Dodger Stadium Attendance

In this assignment, you will be using data on the Los Angeles Dodgers Major League Baseball (MLB) team located here: dodgers.csv.

Use this data to make a recommendation to management on how to improve attendance.

Tell a story with your analysis and clearly explain the steps you take to arrive at your conclusion.

This is an open-ended question, and there is no one right answer. You are welcome to do additional research and/or use domain knowledge to assist your analysis, but clearly state any assumptions you make.

```
In [1]: # Import Functions
    import numpy as np
    import pandas as pd
    import matplotlib.pyplot as plt
    import seaborn as sns
    import plotly.figure_factory as ff
    import plotly.express as px

    import warnings
    warnings.filterwarnings('ignore')

In [2]: # Set your custom color palette
    colors = ["#FF0804", "#4374B3"]
    cust_colors = sns.set_palette(sns.color_palette(colors))
    red = "#FF0804"
    blue = "#4374B3"
    combined = "#782F98"
```

Baseball Is America's Pastime.

The first professional baseball game was played in 1869. Back then, there were no gloves, standardized balls, or catcher masks, and you played at your own risk. Baseball has come a long way with fancy modern stadiums, safety gear, and crowds of over 50,000.

In 2022, each of the 30 teams played 182 games, with 81 games at home. There are plenty of games for fans to attend, but with so many games, there are many with a sizeable percentage of empty seats.

Some reasons for empty seats cannot be controlled, such as who the opponent is, when the game is played or the weather. Dodgers Stadium is an open-air stadium without a roof, so weather plays a part in attendance, but some things can be done to improve attendance.

We will explore the Los Angeles Dodgers 2022 attendance data to see what can be done to draw more people to the games.

Note - I've been going to Houston Astros games since I was little with my Grandfather. Before the pandemic and starting this program, I went to at least 6 games a season. I also watch the games on TV. My recommendations will include first hand observations.

```
In [3]: # Create data frames for all records
mlb_df = pd.read_csv('dodgers-2022.csv')

print('1st 10 Rows of MLB Dataset')
mlb_df.head(10)
```

1st 10 Rows of MLB Dataset

Out[3]:

| | month | day | attend | day_of_week | opponent | temp | skies | day_night | сар | shirt | fireworks | bobblehead |
|---|-------|-----|--------|-------------|-----------|------|--------|-----------|-----|-------|-----------|------------|
| 0 | APR | 10 | 56000 | Tuesday | Pirates | 67 | Clear | Day | NO | NO | NO | NO |
| 1 | APR | 11 | 29729 | Wednesday | Pirates | 58 | Cloudy | Night | NO | NO | NO | NO |
| 2 | APR | 12 | 28328 | Thursday | Pirates | 57 | Cloudy | Night | NO | NO | NO | NO |
| 3 | APR | 13 | 31601 | Friday | Padres | 54 | Cloudy | Night | NO | NO | YES | NO |
| 4 | APR | 14 | 46549 | Saturday | Padres | 57 | Cloudy | Night | NO | NO | NO | NO |
| 5 | APR | 15 | 38359 | Sunday | Padres | 65 | Clear | Day | NO | NO | NO | NO |
| 6 | APR | 23 | 26376 | Monday | Braves | 60 | Cloudy | Night | NO | NO | NO | NO |
| 7 | APR | 24 | 44014 | Tuesday | Braves | 63 | Cloudy | Night | NO | NO | NO | NO |
| 8 | APR | 25 | 26345 | Wednesday | Braves | 64 | Cloudy | Night | NO | NO | NO | NO |
| 9 | APR | 27 | 44807 | Friday | Nationals | 66 | Clear | Night | NO | NO | YES | NO |

