and drive a fund-raising program to establish financial security and build an exciting future for the APS, the world's largest philatelic organization, and the American Philatelic Research Library (APRL), the world's largest philatelic library. Lead the society's headquarters staff to continuously improve the quality and cost effectiveness of the member services they provide.

Location

The American Philatelic Center, Bellefonte, Pennsylvania.

Accountable For

- Lead and drive significant and sustained improvement in APS/APRL fund raising, moving from the five-year average of about \$540K/year toward a 2014 target of \$1 million/year.
- Lead and drive major improvements to member services while lowering their costs, and simultaneously increasing their gross income by at least 20%.
- Create, implement and lead a membership recruitment program which maintains or grows current membership levels.
- Carry out strategic plans and policies established by the eleven-member Board of Directors, and participate with the Board in developing future plan improvements.
- Develop a positive and visible image with members and the general community.

Dimensions

- APS comprises 33 FTE staff and more than 35 on-site volunteers
- One direct report
- Approximately 34,000 members
- APS operating budget for 2013 is \$3.63 million

Special Challenges

The successful candidate will be able to quickly develop personal relationships and inspire confidence, as a basis for a necessary game-changing approach to successful fund raising.

The successful candidate will be someone who has demonstrated change leadership of the highest order. She or he will be accustomed to holding themselves and staff person-

ally accountable for results.

The American Philatelic Society's annual membership attrition has been about 3.5%, a trend that will only be stemmed with a new approach to recruitment and retention. The staff is very experienced at delivering a broad palette of services, including national conventions. Their average length of service is about 24 years. A new CEO's success will depend on her or his ability to lead staff effectively into new and more efficient ways of doing things, while honoring their experience and views, and encouraging and embedding a performance culture. The successful candidate will be able to navigate, both firmly and skillfully, the natural tension between delivering the plan and driving change initiatives.

Additional Comments

- Reports to the President of the American Philatelic Society
- Member of the APS Finance Committee

Qualifications Required

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— Press Release issued March 13, 2013

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LETTERS TO THE EDITOR

In Appreciation of APS

This, an odyssey in appreciation of APS, might interest other members.

After eight decades, time had come for the disposal of an inactive collection of stamps in Puerto Rico. Included were nearly every stamp to 1975 from the twenty-nine British, Latin, French, and Netherlands island countries of the West Indies. Decades of my "upgrading" had substituted stamps legibly cancelled in geographically and socially interesting places away from capital cities. The stamps they replaced produced a castoff collection that was sent to a museum in Barbados. The main collection, strongly supported from APS circuits, ended up comprising 15,158 stamps in eleven albums.

The collection was built oblivious to stamp market value as indicated by catalogues. I selected stamps simply to please myself, out of the mainstream of competing collectors: non-USA, dif-

fused among many countries, stamps that had carried the mail and bore cancels, and unusual geographical cancellations. To an outwardly hungry dealer advertising in *The American Philatelist* I sent an inventory of the collection by country and asked if he was interested. I got no reply, and just as well. The required long distance mailing of the collection for appraisal was feasible to but a single dealer, which would have left me no room for negotiation. Requests for suggestions for a better approach to two prominent specialists in Caribbean philately were made, but to no avail.

The regional geographic integrity of the collection seemed worth sparing from purely commercial plunder for the better stamps. The best hope for this appeared to be a donation. Why not? The primary personal satisfaction from building this collection had already been



received. As to *where*, former APS President Janet Klug responded that if accepted by the APS the collection would be put to educational use. She also pointed out that the APS is an IRS-approved recipient, so a donation could be tax deductible, with an appraisal possibly as favorable as a sale price. APS Executive Director Ken Martin, after seeing the inventory, agreed to accept it as a donation to the Society. Having been promised an IRS-acceptable appraisal through the APS at my expense (which the IRS failed to approve in Puerto Rico), I mailed to the APS two heavy boxes of albums, registered and fully insured, and promptly received an acknowledgment and documentary evidence as to the IRS eligibility of the donation.

The stamp appraisers for APS were excluded because, as receivers, they had a conflict of interest, so Mercer Bristow, Director of Expertizing for APS, arranged for an outside appraisal. The presumed tax-recoverable value of the donation, not otherwise available to me, was: (1) the appraised value of the collection, plus (2) the cost of registered mail of the donation, and (3) the cost of the appraisal of the stamps donated, as required by the IRS. Together these proved equivalent to 24.2% of catalogue value, a substantial amount, although no reflection of my opinion of its intrinsic value. However, what counted at this juncture



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was that (a) a remote collection had assuredly entered responsible hands that presumably would make use of it for philately (hopefully promoting an interest in geography for young collectors), and (b) I had obtained tax-relief from the collection. Thank you.

I remain in the Society with two equally personal and geographical collections from Canada: (1) general used stamps with cancellations from as far north as I could find, and (2) cancels deliberately obtained from latitudes with permafrost ($\geq 53^{\circ}\text{N}$). Canadian stamped envelopes brought back cancels from more than 150 of such outposts. Included are historic Fort Chipewyan (59°N), the Athabasca source of pelts for the Voyageurs, and the Arctic Inuit hamlets of Pangnirtung (66°N) and Tuktoyaktuk (69°N). The 7-cent Canada goose (Scott 320) returned from Qikiqtaaluk, canceled at the Alert Weather Station ($82^{\circ}27'\text{N}$), the very top of North America, 508 miles from the Pole. Whatever their "market value," to me the stamps with these cancels are still too good to look at and see on a map to let go.

Frank H. Wadsworth
San Juan, Puerto Rico

Cavallini & Postal History

Sincere thanks to Dick Logan for the most interesting story of yet another claim to paternity of postage stamps: Cavallini ("Cavallini — Precursors to Postage Stamps," March AP, page 251).

May I augment it with the possible origin of postal stationery? Doge Marino Grimaldi of Venice, in 1604 imposed a stamp tax (duty) on all mail addressed to the authorities of the Serenissima. In 1608, under Doge Leonardo Donato, this was supplanted by printed sheets, purchased at the local post or customs office, inscribed AQ (*aqua alta*, high water).

The avowed purpose of the tax was to erect structures, and bridges, to minimize damages caused by flooding. Much like the Cavallini, it is a part of postal history.

Michael Madesker
Downsview, Ontario

March Issue Clicked

I would like to comment on the March issue of the AP that arrived at my home today.

The extended letter from Rudy Pins on "Successful Selling on eBay" (page 216) was spot on, as well as a nice antidote to some of the negative letters we get from time to time from collectors complaining about the sales process.

I was also astonished (well, surprised) to learn about the Northwest Hawaiian Islands ("Siberia of the Pacific?" by Steve Pendleton, page 234) — I had no idea there was so much additional territory out in the middle of the ocean. Thanks for that.

And the Cavallini article inspired my wife to reacquaint us with the proper understanding of the withers ("Cavallini — Precursors to Postage Stamps" by Richard Logan, page 251).

All in all, this issue really "clicked" for me. Thanks a lot!

Bruce Marsden

Short Hills, New Jersey

Editor's note: Just in case anyone else is wondering, a horse/pony's withers are defined as the highest point of the shoulder just beyond where the animal's neck joins the body.

More on French Frigate Shoals

When I wrote the article on French Frigate Shoals ("Siberia of the Pacific? French Frigate Shoals," March AP, page 234), I had no idea how many other collectors were interested in them as well. I found out — with some additional information.

No new ships have yet been reported; however, there are two new dates with different markings. They are:

- USS *Avocet* — Apr. 24, 1933
French/Frigate Shl HA (not sure about the last two parts)
- USS *Houston* — March 25, 1938
French Fri/gate Sh--l.

The USS *Wright* is confirmed to have visited the Shoals on Oct. 29, 1936. The cancel reads: "French/Frigate Shoal." This may have been in connection with a Clipper flight.



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Dear Mr. Younger:

Just wanted to thank you for the service of your George Bailey. He was very knowledgeable and efficient. I was pleased with his visit and the results. I found him to be quite pleasant and congenial.

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Robert Fleckenstein
APS No. 158185
(Via Yahoo Email)

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Dear Mr. Younger:

Just a message to show my appreciation to your company for responding to my inquiry concerning the sale of my collection. Mr. Bailey was very courteous on the phone, made an appointment and kept it. He made me an offer that met my expectations and, although I originally expected more, I was satisfied and accepted his offer. He was very professional. Other dealers failed to respond to my sale or were very indifferent. One was very discourteous and actually hung up on me. Many of these dealers actively advertise in the philatelic press making statements that never happen. I am well satisfied with your service.

Thanks again,

H.G. Edmondson
APS No. 161051
(Via Yahoo Email)

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There is also the report of a return address reading "USFWS Tern Island / Box 50167 Honolulu." This means that at least one official of the U.S. Fish and Wildlife Service was at the Shoals in the 1980s. Unfortunately, there do not appear to be any cachets.

Many thanks to each of our members who responded to this article.

Steve Pendleton

Visalia, California

LORAN Means....

The term "LORAN," as used in the article regarding French Frigate Shoals in the March issue, seems to have caused some confusion regarding its actual meaning. It is correctly an acronym for "Long Range Radio Navigation." I realize that you can look at Wikipedia, and other sources, and see that it stands for Long Range Navigation, or even Long Range Radar Navigation. But if you search farther down the scroll on their website you will find the name of the Coast Guard

officer who named this system and approximate date (it was during World War II). Every graduate of an Air Force or Navy navigation school before about 1990 would verify this fact as well.

The LORAN system was deactivated in 2010, mainly because no one was using it, as GPS had become so widely employed. Somewhere in my collection of hundreds of color slides, taken when I flew many missions over the Pacific as an Air Force Reserve pilot in the 1960s, there are a few pictures from the air of this' small group of shoals. At the time I was amazed that they were used for anything, but I did understand their purpose.

William L. Farrar

Kansas City, Missouri

New CEO Job Description

In his song "Where Have All the Flowers Gone?" Pete Seeger repeats the refrain, "When will they ever learn? When will they ever learn?" Those lines rose from the depths of old memory and

reverberated in my head as I read the APS Board of Directors' announcement of the search for a new Chief Executive Officer, among whose main responsibilities will be increasing the amount of money donated to the Society from an annual average of \$540,000 per year to an annual goal of \$1 million by 2014.

Count me as a skeptic, much as I'd like to believe in this possibility. We have tried and failed three times in the past twenty years. What has changed to make a fourth attempt more likely to succeed?

In 1993 the Board adopted a proposal and job description submitted by John Hotchner titled "APS Director of Development." I was a member of the Board back then, and I still have my copy. Insofar as the job description concerns fund raising, increasing membership, marketing, and increasing and improving member services, it was remarkably similar to the newly posted job description.

The Board enthusiastically adopted Hotchner's proposal, and then-President

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Randy Neil's companion proposal for an endowment fund. To implement those plans APS hired Daniel O'Shea, who brought prior experience as development director and fund-raiser from a New England college. O'Shea's fund-raising legacy is the John K. Tiffany Fund, paver bricks, and annual checkbook calendars that remind us of national stamp exhibition dates. I'm glad we have those, but O'Shea was never able to raise enough money in additional donations to pay his own salary.

After APRL contracted to buy the historic Match Factory in Bellefonte as our new headquarters building, APS hired Peter Martin as development director, responsible for increasing the level of donations to defray costs of the renovation and the move from State College. Martin was talented and creative, raising money through naming opportunities and the Project One challenge fund, but he too failed to secure enough new donations to cover the cost of his salary.

In 2006 APS hired Peter Mastrangelo, largely because of his experience with the United Way organization, as APS/APRL Executive Director and CEO. His essential duty was to expand the donor base and the annual amount of money donated to APS and APRL, leaving most management responsibilities to his deputy. Under Mastrangelo's leadership we got the Campaign for Philately, but still not enough additional donations to cover the cost of his salary.

Those were the most visible and most expensive attempts to increase the level of donations, but they were not the only ones. My own background before I was elected to the APS Board in 1991 included experience as a staff member and staff director for two nonprofit tax-exempt organizations; my duties had included raising money for good causes. I applied my experience on behalf of APS and APRL with modest success, most notably in raising the money that allowed our Expertizing Service to

purchase the Crimescope CS-16 forensic equipment, which cost in excess of \$30,000 in 1995, paid entirely by fresh donations with a surplus to spare.

Ian Gibson-Smith and Steven Rod both shared their knowledge and experience in raising money when they counseled the APS Board on how it's done, and for a time the Board hired outside consultants to devise a marketing plan with increasing contributions as the principal goal. All these efforts have been worthwhile, but *not one* has succeeded in meeting its projected goals.

The appeal of these plans is undeniable, and it's a good thing our leaders try to devise programs that can keep our membership benefits strong and our dues as low as possible. But sooner or later we need to acknowledge that twenty years of trying has demonstrated the limits of this approach. Paying a high salary to someone new in hopes that he or she will find a previously neglected method of raising a million dollars isn't

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Another Look at Selling Stamps

During the past few months, there has been a spate of letters and articles about buying and selling stamps, especially selling stamps. The letter by George Gray in the April *AP* ("Buying & Selling Stamps," page 298) is a case in point. These people make it sound so easy to simply go and sell stamps yourself. All you do is buy good stamps from a reputable dealer (always good advice) and then sell them at a profit. What they do not tell you is how much time they spend at this or how many years it took to accumulate the knowledge and skills necessary to pull off such sales.

I am comfortable selling stamps and other items online but the vast majority of people I know are not. They just want

to sell. They have neither the time nor the skills to sell online. There are many other ways to sell besides online, but it seems that is the primary method being touted as the best way to realize a decent sale.

The amount of time to sell a stamp online is not trivial. Even retired people have much to do and may not have the time it takes to sell. Selling stamps can be fun because you find items that you forgot you had, but you also find items that you cannot figure out why you bought in the first place.

There is one other problem that I noted in several of the letters and that is taxes. In one example, stamps purchased at \$10 were sold for \$1,100. That makes for a large capital gains tax to pay.

Some stamps I bought for an investment and they are doing just fine. The remainder were purchased for education and enjoyment and, when the time comes, I will dispose of them in the easiest manner possible, which is to proba-

Selling stamps can be fun because you find items that you forgot you had, but you also find items that you cannot figure out why you bought in the first place.

bly sell them back to the dealer I bought them from.

Myron Molnau

Moscow, Idaho

FDCs

Love the *APS* magazine. Hubby and I read it cover to cover. One problem, though: in the magazine it states that to contact the *AP* by e-mail, Letters to the Editor should go to lettertotheeditor@stamps.org. Both my husband's and my computers said there was no such address!



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Youthful Stamp Collage

The December issue of the *AP* featured an article by Russ Hahn titled ("Postage Stamp Collage Art," page 1120). I can't resist sending pictures of our grandchildren, Sabrina and Jack, with the collage birdhouse (castle) decorated with stamps of the United States. The project was to make something representing the first 100 days of school and they used 100 stamps in their design.

Jack was the artist and his sister, Sabrina, helped him select the stamps from my collection. The school project took place in 2011 for kindergarten and first grade students (Jack was in kindergarten and Sabrina in second grade).

I'll bet that Jack and his assistant are your youngest collage artists. As a former kindergarten teacher I always believe that stamps can tell unique stories.

Barbara M. Finegold
Scarsdale, New York



Now to the real reason for the letter — the wonderful article in the March issue about FDCs ("Promotional FDCs Created for Many Reasons," by Wayne Youngblood, page 218). In the 1950s and early 60s, Texas Refinery Corp. (located in Fort Worth, Texas) President Anthony B. Canning had FDCs made up for the sales force to use. In fact, there was an article in a previous *AP* talking about just that.

Just thought I'd mention yet another use of the First Day Cover. I love being a philatelist!

P.S. My hubby has been collecting since he was a kid and introduced me to the hobby when we first married, nearly forty-one years ago. It's a great way to spend time together.

Dorrie Finberg
Sanford, Florida

Editor's note: We occasionally hear from people who have had problems with the lettertotheeditor@stamps.org link. Typically, one of two easy-to-make typos have occurred: (1) **lettertotheeditor** instead of **lettertotheeditor** or (2) **stamp.org** instead of **stamps.org**. We now have added a direct link on the *AP* page of the APS website where readers can submit their letters.

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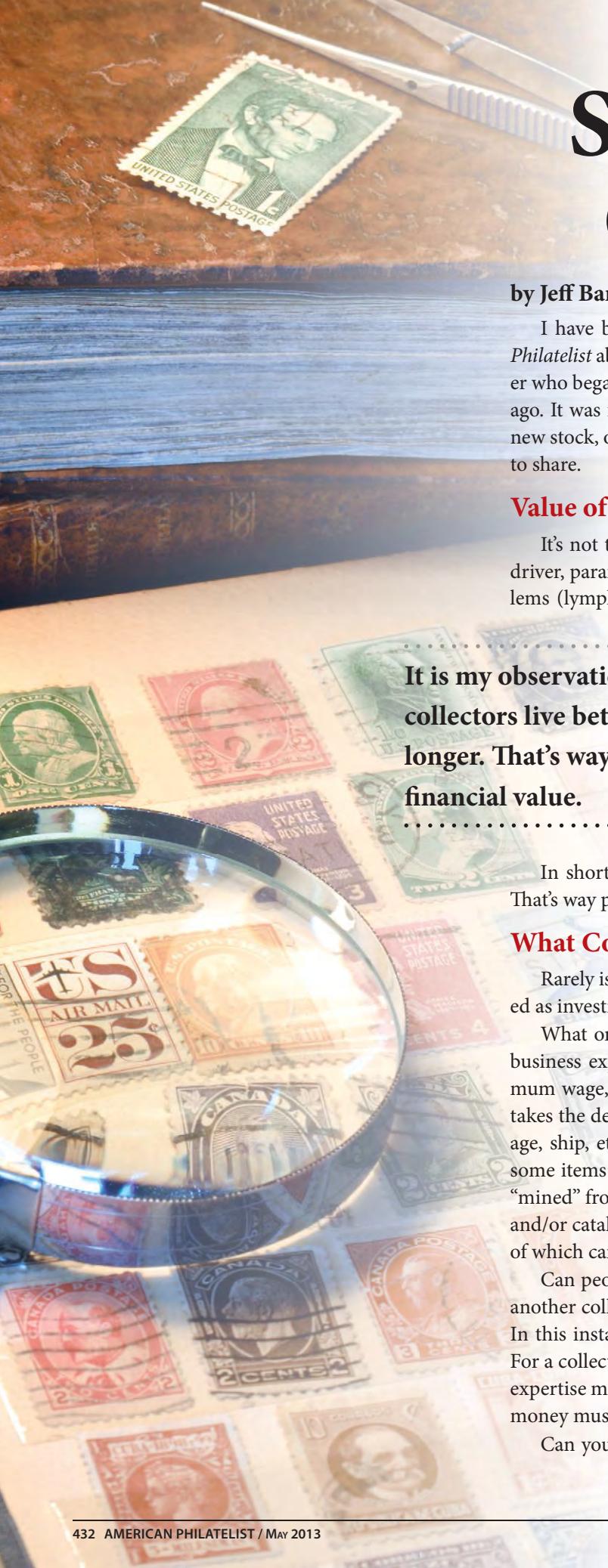
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Selling Your Collection

by Jeff Barnard

I have been reading with interest the discussions in *The American Philatelist* about selling a personal stamp collection. I'm a part-time dealer who began selling his own collection to feed the kids twenty plus years ago. It was fun and profitable enough to keep going to this day — with new stock, of course. Along the way, I've learned a few key lessons I'd like to share.

Value of Collecting

It's not the stamps. I've had high-pressure jobs most of my life (cab driver, paramedic, teacher, entrepreneur) and stress-related health problems (lymphoma, heart attack, etc.). Meanwhile, I've successfully been part of raising four kids and survived. I'm sure part of that success was the stress relief of collecting. How do you put a value on that?

In addition, most of the stamp collectors I know are polite, friendly people with an above-average knowledge of history, geography, and politics gleaned from their collecting habits. They have richer lives of the mind. How do you put a value on that?

In short, it is my observation that collectors live better and longer. That's way past a financial value.

It is my observation that
collectors live better and
longer. That's way past a
financial value.

What Collectors Really Pay Dealers For

Rarely is it the stamps themselves. In the past, stamps were over-touted as investment assets. In fact, only a small portion truly are.

What one pays a stamp dealer for is his or her time, expertise, and business expenses. Assuming a dealer wants to make, say, twice minimum wage, he needs to add a few dollars to every item sold, because it takes the dealer from several minutes to several hours to buy, sell, package, ship, etc., the item. I say several minutes to several hours because some items come from well-organized collections while others must be "mined" from disorganized hoards. Large lots may need to be cleaned up and/or catalogued, and rare items must be researched and expertized, all of which can take hours.

Can people get around the dealer and buy or sell directly from or to another collector? Sure, if they've got the time and want to take the risk. In this instance, the buyer or seller pays primarily in time, not money. For a collector with limited time, however, paying for a dealer's time and expertise may be worthwhile. The question of whether you pay in time or money must be answered by each individual, but everyone pays.

Can you regain a large portion of intrinsic value from your stamps?

Yes, the trick is to collect only rare, highly sought after stamps: stamps that have gone to what I call "market heaven."

Some Stamps Go to Market Heaven, Most Don't

If you look at the "ending soonest" section of eBay or other online auction services, you'll note that most stamps do not sell at auction for more than a small portion of catalogue value. About two-thirds of my auctioned stamps — leftovers from my approval service — do, and eBay tells me my rate is "extraordinary." Similarly, with the APS website: anything you see in multiple copies of, say, more than five is unlikely to sell soon for more than a small fraction of catalogue value. It doesn't matter what the catalogue says: real market value approaches zero, or perhaps below that, because there are costs of storage, insurance, organizing, etc. The best value realization for these is through donation: you'll get a tax break, and people or causes you care about get pleasure and help.

Stamps in market heaven? These are the stamps people now seek to acquire. A few examples:

- Stamps from economies that have grown and/or are growing rapidly in economic power such as China and other far eastern countries, stamps of Russia and its former satellites, and often the mid-East.
- Stamps identified worldwide as value-holders such as zeppelins, some countries' #1s, early China classics, etc.
- Extra-fine to Superb stamps, often mint, non-hinged.
- Some stamps derided a few decades ago as "speculative" and thus not saved.

Of course, the market is fickle and these recommendations could change. Look for stamps and collections with ten bids or more at auctions, or look at the empty spaces in circuit books; this will give you the current picture.

Online Sales

This has been a fast growing market through mega-sites such as eBay, although most auction houses and many dealers maintain their own websites. However, there can be problems with authenticity and grading, etc.; some people clearly have no clue or lie about stamp condition, identity, and catalogue value. Also, auctions are mercurial; if something seems like it's being bid up over value it often is. Likewise, a valuable stamp may not sell when first listed simply because the right people don't have the spare time or money to buy that week. The APS online sales site (StampStore) and



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RE182 VF scarce used,
2003 PFC \$1,200

However you sell, use it to recruit new members to the hobby and the APS.
the APS Circuit Book sales format, or consigning to dealers who will take a percentage may be better alternatives. Speed is not always the seller's friend.

And only buy from dealers and/or collectors who are APS members or belong to similar overseas stamp organizations. That way, if someone makes a mistake, you have redress and know in advance you are dealing with a person of honor.

Can You Make Money in Stamps?

Well, I have, but I think it's like other commodities people make money in: you've got to put in the time and study market shifts, give good service, and be content with making a living — not a killing. My greatest difficulty, by the way, is buying; I am back-ordered to almost all my approval clients, who of course, want stamps found in market heaven.

Sell to Recruit

However you sell, use it to recruit new members to the hobby and the APS. Pass out recruitment cards at your local stamp show, enclose them with stamps sold in other countries (yes, APS can use foreign members!), send it to people who answer your ads, and so forth. Keeping the market healthy requires organizations that keep their educational and moral standards high. So build the APS!

Keeping the market healthy requires organizations that keep their educational and moral standards high.

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American Philatelic Society Members Please Vote NO on the Proposed Bylaw Amendments

The APS Board of Directors, meeting in closed executive sessions without membership participation, has announced a new senior leadership position, Chief Executive Officer (CEO), which would invalidate the operational and reporting structure established in the current APS and American Philatelic Research Library (APRL) bylaws, including fiduciary reporting responsibility. It would subordinate the Executive Director who currently functions as CEO under APS and APRL bylaws to the new CEO position. The proposed changes would repeal all references to the Executive Director's day-to-day duties. The Executive Director would no longer have the ability to represent the interests of the APS and APRL as an Officer of the Society in accordance with authorities and responsibilities specified in the APS and APRL bylaws and APS-APRL Operating Agreement of 2005, but would instead function as an employee reporting to the new CEO.



Why We Oppose These Proposed Amendments

Repeal of Fiduciary Duties and Potential Impact on Continuity of Day-to-Day Operations and Member Services. We believe that including the Executive Director's fiduciary duties in the bylaws is essential. While elected leaders come and go, the staff, which serves us year in and year out, provides experience and continuity. Ever since the bylaw overhaul of 1993, the Executive Director, as chief administrative officer, and the staff he directs, have implemented the policies of the Board and its elected officials on behalf of the membership.

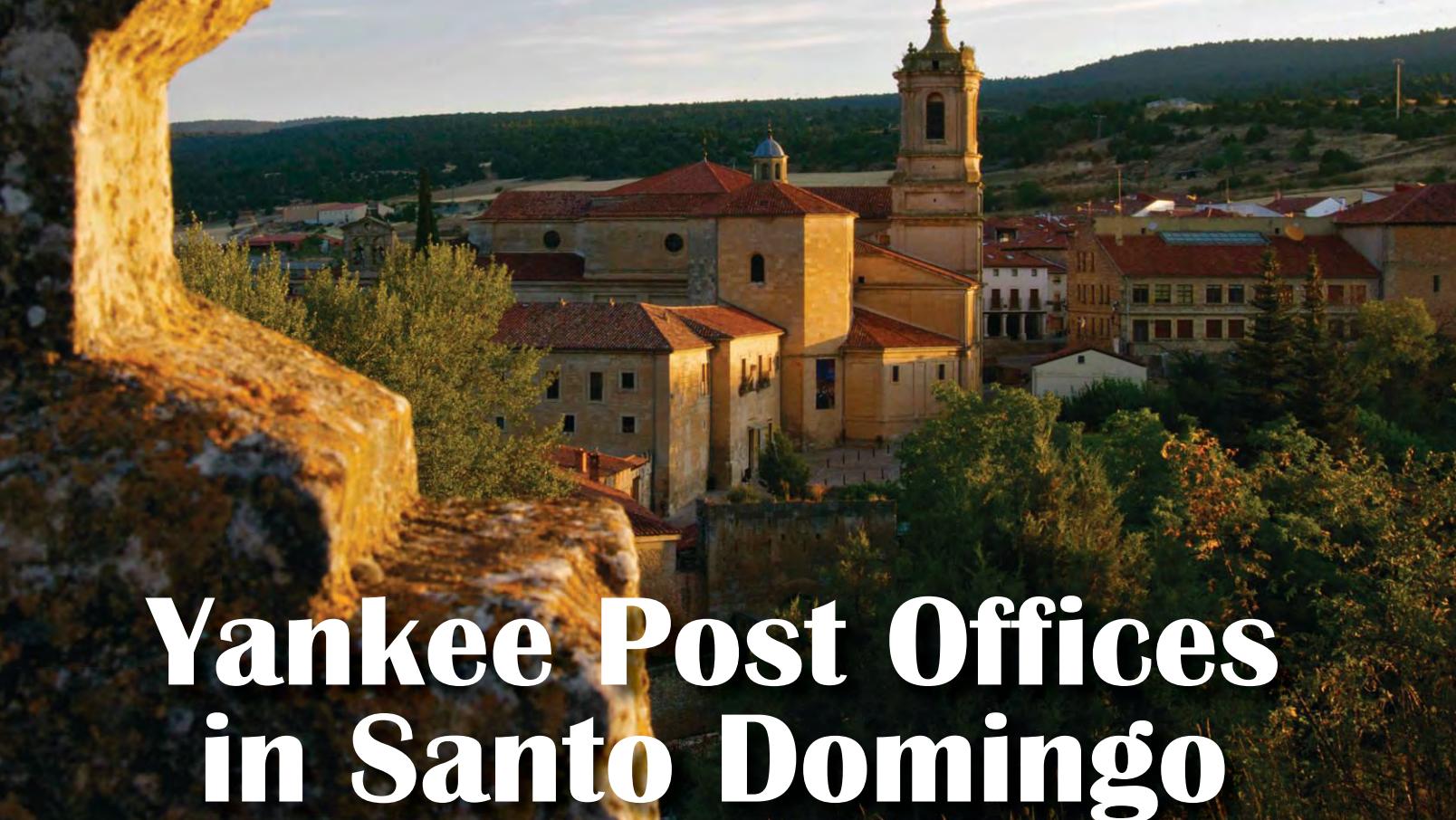
Procedurally Unprecedented Proposals. Previous amendments to APS bylaws have normally been submitted to the APS Bylaw Committee for consideration and recommendation and then debated in open meetings of the Board. Pennsylvania attorney Daniel J. Siegel, who chairs the committee, was not notified of and did not consult on these amendments. The APS Board approved these amendments on February 6, 2013, but only convened an open meeting to discuss them on March 27, 2013, four days before the deadline to place them on the ballot. These proposed bylaw amendments were drawn up in closed executive sessions without membership participation. We believe they have not been properly vetted. As an example, during the March 27 meeting, the Board had to reinstate language proposed to be deleted after questioning from members revealed the error of those deletions.

