

# FACULTY OF COMPUTING AND INFORMATION TECHNOLOGY

# **AACS3013 Database Development and Applications**

# Assignment

# Semester 202401

Programme (Year & Group)	:	Diploma in Software Engineering Year1 Sem 3
Tutorial Group	:	1
Date Submitted	:	5/5/2024

# Team members:

No	Name (Block Letters)	Registration No.	Signature	Marks
1	ELISHA TIONG PEI PEI	23SMD05160	g hot	
2	NATALIE KOA HAO YEE	23SMD01336	dat.	
3	TAN SHIEH LING	23SMD00488	B.	
4	MICHELLE CHIN KOH YING	23SMD05432	Ew.	



#### FACULTY OF COMPUTING AND INFORMATION TECHNOLOGY

#### **Plagiarism Statement**

Read, complete, and sign this statement to be submitted with the written report.

We confirm that we have read and shall comply with all the terms and conditions of TAR University of Management and Technology's plagiarism policy.

We declare that this assignment is free from all forms of plagiarism and for all intents and purposes is my own properly derived work.

Declaration Statement Acknowledged by

No	Name (Block Letters)	Registration No.	Signature	Date
1	ELISHA TIONG PEI PEI	23SMD05160	9 holis	5/5/2024
2	NATALIE KOA HAO YEE	23SMD01336	Nat.	5/5/2024
3	TAN SHIEH LING	23SMD00488	Be.	5/5/2024
4	MICHELLE CHIN KOH YING	23SMD05432	Mw.	5/5/2024

Rating (Task 1, 2, 3, 4, 5, 6, 7) = 1: Very Poor, 2-3: Poor, 4-5: Average, 6-7: Good, 8-10: Excellent

# **Assignment Assessment Form**

Programme: DSFY1S3Member Name: 1. Elisha Tiong Pei Pei2. Natalie Koa Hao Yee3. Tan Shieh Ling4. Michelle Chin Koh Ying

CLO3: Produce database solutions according to the requirements and business scenarios. (P4, PLO3)

CLO4: Demonstrate the ability to solve problems and complete tasks in a given business scenario using a database management software. (C3, PLO6)

Task No.	Task Descriptio ns	Weighta ge	Criteria	1	2	3	4	5	Comment
1 (CLO 3)	Develop Business rules	10%	<ul> <li>Include the required and relevant pairs of business rules.</li> <li>All business rules must be clearly defined, precise, and reflect the policies and procedures of the organization's operational environment.</li> </ul>						
2 (CLO 3)	Develop ERD	10%	<ul> <li>Transform business rules to a relational database model correctly.</li> <li>Correct use of Crow's Foot notations.</li> <li>Include all necessary entities, attributes &amp; relationships.</li> </ul>						
3 (CLO 3)	Develop DBDL	10%	<ul> <li>Correct use of DBDL format as required.</li> <li>All required entities, attributes and relationships correctly shown.</li> <li>Indicate Primary key and Foreign key clearly</li> </ul>						
4 (CLO	Database Design	10%	Correct tables, records and fields designed according to the ERD developed.						
4)	20%	10%	<ul> <li>Enforcement of entity integrity rule &amp; referential integrity rule</li> <li>Appropriate data types, default values and check constraints.</li> </ul>						
5 (CLO 4)	Records (Entries)	10%	Provide sufficient and quality data records.						

			Well-designed records for adequate and logical choices of queries to be performed
6 (CLO 4)	Queries Design 30%	10%	<ul> <li>Flexible query for a variety of inputs. Clear &amp; proper identification of information needs.</li> <li>Apply Accept, Prompt and variable substitution in queries. Flexible query to cater for a variety of inputs, use of multiple tables.</li> </ul>
		10%	<ul> <li>Apply Report Formatting features. Meaningful report handlings. Data values formatted accordingly.</li> <li>Only SELECT statements.</li> </ul>
7 (CLO 4)	Assignment Report	10%	<ul> <li>Comprehensive, clarity and completeness coverage</li> <li>Quality of report presented.</li> <li>Presentation and Q &amp; A</li> </ul>
Assignn	Assignment Marks / 100		

Task Allocations for Group Work (Task 1 to Task 5):

Task No.	Task Descriptions	In-charge Person (1, 2, 3, 4): Explain in details about task done
1 (CLO 3)	Develop Business rules	Person 2: Wrote Rules and Constraint regarding the Entities Relationship as well as the Constraints that the OTAT must abide by.
2 (CLO 3)	Develop ERD	Person 3: Was developed together in conjunction to the Business Rule. Basically, we figured out the entities which are Customer, Staff, Package, Tour_Director, Schedule, Refund, Cancellation and Feedback and their relation to one another.
3 (CLO 3)	Develop DBDL	Person 4: Was completed based on the completed ERD and was assigned attributes accordingly as well as determining the Primary Keys and Foreign Keys for the attributes.
4 (CLO 2)	Database Design: CREATE TABLE Statements	Table Name(s): Staff, Refund, Cancellation     Table Name(s): Modification, Customer, Feedback     Table Name(s): Tour_Allocation, Package, Schedule     Table Name(s): Booking, Tour Director
5 (CLO 2)	Records (Entries): INSERT Statements	<ol> <li>Table Name(s): Staff, Refund, Cancellation</li> <li>Table Name(s): Modification, Customer, Feedback</li> <li>Table Name(s): Tour_Allocation, Package, Schedule</li> <li>Table Name(s): Booking, Tour Director</li> </ol>

# **Table Of Content**

lask 1: Business Rules of the System	გ
1.1 Entities of System	8
1.2 Business rules	9
Task 2: Entity-Relationship Modelling	10
2.1 Entity-Relationship Diagram	10
2.2 Assumptions	11
2.3 Data Dictionary	12
Task 3: Normalization	16
3.1 Attributes of entities with keys	16
Task 4: Create database tables in Oracle	17
4.1 Customer Table	17
4.2 Staff Table	17
4.3 Package Table	17
4.4 Booking Table	18
4.5 Tour_Allocation Table	18
4.6 Tour_Director Table	18
4.7 Modification Table	19
4.8 Feedback Table	19
4.9 Refund Table	19
4.10 Cancellation Table	20
4.11 Schedule Table	20
Task 5: Create records	21
5.1 Customer Table	21
5.2 Staff Table	22
5.3 Package Table	23
5.4 Booking Table	24
5.5 Tour_Allocation Table	25
5.6 Tour_Director Table	26
5.7 Modification Table	28
5.8 Feedback Table	29
5.9 Refund Table	30
5.10 Cancellation Table	31
5.11 Schedule Table	32
Task 6: Create Queries	33
6.1 Query/Report 1: Customer Details with Booking Informations	33
6.2 Query/Report 2: Tour Director Details with Assigned Packages	36
6.3 Query/Report 3: Package Details with Booking Count	39
6.4 Query/Report 4: Customer Bookings by Month	42
6.5 Query/Report 5: Total Refunds Issued	45

6.6 Query/Report 6: Booking History with Cancellations	48
6.7 Query/Report 7: Average Rating of Packages	52
6.8 Query/Report 8: Total Revenue by Month for Specific Year	55
6.9 Query/Report 9: Top 5 Most Booked Packages	58
6.10 Query/Report 10: Customers with Multiples Bookings	61
6.11 Query/Report 11: Feedback Details with Customer Information	64
6.12 Query/Report 12: Packages with No Bookings	67

# **Task 1: Business Rules of the System**

# 1.1 Entities of System

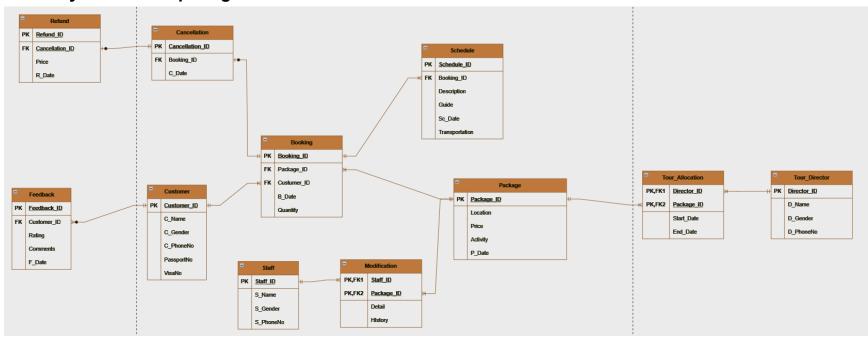
Base (Parent) Table	Transaction (Child) Table	Associative (Bridge) Table (Additional entity created from the original Many-to-Many relations)			
<ul><li>Staff</li><li>Customer</li><li>Tour_Director</li><li>Package</li></ul>	<ul><li>Feedback</li><li>Cancellation</li><li>Refund</li><li>Schedule</li></ul>	<ul><li>Modification</li><li>Booking</li><li>Tour_Allocation</li></ul>			

# 1.2 Business rules

- Each customer can make one or many bookings of tour packages. Each tour package can be booked by one or many customers. (Many to Many)
- Each staff member can modify one or many tour packages. Each tour package can be modified by one or many staff members. (Many to Many)
- Each Tour Director (TD) can be assigned to multiple tour packages. Each tour package can be assigned to one or many Tour Directors (TD). (Many to Many)
- Each booking has one or many schedules of the tour, each schedule is associated with one and only one booking. (One to Many)
- Each customer may or may not provide one or many feedback entries, each feedback entry is associated with one and only one customer. (One to Many)
- Each booking may or may not be cancelled, each cancellation is associated with one and only one booking. (One to One)
- Each cancellation may or may not lead to a refund. Each refund is associated with one and only one cancellation. (One to One)
- Each tour package must have a minimum number of participants before it is confirmed.
- For overseas travel, a valid passport and visa (if applicable) are required for each participant.
- Each tour package has a tour director for local tours and a tour director and assistant tour director for overseas tours.
- At the time of the booking, relevant details of all participants must be provided.
- OTAT ensures that all tour packages meet local and international health and safety standards.
- Customers must follow the health and safety guidelines provided by OTAT during the tour.

# **Task 2: Entity-Relationship Modelling**

# 2.1 Entity-Relationship Diagram



# 2.2 Assumptions

## 1. Cancellation and Refund Policy

- Cancellations made at least 2 weeks prior to the tour departure date are eligible for a full refund.
- Partial refunds may be issued for cancellations made within a specified timeframe.
- Penalties may apply for cancellation made after a certain deadline.

#### 2. Booking Confirmation Process

- Customers need to confirm their bookings within a specified period of time.
- OTAT communicates with customers to confirm their participation.
- Follow-up actions are taken if the minimum participant requirement for a tour package is not met.

## 3. Customized Tour Packages

- Customers can request customized tour packages subject to successful negotiation with OTAT.
- OTAT evaluates and proposes customized itineraries based on customer preferences.

#### 4. Payment Methods and Deadlines

- Payments for booking must be made at least two weeks before the tour departure date.
- Various payment methods are accepted, including credit/debit cards, bank transfers and cash.
- Late payment deadlines and penalties may apply for overdue payments.

#### 5. Passport and Visa Verification

- OTAT collects and verifies passport and visa information for overseas travel.
- Documentation and validation processes are conducted to ensure compliance.