1. Review The Dataset

- Describe the dataset by identifying the columns and their types
- · Check for missing information and fill in the blanks, if necessary
- · Create additional promotions game and month/day columns
- · Summarize the MLB information

```
In [4]: # Describe the MLB dataset
        print('Number of Rows and Columns ', mlb_df.shape)
        print('MLB Column Information')
        print(mlb_df.dtypes)
        Number of Rows and Columns (81, 12)
        MLB Column Information
        month
                       object
                        int64
        day
        attend
                        int64
        day_of_week
                       object
        opponent
                       object
        temp
                        int64
        skies
                       object
        day_night
                       object
        cap
                       object
        shirt
                       object
        fireworks
                       object
        bobblehead
                       object
        dtype: object
In [5]: # Check for missing information
        print('Check For Missing Information')
        mlb_df.isnull().sum()
        Check For Missing Information
Out[5]: month
                       0
        day
        attend
                       0
        day_of_week
                       0
        opponent
                       0
        temp
        skies
                       0
        day_night
                       0
                       0
        сар
                       0
        shirt
        fireworks
                       0
        bobblehead
        dtype: int64
In [6]: # Add Promotions Game and combined date columns
        mlb_df['promo_game'] = 'NO'
        mlb_df.loc[(mlb_df['cap'] == 'YES') | (mlb_df['shirt'] == 'YES')
                   | (mlb_df['fireworks'] == 'YES')
                   | (mlb_df['bobblehead'] == 'YES'), 'promo_game'] = 'YES'
        mlb_df['month_day'] = mlb_df['month'] + ' ' + mlb_df['day'].astype(str)
        print('1st 10 Rows with Additional Columns')
        mlb_df.head(10)
```

1st 10 Rows with Additional Columns

Out[6]:

| | month | day | attend | day_of_week | opponent | temp | skies | day_night | сар | shirt | fireworks | bobblehead | promo_game | month_day |
|---|-------|-----|--------|-------------|-----------|------|--------|-----------|-----|-------|-----------|------------|------------|-----------|
| 0 | APR | 10 | 56000 | Tuesday | Pirates | 67 | Clear | Day | NO | NO | NO | NO | NO | APR 10 |
| 1 | APR | 11 | 29729 | Wednesday | Pirates | 58 | Cloudy | Night | NO | NO | NO | NO | NO | APR 11 |
| 2 | APR | 12 | 28328 | Thursday | Pirates | 57 | Cloudy | Night | NO | NO | NO | NO | NO | APR 12 |
| 3 | APR | 13 | 31601 | Friday | Padres | 54 | Cloudy | Night | NO | NO | YES | NO | YES | APR 13 |
| 4 | APR | 14 | 46549 | Saturday | Padres | 57 | Cloudy | Night | NO | NO | NO | NO | NO | APR 14 |
| 5 | APR | 15 | 38359 | Sunday | Padres | 65 | Clear | Day | NO | NO | NO | NO | NO | APR 15 |
| 6 | APR | 23 | 26376 | Monday | Braves | 60 | Cloudy | Night | NO | NO | NO | NO | NO | APR 23 |
| 7 | APR | 24 | 44014 | Tuesday | Braves | 63 | Cloudy | Night | NO | NO | NO | NO | NO | APR 24 |
| 8 | APR | 25 | 26345 | Wednesday | Braves | 64 | Cloudy | Night | NO | NO | NO | NO | NO | APR 25 |
| 9 | APR | 27 | 44807 | Friday | Nationals | 66 | Clear | Night | NO | NO | YES | NO | YES | APR 27 |
| | | | | | | | | | | | | | | |

```
In [7]: # Display Summary Information.
print('Summary Information')
mlb_df.describe()
```

Summary Information

Out[7]:

| | day | attend | temp |
|-------|-----------|--------------|-----------|
| count | 81.000000 | 81.000000 | 81.000000 |
| mean | 16.135802 | 41040.074074 | 73.148148 |
| std | 9.605666 | 8297.539460 | 8.317318 |
| min | 1.000000 | 24312.000000 | 54.000000 |
| 25% | 8.000000 | 34493.000000 | 67.000000 |
| 50% | 15.000000 | 40284.000000 | 73.000000 |
| 75% | 25.000000 | 46588.000000 | 79.000000 |
| max | 31.000000 | 56000.000000 | 95.000000 |

2. Visualize the Dodger Stadium Attendance Information

- Display the average attendance for each opponent and review the most and least attended games.
- Display the average attendance by each month looking at the number of games and when there is the best attendance
- Graphically display the average attendance for the day of the week as well as the number of games played on those days durin the season
- Examine the average attendance for games with and without promotions
 - Games with and without promotions as well as the total number of games in each category
 - Games by month having promotions or not and counting the number of games per month
 - Games by day of the week with and without promotions and counting the promotions on each day