Repetition of Past Fund-raising Failures. The principal duties of the new CEO position relate to fund raising, with the day-to-day operations of the APS relegated to the now subordinated Executive Director. It was pointed out by members at the March 27 meeting that this arrangement had already failed when Peter Mastrangelo was hired as Executive Director/CEO. The Board's response: "We learn from our mistakes." In other words – it will be different this time, trust us. The Board refused to provide an estimate of the CEO salary, nor have they provided any cost-benefit or other budgetary information for members to evaluate this proposal. We believe these proposed bylaw amendments are ill-advised and will likely lead to further reductions in member services and/or increased costs to members.

Don't pave the way for a new, high-priced CEO

Mark your ballot "NO" on the proposed bylaw amendments

Committee of Concerned APS Members
Dennis Gilson, Representative • dennisgilson@comcast.net



Yankee Post Offices in Santo Domingo

by Danilo A. Mueses

On May 1, 1867, during the fourth administration of President Buenaventura Báez, the Dominican Republic signed a loan for the sum of £420,000 with the house of Hartmont & Co. of London. This was just the first in a series of loans made to successive Dominican governments throughout the nineteenth century. Most of that money, which was loaned to the country under very unfavorable conditions, was used in the best of cases for payment of employees or it was wasted on works of doubtful profitability, or in the worst of cases, it was appropriated by those in charge of managing it.

Those loans, taken by a bankrupt country, with the government unable to pay even the interest, caused the debt to snowball to the point that at the beginning of the twentieth century the government debt exceeded \$40 million dollars, at a moment when the government's income barely reached \$1.8 million dollars a year. This situation of delinquent payment of debts brought devastating consequences for the country, to the point that the governments of a series of European powers sent warships off the port of Santo Domingo as a way to pressure the country.

It was in that situation that President Theodore Roosevelt sent Professor Jacob H. Hollander (professor of finance and political economy at Johns Hopkins University) to Santo Domingo as a special commissioner to try to resolve the various claims. After evaluating the various debts, relayed

to Washington in his *Report on the Debts of Santo Domingo* (1906), Hollander managed to get the creditors to accept a reduction of the Dominican government's obligations from \$40,269,404 to around \$17 million dollars. Hollander continued to act as a financial advisor to the Dominican government until 1908.

As part of the arrangement, the Dominican government agreed, with the backing of the American government, to a loan with the United States bank for US\$20 millions, with which sum Santo Domingo was able to pay its debts and still was left with a balance of US\$3 millions. That arrangement, called the 1907 Convention, freed the country from the pressure of the creditors, but as part of the arrangement, the American government retained control of the customs houses, at that time the principal source of income for the Dominican government.

Article 2 of the Convention established that "for fulfillment of the duties of the General Customs Receiver who will be named by the President of the United States, his government will give to him and all of his aides, all the protection deemed necessary when the Dominican government is unable to provide it."

In the years between the 1907 Convention and the beginning of the United States occupation on November 29, 1914, during the occupation (which extended until July 12, 1924), and even after their departure, different modalities of the United States Post Office operated in the Dominican Repub-

lic. This work looks at the United States postal system in the Dominican Republic, as it appears reflected in the stamps and covers that circulated during the period under study.

The Mail Before the United States Intervention

The establishing in the Dominican Republic of a General Customs Receiving House of the United States diluted the national independence. During the first two decades of the twentieth century, Puerto Plata was the principal Dominican port, and therefore the customs house in that city was the country's largest source of income. For that reason the United States presence was felt heaviest in that city.

The United States government ordered that warships patrol all of the northern coast. That patrolling was considered necessary due to the fact that the northern part of the country was a feudal territory ruled over by Generals Desiderio Arias and Demetrio Rodríguez. During those years there were no highways, and these generals acted with almost total independence of the authorities in Santo Domingo. For example, when pursuant to the 1907 Convention it was ordered that the authorities named by the United States would be in charge of collecting customs duties, General Desiderio Arias, who had been appropriating the income from the customs house in Monte Cristi, refused to hand it over. The Americans had to send the cruiser *Newark* to recover it.

Although, so far as I know, there was no order legalizing it, the Customs Receiving House in Puerto Plata made available to its employees United States postage stamps that they used for sending their letters. That correspondence was dispatched through United States ships that patrolled the coastlines. Some Dominicans also made use of those facilities.

The Post Office During the United States Intervention

General Ramón Cáceres governed the country between December 29, 1905 and November 19, 1911. Although he ruled with an iron fist, his six years in the Presidency brought the country a little bit of peace and prosperity after it had seen six presidents file through in the years between the assassination of President Heureaux in 1899 and Cáceres' rise to power.

Cáceres, nevertheless, was assassinated, and anarchy returned. The period between 1911 and 1916 was characterized by constant internal struggles, and there were six new presidents. The Americans, naming themselves arbiters of the political behavior of Dominicans, tried everything possible to get the opposing groups to behave in a civilized fashion and to hold democratic elections.

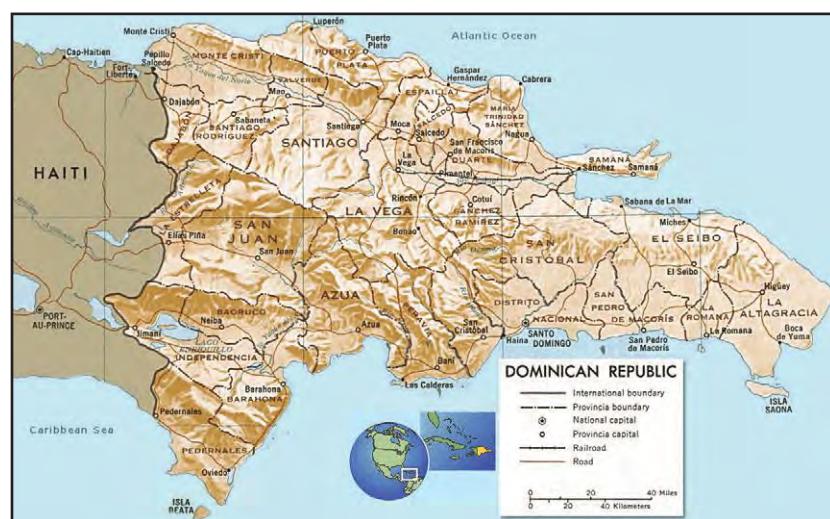
As they were not able to do so, President Wilson — with World War I under way and

giving as an excuse the pro-German sympathies of General Desiderio Arias and the danger that fact could mean for the Panama Canal if Germany should establish a base in the Caribbean — sent the first contingent of Marines in May 1916. From that moment events rushed forward, as President Jiménez faced fierce opposition. Seeing clearly that the only way to remain in power was with the support of the United States Marines, which he was not willing to accept, he resigned on May 7, 1916.

Taking a new step in its interventionist policy, the Americans occupied the capital on May 16 and made it known to the groups fighting each other that the new president would have to be someone acceptable to the United States. Trying to save what little remained, Dr. Federico Henríquez y Carvajal was chosen, but the State Department informed him that his election would be recognized by the United States only if he accepted the naming of a financial expert and the establishing of a national gendarmerie commanded by American officers. When Dr. Henríquez y Carvajal rejected these demands, the Americans, who since 1907 had been managing the customs houses, informed him that as of August 18th no more funds would be handed over to the government. Despite the economic asphyxiation that this implied, the Dominican government did not yield. Given this situation, the American Secretary of State, Robert Lansing, recommended to President Wilson military intervention, and consequently on November 29, 1916, Captain Harry S. Knapp, aboard the *Olympia*, issued the proclamation by which means the country was formally occupied. The occupation lasted until July 12, 1924.

On June 30, 1916, Rear Admiral Caperton, at the head of the occupation forces, asked for a better postal service for the occupation forces in Haiti and the Dominican Republic. Responding to that request, the first post offices were opened on April 10, 1917, in Port-au-Prince and Santo Domingo.

During the almost eight years of the intervention, the occupation forces were spread throughout the country. The





Letter sent from Santo Domingo to New York during the Intervention.

requested post offices, however, were established in only a few cities. These offices were branches of the New York Post Office. So far as is known, the only cities where offices were established were La Vega (6,564 inhabitants, 83 military personnel); Puerto Plata (7,700 inhabitants, 99 military personnel); San Pedro de Macorís (13,802 inhabitants); Santiago (17,152 inhabitants, 527 military personnel), and Santo Domingo, the capital (30,943 inhabitants and around 2,000 military personnel).

In the cities of San Francisco de Macorís (5,188 inhabitants), Azua (4,707 inhabitants), Barahona (3,826 inhabitants) and Monte Cristi (2,580 inhabitants), no offices have been reported. In Bayaguana, on the other hand, which in

those days was no more than a village of 500 inhabitants, it has been mentioned that there was an office, but it is not known that there were any envelopes franked from that location.

What is most probable is that the American military personnel stationed throughout the rest of the national territory used the Dominican postal system, which continued to operate under its own regulations, as according to the occupation proclamation: "Dominican laws will continue in effect with the sole exception of those that conflict with the military laws of the United States."

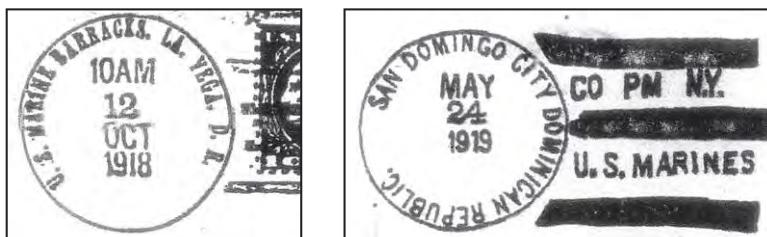
Stamps Used During the Intervention

The variety of American stamps used during the intervention was very small. A check of around 120 franked envelopes showed barely seven different stamps and two pieces of postal stationery. The stamps used included the 2- and 3-cent values from the regular series issued by the United States in 1908–09 showing Washington, the 10- and 12-cent stamps from 1912–15 showing Franklin, the 2-cent stamp issued in 1923 showing Washington, the 2-cent stamp issued in 1923 showing Harding, and two pieces of postal stationery (2- and 3-cent values) showing Washington.

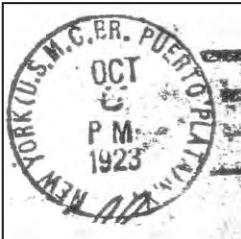
Canceling Stamp Used During the Intervention

The canceling stamp is one of the most interesting elements in all of the study of the use of United States stamps in the Dominican Republic during the Intervention. On the one hand it shows us the different canceling stamps used, and on the other hand it helps us to establish, for lack of reliable official information about the date of the establishing of each office, just when the offices began to operate.

Regarding the date when each one of the known offices began to operate, V. Le Young Ardif's 1939 article on "United States Marine Corps Post Offices in Dominican Republic,"¹ looks at one group of offices and lists the dates when they were established and discontinued. However, a study of the canceling stamps on the letters shows that, in practically all cases, the offices began to operate *before* the dates given by Ardif and were discontinued on a *later* date than the one he indicates in the ac-



Some of the cancels used in the different cities: from top left — La Vega, Santo Domingo, Santiago, San Pedro de Macoris, and Puerto Plata.



companying chart.

As can be seen by the chart, only in the case of Santiago and Puerto Plata does Ardiff report a later date than the latest canceling stamp known.

Franchise

It was not until April 6, 1917, almost three years since World War I had begun, that the United States declared war on Germany. As a concession to the United States military personnel sent abroad on missions of war, on October 3, 1917, an Act of Congress granted U.S. military forces a series of privileges. Section 1100 of that Act allowed the troops stationed abroad during the war to dispatch their correspondence to the United States without putting stamps on it. The privilege was extended to the military personnel stationed in the Dominican Republic.

As a result of this privilege, many of the letters dispatched from the Dominican Republic to the United States appear without stamps and with a rubber stamp or seal with the inscription "MARINE'S LETTER. ACT OF 3 OCT. 1917. SECTION 1100."

It is not clear why, if the soldiers enjoyed the franchise, few made use of it. This is evident from the relatively low number of cancelled envelopes known that have any franchise marks, compared to the number of covers with stamps.

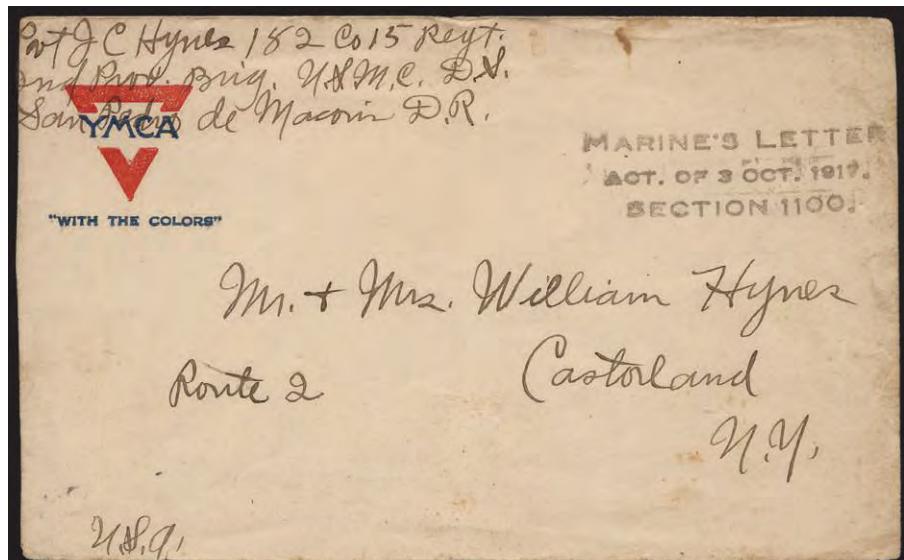
As variants of that franchise, it is possible to find letters without stamps and with the hand-written inscription "Sailor's Mail" or "Marine's Mail." I also have in my collection letters dispatched from some of the offices, with the canceling stamp of that office but without stamps or any of the franchise marks. Those letters apparently traveled to their destination without any problem.

Censored Mail

On June 15, 1917, the First Act of War Assignment of the United States gave to the U.S. postal service the au-

Operation Dates for Marine Corps Post Offices

Offices	According to Ardiff		According to Canceling Stamp	
	Earliest	Latest	Earliest	Latest
San Pedro Macoris	May 25 1920	Jul 7 1923	Mar 18 1920	Aug 22 1922
Santiago	Apr 12 1921	Jul 14 1924	Aug 8 1918	May 17 1924
Puerto Plata	Oct 2 1922	Dec 31 1923	Aug 18 1918	Oct 5 1923
La Vega	Not reported	Not reported	Jan 13 1918	Oct 18 1918
Santo Domingo	Feb 21 1921	Mar 31 1923	Nov 12 1917	Nov 12 1925



Letter with handstamped MARINE'S LETTER. ACT OF 3 OCT. 1917. SECTION 1100.

thority to exclude seditious and dangerous material from the mail, which was equivalent to authorizing censorship of correspondence.

Correspondence addressed to the United States was cen-



Letter without stamp and without franchise mark. It arrived at its destination without problems.



Cover with a censor mark of the U.S.N.

sored in the offices made available for such purposes in various American cities. With regard to letters coming from the Dominican Republic, the first censorship office was in New York. That correspondence, once opened and passed by the censor, was re-sealed with a seal indicating "OPENED BY CENSOR."

It is not very clear, however, what policy was followed with the correspondence from the military personnel stationed in the Dominican Republic; in general, if we are going to judge by the marks applied to the letters, little military correspondence was censored in New York.

Apparently, a military censorship office was established in the Dominican Republic, and it was here, not in the United States, where mail was censored. The censored covers with which I am familiar do not appear to have been opened. Perhaps there was an order that obligated the senders to leave the letters open when depositing them in the post office, and there, after being read, they were closed.

The censor marks used in the Dominican Republic are the following:

- A rectangular seal with the inscription "PASSED BY CENSOR U.S.N." and the signature.
- A square seal with the inscription on the edge "U.S. FORCES SANTO DOMINGO D.R." and in the center "OFFICE CENSOR PASSED," date and signature.
- A circular seal with the inscription on the edge "U.S. FORCES SANTO DOMINGO, D.R." and in the center "OFFICE OF CENSOR PASSED" and the signature.
- A small seal with "CENSORED" above, "Captain U.S.M.C." below, and in the center a space for the signature.

Nevertheless, most of them simply had the hand-written

inscription "Censored" and the signature of the person in charge, generally a captain.

Use of Dominican Postal Service

As noted above, the American troops were distributed throughout the national territory. On the other hand, there were barely five post offices designated for their use. So how did the military personnel assigned to places where the Military Government did not have any post offices installed manage to send their letters?

One possibility is that the military personnel had available a postal service (such as a military courier service) that was in charge of carrying mail to one of the official post offices. Although that could have been one solution, I have no evidence that this is what happened, with the possible exception of a letter sent by A. Blestcher, stationed in the town of Sánchez, to Helen Scovill in New York. The letter has a manuscript "Soldier's Mail" but does not bear the canceling stamp of any of the Dominican offices; instead, it has that of the Hudson Terminal Station in New York.

There is evidence that the Dominican postal service was used; however, it is worth pointing out that the letters franked with Dominican stamps, that are known positively to have been sent by American soldiers, in general, are few in number. I know of a few sent from El Seibo and one sent from Monte Cristi. Nevertheless, despite their scarcity, it is evident that some soldiers used the Dominican postal service.

United States Ships in Dominican Waters

After the signing of the 1907 Convention, pursuant to which the United States took charge of the payment of the country's debts and took control of Dominican customs houses, the U.S. warships anchored in Santo Domingo harbor, the country's major seaport, were an obvious indicator that the United States was in a position to guarantee payment of the debts with force of arms, if necessary, and that they had "a perfect right to intervene in Dominican political events whenever they considered that the functioning of the General Customs Receiving House and collection of their interests were threatened."

The presence of United States ships was especially notorious along the north coast because, as already pointed out, on the one hand it was through the Puerto Plata Customs House that most of the tax collections and fiscal income were received, and on the other hand, it was the part of the country over which the Dominican government had least

control, because of the precarious nature of communications in those times.

The presence of those warships has been recorded on numerous covers with canceling stamps from some of the ships that intervened in the events that convulsed the country during those unfortunate years in Dominican history. The postal historian can provide follow-up to events through the messages in those letters and cards, which are often the reflection of a country on the edge of disintegration.

A card sent by "Walter" on August 28, 1914, from his ship, the ironclad *New Jersey*, anchored in the port of Monte Cristi, to his sweetheart Miss Eleanor Grant in Boston, Massachusetts included a message that could not be more dramatic:

This is an awful dump and I certainly wish we were out of here and back to Beantown. We probably will have to land here and put down this rebellion. I sure hope you are well and believe me I would like to see you.

Walter

A cover with its letter still enclosed was dispatched from Santo Domingo and addressed to Mrs. J.M. Besmett in New Jersey. The sender, the lady's son, was stationed on board the *Castine*. This ship was assigned for many years to United States military operations in Haiti and the Dominican Republic. In the decade of 1910 it was very linked to Dominican history, and it finds mention repeatedly in the history texts in different episodes of those tragic years. On August 29, 1916, while it was in the port of Santo Domingo together with the cruiser *Memphis*, a tidal wave occurred. Although the boilers on both ships were off, the *Castine* managed to raise pressure and put out to sea. The *Memphis* was not so fortunate; she was wrecked on the coral reefs off the city's shore, then ran aground and was never able to be pulled off the rocks. All of its forty-three crew members died.



Letter sent to Helen Scovill in New York. It bears the manuscript notation "Soldier's Mail."



Card sent from the *New Jersey*, anchored off Monte Cristi.



Gunship *Castine*, sister ship of the *Memphis*. She was able to save herself during a tidal wave.



Letter sent from the *Wright* while the gunship was in Samaná.

On July 12, 1924, the occupation of the country was officially ended, although the presence of United States ships in Dominican waters continued for more than a decade. The tally sheet dispatched from the *Wright* in Samaná on February 7, 1935 is one example that eleven years after the Americans left the country, ending their occupation, their presence continued to be felt.

Endnote

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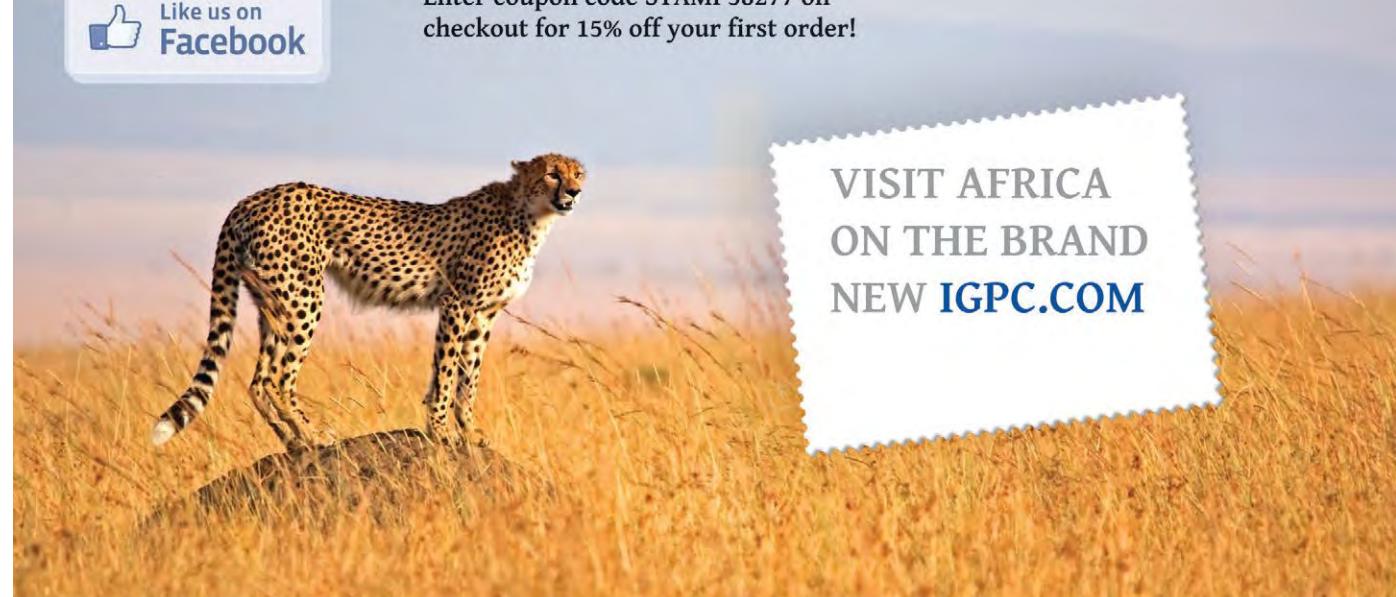
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The Author

Danilo A. Mueses is a Life Member of the APS. He is a civil engineer working for a consultant firm. He collects Dominican and Jamaican stamps, and for 35 years has been in charge of *El Filotélico*, the magazine of the Sociedad Filatélica Dominicana.


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“He Don’t Know No English”

An FPO Story

by Dr. Isaac Block

Nobody paid attention to the warning sign, “Do Not Trespass! Live Bombs!” Why bother? The Battle for Manila was nine months ago and the war itself had ended three months previously.

The three-foot-wide sign was nailed to a stump in the beautiful Walled City, or *Intramuros* (literally, “within the walls”) of Manila in the Philippine Islands, which had been reduced to rubble at the end of the war as the Japanese and Americans struggled for control of the island. Only a few shell-pocked walls were still standing erect. Miraculously, one of the seven original churches, the Church of San Agustin, had survived.¹

The United States Navy Fleet Post Office (FPO) located at the edge of the Pasig River also bordered one side of the Intramuros. Since there was nothing to see or do in the ruined Intramuros except to take personal snapshots of the utter destruction, Navy personnel seldom walked across the rock-strewn road near the Post Office to explore the old city, built by the Spaniards in the sixteenth century.

Despite the possibility of exploding ammunition, however, numerous civilian Filipinos crisscrossed the area daily, gathering wood for the construction of ramshackle shelters as well as for fuel to cook their rice and vegetables. (There was no meat available except to the very rich.) Others searched the ruins for anything that could be salvaged

and sold for a few pesos.

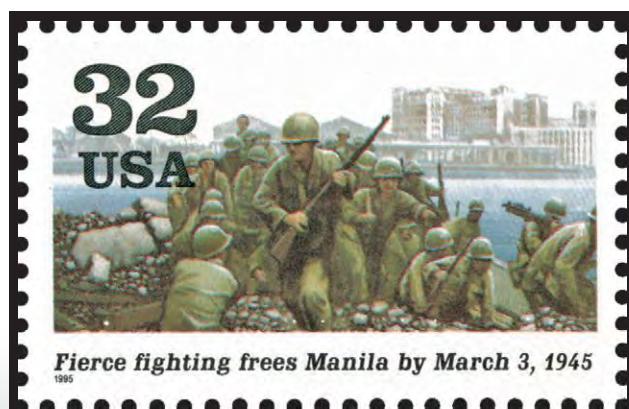
During a lunch break one swelteringly hot day, I gingerly walked about fifty feet to a mound of stones that everyone had bypassed. Standing on the peak of the rubble, I looked down a crevice and noticed a dark metallic shape. Surely it was a bomb! After taking a few snapshots for souvenirs, and as the sun moved more toward the west, I was able to observe that it was not a bomb but a huge, dark brass jar-like object. It was clearly curved, but there was so much rubble around it that I couldn’t make out what it might be.

My curiosity aroused, I began to lift off the stones, mortar pieces, and assorted rubble and throw them to the side. In less than ten minutes I had unearthed the top end of a huge beam with parts of two cross-supports attached. The wood was a rich, dark brown-black and seemed to be hand hewn. To my eye, it appeared to be hundreds of years old.

I was soaked with perspiration. Lunch time was over and I returned to my postal duties, hoping that nobody would chop up the beam for firewood until I could work on it again the next day.

After struggling for several lunch hours, I was able to excavate enough rubble and dirt to see what I thought was the top curve of an ancient bell, still attached to its central beam. I could now observe both sides of the cross-bars.

By the end of the week I had completely exposed one side of the bell, still attached



to the central beam. The supporting end crossbars were firmly entrenched into the rubble.

When I struck the bell side with the butt of my .45 caliber Colt pistol, it emitted a pleasant, deep low tone. Later that afternoon, after work, I inquired of several Filipinos who were scavenging, if they could help identify it.

After several minutes examination they declared that it was the bell from one of the Catholic churches in the Intramuros. The church had blown apart during the bombing, and the beam and its supporting framework had fallen into this exact spot where it had remained completely buried for almost a year. Since everything around it had been leveled, they couldn't identify the church. Only the Church of San Augustin had survived the bombings, explosions, and subsequent fires.

After I informed my postal superior of my find, he inspected the site and asked me to keep working on it — "just to see what it was." He also permitted me to use several of our mail personnel to assist in speeding up the process.

The following week, when I asked a mail handler who was mopping up the dispatch floor to help out, he just looked at me, mumbled and kept on sweeping. Normally, an enlisted man should respond when spoken to by an officer. Observing his name tag, I called, "Tomas!" He looked up. I explained again. He said something unintelligible and continued his mopping.

Angered and nonplused by his reaction, I summoned Juan, a "lead-man", to help me out. Juan explained that, although they were both from New Mexico, he couldn't understand his language either, because Tomas was a Navajo Indian.

"He don't know no English," Juan explained. Tomas did understand colloquial Spanish, however, and Juan, who was bilingual, would interpret for me.

It was incredible to me that there was an American serviceman who could not understand basic English, and yet had been sent overseas during wartime combat with English-speaking shipmates. How he was expected to understand and follow orders was beyond my comprehension. An entire operation could be jeopardized if he unwittingly followed the wrong directions and assignments.

As I questioned Tomas through Juan's assistance, I learned that he had somehow muddled his way through basic training, overseas supplementary training, and assignment to a labor battalion that landed him in Manila. His superiors evidently thought that with a Spanish surname, he could somehow or other survive in Manila, where they assumed that everyone spoke Spanish.

Tomas was assigned to the Fleet Post Office for labor duties so he wouldn't bother anybody. The only Spanish he ever spoke was to Juan and several others from Colorado and Arizona. He was a very lonely 18-year-old sailor!

After I heard his story, I told him that I was sorry I



Photograph of author (left) and Postmaster (right) at FPO Manila, December 1945.

couldn't really converse with him and that we would have to keep him on labor duties until he could increase his facility in English. I also told him that I would attempt to arrange for somebody to help him with his English.

He smiled broadly, thanked me, and said that I was the most understanding officer he had met. Most of the officers looked down on him and let him know it. He was anxious to assist in the "bell project" and recommended several other Indians from Arizona and New Mexico.

