

Guy Samek

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About me

A dynamic and results-oriented sales and operation professional with extensive experience in Online Trading/Gaming industry. Seeking a challenging role where I can leverage my skills, the experience and relationships with key persons to drive sales, customer growth, smooth operations, a high conversion ratio and contribute to the success of a forward-thinking organization.

Skills

- Exceptional communication skills.
- A problem solver.
- Ability to succeed under pressure.
- Team player and quick learner.
- Quick adaptation to environments.
- A door opener to new prospects.
- Management experience.
- Quality assurance and control.
- Strategic sales knowledge.
- Exceptional communication skills.

Education

- Stock market portfolio management
- Sports announcers/reporters course
- Webmaster course

Reference

Available upon request.

Work history

Sales Executive, WalletAllin.com – 2024 to Current

- Fostered collaborations with payment providers.
- Closing deals by providing AML compliance systems, white-label services and 3rd party gateway services to FX/Gaming industry.

Sales Manager, Pall Wallet – 2023 to 2024

- Applying online digital payment solutions for e-commerce online shops using various Tokens.

Sales Manager, NavasU OU – 2021 to 2023

- Onboarded B2B FX/Gaming's merchant accounts and provided payment solutions such as PSP/Wires/APM's and ect.

Brokers/Brand Manager, OTB Algo – 2019 to 2020

- Managed. FX brands by shifting quality traffic and optimized to drive a high ratio. Cultivated relationships with affiliates, resulting in high conversion rates.

Account Manager, eToro – 2018 to 2019

- Managed high volume trader's/investor's accounts.

Conversion Team Manager, Toyga – 2013 to 2018

- Built and lead the ENG sales team with recruiting members to reach daily to monthly targets. Successfully reaching out company's targets consistently with a high conversion rate.

Sales Rep, X-Forex – 2010 to 2013

- Reached out customers via phone calls to potential leads with a very high successful rate, helped the team with closing deals, security calls and with client's upsells and upgrades.