



**Stanislav Mogilensky**

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Hadera, Israel

### Professional Experience:

Aug 2023-Nov 2023

**Operations manager.** Yango Tech LLC, Israel

Led preparations for the implementation of robotics in dark stores. Coordinated cross-functional collaboration among international teams. Formulated the project plan. Conducted operational analysis of team performance results. Established new standard operational processes.

Jul 2022-Aug 2023

**Project Manager.** Profresh LLC, Israel.

Created a plan to launch a logistics center and supervised subcontractors to execute it. Conducted key account management with main client. Maintained communication with operational and commercial teams. Oversaw all processes, monitored results, and ensured productivity. Supervised the fulfillment of KPIs. Conducted continuous evaluations of workflows, identified bottlenecks and areas for improvement to optimize effectiveness of operations. Raised Customer Satisfaction Index to 97%

Jul 2018-May 2022

**Operations manager.** Opticom LLC, Russia.

Controlled and optimized warehousing, transportation, document, and accounting systems. Planned and budgeted operations, ensuring control over plan fulfillment. Implemented new IT solutions (ERP, WMS, TMS, CRM). Managed team employment, training and activities, reviewed productivity. Interacted and negotiated with contractors and state authorities. Raised the ideal order level, reduced the number of claims, and achieved 98% inventory accuracy

Oct 2015-Jul 2018

**General Manager.** DPplus LLC, Russia.

Launched and managed the new branch in Russia. Managed the day-to-day operations of sales, marketing, procurement, importing, warehousing, transportation, and certification processes. Engaged in interactions and negotiations with customers, contractors, state and customs authorities to facilitate successful collaborations. Planned resources and budgeted expenses meticulously to ensure the successful launch and ongoing operations of the new branch.

Feb 2012-May 2015

**Manager of projects development department.** Alidi LLC, Russia.

Successfully launched a new branch of the Company in Kenya, Africa. Developed a detailed project plan outlining all stages, including timelines, milestones, and resource allocation. Budgeted operations and orchestrated all essential activities. Developed and implemented changes in the company's business processes. Executed the implementation of WMS and TMS systems, enhanced the ERP system.

Mar 2008-Nov 2012

**Manager of logistic development department.** Baltika brewing company, Russia.

Led the strategic initiative to analyze and optimize business processes across 11 company branches to enhance efficiency and productivity. Conducted existing workflows, identifying inefficiencies, redundancies, and areas for improvement. Formulated and integrated regulations, guidelines, and procedural instructions, ensuring adherence to industry standards, compliance, and best practices. Assessed investment projects across multiple branches, oversee budget allocation, resource management, and project timelines.

Nov 2006-Feb 2008

**Manager of logistics department.** MTS Mobile operator LLC, Russia.

Oversaw and managed day-to-day logistics operations, including transportation and warehousing activities, in the North-West region of Russia. Directed a team responsible for transportation schedules, managing inventory, and optimizing warehouse logistics to ensure timely delivery and cost-effective operations. Formulated and executed strategies to enhance operational efficiency, reduce lead times, and improve overall logistics performance.

Nov 2004-Nov 2006

**Manager of logistics department.** Johnson Controls Inc, Russia.

Managed the start-up of an automotive seat production plant, overseeing setup and operations. Organized import operations, warehousing, transportation, and stock planning for efficient logistics. Ensured effective import/export negotiations and operations with subcontractors, customs and brokers. Optimized logistics strategies to minimize costs and enhance supply chain efficiency. Maintained compliance with international trade regulations and customs laws. Implemented performance metrics, monitoring, and continuous improvement initiatives. Achieved 99.9% accuracy in the supply of parts to fulfill the production plan.

Feb 2001-Jul 2004

**Supply Chain manager.** Flying Cargo Inc, Israel.

Planned delivery of components to production floor, optimized JIT flow up to 99,8% for efficient manufacturing.

#### **Skills:**

Operations Management. Project Management. Project planning. Business Process Improvement. Business Development. Cross-functional Team Leadership. Hiring. Change management. Problem solving. HR. Key account management. Employee Training. Supply Chain Management. Launch Operations. Startups. Customer Relationship Management. Risk Management. Strategic thinking. Key Performance Indicators. Budget. Multitasking. Microsoft Office. ERP. MRP. WMS. TMS. CRM. Hebrew, English, Russian.

#### **Education:**

1999 State University of Economics and Finance, St. Petersburg, Russia

2002 Logistics and purchasing management. Educational centre at Bar-Ilan university, Israel

2008 LEAN Implementation and Improvement tools. Carlsberg Supply Chain Academy, Denmark

2020-2021 Data Analytics, Geek Brain University, Russia.