

# Michael Arena

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## EDUCATION

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### McMaster University, DeGroote School of Business

*Bachelor of Commerce, Area of Focus: Finance, Level 4*

- Received \$1000 scholarship, Minor of Economics; Interest in Computer Science

September 2015 - Present

*Anticipated Completion: April 2020*

*Cumulative GPA: 3.3*

## WORK EXPERIENCE

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### Corporate Canadian Tire

*Merchandising Analyst Internship*

Toronto, Ontario

*Sept 2018 – Dec 2018*

- Consulted with various vendors to create promotional deals while ensuring Canadian Tire had an efficient product line to best satisfy the needs of the dealers.
- Analyzed complex data to eliminate products that were offered with the goal of increasing efficiency within the business category and improving same store sales by six percent.
- Led vendor meetings to discuss possible margin improvements and product placement creating increased sales of products.

### Bank of America Merrill Lynch

*Equity Research Analyst Internship*

Toronto, Ontario

*May 2018 – Aug 2018*

- Developed a deep understanding of corporate financials to properly advise clients on what to expect with public companies in the future, and how their fundamentals could affect potential profits.
- Conducted an ongoing analysis of the mining industry to best forecast price targets on the thirty metals and mining companies under coverage this created an opportunity for institutional investors to profit through this research.
- Produced weekly reports regarding macro-economic events and metals and mining for clients which resulted in larger interest in specific equities and the teams research.

### Waratah Capital Advisors Ltd

*Investment Analyst Internship*

Toronto, Ontario

*May 2017 – Sept 2017*

- Developed complex financial models to quantify a better understanding of numerous companies, resulting in better decisions of purchases and sales of equity in Waratah's portfolios.
- Coordinated one-on-one meetings with over ten CEO's of public companies that led to recommendations on stocks, resulting in over 25% capital gains.
- Advanced the teams judgment on public equities' through conversing with research analysts to understand their convictions.

## EXTRACURRICULAR AND VOLUNTEER ACTIVITIES

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### McMaster Investment Council

*Portfolio Manager*

Toronto, Ontario

*Sept 2016– Present*

- Created stock pitches on Consumer, Real Estate and Health companies which enabled alterations in the portfolio while creating an additional 40% of capital gains.
- Educated general members by creating and presenting informative material that later assisted in the club's prosperity.

### DeGroote Finance Association

*Director of Logistics*

Toronto, Ontario

*April 2017 – April 2018*

- Structured various meetings between executives and the general council which resulted in strong collaboration throughout events and numerous activities creating stronger relationship within the club's organizational structure.

### McMaster Refugee Aid

*Volunteer Syrian Refugee Tutor*

Hamilton, Ontario

*January 2016 – July 2016*

- Tutored a Syrian refugee in Turkey via Skype with a team of five to help a refugee pass the "Test of English as a Foreign Language" which resulted in an opportunity for foreign citizenship.

## SKILLS, INTERESTS & ACTIVITIES

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- **Coding:** Enjoy coding in Python to make algorithms or games that can be used for fun or to manipulate data.
- **Entrepreneurship:** Have made various products to sell / generate profits through utilizing my skills in Python and Commerce.
- **Sports:** Avid watcher and player of many sports including football, mixed martial arts, and hockey.