

Michael J. Lunzer

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Education

University of Oregon – Charles H. Lundquist College of Business (*Eugene, OR*)

June 2013

Bachelor of Science in Business Administration

Concentration: Information Systems & Operations Management

Minor: Computer Information Technology

Studied Abroad: Copenhagen Business School

June 2012 – August 2012

Experience

Oracle Corporation

Business Analyst – Global Finance Operations (*Redwood Shores, CA*)

June 2016 – Present

- Resolve contract and quoting issues which prohibit SaaS orders from provisioning to the customer.
- Identify root cause and coordinate corrective action across functional groups for a timely resolution.
- Developed an APEX WebApp to track the resolution of post-provisioning issues that manifest in the collections process, drive remediation, and act on root cause analysis to prevent future occurrences.
- Created an APEX WebApp to maintain the team quality metrics and improve real time reporting:
 - Saves 11 team members from 20+ hours per quarter in manual/repetitive data entry.
 - Data used to identify areas for improvement in Sales, Provisioning, DevOps, & Finance teams

Supply Chain Analyst – Direct Procurement (*Portland, OR*)

May 2015 – June 2016

- Purchased materials using Oracle's Advanced Procurement Applications to ensure continuity of supply to support internal manufacturing based on requirements extracted from Oracle Value Chain Planning Apps.
- Coordinated with Manufacturing and Supplier counterparts to create a Just-In-Time packaging solution.
 - Saves Oracle \$93k annually, with no impact to business continuity.
 - Project was awarded *Continuous Improvement of the Quarter* (Q3 FY16).
- Built supply chain map visualization in PowerMap for Excel to improve operational strategy.
 - Findings were leveraged in supplier negotiations to tighten contractual Service Level Agreements.
- Maintained positive relationships with suppliers and worked to resolve competing priorities.

Material Planner – World Wide Operations (*Portland, OR*)

July 2013 – May 2015

- Managed the site's highest volume hardware assemble-to-order product (\$41M in Quarterly Revenue).
- Exceeded predictability metric of 95% with a 99% average on-time shipment rate on managed platforms.
- Leveraged Oracle E-Business Suite to manage material constraints, analyze Bill-of-Materials structures, confirm proper implementation of Engineering Change Orders, and monitor aging Finished Goods levels.

Key Initiatives:

- **New College Graduate Program Lead:** As part of the inaugural class, I helped define the structure of the program and worked with executives to prepare curriculum focused on building successful careers at Oracle.
 - Presentations delivered monthly to 50+ New College Graduates in 5 sites across the country.
- **Manufacturing ISO Document Tracker:** Utilized Oracle Apex to create a WebApp which was implemented to both the Manufacturing and Materials groups to track documents through the review and update process.
- **Internal ISO Audit Team Member:** Conducted ongoing quarterly audits on various sections of the manufacturing process to identify gaps between documentation and practice.
- **Internal Rotation as Production Control Analyst**

January 2015 – May 2015

 - Maintained Material Planner responsibilities while providing coverage in P.C. for Swing Shift Releases.
 - Utilized Supply Chain Management App Suite to coordinate customer orders with production schedule to ensure timely delivery and efficient use of production build resources for multiple high volume platforms.

Fluent Grp

Microsoft Windows Brand Ambassador (*Eugene, OR*)

September 2012 – June 2013

- Engaged 40+ students per week in a live demo of the Windows 8 OS, while regularly exceeding my quota.
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Activities

Guest Speaker, San Francisco Raspberry Pi Meetup

December 2016

- Presented findings on controlling a Bluetooth Lightbulb with Apple HomeKit via a Node.js app running on a Raspberry Pi \$35 Linux computer.

President, UO Lundquist College of Business – eBusiness Club

March 2012 – June 2013

- Built & delivered wooden coasters, completing the entire business process from concept to implementation.
- Generated over \$1800 in sales using Kickstarter.com to fund "TheOregonCoaster" project.