When I reported to the Postmaster that we had some personnel "aboard" who could not speak English, he was absolutely astounded. He checked their personnel jackets and discovered that it was on record that they were never to leave the continental United States because of language deficiencies. (So much for personnel policies!) How they slipped through the cracks we could not determine, but we "made do" as best as we could for the benefit of the Navy as we saw it.

The Officer in Charge (OIC) approved their assistance in helping to uncover the church bell.

With the extra part-time help, in less than a week we had completely unearthed a six- to seven-foot tall bronze or brass bell, still anchored to a beam that was itself supported on each end by two rugged wooden crossbars to form a strong trestle. How high it had hung in the campanile, or bell tower, how far it fell, and with what arc or trajectory it descended, we could not determine.

The clapper was not attached. We all took turns tolling the bell with our canteens, belt buckles, combat boot iron

heels, penknives, etc. It had a sustained, sweet low baritone *gooonnnnnnngg* sound. Deep on the inner surface was inscribed the name of the church in Spanish, which nobody could read, and a late-seventeenth-century date.

Where had the church been located? Who was the pastor? Where were the nuns and other religious?

The bell was in the center of a field of rubble — a mix of stones, bricks, and jagged pieces of concrete, all covered with cement-colored dust. Every road and street had been obliterated. The only exceptions were a few narrow pathways that had been cleared to the Fleet Post Office and to the Pasig River.

I suggested to the Postmaster that it would be a tremendous asset to Philippine-American relations if we could find the pastor of the church and return the bell personally to him and his congregation with appropriate publicity. Upon receiving the P.M.'s agreement, I questioned several civilians working in the rubble as to the church's location and the whereabouts of some of the priests, custodians, etc., and if they could notify the proper civilian authorities about our find.

Within a week, a tall, thin, white Spanish priest in a brown habit with a white rope belt appeared at the Fleet Post Office headquarters. When we showed him the bell trestle, he proudly claimed it as his property and said he would return the next day to haul it to a new, safe storage space. There was not the slightest trace of friendliness or gratitude in his manner.

Three days later, he showed up with two Filipino laborers and a bull cart. After struggling for more than an hour to move the massive bell, the two men gave up despite the priest's cursing, threatening, and punching them. Although we did not understand Tagalog, the body language was quite explicit.

Finally, the Caucasian priest came to the office again and announced that they couldn't move the bell. He wanted to know how we were going to help the church. It was an obvious demand, not a request, and delivered without so much as a trace of a smile.

All our intentions and plans for creating a pleasant Philippine-American relationship, when the Navy would return



Gate to Intramuros today.

the bell of a historic church, dissolved in the tropical heat.

Reluctantly, we assigned four to five men to help lift the bell and trestle onto a proper vehicle. The priest returned several hours later with a decrepit old pickup truck with no tailgate. He continued to scream at, curse, and kick his Filipino assistants, but the task was too great for them until our mail handlers came over and lifted the bell and accoutrements into the truck bed, then lashed everything securely into place.

The Spanish-speaking priest commanded the laborers and drivers to get aboard and depart. We assigned a mail truck to follow them in the event their vehicle broke down or they needed assistance. We then wished them all good luck and blessings to a restored church.

The priest did not respond as he left separately from his workers.

The trucks rumbled slowly away from the Intramuros, banging and careening as they crunched over jagged fragments of cement-covered debris.

The Postmaster invited us into his office, thanked us, and led us to a refreshment table of Coca-Cola, coffee, and brown sugar cookies. We never saw or heard from the priest again.

Nevertheless, we all felt blessed that we had been able to restore the bell of such an ancient church building to its congregation who would hopefully begin to rebuild the edifice very soon, allowing the great bell to ring out once more. And we were proud of our Postmaster, whose vision and leadership allowed us to tackle the job.

Endnote

The San Augustin Church was the only building left standing in the Intramuros in 1945. The Manila Cathedral was rebuilt in the 1950s, and there is interest in rebuilding the San Ignacio Church from the ruins still remaining. The other four churches — Lourdes Church, Recoletos Church, San Francisco Church, and Santo Domingo Church — relocated to other sites.

The Author

Dr. Isaac Block is a three-time retiree: research biochemist/physiologist, science teacher, and later Minister of the Gospel. In his childhood he collected U.S. Pre-1940, but the stamps were lost while he was serving overseas. Presently he collects used pre-1940 U.S. and plate blocks, Philippine-Spanish, and general European.

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Sol Salinger's Stamp Collection

by Timothy M.B. Farrell

The following article takes a look at the small stamp collection given to me when he was young. It is neither a particularly valuable nor a philatelically unique collection in and of itself, but the stamps were once owned by Solomon Salinger, father of author J.D. Salinger, which makes for an interesting philatelic sidestep in history.

The More Famous Salinger

J.D. (Jerome David) Salinger¹ is best known for his novel *The Catcher in the Rye*. It is still popular among teenagers for its depiction of adolescent alienation and loss of innocence — not to mention its use of profanity. Published in 1951,

the book was revolutionary in addressing issues of alienated youth living in a conservative era where there was great societal pressure to conform. Salinger's main character spoke to these issues and criticized society, championing defiance.²

Sonny, as his family called him, was born in Manhattan on New Year's Day, 1919 and passed away on January 28, 2010 at the age of 91. His father was Jewish and his mother

was German-Irish. The family was sufficiently prosperous that, when Salinger performed poorly in school, his father was able to send him to Valley Forge Military Academy in Wayne, Pennsylvania. Sonny had already discovered his passion for writing and managed to do well enough in the new school to get into New York University in 1936. However, he dropped out after his first year and his father sent him to Vienna, Austria to learn about the meat importing business, his father's trade. He was there for about a year, leaving only a month before Austria was annexed by Nazi Germany on March 12, 1938. Returning home, he enrolled in a writing class at Columbia and began publishing some of his stories, using his parent's address at 1133 Park Avenue on much of his correspondence with his publishers until the summer of 1942, when he was drafted into the army.³

Salinger was active in the D-Day landings and the Battle of the Bulge. Proficient in French and German, one of his



J.D. Salinger

duties was to help interrogate prisoners of war. After the war ended, and while doing a six-month military exercise in Europe, he married his first wife, Sylvia Welter, in Nuremberg, Bayern, Germany (Bavaria). The marriage lasted only a year. The couple divorced in 1946 and Sylvia returned to Germany.

By 1948 Salinger had a regular writing and publishing arrangement with *The New Yorker* magazine. A character in one of his first published short stories, Holden Caulfield, was also the subject of a novel he had been working on for years, *The Catcher in the Rye*. It has never been out of print since its publication in 1951. Hating the spotlight he received as a result of its success, Salinger moved to New Hampshire in 1953 where he lived an increasingly reclusive life. Although he continued to write, his published output was slim. Salinger's final story, "Hapworth 16, 1924," appeared in *The New Yorker* in 1965. It was the last piece to appear in print before his death forty-five years later.

J.D. Salinger's Father

A lot has been written about J.D. Salinger's relationship with his father. In addition to the feelings for his father expressed by the fictional character Holden Caulfield in *The Catcher in the Rye*, which Salinger had said was somewhat autobiographical, it is well documented that the famous author did not get along with his father. Indeed, Sonny did not attend his father's funeral and later stopped eating meat, the source of his family's prosperity.⁴ (Although some say his diet was part of his experimentation with Eastern religions, other biographers say it relates entirely to his father.)

There is little information published on Solomon Salinger independent of brief mentions in biographies about his famous son. In fact, the only published website related to Sol Salinger is that of the Cheese Importers Association of America (CIAA).⁵ The organization's History page lists Sol Salinger was one of its founding members in September 1948 and lists his occupation as Vice President of the J.S. Hoffman Company, an importer of European cheeses and meats marketed under the Hofco brand. The CIAA helped coordinate marketing efforts between foreign countries and the United States. It also helped buyers comply with U.S. FDA regulations and U.S. customs, worked to lift import controls, and otherwise lobbied on behalf of the industry.

In addition to importing cheese (especially kosher

cheese), Sol Salinger imported hams. Indeed, envelope cachets from that era proclaim that the J.S. Hoffman Co. specialized in "Cheese and Sausage." That he was obviously a very successful businessman is evidenced by his residence near Central Park.

Little is known of Sol's background other than that he was born on March 16, 1887 in Cleveland, Ohio, the son of Simon Salinger, M.D. Dr. Salinger was born in Lithuania, but had come to the United States by 1882, five years before Sol was born. Although Sol was born in Cleveland, it looks like his family spent a lot of time in Chicago, where Dr. Salinger died in 1960 at age 100. At some point, Sol moved from Chicago to New York. He married Marie Jillich (she changed her name to Miriam when she converted to Judaism) in 1911. The couple had two children, J.D. and Doris J. Salinger. Sol Salinger died in March 1974 in Brooklyn Heights, New York

The Stamp Collection

How I acquired the collection

The large assortment of stamps appeared in a donation to the Council Thrift Shop (owned by the National Council of Jewish Women) on West 84th Street on Manhattan Island, New York City, sometime in 1975. At the time, my aunt Elizabeth Daly was working there as a manager (she also had an antiques shop), and she often purchased items before they were put on display, keeping an eye out for things that her young nieces and nephews might enjoy.

The collection was inside a black leather attaché case marked with the initials "DJS." Most of the stamps were just lying loose in the case, but a large number of them had been sorted by country into dozens of different envelopes. Some of these envelopes were addressed to a Mr. Salinger c/o the J.S. Hoffman Company. Other stamps were in J.S. Hoffman envelopes and still others were in envelopes from the Maryland College for Women (Lutherville, Maryland). There were also a few first day covers dated between 1957 and 1968 addressed to Mr. Sol Salinger at 1133 Park Avenue.

Aunt Betty has no specific recollection of the collection or how it came to her shop. Several years later, however, she would get to know Doris J. Salinger, Sonny's older sister, with whom he was close. Ms. Salinger was a well re-



First Day Cover with Denmark Scott 371–373, Farming issue, April 28, 1960.



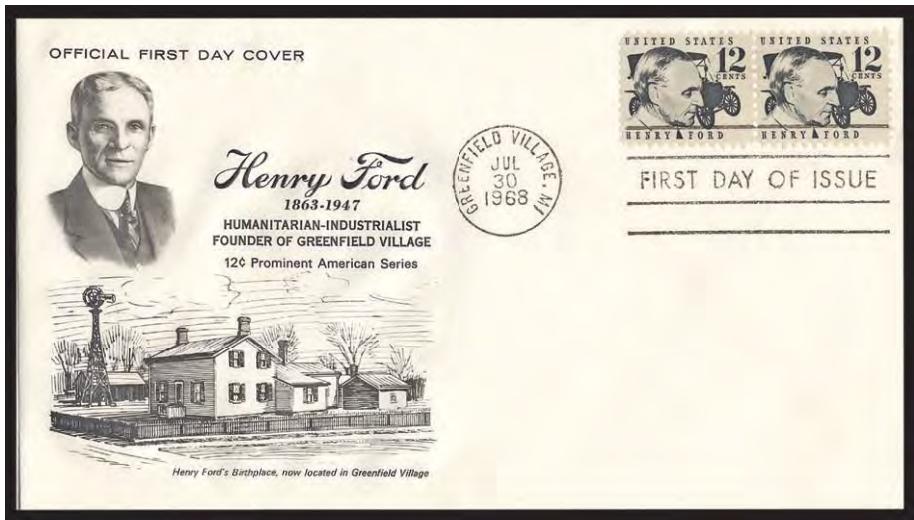
Argentina Scott
442, Merino
Sheep, 1936

spected buyer for Bloomingdale's. Aunt Betty often used to socialize with Dorothy and even met Salinger once.

She gave her nephews Timothy and Patrick Farrell the attaché case for Christmas in 1975 while they were living in Ann Arbor, Michigan. A group of neighborhood boys, including Eric Jensen and Doug Krzynski, had also recently started collecting stamps. My brother Patrick and I worked on the collection sporadically over the years. Some of it may have been traded and some of it may have been put into albums, but because of its size and the work involved in sorting through the many loose stamps, it was finally set aside



First Day Cover with U.S. Scott 153, American Flag, July 4, 1960.



First Day Cover, U.S. Scott 1286A, Henry Ford, July 30, 1968.

and not touched from 1976 until 2009.

In 2009 the my parents sold their house in Ann Arbor and moved to Florida, and I offered to store the collection at my house in Hood River, Oregon. After driving across the country and getting situated, a Yahoo! search for Sol Salinger led me to the CIAA website, which referred to the J.S. Hoffman Company, the same name listed on many of the envelopes. Another search confirmed that the Park Avenue address belonged to the Salinger family. I hoped to learn more from Doris Salinger, but unfortunately, she had passed away in 2001. Her death notice in the *New York Times* read simply: "Daughter of the late Marie and Sol Salinger, sister of Jerome Salinger. Grand aunt of Avery, Maxwell and Gannon Salinger."⁷

She may indeed have known more about the collection, since it would appear that her initials were on the attaché case. And she may well have been the person who brought it, along with other items from her father's estate, to the thrift shop, which many New York Jewish families did at the time (the store has since closed).

An analysis of the collection

David Markowitz, a Portland attorney and avid philatelist, was introduced to me by Vivian Lee, another Ann Arbor transplant to Portland. He offered the use of his six-volume 2008 *Scott Standard Postage Stamp Catalogue* to analyze the collection.

The collection consists of more than 1,200 different stamps from 102 countries. The best of the stamps had been put into an album and the duplicates (probably three or four times the number in the album)

stored in glassine envelopes. The earliest stamp in the collection is from 1863. There are no stamps after 1974, the date of Sol's death. The average year of issue for all of the stamps is late in 1922; the mode, or most common year of issue, is 1920. A complete list of the stamps can be found in the appendix.

From the dates of issue, it would appear that Sol collected most of his stamps while he was working at the J.S. Hoffman Company in New York. This makes sense since many of them are from Europe, from where he was importing kosher meats and cheese. There is also a large number of stamps from Argentina, which is famous for

its beef grown on the Pampas Plains. It seems evident that Salinger was communicating with his suppliers all over the world and keeping some of the stamps from the company's foreign correspondence. Stamps from Argentina, Austria, Belgium, Czechoslovakia, Denmark, France, Germany, India, Italy (the largest amount), Hungary, the Netherlands, Portugal, Romania, and Sweden dominate the collection.

The fact that some of the stamps date from before he was born, however, suggests that the collection may have been started by his father, Simon. As a physician, Dr. Salinger may have had the resources to collect some of the older stamps, or they may have been part of his own correspondence with family members and friends or colleagues still living in Europe.

In any event, the world of philately appears to have been a lifelong hobby for Sol Salinger, as there are first day covers dated as late as 1968. In addition, he appears to have collected stamps at least occasionally up until the year of his death.

Few of these later stamps are from Europe (most are U.S.), indicating that he was not getting them from the importing company where he used to work.

There are some interesting stamps in the collection, however. One of the first stamps from Queensland, Australia, for instance, is from 1895. There are several very nice copies of Australia's earliest stamps, the kangaroo within the map, from prior to 1920. The oldest stamps in the collection are from the United Kingdom, dating to within a few years of the issuance of the penny black in 1840.⁸ This implies that ei-



Australia Scott 39,
Kangaroo & Map, 1915.



Barbados Scott 128, Seal of the Colony, 1916.

ther Dr. Salinger or Sol Salinger made some active efforts to acquire them. The stamps from the United States are not very remarkable except perhaps for the large number of parcel post stamps.

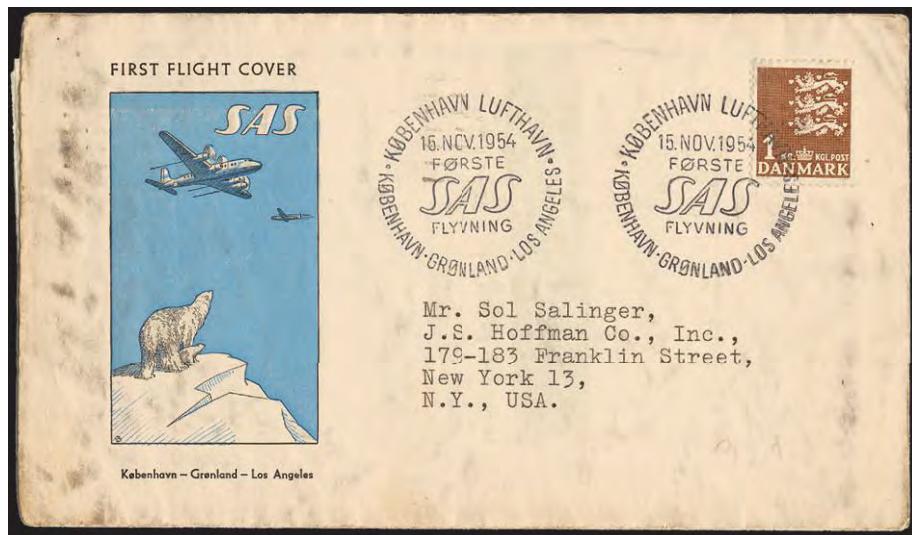
Just as interesting as the stamps in the collection, in light of the family's history, is the lack of certain stamps. For example, there are no stamps from Lithuania, meaning that Simon Salinger probably was not collecting before he came to the United States or perhaps that any stamps on family correspondence remained intact on their envelopes. There are no stamps from Austria from the time that J.D. was living there in 1938. However, this does not appear to be directly related to J.D., as there are no stamps from Austria after 1927, so perhaps Sol had stopped doing business there. However, there are hardly any stamps whatsoever in the collection from the thirties and forties, suggesting that Sol was taking a break from his hobby.

The value of the collection

The stamps have little retail value. The vast majority of them list for twenty cents, the minimum value listed in the *Scott Catalogue*. There are a few stamps that are valuable enough, however, that raise the average value of each stamp in the collection to about seventy cents. One of the earliest of these is from Denmark (Scott 18, issued 1870), which is listed at \$10 used. Age does not necessarily mean that it is valuable, as another early stamp, this one from Cuba (Scott 82, issued 1879) is only worth twenty-five cents. Stamps from Great Britain of that era may have some value; a very fine condition Scott 66 (issued 1875), for example, lists for \$85. However, this is not typical of the collection. An Italian specimen (Scott 23, issued 1863) of the same era and in similar condition lists for only \$14.50.

The low value of the average stamp also seems to indicate that the majority were taken off business correspondence. Such letters typically do not use commemorative stamps, which appreciate more. There are few postcards, which also would seem to indicate that the foreign stamps did not come from friends traveling abroad.

Although the stamps have little indi-



First Flight Cover, SAS Copenhagen–Greenland–Los Angeles, November 15, 1954, franked with Denmark Scott 297.



Gambia Scott 102, George V & Elephant, 1922.

vidual value, like all collections they say a lot about the countries represented. The images on the stamps reflect a country's values, culture, and history. Some of my personal favorites from the collection include

- a stamp that features an old biplane flying over Casablanca (French Morocco, Scott C1),
- the Japanese victory stamps (Scott 92, "Victory over the Chinese-Japanese War 1894–95"; Scott 116, "Triumphal Military Review Following the Russo-Japanese War"),
- some Italian stamps from the 1940s (Scott 293, "Fascist Youth"; Scott 414, "Hitler and Mussolini") compared to the 1950s (Scott 715, "The Rebuilding of Europe"), and
- the first stamps issued by Southern Rhodesia (Scott 6) and Sudan (Scott 25, "Camel Post"), among others.

Conclusion

There can be no doubt that the stamp collection was once owned by the father of the famous author. It appears to have been acquired incidental to his work, although he may have made some effort to get some of the older stamps and certainly subscribed to some first day covers well into old age. After retiring, he continued to collect, but at a much slower pace.

There may be more of the collection in the Jensen or Krzynski families, with whom my brother and I traded stamps in the early 1970s, but these would most



Sudan Scott 43, Camel Post, 1927.

likely be doubles swapped for other stamps. It seems possible, even likely, that Sol Salinger had a much larger collection that included mounted albums. It is hard to believe that he would have maintained a collection over such a long period of time, keeping it all loose in glassine envelopes. A request to the probate court in Kings County, New York to examine his will, unfortunately, did not show that his estate was probated there.

The paucity of stamps from Europe while J.D. Salinger was there suggests two possible scenarios: (1) that any letters written home by the author during the war or announcing he was married were kept intact in the family archives and/or (2) that Sol had little business correspondence with Europe during the war years, which is not surprising if the majority of his contacts were with Jewish merchants and meat/cheese-producing plants.

Endnotes

1. See J.D. Salinger biographies at www.biography.com/people/jd-salinger.



U.S. Scott E6, Special Delivery, 1902.

ger-9470070; www.nytimes.com/2010/01/29/books/29salinger.html; www.time.com/time/magazine/article/0,9171,1960265,00.html; and *The Economist*, February 6, 2010, p. 93.

2. See "Time of Conservation" at www.directesays.com/viewpaper/20636.html.

3. See http://salinger.org/index.php?title=Salinger_letters.

4. See www.nndb.com/people/743/000022677/.

5. See Cheese Importers Association of America at www.theciaa/about/history.html.

6. See Solomon Salinger at www.sidsalinger.com/469.

7. See www.nytimes.com/2001/08/23/classified/paid-notice-deaths-deaths-salinger-doris-j.html.

8. See http://inventors.about.com/od/sstartinventions/a/postage_stamps.htm.

The Author

Timothy M.B. Farrell lives and works as an attorney in Hood River, Oregon. He is involved with his community and has a variety of interests including windsurfing and snowboarding. One of his interests is travel, where he makes it a point to visit post offices and postal museums overseas to learn more about the countries he visits and to get mementos from his journeys.

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Airmail, 1930, Graf Zeppelin complete (Scott C13-C15), matched set of full top margin plate blocks of 6, o.g., NH each block virtually perfectly centered throughout. **Realized \$21,240.**

Great Britain, 1882, £5 orange (Scott 93), large part o.g., perfectly centered with vibrant color, bright white paper; Extremely Fine appearance. **Realized \$5,310.**



Great Britain, 1913, King George V "Seahorse", Waterlow printing, £1 green (SG 403), o.g., handsome example, Very Fine. **Realized \$2,242.**



Gambia, 1874, Queen Victoria "Embossed", 4d brown (Scott 3). Crown CC watermark, upper left sheet margin vertical pair, full o.g., large margins all around with rich color, a choice pair and a true showpiece, Extremely Fine, 1974 RPS certificate. **Realized \$1,121.**

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Postal History — Really?

by Wulf Graunitz

I started collecting stamps as a boy. Nearly fifty years later it developed into a special interest in Postal History as well as unusual philatelic items. I do not have an envelope that has been to the moon or an item conveyed by glider aircraft or a balloon cover out of beleaguered Paris in 1870. However, some of my “treasures” include Tin Can Mail to Tonga, an airplane crash cover from Prestwick, a Guernsey Occupation cover as well as one from “Camp Mansur” with crude, apparently handmade, Yemeni stamps. So, when I came across an offer from a New York stamp dealer for a cover from Tibet, it aroused my immediate interest.

I had long been a big fan of this remote country on top of the world. When I was a boy, my father had told me about the Swede Sven Hedin who extensively explored the Himalayas. I had read the book *Seven Years in Tibet* by the Austrian mountain climber Heinrich Harrer and watched the 1997 movie by the same name (starring Brad Pitt). As a postal entity, this country had long been defunct and there would not likely be any more stamps, letters, or postal matter with the

distinct name of “Tibet.”

The item was depicted in the dealer’s catalogue and it looked beautiful to me: three different Tibetan stamps side by side with a couple of undecipherable cancellations, an address written in native script (which, of course, I also couldn’t decipher), and a circular postal mark next to the outer left edge of the envelope that clearly said “GYANTSE 24 JLY 53 TIBET.” For a small, regular-sized, domestic cover the use of three stamps seemed philatelically inspired; but why not — so are all FDCs, FFCs, rocket mail, etc.

I do not remember if it came at a fixed price or was offered as an auction item. Either way I was successful in acquiring it. The cover arrived with the dealer’s internal note of the lot description, “Value 85.00, VF” with the printed notation on the bottom: “You have purchased a fine Postal History cover from....”

Fast forward to January 2006. Another Tibet cover had come along, offered on eBay. It was listed as having been franked with Official stamps used by the government. The cover had three different large-sized stamps, one alone tak-

ing up nearly one-quarter of the surface of the envelope. Even the smallest of the three was about 20 percent larger than the regular stamps on my first cover. My own enclosed note says that I paid about \$25 for this item.

It most definitely did not have the utilitarian look of a letter originating with the Civil Service but seemed very much philatelically contrived. Nevertheless, it was attractive — fabricated or not. The old Michel catalogue of 1976 lists six Official stamps, with the footnote that their first use on mail was found to be in 1952.

I was now the proud owner of two Tibetan covers. End of the saga? Not so



First faked Tibetan cover acquired by the author.

fast! By the time the 1994 Michel catalogue was issued, the listing for these “official” stamps had been dropped with the remark that Official mail prior to Chinese rule in 1951 was free of charge, hence there was no need for stamps and the origin of these particular stamps was rather dubious.

Early in 2012 I received my copy of the January *Michel Rundschau* (a monthly publication similar to the *Scott Monthly*), which had an exhaustive feature article on Tibetan stamps by Mr. Rainer Fuchs of the Nepal and Tibet Philatelic Circle. It described in detail the history of the mail system, the printing and use of Tibetan stamps, official re-prints, and ... fakes. Fuchs pointed out, among other things, that the unsophisticated printing technique used for the stamps makes it easy for them to be reproduced and that 99 percent of the fake envelopes did, and perhaps still do, originate with the same forger.

At this point I hauled my two covers out of their special depository and, for the first time, looked at them side by side. It did not take me long to realize that I had been duped — twice!

There are, of course, the native stamp cancellations, but as described above, there was also the marking “GYANSTE 24 JLY 53 TIBET” to ensure that a western clientele could read and understand it. The date on my two covers, acquired in different years, is fully identical. Next I looked at the native addresses and, lo and behold, not only are these totally identical down to the tiniest stroke and dot, but they haven’t even been written by hand — they were rubber stamped onto



Second faked Tibetan showed up on eBay.

the envelopes! Finally, Michel states that since 1951 regular Chinese stamps have been used in Tibet, implying the exclusion of Tibetan stamps from that year onward (remember the date on my covers?).

To fall for this a second time was really naive and I make no excuses; I saw what I wanted to see, no matter what the consequences.

The covers are still pretty but they have lost their shine ... and their value.

The Author

Twulf Graunitz is a 34-year APS member. He also admits to having been a “hoarder” with shifting philatelic interests for the past 65 years and loving every minute of it. He is still looking forward to finding unusual items among the thousands of envelopes he just filed away over the decades.



2013 APS Election of Officers

American Philatelic Society officers and two American Philatelic Research Library trustees will be elected by APS members using the ballot included with this issue of *The American Philatelist*. After reading the candidates' statements, members are asked to remove the ballot and return envelope from this magazine, read the voting instructions, then mark their choices and return the ballot in accordance with the instructions. **Ballots must be received by noon on June 3, 2013.**

Newly elected officers will be installed at the APS General Meeting, August 10, 2013, at STAMPSHOW in Milwaukee, Wisconsin. All candidates listed here have received the required seconding nominations. They are listed in order in which their names appear on the ballot, which was determined by a drawing.

NOTE: In order for a ballot to be valid, the voting member's name and APS number must be entered in the spaces provided on the tab on the outside back flap of the mailing envelope. Your APS number can be found with your address information on the front cover of each issue.

- Do not enclose any other correspondence with your ballot.
- Please DO NOT detach the tab from the mailing envelope.

After the APS verifies each voter's membership status, the tab will be removed and the unopened ballots turned over to the tabulators under the direction of the Board of Elections.

To be counted, your ballot must reach the Board of Elections no later than noon, **June 3, 2013**. Do not send the ballot to APS Headquarters. Ballots not properly mailed to the Board of Elections at the address given here will *not* be counted.

Send ballot to:
Board of Elections (2013)
P.O. Box 5062
Bellefonte, PA 16823



Ballot for the 2013 APS Election

(Candidates are listed as they appear on the ballot.)

For President

Stephen Reinhard

For Board of Vice Presidents

(Candidates Run as a Group of Three)

Mark E. Banchik, Ronald Lesher,
and Bill Schultz

Alex Haimann, Yamil Kouri,
and Mick Zais

For Secretary

Kenneth B. Grant

For Treasurer

Ken Nilsestuen

For Director-at-Large

W. Danforth Walker

Nicholas A. Lombardi

Edgar J. Hicks

Steve Zwillinger

Kristin Patterson

For Trustee

American Philatelic
Research Library

2013–2016 Term

Alfredo Frohlich

Rob Haeseler

Robert L. Markovits

2013–2019 Term

Gary W. Loew

Charles Wooster

2013 APS Election

Candidates' Statements

Candidate Statements and the representations contained therein are solely the opinions of the candidates and do not necessarily reflect the opinions of the American Philatelic Society, the American Philatelic Research library, their respective governing Boards, or management. Candidates are listed alphabetically by office.

