



# Wistron Orientation



## Program Design Intro. **Schedule**



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UNCC

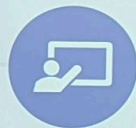


## Program Design Intro. **Wistron Demo Day**

2022  
11

11/1-22  
**Rehearsal\*3**

11/23  
**Wistron  
Demo Day**



### **Rehearsals\*3**

- AppWorks
- Wistron CVC
- Mentors



### **6mins Present**

+4mins QA



### **Attendees**

- AppWorks
- Wistron
- Wistron ITS
- Wiwynn
- WNC
- WiAdvance
- Wiedu
- Wistron Medical

Wistron Demo Day

UNICO



Program Design Intro.  
**AppWorks Demo Day**

2022  
12



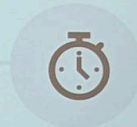
12/1-15  
**Rehearsal\*3**

12/15  
**AppWorks  
Demo Day**



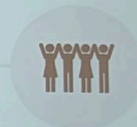
**Rehearsals\*3**

- AppWorks
- Wistron CVC
- Mentors



**2mins Present**

+ 1mins QA



**Attendees**

- AppWorks
- Wistron
- Investors
- Media

One Cherry Hill Rd, Princeton, NJ 08542

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# Founders Intro.

## Members

R2C2 Limited (HK)  
Super Cat (HK)  
Cyclops AR (HK)  
Black solution Nanotech  
QTCOMM  
Teletrx Co.  
NXT/Benzol

## Mentors

WSD  
WITS  
WNC  
WNC  
WITS  
WT  
Wiwynn



R2C2 

## OUR MISSIONS

With the aging working class and the nature of repetitive and high risk tasks, robot automation is undoubtedly the solution. To accelerate the adaption of robot in various industries, we believe in a universal and intuitive robot control system. User shall not be struggle with the robot control and focus on the applications of robots. We believe only by closing the gap of robot control operation and the industry workflow, a sustainable future is possible.



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## Quick Facts



Wistron OVERVIEW

wistron 1

## Global Operations – Manufacturing

### Mexico

**Juarez**  
Server,  
Data center

### Czech Republic

**Brno**  
Server,  
Data center

### India

**Bangalore**  
Smart devices

### Vietnam

**Tỉnh Hà Nam**  
Notebook PC,  
Display

### Malaysia

**Port Klang**  
Smart devices

### Taiwan

**Hsinchu**  
Manufacturing  
coordination,  
IPC, Server, Switch,  
GPU, 5G,  
Medical devices

### Philippines

**Subic Bay**  
Notebook PC

### China

**Kunshan**  
Notebook PC,  
LCM module

**Taizhou**  
LCM module

### Zhongshan

Server, LCD display,  
Professional display, VOIP  
phone, Desktop PC,  
Network devices

### Chongqing

Notebook PC,  
Desktop PC,  
Medical devices

### Chengdu

Notebook PC,  
Desktop PC

1

Wistron OVERVIEW

Wistron Group of Companies

wistron 20



# Wistron Group

Wistron Corp.

3231.TW

**Wistron Corporation**

**WT**

Wistron Technologies

**WSD**

Wistron Smart Devices

**Incubator & start-up businesses**

Value Creation Center - VCC  
Innovation Integration Center - IIC

**Wistron Medical Technology**

**Wiedu**

**WiAdvance**

**Subsidiaries**

**WITS**

Wistron Information Technology & Services Corporation

4953.TWO

**WNC**

Wistron NeWeb Corporation

6285.TW

**Wiwynn**

Wiwynn Corporation

6669.TW

**Affiliates**

**other Affiliated**

**2**

Business intro.

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**wistron** 22

## Wistron Technology, WT

- Wistron Technology(WT) is the business group of Wistron Group, originally centering ODM computing products with **X86 architecture**.
- To date, WT has expanded and is responsible for the R&D, design, and production of **personal computers, industrial PC, display products, servers, storage, and communication products**.
- Wistron Technology has global manufacturing sites, including China, Vietnam, Czech, and Mexico.



2A  
Wistron Corp.

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## Wistron Smart Device, WSD

- Provides design, manufacturing, and after-sale support services worldwide as an original design manufacturer (ODM) and focuses on **LCM**, **keyboards**, **mobile devices**, **automotive products**, and **smart speakers**.
- While as a joint design manufacturer (JDM), WSD directs its attention to **AIoT**, **enterprise mobility**, and **robotics**.

### Prospect

- WSD is looking for potential customers who specialize in software engineering and have a demand for the design and manufacturing of hardware.



