Michela Iacobucci
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I'm a full stack developer who's passionate about helping others bring their digital visions to life.
My interest in development started when I was younger but didn't reignite until post college.
My passion stems from being able to help people connect on a global level by providing tools that make day to day tasks more efficient.
I'm excellent at meeting deadlines, love collaborating with a team, as well as building detailed projects.

Proficiencies: HTML, CSS, SASS, Javascript, JQuery, Postgres, Python, VueJS, Flask, FlaskSQL, MySQL, MongoDb, NodeJS, ReactJS, NextJS, Typescript, Wordpress, Git, Github, Agile/Scrum, Heroku, Netlify, and Velcer.

Work Experience:

General Assembly, Software Engineering Immersive Remote, *Student* May 2020-August 2020
- Implemented OAuth into my second project which allowed users to update and manipulate their Spotify playlist.
- Collaborated with other developers and UX/UI designers to create applications using cutting edge technology like Vue.js, Next.js, Flask, and React.js.

Robert Half Technology, *IT Recruiting Manager* September 2019-April 2020
- Within the first 8 months, booked over 80K in revenue by recruiting top talent in the market.
- Managed a candidate base of over 400+ people, while maintaining 10-12 interviews and 2-3 client visits a week.

MINDBODY, *Beauty and Wellness Specialist* March 2019- September 2019
- Educate and integrate two differing business management software tools into the wellness industry through cold calling and prospecting.

Yelp, *Franchise Account Executive* June 2018-February 2019
- Communicate national partnership information with franchisees and sell corporate approved advertising programs on Yelp.
- Exceeded monthly quota goals, even when piloting an initiative that had us reach out to brands with no corporate partnership.

Yelp, *Account Executive* June 2017-May 2018
- Owned and managed a pipeline of clients all which are local businesses- all organized in CRM (Salesforce)
- Consistently exceeded monthly sales goals-more than 200k in total booked revenue by helping business owners understand their potential share of voice with advertising.

Education:

General Assembly, Software Engineering Immersive Remote, *Student* May 2020-August 2020
Three-month, 500-hour full-time and full-stack program conducted in a remote setting, providing experience with the latest front- and back-end programming languages, tools, and methodologies.
We created projects within 1-2 week sprints where we could use the languages and frameworks taught during class, as well as any new technologies that interested us.

The University of Arizona September 2013-May 2017
Major in *Communications*
Minor in Chinese, *Traditional Mandarin*