# 2.3 Data Dictionary

Table Name	Attribute Name	Contents	Туре	Format	Range	Required	PK/ FK	FK Referenced Table
Customer	Customer_ID	Customer ID	CHAR(5)	99999	00001-99999	Y	PK	
	C_Name	Customer name	VARCHAR(20)	Xxxxxxx		Y		
	C_Gender	The classification of individuals based on their gender identity.	CHAR(1)	F/M		Y		
	C_PhoneNo	Customer phone number	VARCHAR(10)	+1234567890		Y		
	PassportNo	A unique identifier assigned to a passport document	VARCHAR(20)	Alphanumeric		Y		
	VisaNo	A unique identifier assigned to a visa document	VARCHAR(20)	Alphanumeric		Y		
Staff	Staff_ID	Staff ID	CHAR(5)	99999	00001-99999	Y	PK	
	S_Name	Staff name	VARCHAR(20)	Xxxxxxx		Y		
	S_Gender	The classification of individuals based on their gender identity.	CHAR(1)	F/M		Y		
	S_PhoneNo	Staff phone number	VARCHAR(10)	+1234567890		Y		
Package	Package_ID	Tour package ID	CHAR(5)	99999	00001-99999	Y	PK	
	Activity	Activity of	VARCHAR(50)	Xxxxxxx		Y		

		the packages						
	Location	Location of the tour	VARCHAR(20)	Xxxxxxx		Y		
	Price	Price per person	Number (10,2)	9,999,999.99		Y		
	P_Date	Specific date of the tour package	DATE	DD-MM-YYYY		Y		
Booking	Booking_ID	Booking ID	CHAR(5)	99999	00001-99999	Y	PK	
	Customer_ID	Customer ID	CHAR(5)	99999	00001-99999		FK	Customer
	Package_ID	Tour package ID	CHAR(5)	99999	00001-99999		FK	Package
	B_Date	Tour package booking date	DATE	DD-MM-YYYY		Y		
	Quantity	Number of person that have purchased	CHAR(5)	99999	00001-99999	Y		
Tour_Alloca tion	Director_ID	Tour Director ID	CHAR(5)	99999	00001-99999	Y	PK, FK1	Tour_Directo
	Package_ID	Tour package ID	CHAR(5)	99999	00001-99999	Y	FK, FK2	Package
	Start_Date	The start date of the tour director's duty for the tour.	DATE	DD-MM-YYYY		Y		
	End_Date	The end date of the tour director's duty for the tour.	DATE	DD-MM-YYYY		Y		
Tour_Direct or	Director_ID	Tour Director ID	CHAR(5)	99999	00001-99999	Y	PK	
	D_Name	Tour Director name	VARCHAR(20)	Xxxxxx		Y		
	D_Gender	The classification of individuals	CHAR(1)	F/M		Y		

		based on their gender identity.						
	D_PhoneNo	Tour Director's phone number	VARCHAR(10)	+1234567890		Y		
Modification	Staff_ID	Staff ID	CHAR(5)	99999	00001-99999	Y	PK, FK1	Staff
	Package_ID	Tour package ID	CHAR(5)	99999	00001-99999	Y	PK, FK2	Package
	Detail	The details that have been edited in packages.	VARCHAR(20)	Xxxxxx		Y		
	History	The history that has been stored.	VARCHAR(255)	Xxxxxx		Y		
Feedback	Feedback_ID	Feedback ID	CHAR(5)	99999	00001-99999	Y	PK	
	Customer_ID	Customer ID	CHAR(5)	99999	00001-99999	Y	FK	Customer
	Rating	A numerical or qualitative evaluation given by a customer to indicate their satisfaction level with a service.	CHAR(1)	9	1-5			
	Comments	Comment	VARCHAR(255)	Xxxxxxx				
	F_Date	Feedback date	DATE	DD-MM-YYYY		Y		
Refund	Refund_ID	Refund ID	CHAR(5)	99999	00001-99999	Y	PK	
	Cancellation_I	Cancellation ID	CHAR(5)	99999	00001-99999	Y	FK	Cancellation
	Amount	The total amount should be refunded.	Number (10,2)	9,999,999.99		Y		
	R_Date	Feedback date	DATE	DD-MM-YYYY		Y		

Cancellation	Cancellation_I	Cancellation ID	CHAR(5)	99999	00001-99999	Y	PK	
	Booking_ID	Booking ID	CHAR(5)	99999	00001-99999	Y	FK	Booking
	C_Date	Feedback date	DATE	DD-MM-YYYY		Y		
Schedule	Schedule_ID	Schedule ID	CHAR(5)	99999	00001-99999	Y	PK	
	Booking_ID	Booking ID	CHAR(5)	99999	00001-99999	Y	FK	Booking
	Guide	Name or identifier of the guide or tour director assigned to the schedule.	VARCHAR(20)	Xxxxxx		Y		
	Sc_Date	Feedback date	DATE	DD-MM-YYYY		Y		
	Transportation	Details or identifier of the transportatio n assigned to the schedule	VARCHAR(20)	Xxxxxx		Y		

PK	= Primary Key		
FK	= Foreign Key		
CHAR	= Fixed-length character (1 - 255 characters)		
VARCHAR	= Variable-length character data type (1 - 2,000 characters)		
DATE	= Date ('YYYY-MM-DD')		
NUMBER	= Numeric values. NUMBER (10,2) is used to specify numbers with up to 10 digits, including two digits to the right of the decimal places. Some RDBMS permit the use of a MONEY or CURRENCY data type.		

# **Task 3: Normalization**

# 3.1 Attributes of entities with keys

## 3NF

- 1. Customer (Customer ID, C Name, C Gender, C PhoneNo, PassportNo, VisaNo)
- 2. Staff (Staff ID, S Name, S Gender, S PhoneNo)
- 3. Package (Package ID, Location, Price, P Date)
- 4. Package Activity (Package ID\*, Activity)
- 5. Booking (Booking ID, Customer ID\*, Package ID\*, B Date, Quantity)
- 6. Schedule (Schedule\_ID, Booking\_ID\*, Description, Guide, Sc\_Date, Transportation)
- 7. Tour Director(TD) (<u>Director ID</u>, D Name, D Gender, D PhoneNo)
- 8. Modification (Staff ID\*, Package ID\*, Detail, History)
- 9. Refund (<u>Refund\_ID</u>, Cancellation\_ID\*, Price, R\_Date)
- 10. Cancellation (Cancellation ID, Booking ID\*, C Date)
- 11. Tour Allocation(<u>Director\_ID</u>\*, <u>Package\_ID</u>\*, Start\_Time, End\_Time)
- 12. Feedback (Feedback\_ID, Customer\_ID\*, Rating, Comments, F\_Date)

# Task 4: Create database tables in Oracle

#### 4.1 Customer Table

```
create table Customer (
    Customer_ID char(5)
                          not null,
                                not null,
    C Name
                  varchar(20)
    C Gender
                  char(1)
                                not null,
                               not null,
    C PhoneNo
                  varchar(10)
    PassportNo
                  varchar(20)
                                not null,
    VisaNo
                  varchar(20) not null,
primary key(Customer ID),
constraint chk C Gender check (UPPER(C Gender) in ('M','F'))
);
```

#### 4.2 Staff Table

## 4.3 Package Table

```
create table Package (
     Package ID
                   char(5)
                                 not null,
                                 not null,
not null,
    Activity
                   varchar(50)
                   varchar(50)
    Location
     Price
                   number(10,2)
                                   not null,
                                   not null,
     P Date
                   date
primary key(Package_ID)
);
```

## 4.4 Booking Table

# 4.5 Tour\_Allocation Table

```
create table Tour_Allocation (
    Director_ID char(5) not null,
    Package_ID char(5) not null,
    Start_Date date not null,
    End_Date date not null,
primary key(Director_ID, Package_ID),
foreign key(Director_ID) references Tour_Director(Director_ID),
foreign key(Package_ID) references Package(Package_ID)
);
```

## 4.6 Tour\_Director Table

#### 4.7 Modification Table

#### 4.8 Feedback Table

#### 4.9 Refund Table

## 4.10 Cancellation Table

```
create table Cancellation (
    Cancellation_ID char(5) not null,
    Booking_ID char(5) not null,
    C_Date date not null,
primary key(Cancellation_ID),
foreign key(Booking_ID) references Booking(Booking_ID)
);
```

## 4.11 Schedule Table

# **Task 5: Create records**

#### **5.1 Customer Table**

```
INSERT INTO Customer (Customer_ID, C_Name, C_Gender, C PhoneNo,
PassportNo, VIsaNo) VALUES (1, 'Scotty Rupel', 'M', '0627728324',
'E07643778', '21361946');
INSERT INTO Customer (Customer ID, C Name, C Gender, C PhoneNo,
PassportNo, VIsaNo) VALUES (2, 'Mehetabel Merigon', 'F',
'0284078891', 'X97166441', '61328199');
INSERT INTO Customer (Customer_ID, C_Name, C_Gender, C_PhoneNo,
PassportNo, VIsaNo) VALUES (3, 'Padraic Gillmor', 'F', '0404218841',
'B58833411', '57383387');
INSERT INTO Customer (Customer ID, C Name, C Gender, C PhoneNo,
PassportNo, VIsaNo) VALUES (4, 'Fifi Laughlin', 'M', '0386410575',
'T04481462', '17458183');
INSERT INTO Customer (Customer ID, C Name, C Gender, C PhoneNo,
PassportNo, VIsaNo) VALUES (5, 'Garth Murrill', 'M', '0952871106',
'T61358315', '10276949');
INSERT INTO Customer (Customer ID, C Name, C Gender, C PhoneNo,
PassportNo, VIsaNo) VALUES (6, 'Laverna Terran', 'F', '0716086830',
'X82391186', '60512756');
INSERT INTO Customer (Customer ID, C Name, C Gender, C PhoneNo,
PassportNo, VIsaNo) VALUES (7, 'Corbet Dorkins', 'M', '0354323445',
'L36282979', '35120979');
INSERT INTO Customer (Customer_ID, C_Name, C_Gender, C_PhoneNo,
PassportNo, VIsaNo) VALUES (8, 'Koenraad Gretham', 'M', '0455578651',
'Y21608605', '33417362');
INSERT INTO Customer (Customer ID, C Name, C Gender, C PhoneNo,
PassportNo, VIsaNo) VALUES (9, 'Dorette Riguard', 'F', '0107592002',
'W85005698', '44982463');
INSERT INTO Customer (Customer_ID, C_Name, C_Gender, C_PhoneNo,
PassportNo, VIsaNo) VALUES (10, 'Hyacinthie Arntzen', 'F',
'0156642947', 'B38825159', '97717571');
```

