# Sampling Methods

# Defining the Target Population

- It is critical to the success of the research project to clearly define the target population.
- Rely on logic and judgment.
- The population should be defined in connection with the objectives of the study.

#### Technical Terminology

- An <u>element</u> is an object on which a measurement is taken.
- A <u>population</u> is a collection of elements about which we wish to make an inference.
- Sampling units are nonoverlapping collections of elements from the population that cover the entire population.

#### **Technical Terms**

- A sampling frame is a list of sampling units.
- A <u>sample</u> is a collection of sampling units drawn from a sampling frame.
- <u>Parameter</u>: numerical characteristic of a population
- <u>Statistic</u>: numerical characteristic of a sample

#### Errors of nonobservation

- The deviation between an estimate from an ideal sample and the true population value is the <u>sampling error</u>.
- Almost always, the sampling frame does not match up perfectly with the target population, leading to errors of coverage.

#### Errors of nonobservation

- Nonresponse is probably the most serious of these errors.
  - Arises in three ways:
    - Inability of the person responding to come up with the answer
    - Refusal to answer
    - Inability to contact the sampled elements

#### Errors of observation

These errors can be classified as due to the interviewer, respondent, instrument, or method of data collection.

#### Interviewers

- Interviewers have a direct and dramatic effect on the way a person responds to a question.
  - Most people tend to side with the view apparently favored by the interviewer, especially if they are neutral.
  - Friendly interviewers are more successful.
  - In general, interviewers of the same gender, racial, and ethnic groups as those being interviewed are slightly more successful.

#### Respondents

- Respondents differ greatly in motivation to answer correctly and in ability to do so.
- Obtaining an honest response to sensitive questions is difficult.
- Basic errors
  - Recall bias: simply does not remember
  - Prestige bias: exaggerates to 'look' better
  - Intentional deception: lying
  - Incorrect measurement: does not understand the units or definition

#### Census Sample

- A census study occurs if the entire population is very small or it is reasonable to include the entire population (for other reasons).
- It is called a census sample because data is gathered on every member of the population.

# Why sample?

- The population of interest is usually too large to attempt to survey all of its members.
- A carefully chosen sample can be used to represent the population.
  - The sample reflects the characteristics of the population from which it is drawn.

#### Probability versus Nonprobability

- Probability Samples: each member of the population has a known non-zero probability of being selected
  - Methods include random sampling, systematic sampling, and stratified sampling.
- Nonprobability Samples: members are selected from the population in some nonrandom manner
  - Methods include convenience sampling, judgment sampling, quota sampling, and snowball sampling

### Random Sampling

Random sampling is the purest form of probability sampling.

- Each member of the population has an equal and known chance of being selected.
- When there are very large populations, it is often 'difficult' to identify every member of the population, so the pool of available subjects becomes biased.
  - You can use software, such as minitab to generate random numbers or to draw directly from the columns

#### Systematic Sampling

- Systematic sampling is often used instead of random sampling. It is also called an Nth name selection technique.
- After the required sample size has been calculated, every Nth record is selected from a list of population members.
- As long as the list does not contain any hidden order, this sampling method is as good as the random sampling method.
- Its only advantage over the random sampling technique is simplicity (and possibly cost effectiveness).

### Stratified Sampling

- Stratified sampling is commonly used probability method that is superior to random sampling because it reduces sampling error.
- A stratum is a subset of the population that share at least one common characteristic; such as males and females.
  - Identify relevant stratums and their actual representation in the population.
  - Random sampling is then used to select a *sufficient* number of subjects from each stratum.
  - Stratified sampling is often used when one or more of the stratums in the population have a low incidence relative to the other stratums.

#### Cluster Sampling

- Cluster Sample: a probability sample in which each sampling unit is a collection of elements.
- Effective under the following conditions:
  - A good sampling frame is not available or costly, while a frame listing clusters is easily obtained
  - The cost of obtaining observations increases as the distance separating the elements increases
- Examples of clusters:
  - City blocks political or geographical
  - Housing units college students
  - Hospitals illnesses
  - Automobile set of four tires

#### Convenience Sampling

- Convenience sampling is used in exploratory research where the researcher is interested in getting an inexpensive approximation.
- The sample is selected because they are convenient.
- It is a nonprobability method.
  - Often used during preliminary research efforts to get an estimate without incurring the cost or time required to select a random sample

### Judgment Sampling

- Judgment sampling is a common nonprobability method.
- The sample is selected based upon judgment.
  - an extension of convenience sampling
- When using this method, the researcher must be confident that the chosen sample is truly representative of the entire population.

### **Quota Sampling**

- Quota sampling is the nonprobability equivalent of stratified sampling.
  - First identify the stratums and their proportions as they are represented in the population
  - Then convenience or judgment sampling is used to select the required number of subjects from each stratum.

### Snowball Sampling

- Snowball sampling is a special nonprobability method used when the desired sample characteristic is rare.
- It may be extremely difficult or cost prohibitive to locate respondents in these situations.
- This technique relies on referrals from initial subjects to generate additional subjects.
- It lowers search costs; however, it introduces bias because the technique itself reduces the likelihood that the sample will represent a good cross section from the population.

#### Sample Size?

- The more heterogeneous a population is, the larger the sample needs to be.
- Depends on topic frequently it occurs?
- For probability sampling, the larger the sample size, the better.
- With nonprobability samples, not generalizable regardless - still consider stability of results

#### Response Rates

- About 20 30% usually return a questionnaire
- Follow up techniques could bring it up to about 50%
- Still, response rates under 60 70% challenge the integrity of the random sample
- How the survey is distributed can affect the quality of sampling