For President

Steve Reinhard — New York • APS 098483

I want to take this opportunity to thank all of those members who have supported me during this very long campaign period. Your help has brought me to this point. From this time on, if elected, I will need the help of all of our members to insure that the American Philatelic Society continues to be the greatest philatelic organization in this country, and perhaps the world.



The current and former boards, led by President Wade Saadi, have gone a long way towards assuring that APS is a strong, financially viable society well into the future. Thank you, Wade, for what you and your fellow board members have done. However, there is still work to be done.

The American Philatelic Center in Bellefonte, PA is well on its way to completion. One of my

goals is to see this project to completion. Our magnificent library is still in its temporary home in one of the buildings in the complex. Its permanent location will be in one of the other buildings, now under construction. I've seen the drawings and the plans. What a wonderful sight this will be when finished. Yes, functional, but also beautiful to behold. However, the money isn't yet in the bank to complete the project. And, we are trying to pay off our current debt, not increase it. So, each of you can help at some level. This leads to another of my goals, fundraising.

A not-for-profit organization such as the APS cannot exist without the generous support of its members. Dues provide just a small part of the financial needs of such an organization. We count on our members to offer up their generous financial support. Many have done so and still

continue to provide significant monetary or "in kind" gifts to the Society. Wouldn't it be wonderful to be able to complete the library project, improve and increase our member services, invest in the technology to bring more of the society's offerings into your home and strengthen our hobby for future generations? Your help can do all of this. I pledge that I will work constantly with staff and our boards to increase the participation rate of our members as we seek the gift income to move forward. Getting back to the Library Project: The total project cost is estimated at 2.5 million dollars. As of January 31 we had received about \$936,000, of which \$631,000 had already been spent. That leaves slightly more than 1.5 million dollars before we can move on. We need your help, whether small or large.

Our membership continues to decrease in number. While the rate of decrease is not nearly as bad as it was a couple of years ago, any decrease is unacceptable to me. I will work on a grass-roots effort to stem the tide. This will center on our 500 chapters, many of whom are chapters in name only. These clubs must take the lead. They are on the front lines and all of them need to realize that they are a vital arm of our Society. Also, each of you can help. If every member signed up just one stamp collecting friend we could double our membership overnight.

Lastly, I must mention our small group of dedicated employees in Bellefonte. About five years ago, at the beginning of the Great Recession, APS, along with almost all other businesses (yes, APS is a business!) found itself needing to significantly reduce spending. Our spending was way out of control for a recessionary period. Our employees, many of whom had been with us for close to a lifetime, were asked to forego raises, take reduced benefits, and increase their workloads to "cover" for employees whose employment had to be terminated. It is now time to take a close look at our employees' salary and benefits, especially when compared with that of other persons who do similar work in central Pennsylvania. I intend to take a serious look at this.

A few words about myself: I am currently a Vice President of APS and also Chairman of the APS Committee on the Accreditation of National Exhibitions and Judges. I have been President of the Collectors Club (NY), the American Air Mail Society, the International Federation of Aerophilatelic Societies (FISA) and Chairman of the FIP Aerophilately Commission. I am a National and International Philatelic Judge, Board member of the Philatelic Foundation and a member of the Organizing Committee of the NY 2016 World Philatelic Exhibition.

Your vote is appreciated.



Mark E. Banchik
New York
APS 163219



Ronald Lesher
Maryland
APS 054732



William Schultz
Pennsylvania
APS 101858

philatelic judge, writer/researcher, past administrator of the AAPE critique service and proud supporter of several philatelic societies. My proudest achievements are identifying and mentoring upcoming leaders, collectors, and supporting our hobby and the APS with volunteer and financial support.

What can our team do for you and the APS? We can lead by example with use of our 'real world' experience in budget, marketing, people skills, and team leadership to identify AND take advantage of opportunity for the APS as opportunity presents itself. The APS has many strengths going forward, and we will use them along with upcoming opportunity to grow and prosper.

In the non-stamp world I am an MD with an MBA in Health Care Administration practicing in a small single specialty group. Previously I directed a University affiliated hospital department responsible for clinical services, teaching, budget, staff development, regulatory oversight and professional credentialing/discipline. I am married for over 25 years with 2 children in college, enjoy theater and the arts, and especially enjoy the 4 seasons here in the Northeast.

On behalf of Bill, Ron and myself, we thank you for supporting our team: Banchik, Lesher, & Schultz for APS Board of Vice Presidents.

Ron Lesher

Please consider the breadth of my experience in our fine hobby. Since 1967 I have been a member of APS and have served on the Committee for the Accreditation of National Exhibitions and Judges and two terms as an at-large member of the APS board. In addition I have served as an instructor in the APS Summer Seminars and on the road courses. I have also served eight years as president of the American Revenue Association and five years as chairman of Revenue Commission of Federation Internationale de Philatelie. I currently manage the Diamond and Ruby Award programs and participate in the mentoring and review of title pages and synopses for the American Association for Philatelic Exhibitors (AAPE). I am a national and internationally accredited Philatelic Judge. Many of you have read my numerous articles in American Philatelist, The American Revener, and American Stamp Dealer and Collector. I also have ten years of experience on the dealer side of the bourse table.

I believe that my background in a broad range of activities at the local, national and international levels of philately (as collector, researcher, writer, speaker, exhibitor, and judge) give me practical insights into our hobby that can be translated into ways to strengthen the American Philatelic

For Board of Vice Presidents

Mark E. Banchik, Ronald Lesher, and William Schultz

Mark Banchik

I am running with teammates Bill Schultz and Ron Leshner for the 2013–2016 APS Board of Vice Presidents (BVP). As a current Vice President I bring continuity, along with 'real life' skills to the table.

BVP members are involved with all routine APS Board activities, and are also responsible for membership issues, grievance processes, and discipline. These sensitive concerns are handled with due respect and consideration for all parties and viewpoints. Though these BVP activities are rarely in the public eye, they are key in how the APS maintains its premier respected role in our hobby.

Bill and Ron are well-regarded in the philatelic community with long track records of fairness and compassion in organizational settings such as the APS! We are all accomplished philatelists and leaders: 'been there, done it'.

Philatelic leadership experience includes President, or officer of the American Philatelic Congress, Collectors Club of New York, American Air Mail Society, Postal History Society, American Association of Philatelic Exhibitors, and MEPSI. I am an accredited National and International

Society in enhancing member services. My greatest desire is to give back to the hobby that has been the joy of my life.

Thank you for your support.

Bill Schultz

I have been a member of the APS for over 35 years. I have truly benefited from the two-way services/connections to our Society.

As an Accredited Judge for very nearly ten years, having served on CANEJ for two terms, and as an enthusiastic Exhibitor for over 50-plus years at WSP shows, I feel a requisite necessity to continue to serve this undeniably remarkable hobby. I want to assist our APS retain/grow its valued importance in Philately in North America and beyond.

Our growing diversity as an organization, our dedicated volunteers at all levels, and our motivation to help each other as collectors is inspiring. I feel that my varied professional background, education, speaking and writing in the hobby, plus my willingness to understand and value the past/ future of stamp collecting will facilitate me in diligently performing on the Board of Vice Presidents. As a member and active leader of numerous Philatelic organizations including the USPCS, Writer Unit #30, A.A.P.E., PNSE, and local Stamp Clubs in eastern PA, I shall feel honored to receive your vote for our slate of VPs. Our team of VPs is caring, thoughtful, extremely experienced, and wants only the best results for the APS. We personally want to grasp the joys of philately every day and to share this source of philatelic pleasure with the membership of our Society. Thank you for your support.

For Board of Vice Presidents

Alex Haimann, Yamil Kouri, and Mick Zais

Alex Haimann, MBA

My professional experience in and outside of the philatelic world has successfully equipped me with the skills and perspective to tackle the responsibilities, challenges and opportunities the APS will encounter in the coming years. If elected with Yamil Kouri and Mick Zais as APS Vice Presidents, I will roll-up my sleeves and dive into the important work of developing strategies and then implementing them to enhance membership services, strengthen new collector outreach and maintain sound management of the Society's finances.

My professional philatelic experience includes working on staff at the Smithsonian National Postal Museum. During my five years at the Museum, I worked on the development team for the Arago® virtual museum website, built online



Alex Haimann, MBA
Missouri
APS 182091



Yamil Kouri, MD
Massachusetts
APS 149276



Mick Zais, Ph.D.
South Carolina
APS 090590

exhibits and took part in numerous web-based marketing initiatives. In mid-2012, I joined the staff of Washington University's Olin Business School as the Associate Director of the Center for Experiential Learning (CEL) and received an appointment as an Adjunct Professor of Management. In my CEL position, I manage a full-time professional staff and oversee consulting projects executed by students and faculty for clients of all types including small, medium and large companies and non-profits located around the world.

I have engaged in numerous local and national philatelic activities including service on the APS Campaign for Philately Committee and Board Director for the American Stamp Dealers Association. In partnership with the APS, I conceived and organized the Young Philatelic Leaders Fellowship (YPLF) in 2008. I have led the YPLF's fundraising efforts since its inception, raising over \$100,000. Throughout my life, I have been deeply involved in new collector outreach and development. Since 2009, I have traveled around the U.S. to engage K-12, college-level and adult audiences using stamps and postal history materials. To date, my outreach efforts have connected with over 5,000 students and adults. In 2009, I received the APS's Nicholas G. Carter Volunteer Recognition Award. In 2011, I received the APS Century Award for sponsoring over 100 new APS members.

Yamil Kouri, Mick Zais and I wholeheartedly believe that the best years of the philatelic hobby and the APS are ahead of us. We are fully committed to making this belief a reality. We ask for your vote in this year's election.

Yamil Kouri, MD

My personal and professional background combined with my extensive experience working with medical non-profits and in organized philately will bring a fresh perspective to the APS Board of Directors. My leadership and management roles in multiple philatelic societies and organizations have given me a deep understanding of what it takes for a member-focused philatelic organization to succeed. In collaboration with my fellow APS Vice President candidates,

APS Officers and Board Directors, I believe we can implement new strategies to increase APS membership, maintain APS operations at reasonable costs and strengthen membership services.

I have over 25 years of experience as a practicing physician. At present, I am a partner and board member of Commonwealth Hematology-Oncology, P.C., the largest private hematology and oncology practice group in New England. My position requires making decisions regarding the governance and finances of the practice. I am involved in the day-to-day operations of a busy office, direct patient care, and ongoing clinical research. I have significant experience managing the needs of many different constituencies and organization stakeholders. I have also served as director of a comprehensive community-based cancer center and medical director of a large non-profit hospice in Massachusetts.

As a lifelong stamp collector, I have been involved in many aspects of the philatelic hobby, including exhibiting multiple collections nationally and internationally, judging national shows, writing a postal history book and nearly 150 articles in more than a dozen different journals. I have given numerous philatelic talks and presentations and belong to over 20 philatelic societies in the United States, Latin America and Europe including service as President of the Cuban Philatelic Society of America for 7 years. I worked as editor of *The Cuban Philatelist* for twelve years and served as U.S. Commissioner in several international philatelic exhibitions. I am a member of the following philatelic organizations: 25-year APS member, Fellow of the Royal Philatelic Society, London, member of the Real Academia Hispánica de Filatelia, U.S. Delegate to the Inter America Federation of Philately. Additionally, I serve as a Board Member of the Postal History Society, American Philatelic Congress, Cuba Philatelic Society of America, and the Spellman Museum of Stamps and Postal History.

Please vote Alex Haimann, Yamil Kouri & Mick Zais for APS Vice Presidents.

Mick Zais, Ph.D

As a former professor at West Point, I taught the subjects of leadership, organizational behavior, and management consulting to cadets. But I am not only a teacher; I'm a life-long practitioner of these disciplines as well. As president of a private college, fund raising, competing for and providing services to students, and the sound financial management of the institution were my primary duties. These translate directly to the important duties of an APS leader: to ensure excellent services are delivered to members while providing responsible financial oversight. Finally, as a statewide elected official in South Carolina leading one of the state's largest departments, my responsibilities entail extensive management, oversight and leadership duties as well as serving a constitu-

ency that is both diverse and dispersed — very similar to the requirements for APS Board leadership.

I have over 30 years of experience leading organizations of increasing size and complexity in the US Army culminating in promotion to and assignments as a Brigadier General. Assignments included commanding general of all US and Allied Forces in Kuwait and Operation Provide Refuge, which brought 4,000 Kosovo refugees out of Macedonia. Starting in 2000, I served for 10 years as President of Newberry College in South Carolina, a private, liberal arts, residential, undergraduate institution founded in 1856. During my tenure the college almost doubled enrollment, more than doubled its endowment, constructed new facilities, and added exciting academic programs. During the last three years of my tenure, the College was national recognized by *U.S. News and World Report* as one of "America's Best Colleges." In 2010, I ran for and won statewide election as South Carolina's 17th State Superintendent of Education where I currently oversee and advocate policy for 1,100 schools, 50,000 teachers, and 720,000 students with a total budget of nearly \$8 billion.

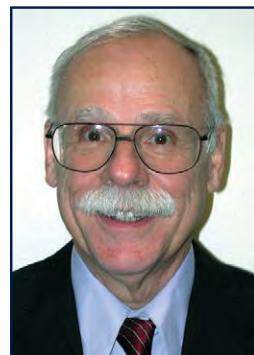
I am a lifelong stamp collector, proud 36-year member of the APS and member of AFDCS, USSS, USPCS, AAPE, USCS, and the Columbia Philatelic Society. In 2011, I was the featured speaker at the APS's AmeriStamp Tiffany Dinner. For the past two years, I have served on the APS's Campaign for Philately Committee.

If elected, Alex Haimann, Yamil Kouri and I promise to make a difference as APS Vice Presidents. We ask for your vote in this year's election.

For Secretary

Ken Grant — Wisconsin • APS 123058

I would like to serve the membership for a second term as Secretary to the APS. I have enjoyed membership in the APS since 1982. For the past thirty-seven years, I have been a worldwide collector, and I continue to collect all sorts of philatelic material. When I arrived in Baraboo, Wisconsin in 1978 to begin my teaching career, I noticed that there was no stamp club. I sent a press release to the local newspaper, and shortly thereafter, we had the first meeting of the Baraboo Area Stamp Club, which still meets at the local University of Wisconsin campus. I've been sending out the meeting notices for the last thirty-four years.



Membership in the APS has given me great pleasure. I enjoy reading my monthly *American Philatelist* as well as the

Philatelic Literature Review. I have been a subscriber to APS sales circuits and have sent items to the APS to be expertized. Having availed myself of the services of the APS, I thought it would be appropriate to contribute time in support of the Society which represents the hobby I love. Fourteen years ago, I was elected to the APRL Board. For four years of that six-year term, I served as Secretary to the APRL Board. Six years later, I was elected as a Patron/Founder representative. During that term, I was elected President of the Board, a position that carried with it many responsibilities. As President and past President, I have served on the Campaign for Philately, the Executive Director Search Committee, the Personnel Committee, and the Long Range Plan Committee, which crafted the "Into the Future" document. It has been an honor to work for the benefit of the Society and its membership.

Clear and complete minutes help APS members know how the Board is guiding the Society. My experience as an English professor and as a member of the APRL Board combined with my enthusiasm for stamp collecting and the APS should make me an effective candidate for Secretary. I am committed to preparing clear, complete, and timely minutes. May I please have your vote for Secretary to the APS. Thank you.

For Treasurer

Ken Nilsestuen — Ohio • APS 109040

The APS has steadily improved its financial position over the past several years. I want to add my experience and expertise to continue that trend. As a member of the Finance Committee for two years, I've learned a great deal about the APS and its operations. As treasurer I will work closely with the entire APS board and our society's employees to ensure that we build a better society for our members. This includes continuing to seek advice and counsel from the best volunteers we can find, people like you and me.

I am a licensed CPA in Ohio, a member of the American Institute of CPAs as well as other professional organizations. I have practiced accounting and tax for nearly 40 years for several international accounting firms and NYSE-listed corporations. During most of my career I have been treasurer, trustee and officer of not-for-profit organizations ranging from the Collectors Club of Akron to the Akron Symphony and Cleveland International Piano Competition. I expect to retire at the end of October 2013 from Grant Thornton, an international accounting firm where I have spent the last portion of my



career. That will allow me to spend more time devoted to my favorite hobby, philately, and to the APS in particular.

I have been a stamp collector for over 50 years and a philatelist for probably 30 years. In addition to exhibiting and judging, I am president of the France and Colonies Philatelic Society and a member of the CCNY, RPSL, AAPE, USPCS and others. I co-authored a monograph on Algerian hand cancels, and I have been published in the *AP*, *France & Colonies* journal, and *The Philatelic Exhibitor*.

I hope that you will support my candidacy and, more importantly, the APS.

For Director-at-Large

Edgar Hicks — Nebraska • APS 116951

After two years of serving on the APS Board I expected measurable fiduciary and philatelic contributions (*AP* May 2011, p 462). Thankfully, prior to my appendage to the Board, the leadership and financial team had already resuscitated the budgetary health of our Society. Have you reviewed our financial statement lately?

One of my APS advocacies has been the continued practicality on maintaining STAMPSHOW as a gratis event for the general public. After installation at STAMPSHOW (Columbus), I embarked on introducing myself to the dealers at the show.

In May 2012, as a result of filming the PBS TV sesquicentennial production celebrating President Lincoln's Homestead Act, I expected a great opportunity in two days of work to spotlight the APS, our hobby, and the Omaha Stamp Show. Note in the YouTube version ... our APS exposure was edited to 20 seconds... <http://bit.ly/JdZoBT>

In continuation of my original "membership development" reason for running (*AP* May 2011, page 462), I would like to see significant contribution of the Midwest to the APS mission. STAMPSHOW has not been hosted in Omaha since 1936. In conjunction with the Union Pacific's plan for a grand sesquicentennial celebration of the Golden Spike and the railroad's historic commercial linking of East and West, STAMPSHOW 2019 in Omaha can truly be a rewarding philatelic traffic stop and an Americana event.

During my tenure as chairman of the Omaha Stamp Show, the Union Pacific has been a supporter by providing special research awards and has provided the Omaha Stamp Show's grand award — the Brass Lantern. For the Union Pacific's national celebration in 2019, the APS, the Durham Museum (Smithsonian affiliate), along with the philatelic

hubs of Kansas City, Chicago, Minneapolis, Denver can manifest a family jubilee at our Omaha promontory. Please share your attendance interest with APS dealers and Union Pacific. If your specialty society plans a historical transcontinental exhibit (e.g. American Philatelic Congress, Mobile Post Office Society, ATA Casey Jones Study Unit, and others) let us encourage the Union Pacific's sponsorship (Brenda-Manwaring@up.com) for our hobby's national celebration, STAMPSHOW 2019.

For Director-at-Large

Nicholas A. Lombardi — New Jersey • APS 165290

I have been an APS member since 1992 and have been an APS Vice President for the past five years, currently serving as Chairman of the Board of Vice Presidents. I am also Chairman of the Stamp Theft Committee. At the local level, I have been President of the Westfield (NJ) Stamp Club for the past twelve years and at the regional level, I have been on the Board of Directors of NOJEX, a WSP show, since 2001. At the national level, in addition to my APS service, I have been President of the United States Stamp Society for the past nine years, having served on the Board of Governors prior to that time. For the past six years, I have also served on the Board of Governors of the Collectors Club (NY). My other philatelic memberships include the APRL, ATA, AAPE, RMPL, NPM, CZSG, MCS, USPCS, and RPSL (Fellow).

Having served the maximum allowable time as a Vice President, I would like to continue my service to the APS as a Director-at-Large in order to continue to help guide the APS to a bright and sustainable future. During my time as a Vice President, I have been a part of helping the Society achieve financial stability and develop the full potential of our home in Bellefonte and I want to see the Society build upon these accomplishments. Stabilizing our membership numbers and providing improved services to the membership should be our top priorities. I believe that my past Board experience and the various philatelic leadership roles I have



held at different levels over the years will enable me to approach these and other issues facing the Society with a well rounded prospective. However, in order to do this, I need your help and ask for your vote.

Thank you for your consideration.

For Director-at-Large

Kristin Patterson — California • APS 207308

Since being elected in 2011 APS Director-at-large, I have been learning new things every day and enjoying every minute of the experience. The most critical APS topic has been membership. As membership and revenue declines, the subject of raising annual dues has followed. In the past this has caused some members not to renew; a vicious catch-22.

I have proposed other ideas with some being accepted and some not. But this has not stopped me in promoting local stamp activities. In 2012, with the help of Tom Fortunato, I created a new APS competition for clubs, shows, and society websites. Each was judged on their content, visual design, functionality, and interactivity. We hope that the feedback helps them promote their website while giving them credit for all their hard work.

When I moved to Northern California from Wisconsin, I was looking for enjoyable activities and stamp collecting fit the bill. I know change is difficult and trying something new is scary, so at the APS STAMPSHOW 2012, I made two presentations; "I am Beginner, Not a Child — Suggestions for the Adult Collector Entering the Stamp Hobby." I highlighted the qualities of stamp collectors, benefits of the hobby, and where to find more information. I hope the 40 attendees continue in the hobby and enjoy it.

During the open Board meeting at the same STAMPSHOW, APS member Michael Bloom proposed a mentor/buddy program for supporting new adult collectors. I liked his enthusiasm and grasp on what is needed to make this happen. The Board approved the formation of the StampBuddy Committee. I immediately volunteered. We meet monthly via video conference calls and are well on our way to producing a methodology for having new APS members find a stamp mentor that will engage them in the hobby.

My passion is discovering solutions. I see money as a constraint not a limitation. Rewards do not come in seconds but in decades, so we must always be looking to the future. If new ideas are wanted, I am the person to vote for.

For Director-at-Large

W. Danforth Walker — Maryland • APS L.M. 2788-062713

Currently serving a two-year term as Director-at-Large and have served previous terms as Treasurer, Secretary, and

Director. As the policy maker for the Society, the Board needs a mixture of new Board members and those with experience. In the past five years the Board has worked very well together and the Society has benefitted. But we still face many challenges and my financial experience and background as an officer and active member of the Society can aid in meeting those challenges. I believe we should run the



Society on a sound business basis and accomplish this by keeping expenses in line with revenues. I have over 40 years as an APS member, over 20 years on the APS Finance Committee, and member of the APS/APRL Long Range Planning Committee.

Financial Background

Education: BS and MBA, both with honors, from NYU with majors and minors in finance, accounting, investments and economics.

Jobs: staff accountant for a CPA firm, followed by two Wall Street positions as a security analyst earning and retaining a Chartered Financial Analysts (CFA) designation, followed by a senior financial analyst's position at the U.S. Department of Transportation. From 1983 to February 2006 I was sole owner and manager of the Collectibles Insurance Agency.

Philatelic Background

I have collected stamps since I was eight years. Most of my Grenada collection (Champion-of-Champion winner 1996) was sold in 2003. After the sale I added the first U.S. revenue stamps, R1 to R102. My main interest is the Princely States of India; I have over 40 albums. I also collect India covers going abroad, North Borneo and Sarawak postal history, and Romania stamps. I have four postcard collections and a fire insurance paper collection.

2003 Luff award winner for service to the Society, Chief Financial Officer of Washington 2006, a Fellow of the Royal Philatelic Society of London and a member of over 20 different philatelic groups.

My strong financial background and service to the Society make me uniquely suited for the position of APS Director-at-Large. Please vote for me.

For Director-at-Large

Steven Zwillinger — Maryland • APS 173946

I have served as Secretary of the Society for two years and as Director-at-Large for two years and am grateful to have had the opportunity. Now with the additional experience and knowledge that I gained I want to apply my skills and knowledge in service to the APS for a third term.

The Society has accomplished many very positive things. Our budget is balanced — this must be continued. We have improved many of the services offered to members. We cannot rest on our laurels — we **must** continue to innovate.

I have substantial experience in Strategic Planning (what do we want to do and where do we focus resources?), Performance Management (how are we doing?) and Program Evaluation (what have we accomplished?), and will bring these skills to the Board. Perhaps the most useful skill I have gained in my career is the ability to frequently distinguish between symptoms and causes. If we address symptoms, nothing is "fixed" and the problems will reappear. If we address root-causes, the symptoms, and the problems that caused them, will go away.



My work in creating and overseeing multi-million dollar contracts over the last 30+ years has given me skills in financial planning, cost estimating, and financial management, the skills needed to meet the fiduciary responsibilities of the Society.

I have collected stamps since 1963 and began to exhibit in 2005. My collecting interests focus on India but, like many collectors, I continue to develop new interests. I have a high energy level (useful for a Board member) and have exhibited a number of different exhibits including traditional, stationery, revenue and FDCs with awards ranging from a certificate of participation to gold. I am a writer for several philatelic publications.

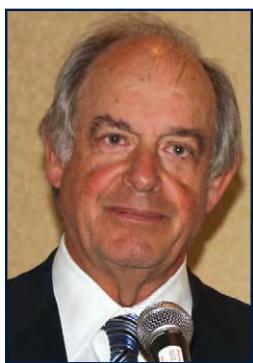
I am glad to contribute my time, energy and travel funds to be a member of the Board. I like working with the other Board members as they are an outstanding group of individuals. Even if you choose not to vote for me, please vote. The APS is *your* Society. Thank you very much.

For APRL Trustee

Alfredo Frohlich — Florida • APS 171702

The American Philatelic Research Library is the premier philatelic Library in the world. In my philatelic activities as a student, an exhibitor and as a judge I have found the resources of the APRL of tremendous benefit.

I was born in Colombia and received a Bachelor of Science and Master of Science degrees in Industrial Engineering in the U.S. I believe my business experience will greatly benefit the APRL. For the last 45 years I have been President, CEO and currently Chairman of the Board of a large international plastics company operating facilities in eleven countries. Additionally, I founded and I am currently the Chair



of the Investment Committee of a large investment company located in Miami, Florida. I have been the APS Chair of the Campaign for Philately Committee since 2009, and I became an APRL Daniel W. Vooys Fellow in 2007.

I am a member of the Hollywood, Florida Stamp Club, and a member of the APS since 1993. I have been a collector for the past 35 years and exhibit frequently.

My exhibits have been awarded several Grand Awards and won the coveted APS Champion of Champions in 2007. Internationally I have been a Commissioner and have received several Large Gold Awards. I am an APS, FIAF and FIP accredited Judge.

I want to give back to my hobby. I know well that my joy of collecting, exhibiting and judging could not have been possible without the APS as the leading philatelic Society in the world, or without the extraordinary resources of the APRL.

It is my desire to assist both Boards in continuing on their current successful path; that the APRL completes its planned space; that it makes holdings more available by increasing content on our website; that it continues the sponsorship of the Postal History Symposium; and that it continues its co-operation with other philatelic libraries.

With your support and your vote, I will work to achieve these goals.

For APRL Trustee

Rob Haeseler — Pennsylvania • APS 123066

Continuity and Institutional Memory

Six years ago you elected me to serve you as a trustee of the APRL, owner of the American Philatelic Center and custodian of the largest and most important public philatelic library in the United States.

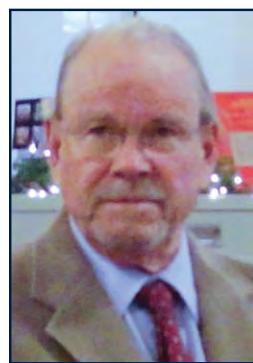
I ask you now to re-elect me for another three years. That will allow me to finish what I started: the build out of the complex and completion of the new Library, which will double the space of the APRL and will at last let all of the books and materials be housed in one easily accessible building.

Many of you will remember me as the senior editor at *Linn's Stamp News* where I regularly covered the affairs of the APS — good, bad and indifferent. Unfortunately, there is no such journalistic watchdog today. Nor is there much of an institutional memory, since former APS historian Herb Trenchard was not reappointed to the Library board.

Two thirds of the Library's nine (and soon to be eight) trustees are appointed, leaving the membership little voice

in selecting its own representatives to help direct the affairs of the Library.

For the record, I have served the last four years as secretary and officer of the APRL board, and I am the only elected member of the APRL or APS leadership who lives in Bellefonte, Pa., within minutes of the APC and what I like to call "Ground Zero of stamp collecting in the United States."



The importance of having an elected representative on site cannot be overstated. It provides another set of eyes through which to recognize problems before they occur, and a critical perspective.

Anyone who witnessed the overcrowded conditions of the old APS headquarters in State College knows what a miracle is being created. Bellefonte has been the recipient of this new landmark and has paid its highest honors to those in the APS administration who made it happen.

That is an achievement that escapes the notice of most visitors, but not of someone who lives here. Vote to continue that tradition.

For APRL Trustee

Gary W. Loew — New Jersey • APS 212906

It has been exciting to see the progress that APRL has achieved in the last two years. My personal research has benefitted immensely from the improvements that have taken place. Now it is time for me to step up and pay back the hobby — and the organization — that has given me so much. My Nomination Application contains the details of my experience and accomplishments, so I won't repeat all the details here. (See http://stamps.org/userfiles/file/election/Loew_nomination_application.pdf.) But to briefly summarize, I have a Wharton MBA in finance. My early career included stints as an investment analyst and a management consultant. For the past 25 years I have been an entrepreneur running my own small business. I also have decades of accomplishments serving as an officer and board member in the not-for-profit arena.



