



Module 1

# Microsoft Cloud for Healthcare Overview

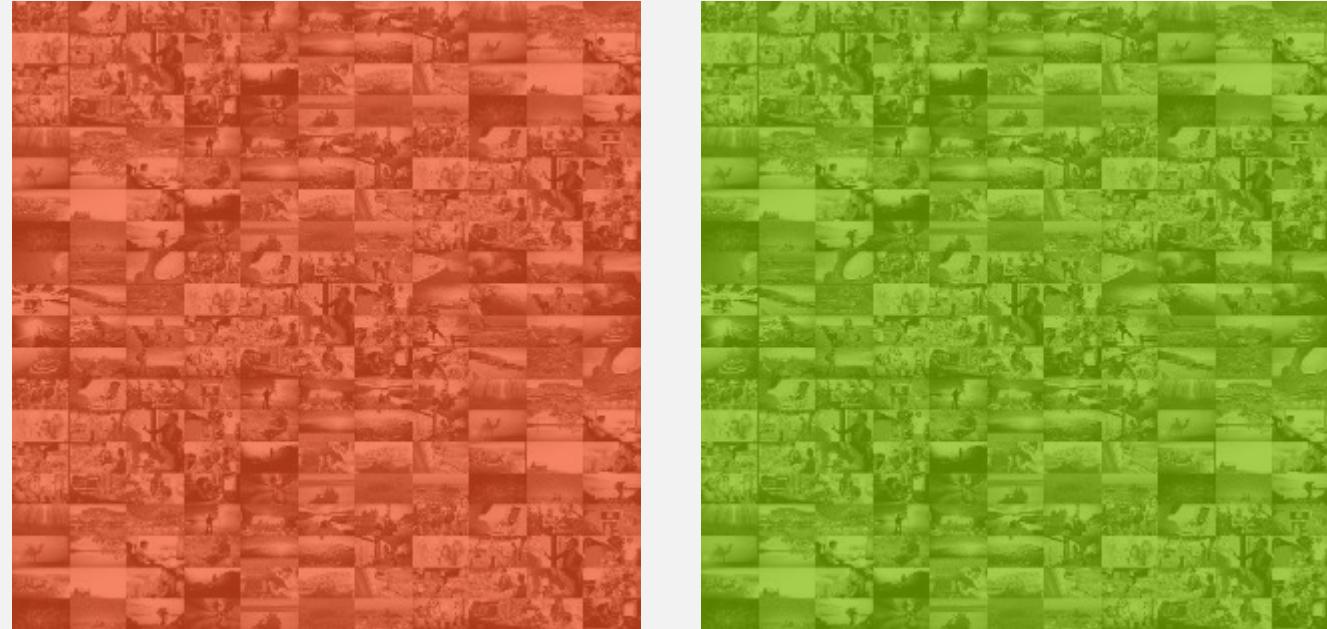
Better experiences. Better insights.  
Better care.

January 2023 [in progress]



# Microsoft mission

Empower every person and  
every organization on the  
planet to achieve more



# Disruption in the healthcare industry is causing organizations to look for new business models



## Clinician burnout and staffing shortages

**30%**

of US frontline healthcare workers are considering leaving the profession, and there is a projected shortage of 18 million frontline healthcare workers worldwide by 2030.<sup>1</sup>

## Supercharged virtual health

**45%**

of consumers report in 2021 that they have already changed their healthcare brand preference. 62% expect that their brand preference will change once the pandemic is over.<sup>2</sup>

## Volume of data that is unstructured and inaccessible

**80%**

of healthcare data is unstructured, requiring valuable time to be processed or causing the data to be unusable for analysis and AI at scale.<sup>3</sup>

## Technology and digital solution adoption

**80%**

of healthcare providers plan on increasing their investment in technology and digital solutions over the next five years.<sup>4</sup>

1. COVID-19 Healthcare Coalition, 2021, Mhealth Intelligence, April 2021

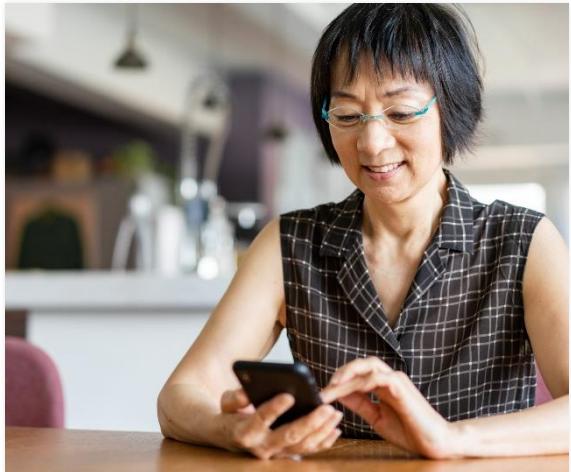
2. NRC Health: <https://nrchealth.com/new-directions-for-healthcare-consumerism>

3. HIT Infrastructure: <https://hitinfrastructure.com/news/unstructured-healthcare-data-needs-advanced-machine-learning-tools>

4. HIMSS 2021 Future of Healthcare Report: <https://www.himss.org/resources/future-healthcare-report-exploring-healthcare-stakeholders-expectations-next-chapter>

# Microsoft Cloud for Healthcare

Enhance patient engagement



Empower health team collaboration



Enhance clinician experiences



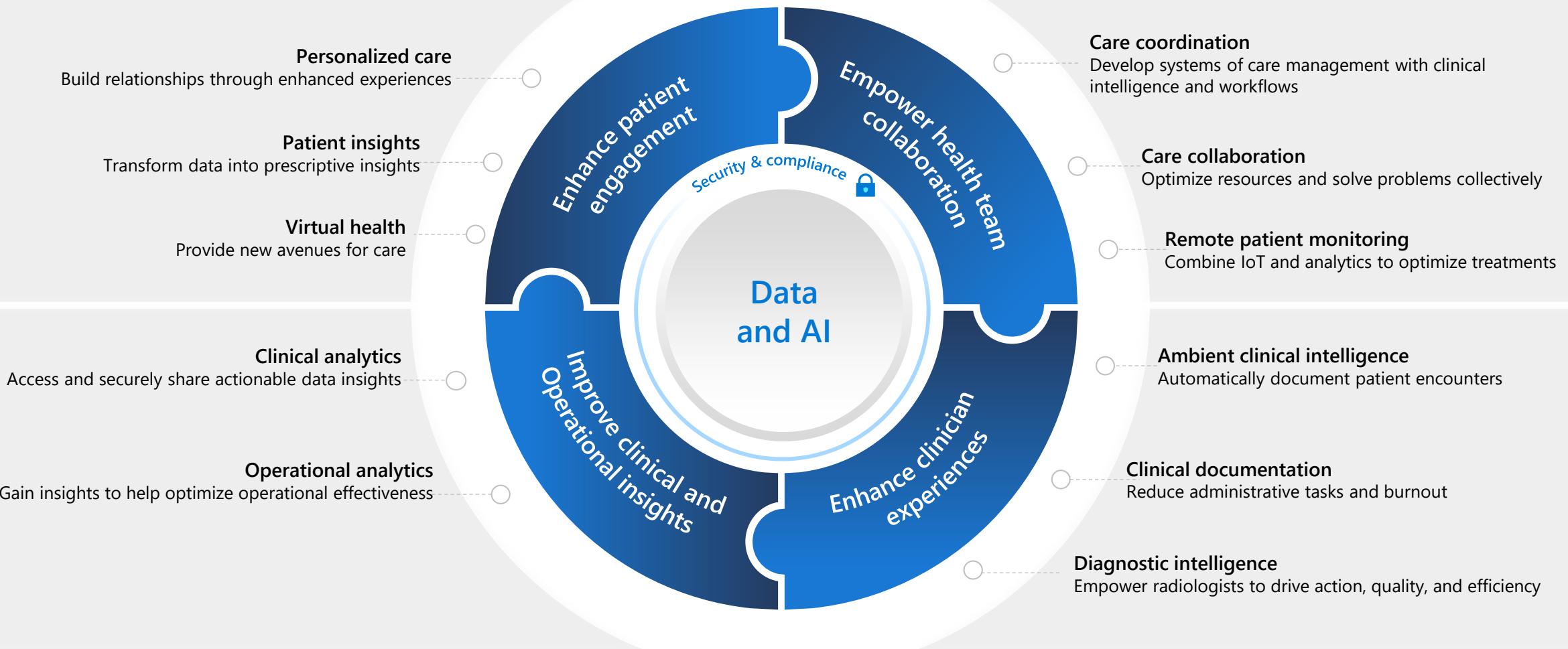
Improve clinical and operational insights



