

Preferences

- How do consumers choose which bundle in the budget set to consume?
- In the rational choice model, we assume that consumers are able to rank alternative bundles
- Given the choice between any two bundles, our consumers must be able to say which they'd prefer

Notation

Consumption bundles

$$\begin{aligned} (x_1, x_2) &= X \\ \text{or } (y_1, y_2) &= Y \\ \text{or } (x'_1, x'_2) &= X' \end{aligned} \left. \vphantom{\begin{aligned} (x_1, x_2) &= X \\ (y_1, y_2) &= Y \\ (x'_1, x'_2) &= X' \end{aligned}} \right\} \begin{array}{l} \text{big letters} \\ \text{mean} \\ \text{bundles} \end{array}$$

\uparrow quantity of good 1 \nwarrow quantity of good 2

- We say that X is strictly preferred to Y if a consumer chooses X over Y when both are available

- $X \succ Y$

↑ this is not a
"greater than" sign

- We say that X is indifferent to Y if the consumer doesn't care if they get X or Y
 $X \sim Y$

- If a consumer either strictly prefers X to Y or they are indifferent, we write:

$$X \succeq Y$$

Relationship between \succ , \sim , \succeq

- Suppose $X \succeq Y$ and $Y \succeq X$. Then: $X \sim Y$
- Suppose $X \succeq Y$ and Y is not $\succeq X$. Then: $X \succ Y$
- Strict preference and indifference can both be described in terms of \succeq

Rationality assumptions

1. Preferences are complete
2. Preference are reflexive
3. Preferences are transitive

1. Completeness

Preferences are complete if for any bundles X and Y

Either: (a) $X \succ Y$

(b) $Y \succ X$

(c) $Y \sim X$

(a) $X \succeq Y$

(b) $Y \succeq X$

(c) Both

- Consumers can rank any two alternatives

2. Reflexivity

Preferences are reflexive if $X \succeq X$ ($X \sim X$)

- Consumers are indifferent between bundles that are identical to one another