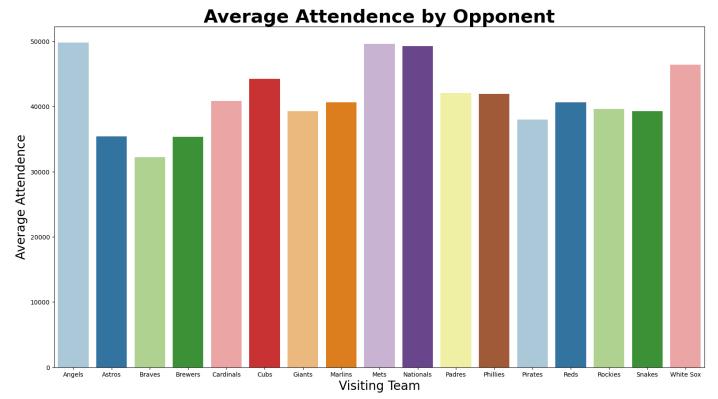
Display Team Attendance Information.

Top 10 MLB Attended Games

| | month_day | opponent | attend | day_of_week | day_night | promo_game |
|----|-----------|-----------|--------|-------------|-----------|------------|
| 0 | APR 10 | Pirates | 56000 | Tuesday | Day | NO |
| 59 | AUG 21 | Giants | 56000 | Tuesday | Night | YES |
| 39 | JUL 1 | Mets | 55359 | Sunday | Night | YES |
| 31 | JUN 12 | Angels | 55279 | Tuesday | Night | YES |
| 56 | AUG 7 | Rockies | 55024 | Tuesday | Night | YES |
| 64 | AUG 30 | Snakes | 54621 | Thursday | Night | YES |
| 10 | APR 28 | Nationals | 54242 | Saturday | Night | YES |
| 44 | JUL 14 | Padres | 54014 | Saturday | Night | YES |
| 42 | JUL 4 | Reds | 53570 | Wednesday | Night | YES |
| 35 | JUN 17 | White Sox | 53504 | Sunday | Day | NO |

Bottom 10 MLB Attended Games

| | month_day | opponent | attend | day_of_week | day_night | promo_game |
|----|-----------|----------|--------|-------------|-----------|------------|
| 46 | JUL 16 | Phillies | 32238 | Monday | Night | NO |
| 67 | SEP 2 | Snakes | 31607 | Sunday | Day | NO |
| 3 | APR 13 | Padres | 31601 | Friday | Night | YES |
| 1 | APR 11 | Pirates | 29729 | Wednesday | Night | NO |
| 2 | APR 12 | Pirates | 28328 | Thursday | Night | NO |
| 29 | MAY 31 | Brewers | 26773 | Thursday | Night | NO |
| 6 | APR 23 | Braves | 26376 | Monday | Night | NO |
| 8 | APR 25 | Braves | 26345 | Wednesday | Night | NO |
| 28 | MAY 30 | Brewers | 25509 | Wednesday | Night | NO |
| 18 | MAY 14 | Snakes | 24312 | Monday | Night | NO |



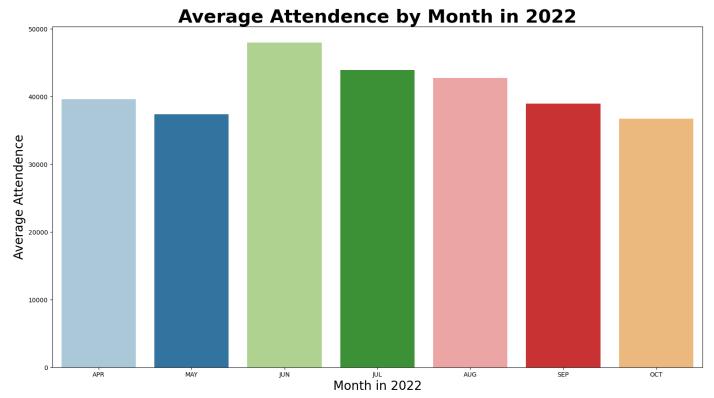
The opponents with the highest average of attended games are cross-town rivals, the Los Angeles Angels, National League opponents, the New York Mets and Washington Nationals. Eight of the ten games with the highest attendance and all ten of the lowest attended games are in the National League. There were 2 sellout games: Pirates and Giants. These results are not surprising since, in 2022, only 16 of 162 regular season games were against the American League. Finally eight of the ten most attended games were promotion games.