Built on a foundation of trust

# Microsoft Cloud for Healthcare

*Capabilities enabling better experiences, better insights, better care*



• HEALTHCARE INDUSTRY SPECIFIC •

Data models

Connectors & APIs

Partner ecosystem

# Enhance patient engagement

Deliver personalized experiences to engage patients in secure, individualized encounters through every point of care



Hi, how can I help you?

What would be my co-pay for the glucola test?

According to your insurance plan, your co-pay for a lab work is \$25

Where is the closest in-network hospital?

Pulling up the coverage map ...

# Enhance patient engagement

Deliver personalized experiences to engage patients in secure, individualized encounters through every point of care.

Scenario	Capabilities	
Enhance patient engagement	 <b>Personalized Care</b>	<b>Increase patient engagement</b> by encouraging more active participation through personalized experiences
	 <b>Patient Insights</b>	<b>Drive better health outcomes</b> by establishing a 360-degree view of each patient to create tailored care plans
	 <b>Virtual Health</b>	<b>Expand care access and offerings</b> by enabling secure, compliant virtual consultations with chat, video, or voice

# Enhance patient engagement

Develop personalized experiences and interactions that empower patients to take more control over their health.

Scenario	Capabilities	Features
Enhance patient engagement	Personalized Care Patient Insights Virtual Health	 Patient Outreach  Patient Access  Patient Service Center  Azure Health Bot

# Patient Outreach

Streamline and tailor patient outreach leveraging pre-built segments and healthcare-specific event templates.



## Feature Functionality

Patient Experiences

Patient Insights & Trends

Patient Segmentation

Patient Journey Automation

Patient Campaign Management

Event Management & Templates

The screenshot shows the Dynamics 365 Patient Outreach interface. The top navigation bar includes 'Dynamics 365', 'Patient Outreach', 'Patient Outreach > Get started', and a 'Sandbox' indicator. The left sidebar lists 'My Work' sections such as 'Get started', 'Dashboards', 'Tasks', 'Appointments', 'Phone Calls', 'Customers', 'Patients', 'Organizations', 'Segments', 'Subscription lists', 'Outreach Execution', 'Patient journeys', 'Marketing emails', 'Social posts', and 'Event management'. The main content area displays three primary features: 'Create engaging emails' (using templates to get started quickly), 'Pinpoint your audience' (using the powerful segmentation engine), and 'Build an automated campaign' (creating interactive customer journeys). Below these are 'Learn more' sections for 'Build rich pages and forms', 'Set up an event with a registration page', 'Create interactive customer journeys with triggers and signup', and 'Set up automatic lead generation and scoring'. On the right side, there's a 'Quota information' section showing 'Emails sent: 0 / 1,022,000', 'Contacts reached: 84 / 122,000', and 'Litmus email previews remaining: 1,300'. At the bottom, there are links for 'See what's new and what's next', 'Ask questions to the community', and 'Share your thoughts and ideas'.

# Patient Access

Give patients omnichannel access to services like scheduling, messaging, and health bot via an intuitive patient portal.