Certainly, as an APRL Trustee I will offer my experience as a philatelist, postal historian and philatelic bibliophile. I also will apply my experience both as an entrepreneur and as a not-for-profit leader. I will assist wherever possible to promote

the build-out of the new library at the APC. But my greatest contribution will stem from my experience in creating and managing digital archives.

These will be my three highest priorities as an APRL Trustee:

- Expand the APRL's role as the nation's primary and most sought-after source for philatelic research: both physically at the American Philatelic Center and via the internet.
- Ensure that APRL aggressively pursues the use of imaging and digital technology to provide powerful new tools for philatelic research.
- Attract the youth of philately to APS/APRL by implementing new access approaches — including mobile research tools.

If you elect me APRL Trustee, I will strive tirelessly to achieve these objectives.

I ask for your vote and your support. Thank you.

For APRL Trustee

Robert L. Markovits — Massachusetts

• APS 038122

Robert L. Markovits is an attorney in New York State now residing in Stockbridge, MA., and is the principal of Quality Investors, Ltd., a rare stamp and postal history dealer.

My interest in philatelic literature was of paramount importance in both my collecting and dealing. In addition to owning and reading virtually every book on U.S. philately,

I have owned huge runs of auction catalogues which totaled more than 28,000 pieces before these were sold by Harmer-Firby some years ago.

As a collector, I built the definitive collection of U.S. Officials 1873–1884 which won the 1999 Champion of Champions competition. In addition, the Dollar Value Officials won the single frame Champions of Champions, and four International large-golds. My U.S. Special Delivery Collection 1885–1900 has won three International large golds.

I was recently honored as the 13th inductee since 1932 into the United States Stamp Society's Hall of Fame.

I have served philately as a writer and lecturer, Program Chairperson of the Collectors Club of New York and a Governor of that Club. Currently I serve as a Director of the Cardinal Spellman Museum.

I have used the APRL as a resource for decades and worked with its outstanding staff on many research prod-



ucts. During its continuing growth, I will use my business, tax and philatelic knowledge to move its agenda forward.

I respectfully request your vote and especially your continued support for our library.

For APRL Trustee

Charles Wooster — Ohio • APS 165068

I am seeking your vote for APRL Trustee for a six year term. The APRL has made significant progress in recent years as it transitions from a document repository institution to an information resource center through the digitization of its materials and increased internet access to them. I want to help continue this process while preserving the benefits and charm of a traditional library. I believe that my philatelic and personal experience can be of assistance to the furtherance of the APRL as the world's finest philatelic library.

Philatelic Background

I began stamp collecting in my childhood, but was not actively engaged in the hobby from high school until my early 40's. I returned to stamp collecting in 1990. Locally, I am a member of the Worthington Stamp Club (past President) and Columbus Philatelic Club (past Show Chairman of COLOPEX). I am also an active exhibitor, accredited APS judge and expertiser for the APS.



I am President and founding member of the Peru Philatelic Study Circle. This is an entirely internet based philatelic club with an international membership. Our web site has digitized over 30 Peruvian philatelic exhibits and 40,000 pages of publications related to Peruvian philately. The organization is bilingual and membership is free to any interested philatelist. It is an example of what can be accomplished with limited funds and a few dedicated volunteers.

I am also a board member of the American Philatelic Congress and member of the following philatelic organizations; Postal History Society, U. S. Philatelic Classics Society, Collectors Club of New York, United States Stamp Society, American Association of Philatelic Exhibitors, Ohio Postal History Society, and Asociación Filatélica Peruana.

Personal Background

I have a B.S. of Civil Engineering and a Masters of Business Administration. My career has been spent in the construction industry and I am currently Partner and C.F.O. of a large regional heavy construction company and a startup outdoor advertising company. I am in the process of retiring from both this year, leaving more time for philatelic activities.



Bylaws of The American Philatelic Society (APS)

A Pennsylvania Nonprofit Corporation

Proposed Revisions (March 2013)

The complete APS Bylaws can be found online at www.stamps.org/Bylaws



These proposed changes have been developed, upon recommendation by the Society's attorney, to delete the specific descriptions of the role of the Executive Director in day to day operations of the APS. It is unusual and unwieldy for the bylaws of a non-profit organization to address the

day to day operations that the Executive Director and other management oversee. These guidelines should more properly be included in a job description. Many of the changes delete the specific reference to "Executive Director" and substitute instead a reference to "National Headquarters."

Article 2 – The American Philatelist

2. The American Philatelist. It shall be the official journal of the Society, ~~and shall be published by the Editor under the supervision and direction of the Executive Director.~~ The subscription price shall be determined by the Board of Directors.

Article 3 — Membership

3.4.2 Objection. Any member objecting to the admission of an applicant shall file a written objection with the ~~Executive Director National Headquarters~~, accompanied by supporting facts to substantiate the objection. All objections shall be investigated by the National Headquarters and the findings and results shall be reported to the Board of Vice Presidents.

3.8 Resignation. The resignation of a member shall be submitted to the ~~Executive Director National Headquarters~~ and shall become effective at the end of the month following the submission of the resignation, provided the member has no charges pending and is in good standing. A member against whom charges are pending shall not be permitted to resign from the Society until the member has been restored to good standing.

3.9 Non-Payment of Dues. If a member is in arrears in the payment of dues to the Society for a period of at least thirty (30) days, that fact shall be certified to the Board of Vice Presidents by the ~~Executive Director National Headquarters~~. If the dues in arrears are not paid within a period of time fixed by the Board of Vice Presidents, the delinquent member shall be dropped from membership.

3.10 Other Indebtedness. If, after notice, a member is delinquent in the payment of indebtedness to the Society for a period of at least thirty (30) days, that fact may be certified to

the Board of Vice Presidents by the ~~Executive Director National Headquarters~~ for action.

Article 4 — Meetings of the Society 4.1 Annual Meeting.

The annual meeting or convention of the Society shall be held at such time and place, and conduct such business, as the Board of Directors shall determine. ~~The Executive Director shall have authority to assume on behalf of the Society, such portion of the expense of holding any such meeting as may be deemed advisable.~~

The Board of Directors shall receive reports of all officers and committees at the annual meeting, and shall conduct any other business that may come before it.

4.2 Other Meeting. Other meetings of the Society may be held at such time and place, and conduct such business, as the Board of Directors shall determine. ~~The Executive Director shall have authority to assume on behalf of the Society, such portion of the expense of holding any such meeting as required.~~

5.3 Executive

(a) The Board may appoint an Executive to serve at the Board's discretion to be responsible for carrying out the policies and purposes of the Society. The Executive shall be paid a salary set by the Board. Subject to supervisory powers of the Board, the Executive shall supervise and direct the business of the Society and actively manage its business, and shall have such other powers and duties as may be designated by the Board or by these bylaws.

5.3 Administrative Officers:

~~The Administrative Officers of the Society shall be: the Executive Director, the Society Attorney, and the heads of such divisions as may be established from time to time.~~

~~The Executive Director of the American Philatelic Society shall be appointed or reappointed by the President, subject to approval by the Board of Directors, to serve for indeterminate terms. Compensations shall be fixed by the Board of Directors.~~

5.4 Headquarters. The Board of Directors shall establish a Headquarters where the administrative affairs of the Society shall be conducted. ~~The Executive Director shall be in charge of the National Headquarters.~~

5.5 Election.

5.5.3 Official Ballot. An official ballot shall be prepared by the ~~Executive Director National Headquarters~~, containing all nominations and spaces for indicating a choice opposite each name. The ballot shall be in such form as shall preserve the secrecy thereof and shall provide for proper identification, and

may be in such form as to allow electronic counting. An official ballot shall be provided by the **Executive Director National Headquarters** to each member in good standing by direct mail, by inclusion in The American Philatelist, or by a secure online method, as permitted by applicable law, not less than ninety (90) days prior to the date of the annual meeting.

5.8 Removal from Office. Any member of the Board of Directors **or the Executive Director** may be removed from office or suspended for a definite period by the Board of Directors, upon being found guilty by the Board of misconduct in office, or neglect of or inattention to official duty, or upon being found by the Board unable to perform official duty. Charges may be proffered in writing by three (3) or more members in good standing, against any member of the Board of Directors **or the Executive Director**. Where charges are so proffered by members, the Board of Directors shall first determine whether the charges are of sufficient gravity to justify a hearing thereon, and if so, or in case they shall have decided to act upon their own initiative, they shall cause notice in writing to be served upon the officer against whom the charges are made, not less than ten (10) days prior to the date fixed by them for the hearing thereof. All charges shall be definite and specific, and a copy thereof shall be served with the notice of the hearing.

Article 6 — Duties of Directors and Officers

6.1 The Board of Directors.

6.1.1 Voting Members. The Board of Directors shall consist of the President, three Vice Presidents, the Secretary, the Treasurer, four Directors-at-Large, and the Immediate Past President. The Board is responsible for the overall policy, management and direction of The Society, in conforming with these bylaws, as may be amended from time to time.

The Board shall have full power to set policy and direction of the Society except as otherwise provided in these Bylaws, but shall exercise its power in conformity with such definite orders and instructions as shall be given to it by the members of the Society by majority vote taken by ballot in a referendum conducted in the manner provided in Section 13.2 for the adoption of an amendment to these Bylaws.

6.1.3 Surety Bonds. Surety Bonds shall be provided for all employees of the Society at the Society's expense and maintained in appropriate amounts **by the Executive Director**. Additionally, liability insurance coverage for all officers, directors and employees shall be provided and maintained by the Society as may be required from time to time.

6.2 The President.

The President shall preside at all meetings of the Society and the Board of Directors.

The President shall appoint, with the approval of the Board of Directors, the various committee chairpersons. The President or the Treasurer or the President's designate shall sign all vouchers for payments from the funds of the Society over such amount as set from time to time by resolution of the Board of Directors. The President shall execute on behalf of and in the name of the Society, all contracts, deeds, and other legal instruments when so authorized by the Board of Directors, **except as**

specified in Section 5.8 below.

The President shall have general supervision over all **officers and committees; officers, committees, and executive employees** to the end that there shall be full and complete performance of their duties. **by each of said officers and committees.**

6.5 The Treasurer.

The Treasurer shall advise the **Executive Director** **executive management of the APS** in all matters concerning the financial duties discharged at the National Headquarters.

The Treasurer shall **in collaboration with the Executive Director** present an annual financial report and a report of budgetary requirements.

6.8 The Executive Director. **The Executive Director shall be responsible for the operation and functioning of the Society as its Chief Executive Officer subject to the supervision of and consistent with the policies, orders, advice and directions of the Board of Directors. He shall be a member of the Society qualified by experience and ability to administer the general business affairs of the Society in a satisfactory manner and shall be in charge of the National Headquarters of the Society and shall have ultimate responsibility for the financial and administrative affairs of the Society, its programs, services and personnel; including but not limited to the following:**

(a) **supervision of the direct hire and contract employees of the Society;**

(b) **execution of contracts and other legal instruments on behalf of and in the name of the Society up to a value and under such conditions as may be determined by the Board of Directors by resolution;**

(c) **collection and preservation of all general records and official documents of the Society, except as otherwise herein provided;**

(d) **keeping custody of the seal and records of members;**

(e) **collection of all dues and fees, and the keeping of proper books of account showing all receipts, disbursements, and balances of cash on hand;**

(f) **receipt of all applications for membership and to cause the list of applicants to be published in The American Philatelist. If an objection to an applicant is received, copies of the application and objection shall be furnished to the Board of Vice Presidents;**

(g) **furnishing a printed copy of the Standing Resolutions, Bylaws, and approved Board of Directors' Minutes to any member upon request;**

(h) **managing fundraising campaigns, soliciting funds from primary donors, seeking grant funding, overseeing solicitation mailings, donor recognition, and proper accounting and use of donations, both in kind and cash**

(i) **creating, implementing, and managing successful membership recruitment and retention programs**

(j) **oversight and management of the operating budgets of the Society**

(k) **assisting the Board of Directors in long range planning and implementing the strategies designed to achieve its goals;**

6.9-8 Society Records. Any officers or any committees having charge or custody of Society records and/or properties shall,

upon termination of their term of office or upon the appointment of a new committee, deliver such records and/or properties to the **National Headquarters**. **Executive Director or designate.** No permanent Society records shall be destroyed unless approved by the Board of Directors.

6.10-9 Other Provisions. (a) In addition to the powers conferred and the duties imposed by this Article upon the several officers of the Society, such officers shall exercise the powers conferred and perform the duties imposed upon them by the other Articles of these Bylaws.

(b) Except as their duties are otherwise herein provided for, the duties of the various administrative officers shall be such as may be prescribed by the Executive Director.

Article 8 — Divisions 8.1 Divisions.

(a) The Board of Directors shall have authority to establish any Divisions of the Society as they may deem advisable.

(b) When any division is established, the Executive Director shall prescribe the rules and regulations thereof, and all such divisions shall be conducted under the supervision of the Executive Director.

(b)(c) Any division so established by the Board of Directors may be discontinued by the Board at any time, by giving notice thereof in *The American Philatelist*.

9.5 Sales Division Service. Chapters may participate in the Sales Division under such conditions as **the Executive Director may prescribe** are approved by the Board of Directors.

Article 10 — Affiliates

10.1 Specialty Societies. **Upon request submitted to the Executive Director,** any organization at least national in scope and character formed for the study of a special phase of philately whose objectives and activities are compatible with the American Philatelic Society, may affiliate with the Society with the approval of the Board of Directors.

10.3 Reports. Each affiliate will designate a member of the American Philatelic Society to be its representative who will be responsible for furnishing the **Executive Director** of National

Headquarters of the American Philatelic Society an annual report including the names and addresses of the affiliate's current officers.

Article 11 — Funds, Finances, and Salaries

11.1 Life Membership Fund. Monies received for Life Memberships shall constitute the Life Membership Fund and shall be invested. **Yearly the Executive Director may distribute to the General Fund an amount to be determined by the Finance Committee, and approved by the Board of Directors, to be representative of the cost of services to life members.** An amount to be determined by the Finance Committee and approved by the Board of Directors may be distributed to the General Fund yearly, to be representative of the cost of services to life members.

11.8 Fiscal Year. The fiscal year for the Society shall commence January 1st in each calendar year.

11.9 Disbursement of Funds. **All disbursements of funds shall be executed by the Executive Director or the Executive Director's designate and reviewed by the President or the Treasurer or the President's designate; provided that vouchers and checks for disbursements of amounts less than \$5,000.00 may be signed by the Executive Director or the Executive Director's designate.**

11.10 Auditing of Accounts.

All accounts of the Society shall be audited annually by a certified public accountant employed by the Board of Directors and at any other time when the Board shall so direct.

Article 13 — Amendments

13.3 Procedures. A proposed amendment and an amendment adopted by the Board of Directors pursuant to 13.2 shall be **placed in the hands of the Executive Director received by National Headquarters** not later than the last day of the fifth month preceding the month during which the annual meeting is to be held and shall be published in *The American Philatelist* at least ninety days prior to said meeting.



Make Sure Your Vote Counts!

To be counted, your ballot must reach the Board of Elections no later than noon, **June 3, 2013**. **Do not send the ballot to APS Headquarters.**

Ballots not properly mailed to the Board of Elections
at the address given here will **not** be counted.

**Send your ballot to: Board of Elections (2013),
P.O. Box 5062, Bellefonte, PA 16823.**

**For more information on the Election,
visit www.stamps.org/Election**

APPROVAL SERVICE

[SEE BEFORE YOU PURCHASE]

Experience the Service Our Customers RAVE About

If you generally spend about **\$200** or more per month on your collection, you can receive mounted, collector-formed collections to choose from.

How does this service work:

Either by telephone, by email, or in writing, you tell us the area or areas where you are trying to build your collection. Tell us what you are looking for – what time period; mint, used or both; centering requirements; price range of items and any other relevant details. The more details you give us, the more effectively we can service your needs. You provide us with a couple of references or a major credit card to begin service.

Shortly after communicating with us, you will receive album pages (usually) or dealer stock which contains the stamps you have told us you are interested in purchasing. We will quote you a rate of Scott Catalogue. We generally charge 35-50% of Scott depending upon what you have requested, and considerably less for stamps with faults. You may use any Scott Catalogue from 2010-2013. You need to tell us which catalogue you will be using.

Occasionally, the prices will be higher or lower. One example where the price might be much lower is if you are looking for classic material with small faults. An example of where the prices might be higher is if you request a "hot" country where the catalogue does not reflect the current market, or you request NH material in certain tough areas where the catalogue price is for LH.

You pick the stamps that you wish to purchase from the album pages and write the country, Scott Number, and catalogue value on a sheet of paper. When you have finished picking stamps, total up the catalogue value you have taken and multiply by the percentage of Scott you were quoted. Send the material you don't choose back to us by insured mail or UPS along with your payment. Payment can be made by check, money order, Visa, Mastercard, American Express, or Discover. Shortly after we receive the shipment back, we will send you more material. Also, please give us any comments or suggestions as to how we can serve you better. (This is extremely helpful on the first couple of shipments.)

Some comments about the \$200 or more per month average purchase:

Occasionally, customers have expressed concerns over this requirement. Please note that it is not a commitment, and there are no contracts to sign. Due to the cost of shipping both to us and to you, the service will not work well for small purchases. You are under no obligation whatsoever (other than to pay for stamps you take) and may stop the service at any time.

We do not expect customers to buy stamps they don't want in order to meet some arbitrary minimum. What we are looking for is to build our business on customers who are willing to spend this amount and more on stamps they want to buy. This is, of course, if we can provide the material you want and we hope we can. See for yourself.

Please feel free to call or write with any questions you may have about this service. We think you will find this a cost-effective and fun way to add stamps to your collection.

Advantages of this service:

- You get to pick from collector formed collections based on your specifications. On occasion, you will get dealer stock.
- See before you buy.
- Receive numerous items impossible for any dealer to effectively list on a price list.
- You are never disappointed with a sold out notice.
- Pay after you see and approve.
- Receive customized sendings geared to what YOU want.

Call, fax, write or e-mail us to begin service. Make sure to include your phone number.

Please note: Due to the high cost of shipment and customs regulations, this service is available only to United States residents at this time.

BELLMORE PHILATELICS INC.

1000 Park Boulevard, Suite 209, Massapequa Park, NY 11762

Toll Free: 866-882-9345 • E-mail: bellphilat@aol.com

Phone: 516-882-9345 • Fax: 516-882-9005



Do You Collect:

- The World to Date
- The World to 1960
- The World to 1940
- Antarctic Territories
- Asia
- Australia & States
- Austria
- Bahamas
- Baltics
- Belgium
- Bermuda
- British Commonwealth
- British Africa
- British America
- BAT
- British Asia
- British Caribbean
- British Europe
- British Middle East
- British Pacific
- Canada
- Central America
- Channel Islands
- China (Imperial)
- China (Taiwan)
- China (PRC)
- Denmark
- Eastern Europe
- Falkland Islands
- Finland
- France and/or Colonies & Offices
- French Polynesia/Pacific FSAT
- Germany
- German States
- German Area
- Germany - Berlin
- Germany - DDR
- German Offices and/or Colonies
- Greenland
- Great Britain
- GB Offices
- Greece & Area
- Iceland
- Independent Africa
- Ireland
- Israel
- Italy and/or Colonies & Offices
- Japan
- Korea
- Liechtenstein
- Luxembourg
- Mexico
- Middle East
- Monaco
- Netherlands & Colonies
- Newfoundland
- New Zealand
- Norway
- Portugal and/or Colonies
- Russia
- Scandinavia
- South America
- Spain and/or Colonies
- Sweden
- Switzerland
- Turkey
- U.S. Freaks & Errors
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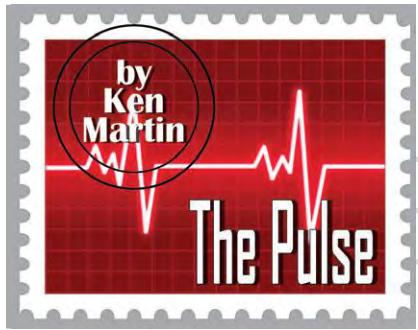
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Success Stories at the APS

Last June the Centre Foundation ran a 36-hour online campaign for Centre County, Pennsylvania nonprofit organizations, offering a \$100,000 matching donations program, to be distributed proportionately to the amount raised by each participating group. The APS had the second largest number of donors and received more than \$13,000 in matching funds, the largest share of the \$100,000 received by any organization.

Centre Gives 2013 will take place from 6 a.m. (EDT) on Wednesday, May 22 to 6 p.m. on Thursday, May 23. We will have a link from the front page of www.stamps.org and send an e-blast reminder out around the time the challenge begins. We hope you will help us earn even more in matching funds this year.

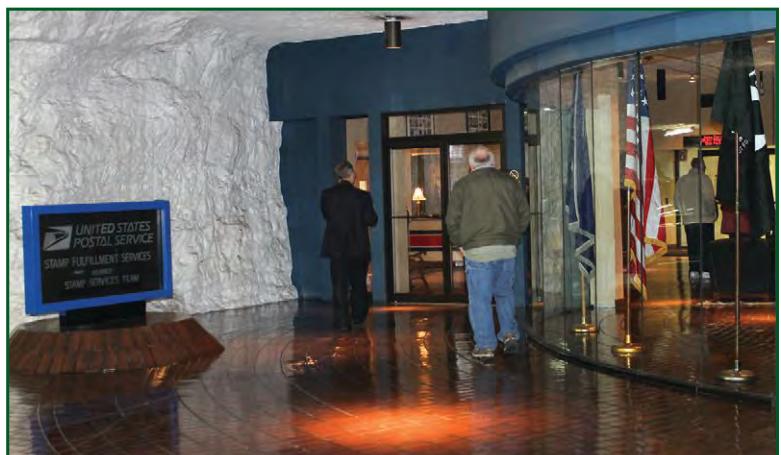
I'm delighted to report that the APS and APRL boards have authorized finishing a small portion of our permanent library space so that we can install high density compact shelving. About eighteen months ago we used funds from the Bauer estate to finish the shell of the Library space (new floors adequate to handle the weight of books and new roofs). Subsequently we found quality used compact shelving at less than a third the cost of the new price. Since then, however, work on the Library space was put on hold as we renovated two additional tenant areas, added restrooms for our event space, and began raising funds for the Library space.

Set up of the shelving involves only about 3,000 of the nearly 20,000 square feet for the Library, but the area will provide a climate-controlled home for most of the materials we have housed in the temporary annex space since moving to the Match Factory in 2004. And once the materials are moved, the annex area will provide additional space that can be leased to one or more additional tenants.

A big thanks to American Stamp Dealers Association president Jim Lee, who raised \$2,000 from dealers at the Garfield Perry March Party to cover the balance of our costs for the second year of our *Stamps Teach* pilot program that offers free lesson plan and stamps for teachers to use in their classrooms. During the two years the pilot program has been in operation we have made the materials available to about 200 teachers, who have used those materials with about 10,000 students.

We have worked diligently to obtain evaluations and feedback from both the teachers and students, which we plan to use to apply for grants to allow us to expand the program to more classrooms.

Thanks also to the United States Postal Service, and especially Khalid Hussain and his Fulfillment



Main entrance to the USPS Fulfillment Center.



The tour group.

Center staff, for the tour they offered APS members of "the caves" in late March. While a major snow storm prevented a few members from attending the tour, twenty of us got to see the operations in the 270 million-year-old limestone caverns that have been excavated leaving 25-foot-square pillars that are on 65-foot centers.

The Center is three-quarters of a mile into the cave and 150 feet underground. The USPS operations use 300,000 square feet and generated \$525 million in sales of philatelic material during 2012. Most of the 175 employees that work

the single 7 a.m. to 3:30 p.m. shift are involved in preparing and packaging the products. Fulfillment of orders is largely automated. And if your order is placed before 10 a.m. there is a 65 percent chance that it will be shipped the same day.

Typically 10,000 to 15,000 orders are filled each day, with a record of 62,000 orders completed in a single day. Before automation, although it had 75 additional employees, the Center could fill only 1,500 orders a day. Director Khalid Hussain has several patents on equipment used at the Center, including a machine that applies digital color postmarks

THE UNISSUED 52¢ CANADA CHRISTMAS STAMP

Special Offer #A264

In 1994 the Canadian Parliament turned down a proposed rate hike planned by Canada Post. The first class letter rate would have been increased from 50¢ to 52¢, the overseas rate from 88¢ to 90¢.

Canada Post had assumed that the rate increase would be approved automatically, so sure in fact that they had already printed the new Christmas stamps! Vast quantities of 52¢ and 90¢ stamps had to be destroyed. A few escaped destruction, and it is now known that one pad of 50 sheets of the 52¢ value was sold (a mere 2,500 stamps in all).

I have a few singles and blocks available. I feel that they have an excellent future, for no Canadian collection is really complete without one. Condition is very fine mint unmounted and prices are as follow:

• Single stamp	\$195.00
• Block of four	\$595.00
• Imprint block of four	\$950.00

I do also have a small stock of the 90¢ unissued value. Only singles are known of this, and less than a thousand exist. A nice mint single is \$495.00.



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APS Tour of the Caves — USPS Fulfillment Center



There are active mines.



Hand-canceling orders.



Applying color cancels.



Filling orders.



and another that can pick a stamp off a pane and place it so accurately on an envelope that it can put stamps on top of each other without the lower stamp being visible.

Content on the APS website continues to grow. Recent additions include availability of Gift Cards (under Shop), a listing of all disciplinary actions taken since 2000 (under Membership), additional YouTube videos from our Louisville AMERISTAMP Expo, and online digital exhibits.

With Spring we look forward to an increase in the number of visitors to Bellefonte. We're especially pleased that Campaign for Philately Committee Chair Alfredo Frohlich plans to visit the day after the Philadelphia National Stamp Exhibition. We expect another first-time visitor just before DELPEX and hope those of you attending other close shows such as NAPEX, NOJEX and BALPEX also will visit before or after the shows. And, of course, don't forget that the American Philatelic Center will host the Mt. Nittany Philatelic Society's annual SCOPEX show on Father's Day weekend, which precedes our annual week-long summer seminar. We

also are looking forward to a large group for our third annual Volunteer Work Week in late July. We hope some of the volunteers can begin the moving process of items from the annex to the new high-density shelving in the new library space.

I'll be traveling to a fair number of venues this spring and summer and hope to see some of you who can't make it to Bellefonte. I recently enjoyed visiting the Cumberland Valley Stamp Club and in the next four months look forward to visiting DELPEX, Philatelic Show and the Spellman Museum's 50th anniversary celebration, ROPEX/National Topical Stamp Show, COLOPEX, the Havertown Stamp Club, the Pottstown Stamp Club, the Minnesota Stamp Show, STAMPSHOW in Milwaukee, and AMERICOVER in Cleveland. I look forward to meeting as many of you as possible.

Finally, this is our triennial election issue. Please review the candidate statements and proposed bylaw changes, and vote.

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Candidates for APS

Mick Zais, Ph.D

APS Member Since 1976

1969–2000 — Officer, U.S. Army —
retiring as Brigadier General
2000–2010 — President, Newberry
College in Newberry, SC
2011–Present — State Superintendent
of Education for South Carolina
2011–Present — Member, APS
Campaign for Philately
Committee

Yamil Kouri, MD

APS Member Since 1988

1985–Present — Physician in
Hematology-Oncology field
1992–Present — Partner,
Commonwealth Hematology-
Oncology, PC
1998–2005 — President, Cuban
Philatelic Society of America
2008–Present — Board Director,
Postal History Society
2010–Present — Board Director,
Spellman Museum of Stamps
& Postal History

Alex Haimann, MBA

APS Member Since 1996

2005–2010 — Collections Specialist,
Smithsonian National Postal
Museum
2008–2010 — Board Director,
American Stamp Dealers
Association
2008–Present — Founder & Board
Director, Young Philatelic Leaders
Fellowship
2012–Present — Associate Director,
Center for Experiential Learning &
Adjunct Professor of Management
at the Olin Business School at
Washington University in St. Louis

We would like to thank the following APS Chapters for seconding our nomination for APS Vice Presidents:

Atlanta Stamp Collectors Club
Berkshire Stamp Club
Black Hills Coin and Stamp Club
Blue & Gray Stamp Club
Brandywine Valley Stamp Club
Bryan College Station Stamp Club
Cape Cod Area Philatelic Group
Central Florida Stamp Club
Chenango Valley Stamp Club
Collectors Club of Denver
Collectors Club of Michigan
Collectors Club of San Francisco
Colorado Springs Stamp Club
Columbia Philatelic Society
Cuban Philatelic Society of America
Fortnightly Stamp Club
Fulton Stamp Club
Glen Ellyn Philatelic Club
Greater Cincinnati Philatelic Society
Hamilton Township Philatelic Society
Heart of Georgia Stamp Club
Humboldt Collectors Club Lynchburg
Stamp Club
Missile Stamp Club
Mohawk Stamp Club
Mountain Home Area Stamp Club
Naperville Area Stamp Club
North Jersey Federated Stamp Club
Oshkosh Philatelic Society
Oswego Stamp Club
Outagamie Philatelic Society
Philatelic Group of Boston
Plymouth Rock Stamp Club
Pontiac Stamp Club
Raleigh Stamp Club
Redwood Empire Collectors Club
Rocket City Stamp Club
Roseville Stamp Club
Sarasota Philatelic Club
Silver Spring Philatelic Society
South Miami Stamp Club
South Plains Stamp Club
Stamp Collectors Club of Toledo
Thames Stamp Club
Venice Stamp Club
Waltham Stamp Club
Waterville Stamp Club
West Suburban Stamp Club
Wilmington Philatelic Society
Winston Salem Stamp Club

Endorsement from John M. Hotchner — APS President, 1997–1999, and 16-year member of the APS Board

“Mick Zais, Yamil Kouri and Alex Haimann will bring a wealth of practical business and organizational experience to the APS Board to compliment the APS experience that will be represented in other Board offices. In addition they bring unblemished records of trust and responsibility to the primary job of the Board of Vice Presidents — that of acting as the Society’s disciplinary body. Read their statements of experience and their thoughts about policy directions for the Society as it serves us, the membership, and as it represents the hobby in the wider world. I am certain that you will be impressed as I was that such highly qualified people are offering themselves to work for the future of our Society and our hobby. Your vote is needed to help put this new leadership team in place.”

