

Ohad Levitan

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Highly motivated entrepreneur with a never-ending appetite for success.
Experienced Sales Representative with a high level of communication skills.
Skilled in Customer Service, Sales, Business Development, Marketing, Team Management and Customer Relationship Management (CRM).

Work experience

Indy Park Tourism and Events (work from home)

- Creating and developing marketing funnels
- Generate leads and follow up on sales inquiries
- Meet and exceed sales targets
- Act as a point of contact for customers
- Monitor and analyze competitor activities
- Keep up to date with industry trends and changes
- Utilize customer relationship management systems
- Communicating with local prospects and international prospects

Tradenet & ColmexPro 2020-2022 (B2C, B2B, work from home)

- Identifying and qualifying prospects, communicating and engaging with prospects to create new leads and sales opportunities using different channels such as LinkedIn, sales navigator, Zoom Info, Lusha.
- Working with leads from different channels (PPC, Organic, Affiliates)
- Keeping a pipeline with potential clients
- reaching KPI'S, and monthly targets both sum and count
- keeping communication with potential client until closing via email or phone.
- Empowering the benefits of the company to solve client solution
- Outgoing calls, incoming calls

The Camari Theater 2010-2020 Production Manager

- Creating and maintaining a production schedule for each show
- Maintaining contact information
- Organising additional meetings for cast and production staff
- Working closely with Directors and other department heads to make decisions regarding set, costume, lighting and other aspects of a production and ensure these are within the budget of the production
- Keeping stage and backstage areas organised

- Ensuring decisions made regarding the set of a production are carried out safely
- Prepare budgets and monitor accurate expenses
- Create construction drawings for all scenery element

Army

3 Years combat soldier (paratroopers)

Skills

CRM

Time management

Work management

Video Editing, Sound Editing, Lighting engineer, Copywriting

Languages

English- Advanced level (speaking, reading, writing)

Hebrew- Native level