## Feature Functionality

Patient Portal

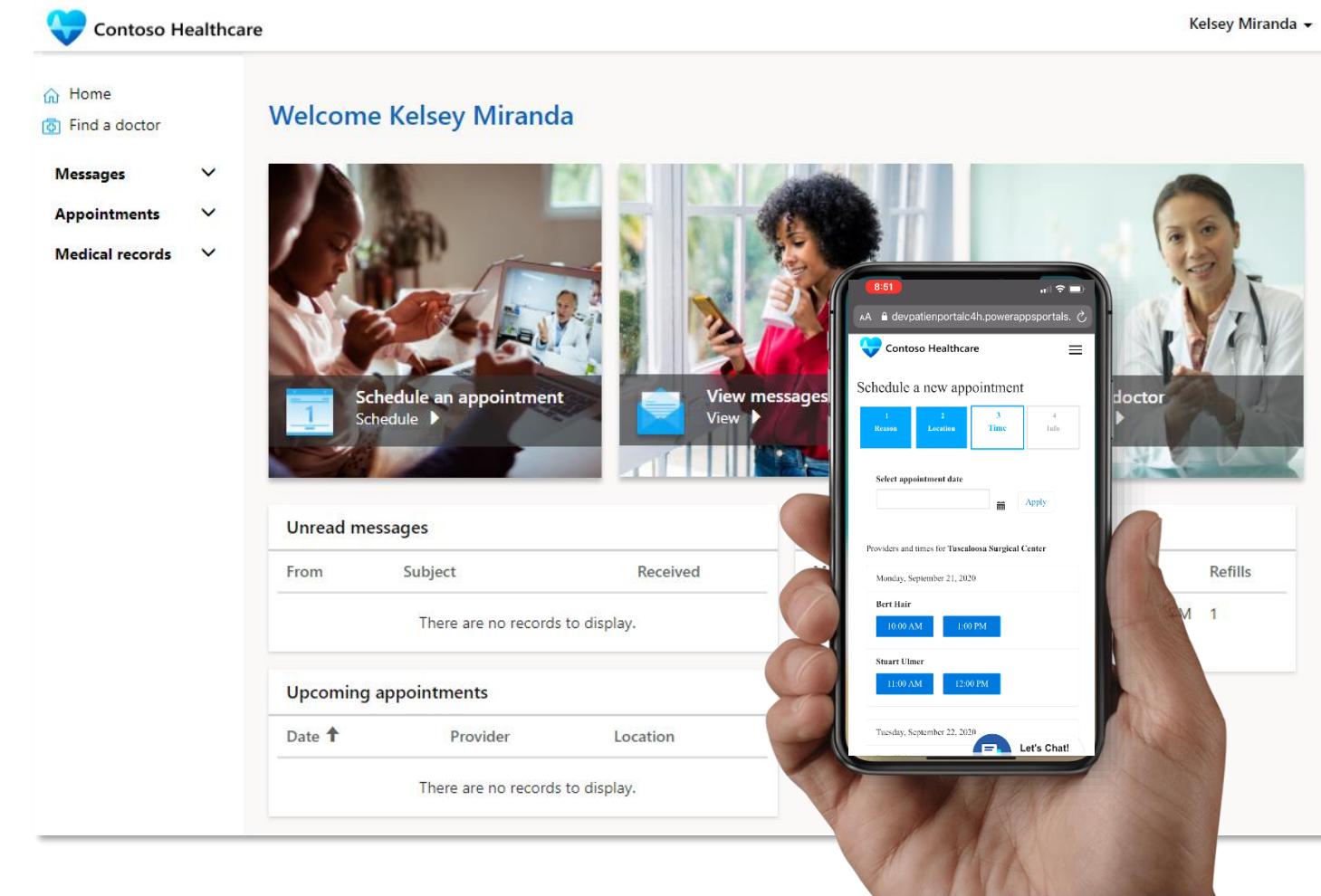
Access Medical Records

Patient Self-Scheduling

Secure Patient Messaging

Patient Triage with Health Bot

Physicians Directory



The screenshot displays the Contoso Healthcare patient portal interface. At the top, there's a navigation bar with the Contoso Healthcare logo, a search bar, and a dropdown menu showing "Kelsey Miranda". The main content area is titled "Welcome Kelsey Miranda". It features several cards: "Schedule an appointment" (with a video call icon), "View messages" (with an envelope icon), and "Unread messages" (which says "There are no records to display"). Below these are sections for "Upcoming appointments" and "Refills". A hand is holding a smartphone displaying a mobile version of the same portal, showing appointment scheduling and messaging options. The overall design is clean and modern, using a light blue and white color scheme.

# Patient Service Center

Engage effectively with patients using built-in guidance while managing interactions and communications.

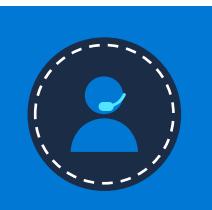


## Feature Functionality

Conduct Patient Conversations



Get Patient 360 Information



Agent Scripts with Smart Assist



Knowledge Article Coaching

Monitor Sentiment Analysis

Patient Satisfaction Survey

The screenshot displays the Dynamics 365 Patient Coordination interface. On the left, a live chat window shows a conversation between a customer named Doogie Howser and an agent named Sophia Adne. The customer asks if there are any fevers, and the agent responds with 'Yes'. The customer then asks for additional details, and the agent replies with 'Thanks! Any additional details so the nurse is ready to help.' The middle section shows the 'Sandbox' view of the patient record for Sophia Adne, which includes sections for Patient Information, Relationships, Details, and Interactions. The right side shows a hand holding a smartphone displaying a survey application with questions about health status and a 'Submit' button.

# Azure Health Bot

Provide a self-service engagement channel by building chatbots from templates with built-in and custom scenarios.



## Feature Functionality

Built-in Conversations

Scenario Templates

Custom Scenarios

Authored Cards

Language Model Extensibility

Escalate to Service Center



Health Bot Service

Scenarios Language Models Localization

Configuration Integration Analytics Users Resources

Active Model

Medical information requests ConditionInformation ConditionSymptoms ConditionCauses ConditionComplications ConditionResources ConditionDoctorSpecialties

→ /builtin/condition/information  
→ /builtin/condition/symptoms  
→ /builtin/condition/causes  
→ /builtin/condition/complications  
→ /builtin/condition/resources  
→ /builtin/condition/specialties

Medical complaints Triage

→ /builtin/triage

Drugs and medications Druginformation

→ /medication/information

Greetings greeting

→ /builtin/greeting

Help help

→ /builtin/help

View terms terms

→ /builtin/terms

Privacy queries need\_to\_know

→ /builtin/need\_to\_know

View personal data user\_info

→ /builtin/user\_info

Delete all data forget\_me

→ /builtin/forget\_me

Feedback feedback

→ /builtin/feedback

View conversation history log

→ /builtin/log

Escalate Escalate

→ Escalate

Type Method

Built-in System Edit

Language models

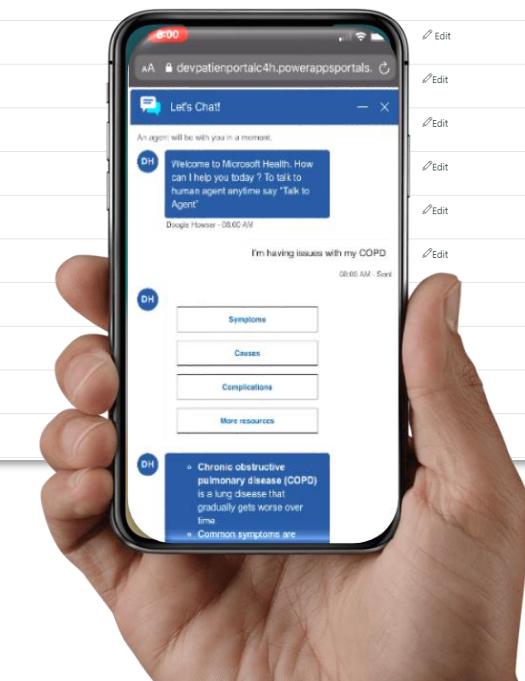
Create and manage objects that recognize end user intents to trigger scenarios. [Learn more](#)

8:00 AM devpatientportal4h.powerappsportals.com Let's Chat! An agent will be with you in a moment. BH Welcome to Microsoft Health. How can I help you today? To talk to a human agent anytime say "Talk to Agent". Diagnose Now - 08:00 AM I'm having issues with my COPD 08:00 AM - Sent

Symptoms Causes Complications More resources

Chronic obstructive pulmonary disease (COPD) is a lung disease that gradually gets worse over time. Common symptoms are:

iPhone screen showing a chat interface with a bot named "BH". The user has typed "I'm having issues with my COPD". The bot responds with a message about COPD and asks if the user wants to escalate the issue. The screen also shows a sidebar with categories like Symptoms, Causes, Complications, and More resources.



# Nuance Patient Engagement solutions\*

**Appointment Management** automates voice and SMS appointment reminders or field inbound voice appointment inquiries and offer real-time rescheduling capabilities on the channel of contact.

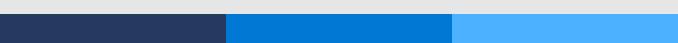
**Patient Support** offers interactive bilingual 24x7x365 assistance powered by industry-leading natural language understanding through IVR and virtual assistant capabilities.

**Interactive Voice Response (IVR)** understands caller intent and can use voice-to-message capabilities to provide immediate, personalized assistance and reduce call wait times.



# Empower health team collaboration

Connect, engage, and efficiently manage your frontline healthcare workforce with tools that help them provide the best possible care



# Empower health team collaboration

Connect, engage, and efficiently manage your frontline healthcare workforce with tools that help provide the best possible care.

Scenario	Capabilities	
Empower health team collaboration	 Care Team Collaboration	Enable <b>secure collaboration and messaging</b> across the organization – from housekeeping to billing – from a single, highly configurable platform
	 Care Coordination	Enable <b>effective care management, scheduling, and resource optimization</b> by empowering care team members with the right operational tools
	 Continuous Monitoring	Optimize <b>patient treatments</b> from anywhere, anytime by unlocking the power of IoT and analytics to monitor health

# Empower health team collaboration

Connect, engage, and efficiently manage your frontline healthcare workforce with tools that help provide the best possible care.

