

# Michael D. Green

ENGINEERING LEADER | SOLUTION ARCHITECT | PRODUCT LEADERSHIP

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## Summary

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Versatile engineering leader with deep expertise in software development, technical strategy, and consulting. A hands-on architect, engineer, blogger, OSS contributor, and trusted advisor, I bring a proven track record of delivering innovative, scalable solutions across diverse industries.

## Skills

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**Cloud:** Azure (Compute, Storage, Networking, Identity, Security)

**Data & AI:** AI Foundry, Azure OpenAI, Azure AI Search, Fabric, Databricks, GitHub Copilot

**Languages/Tools:** C#, TypeScript/JavaScript, SQL, Bash, Bicep/Terraform/GitHub Actions

**Databases:** Azure SQL, Azure Cosmos DB, Azure Table Storage

**Practices:** DevOps, Agile, Cloud Adoption Framework, Well-Architected Framework

**OSS:** [EventGrid Viewer Blazor](#), [BatchGuy](#), [Ng-amp-diagnostics-logger](#) & [Azure KeyVault](#), & Jenkins

## Experience

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### Microsoft (Remote)

#### WSS CTO Office Tech Team | Principal Partner Solution Architect

July 2024 – Present

- Serve as a global Partner Solutions Architect and trusted technical advisor, delivering well-architected Data, AI, and cloud-native solution accelerators leveraging Microsoft Azure services. Collaborate with Partners and Microsoft engineering teams to design secure, scalable, and reliable marketplace solutions.
- Act as a technical extension of the Partner within Microsoft—providing engineering feedback, advocating for partner needs, and influencing product roadmaps. Deliver hands-on workshops, architecture design sessions, and proof-of-concepts to educate, unblock, and accelerate partner success.
- In FY24, led the Data Practice for the GPS WW Solution Architect Tech Team, driving global enablement and best practices across the organization.
- Recognized for impact with nominations to Microsoft's elite Technical Leadership Development (TLDP) and Leading the Future Program (LYT).

#### Global Partner Solutions | Senior Partner Technology Strategist

Sept. 2021 – June 2024

#### Served as Virtual CTO for Microsoft's largest GISVs, driving cloud, AI, and Marketplace innovation:

- Advised on technical strategy, security, governance, and transactable Marketplace architecture, supporting delivery for an \$800M+ MACC agreement.
- Orchestrated cross-team delivery of GISV Serverless offering and first Marketplace AI plugin, contributing to FY23 Marketplace POTY, FY24 Americas POTY, and Microsoft event showcase.
- Acted as technical liaison for Cross-Tenant BYOK, coordinating 7 engineering teams, removing release blockers for high-value customers, and co-authoring a postmortem for the President of DevDiv.

- Built PSA Data & AI operating model and reporting in Azure DevOps, scaling AI Design Wins tracking across GISV AI, Product Groups, FastTrack, and Global PDMs to improve visibility and decision-making.

**Commercial Software Engineering | Senior Software Engineer** Nov. 2018 – Sept.2021

**Led and contributed to high-impact cloud and media initiatives across diverse industries:**

- Sports & Entertainment: Architected cloud-native backend services for a major sports provider's fan experience mobile app; migrated petabytes of media for a leading broadcaster to Azure.
- Media & Communications: Operationalized global live streaming using Haivision SRT; enabled in-car Microsoft Teams streaming via RTC protocol for one of the world's largest automakers.
- Innovation & Training: Co-created Production Fundamentals OpenHack for Microsoft's CSE engineering organization, delivering hands-on training on best practices for security, logging, monitoring, and observability.
- Startups & Crisis Response: Built a "Netflix for film festivals" platform for content creators; developed real-time collaboration app for a supply chain leader during COVID.

**Grenitaus Consulting LLC (Remote)**

**Finance Company | Principal Architect Consultant**

Feb. 2017 – Oct. 2018

- Served as a trusted advisor and change agent for major U.S. healthcare clients, modernizing SDLC practices (Unit Testing, Git Standards, CI/CD, SOLID) and architecting cloud-native solutions—led design and implementation of an Azure-based Purchased Services Application and a greenfield Contract Management System enabling top healthcare organizations to manage supplier contracts efficiently.

**Architecting Innovation (Remote)**

**Finance Company | Principal Architect Consultant**

Aug. 2014 – Nov. 2016

- Directed architecture and release strategy for enterprise applications—including an Executive Dashboard for C-suite, a healthcare claims platform for major U.S. providers saving millions annually, and a multi-million-dollar state tax collection system—while leading a team of 3 developers and mentoring staff.

**Slalom Consulting, Dallas/Ft. Worth**

**Finance Company | Principal Architect Consultant**

Sep. 2013 – April. 2014

- Served as a Senior Consultant at Slalom, partnering with major D/FW enterprises to architect and engineer mission-critical, distributed applications on the Microsoft Technology Stack.

**SOGETI USA LLC, Irving, TX**

**Senior Consultant**

2010 – 2013

- Senior Consultant that worked with various clients across the D/FW metroplex to provide hand's on expertise in application development.

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**Education**

**University of Texas at Arlington**

Major: B.S., Management Information Systems

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**Certifications**

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**Project Management Professional | Project Management Institute**

Sept. 2015 - Present

**Certified Scrum Master | Scrum Alliance**

Feb. 2014 - Present