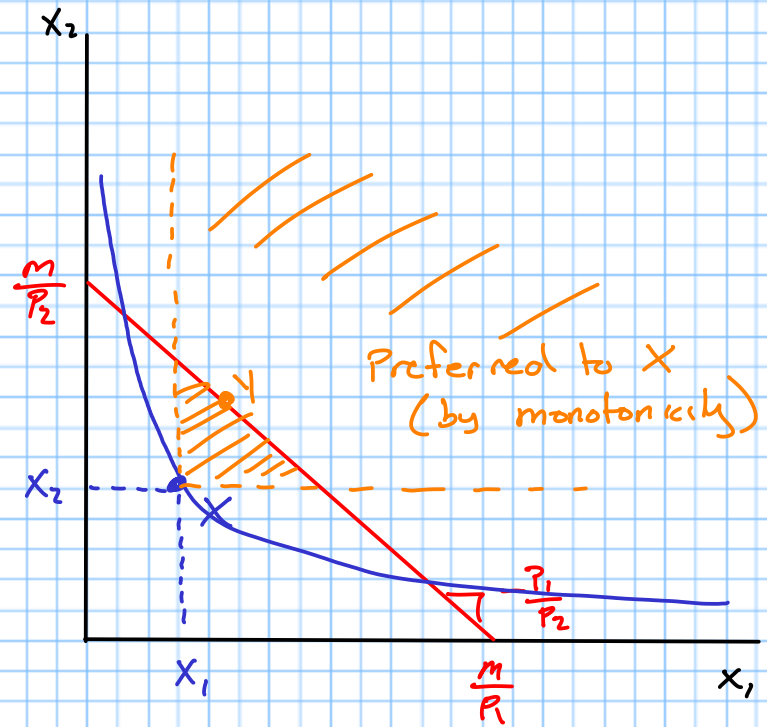


Choice

- We know what the consumers can buy (budget constraint)
- We know how consumers choose between alternatives (preferences)
- How do consumers choose their most preferred bundle that is in their choice set?

Note: unless otherwise noted, we will assume preferences are rational and well-behaved



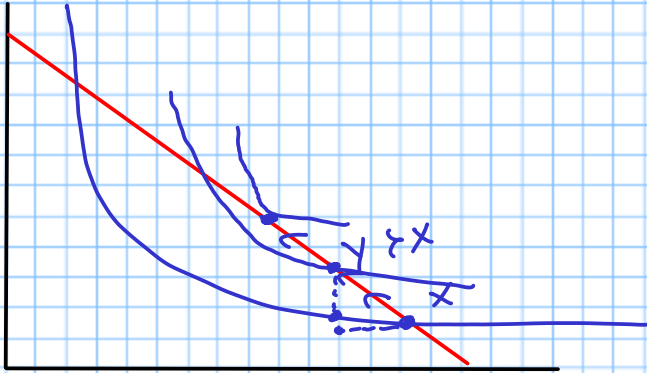
- Suppose consumer is consuming $X = (x_1, x_2)$
- Is there another bundle they can consume that they would prefer to consume?
- Result 1: Consumer will choose a bundle on the budget line

Result 2: At the optimum,
 $-MRS = -\frac{P_1}{P_2}$

$$MRS = P_1/P_2$$

Slope of IC = slope of BL

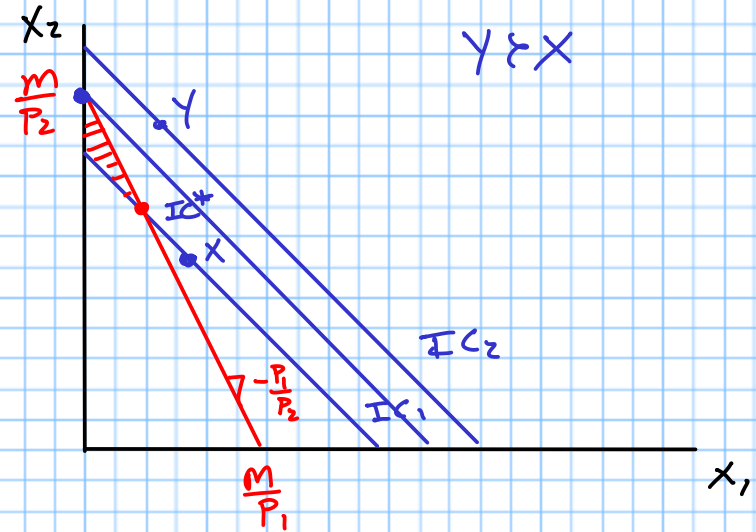
MRS = opportunity cost



What happens if preferences are not well-behaved?

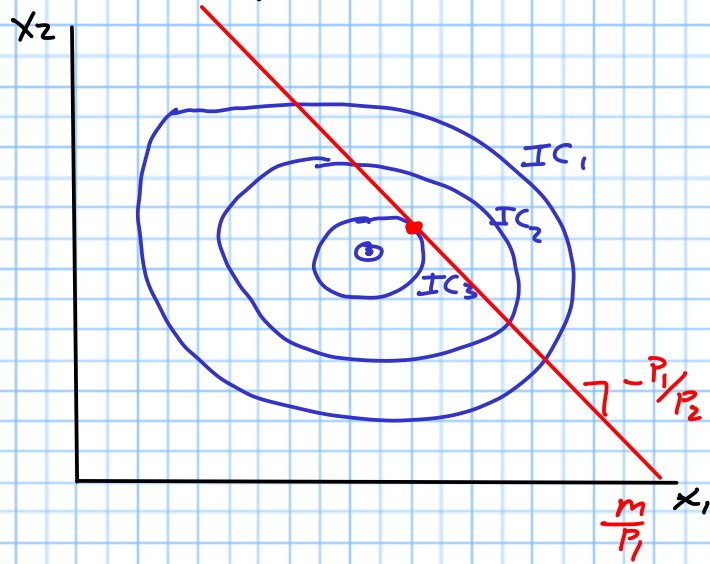
Example: Non-convex preferences

- Perfect substitutes



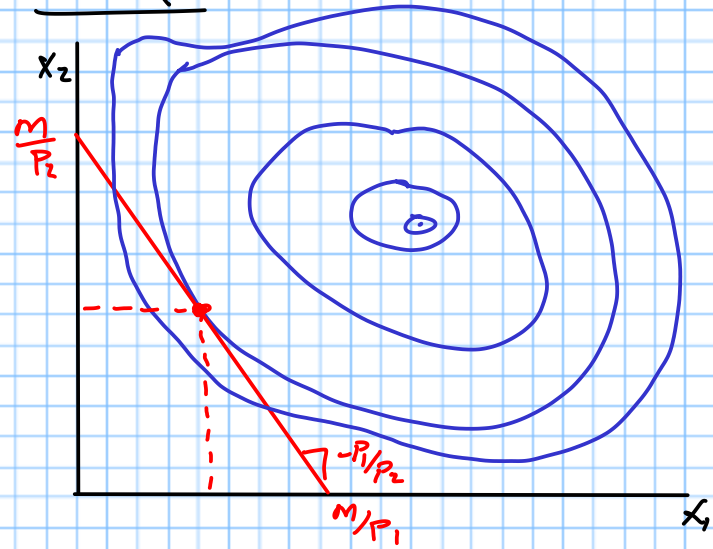
→ "Corner solution"
 $MRS \neq P_1/P_2$

Example: non-monotonic preferences



→ neither condition holds
when preferences are
non-monotonic

Example



We don't need preferences
to be well-behaved
everywhere, just for
bundles in the choice
set (under the budget
line)