Scenario	Capabilities	Features
Empower health team collaboration	Care Team Collaboration Care Coordination Continuous Monitoring	 Care Management  Home Health  Care Team Member  Virtual Visits

# Care Management

Easily create, personalize, and enable new care plans for patients while also managing care team members.



## Feature Functionality

Unified Patient View

Patient Insight Cards

Patient Trends

Care Team & Plan Management

Patient Health Timeline

Health & Population Dashboards

The screenshot shows the Dynamics 365 Care Management application in a 'SANDBOX' environment. The top navigation bar includes options like Save, Save & Close, New, Deactivate, Lists and segments, Connect, Assign, Email a Link, Delete, Create Invitation, and a search icon. The main area displays a contact record for 'Reed Flores' (Contact - Patient) with details: MRN0708-4361, Business Phone 423-555-0100, Email Reed.Flores@contoso.com, and Owner SYSTEM. Below the contact info are tabs for Summary, Clinical Timeline, Care Team, Care Plan (which is selected), and Related. A summary card shows 'Assigned Care Plans All Time' at 8, 'Activities Complete' at 13%, and 'Goals Complete' at 0%. The 'CARE PLANS' section lists three care plans for Reed Flores, each with four team members (KC, RR, AJ, TS) and a status bar indicating they were last modified on 12/1/2020 at 4:44 AM. Each care plan has 'Cancel', 'Pause', and 'Complete' buttons. A 'Filter By' dropdown is set to 'Active'. At the bottom, there are tabs for Active, In Progress, and Completed, along with a 'Save' button.

# Home Health

Streamline home care with resource management and route optimization tools.



## Feature Functionality

Scheduled Home Visit



Home Patient Care



Home Care Management



Visit Tracking Notifications

Provider Schedule Management

Scheduling Optimization

# Care Team Member

Allow the traveling care team member to track individual tasks, view appointment details, and see the full patient view.



## Feature Functionality

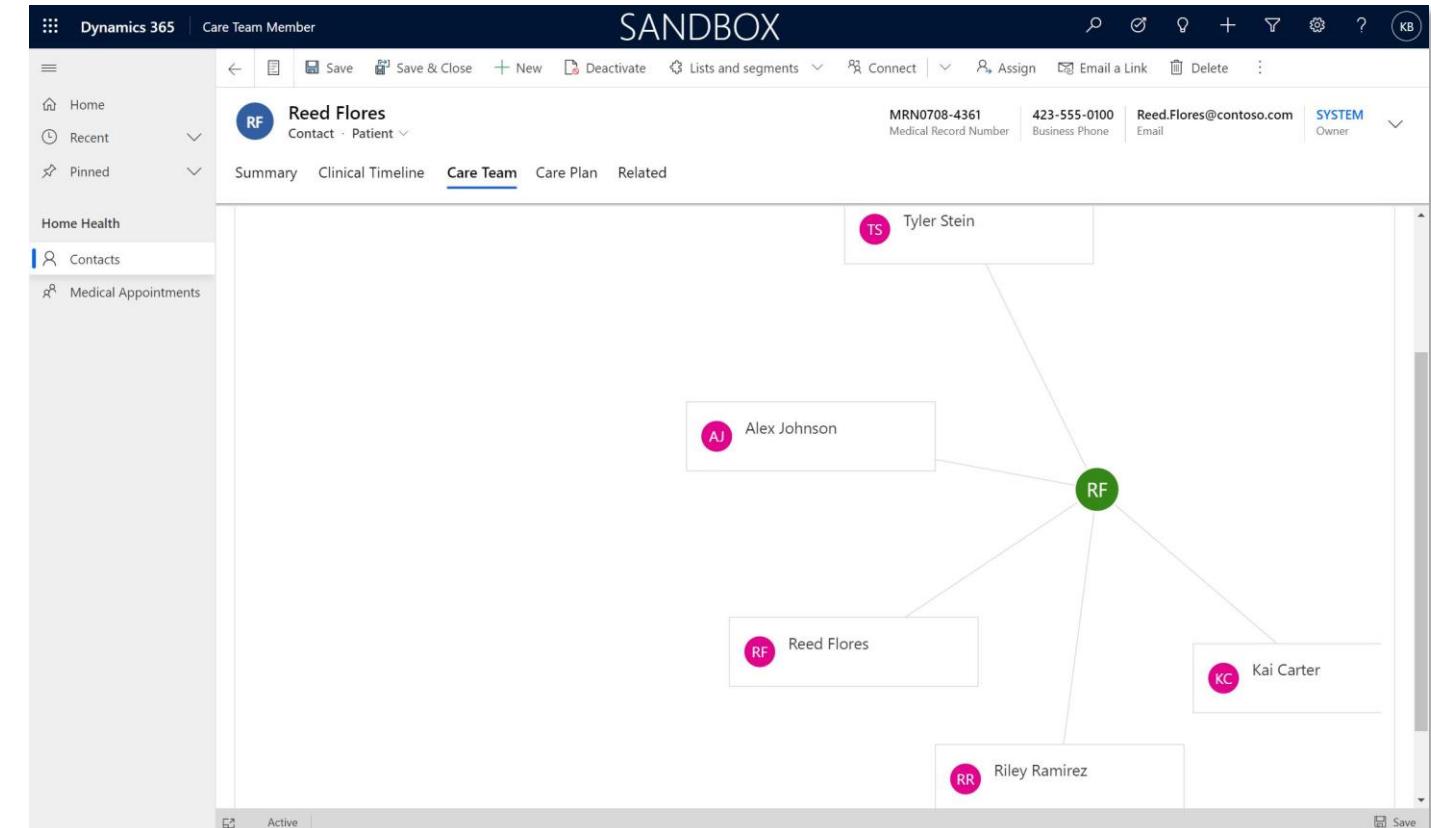
Holistic Patient Information

Home & Virtual Patient Care

Care Team Collaboration

Patient Health Timeline

Health Analytics



# Virtual Visits

Utilize video conferencing to provide high-quality, personalized, and affordable consultations.



## Feature Functionality

Scheduled/Instant Virtual Appts

Virtual Clinic Dashboards

Video Calls via Microsoft Teams

Multiple Client Options

Embedded App Experience

EHR connector with Teams



The screenshot displays the Microsoft Dynamics 365 Virtual Clinic interface. At the top, there's a navigation bar with icons for Activity, Chat, Teams, Calendar, Calls, and Files. The main area shows an 'Appointment for MR' record with an 'Appointment Flow' timeline: Active for 4 days (Pending Proposal), Booked (4 Days), Arrived, and Fulfilled. Below this is a 'Clinical Timeline' section with tabs for Summary, Education, Clinical Timeline (which is selected), Care Plans and Care Teams, and Related. The timeline shows events for April 17-23, 2021, including 'Latex Allergy' (Allergy intolerance) on April 18, 'Knee Evaluation Appointment (EMR)' on April 21, 'PT Exercises' (Care plan) on April 22, and 'Knee Issue' (Patient encounter) on April 23. To the right, there's a 'Previous events' sidebar listing 'Jan 5' (Appointment with Dr. Patti Fernandez, Patient encounter, Knee issues), '2020' (Latex Allergy, Allergy intolerance), and 'Dec 9' (Christie Cline, 22:06, Care plan). A video call preview for Christie Cline is shown at the bottom right.