#### 5.2 Staff Table

```
INSERT INTO Staff (Staff ID, S Name, S Gender, S PhoneNO) VALUES (1,
'Jeanine Mallett', 'F', '0102555844');
INSERT INTO Staff (Staff ID, S Name, S Gender, S PhoneNO) VALUES (2,
'Kacie Blas', 'F', '0376928256');
INSERT INTO Staff (Staff ID, S Name, S Gender, S PhoneNO) VALUES (3,
'Cy Ottey', 'M', '0952214966');
INSERT INTO Staff (Staff ID, S Name, S Gender, S PhoneNO) VALUES (4,
'Marje Ritchie', 'F', '0932141991');
INSERT INTO Staff (Staff ID, S Name, S Gender, S PhoneNO) VALUES (5,
'Buckie Luke', 'M', '0568343555');
INSERT INTO Staff (Staff ID, S Name, S Gender, S PhoneNO) VALUES (6,
'Simeon Loftin', 'M', '0689310078');
INSERT INTO Staff (Staff ID, S Name, S Gender, S PhoneNO) VALUES (7,
'Caitlin Volante', 'M', '0542393260');
INSERT INTO Staff (Staff_ID, S_Name, S_Gender, S_PhoneNO) VALUES (8,
'Field Bilbrey', 'M', '0253454015');
INSERT INTO Staff (Staff ID, S Name, S Gender, S PhoneNO) VALUES (9,
'Ted Burstow', 'F', '0188443547');
INSERT INTO Staff (Staff ID, S Name, S Gender, S PhoneNO) VALUES (10,
'Barby Tripon', 'M', '0301837524');
```

## 5.3 Package Table

```
INSERT INTO Package (Package ID, Activity, Location, Price, P Date)
VALUES (1, 'Island Hopping', 'Langkawi, Malaysia', '1500.00',
'21-AUG-2023');
INSERT INTO Package (Package ID, Activity, Location, Price, P_Date)
VALUES (2, 'Cultural Exploration', 'Kyoto, Japan', '3000.00',
'16-MAR-2022');
INSERT INTO Package (Package ID, Activity, Location, Price, P Date)
VALUES (3, 'Safari Adventure', 'Kruger National Park, South Africa',
'5000.00', '03-SEP-2022');
INSERT INTO Package (Package ID, Activity, Location, Price, P Date)
VALUES (4, 'Rainforest Trekking', 'Taman Negara, Pahang, Malaysia',
'500.00', '22-JUL-2021');
INSERT INTO Package (Package ID, Activity, Location, Price, P Date)
VALUES (5, 'City Sightseeing', 'Kuala Lumpur, Malaysia', '300.00',
'21-JUL-2022');
INSERT INTO Package (Package ID, Activity, Location, Price, P Date)
VALUES (6, 'Beach Relaxation', 'Penang Island, Malaysia', '700.00',
'12-AUG-2021');
INSERT INTO Package (Package ID, Activity, Location, Price, P Date)
VALUES (7, 'Scuba Diving', 'Maldives', '4500.00', '02-FEB-2022');
INSERT INTO Package (Package ID, Activity, Location, Price, P Date)
VALUES (8, 'Skiing', 'Hokkaido, Japan', '6000.00', '12-FEB-2023');
INSERT INTO Package (Package ID, Activity, Location, Price, P Date)
VALUES (9, 'River Cruise', 'Kinabatangan River, Sabah, Malaysia',
'400.00', '08-JUL-2021');
INSERT INTO Package (Package ID, Activity, Location, Price, P Date)
VALUES (10, 'Historical Tour', 'Athens, Greece', '5500.00',
'09-MAR-2023');
```

## 5.4 Booking Table

```
INSERT INTO Booking (Booking ID, Customer ID, Package ID, B Date,
Quantity) VALUES (1, 4, 8, '11-OCT-2022', '6');
INSERT INTO Booking (Booking ID, Customer ID, Package ID, B Date,
Quantity) VALUES (2, 3, 10, '04-DEC-2022', '1');
INSERT INTO Booking (Booking ID, Customer ID, Package ID, B Date,
Quantity) VALUES (3, 5, 7, '06-DEC-2021', '6');
INSERT INTO Booking (Booking ID, Customer ID, Package ID, B Date,
Quantity) VALUES (4, 1, 2, '23-JAN-2022', '1');
INSERT into Booking (Booking_ID, Customer_ID, Package_ID, B_Date,
Quantity) VALUES (5, 2, 7, '12-JUN-2021', '1');
INSERT INTO Booking (Booking_ID, Customer_ID, Package_ID, B_Date,
Quantity) VALUES (6, 1, 3, '14-JUL-2022', '9');
INSERT INTO Booking (Booking ID, Customer ID, Package ID, B Date,
Quantity) VALUES (7, 5, 9, '12-MAY-2021', '6');
INSERT INTO Booking (Booking ID, Customer ID, Package ID, B Date,
Quantity) VALUES (8, 3, 2, '07-SEP-2021', '1');
INSERT INTO Booking (Booking ID, Customer ID, Package ID, B Date,
Quantity) VALUES (9, 1, 5, '26-APR-2022', '7');
INSERT INTO Booking (Booking ID, Customer ID, Package ID, B Date,
Quantity) VALUES (10, 4, 7, '11-JUL-2021', '8');
INSERT INTO Booking (Booking ID, Customer ID, Package ID, B Date,
Quantity) VALUES (11, 3, 2, '11-JAN-2022', '5');
```

## 5.5 Tour Allocation Table

```
INSERT INTO Tour Allocation (Director ID, Package ID, Start Date,
End Date) VALUES (1, 5, '21-JUL-2022', '24-JUL-2022');
INSERT INTO Tour Allocation (Director ID, Package_ID, Start_Date,
End Date) VALUES (2, 3, '03-SEP-2022', '06-SEP-2022');
INSERT INTO Tour Allocation (Director ID, Package ID, Start Date,
End Date) VALUES (3, 6, '12-AUG-2021', '15-AUG-2021');
INSERT INTO Tour Allocation (Director ID, Package ID, Start Date,
End Date) VALUES (4, 10, '09-MAR-2023', '12-MAR-2023');
INSERT INTO Tour_Allocation (Director_ID, Package_ID, Start_Date,
End Date) VALUES (5, 8, '12-FEB-2023', '15-FEB-2023');
INSERT INTO Tour_Allocation (Director_ID, Package_ID, Start_Date,
End Date) VALUES (6, 2, '16-MAR-2022', '19-MAR-2022');
INSERT INTO Tour Allocation (Director ID, Package ID, Start Date,
End Date) VALUES (7, 9, '08-JUL-2021', '11-JUL-2021');
INSERT INTO Tour Allocation (Director ID, Package ID, Start Date,
End_Date) VALUES (8, 1, '21-AUG-2023', '24-AUG-2023');
INSERT INTO Tour Allocation (Director ID, Package ID, Start Date,
End Date) VALUES (9, 7, '02-FEB-2022', '05-FEB-2022');
INSERT INTO Tour Allocation (Director ID, Package ID, Start Date,
End Date) VALUES (10, 4, '22-JUL-2021', '25-JUL-2021');
INSERT INTO Tour Allocation (Director ID, Package ID, Start Date,
End Date) VALUES (5, 3, '03-SEP-2022', '06-SEP-2022');
```

## 5.6 Tour\_Director Table

```
INSERT INTO Tour Director (Director ID, D Name, D Gender, D PhoneNo)
VALUES (1, 'Cherin Pfiffer', 'F', '0326205640');
INSERT INTO Tour Director (Director ID, D Name, D Gender, D PhoneNo)
VALUES (2, 'Olivette Houlridge', 'F', '0685540603');
INSERT INTO Tour Director (Director ID, D Name, D Gender, D PhoneNo)
VALUES (3, 'Bondon Hammerberger', 'M', '0574892004');
INSERT INTO Tour Director (Director ID, D Name, D Gender, D PhoneNo)
VALUES (4, 'Grata Garriock', 'F', '0959300825');
INSERT INTO Tour_Director (Director_ID, D_Name, D_Gender, D_PhoneNo)
VALUES (5, 'Ruby Coslett', 'F', '0492021686');
INSERT INTO Tour_Director (Director_ID, D_Name, D_Gender, D_PhoneNo)
VALUES (6, 'Austen Gonzalez', 'F', '0735920090');
INSERT INTO Tour Director (Director ID, D Name, D Gender, D PhoneNo)
VALUES (7, 'Kirsten Reekie', 'M', '0171164996');
INSERT INTO Tour Director (Director ID, D Name, D Gender, D PhoneNo)
VALUES (8, 'Rosa Gawthorp', 'F', '0526436046');
INSERT INTO Tour Director (Director ID, D Name, D Gender, D PhoneNo)
VALUES (9, 'Rafa Raphael', 'M', '0861458537');
INSERT INTO Tour Director (Director ID, D Name, D Gender, D PhoneNo)
VALUES (10, 'Filide Longstaff', 'F', '0251392482');
INSERT INTO Tour Director (Director ID, D Name, D Gender, D PhoneNo)
VALUES (11, 'Evangeline Raff', 'F', '0782045712');
INSERT INTO Tour_Director (Director_ID, D_Name, D Gender, D PhoneNo)
VALUES (12, 'Cassia Delafoy', 'F', '0367921014');
INSERT INTO Tour Director (Director ID, D Name, D Gender, D PhoneNo)
VALUES (13, 'Thadeus Parkins', 'M', '0654389271');
INSERT INTO Tour Director (Director ID, D Name, D Gender, D PhoneNo)
VALUES (14, 'Verena Dempster', 'F', '0935612847');
```

INSERT INTO Tour\_Director (Director\_ID, D\_Name, D\_Gender, D\_PhoneNo)
VALUES (15, 'Aurelia Meadowcroft', 'F', '0418279065');

#### 5.7 Modification Table

```
INSERT INTO Modification (Staff ID, Package ID, Detail, History)
VALUES (6, '5', 'Adjusted price to RM300.00', 'Price adjustment made
on 10/03/2022');
INSERT INTO Modification (Staff ID, Package ID, Detail, History)
VALUES (4, '7', 'Updated tour guide information', 'Guide details
updated on 20/12/2021');
INSERT INTO Modification (Staff ID, Package ID, Detail, History)
VALUES (7, '3', 'Included guided nature walk activity', 'Nature walk
inclusion on 25/06/2022');
INSERT INTO Modification (Staff ID, Package ID, Detail, History)
VALUES (9, '1', 'Change departure date to 21/08/2023', 'Date
modification recorded on 10/01/2023');
INSERT INTO Modification (Staff ID, Package ID, Detail, History)
VALUES (2, '10', 'Updated transportation details', 'Transportation
information updated on 22/02/2023');
INSERT INTO Modification (Staff ID, Package ID, Detail, History)
VALUES (10, '9', 'Added wildlife spotting excursion', 'Wildlife
spotting activity added on 20/03/2021');
INSERT INTO Modification (Staff ID, Package ID, Detail, History)
VALUES (2, '6', 'Included snorkeling excursion', 'Snorkeling activity
added on 15/05/2021');
INSERT INTO Modification (Staff ID, Package ID, Detail, History)
VALUES (5, '7', 'Adjusted diving schedule for better weather
conditions', 'Schedule adjustment on 01/02/2022');
INSERT INTO Modification (Staff ID, Package ID, Detail, History)
VALUES (9, '4', 'Updated activity schedule', 'Activity schedule
updated on 28/05/2021');
INSERT INTO Modification (Staff ID, Package ID, Detail, History)
VALUES (6, '2', 'Adjusted itinerary to include traditional tea
ceremony', 'Tea ceremony added on 10/11/2021');
INSERT INTO Modification (Staff ID, Package ID, Detail, History)
VALUES (2, '8', 'Included ski lesson with certified instructor', 'Ski
lesson added on 15/09/2022');
```