Learn more about our BVP Team at www.vote-aps-vp.org

Board of Vice Presidents



“We ask for your vote — for the results-oriented leadership and dedication we promise to deliver to the APS and its members as your Vice Presidents.”

*Mick Zais, Yamil Kouri & Alex Haimann
Candidates for APS Vice Presidents*

Why we are the better choice for the APS Board of Vice Presidents:

- We perform. The measurement of success is not the positions or offices held but the accomplishments achieved while holding those positions.

Mick Zais — led the turnaround of Newberry College by doubling student enrollment and the endowment.

Yamil Kouri — expanded services and strengthened a non-profit hospice organization.

Alex Haimann — founded and led a pioneering youth engagement program for the APS.

- Throughout our careers, we have rolled up our sleeves and tackled important challenges — always focused on quality results, and a goal to leave an organization better off than when we started.
- Our team represents the many facets of stamp collecting and all levels of collector interest.
- Coming from different parts of the country, our diverse backgrounds create a better perspective for a national society.
- We have demonstrated through our previous positions of responsibility, honest and impartial practices that uniquely qualify us for the important duties of the Society's disciplinary body.



Mick Zais



Yamil Kouri



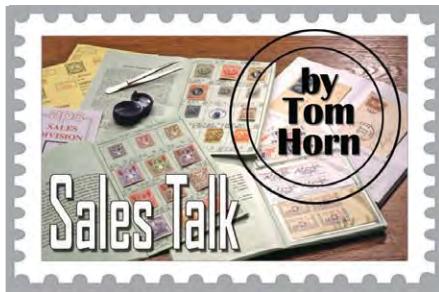
Alex Haimann

Results Oriented — Proven Leaders

Please vote for us!

Mick ZAIS, Yamil KOURI & Alex HAIMANN

Learn more about our BVP Team at www.vote-aps-vp.org



Clearance Circuit Books — New Details

We have had the Clearance Circuit Books program in place for more than two years. With this experience under our belts, and after taking a look at the success of the program and the increasing size of the inventory, we are making some changes in (a) how the circuit books enter the Clearance inventory and (b) the circulation period of the books.

Beginning with the June 2013 retirement of regular sales books, sellers who previously had their old books placed directly into the Clearance inventory will first have to have their books formally retired. They will then receive a check for the sales *to that point*, along with an account statement. The books will then be reprocessed as *new books* with new APS book numbers, and the remaining values adjusted for the seller's chosen discounts. The plus to this process is that the sellers will receive a check at the end of the book's rounds on regular circuits. They also will receive an acknowledgment showing the new information about their books. We will place the notation of "ZH" in front of the seller's book number for our computer program records.

The circulation time for Clearance Books will change from twelve months to eighteen months — the same general

circulation time as for the regular sales books. This change makes our retirement process for all books much more efficient. At the end of eighteen months, the books are removed from the circuit and processed for retirement. There is a minimum commission of \$2 per book (regular books have a minimum of \$3) and the 2 percent insurance fund fee for all books that have not sold.

With these changes in mind, we suggest applying a generous discount to the remaining stamps in the book at the time they are placed into the Clearance inventory. Selling the entire book means that the only charge to you is the 20 percent APS commission. If the book does *not* sell, you will be charged the minimum \$2 commission, the 2 percent insurance fund fee, and the return postage. The discount you select will be the focal point for the buyer, and we have observed that few buyers seem to take into account the seller's original pricing. Here is an example:

Original Price	Discount	Revised Pricing
50% of catalogue	50%	25%
25% of catalogue	30%	17.5%

Although the discount for the second book does not look as generous, it results in a much lower asking price.

When we began this program, we guessed at the popularity of certain categories under the new buying venue. We knew the United States areas would be well received. However, we have found several categories that are rarely requested:

- All of the topical areas
- U.N.
- Independent Africa
- Mixed countries of Europe, Southern Europe, Central Europe and Benelux.
- The least requested U.S. areas are First Day Covers and blocks (including blocks of four, booklets and panes, etc.).

This means that if we receive a lot of books in these categories, the seller might be getting them back after eighteen months with little or no circulation.

Our current Clearance inventory includes 5,350 books valued at \$545,000. From February 2011 through February 2013, we have sold 2,000 Clearance books valued at \$144,000, averaging \$72 per book. Within these totals are the following for February 2012 through February 2013: 1258 sold out sales books valued at \$90,700, averaging about \$72 per book.

\$2. Green Pony Express, Block



#143L4, No Gum, Margins all Round, Bright Rich Fresh Color, Very Fine, 2006 PF Cert
\$1,500.

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In addition, we have several sellers who have asked about donating their unsold sales books to the APS after they have run through the Clearance circuits. We appreciate their thoughtfulness.

New Instructions for Mailing Circuits

As noted in last month's column, we are permitting the use of the USPS Tracking service for mailing circuits between members, thus reducing the mailing costs for members. What follows is a summary of the new instructions beginning May 1, 2013:

1. All circuits may be sent using the USPS Tracking service.

Save the tracking number on a narrow strip from the label and/or place it on the cash register receipt the postal clerk gives you. The postage cost will be \$5.80 for the small flat-rate Priority boxes or \$5.95 for the flat-rate Priority padded envelope.

2. The Insurance Fund Fee will increase by 50 cents to \$2.

We are increasing the Insurance Fund Fee to \$2 (from \$1.50) per circuit to cover possible additional losses, since the USPS Tracking service does not obtain a delivery signature from the addressee.

3. The Sales Division will be using USPS Tracking on circuits sent to members on all circuits processed on or after May 1, 2013.

We will continue to allow the use of Signature Confirmation, the hot-pink barcode label. This is more secure than Tracking and members may still prefer to use it. These two services can be checked online, making the tracking more efficient for the members and for APS.

The following USPS services are **not** suggested for use when forwarding circuits:

- Certificate of Mailing
- Insured Mail
- Registered Mail
- Certified Mail
- Return Receipt for Merchandise

New Prices for Mounts

The prices for the mounts offered by Stampstore and the Sales Division will increase on **May 15, 2013**. The costs of buying the mounts from our supplier have increased every year since 2009, but our prices have remained the same. The new prices will be:

Packs of 100 mounts (StampStore)	Packs of 500 mounts (Sales Division)
C½ \$6	C½ \$26
C1½ \$7	C1½ \$27
C3½ \$9	C3½ \$38
C90 \$	
C100 \$18	

Calling the Sales Division

We are here to help you with your buying and selling experiences in the Sales Division. If you have questions concerning any part of the sales system, mounting of sales books, activity as a buyer, etc., please call us at 814-933-3803. The APS phone message option gives you #2 for the Sales Division. You will be connected with Bill Dixon's extension #228. If he is on that line, Carol Hoffman might answer your call. Her extension is #231. Carol has been with us since 1979. She has established herself as the "go to" person for Washington-Franklins identifications, assisting in teaching the Summer Seminar course on this subject, and is very knowledgeable about sales book content. Bill began here in 1981 and teaches the Fakes and Forgery classes, focusing on non-U.S. stamps, and has collected stamps since 1959. My own tenure here started full-time in 1980, with four part-time years before that. My collecting habit began in 1958. My extension

is #227. Any of the three of us are happy to help you.

StampStore Buyer Tips

Search results can give you no more than 1,000 items; for example, if you do a general search for a country you will, in most cases, find several thousand items, but only the first 1,000 will be displayed. We suggest that you try entering an Era or a *Scott Catalogue* number range when conducting a search. Choosing more search criteria may result in fewer displayed results.

All new items and newly reduced items will be displayed with the appropriate icons for thirty days. These items can be located by using the Stamp Filter area and choosing to sort by **New Items** or **Reduced Items**. We suggest scheduling your visits to StampStore at least every 30 days, in order to check our newest submissions and for items that might have had price changes since you last visited the site.

We now offer new search features including an extensive list of Stamp Types,

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RE182 VF scarce used,
2003 PFC \$1,200

a choice of catalogue (if other than Scott and if the sellers list the information on their submission forms) and price range of available stamps.

In addition, we currently have about fifty members who voluntarily check items on the site for proper identification and authenticity. When they notice a spurious or questionable item, they contact us to inspect it further or suggest that it be removed for return to its owner. These members are very knowledgeable about their own areas of collecting interests, however, not all collecting interests are covered by these informal examiners. Many of them also serve as Sales Division examiners and/or experts for our Expert Committee.

If you notice any items that might not be described correctly, please let us know by e-mailing Renee Gardner at renee@stamps.org, calling her at 814-933-3803 extension 270, or by clicking on "Ask a Question" on the site. Your contact with us in this manner will help maintain the integrity of the site for all members.

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W. Danforth "Dan" Walker for APS Director-at-Large

Case Statement:

Over the past five years the American Philatelic Society has substantially improved its financial health. Even with this improvement we still need to maintain a vigilant eye as the Society faces many challenges, particularly economic, in the future. As the policy maker for the Society, the Board needs a mixture of new and experienced members. I am uniquely qualified to fill one of the experienced Board member slots.

My financial experience and background as an officer and active member of the Society can aid in meeting our future challenges. The Society should be run on a sound business basis accomplished by keeping expenses in line with revenues.

Leadership Experience:

APS/APRL Long Range Planning Committee — From inception to conclusion

APS Treasurer — Five terms

APS Secretary — Two terms

APS Director-at-Large — Two terms

Washington 2006 International Exhibition — Chief Financial Officer

APRL Treasurer — from the early 1980s to 1995

Collectibles Insurance Executive — 1983—to February 2006

APS/APRL Finance Committee — from 1981 to the late 1990s; from 2006 to date

Financial and Policy Analyst — for the U.S. Secretary of Transportation

Security Analyst — 1969–1975

Chartered Financial Analyst (CFA) — 1973

BS-MBA — with honors, in finance, accounting, investments and economics

Other Experience:

APRL Trustee: Early 1980s to 2009

APS Expert Committee — 1980s to present

Awards:

APS Luff Award for Service to the Society — 2003

Winner of APS Champion of Champions Award

Personal:

I am a 42-year member of the APS, and my life has revolved around stamp collecting. My prior business, providing stamp insurance to thousands of collectors, has allowed me contact with thousands of those in our great avocation. I love our hobby. I have collected stamps since I was 8; today I actively collect Indian Native States, First Issue U.S. Revenues, and picture Postcards of China among other collecting interests. I am an active exhibitor and judge and go to many stamp shows around the country. I am fortunate that my wife, Patricia Stilwell Walker, is a stamp collector in her own right (she's won higher awards than I have), and she once served two terms on the APS board as Vice President and currently serves as Vice President of the APRL.



*Learn More, Do More,
Enjoy More with APS!*

I ask for your vote as APS Director-at-Large.



Show Time

The "Show Time" Calendar features a list of upcoming shows and APS events (shown in green). To obtain a listing, please submit a "Show Time" form, available online at www.stamps.org>Show-Calendar or by mail from APS headquarters. Information must be received 60 days before desired publication time.

The listings are free to World Series of Philately and other shows that are sponsored by an APS chapter or affiliate. Other shows/bourses may purchase listings for the month of the show/bourse and the month prior **only**. The listing fee is \$25 per show per issue. These shows are designated *B*.

Grand award winners from *WSP* shows are eligible for the annual APS World Series of Philately Champion of Champions competition. Visit www.stamps.org>Show-Calendar for a complete listing of shows and APS events.

All information is subject to change without notice. While every effort is made to ensure accuracy, you should check with the specific show to verify information. The APS website listing includes shows much further in advance than we have space to include in The American Philatelist.

Massachusetts May 3-5

Philatelic Show Northeastern Fed. of Stamp Clubs, Holiday Inn Boxborough Woods, 242 Adams Place, Boxborough. *WSP*
Contact: Jeff Shapiro
E-mail: coverlover@gmail.com
Website: www.nefed.org

Florida May 4-5

Largo Stamp & Coin Expo Tampa Collectors

Club, Honeywell Minnreg Building, 6340 126th Ave., N., Largo. *B*
Contact: Sheldon Rogg, 727-364-6897
E-mail: h.rogg@verizon.net
Website: www.floridastampdealers.org

Ontario May 4-5

ORAPEX 2013 RA Stamp Club, Ottawa Philatelic Society, RA Sport Centre, 2451 Riverside Drive, Ottawa.
Contact: Robert Pinet, 613-745-2788
E-mail: pinet.robert@gmail.com
Website: <http://orapex.ca>

Pennsylvania May 4

HAVEX 2013 Havertown Stamp Club, Union United Methodist Church, 200 Brookline Boulevard, Havertown.
Contact: Stanley Sandler
E-mail: stanshel@msn.com

Pennsylvania May 10-11

BUTLERPEX Butler County Philatelic Society, Lyndora Senior Center, 10 Austin Ave., Lyndora.
Contact: Tom Sivak, 724-285-1931
E-mail: tomsstamps@zoominternet.net

Illinois May 10-12

COMPEX 13 Combined Philatelic Exhibitions of Chicagoland, Forest View Educational Center, 2121 S. Goebbert Road, Arlington Heights. *B*
Contact: Charles Berg, 773-775-2100
E-mail: stampkingchicago@hotmail.com

Melbourne, Australia May 10-15

Australia 2013 General World Philatelic Exhibition, Melbourne.
Contact: Darrell Ertzberger
Contact address: P.O. Box 16208, Crystal City, VA 22215
E-mail: mteton@aol.com
Website: www.australia2013.com

Louisiana May 11

Baton Rouge Stamp Show Baton Rouge Stamp Club, East Baton Rouge Council on Aging, 5790 Florida Blvd., Baton Rouge.
Contact: Zbigniew Cypel, 225-802-7919
E-mail: mrbretired@aol.com

Ohio May 11

TRUMPEX 2013 The Warren Area Stamp Club, St Demetrios Community Center, 3223 Atlantic St., NE, Warren, Trumbull County.
Contact: Howard Lutz, 330-282-2860
E-mail: howrex2@aol.com

New York May 15-16

Computers in Philately On-the-Road Course, Prior to ROPEX and the National Topical Stamp Show, Quality Inn Rochester Airport, Rochester. *APS*
Contact: Gretchen Moody, 814-933-3803
E-mail: gretchen@stamps.org
Website: <http://stamps.org/>
On-the-Road-Courses

Colorado May 17-19

Rocky Mountain Stamp Show (ROMPEX) Rocky Mountain Phil. Exhibition, Inc., Crown Plaza Denver International Airport Convention Center, John Q. Hammonds Trade Center, Chambers Rd & I-70, Denver. *WSP*
Contact: John Bloor, 720-529-5942
E-mail: president@rockymountaintstampshow.com
Website: www.rockymountaintstampshow.com

New York May 17-19

National Topical Stamp Show American Topical Association, The Main Street Armory, 900 East Main Street, Rochester. *WSP*
Contact: Vera Felts, 618-985-5100
E-mail: americantopical@msn.com
Website: www.americantopicalassn.org

New York May 17-19

ROPEX/NTSS Rochester Phil. Assoc., The Main Street Armory, 900 East Main Street,



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Rochester. *WSP*
Contact: Tom Fortunato, 585-752-6178
E-mail: stampmf@frontiernet.net
Website: www.rpastamps.org/ropex.html

Georgia **May 18-19**
Spring SDAG Stamp Show Stamp Dealers Association of Georgia, Mansour Center, 995 Roswell Street, Marietta. *B*
Contact: Kim Conti, Executive Director, 770-630-7918

Virginia **May 18-19**
Fairfax StampFest Elk's Club, 8421 Arlington Blvd., (Rte. 50) - 3/4 miles west of I-495 Beltway), Fairfax. *B*
Contact: Jack Ott, 888-297-3536
E-mail: jackott@comcast.net

Website: www.jackottstamps.com

New Jersey **May 24-26**
NOJEX North Jersey Federated Stamp Clubs, Inc., Crowne Plaza Meadowlands Exhibition Center, 2 Harmon Plaza, Secaucus. *WSP*
Contact: Robert G. Rose, 973-966-8070
E-mail: rrose@phks.com
Website: www.nojex.org

Oregon **May 24-26**
PIPEX Northwest Federation of Stamp Clubs, Red Lion Hotel on the River - Jantzen Beach, 909 N. Hayden Island Drive, Portland. *WSP*
Contact: Michael Dixon, 503-257-4110
E-mail: mdd10@att.net
Website: www.pipexshow.org

Israel **May 26-30**
Tel Aviv 2013 Tel Aviv.
Contact: Dr. James Mazepa
Contact address: P.O. Box 49553, Sarasota, FL 34230
E-mail: jmazepa@comcast.net
Website: http://english.israelphilately.org.il/

Connecticut **May 26**
Fourth Sunday Stamp Show New Haven Philatelic Society, Annex YMA Hall, 554 Woodward Ave., New Haven. *B*
Contact: Brian McGrath, 203-627-6874
E-mail: hukeda@comcast.net
Website: www.NHPS1914.org/

Washington, DC **May 29-30**
Worldwide Fakes and Forgeries On-the-



2897
Large Blue 1995
Sheet Stamp



2913
Small Red 1995



2914
Large Blue 1995
Coil Stamps



2897
Large Blue 1995
Booklet Stamp



2915
Large Blue 1995



2915A
Small Red 1996



2915B
Large Blue 1996

Water-Activated Stamps



2920
Large Blue 1995



2920D
Large Blue 1996
Avery Dennison Printing



2921
Small Red 1996
Booklet Stamp



2915C
Small Red 1996
(Very Scarce!)



2915D
Small Red 1997



3133
Large Blue 1996

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Road Course, Prior to NAPEX, Smithsonian National Postal Museum, Washington. ***APS***
Contact: Gretchen Moody, 814-933-3803
E-mail: gretchen@stamps.org
Website: <http://stamps.org/>
 On-the-Road-Courses

Arkansas **May 31-June 1**
Stamp, Collectable & Hobby Show Baxter County Fairgrounds, 1507 Fairground Dr., Mountain Home. ***B***
Contact: Bill Burdick, 870-425-7799
E-mail: whbj@suddenlink.net

Virginia **May 31-June 2**
NAPEX National Phil. Exhibitions of Washington D.C., McLean Hilton at Tyson's Corner, 7920 Jones Branch Dr., McLean. ***WSP***

Contact: Douglas K. Lehmann, 703-820-8573
E-mail: dougklehmann@verizon.net
Website: www.napex.org

Alabama **June 1-2**
HUNTSPEX 2013 Huntsville Philatelic Club, Tom Beville Center, University of Alabama in Huntsville, 301 Sparkman Drive, Huntsville. **Contact:** Henrich Hahn, 256-536-7785
E-mail: hhahn256@comcast.net
Website: www.stampshows.com/huntsville_hpc.html

Iceland **June 7-9**
NORDIA 2013 Scandinavian Collectors Club, Sports Complex, South Suburb of Reykjavik, Garoabaer.

Contact: Gregory Frantz, 303-805-5512
E-mail: gfcaptain@aol.com
Website: www.nordia2013.is

Ohio **June 7-9**
COLOPEX Columbus Philatelic Club, DiSalle Center at the Ohio Expo Center, 717 East 17th Ave., Columbus. ***WSP***
Contact: Mark Reasoner, 614-579-6526
E-mail: reasonerstamps@yahoo.com
Website: www.colopex.com

Kentucky **June 14-15**
LOUIPEX 2013 Metro Louisville Stamp Society, St. Leonard's Catholic Church (The Gym), 440 Zorn Avenue, Louisville. ***B***
Contact: German Dillon, 502-558-0046
E-mail: german.dillon@insightbb.com
Website: www.louisvillemetrostampsociety.org

Pennsylvania **June 15-16**
SCOPEX 2013 Mt. Nittany Philatelic Society, American Philatelic Center, 100 Match Factory Place, Bellefonte.
Contact: Dennis Gilson, 814-933-3803x208
E-mail: dennisgilson@comcast.net

Ohio **June 16**
Hudson Stamp Bourse Lincolnway Stamps, Clarion Inn, 6625 Memorial Parkway, Hudson. ***B***
Contact: David G. Pool, 330-832-5992
E-mail: lincolnway@sssn.com

Pennsylvania **June 16-21**
Summer Seminar Annual week-long seminar, Hosted at the American Philatelic Center, 100

Match Factory Place, Bellefonte. ***APS***
Contact: Gretchen Moody, 814-933-3803
E-mail: gretchen@stamps.org
Website: <http://stamps.org/Summer-Seminar>

Wisconsin **June 22-23**
TRIPEX Stamp Fair 2013 North Shore Philatelic Society, St. Aloysius Gonzaga Hall, 1435 S. 92nd St., West Allis. ***B***
Contact: Robert Henak, 414-331-9301
E-mail: henak8010@sbcglobal.net
Website: www.MilwaukeePhilatelic.org

Virginia **June 22-23**
Fairfax StampFest Elk's Club, 8421 Arlington Blvd., (Rte. 50) - (3/4 miles west of I-495 Beltway), Fairfax. Bourse Only (no exhibits);
Contact: Jack Ott, 888-297-3536
E-mail: jackott@comcast.net
Website: www.jackottstamps.com

Connecticut **June 23**
Fourth Sunday Stamp Show New Haven Philatelic Society, Annex YMA Hall, 554 Woodward Ave., New Haven. ***B***
Contact: Brian McGrath, 203-627-6874
E-mail: hukeda@comcast.net
Website: www.NHPS1914.org/

Michigan **July 6**
Bay De Noc Stamp and Coin Club Show Bay De Noc Stamp and Coin Club, Bay College Heirman Building, 2001 N. Lincoln Ave., Escanaba. ***B***
Contact: Mark Kuehn, 906-786-2103
E-mail: triplejump@charter.net

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1958 (15)	26.50	22.50	1984 (18 + 1)	37.00	13.25			
1959 (22 + 1)	110.00	55.00	1985 (20)	31.00	11.75			
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1967 (20)	23.50	5.00	1993 (27)	50.00	21.00			
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Minnesota

July 19-21
Minnesota Stamp Expo Twin City Philatelic Society and Various Local Clubs, Crystal Community Ctr., 4800 Douglas Dr. N., Minneapolis. *WSP*
Contact: Randy A. Smith, 952-431-3273
E-mail: rasmay4@frontiernet.net
Website: www.stampsmnnesota.com/MN%20Stamp%20Expo.htm

Pennsylvania

July 22-26
Volunteer Work Week Hosted at the American Philatelic Center, 100 Match Factory Place, Bellefonte. *APS*
Contact: Gretchen Moody, 814-933-3803
E-mail: gretchen@stamps.org

Website: <http://stamps.org/>
 Volunteer-Work-Week

Illinois

July 27-28
N.S.D.A. Chicago Show National Stamp Dealers Association, White Eagles Hall, 6839 N. Milwaukee Ave., Niles. *B*
Contact: Terry Kurzinski, 815-262-9117
E-mail: tkurzinski2002@yahoo.com

Louisiana

July 27-28
Ark-La-Tex Coin Stamp & Card Expo Red River Stamp Society, Bossier City Civic Center, 620 Benton Road, Bossier City. *B*
Contact: John Thomas, 318-797-6911
E-mail: t1026262177@cs.com

Website: www.coininfo.com/coin_shows/show2551

North Carolina

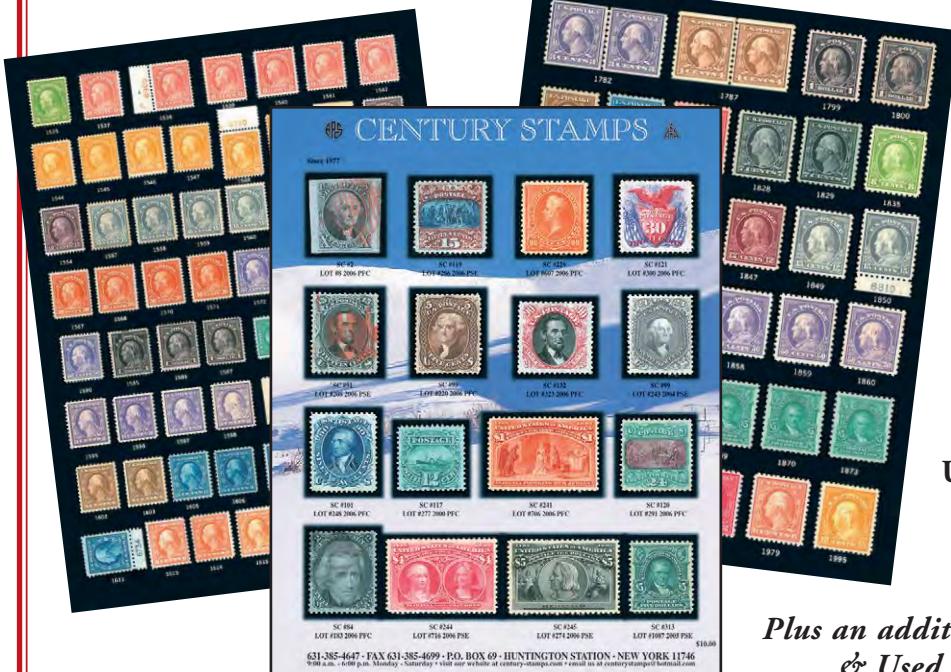
July 27-28
CHARPEX 2013 Charlotte Philatelic Society, Taylor Building, Central Piedmont Community College, 1224 Elizabeth Avenue, Charlotte.
Contact: Gene Zhiss, 704-553-8110
E-mail: ejzhiss@carolina.rr.com
Website: www.charpex.info/

Connecticut

July 28

Fourth Sunday Stamp Show New Haven Philatelic Society, Annex YMA Hall, 554 Woodward Ave., New Haven. *B*
Contact: Brian McGrath, 203-627-6874

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Website: www.NHPS1914.org/

Thailand August 2-14

Thailand 2013 General World Philatelic Exhibition, Bangkok.
Contact: Stephen D. Schumann
Contact address: 2417 Cabrillo Drive, Hayward, CA 94545
E-mail: sdsch@earthlink.net
Website: http://thailand2013.com/

California August 2-3

POWPEX 2013 Poway Stamp Club, Al Bahr Shrine Center, 5440 Kearny Mesa Rd., San Diego. *B*
Contact: Tony Price, 858-384-7554
E-mail: filatelictony@yahoo.com

Colorado August 3-4

N.S.D.A. Denver Show National Stamp Dealers Association, Denver Merchandise Mart, 451 East 58th Ave., Denver. *B*
Contact: Ron Lampo, 720-771-0841
E-mail: stamps@lampo.cnc.net

Michigan August 3-4

COLPEX'13 Collectors Club of Michigan, Sokol Cultural Center, 23600 W. Warren Ave., Dearborn Heights. *B*
Contact: Charles Wood, 248-546-1282
E-mail: jarnick@wowway.com

Ohio August 3-4

CINPEX 2013 Greater Cincinnati Philatelic

Society, Hugh Watson American Legion Hall, 11000 Winton Rd., Greenhills. *B*
Contact: Jim Siekermann, 714-759-5580
E-mail: jims1050320@aol.com

Wisconsin August 6-7

Computers and Collecting On-the-Road Course, Prior to APS StampShow, Milwaukee. *APS*
Contact: Gretchen Moody, 814-933-3803
E-mail: gretchen@stamps.org
Website: http://stamps.org/
On-the-Road-Courses

Wisconsin August 8-11

APS STAMP SHOW Delta Center, 400 W. Wisconsin Ave., Milwaukee. *WSP*
Contact: Barb Johnson, 814-933-3803 ext 217
E-mail: stampshow@stamps.org
Website: www.stamps.org

Washington August 10

Strait Stamp Show Strait Stamp Society, Sequim Masonic Lodge, 700 N. 5th Ave., Sequim.
Contact: Cathie Osborne, 360-683-6373
E-mail: rickcath@wavecable.com

Ohio August 16-18

AMERICOVER American First Day Cover Society, Embassy Suites Cleveland-Rockside, 5800 Rockside Woods Boulevard, Independence. *WSP*
Contact: Peter Martin
E-mail: showinfo@afcdcs.org