# Enhance clinician experiences

Reduce time spent documenting patient encounters and alleviate provider burnout through AI-powered solutions that drive more personal and accessible healthcare



# Enhance clinician experiences

Reduce time spent documenting patient encounters and alleviate provider burnout through AI-powered solutions.

Scenario	Capabilities	
Enhance clinician experiences	 Clinical Intelligence	<p><b>Document patient information</b> accurately and efficiently at the point of care through automation.</p> <hr/>
	 Clinical Documentation	<p><b>Capture the patient story</b> more naturally and efficiently.</p> <hr/>
	 Diagnostic intelligence	<p><b>Accelerate patient care delivery, reduce costs, and offer new opportunities</b> for revenue growth and expansion.</p>

# Enhance clinician experiences

???

Scenario	Capabilities	Features
Enhancer clinician experiences	Clinical Intelligence Clinical Documentation Diagnostic intelligence	 Nuance DAX  Nuance Dragon Medical One  Nuance PowerScribe  Nuance PowerShare

# Nuance Enhance clinician experiences



## Ambient clinical intelligence

Nuance DAX\* is an AI-powered, voice-enabled solution that automatically documents patient encounters accurately and efficiently at the point of care.



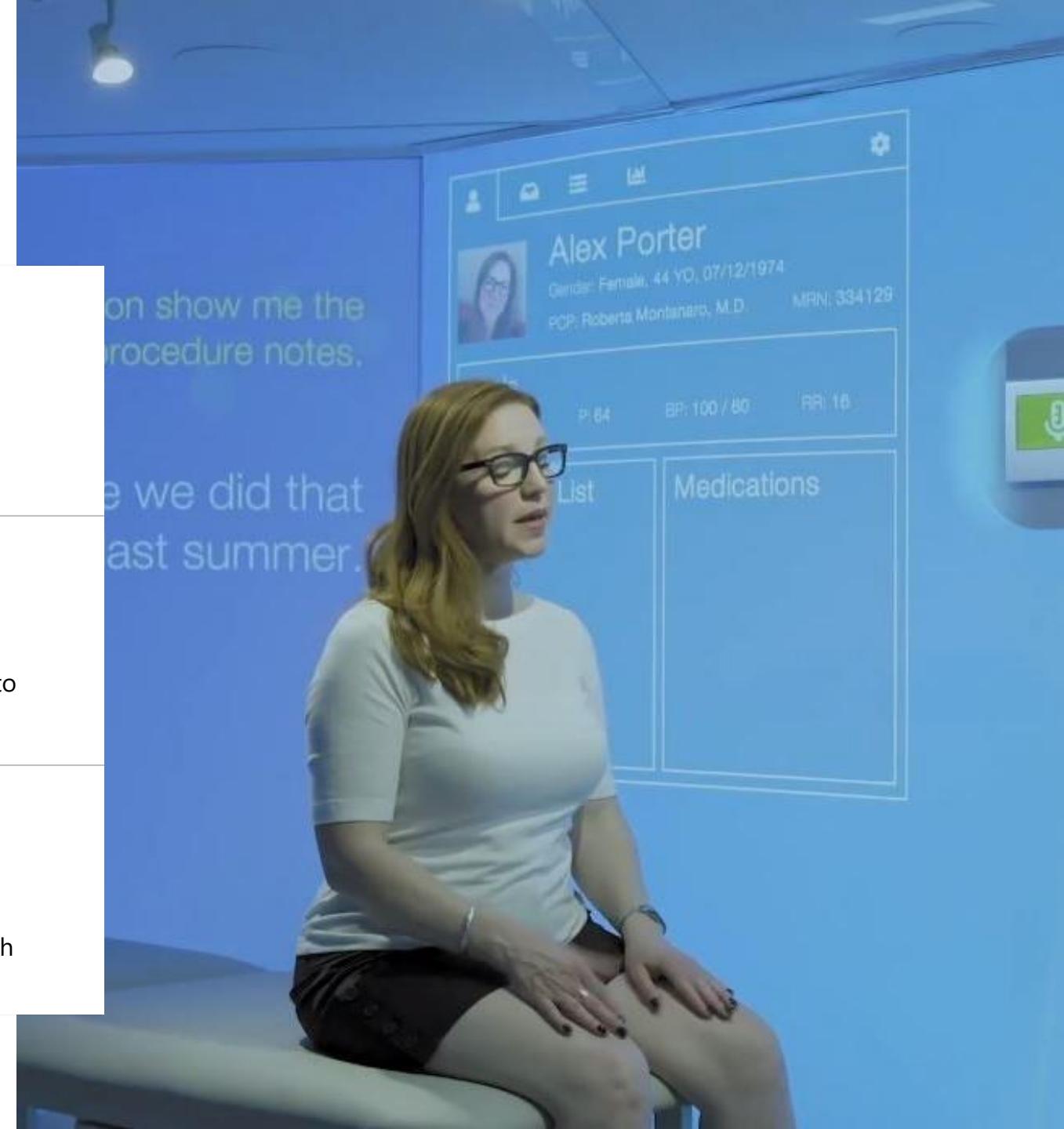
## Clinical documentation

Nuance Dragon Medical One \*\* cloud-based clinical documentation and in-workflow guidance. Helps capture the patient story more naturally and efficiently allowing providers to spend less time on document and improve the quality of care.