#### 5.8 Feedback Table

```
INSERT INTO Feedback (Feedback ID, Customer ID, Rating, Comments,
F Date) VALUES (1, 4, 5, 'The tour was amazing, highly recommended!',
'12-FEB-2022');
INSERT INTO Feedback (Feedback ID, Customer ID, Rating, Comments,
F Date) VALUES (2, 3, 4, 'Great experience overall, but could improve
on transportation.', '30-MAR-2022');
INSERT INTO Feedback (Feedback ID, Customer ID, Rating, Comments,
F Date) VALUES (3, 4, 5, 'The guide was very knowledgeable and
friendly', '20-FEB-2023');
INSERT INTO Feedback (Feedback ID, Customer ID, Rating, Comments,
F Date) VALUES (4, 5, 3, 'Enjoyed the activities, but the
accommodation could be better.', '10-FEB-2022');
INSERT INTO Feedback (Feedback ID, Customer ID, Rating, Comments,
F Date) VALUES (5, 2, 5, 'The tour exceeded my expectations,
especially the food!', '15-FEB-2022');
INSERT INTO Feedback (Feedback ID, Customer ID, Rating, Comments,
F Date) VALUES (6, 5, 2, 'Disappointed with the lack of communication
regarding itinerary changes.', '20-JUL-2021');
INSERT INTO Feedback (Feedback ID, Customer ID, Rating, Comments,
F Date) VALUES (7, 1, 4, 'Had a fantastic time, but the tour felt
rushed at times.', '1-APR-2022');
INSERT INTO Feedback (Feedback ID, Customer ID, Rating, Comments,
F Date) VALUES (8, 3, 4, 'The scenery was breathtaking, worth every
penny!', '20-MAR-2023');
INSERT INTO Feedback (Feedback ID, Customer ID, Rating, Comments,
F Date) VALUES (9, 4, 3, 'Encountered some issues with the booking
process, but staff were helpful in resolving them.', '20-FEB-2023');
INSERT INTO Feedback (Feedback ID, Customer ID, Rating, Comments,
F Date) VALUES (10, 2, 3, 'Average experience, expected more for the
price.', '17-FEB-2022');
INSERT INTO Feedback (Feedback ID, Customer ID, Rating, Comments,
F Date) VALUES (11, 5, 3, 'The whole trip was very rushed.',
'18-JUL-2021');
```

#### 5.9 Refund Table

```
INSERT INTO Refund (Refund ID, Cancellation ID, Amount, R Date)
VALUES (1, 3, '3000.00', '07-FEB-2022');
INSERT INTO Refund (Refund ID, Cancellation ID, Amount, R Date)
VALUES (2, 7, '15000.00', '04-FEB-2022');
INSERT INTO Refund (Refund ID, Cancellation ID, Amount, R Date)
VALUES (3, 9, '4500.00', '03-JUL-2021');
INSERT INTO Refund (Refund ID, Cancellation ID, Amount, R Date)
VALUES (4, 2, '27000.00', '27-DEC-2021');
INSERT INTO Refund (Refund_ID, Cancellation_ID, Amount, R_Date)
VALUES (5, 11, '36000.00', '10-NOV-2022');
INSERT INTO Refund (Refund ID, Cancellation ID, Amount, R Date)
VALUES (6, 1, '45000.00', '05-AUG-2022');
INSERT INTO Refund (Refund ID, Cancellation ID, Amount, R Date)
VALUES (7, 10, '2400.00', '02-JUN-2021');
INSERT INTO Refund (Refund ID, Cancellation ID, Amount, R Date)
VALUES (8, 6, '2100.00', '22-MAY-2022');
INSERT INTO Refund (Refund ID, Cancellation ID, Amount, R Date)
VALUES (9, 5, '5500.00', '23-JAN-2023');
INSERT INTO Refund (Refund ID, Cancellation ID, Amount, R Date)
VALUES (10, 8, '36000.00', '03-AUG-2021');
INSERT INTO Refund (Refund ID, Cancellation ID, Amount, R Date)
VALUES (11, 4, '3000.00', '30-SEP-2021');
```

#### 5.10 Cancellation Table

```
INSERT INTO Cancellation (Cancellation ID, Booking ID, C Date) VALUES
(1, 6, '30-JUL-2022');
INSERT INTO Cancellation (Cancellation ID, Booking ID, C Date) VALUES
(2, 3, '22-DEC-2021');
INSERT INTO Cancellation (Cancellation ID, Booking ID, C Date) VALUES
(3, 4, '30-JAN-2022');
INSERT INTO Cancellation (Cancellation ID, Booking ID, C Date) VALUES
(4, 8, '23-SEP-2021');
INSERT INTO Cancellation (Cancellation ID, Booking ID, C Date) VALUES
(5, 2, '19-JAN-2023');
INSERT INTO Cancellation (Cancellation ID, Booking ID, C Date) VALUES
(6, 9, '15-MAY-2022');
INSERT INTO Cancellation (Cancellation ID, Booking ID, C Date) VALUES
(7, 11, '27-JAN-2022');
INSERT INTO Cancellation (Cancellation ID, Booking ID, C Date) VALUES
(8, 10, '30-JUL-2021');
INSERT INTO Cancellation (Cancellation ID, Booking ID, C Date) VALUES
(9, 5, '28-JUN-2021');
INSERT INTO Cancellation (Cancellation ID, Booking ID, C Date) VALUES
(10, 7, '28-MAY-2021');
INSERT INTO Cancellation (Cancellation ID, Booking ID, C Date) VALUES
(11, 1, '04-NOV-2022');
```

#### 5.11 Schedule Table

```
INSERT INTO Schedule (Schedule ID, Booking ID, Guide, Sc Date,
Transportation) VALUES (1, 5, 'Cherin Pfiffer', '02-FEB-2022',
'Ferry');
INSERT INTO Schedule (Schedule ID, Booking ID, Guide, Sc Date,
Transportation) VALUES (2, 4, 'Grata Garriock', '16-MAR-2022', 'Tour
Bus');
INSERT INTO Schedule (Schedule ID, Booking ID, Guide, Sc Date,
Transportation) VALUES (3, 7, 'Kirsten Reekie', '08-JUL-2021',
'Boat');
INSERT INTO Schedule (Schedule ID, Booking ID, Guide, Sc Date,
Transportation) VALUES (4, 2, 'Olivette Houlridge', '09-MAR-2023',
'Ferry');
INSERT INTO Schedule (Schedule ID, Booking ID, Guide, Sc Date,
Transportation) VALUES (5, 3, 'Grata Garriock', '02-FEB-2022', 'Tour
Bus');
INSERT INTO Schedule (Schedule ID, Booking ID, Guide, Sc Date,
Transportation) VALUES (6, 6, 'Austen Gonzalez', '03-SEP-2022',
'Boat');
INSERT INTO Schedule (Schedule ID, Booking ID, Guide, Sc Date,
Transportation) VALUES (7, 9, 'Rafa Raphael', '21-JUL-2022', 'Tour
Bus');
INSERT INTO Schedule (Schedule ID, Booking ID, Guide, Sc Date,
Transportation) VALUES (8, 1, 'Cherin Pfiffer', '12-FEB-2023', 'Tour
Bus');
INSERT INTO Schedule (Schedule ID, Booking ID, Guide, Sc Date,
Transportation) VALUES (9, 10, 'Filide Longstaff', '02-FEB-2022',
'Dive Boats');
INSERT INTO Schedule (Schedule ID, Booking ID, Guide, Sc Date,
Transportation) VALUES (10, 11, 'Bondon Hammerberg', '16-MAR-2022',
'Tour Bus');
INSERT INTO Schedule (Schedule ID, Booking ID, Guide, Sc Date,
Transportation) VALUES (11, 8, 'Austen', '16-MAR-2022', 'Tour Bus');
```

# **Task 6: Create Queries**

# 6.1 Query/Report 1: Customer Details with Booking Informations

**Purpose:** This query retrieves customer details along with the booking information to understand which customers have booked which packages.

#### **Importance:**

This query is essential for the company to gain insights into customer behavior and preferences. By analyzing the booking information, the company can:

- 1. Understand customer preferences: By examining the booking information, the company can understand the preferences of individual customers and tailor their offerings accordingly.
- 2. Optimize resource allocation: By analyzing the booking information, the company can optimize resource allocation and ensure that they have enough resources to meet customer demand.
- 3. Monitor sales trends: By analyzing the booking information over time, the company can monitor sales trends and identify any seasonal patterns or fluctuations.

The importance of this query lies in its ability to provide valuable insights into customer behavior and preferences, which can help the company make informed decisions and optimize their offerings. By prompting the user for input, the query also allows for customization, enabling the user to filter the results based on specific criteria such as customer name and date range. This flexibility makes the query a powerful tool for analyzing booking information and understanding customer behavior.

#### Query:

```
-- Prompt for user input
ACCEPT CustomerName PROMPT 'Enter Customer Name: '
ACCEPT StartDate PROMPT 'Enter Start Date (dd/mm/yyyy): '
ACCEPT EndDate PROMPT 'Enter End Date (dd/mm/yyyy): '
-- Set up the environment
SET linesize 120
SET pagesize 35
-- Set the date format for the session
ALTER SESSION SET NLS DATE FORMAT = 'dd/mm/yyyy';
-- Define column formats and headings
COLUMN C Name FORMAT A20 HEADING "Name";
COLUMN C Gender FORMAT A7 HEADING "Gender";
COLUMN C PhoneNo FORMAT All HEADING "Phone No";
COLUMN Booking ID FORMAT A15 HEADING "Booking Id";
COLUMN Activity FORMAT A25 HEADING "Package Activity";
COLUMN B Date FORMAT A12 HEADING "Booking Date";
-- Set up report title and page numbering
TTITLE CENTER 'Booking Information' -
RIGHT 'Page No: ' FORMAT 999 SQL.PNO SKIP 2
-- Set up a break on the customer name
BREAK ON C Name ON C Gender ON C PhoneNo SKIP 1
-- Select statement with optional filtering based on user input
SELECT
     C.C Name,
     C.C Gender,
     C.C PhoneNo,
     B.Booking ID,
     P.Activity,
     B.B Date
FROM
     Customer C
JOIN
     Booking B ON C.Customer ID = B.Customer ID
JOIN
     Package P ON B.Package ID = P.Package ID
WHERE
     (C.C Name = '&CustomerName' OR '&CustomerName' IS NULL)
```

```
AND B.B_Date BETWEEN TO_DATE('&StartDate') AND TO_DATE('&EndDate')
ORDER BY
B_Date;

-- Clear formatting and titles
CLEAR COLUMNS
CLEAR BREAKS
TTITLE OFF
```

#### Sample Output: screenshot

```
SQL> start "C:\Database Assignment\Query\Query 1.txt"
Enter Customer Name: Laverna Terran
Enter Start Date (dd/mm/yyyy): 01/01/2022
Enter End Date (dd/mm/yyyy): 30/06/2022
 Session altered.
                                       (C.C_Name = '&CustomerName' OR '&CustomerName' IS NULL)
(C.C_Name = 'Laverna Terran' OR 'Laverna Terran' IS NULL)
AND B.B_Date BETWEEN TO_DATE('&StartDate') AND TO_DATE('&EndDate')
AND B.B_Date BETWEEN TO_DATE('01/01/2022') AND TO_DATE('30/06/2022')
old 15:
new 15:
old 16:
new 16:
                                                                                                                          Booking Information
                                                                                                                                                                                                                                                               Page No:
                                                  Gender Phone No
                                                                                                  Booking Id
                                                                                                                                        Package Activity
                                                                                                                                                                                                      Booking Date
 Name
 Laverna Terran
                                                                      0716086830
                                                                                                  245
                                                                                                                                         Historical Tour
                                                                                                                                                                                                      12/01/2022
                                                                                                                                        Historical lour
Cultural Exploration
Safari Adventure
Skiing
City Sightseeing
Skiing
Historical Tour
                                                                                                                                                                                                     12/01/2022
03/03/2022
15/03/2022
25/03/2022
21/04/2022
26/05/2022
24/06/2022
                                                                                                  481
                                                                                                  483
466
220
50
48
7 rows selected.
```

35

## 6.2 Query/Report 2: Tour Director Details with Assigned Packages

**Purpose:** This query helps to monitor tour director's assignments by retrieving details of tour directors along with the packages they are assigned to.

