

Nina MAROCCO  
59 Hadganiyot, Kyriat Tiv'on ISRAEL  
Phone: 055-500-5620  
Email : [nina.marocco1@gmail.com](mailto:nina.marocco1@gmail.com)



## LANGUAGES AND COMPUTER SKILLS

<b>Languages</b>	French / Hebrew / English/ Arabic (Quadrilingual) – Spanish (reading and speaking)
<b>Computer Skills</b>	Word, Excel, PowerPoint, