

# Analysis of IR

PS 1599 | Midterm Review

Michaël Aklin  
University of Pittsburgh

# Format

- A few multiple-choice questions
- A few open-ended, short questions
- 30 points total (1 pt = 1% of your final grade)
- One sheet of paper, regular size, with notes
- Course content + readings

what we should know from the required readings

if you could provide a one sentence summary or one general concept we were supposed to take from each reading.

is it sufficient to know the general arguments made/thesis of the various readings or should there be a more substantive knowledge of each reading?

- You should focus on key concepts...
- ... not on math/stats/etc.

- Bueno de Mesquita: key ethical concepts (utilitarianism, egalitarianism, etc)
- Jones: interesting facts, don't worry about exact numbers/maths
- Solow: sustainable development; definition(s), etc.
- Foster: S-curve; definition, examples, etc.
- Martin and Scott: market failure in innovation/R&D

- Unruh: carbon lock-in, definition, etc.
- Breetz et al: politics and strategies of clean energy transition
- Brown: read for your own interest
- Wüstenhagen: concept of acceptance (three dimensions: community, socio-political, and market)

How sustainable development impacts welfare? I understand that development directly correlates to welfare, but how does its sustainability factor in?

- Definition of welfare
- Growth w/o sustainability vs. w/ sustainability

By saying research and development is a public good, does that mean that its innovation deserves to be shared with all or simply that it can? And would this meant that corporations or countries that invest in it for their own interest are denying the public of a public good? Is this essentially free-riding?