#### Importance:

This query retrieves tour director details along with assigned packages, serves several important purposes for the company:

- 1. Monitoring Tour Directors' Assignments: By listing tour directors and their assigned packages, the company gains insights into the workload distribution among tour directors. This allows them to ensure fair distribution of assignments and prevent overloading of any particular director.
- 2. Resource Management: Understanding which directors are assigned to which packages helps in resource allocation and management. It allows the company to efficiently utilize the skills and expertise of each director based on the nature of the packages.
- 3. Quality Assurance: By monitoring the assignments of tour directors, the company can ensure that each package is managed by a suitable and capable director. This contributes to maintaining the quality of services provided to customers.
- 4. Customer Satisfaction: The query indirectly contributes to customer satisfaction by ensuring that packages are managed effectively by experienced and competent directors. Satisfied customers are more likely to become repeat customers and recommend the company to others.
- 5. Decision Making: The insights obtained from the query can inform strategic decision-making processes within the company. For example, it can help in identifying areas where additional training or support may be needed for tour directors, or in planning future package offerings based on directors' expertise and availability.

Overall, this query plays a crucial role in optimizing operations, enhancing service quality, and ultimately, improving customer satisfaction for the company.

#### Query:

```
-- Prompt for user input
ACCEPT DirectorName PROMPT 'Enter Director Name (leave blank to list
all the directors with assigned packages): '
-- Set up the environment
SET linesize 120
SET pagesize 35
-- Set the date format for the session
ALTER SESSION SET NLS DATE FORMAT = 'dd/mm/yyyy';
-- Define column formats and headings
COLUMN D Name FORMAT A20 HEADING "Director Name";
COLUMN D Gender FORMAT A7 HEADING "Gender";
COLUMN D PhoneNo FORMAT All HEADING "Phone No";
COLUMN Activity FORMAT A25 HEADING "Package Activity";
COLUMN Location FORMAT A40 HEADING "Package Location";
-- Set up report title and page numbering
TTITLE CENTER 'Tour Director Detail with Assigned Packages' -
RIGHT 'Page No: ' FORMAT 999 SQL.PNO SKIP 2
-- Set up a break on the director name
BREAK ON D Name ON D Gender ON D PhoneNo SKIP 2
-- Select statement with optional filtering based on user input
SELECT
   td.D Name,
   td.D Gender,
   td.D PhoneNo,
   P.Activity,
   P.Location
FROM
   Tour Director td
JOIN
   Tour Allocation ta ON td.Director ID = ta.Director ID
   Package P ON ta.Package ID = P.Package ID
WHERE
    (td.D Name = '&DirectorName' OR '&DirectorName' IS NULL);
-- Clear formatting and titles
CLEAR COLUMNS
```

# CLEAR BREAKS TTITLE OFF

#### 6.3 Query/Report 3: Package Details with Booking Count

**Purpose:** The purpose of this query is to provide insights into the popularity of different packages offered by the company. By counting the total number of bookings for each package, the company can identify which packages are the most popular and which ones may need to be modified or discontinued.

#### **Importance:**

- 1. Strategic Decision Making: The query provides critical data on the number of bookings for each package, which is essential for strategic decision-making. By understanding which packages are most popular, the company can make informed decisions about marketing strategies, resource allocation, and capacity planning.
- 2. Customer Insights: By analyzing the booking trends, the company can gain insights into customer behavior and preferences. This can lead to improved customer satisfaction through tailored experiences and personalized communication.
- 3. Operational Efficiency: Knowing the popularity of different packages allows the company to optimize its operations. For example, less popular packages might be scheduled during off-peak times or combined with other activities to improve efficiency.
- 4. Inventory Management: The report can help manage the inventory of resources required for each package. High-demand packages may necessitate more resources, while low-demand packages might require fewer resources, reducing waste and costs.
- 5. Market Analysis: The data can be used for competitive analysis, helping the company understand its position in the market relative to competitors. It can also reveal trends that may influence future package development.
- 6. Financial Forecasting: Accurate booking data is crucial for financial forecasting. The company can predict future revenue based on past booking trends and adjust financial plans accordingly.

In summary, the insights provided by this query are vital for various aspects of the company's operations, from marketing and sales to finance and customer service. Regular analysis of booking data ensures that the company remains agile and responsive to market demands, ultimately contributing to its long-term success and sustainability.

#### Query:

```
-- Prompt for user input
ACCEPT PackageID PROMPT 'Enter Package ID(leave blank to list all the
packages): '
-- Set up the environment
SET linesize 120
SET pagesize 35
-- Set the date format for the session
ALTER SESSION SET NLS DATE FORMAT = 'dd/mm/yyyy';
-- Define column formats and headings
COLUMN Package ID FORMAT A12 HEADING "Package Id";
COLUMN Activity FORMAT A20 HEADING "Package Activity";
COLUMN Location FORMAT A38 HEADING "Package Location";
COLUMN Price FORMAT 999999.99 HEADING "Price (RM)";
COLUMN Total Booking FORMAT A15 HEADING "Total Booking";
-- Set up report title and page numbering
TTITLE CENTER 'Total Number of Bookings for Each Packages'-
RIGHT 'Page No: ' FORMAT 999 SQL.PNO SKIP 2
-- Set up a break on the package id
BREAK ON Package ID SKIP 2
-- Select statement with optional filtering based on user input
SELECT
     P.Package ID,
     P.Activity,
     P.Location,
     P.Price,
     COUNT (B.Booking ID) AS "Total Booking"
FROM
     Package P
LEFT JOIN
     Booking B ON P.Package ID = B.Package ID
GROUP BY
     P.Package_ID,
     P.Activity,
     P.Location,
     P.Price
HAVING
     (P.Package ID = '&PackageID' OR '&PackageID' IS NULL)
ORDER BY
```

### P.Package\_ID;

-- Clear formatting and titles CLEAR COLUMNS CLEAR BREAKS TTITLE OFF

	SQL> start "C:\Database Assignment\Query\Query 3.txt" Enter Package ID(leave blank to list all the packages):								
Session alte	red.								
old 17: new 17:									
		Total Number of Bookings for Each	Packages		Page No: 1				
Package Id	Package Activity	Package Location	Price (RM)	Total Booking					
1	Island Hopping	Langkawi, Malaysia	1500.00	0					
10	Historical Tour	Athens, Greece	5500.00	78					
2	Cultural Exploration	Kyoto, Japan	3000.00	74					
3	Safari Adventure	Kruger National Park, South Africa	5000.00	64					
4	Rainforest Trekking	Taman Negara, Pahang, Malaysia	500.00	0					
5	City Sightseeing	Kuala Lumpur, Malaysia	300.00	53					
6	Beach Relaxation	Penang Island, Malaysia	700.00	0					
7	Scuba Diving	Maldives	4500.00	87					
8	Skiing	Hokkaido, Japan	6000.00	71					
9	River Cruise	Kinabatangan River, Sabah, Malaysia	400.00	63					
10 rows sele	cted.								

#### 6.4 Query/Report 4: Customer Bookings by Month

**Purpose:** To analyze customer bookings by month to understand booking trends.

#### **Importance:**

This query analyzes customer bookings by month, serves several important purposes for the company:

- 1. Understanding Booking Trends: By analyzing customer bookings on a monthly basis, the company gains valuable insights into booking trends over time. This information helps them understand which months are typically busier or slower in terms of bookings, allowing them to adjust marketing strategies, pricing, and resource allocation accordingly.
- 2. Forecasting and Planning: By identifying patterns in booking trends, the company can better forecast future demand and plan their operations more effectively. For example, if certain months consistently show higher booking counts, the company can allocate more resources or launch promotional campaigns during those periods to capitalize on increased demand.
- 3. Optimizing Resource Allocation: Understanding booking trends allows the company to optimize resource allocation, such as staffing levels, inventory management, and tour scheduling. By aligning resources with expected demand, the company can avoid underutilization or overburdening of resources, thereby improving operational efficiency.
- 4. Customer Experience Enhancement: By anticipating peak booking periods, the company can ensure that they are adequately prepared to meet customer demand. This enhances the overall customer experience by reducing wait times, ensuring availability of desired services, and providing a seamless booking process.
- 5. Strategic Decision Making: Insights from the query enable strategic decision-making processes within the company. For instance, based on booking trends, the company may decide to expand operations into new markets, introduce seasonal promotions, or develop new tour packages tailored to peak booking periods.

Overall, this query plays a crucial role in helping the company understand booking patterns, optimize operations, enhance customer experience, and make informed strategic decisions to drive business growth and success.

```
Query:
```

```
-- Set up the environment
SET linesize 120
SET pagesize 35
-- Set the date format for the session
ALTER SESSION SET NLS DATE FORMAT = 'dd/mm/yyyy';
-- Define column formats and headings
COLUMN Booking Count HEADING "Booking Count";
COLUMN Month HEADING "Booking Month";
-- Set up report title and page numbering
TTITLE LEFT ' Customer Bookings by Month'-
RIGHT 'Page No: ' FORMAT 999 SQL.PNO SKIP 2
-- Set up a break on the booking count
BREAK ON Booking Count SKIP 1
-- Select statement
SELECT
     TO_CHAR(B.B_Date, 'Month') AS Month,
     COUNT (B. Booking ID) AS Booking Count
FROM
     Booking B
JOIN
     Customer C ON B.Customer ID = C.Customer ID
GROUP BY
     TO CHAR(B.B Date, 'Month')
ORDER BY
     TO CHAR(B.B Date, 'Month');
-- Clear formatting and titles
CLEAR COLUMNS
CLEAR BREAKS
CLEAR COMPUTES
TTITLE OFF
```

Customer Booking	s by Month
Booking Month	Booking Count
April	46
August	35
December	41
February	33
January	43
July	49
June	37
March May	45
November	40
October	37
September	39
12 rows selected.	