Website: www.afcdcs.org/americoner/
americoner.html

Ohio August 23-24

AIRPEX Dayton Stamp Club, IBEW Local (Crossroads Expo Center), 6550 Poe Avenue, Dayton.
Contact: Mike Komiensky, 937-299-9297
E-mail: info@daytonstampclub.com
Website: www.daytonstampclub.com

Connecticut August 25

Fourth Sunday Stamp Show New Haven Philatelic Society, Annex YMA Hall, 554 Woodward Ave., New Haven. *B*
Contact: Brian McGrath, 203-627-6874
E-mail: hukeda@comcast.net
Website: www.NHPS1914.org/

New Jersey August 30-31

MERPEX Merchantville Stamp Club, St. Cecilia School, 4851 Camden Avenue, Pennsauken.
Contact: Macario Sarreal, 856-424-2389
E-mail: macsar530@aol.com
Website: http://mysite.verizon.net/vzexkfun/

Canada August 30-September 1

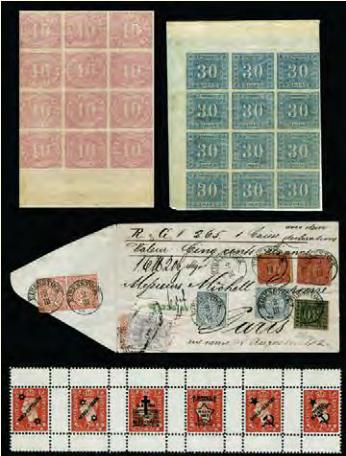
BNAPEX 2013 British North America Philatelic Society, Rodd Royalty Hotel, 4 Capital Drive, Charlottetown.
Contact: Earle Covert, 403-752-4548
E-mail: ecovert@telusplanet.net
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Hunt Valley. ***WSP***
Contact: Robert E. Gibson, Sr., 410-332-4741
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New Hampshire **September 7**
Carroll County Stamp Show White Mountain
Stamp Club, The Moulton Borough Lions
Club, 139 Old Route 109 off Governor
Wentworth Highway, Moultonborough. ***B***
Contact: Barbara Savary, 603-447-5461
E-mail: bmsavary@gmail.com

Nebraska **September 7-8**
Omaha Stamp Show Omaha Philatelic
Society, Metro Community College-South
Campus, 2909 Babe Gomez Ave., Omaha.
WSP
Contact: Herb Eveland, 402-397-9937
E-mail: tuvaenterprises@hotmail.com
Website: www.omahaphilatelicsociety.com

British Columbia **September 20-21**
VANPEX 2013 British Columbia Philatelic
Society, West Burnaby United Church, 6050
Sussex Avenue, Burnaby.
Contact: Trevor N. Larden
E-mail: verdraco@uniserve.com
Website: www.bcphtellic.org

Texas **September 20-22**
Greater Houston Stamp Show Houston
Philatelic Society, Humble Civic Ctr, 8233 Will
Clayton Pkwy., Humble.
Contact: Denise Stotts

E-mail: stottsdj@swbell.net
Website: www.houstonstampclub.org

Georgia **September 21-22**
Fall SDAG Stamp Show Stamp Dealers
Association of Georgia, Mansour Center, 995
Roswell Street, Marietta. ***B***
Contact: Kim Conti, Executive Director,
770-630-7918

Washington **September 21-22**
2013 Apple Harvest Inland Empire Philatelic
Society, Hilton Garden Inn, 9015 West
Highway 2, Spokane. ***B***
Contact: J. Wilson Palmer, 509-443-8147
E-mail: ickyburg@comcast.net
Website: http://http/ieps-stamps.org/

Connecticut **September 22**
Fourth Sunday Stamp Show New Haven
Philatelic Society, Annex YMA Hall, 554
Woodward Ave., New Haven. ***B***
Contact: Brian McGrath, 203-627-6874
E-mail: hukeda@comcast.net
Website: www.NHPS1914.org/

Indiana **September 27-29**
INDYPEX Indiana Stamp Club, Wyndham Hotel
Indianapolis West, 2544 Executive Drive,
Indianapolis. ***WSP***
Contact: John R. Becker, III, 317-446-5609
E-mail: indyplex@indianastampclub.org
Website: www.indianastampclub.org

Florida **September 28-29**
Tampa Stamp & Coin Expo Tampa Collectors

Club, Holiday Inn Express, 4750 North Dale
Mabry Hwy., Tampa. ***B***
Contact: Sheldon Rogg, 727-364-6897
E-mail: h.rogg@verizon.net
Website: www.floridastampdealers.com

New Jersey **September 28-29**
**Clifton 2013 Fall Stamp, Coin, Cover, and
Postcard Show** Clifton Stamp Society, Inc.,
Clifton Community Recreation Center, 1232
Main Avenue @ Washington Ave., Clifton. ***B***
Contact: Thomas Stidl, 973-471-7872
E-mail: stidl@verizon.net
Website: www.cliftonstampsociety.org

California **October 2-3**
The Visible Postal System: A Postal History
Course On-the-Road Course, Prior to
SESCAL, Hilton Los Angeles Airport Hotel, Los
Angeles. ***APS***
Contact: Gretchen Moody, 814-933-3803
E-mail: gretchen@stamps.org
Website: http://stamps.org/
On-the-Road-Courses

California **October 4-6**
SESCAL Federated Phil. Clubs of Southern
California, Hilton Los Angeles Airport, 5711
West Century Blvd., Los Angeles. ***WSP***
Contact: Carl Shaff, II, 213-383-7111
E-mail: c2shaff@aol.com
Website: www.sescal.org

Illinois **October 5-6**
CUPEX 2013 Champaign-Urbana Stamp Club,
Urbana Civic Center, 108 E. Water Street,

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Missouri

October 5

Joplin Stamp Club Show Joplin Stamp Club,
Memorial Hall, 407 S. Garrison Ave., Carthage.

B

Contact: Marlin Willoughby, 417-358-3593

E-mail: willoughbym@msn.com

New York

October 5

Olepex 2013 Olean Stamp Club, B.P.O. Elks
Club No. 491, 209 West State Street, Olean.
B

Contact: Ronald J. Yeager, 814-362-4471

E-mail: cry@atlanticbb.net

Oklahoma

October 5-6

Lawton/Fort Sill Annual Stamp

Show Lawton/Fort Sill Stamp Club, Center
for Creative Living, 3501 SW Dr. Elsie Hamm
Dr., Lawton. *B*

Contact: Bernard S. Pawloski, Jr., 940-692-0266

E-mail: obiks46@yahoo.com

New York

October 10-13

The National Postage Stamp Show American
Stamp Dealers Association, New Yorker Hotel,
481 Eighth Ave., New York. *B*

Contact: Joseph Savarese, 718/224/2500

E-mail: jsavarese@asdaonline.com

Website: www.asdaonline.com

Illinois

October 12

Will County Stamp Show Philatelic Club

of Will County, Messiah Lutheran Church,
19901 S. Houbolt Road (Jefferson-Route 52 &
Houbolt), Joliet.

Contact: Mx Zollner, 815-725-7544

E-mail: mezollner@comcast.net

Website: www.virtualstampclub.com/
apschapwillcounty.html

Delaware

October 19

62nd Annual Dover Stamp and
Postcard Show Dover Stamp Club,
Camden-Wyoming Fire Hall, 200 E.
Camden-Wyoming Avenue, Camden.

Contact: Melvin Nace, 302-674-0837

E-mail: doverstampclub@aol.com

Michigan

October 19-20

MOTOPEX-13 Motor City Stamp & Cover Club,
Sokol Hall, 23600 W. Warren Ave., Dearborn
Heights.

Contact: Robert Quintero, 248-546-0038

E-mail: qover@comcast.net

Website: www.motorcitystampandcover.com

Connecticut

October 20

THAMESPEX 2013 Thames Stamp Club,
Clark Lane Middle School, 105 Clark Lane,
Waterford.

Contact: Bill McMurray, 860-535-3668

E-mail: mcmurrayapnc3@att.net

Oklahoma

October 25-26

OKPEX Oklahoma City Stamp Club, Express
Events Center, 8512 NW Expressway,
Oklahoma City. *WSP*

Contact: Joe Crosby, 405-990-2389

E-mail: joeccrosby@cox.net

Website: www.okcsc.org

Arkansas

October 26-27

PINPEX 2013 Pinnacle Stamp Club of
Arkansas, Jacksonville Community Center, #5

Municipal Drive, Jacksonville. *B*
Contact: Ann Austen, 501-868-4553
E-mail: anniephant@aol.com

Florida **October 26-27**
FSDA Fall Sarasota Stamp Show Sarasota Philatelic & Venice & Sarasota Stamp Clubs, Sahib Shriners Ball Room, 600 N. Beneva Road, Sarasota. *B*
Contact: Sheldon Rogg, 727-364-6897
E-mail: h.rogg@verizon.net

Ohio **October 26-27**
Cuy-LorPex 2013 Cuy-Lor Stamp Club, Rocky River Civic Center: Memorial Hall, 21016 Hilliard Boulevard, Rocky River.
Contact: Stan Fairchild, 440-333-2536
E-mail: cuylorstampclub@hotmail.com
Website: www.virtualstampclub.com/apschap_cuylor.html

Connecticut **October 27**
Fourth Sunday Stamp Show New Haven Philatelic Society, Annex YMA Hall, 554 Woodward Ave., New Haven. *B*
Contact: Brian McGrath, 203-627-6874
E-mail: hukeda@comcast.net
Website: www.NHPS1914.org/

Internet **October 28-January 6, 2014**
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Contact: Gretchen Moody, 814-933-3803
E-mail: gretchen@stamps.org
Website: www.stampcampus.org

Indiana **November 2-3**
AWPEX 2013 Anthony Wayne Stamp Society, Concordia Lutheran High School, 1601 Saint Joe River Road, Fort Wayne. *B*
Contact: Jim Mowrer, 260-422-1716

E-mail: stamp4@frontier.com

Michigan **November 2-3**
AAPEX Ann Arbor Stamp Club, Morris J. Lawrence Bldg., Washtenaw Comm. College, 4800 E. Huron River Dr., Ann Arbor.
Contact: Harry & Dottie Winter, 734-761-5859
E-mail: harwin@umich.edu
Website: www.annarborstampclub.org

New Mexico **November 2-3**
NewMexPex 2013 Stamp Show Albuquerque Philatelic Society, Meadowlark Senior Center, 4330 Meadowlark Lane, SE, Rio Rancho.
Contact: Paul L. Morton, 505-867-9664
E-mail: p.morton@att.net
Website: <http://madjac.com/stamps.htm>

Pennsylvania **November 2-3**
PITTPEX 13 Philatelic Society of Pittsburgh, South Fayette Fire Hall, 661 Millers Run Rd., Bridgeville.
Contact: Ron Carr, 412-561-6562
E-mail: rgc211215@aol.com
Website: www.presidentdrive.com

California **November 15-17**
Filatelic Fiesta 2013 San Jose Stamp Club, Gateway Hall, Santa Clara County Fairgrounds, 344 Tully Road, San Jose. *WSP*
Contact: Stephen Schumann, 510-785-4794
E-mail: sdsch@earthlink.net
Website: <http://filatelicfiesta.org>

Florida **November 16-17**
Tampa Stamp & Coin Expo Tampa Collectors Club, Holiday Inn Express, 4750 North Dale Mabry Hwy., Tampa. *B*
Contact: Sheldon Rogg, 727-364-6897
E-mail: h.rogg@verizon.net
Website: www.floridastampdealers.com

Florida **November 16-17**
Tampa Stamp & Coin Expo Tampa Collectors Club, Holiday Inn Express, 4750 North Dale Mabry Hwy., Tampa. *B*
Contact: Sheldon Rogg, 727-364-6897
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Brazil **November 19-25**
BRASILIANA 2013 General World Philatelic Exhibition, Rio de Janeiro.
Contact: Yamil H. Kouri, Jr.
Contact address: 405 Waltham St., #405, Lexington, MA 02421
E-mail: yhkouri@massmed.org
Website: www.brasiliana-2013.blogspot.com

Illinois **November 22-24**
CHICAGOPEX Chicago Philatelic Society, Westin Chicago Northwest, 400 Park Blvd., Itasca. *WSP*
Contact: Robert Glass
E-mail: boblglass@mac.com
Website: www.chicagopex.com

Virginia **November 22-24**
VAPEX Virginia Philatelic Federation, Inc., Doubletree, 50 Kingsmill Road, Williamsburg. *WSP*
Contact: Thomas Myers
E-mail: tpmphil@hotmail.com
Website: <http://vaphilatelic.org/VAPEX.htm>

Georgia **November 23-24**
Holiday SDAG Stamp Show Stamp Dealers Association of Georgia, Mansour Center, 995 Roswell Street, Marietta. *B*
Contact: Kim Conti, Executive Director, 770-630-7918

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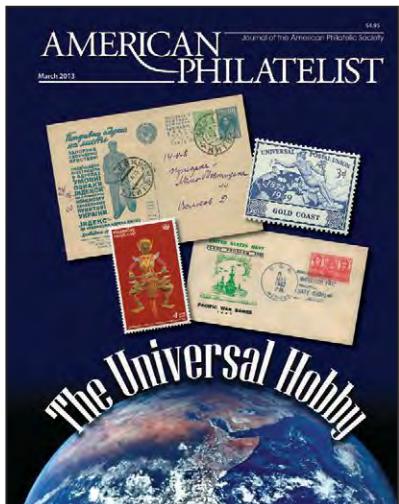
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Membership Report

NEW APPLICANTS

The following applications were received during March 2013. If no objections are received by the Executive Director (814-933-3803) prior to May 31, 2013, these applicants will be admitted to membership and notice to this effect will appear in the July 2013 issue.

Andersen, Franklin K. (221583) **Vina, CA** US DUCK/HUNTING/FISHING, REVENUES/TAX PAIDS, COMMEMORATIVES, PLATE BLOCKS, POSTAGE DUES; 69
 Arvidson, William R. (221581) **Lowell, MA** US CANADA-GREAT BRITAIN-WORLDWIDE; Carpenter
 Assenheimer, Chris (221508) **Carlstadt, NJ** US; 54; Tax Collector/EMT
 Baggett, Jeffrey E. C. (221526) **Pine Grove Mills, PA**; 38
 Bailey, Jean C. (221509) **Danville, IL** US; 87
 Berton, Tamara (221595) **Milton, MA** POLICE-MOTORCYCLES; Administrative Worker
 Bertz, Fritz D. (221536) **Kemah, TX** US, PLATE BLOCKS-GERMANY; 65; Retired
 Boatwright, Lewis P. (221518) **Lexington, SC** EARLY US, STATIONERY; 49; Retired
 Bolser, Richard (221540) **Salem, AL**; 66; Retired
 Bowen, Roland (221541) **Mesa, AZ**; 60; Carpenter
 Bowman, William (221554) **Hendersonville, TN** US, COMMEMORATIVES, FDC, PLATE BLOCKS; 69; Retired
 Boyd, Lin (221529) **Chicago, IL**
 Brewton, Timothy A. (221502) **Tallahassee, FL** PICTURE POSTCARDS-US COMMEMORATIVES-NEW ZEALAND-WAR COVERS/STAMPS; Enrolled Agent
 Brown, Deborah A. (221566) **Fort Worth, TX** NEW ZEALAND-BRITISH COMMONWEALTH-GERMANY-GREAT BRITAIN-PAPUA NEW GUINEA; 55; Pharmacist
 Brown, Mike W. (221542) **Kingman, AZ** GERMANY, COLONIES, STATES; 61; Retired
 Brown, Steve (221505) **Spring, TX** US 19TH & 20TH C

Burger, Michael (221524) **Rancho Santa Margarita, CA** US, REVENUES/TAX PAIDS (FEDERAL), BUREAU PRECANCELS, FDC-HOLOCAUST/CONCENTRATION CAMPS; Executive
 Burns, Richard A. (221571) **Glenview, IL**
 Carey, Matt (221586) **EI Reno, OK**; 55; Press Room Manager
 Case, Tommy W. (221580) **West Valley, UT** US CLASSICS, LOCALS & CARRIERS, CONFEDERATE STATES, COVERS-RUSSIA/USSR/INDEPENDENT REPUBLICS-SCANDINAVIA; 65; Retired
 Chen, Eddy (221510) **Hilo, HI** ASIA-US; 93; Retired
 Christenson, Renee (221533) **Miramar Beach, FL** NO. 1'S OF THE WORLD-US 19TH & 20TH C-STAMPS AS INVESTMENTS; 47
 Ciesla, Helen M. (S-221511) **Aberdeen, MD** US, PLATE BLOCKS-POLAND-SPACE-OLYMPICS-CHRISTMAS; 68; Retired
 Conti, Craig R. (221601) **Canfield, OH**; 56; Retired
 Cooper, Lance (221596) **Fernley, NV** MINT US; 55; Retired
 Crockett, Kevin J. (221523) **New Ringgold, PA** US CLASSICS, 19TH & 20TH C, BUREAU ISSUES, AIR MAILED, BOOKLETS/PANES; 58; Retired
 Davis, Debby Simon (221587) **Miami Lakes, FL** ISRAEL-US; 39
 Davis, Thomas (221592) **Aledo, TX** US COMMEMORATIVES, FDC, CONFEDERATE STATES, PLATE BLOCKS; 50; Architect
 Denby, Bill (221501) **Austin, TX** US DEFINITIVES, COMMEMORATIVES, POSSESSIONS-THAILAND-JAPAN-ARGENTINA; 47
 Denena, Bernard L. (221557) **North Canton, OH** 1930s/1940s US-CHINA; 77; Retired
 Dishman, Dana N. (221552) **Alexandria, VA** WOMEN/IWY-US COMMEMORATIVES-BLACK AMERICANS; 68; Retired
 Duclos, John (221599) **Schumacher, ON** US COMMEMORATIVES, PANELS-CANADA, PLATE BLOCKS-BRITISH COMMONWEALTH, COLONIES; 64
 Edgeworth, William W. (221568) **Lakewood Ranch, FL** US, CLASSICS, CANCELS-GERMAN THIRD REICH/OCCUPATIONS-BRITISH WEST INDIES-BULGARIA; Retired
 Edwards, Chris M. J. (221527) **Etobicoke, ON** CANADA-AUSTRALIA-GREAT BRITAIN-BRITISH AFRICA-FRENCH COLONIES-GERMAN COLONIES-AFRICA; Retired

NEW MEMBERS

Applications 221243, 221260 through 221400 as previously published have been accepted for membership by the Board of Vice Presidents.

SUMMARY

Total Membership, Feb. 28, 2013	33,728
New Members	142
Reinstated	41
Adjustment.....	52 235
	33,963
Deceased.....	34
Resignations.....	15 49
Total Membership, Mar. 31, 2013	33,914

Elliott, Kevin (221567) **Banff, AB** MUSIC/MUSICIANS/INSTRUMENTS-EGYPT-CANADA-LATIN AMERICA-AFRICA
 Ellis, V. Diane (221572) **College Station, TX**; 79; Retired
 Flaherty, Stephen (221506) **Okatie, SC** US COMMEMORATIVES/PANELS, CHRISTMAS SEALS, CLASSICS-GERMANY-WWII-HISTORICAL; 62; Retired
 Flees, Ralph (221555) **Savage, MN** US 19TH & 20TH C, PLATE BLOCKS
 Freeburg, John A. (221608) **Ramsey, MN** US 19TH & 20TH C, AIR MAILED, COMMEMORATIVES, POSTAGE DUES, REVENUES/TAX PAIDS (FEDERAL); Retired
 Garwood, Donald J. (221602) **Mc Keesport, PA** OLDER US; 45; Teacher
 Garwood, Jacob J. (Y-221603) **Mc Keesport, PA** OLDER STAMPS-FOREIGN LANDMARKS; 14; Student
 Gillespie, Gary (221598) **Killeen, TX**; 66; Retired
 Goeller, Dale W. (221543) **Claycomo, MO** US POSTAL STATIONERY, CUT SQUARES; 61; Retired
 Goertzen, Terry (221507) **Winnipeg, MB** US SHEETS/SMALL PANES-CANADIAN PLATE BLOCKS, SETS, SHEETS, PANES, SOUVENIR SHEETS; 64; Semi Retired

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Goffinet, Clarence W. (221585) **Medway, OH** US
19TH & 20TH C, AIR MAILED, ESSAYS & PROOFS-CANADA-GERMANY; 47

Gottesman, Carl A. (221503) **Chicago, IL** US 19TH C-GREECE-GREAT BRITAIN

Goulis, Chris (221553) **Rancho Palos Verdes, CA** GREECE-US 19TH C, ADVERTISING COVERS, CLASSICS-COVERS-POSTAL HISTORY; 47

Graner, Garan J. (221563) **North Branch, NY** ASIA-FRENCH AFRICA-MIDDLE EAST-CHESS-PAINTINGS-WORLDWIDE; Attorney

Gray, Charles (221578) **Cleveland, OH**; Worldwide

Green, Margaret (221534) **Spartanburg, SC** US 19TH & 20TH C-CANADA; 65

Hamlin, Stephen D. (221569) **Canandaigua, NY**

Hernandez, Joel P. (221594) **San Luis Obispo, CA** 1940/2000 WORLDWIDE-MINT-COMMEMORATIVES-AIR MAIL-LADY DIANA-SPACE EXPLORATION; 46; Home Healthcare

Hernandez, Raul J. (221522) **Vienna, VA** US 19TH C, CLASSICS-STAMP DESIGN ERRORS-BRITISH COLONIES-GERMAN THIRD REICH/OCCUPATIONS-GUINEA; Retired

Herrick, Paul (221588) **Shoreline, WA** WORLDWIDE-OLD EUROPE; 60; Teacher

Hickman, Glenn L. (221544) **Cedar Hill, TX**; 81

Holbrook, Arthur J. (221558) **Longmeadow, MA** UN-US-EUROPE-BRITISH, ISLANDS, COLONIES-N & S AMERICA-PACIFIC ISLANDS; 48; Construction/Warehouse Worker

Hopwood, Linda (221600) **Houston, TX** US, 19TH & 20TH C, ADVERTISING COVERS, BUREAU ISSUES, CLASSICS; 65; Registered Nurse

Horry, David S. (221551) **Shanghai, China** BRITISH WEST INDIES-POSTMARK FORGERIES; 63

Hoskins, Sherri L. (221537) **Austin, TX**; 56

Hrynewych, George W. (221545) **Saint Paul, MN**; 72; Retired

Hull, Robert M. (221525) **Wilton, CA** US AIR MAILED, 19TH & 20TH C, COMMEMORATIVES, PARCEL POST, FANCY CANCELS; 66; Retired

Ingerson, Myrtle L. (221589) **Madison, TN** US-UN-BRITISH COMMONWEALTH; 65; Retired

Jeffcoat, Larry O. (221520) **Lexington, SC** SC POSTAL HISTORY; 58; Maint. Scheduler

Kaplan, Asa (221539) **Ballston Lake, NY**

Keep, Timothy (221546) **Poulsbo, WA** US-RUSSIA-GREAT BRITAIN; 53; Warehouse Worker

Kirkland, Kerry D. (221496) **Logan, UT** US 19TH C; 63; Educator

Kirow, John (221590) **Pickering, ON** CANADA, PLATE BLOCKS, PROVINCES, FDC; 55; Consultant

Kivel, Harvey (221562) **Tucson, AZ**

Kohler, David L. (12428-221512) **Flushing, NY** US-UN; 73; Retired

La Fiura, John (221573) **Fredon, NJ**; 72

LaForge, Jennifer M. (221574) **Brighton, MA** CLASSIC US; 24; Student

Lowell, Michael (221547) **Indio, CA**; 46; Investor

Ludt, William (221513) **Tucson, AZ** US; 65; Physician

MacKay, Monica (221514) **Las Vegas, NV** US-WORLDWIDE; 49; Internet Philatelic Sales

Mariner, Francis (221500) **Ames, IA** FRANCE-US COMMEMORATIVES, CLASSICS

Marten, Werner G. (221575) **Lititz, PA** WORLDWIDE

Martini, Michele (221538) **Fulshear, TX**; 51

McGuirk, Frank E. (221579) **Mentor, OH**; 62

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Milby, Robin (221576) **Buffalo, KY** KENTUCKY CANCELS & PICTURE POSTCARDS; 46; Delivery

Miller, Donald (221549) **Cincinnati, OH** JAPAN-CHINA-FRANCE; 70; Retired

Norman, David (221532) **Elkin, NC** US, 19TH & 20TH C, AIR MAILED, CIVIL WAR COVERS, CONFEDERATE STATES, BOB; 63; Retired

Page, Robert (221607) **Milton, FL** US 19TH C, REVENUES/TAX PAIDS (FEDERAL), ESSAYS & PROOFS, CONFEDERATE STATES-LUNDY ISLAND-RYUKYUS; 73

Parsons, Erik L. (221519) **West Columbia, SC** CANADA-BRITISH COMMONWEALTH-UK; 43

Podd, Jack (221559) **San Antonio, TX** US & WORLDWIDE HISTORY; 53; U.S. Army Communications Sgt.

Rader, Gail D. (221548) **Havre, MT**

Romano, William B. (221604) **Birmingham, AL** US-WORLDWIDE; 52; Electronic Technician

Sampson, Nancy L. (221560) **North Bloomfield, OH** FDC-POSTAL HISTORY; 63; Teacher

Scherer, Russell (221528) **Bothell, WA** CANADA; 42

Schnabel, Eric (221564) **Wrentham, MA** US ERRORS/FREAKS/ODDITIES, SPECIAL DELIVERIES; 48

Schoepflin, Cathlene (221584) **Topeka, KS** US CANCELS, AIR MAILED, 19TH C-CHINA-TURKEY-FOREIGN AIR MAIL; 53

Schultz, Donald S. (221515) **Melrose, FL**; 80; Retired

Shah, Dipak (221570) **Mumbai, India**

Sheftel, Lawrence E. (221550) **Surfside, FL** US-ISRAEL-PALESTINE-CONFEDERATE; 72; Retired

Silver, Louis (221497) **Plymouth Meeting, PA** US, ADVERTISING COVERS; 63; Executive

Sorensen, Thom (221498) **Brodheadsville, PA** US AIR MAILED, COVERS, POSTAL HISTORY, CONFEDERATE STATES-AUTOGRAPHED COVERS/STAMPS-SPACE & MISSILES; 56

Sterling, P. D. (221535) **Lakeland, FL** US 19TH C-POLAND-GERMANY-GREAT BRITAIN-BRITISH COMMONWEALTH; 65; Retired

Tang, Vu (221565) **Wylie, TX** US 19TH & 20TH C, COVERS-IRELAND-RUSSIA/USSR/INDEPENDENT REPUBLICS-GREAT BRITAIN; 38

Tatum, Charles P. (221521) **North Augusta, SC** US-AUSTRALIA-CANADA-UK-RUSSIA-HUNGARY-POLAND; 67; Retired

Taylor, Richard L. (221597) **O Fallon, MO**; 85; Retired

Thompson, Michael W. (221561) **Red Oak, TX** TEXAS-TRANS MISSISSIPPI-CSA POSTAL HISTORY; 59; General Contractor

Triber, Beverly (221556) **Columbia, SC** US; 76; Librarian

Toggle, Ronald (221593) **Pine Bluff, AR** US 19TH & 20TH C-NEPAL; Retired

Van Riper, Martin L. (221516) **Hemet, CA** US; 78; Retired

Visser, Brent R. (221504) **Andover, MN** GREENLAND-DENMARK-FINLAND-ICELAND-NORWAY-SWEDEN; 56

Waide, Maya (J-221531) **Hamlin, PA**; 18

Walker, Jean F. (221605) **Columbia, MO** US-COVERS; 67

Warren, Wes (221530) **Knoxville, TN** US 19TH & 20TH C-ARGENTINA-CANADA-FRANCE-GREAT BRITAIN; 40; International Logistics

Watts, Brandon D. (221517) **West Columbia, SC** SPACE-ANIMALS-PLANTS-ART; 37; Business Analyst

Wellington, Sean (221591) **Waltham, MA** US PLATE BLOCKS, COMMEMORATIVES;

Westmeyer, Frank C. (221577) **Virginia Beach, VA**; 64; Physician

Winkeler, Albert W. (221606) **Ballwin, MO**; 62; Accountant

Yeung, Alex (221499) **Melbourne, VIC, Australia** AUSTRALIA-PAPUA NEW GUINEA; 36

Ynchausti, Rebecca (221582) **Los Angeles, CA**

NEW AFFILIATE

Bechuanalands and Botswana Society (AF0268),
CONTACT: Peter Thy, P. O. Box 73112, Davis, CA 95616

DECEASED

Avery, Richard W. (2373-087159), Houston, TX

Barranger, Glynn D. (7819-054351), Roanoke, VA

Bavicchi, John A. (119281), Newton, MA

Bellen, William T. (6607-047115), Honesdale, PA

Blum, Nat (146864), Melville, NY

Cleland, W. Wallace (178400), Madison, WI

Cushing, Robert L. (4225-032401), Middleboro, MA

Dale, George F. (6868-048843), Christiansburg, VA

Dlott, Mildred Z. (2534-089580), Aventura, FL

Doling, Burton (4378-019214), Sherman Oaks, CA

Ellis, Floyd E. (079432), College Station, TX

Ellwanger, F. R., Jr. (6139-048612), Brentwood, TN

Fiscus, Clifford H., Jr. (5135-028522), Seattle, WA

Flatow, Henry G. (8659-061287), Suffern, NJ

Gasior, Stan J. (10256-048408), Hammond, IN
Hall, Robert C. (078521), Tucson, AZ
Hastings, Alfred B. (7938-053812), Palm Desert, CA
Hibschman, William B. (6199-045347),
Williamsport, PA
Hurden, Dennis (094939), Sark, Channel Islands
Jacob, David (098768), Marlton, NJ
Jeffares, Dorothy M. (151281), Hemet, CA
Kaltbrunner, Gordon E. (170878), Kenmore, WA
Koetke, Walter J., Jr. (089714), Bloomington, IN
Ludlow, George C. (157118), Elizabethtown, NY
Neilson, James (201497), Cumberland, MD
Outlaw, Robert (079124), Raleigh, NC
Pauley, James L. Jr. (5509-041636), Jefferson, IA
Sampson, James L. (11024-040875), North
Bloomfield, OH
Sayre, Donald D. (160240), Middletown, NY
Simmons, Wesley J. (4521-035826), Wylie, TX
Sloan, John J. (2209-069962), San Gabriel, CA

Stevenson, William C. (137069), Drexel Hill, PA
Thiemann, Clarence R. (104240), Allen, TX
Zitrick, John W., Jr. (172622), Reading, PA

APPLICATION RETURNED/ RECALLED

Ho, Alex

DECEASED APPLICANT

Ellmer, Thomas M.

