

# Mixed Strategies (Chpt 7)

Navratilova (N)

Everett (E)

	DL	CC
DL	50 50	80 20
CC	90 10	20 80

No pure-strategy NE.

- Suppose E plays DL
  - N's best response: DL
  - E's payoff: 50
- Suppose E plays CC
  - N's best response: CC
  - E's payoff: 20

• Suppose E mixes her strategies

- choose CC with some probability  $p$
- chooses DL with probab.  $1-p$

$$p = 0.75$$

- What is N's best response?
  - We can calculate N's expected payoff to E's strategy
  - N's expected payoff if N plays DL:

- $50(0.25) + 10(0.75) = 20$
- N's payoff if she plays CC:  
 $20(0.25) + 80(0.75) = 65$
- N's Expected payoff is higher if she plays CC
- N's best response to E playing  $p = 0.75$  is CC
- Everett's expected payoff:  
 $(0.25)80 + (0.75)20 = 35$

- Suppose instead E chooses CC with prob.  $p = 0.25$
- N's best response:
  - Payoff to DL:  
 $50(0.75) + 10(0.25) = 40$
  - Payoff to CC:  
 $20(0.75) + 80(0.25) = 35$
  - BR: DL
- E's expected payoff:  
 $50(0.75) + 90(0.25) = 60$
- Mixed strategy of CC with probability  $p = 0.25$  gives E a higher payoff than playing either pure strat.

## Exploiting the opponent's strategy

- Zero sum (fixed-sum),  
E doing better means  
N must be doing  
worse
- N can exploit E's pure  
strategy and do better
- N also exploits E's  
mixed strategy of  
CC with  $p = 0.25$
- Question: Can E choose  
a strategy that can't  
be exploited?

' In other words, is  
there a strategy that  
E can play that  
makes N indifferent  
among strategies?

- E plays CC with prob.  $p$ 
    - What is N's payoff to DL?  
 $10p + 50(1-p)$
    - What is N's payoff to CC?  
 $80p + 20(1-p)$
- $$10p + 50(1-p) = 80p + 20(1-p)$$
- $$10p + 50 - 50p = 80p + 20 - 20p$$
- $$10p - 50p - 80p + 20p = 20 - 50$$

$$-100p = -30$$

$$100p = 30$$

$$p = 3/10$$

$$p = 0.3$$

- N's payoff to DL:

$$50(0.7) + 10(0.3) = 38$$

- N's payoff to CC:

$$80(0.3) + 20(0.7) = 38$$

- E's payoff (if N plays DL)  $(q=0)$

$$(0.7)50 + (0.3)90 = 62$$

- E's payoff (if N plays CC)  $(q=1)$

$$(0.7)80 + (0.3)20 = 62$$

## Best response

- Both players can choose mixed strategies

E plays CC with prob  $p$

N plays CC with prob  $q$

- E's payoff if N plays  $q$

$$(50(1-p) + 90p)(1-q) + (80(1-p) + 20p)q$$

$$(50 - 50p + 90p)(1-q) + (80 - 80p + 20p)q$$

$$(50 + 40p)(1-q) + (80 - 60p)q$$

$$50 + 40p - (50q + 40pq) + 80q - 60pq$$

$$50 + 40p - 100pq + 30q$$

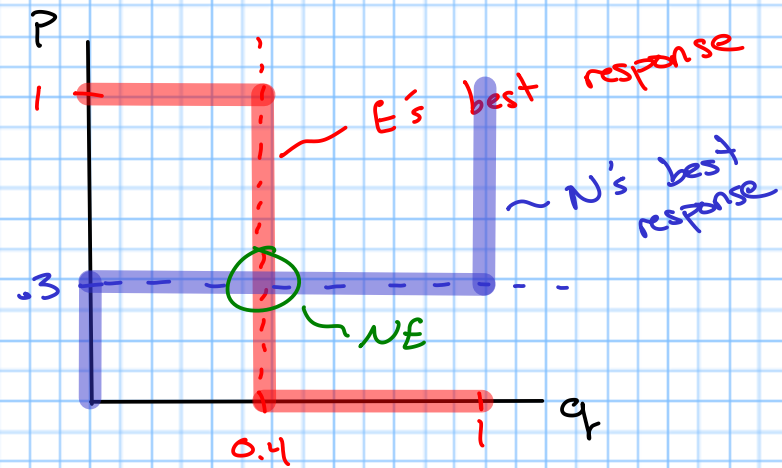
$$50 + 30q + (40 - 100q)p$$

• What  $p$  maximizes this payoff?

