

Shmuel Kahn

Boca Raton, FL 33433

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Authorized to work in the US for any employer

Work Experience

Inbound Sales Representative

Priority Tax Relief - Deerfield Beach, FL

April 2023 to November 2023

I specialized getting people into IRS relief programs with a whole back office of attorneys and tax preparers. I sold resolution options to prospective clients. All clients were outbound, inbound, or previously verified.

Director of Special Projects

EOM Healthcare Group - Boca Raton, FL

November 2022 to April 2023

I was the right hand man to the owner/manager of three nursing home facilities.

Main efforts on recruitment and retention.

Dealt with a lot of HR related issues, but also a lot of purchasing and dealing with vendors.

Self Employed

HKBH LLC - Orlando, FL

March 2022 to November 2022

A couple friends and I tried to collect investors and startup a high end grocery store project in Orlando, FL. Ultimately, things went south with the prospective investors and the project as a whole and we had to abandon ship.

Cash Advance Sales

Diamond Bar Funding - Boca Raton, FL

August 2021 to March 2022

Cold calling small business owners and offering different funding opportunities.

Pure commissions sales.

Real Estate Analyst

Wogan Group - Memphis, TN

April 2020 to April 2021

Underwriting multi family properties and speaking to different owners and investors about possible opportunities of business.

Education

High School Diploma, Some College in Not Specific

Miami High - Miami, FL

August 2014 to June 2017

Skills

- Microsoft Office
- Communication
- Fast Learner
- Cold Calling
- Sales
- Negotiation

Languages

- English - Fluent

Assessments

Call center customer service — Proficient

October 2023

Demonstrating customer service skills in a call center setting

Full results: [Proficient](#)

Work style: Reliability — Proficient

August 2022

Tendency to be reliable, dependable, and act with integrity at work

Full results: [Proficient](#)

Data entry: Attention to detail — Proficient

October 2023

Maintaining data integrity by detecting errors

Full results: [Proficient](#)

Work motivation — Proficient

September 2023

Level of motivation and discipline applied toward work

Full results: [Proficient](#)

Sales skills — Proficient

August 2022

Influencing and negotiating with customers

Full results: [Proficient](#)

Customer service — Proficient

October 2022

Identifying and resolving common customer issues

Full results: [Proficient](#)

Customer focus & orientation — Proficient

October 2022

Responding to customer situations with sensitivity

Full results: [Proficient](#)

Attention to detail — Proficient

October 2022

Identifying differences in materials, following instructions, and detecting details among distracting information

Full results: [Proficient](#)

Indeed Assessments provides skills tests that are not indicative of a license or certification, or continued development in any professional field.