2A  
Wistron Corp.  
100 Chenmou Rd. Wuzhou, China

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# Incubator & start-up businesses

## Value Creation Center, VCC

- VCC is a team belonging to Wistron CTO office.
- Aims to connect resources for Wistron internal startup projects and look for product-market-fit.
- Focuses on tech research & development on AI Medical / IoT for Lifestyle.

### ODM/Outreach Biz

Product design & manufacturing  
Trend/ CMF/ User research

### AI for Design UX/UI service

Introduce cutting edge technology  
cooperated with research institutions



### Tech Services & Biz Scale up for Innovation

**AI Medical & Healthcare :**

Voice, image, Nursing solutions

**AI / IoT for Lifestyle :**

physiological monitoring, coffee equipment, smart  
retail

**Optical Touch & CV solution :**

Optical modules & kits



2A

Wistron Corp.

See Also/Wistron/Wistron

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# Incubator & start-up businesses

## Innovation Integration Center, IIC

- Provides **R&D consulting** and **small-volume production** services to startups.
- Aims to bridge the gap between concept, prototyping, and mass-production.

### Smart Brew



快速冷萃咖啡機  
Rapid Cold Brew  
Coffee Maker  
(FREDDA)



分離式無線咖啡電子秤  
Detachable  
Coffee Scale  
(OREO)



智慧釀酒器  
Smart Cider Maker

### Lifestyle



智慧音箱  
Smart Audio



空氣殺菌機  
Air sterilizer  
(on going)



智慧水壺套  
Smart Water  
Bottle Jacket



可攜式 UV 淨水器  
Portable UV-C LED  
Sterilizer

### Smart Farming



核酸檢測儀  
qPCR



精子檢測  
iSperm



溫溼度偵測  
Temp/Humidity  
Sensor



氣體偵測  
Gas Sensor

### IoT Sensing



電子鼻  
E-nose



冷鏈水果偵測  
Cold Chain Detection



瓦斯感測  
Gas Detection



水質監測器  
Water Quality  
Detection



智慧販賣機 IOT 模組  
IoT for Vending  
Machine Upgrade

2A

Wistron Corp.

Wistron Corp.

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## Wistron Medical Technology

- A 100% owned subsidiary of Wistron Corporation with a wide array of healthcare technologies and years of experience designing and manufacturing.
- Its product includes **in-vitro diagnostic equipment**, **multiplex analyzer**, **healthcare robotics**, and **imaging equipment**.
- Also delivers **smart healthcare solutions** using advanced technologies such as IoT, AI, and big data analytics for informative, digitalized, and intelligent healthcare outcomes.

GMP certified factory  
in **Hsinchu, Taiwan**

GMP certified factory  
in Chongqing, China

R&D Center in USA,  
China and **Taiwan**

Medical Devices  
Manufacturing



Medical AI &  
Big Data



Exoskeleton



2B  
Subsidiaries

Shin Chen/Wistron

wistron

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# Wiedu

- A 100% owned subsidiary of Wistron Corporation.
- Aims at talent pool promotion and product rebuilding, which has reached milestones in cloud education with the cultivation of teaching, learning, and achievement.

## global teaching service system



B2B (Corp. training)  
B2C (OnO learning)

Public Sector Education  
Cloud Service



K12 / Smart Campus  
Solutions

達學堂  
wikiduo  
緯e學堂



## WiAdvance

- An 80% owned subsidiary of Wistron Corporation (20% owned by Chunghwa Telecom).
- Provides Business customers with **cloud-based service** and **vertical SaaS/ Solutions** and has been the **Microsoft** Gold Partner and Licensing Solution Partner (LSP).

### Solutions

#### Cloud

- [Azure Stack Hybrid Cloud Solutions](#)
- [SAP on Azure](#)
- [VMware Cloud on AWS](#)
- [WiAdvance Cloud Website Service](#)
- [Cloud Backup/Disaster Recovery Service](#)

#### HealthCare

- [Smart Medical Solutions](#)
- [Smart Annotation Platform for Medical Image](#)

#### Manufacturing

- [Production Line Defect Inspection Solutions](#)
- [Equipment Utilization Improvement Solution](#)

#### DX & AI digital transformation

- [Smart Medical Image Annotation](#)
- [Smart Business Report Solution](#)

#### Cyber Security

- [HENNGE Cloud Security Solution](#)
- [Cross-Platform Optimized Cyber Security Management Service](#)

#### Smart Office

- [Data Migration Solution](#)
- [Surface Hub 2S](#)

2B  
Subsidiaries

The OmniVista Group

wiAdvance 29



## Wistron Information Technology & Services Corporation, WITS

- An IT service provider with offices across Asia and US.
- The No.1 IT outsourcing services provider in Taiwan and the top 10 leading digital service provider in China.
- It has more than 8,000 employees globally with 6,000 in China and 1,000 in Taiwan.