- $p=0$  maximizes when  $q=1$
- $p=1$  maximizes when  $q=0$
- $p=0$  maximizes when  $q=0.5$
- calculate  $q$  such that  $40 - 100q = 0$

$$\rightarrow q = 0.4$$

Best response:  $p^* = \begin{cases} 0 & \text{if } q > .4 \\ \text{anything} & \text{if } q = .4 \\ 1 & \text{if } q < .4 \end{cases}$



• N's payoff:

$$[50(1-q) + 20q](1-p) + [10(1-q) + 80q]p$$

$$(50 - 50q + 20q)(1-p) + (10 - 10q + 80q)p$$

$$50 - 30q - 50p + 30pq + 10p + 70pq$$

$$50 - 30q + 100pq - 40p$$

$$50 - 40p + (100p - 30)q$$

N's best response:

$$q = \begin{cases} 0 & \text{if } p < .3 \\ \text{anything} & \text{if } p = .3 \\ 1 & \text{if } p > .3 \end{cases}$$

Nash equilibrium:

$$E: p = 0.3$$

$$N: q = 0.4$$

NE as beliefs

- At the NE, each player forms a belief about the other player's strategies,

and chooses their best response to that belief, and the beliefs are accurate

Result

- If there is a mixed strategy equilibrium, all players will be indifferent among their various strategies

To find E's NE mixed strategy, choose  $p$  (prob of CC) such that  $N$  has the same expected payoff

regardless of their choice

- N's expected payoff when playing DL:

$$10p + 50(1-p)$$

- N's expected payoff when playing CC:

$$80p + 20(1-p)$$

$$10p + 50(1-p) = 80p + 20(1-p)$$

$$10p + 50 - 50p = 80p + 20 - 20p$$

$$-100p = -30$$

$$p = \frac{30}{100} = 0.3$$

N's NE strategy:

Make E indifferent

$$\underbrace{80q + 50(1-q)}_{\text{payoff when playing DL}} = \underbrace{20q + 90(1-q)}_{\text{payoff when playing CC}}$$

$$\cancel{80}q + 50 - \cancel{50}q = \cancel{20}q + 90 - \cancel{90}q$$

$$100q = 40$$

$$q = \frac{40}{100} = 0.4$$

### Prisoners' Dilemma

		Wife	
		confess	Deny
Husband	C	-10, -10*	-1, -25
	D	-25, -1	-3, -3

### Mixed-strategy

H chooses C with prob  $p$

U chooses C with prob  $q$

(Pure strategy NE:)  
 $p=1, q=1$

$$-10p + (-1)(1-p) = -25p + (-3)(1-p)$$

$$\cancel{-10p} - 1 + p = \cancel{-25p} - 3 + \cancel{3p}$$

$$13p = -2$$

$$p = -\frac{2}{13}$$

but  $p$  must be between  
0 and 1, Therefore

no mixed strategy NE  
exists

### Coordination game

		Sally	
		Starbucks	Local
H	S	<u>1</u> , <u>1</u> *	0, 0
	L	0, 0	<u>2</u> , <u>2</u> *

2 pure-strategy NE

$p$ : prob H chooses Starbucks

$q$ : prob Sally chooses Starbucks

$$H: 1p + 0(1-p) = 0p + 2(1-p)$$

$$p = 2 - 2p$$

$$3p = 2$$

$$p = \frac{2}{3}$$



Sally:  $1q + 0(1-q) = 0q + 2(1-q)$

$q = \frac{2}{3}$

NE:  $p = \frac{2}{3}, q = \frac{2}{3}$

$p = 1, q = 1$

$p = 0, q = 0$

Payoffs when  $p = q = 0$

H: 2

Sally: 2

Payoffs when  $p = q = 1$

H: 1

Sally: 1

Payoffs when  $p = q = \frac{2}{3}$

H:  $\left(\frac{2}{3} \cdot 1 + \frac{1}{3} \cdot 0\right) \frac{2}{3} + \left(0 \cdot \frac{2}{3} + 2 \cdot \frac{1}{3}\right) \frac{1}{3}$

$$\frac{2}{3} \cdot \frac{2}{3} + \frac{2}{3} \cdot \frac{1}{3} = \frac{4}{9} + \frac{2}{9} = \frac{6}{9} = \frac{2}{3}$$

Sally:  $\frac{2}{3}$

Chicken

		D	
		Suerre	Straight
J	Suerre	0, 0	<u>-1</u> , <u>1</u>
	Straight	<u>1</u> , <u>-1</u>	-2, -2

P: prob J plays Suerre

q: Prob D plays Suerre

$$J: 0p + (-1)(1-p) = 1p + (-2)(1-p)$$

$$-1 + \cancel{p} = \cancel{p} - 2 + 2p$$

$$1 = 2p$$

$$p = 1/2$$

$$D: q = 1/2$$

$$\text{Payoffs: } P=1, q=0$$

$$J: -1$$

$$D: 1$$

$$P=0, q=1$$

$$J: 1$$

$$D: -1$$

$$P=q = 1/2$$

$$J: (0 \cdot \frac{1}{2} + (-1) \frac{1}{2}) \frac{1}{2} + (1 \cdot \frac{1}{2} + (-2) \frac{1}{2}) \frac{1}{2}$$

$$-1/4 + -1/4 = -1/2$$

$$D: -1/2$$