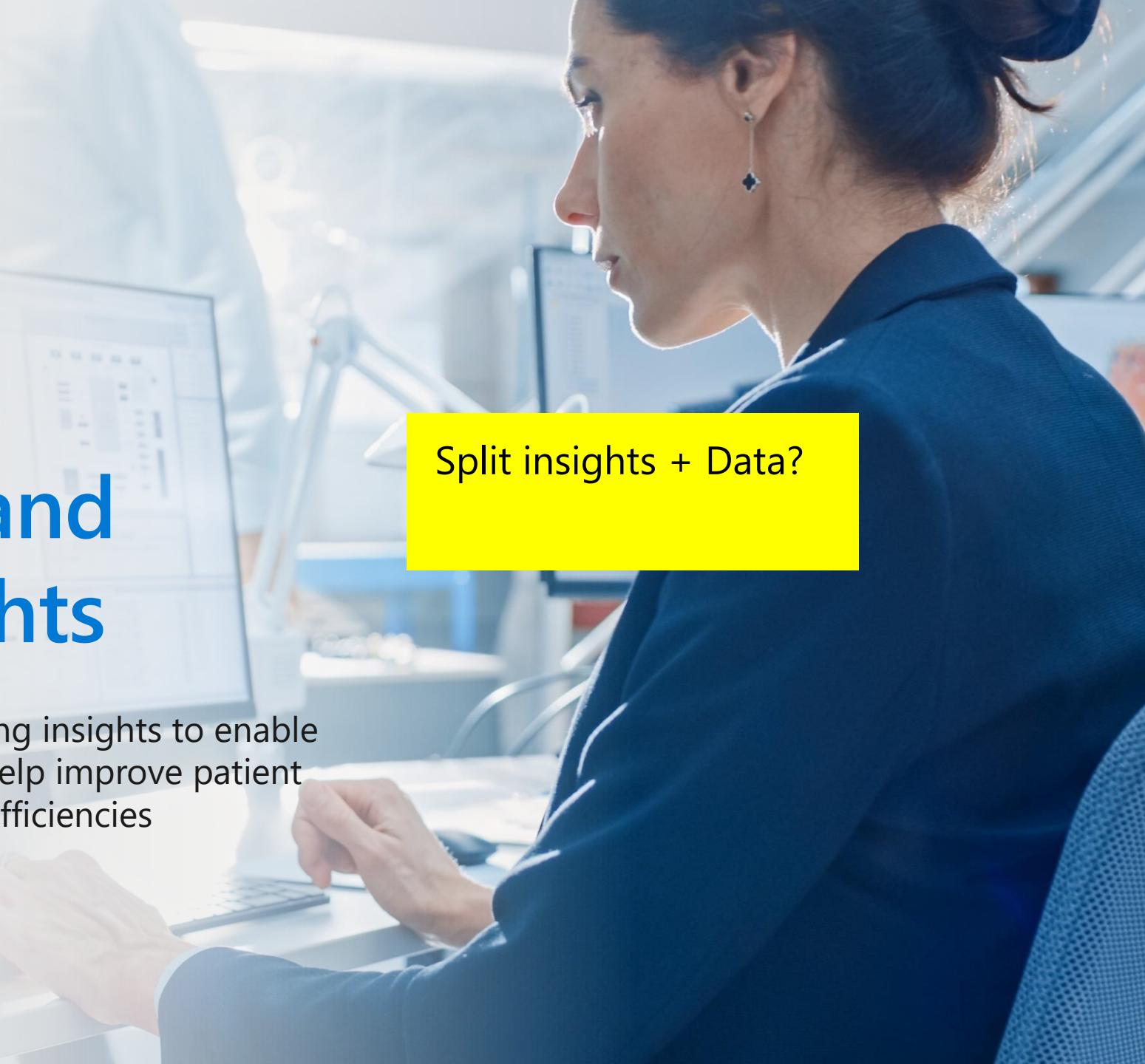
## Diagnostic intelligence

Nuance PowerScribe\* and PowerShare\* cloud-based medical image sharing and exchange platform. Accelerates patient care delivery, reduces costs associated with delayed and inefficient image sharing, and offers new opportunities for revenue growth and expansion.



# Improve clinical and operational insights

Connect data from across systems, creating insights to enable healthcare providers to predict risk and help improve patient care, quality assurance, and operational efficiencies

A photograph of a woman in a blue uniform, likely a nurse or medical professional, working at a computer in a hospital setting. She is looking down at the screen, which displays a grid of data. A yellow callout box is positioned in the upper right corner of the image, containing the text "Split insights + Data?".

Split insights + Data?

# Improve clinical and operational insights

Connect data from across systems, creating insights to enable healthcare providers to predict risk and help improve patient care, quality assurance, and operational efficiencies.

Scenario	Capabilities	
Improve clinical and operational analytics	 Data Interoperability	<b>Simplify data governance and compliance</b> by unifying data on a single, secure data platform
	 Operational Analytics	<b>Improve operational efficiency</b> by synchronizing management efforts across clinicians and administrators
	 Clinical Analytics	<b>Transform health outcomes</b> using data-driven insights to improve clinical decision-making and care experiences

# Improve clinical and operational insights

Connect data from across systems, creating insights to enable healthcare providers to predict risk and help improve patient care, quality assurance, and operational efficiencies.

Scenario	Capabilities	Features
Improve clinical and operational analytics	Data Interoperability Operational Analytics Clinical Analytics	 Dataverse  Dataverse Healthcare APIs  Data Integration Toolkit  Healthcare Administration

# Dataverse

Securely store and manage data that's used by Microsoft Cloud for Healthcare applications.



## Feature Functionality

**Securely Store & Manage Data**

**Build Apps Against your Data**

**Quickly Access your Data**

**Reusable Business Logic**

**Built-in Validations**

**Integration with Other Systems**

The screenshot shows the Microsoft Power Apps portal interface. The left sidebar has a 'Tables' section selected, listing various entities: Account, Activity, Address, Appointment, Attachment, Business Unit, Contact, Currency, Email, Email Template, Fax, Feedback, Knowledge Article, Letter, Mailbox, Organization, Phone Call, Position, Privilege, Product, and Recurring Appointment. The top navigation bar includes options like 'New table', 'Get data', 'Export data', 'Export to data lake', 'Analyze in Power BI', 'AI Builder', and environment settings for 'HealthcareInADay\_Test'.

Table ↑	Name ↓	Type ↓	Customiza... ↓
Account	account	Standard	✓
Activity	activitypointer	Custom	✓
Address	customeraddress	Standard	✓
Appointment	appointment	Standard	✓
Attachment	activitymimeattachment	Standard	✓
Business Unit	businessunit	Standard	✓
Contact	contact	Standard	✓
Currency	transactioncurrency	Standard	✓
Email	email	Standard	✓
Email Template	template	Standard	✓
Fax	fax	Standard	✓
Feedback	feedback	Standard	✓
Knowledge Article	knowledgearticle	Standard	✓
Letter	letter	Standard	✓
Mailbox	mailbox	Standard	✓
Organization	organization	Custom	✓
Phone Call	phonecall	Standard	✓
Position	position	Standard	✓
Privilege	privilege	Custom	
Product	product	Standard	✓
Recurring Appointment	recurringappointmentmaster	Standard	✓

# Dataverse Healthcare APIs

Rapidly exchange data and securely connect and interact with any system that utilizes FHIR APIs.



## Feature Functionality

**Rapidly Exchange Data**

**Holistic View of FHIR Data**

**Adapt and Extend Dataverse**

**Enrich Disparate Data Sets**

**End to End Data Pipeline**

**Azure API for FHIR**

Easily create and deploy a Fast Healthcare Interoperability Resources (FHIR®) service for health data solutions

[Start free](#) [Get started with GitHub](#)

Product overview Features Security Pricing Documentation Customer stories FAQs

Manage health data in the cloud

Rapidly exchange data in the [HL7 FHIR](#) standard format with a single, simplified data management solution for protected health information (PHI). Azure API for FHIR lets you quickly connect existing data sources, such as electronic health record systems and research databases. Create new opportunities with analytics, machine learning, and actionable intelligence across your health data.

An illustration showing two stylized characters, a man and a woman, standing and looking at a central screen. The screen displays a play button, suggesting video analysis. Surrounding the characters are several floating charts and graphs, including a line graph, a pie chart, a bar chart, and a scatter plot, all rendered in a light blue color scheme.

# Data Integration Toolkit

Manage your FHIR mappings, resources, and integration settings for Dataverse.



