DEAN VALENTINO

MARKETING & SALES

CONTACT

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✉ valentinodean@gmail.com

🏠 Ramat Hasharon

SKILLS

- Team Work
- Time Management
- Leadership
- Verbal & Written Communication
- Technical & Design

LANGUAGE

- English
- Hebrew

ABOUT ME

- 17.11.1989
- Married + 1

PROFESSIONAL PROFILE

I am a marketing & Sales manager and sales specialist with 7+ years of experience in sales and marketing in the Israeli market both b2c & b2b. Creative, sharp-minded person with leadership & coaching skills. Strong time-management skills and work ethic. Revenue- and results-driven.

WORK EXPERIENCE

Sales and advisor at Karney Tchelet

2023

Strategic and complicated sales in the private sector, mainly high end projects and commercial projects to include "L'oreal" and more.
I was working with designers, architects, contractors and private clients.

Strategic sales at Mashov Group

2022

I was in charged of the B2B sales side of the operation including sales strategy of the company, I was recruting sponsership of key companies and high level officials for "Israel agriculture conference" to include "Shufersal", "Adama" and more.

Marketing & Sales Manager at WAAM-it Software

2020 - Oct 2022

Effectively created marketing platforms, campaigns and was an integral part of the software company's growth and success both on the marketing side and B2B sales-wise, recruted companies like "KSP", Political parties etc.
Oversaw, implemented and developed intensive, ambitious marketing and sales strategies.
Short-term goals and long-term objectives were implemented in order to increase growth and productivity.
The company's campaigns were focused on quality lead generation, website traffic and long term relations with wide verities of businesses in the Israeli market that were in the need of our services..

Marketing & Sales at Perstiga

2019

I was in charge of the sales of the super cars luxury cross country vacation packages well as in charge of the digital marketing with the main objective of creating a following and website traffic generation.