# Wistron NeWeb Corporation, WNC

Ticket# 6285TW  
Headquarter Hsin-Chu,  
Manufacturing plants Taiwan(Hsin-Chu, Tainan), Kun-Shan, Vietnam(2 plants)



## "Wireless communication" Technologies and solutions

### Antenna

- mmWave Antenna
- Smart Antenna
- 4G Antenna
- WWAN/WLAN/Bluetooth® Antenna
- NFC Antenna

### Module

- mmWave Module
- 4G Module
- Bluetooth® SIP Module
- WLAN IoT Module
- NFC Module

### Smart Home

- Security Gateway
- Security IP Camera

### Network Access

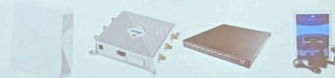
- 40GbE/100GbE Data-Center Switch
- Small Cell
- 4G/5G Outdoor CPE
- Satellite TV
- Enterprise WLAN AP/Router/Repeater

### Industrial

- Smart Tracking System
- Smart-Meter Communication Board/Hub
- RFID Tunnel / RFID Portal / RFID Wave Antenna / RFID Alubox

### Automotive

- 4G/WLAN/Bluetooth®/Comb o/SIP Module
- Automotive Camera Module
- 24/77/79 GHz Radar Sensors
- OBDII Tracker
- C-V2X On-Board Unit/C-V2X RSU
- Satellite Radio Receiver

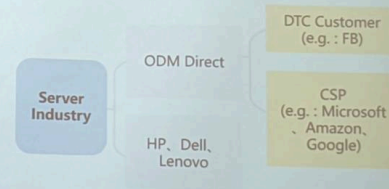


## Wiwynn

- Offers **Hyperscale Data Center** and **Cloud Infrastructure** to customers which includes Rack servers, storage, switch, system integration, and services.
- Focus on ODM Direct customers which are 26% of global server volume in 2020.



### Server Industry classification



2C  
Affiliates

See Chew/WiFi/Wireless

## CVC Team



**Eric Wu**

VP of Wistron  
# 20y EMS/OEM executive  
# Corporate strategy  
# TW investor connections



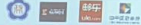
**Benson Chin**

Chief of VCC  
# Corporate innovation  
# Startup spin-off  
# IoT Product Master  
# UIUX design



**Peter Pan**

# China  
# New Retail  
# Internet



**Avery Hung**

# AI  
# Digital health



**Parker Tien**

# Semiconductor  
# Enterprise SaaS



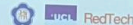
**Jennie Chien**

# SEA  
# FinTech  
# Blockchain



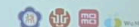
**Billy Liu**

# Martech  
# Consumer  
# Internet



**Evelyn Huang**

# Accelerator  
# IoT  
# EduTech



3  
CVC Office Intro.

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## Alyssa Chen, Principal / Head of Accelerator

- 2016.07 - Now AppWorks Analyst > Associate > Principal
- 2015-2016 Huashan 1914 Culture Creative Park (華山), BD+PR
- AppWorks intern (Batch #5 & #6)
- B.A. in German Language, NCCU
- Exchange in Bremen, Germany
- M.A. in International Communications, NCCU

### #AskMeAbout

- Everything about Accelerator
- Mentors
- Corporate services
- (For intl founders) visa application
- Founder therapy session (走心時光)
- Advocate for #FemaleEntrepreneur #FemaleLeadership