#### 6.5 Query/Report 5: Total Refunds Issued

**Purpose:** To calculate the total amount refunded to customers due to cancellations or other reasons.

#### **Importance:**

The query calculates the total amount refunded to customers, serves several important purposes for the company:

- 1. Financial Analysis: By calculating the total refunds issued, the company gains insights into its financial performance and liabilities related to refunds. This information is crucial for financial planning, budgeting, and forecasting.
- 2. Performance Measurement: Monitoring the total amount refunded allows the company to assess its performance in managing cancellations and customer dissatisfaction. It provides a key performance indicator (KPI) for evaluating the effectiveness of customer service and operational processes.
- 3. Customer Satisfaction: Refunds are often issued in response to customer complaints, dissatisfaction, or cancellations. By tracking the total refunds issued, the company can identify areas for improvement in its products, services, and customer experience, ultimately aiming to enhance customer satisfaction and loyalty.
- 4. Risk Management: Understanding the total amount refunded helps the company manage financial risks associated with cancellations, returns, or other unforeseen circumstances. It allows them to assess the impact of refunds on cash flow and profitability and take appropriate measures to mitigate risks.
- 5. Compliance and Reporting: Tracking refunds is essential for compliance with financial regulations and reporting requirements. It ensures transparency and accuracy in financial statements and facilitates audits and regulatory filings.
- 6. Decision Making: Insights from the total refunds issued inform strategic decision-making processes within the company. For example, if a significant portion of revenue is being refunded due to specific issues, management may decide to implement corrective actions, revise policies, or invest in training to address the root causes.

Overall, this query plays a critical role in financial management, customer satisfaction, risk mitigation, compliance, and strategic decision-making, contributing to the company's operational efficiency and long-term success.

```
Ouerv:
-- Set up the environment
SET linesize 120
SET pagesize 35
-- Set the date format for the session
ALTER SESSION SET NLS DATE FORMAT = 'dd/mm/yyyy';
-- Define column formats and headings
COLUMN Cancellation ID FORMAT A20 HEADING "Cancellation Id";
COLUMN C Date FORMAT A13 HEADING "Date";
COLUMN R Date FORMAT A13 HEADING "Refund Date";
COLUMN Amount FORMAT 999999.99 HEADING "Amount (RM)";
-- Set up report title and page numbering
TTITLE CENTER 'The Total Amount Refunded to Customers'-
RIGHT 'Page No: ' FORMAT 999 SQL.PNO SKIP 2
-- Set up a break on the cancellation id
BREAK ON Cancellation ID SKIP 1
-- Select statement
SELECT
     C.Cancellation ID,
     R.Amount,
     R.R Date
FROM
     Cancellation C
```

Refund R ON C.Cancellation\_ID = R.Cancellation\_ID

JOIN

ORDER BY

CLEAR COLUMNS CLEAR BREAKS TTITLE OFF

R.Amount DESC;

-- Clear formatting and titles

SQL> START "C:\Da	tabase Assignment\Query\Query 5.	txt"	The Total Amo	ount Refunded to Customers	Page No:
Session altered.			Cancellation Id	Amount (RM) Refund Date	
The Total Am	ount Refunded to Customers	Page No: 1	79	11167.00 18/01/2021	
Cancellation Id	Amount (RM) Refund Date		82	11108.00 02/04/2022	
1	45000.00 05/08/2022		27	11065.00 18/10/2023	
11	36000.00 10/11/2022		60	10740.00 14/02/2021	
8	36000.00 03/08/2021		18	10180.00 20/09/2021	
2	27000.00 27/12/2021		102	9289.00 22/01/2021	
42	19944.00 30/11/2022		31	8784.00 07/01/2021	
34	19784.00 05/03/2021				
66	19756.00 04/03/2021		88	8761.00 02/04/2022	
33	19650.00 02/09/2023		26	8663.00 26/01/2023	
87	19320.00 04/04/2022		44	8328.00 28/03/2023	
31	19268.00 22/09/2022		36	8193.00 27/03/2022	
72	19245.00 27/04/2023		54	8123.00 01/01/2023	
99	18967.00 23/03/2023		92	8102.00 26/12/2023	
78	18925.00 15/11/2022				
91	18166.00 30/03/2023		52	7965.00 08/12/2022	
32	18034.00 14/04/2023		93	7940.00 29/07/2021	

The Total Amour	nt Refunded t	Customers	Page No: 7
Cancellation Id	Amount (RM)	Refund Date	
81	2779.00	29/10/2022	
10	2400.00	02/06/2021	
79	2143.00	01/04/2023	
6	2100.00	22/05/2022	
21	1946.00	22/06/2023	
102	1857.00	05/01/2021	
53	1534.00	03/07/2021	
22	1384.00	05/09/2022	
82	1132.00	31/08/2021	
97	1031.00	13/05/2021	
100 rows selected.			

#### 6.6 Query/Report 6: Booking History with Cancellations

**Purpose:** To track booking history including cancellations, providing insights into customer behavior and booking patterns.

#### Importance:

This query serves several important purposes for the company:

- 1. Tracking Booking History: By providing a comprehensive view of booking history, including cancellations, the company gains insights into customer behavior and booking patterns over time. This information helps them understand how customers interact with their services, which packages are most frequently booked, and the reasons behind cancellations.
- 2. Identifying Trends and Patterns: Analyzing booking history allows the company to identify trends and patterns in customer behavior, such as popular booking dates, preferred package types, and common reasons for cancellations. By recognizing these patterns, the company can tailor their offerings and marketing strategies to better meet customer needs and preferences.
- 3. Improving Customer Experience: Understanding booking history, including cancellations, enables the company to address pain points and improve the overall customer experience. For example, if cancellations are frequent for a particular package due to scheduling conflicts, the company may adjust the timing or offer flexible booking options to accommodate customers' schedules.
- 4. Optimizing Operations: Insights from booking history help the company optimize its operations, such as staffing, inventory management, and resource allocation. By understanding peak booking periods and the likelihood of cancellations, the company can ensure that they have the necessary resources in place to meet demand effectively while minimizing losses from cancellations.
- 5. Enhancing Decision Making: The data provided by the query supports informed decision-making processes within the company. For instance, based on booking history, the company may decide to introduce new packages, refine existing offerings, or implement targeted marketing campaigns to attract and retain customers.

Overall, this query plays a crucial role in helping the company track booking history, understand customer behavior, and make data-driven decisions to optimize operations and enhance the customer experience.

#### Query:

```
ACCEPT StartDate PROMPT 'Enter Start Date (dd/mm/yyyy): '
ACCEPT EndDate PROMPT 'Enter End Date (dd/mm/yyyy): '
-- Set up the environment
SET linesize 120
SET pagesize 35
-- Set the date format for the session
ALTER SESSION SET NLS DATE FORMAT = 'dd/mm/yyyy';
-- Define column formats and headings
COLUMN Booking ID FORMAT A12 HEADING "Booking Id";
COLUMN C Name FORMAT A20 HEADING "Customer Name";
COLUMN Activity FORMAT A30 HEADING "Package Activity";
COLUMN B Date FORMAT A13 HEADING "Booking Date";
COLUMN C Date FORMAT A20 HEADING "Cancellation Date";
-- Set up report title and page numbering
TTITLE CENTER 'Booking History with Cancellation Date for each
Customer'-
RIGHT 'Page No: ' FORMAT 999 SQL.PNO SKIP 2
-- Set up a break on the customer name
BREAK ON C Name SKIP 2
-- Select statement
SELECT
     B.Booking ID,
     C.C Name,
     P.Activity,
     B.B Date,
     NVL(TO CHAR(ca.C Date, 'dd/mm/yyyy'), '-') AS C Date
FROM
     Booking B
JOIN
     Customer C ON B.Customer ID = C.Customer ID
JOIN
     Package P ON B.Package ID = P.Package ID
LEFT JOIN
     Cancellation ca ON B.Booking ID = ca.Booking ID
     B.B Date BETWEEN TO DATE('&StartDate')
     AND TO DATE ('&EndDate')
ORDER BY
```

### C\_Name, B.B\_Date;

-- Clear formatting and titles CLEAR COLUMNS CLEAR BREAKS TTITLE OFF

Session alte	ered.							
old 16: new 16: old 17: new 17:	em 16: B.B.Date BETWEEN TO_DATE('01/04/2022') dd 17: AND TO_DATE('Esembate') em 17: AND TO_DATE('31/07/2022')							
		Booking History with Cancel	lation Date for eac	h Customer	Page No:			
Booking Id	Customer Name	Package Activity	Booking Date	Cancellation Date				
281 262 158 327 259 259 474	Corbet Dorkins	River Cruise City Sightseeing City Sightseeing Cuty Sightseeing Cultural Exploration Skiing Skiing Skiing	17/84/2822 87/85/2822 12/85/2822	11/12/2822 				
416 473 61 129 133 386 265	Dorette Riguard	Scuba Diving Safari Adventure River Cruise Cultural Exploration Skiing Scuba Diving City Sightseeing	15/84/2822 18/84/2022 19/84/2822 29/84/2822 13/85/2822 24/86/2822 89/87/2822	- 11/68/2621 - - - 11/64/2621				
24 169 21 315	Fifi Laughlin	Historical Tour Cultural Exploration Scuba Diving Skiing	16/85/2822 16/87/2822 16/87/2822 19/87/2822	- - 30/05/2021 -				
291 291 486 94 305 161	Garth Murrill	City Sightseeing City Sightseeing River Cruise Historical Tour Skiing River Cruise	85/84/2822 85/84/2822 89/84/2822 28/85/2822 82/87/2822 87/87/2822	17/09/2021 19/10/2023 - - -				

	E	Booking History with Cancellation	Date for eac	h Customer	Page No:	2
Booking Id		Package Activity		Cancellation Date		
229	Hyacinthie Arntzen	Skiing	20/05/2022			
88		Skiing	22/05/2022	03/09/2021		
293		Historical Tour	23/05/2022			
410		River Cruise	07/06/2022	28/08/2023		
311			11/07/2022	01/09/2023		
57			17/07/2022	15/09/2022		
460		River Cruise	21/07/2022			
336	Koenraad Gretham	Historical Tour	02/05/2022			
261		Safari Adventure	03/05/2022			
292		Cultural Exploration	12/06/2022			
453		Skiing	22/06/2022			
431		River Cruise	03/07/2022			
258		Historical Tour	04/07/2022	22/12/2022		
203		River Cruise	05/07/2022			
303		City Sightseeing	20/07/2022			
451		Skiing	28/07/2022	20/08/2022		
220	Laverna Terran	City Sightseeing	21/04/2022			
50		Skiing	26/05/2022			
48		Historical Tour	24/06/2022			
157	Mehetabel Merigon	Safari Adventure	20/04/2022			
246		Cultural Exploration	10/05/2022			
361		River Cruise	17/05/2022			

Booking Id	Customer Name	Package Activity	Booking Date	Cancellation Date	
426	Mehetabel Merigon	Safari Adventure	30/05/2022	_	
342		Scuba Diving	16/06/2022		
188		Safari Adventure	28/06/2022		
267		Historical Tour	07/07/2022		
467		City Sightseeing	08/07/2022		
367		Historical Tour	17/07/2022		
424	Padraic Gillmor	Skiina	12/04/2022		
479		Historical Tour	20/05/2022		
337		Scuba Diving	28/05/2022		
22		Scuba Diving	20/06/2022	15/04/2023	
418		Safari Adventure	08/07/2022		
284		Skiing	19/07/2022		
362	Scotty Rupel	Safari Adventure	10/04/2022		
9		City Sightseeing	26/04/2022	15/05/2022	
223		City Sightseeing	08/05/2022	23/07/2022	
81		Safari Adventure	18/05/2022		
335		River Cruise	24/05/2022		
405		Safari Adventure	29/05/2022		
346		Scuba Diving	07/07/2022		
6		Safari Adventure	14/07/2022	30/07/2022	
385		Scuba Diving	20/07/2022		

