# Monthly Business Review - Jamir Okafor

## Top 5 At-Risk Deals

- Humongous Insurance data migration

- Litware Teams rollout

- Wingtip Toys pilot

- Contoso BI upgrade

- Nod Publishers migration

## Current Blockers

- Customer team bandwidth

- Procurement holdup

## Leadership Asks

- Timeline flexibility

- POC credits

## Summary Commentary

Multiple deals near finish line. Client-side resource gaps are slowing things down.