



CONTACT

+972 54-3369093

DanielHarari11@gmail.com

Ha'Zait 32 St. Beit Dagan

EDUCATION

- 12 years of schooling with full matriculation in an accelerated scientific track.
- 3 months Sales course
- 3 month capital market course that focuses on technical and fundamental analysis of stocks in the American capital market, reading trends and value investments.

SKILLS

- Outstanding sales and telemarketing skills.
- Excellent communication skills and ability to build strong relationships.
- High level of self-motivation and ability to work independently.
- Strong emotional intelligence and problem-solving abilities.
- Ability to handle high-pressure situations and meet sales targets consistently.
- Flexibility to adapt to changing priorities and handle multiple tasks.

LANGUAGES

- Hebrew (Native)
- English (Fluent)

Daniel Harari

Sales Representative

Dedicated and results-driven Retention Agent & Sales representative with a proven track record of excellence, consistently ranking at the top for three consecutive years. Adept at building strong client relationships, resolving issues, and implementing effective retention strategies to ensure customer satisfaction and loyalty.

EXPERIENCE

STR Media | Tel Aviv Retention Agent

2020-2023

- Achieved and maintained the top position among retention agents for most of the 3 years in position, demonstrating consistent high performance and exceeding targets.
- Successfully contributed to a significant increase in customer retention rates by implementing personalized strategies and addressing client concerns proactively.
- Strong ability in client relationship building and communication skills.
- using a high emotional intelligence.
- Monitor brand consistency across marketing channels and materials.

Toyga LTD. | Tel Aviv Conversion & Retention Agent

2019-2021

- Conversion agent for 2 years, climbing to Retention representative.
- working with both, hot and cold leads and converting them into new clients.
- Utilized CRM software for effective lead management and follow-up.
- Experienced with first contact clients around the world, representing them the investment world from first step.

Promo Abudi LTD. | Tel Aviv Frontline sales agent

2017-2018

- Frontal sales representative of credit card sales. Successfully sold Cal's credit card products to walk-in customers. Achieved and exceeded sales targets through effective communication and product knowledge. Maintained an organized and customer-friendly sales environment.