#### 6.7 Query/Report 7: Average Rating of Packages

**Purpose:** To determine the average rating of each package based on customer feedback.

#### **Importance:**

This query calculates the average rating of each package based on customer feedback, serves several important purposes for the company:

- 1. Performance Evaluation: By determining the average rating of each package, the company can assess the overall performance and satisfaction levels associated with their offerings. Packages with higher average ratings indicate greater customer satisfaction, while lower ratings may highlight areas for improvement.
- 2. Quality Assurance: Analyzing package ratings allows the company to identify any recurring issues or patterns in customer feedback. This information is valuable for implementing quality assurance measures and refining package features, activities, or services to better meet customer expectations.
- 3. Product Development: Insights from package ratings help inform product development efforts. Positive feedback on certain activities or features may inspire the company to expand or enhance those aspects in future packages, while negative feedback can guide decisions to modify or remove less popular elements.
- 4. Marketing and Promotion: Packages with high average ratings can be highlighted in marketing campaigns and promotional materials to attract new customers. Positive reviews and ratings serve as powerful endorsements, influencing prospective customers' decisions and contributing to increased sales and bookings.
- 5. Customer Experience Enhancement: By continuously monitoring package ratings, the company demonstrates its commitment to delivering exceptional customer experiences. Addressing areas of concern identified through feedback allows the company to proactively improve service quality and maintain customer loyalty.
- 6. Competitive Analysis: Benchmarking package ratings against competitors' offerings provides valuable insights into the company's competitive position within the market. Identifying areas where the company excels or lags behind competitors helps formulate strategies to differentiate offerings and stay ahead in the industry.

Overall, this query plays a crucial role in helping the company assess and improve the quality of its packages, enhance customer satisfaction, drive marketing efforts, and maintain competitiveness in the market. By systematically analyzing package ratings, the company can make data-driven decisions to optimize its product offerings and deliver exceptional value to customers.

```
Ouerv:
-- Set up the environment
SET linesize 120
SET pagesize 35
-- Set the date format for the session
ALTER SESSION SET NLS DATE FORMAT = 'dd/mm/yyyy';
-- Define column formats and headings
COLUMN Package ID FORMAT A12 HEADING "Package Id";
COLUMN Activity FORMAT A40 HEADING "Package Activity";
COLUMN Avg Rating FORMAT 9.99 HEADING "Avg Rating";
-- Set up report title and page numbering
TTITLE LEFT '
                           The Average Rating of Each Packages'-
CENTER '
                     Page No: ' FORMAT 999 SQL.PNO SKIP 2
-- Set up a break on the package id
BREAK ON Package ID SKIP 2
-- Select statement
SELECT
     P.Package ID,
     P.Activity,
     AVG(CAST(F.Rating AS FLOAT)) AS Avg_Rating
FROM
     Package P
JOIN
     Booking B ON P.Package ID = B.Package ID
     Feedback F ON B.Customer ID = F.Customer ID
GROUP BY
     P.Package ID,
     P.Activity
ORDER BY
     P.Package ID;
-- Clear formatting and titles
```

CLEAR COLUMNS CLEAR BREAKS TTITLE OFF

SQL> start "C:\Database Assignment\Query\Query 7.txt"								
Session alte	ered.							
	The Average Rating of Each Packag	Page	No: 1					
Package Id	Package Activity	Avg Rating						
10	Historical Tour	3.76						
2	Cultural Exploration	3.77						
3	Safari Adventure	3.74						
5	City Sightseeing	3.69						
7	Scuba Diving	3.72						
8	Skiing	3.66						
9	River Cruise	3.68						
7 rows selec	7 rows selected.							

#### 6.8 Query/Report 8: Total Revenue by Month for Specific Year

**Purpose:** To analyze the total revenue generated each month for a specific year entered by the user. This information is valuable for the company as it provides insights into the revenue trends over time, allowing them to make informed decisions regarding their business strategies, budgeting, and resource allocation.

#### **Importance:**

The query/report "Total Revenue by Month for Specific Year" serves a critical purpose for the company by providing insights into the revenue generated for each month. Here's why it's important:

- 1. Financial Analysis: By analyzing the total revenue generated each month, the company can assess its financial performance and identify any patterns or trends. This helps in evaluating the effectiveness of marketing campaigns, promotional activities, and pricing strategies.
- 2. Budget Planning: Understanding the revenue fluctuations throughout the year enables the company to plan its budget more effectively. It helps in allocating resources, setting sales targets, and managing expenses based on anticipated revenue streams.
- 3. Performance Evaluation: Comparing revenue figures across different months allows the company to evaluate the success of its operations and initiatives. It helps in identifying peak seasons, slow periods, and areas for improvement.
- 4. Strategic Decision Making: The insights gained from analyzing revenue by month aid in making strategic decisions such as launching new products or services, expanding into new markets, or optimizing existing offerings based on demand patterns.
- 5. Customer Insights: Revenue analysis can also provide indirect insights into customer behavior and preferences. For example, higher revenue in certain months may indicate increased customer demand for specific products or services, allowing the company to tailor its offerings accordingly.

Overall, Query/Report 8 plays a crucial role in providing the company with actionable insights into its revenue performance, facilitating better decision-making and strategic planning to drive growth and profitability.

```
Query:
```

```
-- Prompt for user input
ACCEPT InputYear PROMPT 'Enter the year (YYYY): '
-- Set up the environment
SET linesize 120
SET pagesize 35
-- Set the date format for the session
ALTER SESSION SET NLS DATE FORMAT = 'dd/mm/yyyy';
-- Define column formats and headings
COLUMN Month FORMAT A20 HEADING "Month";
COLUMN Total Revenue HEADING "Total Revenue (RM)";
-- Set up report title and page numbering
TTITLE LEFT ' Total Revenue by Month for &InputYear'-
CENTER 'Page No: ' FORMAT 999 SQL.PNO SKIP 2
-- Set up a break on the month
BREAK ON Month SKIP 1
-- Select statement
SELECT
     TO CHAR(B.B_Date, 'Month') AS Month,
     SUM(P.Price) AS Total Revenue
FROM
     Booking B
JOIN
     Package P ON B.Package_ID = P.Package_ID
WHERE
     TO CHAR(B.B Date, 'YYYY') = '&InputYear'
GROUP BY
     TO CHAR (B.B Date, 'Month')
ORDER BY
     TO CHAR(B.B_Date, 'Month');
-- Clear formatting and titles
CLEAR COLUMNS
CLEAR BREAKS
CLEAR COMPUTES
TTITLE OFF
```

```
SQL> start "C:\Database Assignment\Query\Query 8.txt" Enter the year (YYYY): 2022
Session altered.
                   TO_CHAR(B.B_Date, 'YYYY') = '&InputYear'
TO_CHAR(B.B_Date, 'YYYY') = '2022'
old
new
   Total Revenue by Month for 2022
                                                                Page No:
Month
                         Total Revenue(RM)
April
                                       30600
                                       46700
August
December
                                       58700
February
                                       41100
January
                                       43000
July
                                       80300
June
                                       33400
March
                                       66600
                                       89700
May
November
                                       38200
October
                                       52200
September
                                       34400
12 rows selected.
```

#### 6.9 Query/Report 9: Top 5 Most Booked Packages

**Purpose:** To identify the top 5 most booked packages, helping to understand customer preferences and demands.

#### Importance:

- 1. Understanding Customer Preferences: Identifying the top 5 most booked packages helps the company understand which packages are in high demand among customers. This insight allows the company to tailor its marketing efforts, promotional campaigns, and product development strategies to better meet customer preferences.
- 2. Resource Allocation: By knowing which packages are the most popular, the company can allocate resources more effectively. It can ensure that sufficient staff, inventory, and infrastructure are available to meet the demand for these packages, thereby optimizing operational efficiency and customer satisfaction.
- 3. Revenue Maximization: Popular packages typically generate higher revenue due to increased bookings. By focusing on promoting and enhancing these top-performing packages, the company can maximize its revenue potential and overall profitability.
- 4. Competitive Advantage: Understanding which packages resonate the most with customers can provide the company with a competitive advantage. It enables them to differentiate themselves from competitors by offering unique or highly sought-after experiences, attracting more customers and enhancing brand loyalty.
- 5. Strategic Planning: Insights from the top 5 most booked packages can inform strategic planning initiatives. The company can use this information to identify trends, forecast future demand, and make informed decisions about product diversification, pricing strategies, and market expansion opportunities.
- 6. Customer Satisfaction: By focusing on delivering the most popular packages, the company can enhance overall customer satisfaction. Meeting customer expectations and delivering exceptional experiences result in positive reviews, word-of-mouth referrals, and repeat business, further driving growth and success.

In summary, Query/Report 9 plays a vital role in helping the company understand customer preferences, optimize resource allocation, maximize revenue, gain a competitive edge, inform strategic planning, and ultimately enhance customer satisfaction and business performance.

#### **Ouerv:**

```
-- Set up the environment
SET linesize 120
SET pagesize 35
-- Set the date format for the session
ALTER SESSION SET NLS DATE FORMAT = 'dd/mm/yyyy';
-- Define column formats and headings
COLUMN Package ID FORMAT A10 HEADING "Package Id";
COLUMN Location FORMAT A40 HEADING "Location";
COLUMN Activity FORMAT A30 HEADING "Package Activity";
COLUMN Booking Count HEADING "Booking Count";
-- Set up report title and page numbering
TTITLE LEFT '
                                         Top 5 Most Popular
Packages'SKIP 1-
RIGHT 'Page No: ' FORMAT 999 SQL.PNO SKIP 2
-- Set up a break on the package id
BREAK ON Package ID SKIP 1
-- Select statement
SELECT * FROM (
          SELECT
                     P.Package ID,
                     P.Activity,
                     P.Location,
                     COUNT (B. Booking ID) AS Booking Count
          FROM
                     Package P
          LEFT JOIN Booking B ON P.Package ID = B.Package ID
          GROUP BY P.Package ID, P.Activity, P.Location
          ORDER BY Booking Count DESC
           )
WHERE ROWNUM <= 5;
-- Clear formatting and titles
CLEAR COLUMNS
CLEAR BREAKS
TTITLE OFF
```

SQL> STAR	SQL> START "C:\Database Assignment\Query\Query 9.txt"								
Session a	ltered.								
	Page No:	1							
Package I	d Package Activity	Location	Booking Count						
7	Scuba Diving	Maldives	87						
10	Historical Tour	Athens, Greece	78						
2	Cultural Exploration	Kyoto, Japan	74						
8	Skiing	Hokkaido, Japan	71						
3	Safari Adventure	Kruger National Park, South Africa	64						

#### 6.10 Query/Report 10: Customers with Multiples Bookings

**Purpose:** To identify customers who have made multiple bookings, potentially indicating loyal or repeat customers.

#### Importance:

- 1. Customer Loyalty: Identifying customers who have made multiple bookings allows the company to recognize and appreciate loyal patrons. By acknowledging their loyalty, the company can strengthen its relationship with these customers, potentially leading to increased customer retention and advocacy.
- 2. Repeat Business: Repeat customers are more likely to make additional purchases and engage with the company's products or services over time. Recognizing and rewarding these customers can encourage them to continue doing business with the company, thereby contributing to sustained revenue growth.
- 3. Targeted Marketing: Understanding the behavior of customers who make multiple bookings enables the company to tailor its marketing strategies and promotional efforts more effectively. By targeting these customers with personalized offers, discounts, or incentives, the company can encourage repeat bookings and foster customer loyalty.
- 4. Customer Experience Improvement: Analyzing the booking patterns of repeat customers can provide insights into their preferences, expectations, and satisfaction levels. This information can be used to enhance the customer experience, streamline booking processes, and address any pain points or areas for improvement.
- 5. Revenue Maximization: Repeat customers often represent a significant source of revenue for the company. By identifying and nurturing these relationships, the company can maximize its revenue potential and achieve sustainable growth in the long term.