Display Average Attendance by Month

```
In [10]: # Count the number of games per month
games_per_month = mlb_df.groupby(['month']).size()
print('Number of Games per Month')
display(games_per_month)

Number of Games per Month
```

```
month
APR
       12
AUG
       15
JUL
       12
JUN
        9
       18
MAY
0CT
         3
SEP
       12
dtype: int64
```



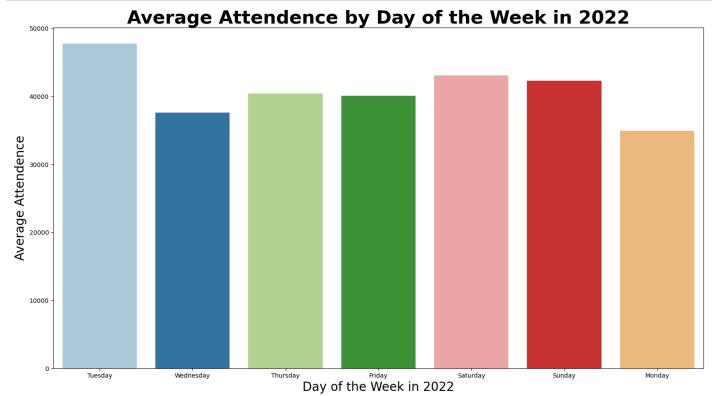
The capacity of Dodger Stadium is 56,000. The month of June is close with around 49,000, but with only nine games played. June and July have the best attendance when school is out for the summer. Attendance starts dropping in August when school is back in session. The season ends in early October, so only three games were played.

Display Average Attendance by Day of the Week

```
In [12]: # Count the number of Day of the Week games
games_per_dow = mlb_df.groupby(['day_of_week']).size()
print('Number of Games per Day of the Week')
display(games_per_dow)

Number of Games per Day of the Week
day_of_week
Friday 13
```

Monday 12 Saturday 13 Sunday 13 Thursday 5 Tuesday 13 Wednesday 12 dtype: int64



During the season, games are played primarily 6 days a week with Thursday being an off day. Tuesday is the day with best attendance and Monday is the worst. That Tuesday has the best attendance is surprising since more people are off of work on the weekends.

Compare Average Attendance With and Without Promotions

It does not matter what the is so I'm combining the promotions into 1 column.

```
In [14]: # Count the number of games with and without promotions
    promo_games = mlb_df.groupby(['promo_game']).size()
    print('Number of Games With and Without Promotions')
    display(promo_games)
```