## Feature Functionality

Configure Azure FHIR Resources

Create & Manage Entity Maps

Create & Manage Attribute Maps

Configure Virtual Health Tables

Analyze FHIR Sync Data & History

Manage Integration Settings



Dynamics 365 | Data Integration Toolkit

SANDBOX

The screenshot shows the Dynamics 365 Data Integration Toolkit interface. At the top left is a navigation bar with icons for Home, Recent, Pinned, Application Setup, Start Page, Healthcare API, and Virtual Health Data Tables. Below this is a sidebar with sections for Application Config (Azure FHIR Resources, Integration Settings), Map Setup (Entity Maps, Attribute Maps, Data Routes), Access Logs, and Logs. The main content area has a header "SANDBOX". It features a large central image of a cloud with data tables and a user interface. To the right of the image is a section titled "Configure the integration connections" with a sub-section "Bring your Healthcare Data into Dataverse" and a link "Learn why you should use Dataverse Healthcare API". Below this is a section titled "Select the connector you want to configure" with two options: "Dataverse Healthcare API" (described as for new and existing users setting up Data Integration for Microsoft Cloud for Healthcare) and "Virtual Health Data Tables" (described as learning how to configure virtual health data tables). At the bottom are sections for "More resources" (links to Azure FHIR resources, Data Integration Toolkit, HL7 FHIR specifications, and Support communities) and "Contact us" (Reach Support link).

# Healthcare Administration

View and manage your healthcare data all in one place.



## Feature Functionality

Holistic View of Healthcare Data

Manage Patient Information

Manage Clinic Information

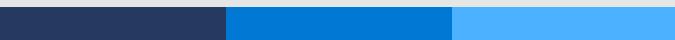
Track Claims & Coverages



Active Coverages						
Name	Beneficiary (Patient)	Coverage Start Date	Group Plan	Network	Type	
Contoso AAA Coverage	Amari Rivera	12/31/2019	Healthcare Plan	EPO	---	
Coverage Amber Rodriguez - for MRN0586-0755	Amari Rivera	12/31/2019	Healthcare Plan	HMO	---	
Coverage Casey Jensen - for MRN8714-3180	Amari Rivera	12/31/2019	Healthcare Plan	EPO	---	
Coverage Elizabeth Moore - for MRN2018-3323	Amari Rivera	12/31/2019	Healthcare Plan	PPO	---	
Coverage Jessie Irwin - for MRN3318-3848	Hayden Cook	12/31/2019	Healthcare Plan	EPO	---	
Coverage Kayla Lewis - for MRN5067-7547	Rory Nyuyen	12/31/2019	Healthcare Plan	EPO	---	
Coverage Madison Butler - for MRN0057-0776	Mikaela Lee	12/31/2019	Healthcare Plan	PPO	---	
Coverage Monica Thomson - for MRN3136-5866	Mikaela Lee	12/31/2019	Healthcare Plan	PPO	---	
Coverage Nicole Wagner - for MRN2270-5011	Mikaela Lee	12/31/2019	Healthcare Plan	EPO	---	
Coverage Olivia Wilson - for MRN1017-3361	Mikaela Lee	12/31/2019	Healthcare Plan	PPO	---	
Coverage Reed Flores - for MRN0746-8183	Croa Thomas	12/31/2019	Healthcare Plan	EPO	---	
Coverage Remy Morris - for MRN2712-8458	Mikaela Lee	12/31/2019	Healthcare Plan	HMO	---	
Coverage Renata Hall - for MRN3611-2276	Mikaela Lee	12/31/2019	Healthcare Plan	PPO	---	
Coverage Rowan Murphy - for MRN5344-2201	Mikaela Lee	12/31/2019	Healthcare Plan	EPO	---	
Coverage Sara Perez - for MRN8540-3445	Mikaela Lee	12/31/2019	Healthcare Plan	PPO	---	
All	#	A	B	C	D	E
		F	G	H	I	J
		K	L	M	N	O
		P	Q	R	S	T
		U	V	W	X	Y
		Z				

# Security & Compliance

Treat healthcare data with the sensitivity it deserves



# Protect health information

Protect sensitive health data to support privacy and effective, end-to-end security and compliance

Scenario	Capabilities	
Protect health information	 Security	<p><b>Protect against the latest threats</b> with intelligent tools to prevent attacks and react quickly to security events</p>
	 Compliance	<p><b>Stay up-to-date with the latest requirements</b> with the most comprehensive set of cloud compliance offerings</p>
	 Privacy	<p><b>Maintain control of your data</b> with confidence knowing we don't use your data for commercial purposes</p>

# Handle patient, partner, employee, and customer data with the sensitivity they demand



## Data loss prevention

Prevent the intentional or accidental exposure of sensitive information, helping ensure you meet regulatory requirements.



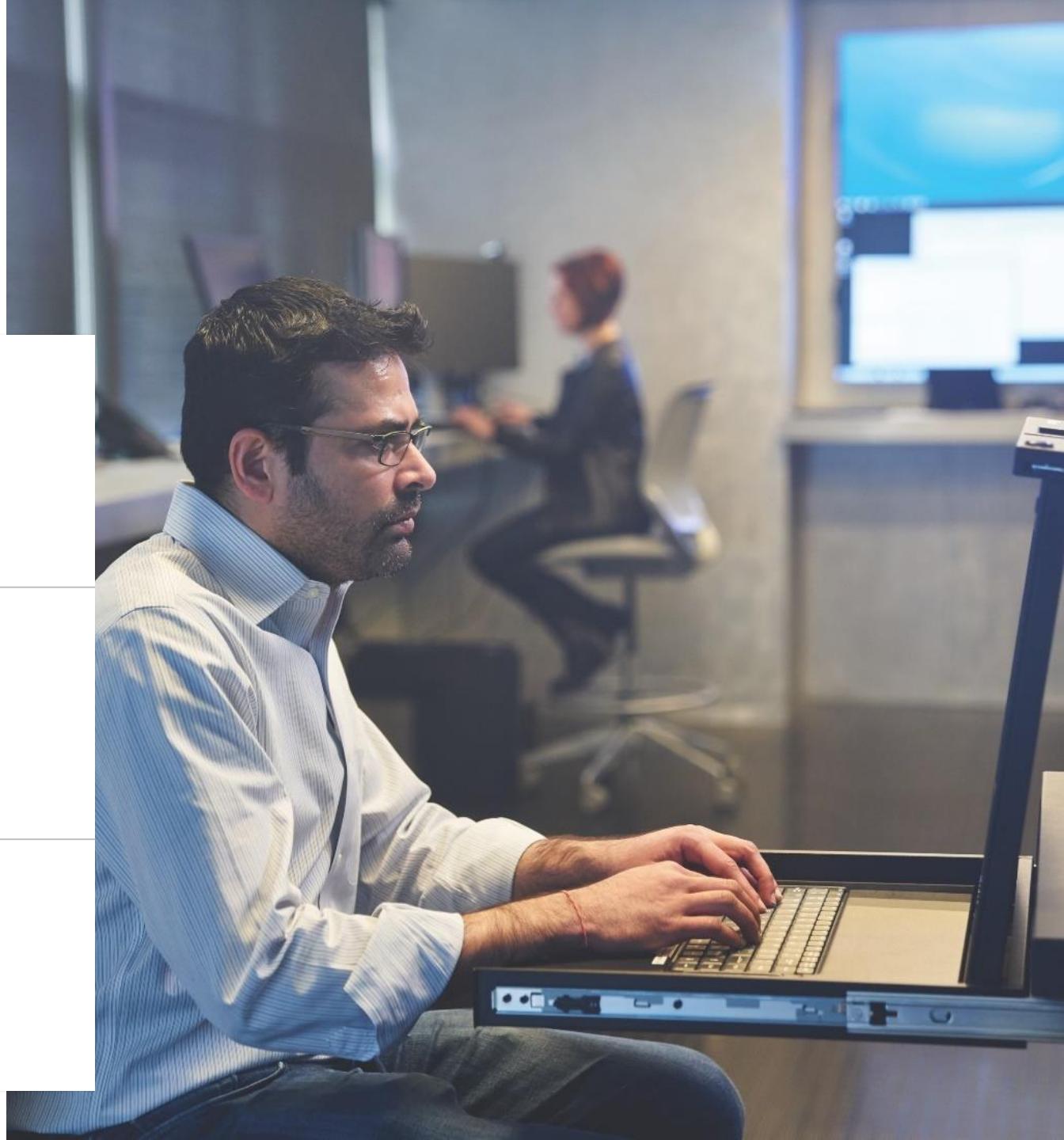
## Sensitivity labels and policies

Control access to your teams and set policies to block and prevent sensitive information from being sent in private chats or channels.