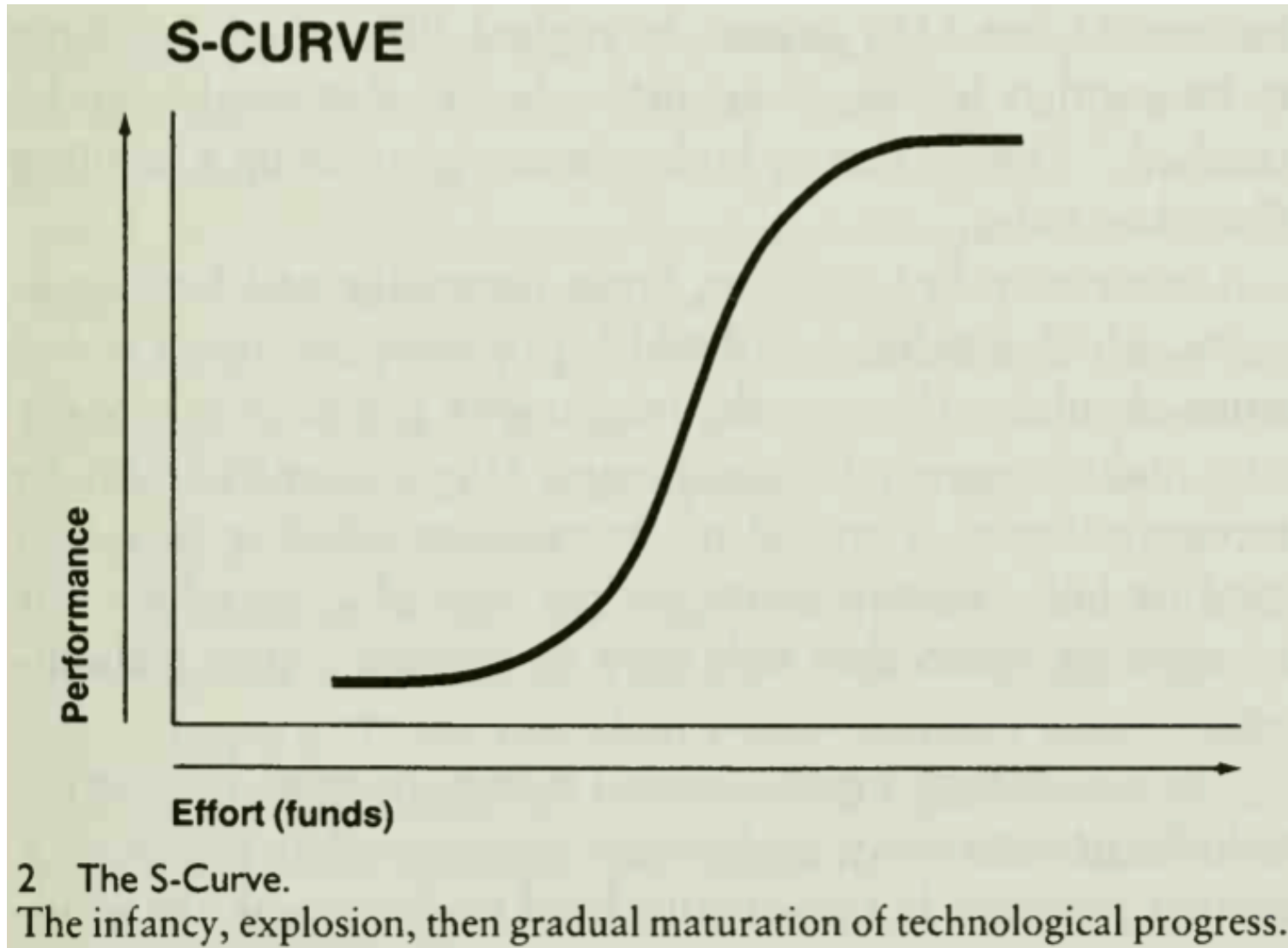
- R&D as public good

Can you explain the S-curves, specifically how they play into diffusion?

- Supply- vs. demand-side S curve

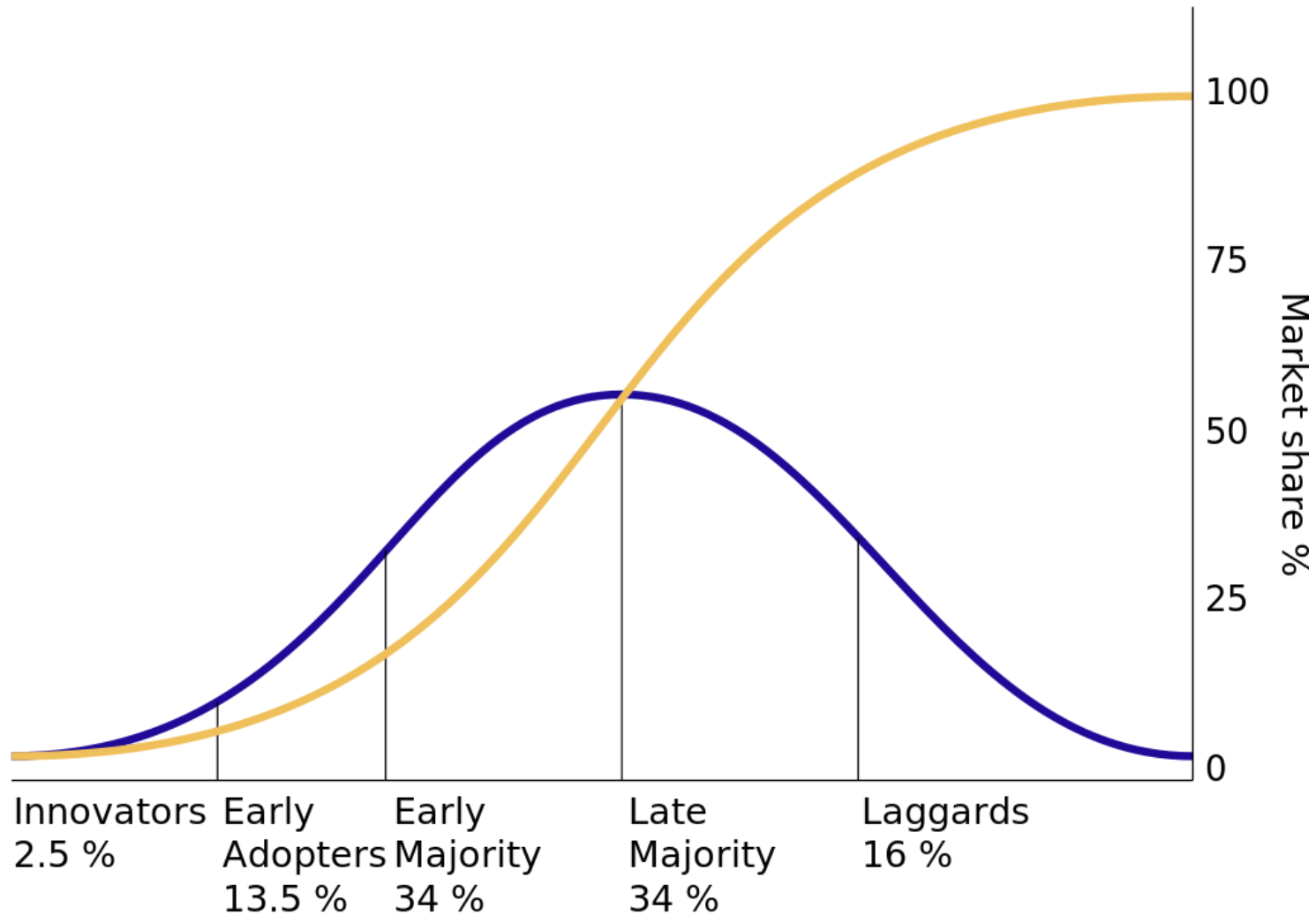


# Supply-side



Firm perspective. Source: Foster ([1986](#)).