Number of Games With and Without Promotions

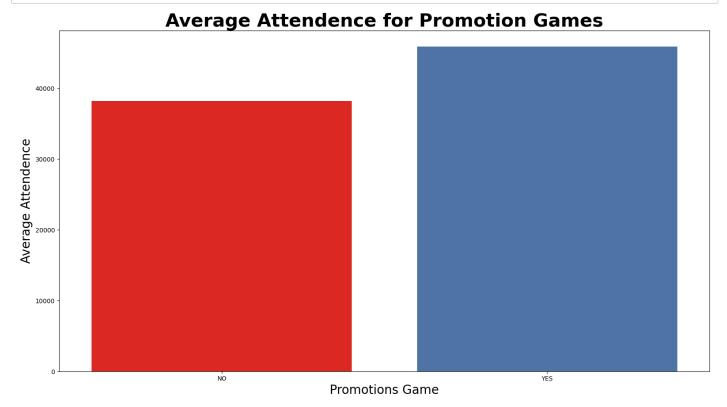
promo_game
NO 51
YES 30
dtype: int64

```
In [15]: # Count the number of games with and without promotions per month
         m_promo_games = mlb_df.groupby(['month','promo_game']).size()
         print('Number of Games With and Without Promotions')
         display(m_promo_games)
         Number of Games With and Without Promotions
                promo_game
         month
                               8
         APR
                NO
                YES
                               4
                               8
         AUG
                NO
                YES
                               7
         JUL
                NO
                               6
                YES
                               6
         JUN
                NO
                               4
                               5
                YES
         MAY
                NO
                              13
                               5
                YES
         OCT
                               3
                NO
         SEP
                NO
                               9
                YES
                               3
         dtype: int64
In [16]: # Count the number of games with and without promotions per day of week
         dow_promo_games = mlb_df.groupby(['day_of_week','promo_game']).size()
         print('Number of Games With and Without Promotions')
         display(dow_promo_games)
         Number of Games With and Without Promotions
         day_of_week promo_game
                      YES
         Friday
                                    13
         Monday
                      NO
                                    11
                      YES
                                     1
         Saturday
                      NO
                                    11
                      YES
                                     2
         Sunday
                      NO
                                    10
                      YES
                                     3
         Thursday
                      NO
                                     3
                      YES
                                     2
         Tuesday
                      NO
                                     5
                      YES
         Wednesday
                      NO
                                    11
```

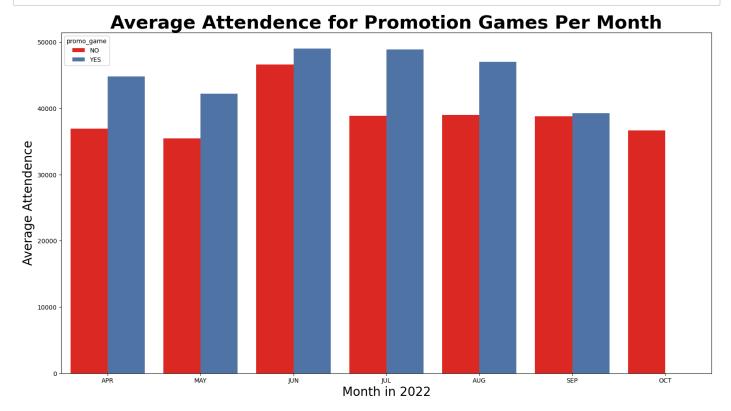
YES

dtype: int64

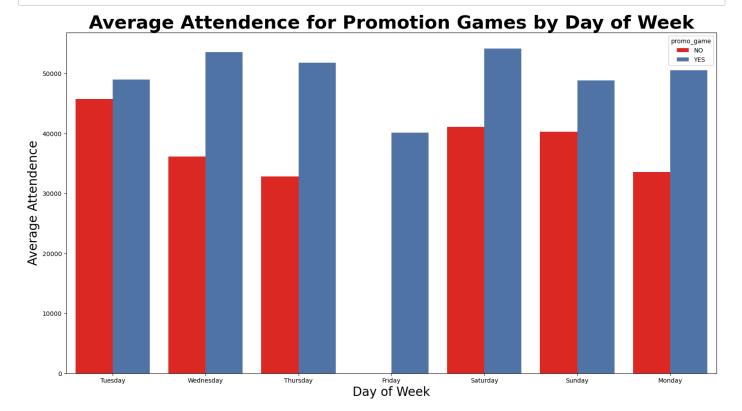
1



While there are more games without promotions (51/30), the average attendance for games associated with promotions is greater. Eight of the ten most attended games were promotion games.



On average, more people attend games when there are promotions. In July, there were six games with promotions and six without promotions, and the attendance was higher with promotions. Finally, October had no promotional games. The attendance number does not consider games by opponents favored by Dodger fans.



No matter which day of the week promotion games increase attendance. Friday's always have promotional games with Friday Night Fireworks. According to the Dodgers website, Tuesdays have Taco Tuesdays which could account for the higher attendance.

3. How the Variables Relate to Each Other - Deep Dive into the Data

- Look at the relationship between numeric (non-catigorical) variables.
- · Look into the relationship between promotions and attendance and compare to the visualizations.