## Encryption

Encrypt data in transit and at rest using Secure Real-time Transport Protocol (SRTP) for video, audio, files, chat, and desktop sharing.



# Keep pace with a complex and demanding regulatory environment



## Keep pace with evolving regulation

Rest assured with built-in compliance with 90+ industry-specific regulations including GDPR, HIPAA, and HITRUST.



## Audit logs

Efficiently respond to regulatory, litigation, and investigation discovery requests with AI designed to find the most relevant data.



## e-Discovery

Easily identify, hold, and manage information that may be relevant in legal cases with legal hold and content search.



# Microsoft offers a comprehensive approach to maintaining trust



Protect identity and endpoints for strong Zero Trust foundations

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Modernize security and defend against threats

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Secure cloud infrastructure—Azure, hybrid, and multi-cloud

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Protect and govern sensitive data

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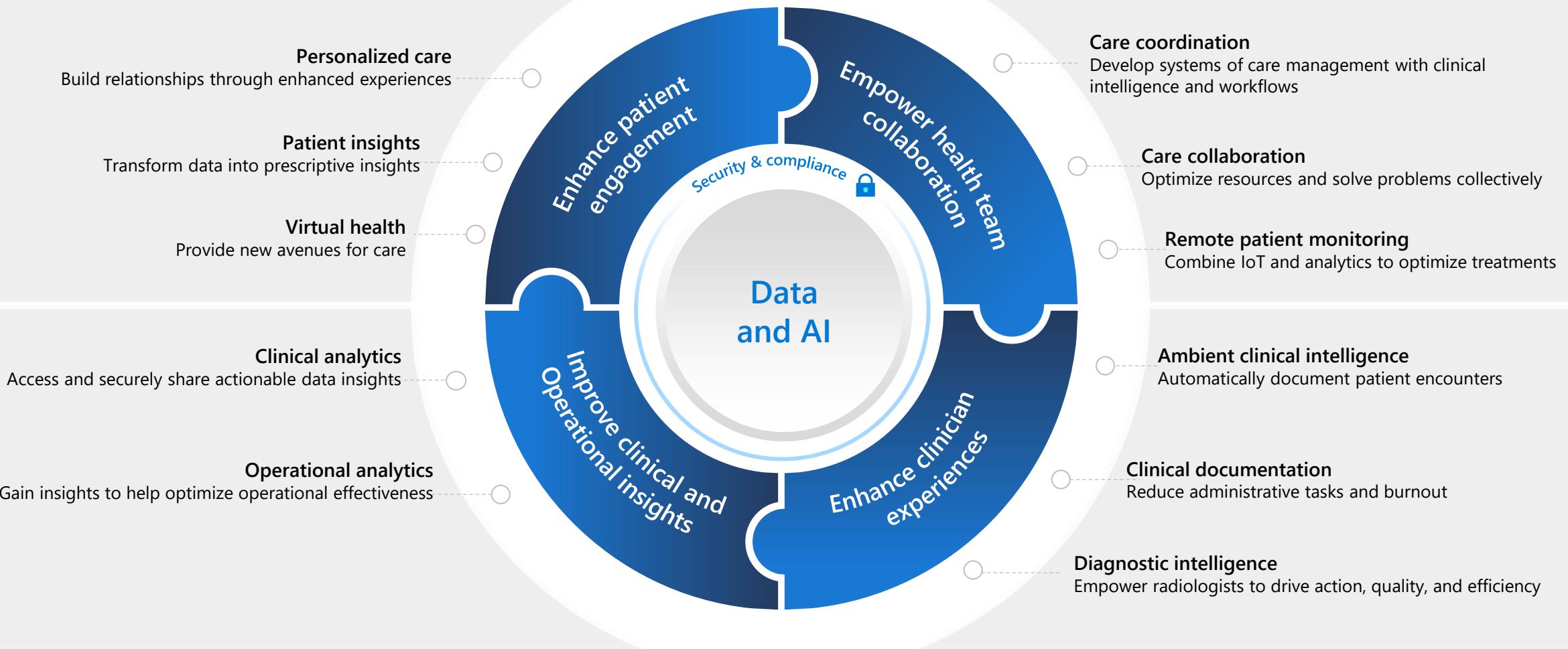
Leverage integrated regulatory compliance tools

## In Summary...



# Microsoft Cloud for Healthcare

*Capabilities enabling better experiences, better insights, better care*



• HEALTHCARE INDUSTRY SPECIFIC •

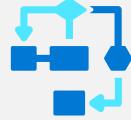
Data models

Connectors & APIs

Partner ecosystem

# Microsoft Cloud for Healthcare benefits

Business model alignment



Customer ownership and control of data



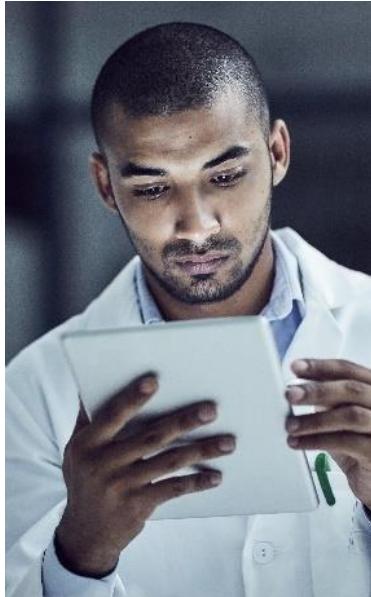
Trusted, global security commitment



Industry customization



Robust partner ecosystem



# Partners bring Microsoft Cloud for Healthcare to life

Partner solutions, services, and devices create a differentiated offering and enable key customer scenarios in the healthcare space.



**Amplify the value** of Microsoft Cloud for Healthcare with configurations specific to each customer's needs and environment



**Extend offerings** and current capabilities while breaking into new markets



**Transform customers'** businesses while helping them realize value



## Microsoft Cloud for Healthcare

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**Better experiences. Better insights. Better care.**

- Learn more on our website:  
[aka.ms/cloudforhealthcare](https://aka.ms/cloudforhealthcare)
- View more [partner resources](#)
- Explore solutions on [AppSource](#)
- Learn more about Microsoft+Nuance  
[aka.ms/Microsoft-Nuance](https://aka.ms/Microsoft-Nuance)
- Access the [SI Playbook](#) for more information



## Next Session:

### Module 2

# Microsoft Cloud Solution Center

