

## The Issue

- The planning problem:
  - My performances as responsible of automation heavily depended on **smooth planning**.
  - Impossible yet because >50% of urgent and custom orders, great variability of products (>1000), large quantities (10s of thousands), no visibility in the future and little communication.
- My idea:
  - Understood that accurately **estimating lead times and workloads** of orders was critical to:
    - Allocate the optimal resources on each order (manpower, space, time).
    - Forecast and plan the workload of the workshop.
    - Quantify the impact of each parameter on productivity.
- Constraints:
  - Data and planning spread between different branches.
  - Only tech-oriented engineer, solution had to be **simple** and **explainable** to catch on.
  - Largest hurdle: accompany innovations department to support new 4.0 technologies (data, Python) → motivation for my current internship in data and strategy consulting.

## Impact

- Direct results:
  - Optimize resource allocation to complete orders (7% productivity increase, no late deliveries).
  - Smooth globally production workload (from 70% variability to 10%).
  - **Increase machine utilisation** by 50%.
- Indirect results:
  - First clean and complete dataset for other logistics analysts.
  - Switch from push to just-in-time strategies.
  - Plan staffing weeks instead of days in advance.
  - Explain productivity of the workshop, anticipate crises and quantify pricing → Analyses/tracking.
  - Scientifically organize the workshop (**lean 6 sigma**).

## My Model

### Objective

LVMH Order data vector → lead time value

### Regression algorithm (supervised)

### The dataset

40k cleaned datapoints consolidated from the **workshop's 6-month history and LVMH**.

16 features about product, client & process

Categorical: Machine, country, actions required (labels, leaflet, cello)

Numerical: Product & label size, weight, quantity, number of tables and worker, seniority

### The CatBoost algorithm

Why? Fast, suited for categorical and uneven data, widely used and well documented, handled missing and new data, **explainability** through shapley values

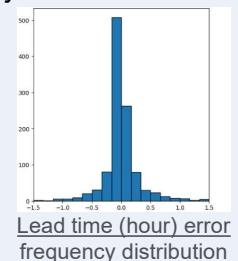
### AI KPIs

$R^2 = 0.93$

RMSE = 12 min

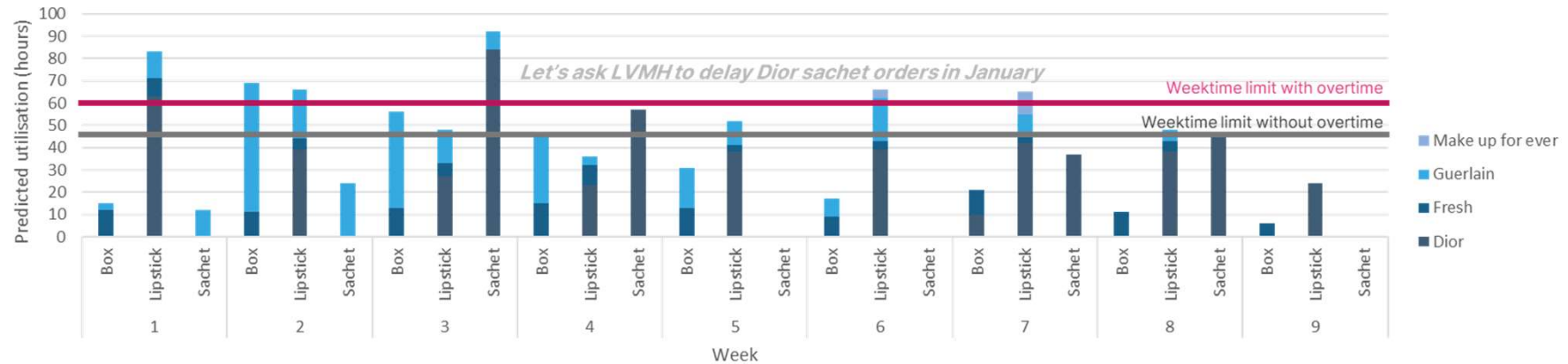
**<15% error 90% of the time**

$\sigma \approx 0.18$  manhours



## VAS AI Prediction

### Machine planning for operations Machine utilisation AI forecast – January/February



### Weekly insights for the management team

#### Executive report: Week 51 simplified productivity by category breakdown

