

# MICHELA IACOBUCCI

FULL STACK ENGINEER 📞 910-691-1810

## ◦ DETAILS ◦

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## ◦ LINKS ◦

[Portfolio](#)  
[Github](#)  
[Twitter](#)  
[LinkedIn](#)

## ◦ SKILLS ◦

HTML/CSS

SASS

JavaScript

jQuery

Postgres

Python

Vuejs

Reactjs

Flask

MySQL

Mongo

Nodejs

Nextjs

Git

Heroku

Typescript



## PROFILE

I'm a full stack developer who's passionate about helping others bring their digital visions to life. My passion stems from being able to help people connect on a global level by providing tools that make day to day tasks more efficient. I'm excellent at meeting deadlines, love collaborating with a team, and have an eye for detail.



## EMPLOYMENT HISTORY

### IT Recruiting Manager at Robert Half Technology, Biltmore, AZ

September 2019 — May 2020

- Within the first 8 months, booked over 80K in revenue by recruiting top talent in the market and relating to their technical skills.
- Manage a candidate base of over 400+ people, while maintaining 10-12 interviews and 2-3 client visits a week, which taught me the importance of software that properly functions.

### Software Specialist at Mindbody, Scottsdale, AZ

March 2019 — September 2019

- Educate and integrate two differing business management software tools into the wellness industry while managing a pipeline of 700+ prospective clients.
- By leveraging the importance of the software and the features, I consistently held an average of 105% of quota.

### Account Executive - Franchise Account Executive at Yelp, Scottsdale, AZ

May 2017 — February 2019

- Hand selected to join the Franchise team where I sold enterprise advertising packages with franchisees and shell companies on Yelp by leveraging and analyzing their back-end data.
- Averaged 125% of quota during a pilot program.
- Own and manage a pipeline of 1200+ clients through Salesforce's CRM, booking more than 200K within first 11 months.



## EDUCATION

### Software Engineering Immersive Remote Program, General Assembly, Remote

May 2020 — August 2020

Three-month, 500-hour full-time and full-stack program conducted in a remote setting, providing experience with the latest front- and back-end programming languages, tools, and methodologies. Practiced Agile/Scrum for projects and could use the languages and frameworks taught during class, as well as any new technologies that interested us.

### Communications, University of Arizona, Tucson, AZ

August 2013 — May 2017

Minor in Chinese (Mandarin)



## Groove Station

September 2020 — September 2020

Successfully implemented OAuth into an application that allows users to search and query the Spotify database. From there they can add or delete songs from their playlists. Technology used: Javascript, HTML5, CSS3, EJS, Node.js, Express

## Try this instead....

September 2020 — September 2020

An application built for users that want to query for substitute ingredients using the BonAPI. Technology used: Vue.js, HTML5, CSS3, Node.js

## DevSpot

September 2020 — September 2020

Platform for developers to collaborate on open source projects and receive funding. Built by a team of four developers. Created with MERN stack and deployed through Heroku.

<https://happy-hypatia-639c22.netlify.app/login>