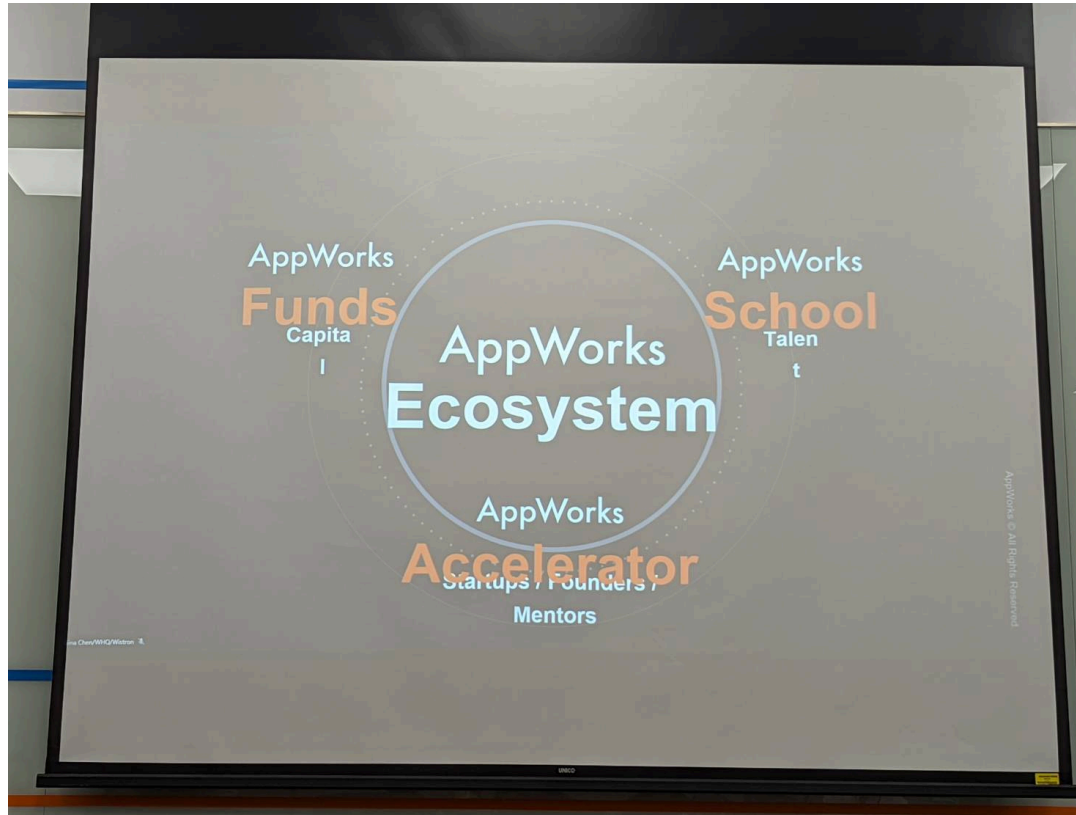
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alyssa@appworks.tw

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## AppWorks Team

### Partners



Partner  
魏欣勤 Andy



Partner  
林之君 Jamie



Partner  
劉悅潔 Jessica



Partner  
龔德弘 Joseph



Partner  
程九如 Nice

### Accelerator & Investments



Principal  
陳敬雯 Alyssa



Principal  
曾意晴 Ching



AppWorks  
劉宇維 David



AppWorks  
莊曉峰 Jack



Associate  
劉大維 Dave



Associate  
吳戴文 David



Associate  
若林純 Jun



Associate  
邱敬媛 Sophie



Analyst  
陳志利 Alice



Analyst  
安良方 Jack



Analyst  
林亭均 Michelle

### Specialists



Investor Relations  
Director  
陳折安



Communication's  
Master  
李欽岳 Antony



Investor  
Relations  
許柳雲 Candice



Recruiting Master  
林于菱 Izza



Finance &  
Accounting  
黎雲鳳 Jasmine



Alumni Community  
Manager  
蔣怡凡 Joy



FFA Manager  
蔣怡凡 Joy



Legal Master  
王珣璧 Liying



Gap Year  
Program  
林麗娜 Natalie



Business & Product  
Development Master  
蔣怡凡 Joy



Head of  
AppWorks School  
黃瑋琳 Shirley



Design Master  
杜廷倫 Tim



Space Director  
呂瑾玟 Vanessa

Ronnie

AppWorks & AppWorks Reserved

## State of The AppWorks Ecosystem



Active Startups  
**457**  
(+43 YoY)



Founders  
**1,448**  
(+52 YoY)



Employees  
**21,353**  
(+15% YoY)



Raise  
**\$5.4B**  
(+25% YoY)



Valuation  
**\$32.6B**  
(+87% YoY)



Annual Revenues  
**\$17.5B**  
(+36% YoY)

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wlstron + AppWorks

Vertical Accelerator

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## Key Resources

wlstron

- Top-down support
- Business groups / Affiliates executives as Mentors
- Exclusive opportunity for PoC, BD and investment
- NT\$200K subsidy
- AWS/GCP cloud credits

AppWorks

- AppWorks community resources
- On-demand office hours with AppWorks team & Mentors
- AppWorks Demo Day

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**Thank You.**  
**簡報完畢**