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On April 11, in New York, New York, at the American Stamp Dealers Association Spring Postage Stamp Show (Mega Stamp Show) held at the New Yorker Hotel, the U.S. Postal Service issued a 66-cent *Yes, I Do* definitive stamp, in one design, in a pressure-sensitive adhesive pane of twenty stamps. The USPS continues its celebration of weddings with a new addition to its popular Weddings series — the Yes, I Do issuance. Sold at the two-ounce stamp rate, Yes, I Do accommodates the heavier weight of an invitation as well as other mailings such as oversized cards or small gifts that require extra postage. The stamp highlights the words “Yes, I Do” nestled in a bouquet of flowers in the shape of a heart. A new, similarly designed companion stamp, Where Dreams Blossom — a Forever® stamp sold at the one-ounce rate — is available for response cards, save-the-date notices, thank-you notes, and other correspondence.

Denomination: 66-cent Definitive (2 oz.)

Format: Pane of 20 (1 design)

Yes, I Do



Series: Weddings

Designer/Typographygrapher/Artist: Michael Osborne, San Francisco, CA

Art Director: Ethel Kessler, Bethesda, MD

Modeler: Joseph Sheeran

Manufacturing Process: Offset/Microprint “USPS”

Printer: Ashton Potter (USA) Ltd., Williamsville, NY

Press Type: Stevens, Vari-Size Security Press

Print Quantity: 20 million stamps

Paper Type: Nonphosphored, Type II

Adhesive Type: Pressure-sensitive

Stamp Orientation: Horizontal

Sizes (w x h): 36.07 x 21.34 mm (image);
39.62 x 24.89 mm (overall); 181.61 x
150.37 mm (pane)

Colors: Black, Cyan, Magenta, Yellow

Plate Numbers: “P” followed by
4 single digits

Marginal Markings: *Front:* Plate numbers in 4 corners of pane. *Back:* ©2012 USPS USPS Logo; Plate position diagram; Barcode 579800 at top right and bottom left corners of pane; Promotional text.

Where Dreams Blossom

On April 11, in New York, New York, at the American Stamp Dealers Association Spring Postage Stamp Show (Mega Stamp Show) held at the New Yorker Hotel, the USPS issued a *Where Dreams Blossom* First-Class Mail commemorative stamp (Forever® priced at 46 cents) in one design, in a pressure-sensitive adhesive pane of twenty stamps. With a splash of color and a beautiful bouquet, Where Dreams Blossom adds a fun and contemporary flair to all kinds of correspondence. The stamp is perfect for any occasion or use, including save-the-date notices, response cards, and thank-you notes. It can also be used for cards and letters sent to celebrate other joyous moments or to deliver comfort and encouragement. The stamp art highlights a stylized bouquet of flowers similar to the design of the 2013 two-ounce Yes, I Do wedding stamp.

Denomination: First-Class Mail Forever

Format: Pane of 20 (1 design)





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SEED PACKETS**
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DIGITALIS
PHLOX-ASTER-LINUM
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ZINNIAS-PINKS
USA-FOREVER

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Art Director: Ethel Kessler, Bethesda, MD
Designer/Typographyher: Michael Osborne, San Francisco, CA

Artist: Michael Osborne, San Francisco, CA

Modeler: Donald Woo

Manufacturing Process: Offset/
Microprint "USPS"

Printer: Banknote Corporation of America,
Inc./SSP, Browns Summit, NC

Press Type: Alprinta, 74

Print Quantity: 50 million stamps

Paper Type: Phosphor Tagged, Overall

Adhesive Type: Pressure-sensitive

Stamp Orientation: Horizontal

Sizes (w x h): 26.16 x 19.05 mm (image);
30.23 x 23.11 mm (overall); 143.00 x
137.79 mm (pane)

Colors: Gold, Light Green, Orange,
Pink, Blue, Red, Dark Green, Purple,
Warm Gray

Plate Numbers: "S" followed by
9 single digits

Marginal Markings: *Front:* Plate numbers
in 4 corners of pane. *Back:* ©2012
USPS; USPS Logo; Plate position
diagram; Barcode 579900 in upper right
and lower left hand corners of pane;
Promotional text.

Vintage Seed Packets

On April 5, in Oaks, Pennsylvania at The Philadelphia National Stamp Exhibition, held at the Greater Philadelphia Expo Center, the USPS issued *Vintage Seed Packets* First-Class Mail stamps (Forever® priced at 46 cents) in ten designs in a pressure-sensitive adhesive booklet of twenty stamps. The USPS continues its tradition of beautiful flower issuances with Vintage Seed Packets. The stamp art features ten photographs of antique seed packets (printed between 1910 to 1920) cropped to highlight their beautiful floral detail. Each of the stamps depicts the colorful blossoms of one kind of flower: cosmos, digitalis, primrose, calendula, aster, pinks, linum, alyssum,



tion, in bold capital letters, is the name of the flower.

Denomination: First-Class Mail Forever

Format: Booklet of 20 (10 designs)

Designer/Art Director/Typographyher:

Antonio Alcala, Alexandria, VA

Engraver: WRE

Modeler: Avery Dennison, Designed &
Engineered Solutions

Manufacturing Process: Gravure

Printer: Avery Dennison (AVR),
Clinton, SC

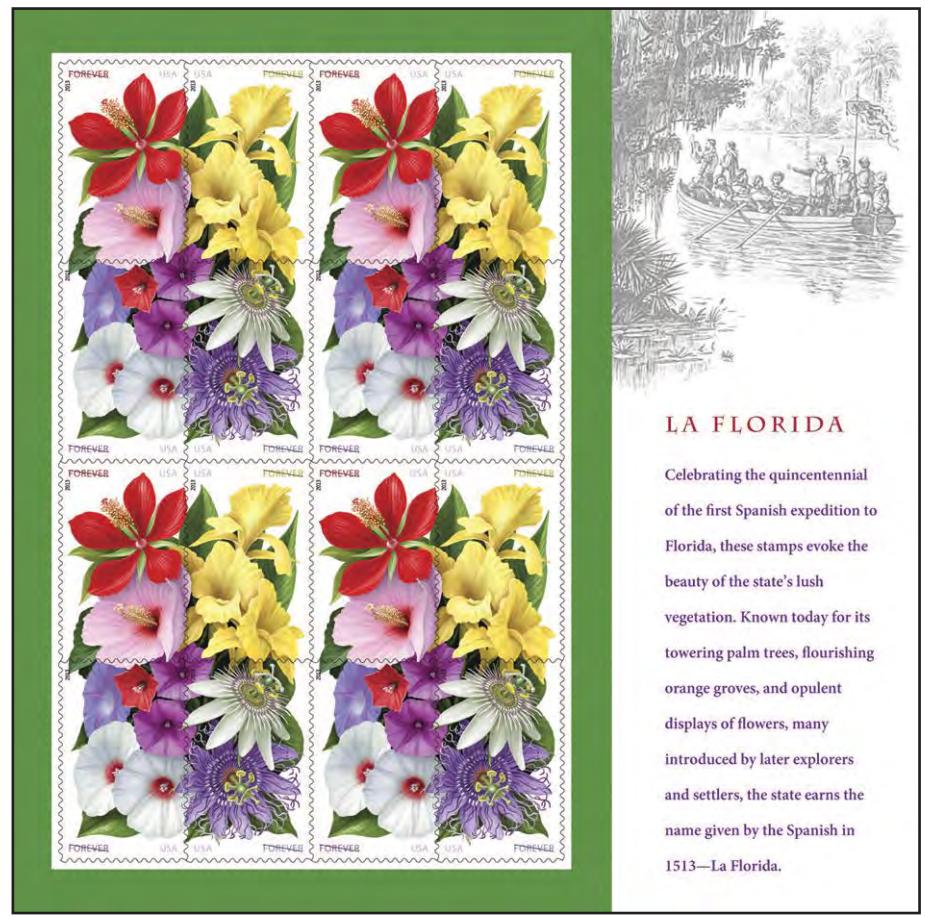
Red Brown

Stamp Orientation: Vertical

Sizes (w x h): 26.67 x 19.56 mm (image);
30.23 x 23.11 mm (overall); 60.45 x
146.05 mm (booklet)

Plate Numbers: "V" followed by
5 single digits

Marginal Markings: *Front:* VINTAGE
SEED PACKETS; USA FOREVER;
©2013 USPS in peel strip area; 20



LA FLORIDA

Celebrating the quincentennial
of the first Spanish expedition to
Florida, these stamps evoke the
beauty of the state's lush
vegetation. Known today for its
towering palm trees, flourishing
orange groves, and opulent
displays of flowers, many
introduced by later explorers
and settlers, the state earns the
name given by the Spanish in
1513—La Florida.

First-Class Forever Stamps; Barcode 015645688506; Plate numbers in peel strip area.

La Florida

On April 3, in St. Augustine, Florida, the USPS issued the *La Florida* First-Class Mail commemorative stamp (Forever® priced at 46 cents) in four designs in a pressure-sensitive adhesive pane of sixteen stamps. The USPS commemorates the 500th anniversary of the naming of Florida with four new stamps that celebrate the beauty of the state's floral abundance. Spanish explorers named the land "La Florida" for *Pascua Florida* ("Feast of Flowers"), Spain's Easter celebration, and for the verdant display of vegetation that they could see from their ship. The four stamps contain a cascade of blossoms that evoke the feeling of a tropical garden.

Each stamp shows a particular variety of flower: red and pink hibiscus; yellow canna; morning glories in white, red, and shades of purple; and white and purple passionflowers. The selvage features an imagined scene of explorers traveling in a small boat along a river or channel surrounded by tropical foliage.

Denomination: First-Class Forever Commemorative

Format: Pane of 16 (4 designs)

Designer/Art Director/Typographer:
Ethel Kessler, Bethesda, MD

Artist: Steve Buchanan, Winsted, CT

Engraver: WRE

Modeler: Avery Dennison, Designed & Engineered Solutions

Manufacturing Process: Gravure

Printer: Avery Dennison (AVR),
Clinton, SC

Press Type: Dia Nippon Kiko (DNK)

Print Quantity: 92 million stamps

Paper Type: Prephosphored, Type I

Adhesive Type: Pressure-sensitive

Colors: Yellow, Magenta, Cyan, Green, Dark Gray, Lavender, Dark Yellow, Purple, Red

Stamp Orientation: Vertical

Sizes (w x h): 21.34 x 36.07 mm (image);
24.89 x 39.62 mm (overall); 177.80 x
177.80 mm (pane)

Plate Numbers: "V" followed by
9 single digits

Marginal Markings: *Front: Header:*

"LA FLORIDA" Celebrating the ... in
1513 – La Florida; Plate numbers below
bottom right stamp. *Back: Header:*

"LA FLORIDA"; The first written ... is
celebrated in 2013; ©2013 USPS; USPS
Logo; Plate position diagram; Barcode
470600 in lower left corner of pane;
Promotional text.

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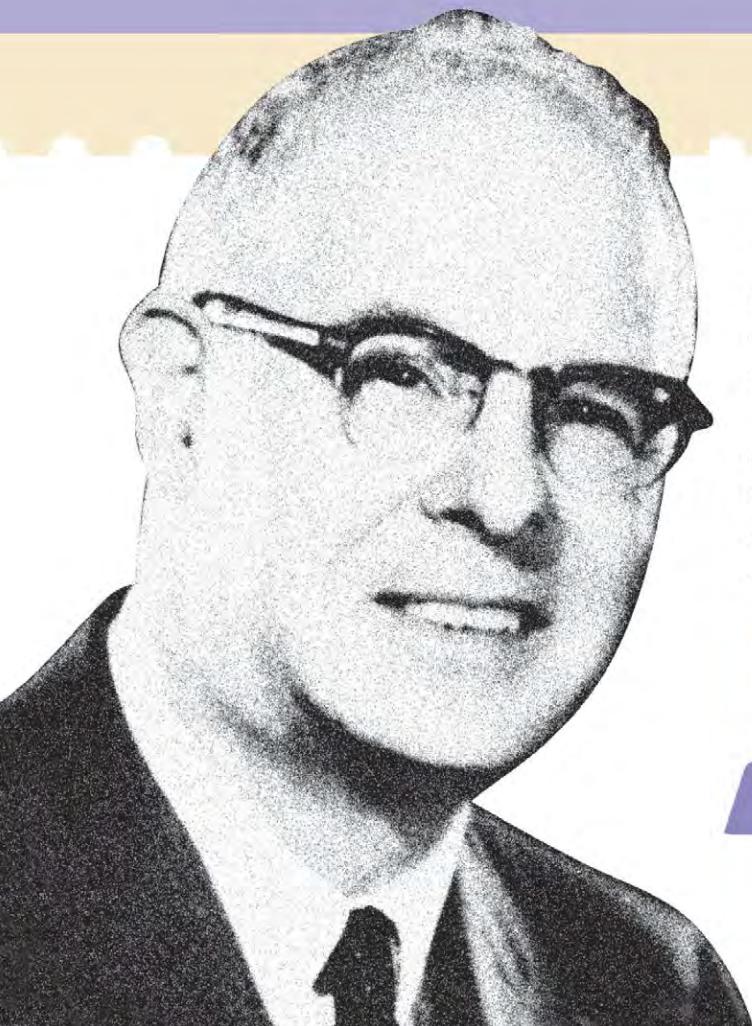
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Worldwide in a Nutshell

by
Bob
Lamb

Kingdom of Spain

Status: Constitutional monarchy in southwestern Europe

Population: 47,370,542 (2013 est.)

Area: 195,124 square miles

Currency: 100 cents = 1 euro (1€ = US\$1.31)



Spain is slightly smaller than metropolitan France but still one of the largest countries in Europe. Rock carvings and paintings testify to the artistic and intelligent peoples of prehistoric Spain. The Romans arrived about 200 BC and established roads, aqueducts, and a post service. After six centuries, Roman rule gave way to the Visigoths and, soon after, to the Moors.

The marriage of Ferdinand of Aragon and Isabella of Castile in 1469 led to the unification of their two kingdoms, and their conquest of Granada in 1492 created a unified Spanish state. Columbus' success that same year brought the wealth of a new world under Spanish dominion. By 1826, however, all its Central and South American colonies had declared their independence. The Spanish American War of 1898 cost it Cuba, Puerto Rico, and the Philippines.

The bitter civil war of 1936–39 ended with the Nationalist victors establishing a fascist dictatorship under Francisco Franco, which lasted until 1975 when the Kingdom was restored. Spain held democratic elections in 1977. After which it joined NATO and the European Community and in 2002 adopted the euro.

Aragon had a well-developed postal system dating from the twelfth century, based on uniformed couriers and a fixed tariff. Many consider this to have been the first organized postal service in Europe since Roman times. Aragon and Castile maintained separate postal systems until 1500 when Queen Isabella I established a "Chief Director of Postmasters, Post-houses, and the Mails," and appointed a member of the Thurn and Taxis family to the post. The mails were taken over by the Government in 1706.

Spain saw the advantage of using postage stamps soon after they were adopted in Great Britain. The first five values appeared in 1850. Stamps were not, however, obligatory on domestic mail until 1856 nor on some international mail until 1874. Spain initially issued new stamps annually in an unsuccessful effort to combat forgery. The

government considered stamp collecting a violation of the government's monopoly on the sale of stamps. Individuals were forbidden to sell even used examples of stamps. The post office was authorized to open registered letters believed to contain stamps. These anti-philatelic measures remained on the books until 1901, though their enforcement was relaxed in later years.

www.correos.es has information on current Spanish stamps.



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We will be working on a PC, but the information easily translates to the Mac. Some basic computer skill is necessary to participate. A computer is not required, but to play along, bring your laptop.

Barb has been with the APS for thirty-one years and is editor of *The American Philatelist*. For the past five Summer Seminars, she has shared her computer expertise with students and on several occasions has teamed up with George Fekete to teach the popular "Computers and Philately" course.

Register Today! The cost of the course is \$195 for APS members and \$295 for non-members. The Hyatt Regency Milwaukee, the host hotel, located at 333 Kilbourn Avenue, Milwaukee, WI 53203. The room rate of \$139 + 14.6% tax. For reservations, call 1-888-421-1442.

Register Now!

Date _____ APS No. _____

First Name _____ Last Name _____

Address _____

City _____ State/Province _____ ZIP Code _____

E-mail _____ Daytime Phone _____

Person/number to call in case of emergency: _____

____ 2-day registration, \$195 APS member \$ _____

____ 2-day registration, \$295 non-member \$ _____

**SAVE \$15 when you register
before July 8, 2013!**

Payment Method —

Method of Payment: Check (Payable to APS) Visa MasterCard

Visa or MasterCard number:

_____ • _____ • _____ • _____ Expiration date: _____ • _____ V-Code: _____

Signature: _____

Register online at www.stamps.org or mail completed form to APS Seminar, 100 Match Factory Place, Bellefonte, PA 16823.

For more information, phone 814-933-3810, fax 814-933-6128, or e-mail gretchen@stamps.org.



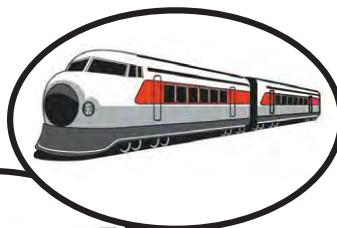
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Straighten your images
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Amount of material covered was perfect for the amount of time for the course. — Carol C., St. Louis 2013
Instructor is very student oriented and helpful. — Dick R., St. Louis 2013
Very clear and informative. Very glad I took this course...worthwhile.
— Fred M., St. Louis 2013

• By Car • By Plane • By Bus • • By Train • By Boat •



We Want
To Buy!!

We Want
To Visit!!

HAVE TONGS, WILL TRAVEL!!

"SELLING A STAMP COLLECTION SHOULD BE A REWARDING EXPERIENCE." The "BEST SALE" is when the buyer will personally visit your city and view your collection. The dealers listed will travel to "any city" to view appropriate holdings.

UNFORTUNATELY many collections in the \$2,000 to \$20,000 range do not economically justify the time and expense for a professional buyer to travel long distances to personally view your collection.

WE OFFER A SOLUTION: Each dealer listed has designated a state, and region, he will make every effort to personally visit. Contact that dealer direct and discuss your collection and options. If your state is not listed, contact the closest dealer, or a dealer of your choice.

YOUR GUARANTEE: While each dealer listed is an independently owned business, all are members of either the ASDA or the APS (most are both), insuring fairness and integrity in purchasing your collection.

IF YOU LIVE IN:

New York,
Connecticut,
Maryland,
or New Jersey:

Wisconsin,
Northern Florida,
Southern Florida,
or Canada:

Ohio, Michigan,
Kentucky, Indiana,
Tennessee, West Virginia,
or Western Pennsylvania:

WRITE OR CALL:

Legion Stamps, Inc.
Marvin Frey
1000 Park Blvd., Suite 209
Massapequa Park NY 11762
Phone: 516-882-9345
Fax: 516-882-9005
Toll Free: 866-882-9345
bellphilat@aol.com

Dr. Robert Friedman & Sons
Phone: 800-588-8100
Fax: 630-985-1588
drbobstamps@yahoo.com
www.drbobfriedmanstamps.com
Coins also wanted.

Randy Scholl Stamp Co.
7460 Jager Court
Cincinnati, OH 45230
Phone: 513-624-6800
randyscholl@fuse.net
randyschollstampcompany.com

IF YOU LIVE IN:

Southern California,
Nevada, or Arizona:

North Carolina,
South Carolina,
or Georgia:

Illinois, Iowa,
Minnesota, Kansas,
Nebraska, South/
North Dakota,
or Missouri:

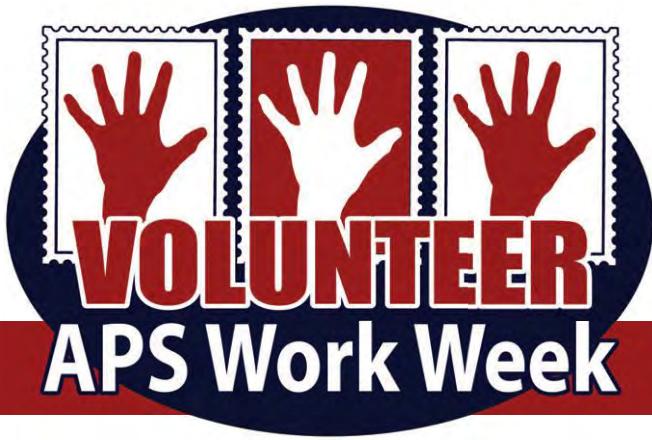
WRITE OR CALL:

Newport Harbor Stamp Co.
P.O. Box 3364
Newport Beach, CA 92659
Phone: 800-722-1022 (Dave)
davidmcobb@earthlink.net

PRM Enterprises, Inc.
Randall T. Scribner
4110 French Fields Ln.
Harrisburg, NC 28075
Phone: (704) 575-2795
scrib1@ctc.net
Coins also wanted

Coins, Stamps 'N Stuff LLC
Jerry & Barb Koepf
8190 Hickman Road
Des Moines, IA 50325-4405
Phone: 515-331-4307
Orders: 800-999-5964
Fax: 515-331-2527





4th Annual APS Volunteer Work Week

July 22–26, 2013

Volunteer Work Week is becoming a tradition for some APS members and their families. Please join them and the APS staff at the American Philatelic Center to work on projects for both the Society and the Library.

The week includes a kickoff breakfast on Monday, a tour and overview of each department and programs, and ends with a thank-you pizza party on Friday.

Travel, lodging, and most food will be the participants' responsibility, but your out-of-pocket expenses are tax deductible. Although the principal purpose of the week will be to accomplish tasks, volunteers will have evening opportunities to use the American Philatelic Research Library, peruse Circuit Sales and donations materials, and view the Reference Collection.

Individuals may spend the entire week on one project or help with several different projects by spending as little as half a day on a single project. Many tasks do not require special skills and are open to spouses or other non-member guests. Sample opportunities are listed below, but we are open to suggestions if you have a particular talent that you would like to share.

Come for the week, come for a day — we look forward to working with you!

If you can't make it to the APC, but still would like to be an APS Volunteer, please get in touch with Gretchen Moody at 814-933-3803, ext. 239 or gretchen@stamps.org.

Administration

- Apply stamps/pictorial permits
- Prepare member mailing

Circuit Sales

- Organize, identify, and prepare Insurance Fund holdings of stamps for sale.*
- Digital imaging of new circuit books

Development

- Help sort/organize donated materials
- Filing

Editorial

- Adding Scott numbers to stamp scans
- Scanning material for future articles

Education

- Duplicating audiovisual programs

- Development of lesson plans**

Internet Sales

- Preparing material to be returned

Library

- Inventory archives*
- Create records for bound periodicals
- Sort periodicals & donations*
- Label and shift books
- Read shelves to make sure books are in the correct order
- Create finding aids*
- Training to index publications (half-day)**
- Cleaning and dusting

Shows

- Prepare badges for APS STAMPSHOW

- Assist with sign preparation

- Assemble show notebooks & banquet programs

- Exhibit frame repair*

Youth

- Make packets for give aways**
- Trim stamps from envelopes**
- Write article(s) for YSCA Newsletter**
- Prepare Youth Area supplies for STAMPSHOW**

* Projects not likely to be accomplished without volunteer help

** Tasks that could be continued after the week from home.

Name (as desired on badge) _____ APS # _____ T-Shirt Size _____

E-mail: _____ Phone: _____

Preferred Task(s) _____

Please send information on housing options. Please send information on area attractions

For more information contact Gretchen Moody at volunteer@stamps.org or call 814-933-3803, ext. 239

or visit Volunteers online at www.stamps.org/Volunteer-Work-Week

Return this form to Gretchen Moody • APS • 100 Match Factory Place • Bellefonte, PA 16823

or register online at www.stamps.org/Volunteer-Work-Week

Spring Sales

Direct to You with APS Sales Circuits

U.S. General (Mint & Used)
U.S. Mint Only
U.S. Used Only
U.S. 1900-1940 (Mint & Used)
U.S. 19th Century*
U.S. Back of the Book*
U.S. Air Mails*
U.S. Officials*
U.S. Cut Squares*
U.S. Revenues*
U.S. Possessions*
U.S. Ryukyu Islands*
U.S. Blocks
U.S. Plate Blocks
U.S. Coils*
U.S. Plate No. Singles*
U.S. Fancy Cancels*
U.S. Precancels*
U.S. Covers
U.S. Covers (19th C.)
U.S. Covers 1900-1945
U.S. Picture Postcards
U.S. Postal Stationery
U.S. First Day Covers
British Empire
British Empire-Victorian Era
British Empire Mint only
British Empire Used only
British Pre-Elizabeth
British Atlantic Islands
British Africa
Southern Africa
British America
British West Indies
British West Indies Mint
Bahamas
Bermuda
Br. Caribbean Saints
Jamaica
British North America*
Canada General
Canada pre-Elizabeth
Canada Mint Only
Canada Used Only
British Asia
Hong Kong*
India & States*
Malaysia-Singapore
British Europe
Channel Islands
Great Britain
Great Britain 19th Century
Ireland
British Middle East
British Oceania
British Oceania Mint
Australia
Australia States
New Zealand
Topicals (General)

Animals & Flora
Art and Painting
Europa
Space*
Sports
Transportation
Africa
Air Mails Worldwide*
Argentina
Asia
Austria
Balkans
Baltic States*
Belgium
Benelux
Bolivia
Brazil
Central America
Central Europe
Chile
China
Colombia
Costa Rica
Cuba
Czechoslovakia
Danzig*
Denmark
East Germany
Eastern Europe
Ecuador
Egypt*
Ethiopia
Europe
Europe (1840-1940)
Far East
Finland
France
France & Colonies
France 19th Century
French Africa
French Colonies
German Colonies*
German Covers
German States
Germany
Germany Pre-1945
Global (1840-1940)
Global Covers
Global General (Mint & Used)
Global Used Only
Greece
Guatemala
Honduras
Hungary
Iceland-Greenland
Iran (Persia)
Israel
Italian Colonies*
Italy
Japan

For more than 100 years, the Sales Division has served as a middleman for APS members who wish to buy and/or sell stamps and covers. It offers a leisurely at-home perusal of these items for members in search of new items for their collections.

Circuits of up to twenty books containing a maximum value of \$4,000 will be sent to any member requesting them. Names will be added in order of receipt, with up to ten names per circuit. Waiting lists are maintained for those circuits now filled.

We do not have exclusively Mint, Used, 19th or 20th Century circuits, except those listed below. No minimum purchase is required and circuits may be retained for a **MAXIMUM** of seven days per circuit. A new circuit of the same category is not started until the previous circuit returns to the Sales Division. Members will receive between three and five circuits of each requested category, annually. Members outside the fifty states and Puerto Rico should write for details of direct circuits.

APS Sales Division Supplies — Sales circuit books for single stamps, blocks and covers, and the STAMPMOUNTS for each are available for purchase at a nominal fee.

Circuit request forms and selling supplies also are available online: www.stamps.org by e-mail: salesdiv@stamps.org or by writing or calling the Sales Division

Check here if currently receiving circuits or awaiting them, based on a previous request. Members presently receiving circuits may have more than six categories listed with us.

Enter up to **SIX CIRCUITS** below and send to:
APS Sales Division, 100 Match Factory Place
Bellefonte, PA 16823 • Phone: 814-933-3803

Your Circuit Selections

1. _____ 2. _____
3. _____ 4. _____
5. _____ 6. _____

APS No. _____ Date _____

Name _____

Address _____

City _____

State _____ ZIP _____

Daytime Telephone No. _____

E-mail address: _____

If you wish to receive circuits at other than the above address, please list below:

* These circuits may incur long delays due to frequent shortages of material.
We urgently solicit books for these areas.