

# IO Problem Set 1

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## 1 Question 1

The demand curve with constant elasticity can be written as  $Q = aP^{-c}$ . Rewriting, the corresponding inverse demand function is  $P(Q) = a^{1/c}Q^{-1/c}$ . Then,  $P'(Q) = (-1/c)a^{1/c}Q^{-(1+c)/c}$ ,  $P''(Q) = (-1/c)(-(1+c)/c)a^{1/c}Q^{-(1+2c)/c} = ((1+c)/c^2)a^{1/c}Q^{-(1+2c)/c}$ . We then have the following:

$$\begin{aligned} P'(Q) + QP''(Q) &= (-1/c)a^{1/c}Q^{-(1+c)/c} + Q(((1+c)/c^2)a^{1/c}Q^{-(1+2c)/c}) \\ &= (-1/c)a^{1/c}Q^{-(1+c)/c} + (((1+c)/c^2)a^{1/c}Q^{-(1+c)/c}) \\ &= (1/c^2)a^{1/c}Q^{-(1+c)/c} > 0. \end{aligned}$$

Next, let  $N$  firms be competing a la Cournot.

Assumption (A1) is that  $0 \geq P''(Y)y_i + P'(Y)\forall y_i < Y$ .

Assumption (A2) states that  $0 \geq P'(Y) - C''_i(y_i)\forall y_i < Q$ . We are given that each firm has identical cost functions, so  $C'_i(y) = C'(y)$ . Note that (A2) therefore states that  $C''(y_i) \geq P'(Y)$ .

With identical costs, in equilibrium  $y_i = y = Y/N$ . Using this, (A1) becomes

$$0 \geq P''(Y)Y/N + P'(Y)$$

Let us set up the maximization problem for each firm:

$$\begin{aligned} \max_{y_i} P(y_i + Y_{-i})y_i - C(y_i) \\ \Rightarrow P'(Y)y_i + P(Y) - C'(y_i) &= 0 \\ \Rightarrow P(Ny) = C'(y) - P'(Ny)y \end{aligned}$$

Differentiating both sides with respect to  $N$ ,

$$\begin{aligned} \frac{\partial P(Y)}{\partial N} &= -P''(Y)y^2 \\ &\geq P'(Y)y \end{aligned}$$

## 2 Question 2

Each bidder chooses a bid  $b_i \in \mathbb{R}$  to maximize their payoffs:

$$b_i = \arg \max_b \pi(b, b_{-i}),$$

where the payoff  $\pi(b, b_{-i})$  is:

$$\pi(b, b_{-i}) = \begin{cases} V - b, & b > b_{-i} \\ 0, & b < b_{-i} \\ (1/2)(V - b), & b = b_{-i} \end{cases}.$$

The equilibrium is  $b_i = V \forall i$ . Why is this the case? Suppose instead player  $i$  bid  $b_i > V$ . Then, their payoff would be  $V - b_i < 0$ . Moreover, suppose  $b_i < V$ . Then, person  $i$  still only gets 0 payoff. So,  $b_i = V \forall i$  is an equilibrium. No other equilibrium can exist. To see why, first note that equilibria can only exist with  $b_i = b_{-i}$  as otherwise the bidder with the largest bid is strictly better off reducing their bid by some  $\epsilon$ . If  $b_i = b_{-i} < V$  then bidder  $i$  is better off increasing their bid by an epsilon and winning positive payoff. If  $b_i = b_{-i} > V$  then the best response for  $i$  is to reduce their bid by an  $\epsilon$  such that they are sure to receive 0 payoff instead of negative expected payoff. So, the only equilibrium is  $b_i = b_{-i} = V$ .

Now consider the all-pay auction. The expected payoff  $\pi(b, b_{-i})$  is given by the following:

$$\pi(b, b_{-i}) = \begin{cases} V - b, & b > b_{-i}, \\ -b, & b < b_{-i} \\ (1/2)V - b, & b = b_{-i} \end{cases}$$

First we will show that a pure strategy Nash equilibrium does not exist. Suppose it does. Then,  $b_i = b_{-i}$  because otherwise the highest bidder would be strictly better off by reducing their bid by an  $\epsilon$ . Consider, then,  $b_i = b_{-i} = b$ . If  $b < V$  then either bidder would be better off increasing their bid by an  $\epsilon$  and winning  $V$  surely. If  $b \geq V$  then either bidder would be better off not bidding (or bidding zero). Therefore no pure strategy Nash equilibrium can exist.

Consider an equilibrium where each bidder bids  $b > 0$  with probability  $p$  and 0 with probability  $1 - p$ . Each player must be indifferent between bidding  $b$  and not bidding in order to mix. Taking as given that player  $-i$  is playing this strategy, indifference of player  $i$  implies:

$$\begin{aligned} p((1/2)V - b) + (1 - p)(V - b) &= 0 \\ (p/2 + (1 - p))V &= b \end{aligned}$$

Moreover, the  $b$  must be such that one is weakly better off choosing 0 than  $b - \epsilon$ , with equality in the limit:

$$\begin{aligned} p(0) + (1 - p)V - b + \epsilon &\leq 0 \\ \Rightarrow b &\geq \epsilon + (1 - p)V \end{aligned}$$

Taking  $\lim_{\epsilon \rightarrow 0}$ ,  $b = (1 - p)V$ . Combining with our previous expression,  $(p/2 + (1 - p))V = b = (1 - p)V$ . Simplifying, this expression yields a unique  $p$ :  $p = 0$ .