

ELIZABETH SIPA

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Year of birth: 1990

Haifa

PROFILE

BDR, Microsoft counselor

EXPERIENCE

Accenture with N3- Microsoft - 2020- 2023

Business Development Representative with Hebrew,
A BDR executes and predefined cadence against as identified target list of SMB (small medium business),
Technical decision makers. Influencers, utilizing a standardized messaging strategy for cloud products/solutions in order to identify and qualify potential leads.

Majorel- Microsoft- 2019-2020

Customer and sales representative with Hebrew,
As a customer service and sales I was responsible for handling customer queries (phone, outlook and chat) and supporting SMB clients in incoming and out coming communication.

IT administrator- 2008-2011

Expert office, hardware, managing 120 computers.
Had four soldiers under my command.
Full diploma from MAMRAM school.

EDUCATION

The Hebrew Reali school Haifa Israel 2006-2008

School of computer professions MAMRAM, IDF 2009-2011

The Open University, Haifa, student of Department of Management and Economics from January 2004.

SKILLS

IT administrator

PC expert, full control of Networks and hardware infrastructures.

Technical and application support over a wide range of tools, technologies and workspaces including: Word, Excel, PowerPoint, OS Windows.

LANGUAGES

Fluent: Hebrew and Russian

Very good almost fluent: English

Good: Polish