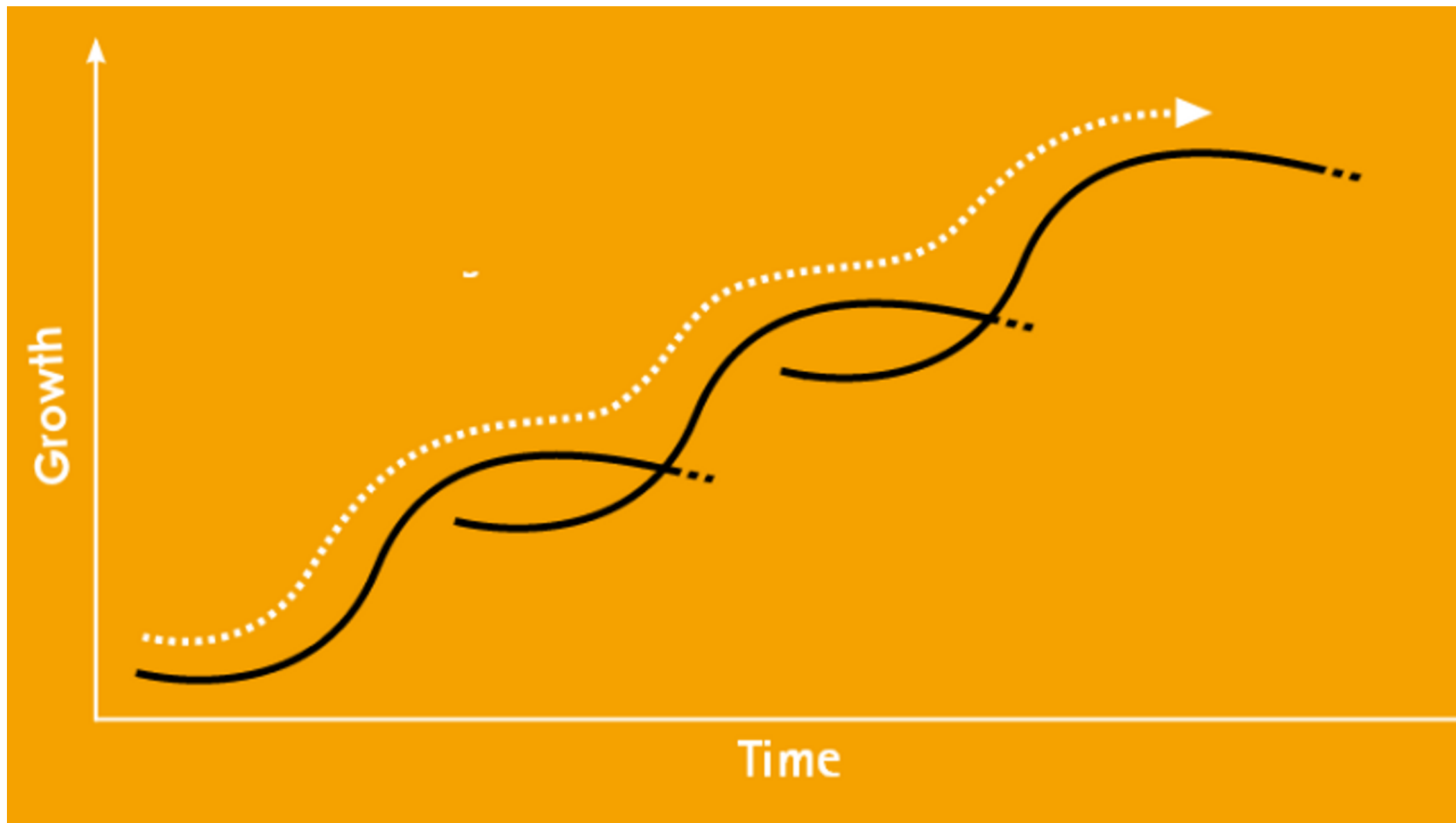
# Demand-side



Market penetration perspective. Source: wikipedia

- Supply side:
  - Failures at ‘birth’ (public goods)
  - Failures of diffusion (non-market competition)
- Demand side: individual, hh, social, state-level failures

Can you explain how non-market strategies take place in society and within markets and provide examples, specifically ones that are commonly viewed as both “good” and “bad”?



Source: Future Business Tech

- Sustaining vs. disruptive tech
- Firms struggle to deal with disruptive tech
  - Wrong expertise, wrong customers, etc.
- Use of non-market strategies: modify your environment (society, markets, state) rather than your product (quality, price)
- Society. Eg “environment, social, and governance” (ESG)
- Market. Eg predatory pricing.

# Questions?

[aklin@pitt.edu](mailto:aklin@pitt.edu)

# References

Foster, Richard. 1986. *Innovation*. Summit Books.