Overall, Query/Report 10 plays a crucial role in helping the company recognize and cultivate relationships with its most valuable customers. By focusing on customer retention and loyalty, the company can drive long-term success and profitability in a competitive market environment.

```
Query:
-- Set up the environment
SET linesize 120
SET pagesize 35
-- Set the date format for the session
ALTER SESSION SET NLS_DATE_FORMAT = 'dd/mm/yyyy';
-- Define column formats and headings
```

-- Define column formats and headings
COLUMN Customer\_ID FORMAT A30 HEADING "Customer Id";
COLUMN C\_Name FORMAT A30 HEADING "Name";
COLUMN Booking\_Count HEADING "Booking Count";

-- Set up report title and page numbering
TTITLE LEFT ' Customers Who Have Made Multiple
Bookings'RIGHT 'Page No: ' FORMAT 999 SQL.PNO SKIP 2

-- Set up a break on the customer id BREAK ON Customer\_ID SKIP 1

-- Select statement

SELECT C.Customer\_ID,

C.C Name,

COUNT(B.Booking\_ID) AS Booking\_Count

FROM Customer C

GROUP BY C.Customer ID, C.C Name

HAVING COUNT (B.Booking ID) > 1

ORDER BY C.Customer ID;

-- Clear formatting and titles CLEAR COLUMNS CLEAR BREAKS TTITLE OFF

Cus	tomers Who Have Made Multiple Bookings	5
Customer Id	Name	Booking Count
1	Scotty Rupel	56
10	Hyacinthie Arntzen	56
2	Mehetabel Merigon	40
3	Padraic Gillmor	46
4	Fifi Laughlin	38
5	Garth Murrill	45
6	Laverna Terran	50
7	Corbet Dorkins	50
8	Koenraad Gretham	54
9	Dorette Riguard	55
10 rows selected.		

#### 6.11 Query/Report 11: Feedback Details with Customer Information

**Purpose:** To view detailed feedback in lower rating along with customer information for further analysis or response.

#### Importance:

This information is crucial for the company as it allows them to analyze customer dissatisfaction, address any issues, and improve their products or services to enhance customer satisfaction levels.

- 1. Identifying Pain Points: By analyzing feedback with lower ratings, the company can identify specific areas where customers are dissatisfied or encountering problems. This insight helps in prioritizing areas for improvement and allocating resources effectively.
- 2. Customer Retention: Addressing negative feedback promptly and effectively can help in retaining customers. By understanding the reasons behind low ratings and addressing them, the company can prevent customer churn and build long-term relationships with its customer base.
- 3. Product/Service Improvement: Feedback with lower ratings often contains valuable insights into product or service shortcomings. Analyzing this feedback helps in identifying opportunities for enhancement or refinement, leading to improved offerings that better meet customer needs and preferences.
- 4. Enhancing Reputation: By actively addressing and resolving customer complaints or concerns highlighted in the feedback, the company demonstrates its commitment to customer satisfaction and quality. This proactive approach can enhance the company's reputation and credibility in the market.
- 5. Continuous Improvement: Regularly reviewing feedback allows the company to track its performance over time and measure the effectiveness of any implemented changes or improvements. It fosters a culture of continuous improvement, where feedback serves as a catalyst for positive change and innovation.

Overall, Query/Report 11 plays a vital role in helping the company understand customer sentiments, address issues, and drive improvements in its products or services, ultimately leading to higher levels of customer satisfaction and loyalty.

```
Ouerv:
-- Set up the environment
SET linesize 120
SET pagesize 35
-- Set the date format for the session
ALTER SESSION SET NLS DATE FORMAT = 'dd/mm/yyyy';
-- Define column formats and headings
COLUMN Feedback ID FORMAT A15 HEADING "Feedback Id";
COLUMN C Name FORMAT A20 HEADING "Name";
COLUMN Rating FORMAT A10 HEADING "Rating";
COLUMN Comments FORMAT A50 HEADING "Comments";
COLUMN F Date FORMAT A15 HEADING "Feedback Date";
-- Set up report title and page numbering
TTITLE CENTER 'Feedback From Customers'-
RIGHT 'Page No: ' FORMAT 999 SQL.PNO SKIP 2
-- Set up a break on the customer id
BREAK ON Comments SKIP 1
-- Select statement
SELECT
     F. Feedback ID,
     C.C Name,
     F.Rating,
     F.Comments,
     F.F Date
FROM
     Feedback F
JOIN
     Customer C ON F.Customer ID = C.Customer ID
WHERE
     F.Rating IN (1, 2, 3)
ORDER BY
     Rating DESC;
```

-- Clear formatting and titles CLEAR COLUMNS CLEAR BREAKS TTITLE OFF

SQL> START "C Session alter	:\Database Assignment\ .	Query\Quer	y 11.txt"	
session alter	ea.		Feedback From Customers	Page No:
Feedback Id	Name	Rating	Comments	Feedback Date
4	Garth Murrill	3	Enjoyed the activities, but the accommodation coul d be better.	10/02/2022
53	Dorette Riguard		Expected more for the price paid.	27/05/2022
98	Dorette Riguard		$\ensuremath{Had}$ a fantastic time, but the tour felt rushed at times.	20/03/2022
95	Garth Murrill		Encountered some issues with the booking process, but staff were helpful in resolving them.	20/02/2023
93	Mehetabel Merigon		Had a fantastic time, but the tour felt rushed at times.	20/03/2022
89	Dorette Riguard		The scenery was breathtaking, worth every penny!	20/02/2023
86	Garth Murrill		Average experience, expected more for the price.	17/02/2022
84	Mehetabel Merigon		The scenery was breathtaking, worth every penny!	20/02/2023
80	Dorette Riguard		Encountered some issues with the booking process, but staff were helpful in resolving them.	20/02/2023
77	Garth Murrill		Disappointed with the lack of communication regard ing itinerary changes.	20/07/2021

			Feedback From Customers	Page No:	4
Feedback Id	Name	Rating	Comments	Feedback Date	
62	Dorette Riguard	3	Some activities were great, others not so much.	11/10/2022	
34 55	Scotty Rupel Corbet Dorkins	2 2	Disappointed with the quality of service provided.	19/01/2023 31/08/2022	
29	Hyacinthie Arntzen		Expected more for the price paid.	21/09/2022	
100	Corbet Dorkins		Encountered some issues with the booking process, but staff were helpful in resolving them.	20/02/2023	
64	Corbet Dorkins		Disappointed with the lack of communication regard ing itinerary changes.	15/11/2021	
22	Koenraad Gretham		Had high expectations but was disappointed overall .	01/08/2021	
6	Garth Murrill		Disappointed with the lack of communication regard ing itinerary changes.	20/07/2021	
17	Padraic Gillmor		Disappointed with the quality of accommodation.	30/09/2021	
82	Corbet Dorkins		The whole trip was very rushed.	18/07/2021	
91	Corbet Dorkins		Average experience, expected more for the price.	17/02/2022	
39	Mehetabel Merigon		Expected more for the price paid.	14/07/2023	
			Feedback From Customers	Page No:	5
Feedback Id	Name	Rating	Comments	Feedback Date	
73	Corbet Dorkins		Great experience overall, but could improve on transportation.	30/09/2021	
48	Koenraad Gretham		Had high expectations but was disappointed overall .	15/07/2022	
42 rows select	ed.				

#### 6.12 Query/Report 12: Packages with No Bookings

**Purpose:** To identify packages that have not been booked, which may require promotional efforts or adjustments.

#### Importance:

- 1. Identifying Underperforming Packages: This query helps the company identify packages that have not been booked. This is essential for evaluating the performance of different offerings and understanding which ones may require attention or adjustments. By identifying underperforming packages, the company can take proactive steps to improve their marketability and attractiveness to customers.
- 2. Promotional Efforts: Packages with no bookings may indicate a lack of awareness or interest among customers. By identifying these packages, the company can develop targeted promotional campaigns to increase visibility and attract bookings. This could include marketing initiatives, special promotions, or discounts to incentivize customers to book these packages.
- 3. Optimizing Resource Allocation: Knowing which packages are not generating bookings allows the company to reallocate resources effectively. It helps in prioritizing marketing efforts, focusing on high-demand packages, and optimizing inventory or capacity utilization. By reallocating resources from underperforming packages to those with higher demand, the company can maximize revenue and profitability.
- 4. Adjustments and Improvements: This query also provides insights into potential areas for improvement or adjustments in package offerings. By analyzing the characteristics of packages with no bookings, such as activity type or location, the company can identify trends or preferences among customers. This information can guide product development efforts, allowing the company to tailor its offerings to better meet customer needs and preferences.
- 5. Strategic Planning: Understanding the performance of packages with no bookings is crucial for strategic planning. It helps the company identify market gaps, competitive threats, and opportunities for expansion or diversification. By addressing underperforming packages and optimizing the product portfolio, the company can strengthen its competitive position and drive long-term growth and profitability.

Overall, Query/Report 12 plays a vital role in helping the company assess the performance of its package offerings and make data-driven decisions to improve market competitiveness, customer satisfaction, and financial performance.

```
Ouerv:
-- Set up the environment
```

```
SET linesize 120
SET pagesize 35
-- Set the date format for the session
ALTER SESSION SET NLS DATE FORMAT = 'dd/mm/yyyy';
-- Define column formats and headings
COLUMN Package ID FORMAT A15 HEADING "Package Id";
COLUMN Activity FORMAT A25 HEADING "Package Activity";
COLUMN Location FORMAT A35 HEADING "Location";
-- Set up report title and page numbering
TTITLE LEFT '
                                    Package With No Booking'-
RIGHT 'Page No: ' FORMAT 999 SQL.PNO SKIP 2
-- Set up a break on the customer id
BREAK ON Package ID SKIP 2
-- Select statement
SELECT
    P.Package ID,
    P.Activity,
     P.Location
FROM
    Package P
LEFT JOIN
     Booking B ON P.Package ID = B.Package ID
     B.Booking ID IS NULL;
-- Clear formatting and titles
CLEAR COLUMNS
CLEAR BREAKS
TTITLE OFF
```

68

	Package with no	booking
Package Id	Package Activity	Location
1	Island Hopping	Langkawi, Malaysia
4	Rainforest Trekking	Taman Negara, Pahang, Malaysia
6	Beach Relaxation	Penang Island, Malaysia