Create a correlation matrix to compare the numeric variables

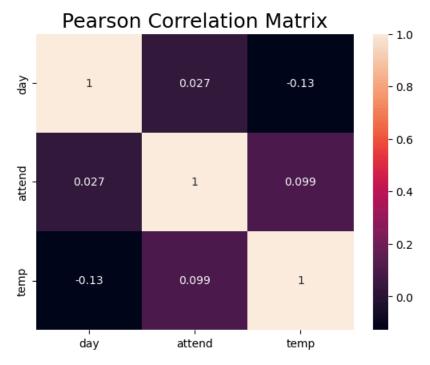
```
In [20]: # Use the heatmap to see the correlation between the numeric variables

# Make a copy of the MLB df
mlb_df1 = mlb_df.copy()

corr_matrix = mlb_df1.corr()

# Heatmap of the correlation matrix
sns.heatmap(corr_matrix, annot = True)
plt.title('Pearson Correlation Matrix', size=18)

plt.show()
```



Commentary

Attendance and temperature are postively correlated and as the season goes on the the increase in temperature would results in increase in attendance. Since Dodger Stadium is outdoors, better weather leads to better attendance. When games are played is decided by Major League Baseball, but when school is not in session, attendance does increase. While both weather and schedule contribute to game attendance, neither can be used to increase attendance because they are not controlled by the Dodgers.

Evaluate the linear relationship between two continuous variables

Removing columns beyond the teams control to focus on promotions and attendance, but keeping the month. Then using Pearson Correllation to see the relationship between these columns and attendance to confirm the information seen in the bar graphs above.

Out[21]:

| | attend | month_APR | month_AUG | month_JUL | month_JUN | month_MAY | month_OCT | month_SEP | day_of_week_Friday | day_of_week_Monda |
|---|--------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|--------------------|-------------------|
| 0 | 56000 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | _ |
| 1 | 29729 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 2 | 28328 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 3 | 31601 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | |
| 4 | 46549 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 5 | 38359 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 6 | 26376 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 7 | 44014 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 8 | 26345 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 9 | 44807 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | |

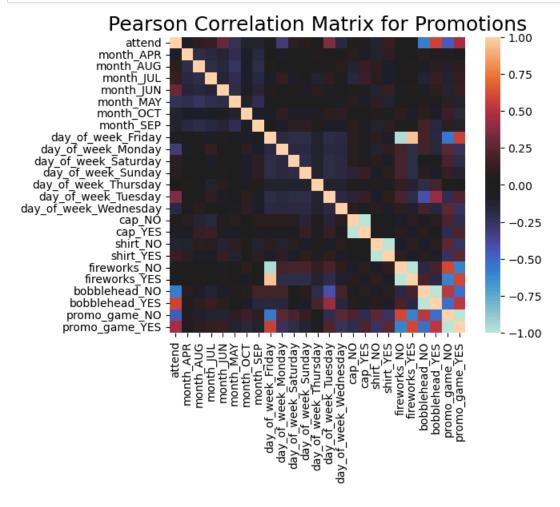
10 rows × 25 columns

4

```
In [22]: # Plot the heatmap again looking at all the variables using Pearson Correlation
dummy_matrix = mlb_dummy_df.corr()

# Heatmap of the correlation matrix
sns.heatmap(dummy_matrix, center = 0, vmin = -1, vmax = 1, square = True)
plt.title('Pearson Correlation Matrix for Promotions', fontsize=18)

plt.show()
```



This visualization is very busy and very little useful information can be gathered from this.

Correlate attendance with month, day of week, and promotions.

