

# Ahmad Hamid Zacky Shebubakar

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## Personal Statement

A Procurement specialist and Estimator for oil & gas EPC company. As a procurement specialist, I have skills and knowledge in engineering, commercial and project management. I also work to help Business Development to enter Power Plant Projects by performing strategic analysis to win a project and help to create good relation with the main equipment suppliers.

## Education

2005-2010 Institut Teknologi Bandung (ITB)  
Bachelor degree in Electrical Engineering with Thesis "Design of tracing camera for virtual class".

## Experience

### PT. Tripatra Engineers & Constructors (December 2010 - Now)

#### Business Development (March 2016 - Now)

Job description:

- Analyzed list of potential upcoming EPC projects from Rencana Usaha Penyediaan Tenaga Listrik (RUPTL).
- Analyzed the Instruction To Bid (ITB) and tendering procedure, as well as providing insight & strategy for bids.
- Developed Owner Estimation of the projects
- Maintained good relation with main equipment suppliers
- Planning Strategic Operation & Maintenance with partner
- Developed study and analysis for winning potential of certain type of Main Equipment in Power Projects

#### Lead Procurement Engineer Act. (Jan 2014 - Now)

Job description:

- Researched potential Vendors & Subcontractors
- Analyzed cost of an equipment for negotiation
- Performed vendor selection based on certain commercial criteria
- Expedited procured item from engineering phase to installation & Commissioning phase
- Locate stock item around the globe to fulfill project schedule
- Assisted finance for Invoicing procedure, i.e. Goods Receipt input and Invoicing accrual
- Assisted document control team to expedite and clear out Vendor Documentation
- Coordinate with logistic and engineering team for Over Dimension Cargo shipment

#### Project Engineer (June 2012-Now)

Job description:

- Performed interfacing between engineering discipline

- Analyzed all scope of works and create scope of works & supply matrix
- Coordinate with engineering to analyze any potential change order, both technical and commercial aspect
- Coordinate with site team to find solution for problems at installation & commissioning phase

#### Estimator (March 2011 - Now)

##### Job description:

- Performed estimation cost for Tendering project
- Sourced new Vendor for specified projects
- Performed estimation price with justification by using experience, database or request vendor for fresh quotation
- Provided inputs to engineering to optimize their design for better pricing

#### Procurement Engineer (Dec 2010 - Dec 2013)

##### Job description:

- Sent inquiry to Vendors & Subcontractors
- Performed commercial bid analysis
- Commercial negotiation with Vendors
- Provided database for Estimation Project
- Performed Purchase order and Subcontracting agreement to Vendors

## Project Involvement

### Business Development for Power Plant

1. Riau Peaker- Gas Turbine Power Plant (200 MW)
2. Sumbagut Peaker - Combine Cycle Gas Turbine (250 MW)
3. Package 4&5 - Fixed Dual Fuel Power Plant (50 MW)
4. Package 7&8 - Mobile Dual Fuel Power Plant (50 MW)
5. Package-1 20 MW Fixed Power Plant (PLN)
6. Nias 25 MW mobile Power Plant (PLN)

### Execution of Complex Project (Procurement, Estimation and Project Engineering)

1. Exxon Mobil Cepu Limited Banyu Urip EPC-1 Project (USD 1.1 Billion), Bojonegoro, East Java, Indonesia
2. JOB Medco-Pertamina Senoro Gas Development Project (USD 650 Million), Senoro, Central Sulawesi, Indonesia
3. Indoturbine-Pertamina EP Musi Timur Gas Development Project (USD 60 Million), South Sumatra, Indonesia

### Project Execution

1. E1-Pertagas South Sumatera NGL Project (USD 250 Million), South Sumatra, Indonesia
2. Danagas Zora Gas FEED Project (USD 9 Million), UAE
3. Chevron Bangka Top FEED (USD 19 Million), East Kalimantan, Indonesia
4. Chevron Asset Integrity FEED Project (USD 9 Million), Riau, Indonesia

### Estimation of Complex Project (Estimation & Project Engineering)

1. Chevron Gendalo-Gehem FPU and Subsea (USD 3.4 Billion) East Kalimantan, Indonesia

2. Eni Jangkrik FPU(USD 1.1 Billion), East Kalimantan, Indonesia
3. BP Tangguh Train-3 expansion project (USD 2.4 Billion), West Papua, Indonesia
4. Pertamina EP Jambaran Tiung Biru Project (USD 1 Billion), Bojonegoro, East Java, Indonesia

## Project Proposal & Estimation

1. Pertamina RFCC Cilacap (USD 800 Million), Cilacap, Central Java, Indonesia
2. Bangladesh Sylhet molecular sieve (USD 160 Million), Bangladesh
3. Conocophillips Dayung & Grisik De-bottlenecking Gas Plant Proposal (USD 136 Million), South Sumatra, Indonesia
4. Conocophillips Sumpal Expansion Project (USD 86 Million), South Sumatra, Indonesia
5. PLN PLTG Batanghari (USD 70 Million), Batang Hari, Jambi, Indonesia
6. PLN Krakatau Daya Listrik (120 Million) Cilegon, Banten, Indonesia
7. Petro Kimia Gresik Petrochemical Proposal (USD 200 Million), Gresik, East Java, Indonesia
8. Antam Refining 3 MOP-FeNi (USD 400 Million), Pomalaa, Southeast Sulawesi, Indonesia
9. PLN CNG Plant for Peaking Power Generation (USD 40 Million) Sei Gelam, Jambi, Indonesia
10. MEDCO Block A Project (USD 600 Million), Aceh, Indonesia
11. PUSRI IIB Ammonia Project (USD 400 Million), Palembang, South Sumatra, Indonesia
12. Pertamina EP Donggi Matindok Gas Development (USD 140 Million), Central Sulawesi, Indonesia
13. Berau Energy Overland Coal (USD 50 Million), East Kalimantan, Indonesia
14. PTPN V Palm Oil Plant (USD 40 Million), North Sumatra, Indonesia
15. PTPN X Bioethanol Sugar Refinery Plant (USD 80 Million), Kediri, East Java, Indonesia

## Skills

- **Computing:** Microsoft Office, Microsoft Windows, SAP, Linux
- **Language:** English (oral & written) Bahasa Indonesia (Native Oral & Written)
- **Organization:**
  - Member of KM (Kabinet Mahasiswa) ITB, economics department (2005-2007)
  - Minister of Finance of HME (Himpunan Mahasiswa Elektro) ITB (2007-2008)

## Reference

### Sudarsono

SCM Project Manager Banyu Urip Project  
 SCM Project Manager Tangguh Expansion Project  
[sudarsono@tripatra.com](mailto:sudarsono@tripatra.com)

### Raymond N. Rasfuldi

Executive Director for New Business & Business Development  
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### Ferdiansyah

SCM Coordinator for Proposal & Estimation  
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### Demas Seto Ardhiwirawan

Procurement Specialist for Supreme Energy  
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### Rudi Agus Hermawan

Project Engineer for Chevron Indonesia  
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*Disclaimer : Since I am still working with Tripatra, please kindly inform me before contacting one of the referees from Tripatra.*