Pearson Correlation, Comparing Selected Features to

Out[23]:

| | level_0 | level_1 | 0 |
|----|---------|-----------------------|-----------|
| 0 | attend | attend | 1.000000 |
| 22 | attend | bobblehead_YES | 0.856648 |
| 24 | attend | promo_game_YES | 0.676402 |
| 13 | attend | day_of_week_Tuesday | 0.653025 |
| 4 | attend | month_JUN | 0.478385 |
| 3 | attend | month_JUL | 0.281999 |
| 18 | attend | shirt_YES | 0.241409 |
| 2 | attend | month_AUG | 0.189371 |
| 12 | attend | day_of_week_Thursday | 0.108265 |
| 20 | attend | fireworks_YES | 0.086190 |
| 8 | attend | day_of_week_Friday | 0.067977 |
| 16 | attend | cap_YES | 0.036695 |
| 10 | attend | day_of_week_Saturday | 0.034374 |
| 15 | attend | cap_NO | -0.036695 |
| 11 | attend | day_of_week_Sunday | -0.038145 |
| 19 | attend | fireworks_NO | -0.086190 |
| 1 | attend | month_APR | -0.111949 |
| 17 | attend | shirt_NO | -0.241409 |
| 7 | attend | month_SEP | -0.243549 |
| 6 | attend | month_OCT | -0.277235 |
| 5 | attend | month_MAY | -0.359061 |
| 14 | attend | day_of_week_Wednesday | -0.414261 |
| 9 | attend | day_of_week_Monday | -0.516280 |
| 23 | attend | promo_game_NO | -0.676402 |
| 21 | attend | bobblehead_NO | -0.856648 |

Commentary

The results reinforce the bar graphs above. The summer months and promotional games have a positive correlation and better attendance. The months where the children are back in school have a negative correlation and lower attendence. The attendence by day of week does reflect what is seen in the bar graph. Tuesday has the greatest correlation between the days of the week and attendance. Mondays and Wednesdays are negatively correlated as expected and the weekend while positively correlated falls in the middle. Thursday is an outlier because it is primarily an off day.

Recommendations

To increase attendance at Dodger Stadium, Dodger management should consider these recommendations that are within management's control. Opponents and scheduling decisions are not controlled by individual teams so what is recommended will need to work in conjunction with current season structure.

- The opposing teams with the highest average attendance are the Newe York Met, the Washington Nationals, and cross-twon rivals the Los Angeles Angels. Except for the Angels and teams in the division, you cannot know which teams you will play at home.
- June, July, and August have the greatest average attendance because the children are out of school and people are on vacation.

- The data only lists shirts, caps, bobbleheads, and fireworks as promotions, but there are more promotional nights (Hello Kitty Night, Star Wars Night) not listed in this spreadsheet. Also a wider variety of give aways like team baseball replicas and drawstring bags would add to repeat attendance.
- The Dodgers have one of the largest stadiums with a capacity of 56,000. There were 2 sellout games in 2022, but there also games that had less than half of the seats filled. Many teams, including the Houston Astros, have Flash Sales the week before a game to sell the empty seats at a discount.
- The basic Dodger Dog is \$6.99, a souvenir fountain soda is \$9.99, and Smartwater is \$6.99. It is expensive to eat at a game. Dollor dog nights are very popular and fill the stadium. Money saved on hot dogs can be spent on something else.
- A family of 4 pays \$219 to attend a Dodgers game, the most expensive in the MLB. Many teams have Family 4 packs, consisting of 4 tickets, 4 hot dogs, and 4 sodas at a discounted price. Some 4 packs are as low as \$89. This would be an enticement to attend games during the summer months and the weekends when school is back in session.
- Nothing improves attendance more than having a team with a winning record.

Baseball is generational. A father tells his son about how his father took him to his first baseball game. Baseball is about memories, that create fans that attend games. While the weather and scheduling are not controlled by the team, there are areas that can be used to improve attendance.

References

The Capacities of All MLB Stadiums (https://thesporting.blog/blog/capacities-of-mlb-stadiums)

The 1st Major League Baseball Game (https://www.mlb.com/cut4/the-cincinnati-red-stockings-played-the-first-professional-baseball-game-146-years-ago/c-122238048)

Dodger Promotions 2022 (https://sportscity.com/dodgers-promotions-2022-taco-tuesday-ticket-packages-theme-nights-at-dodger-stadium/)

Cost of Taking Your Family Out to the Ball Game in 2023 (https://www.moneygeek.com/living/analysis/cost-for-family-to-attend-an-mlb-game/)

<u>Dodger Stadium Food and Drink Guide (https://www.californiabychoice.com/home/2022-dodger-stadium-food-and-drink-guide)</u>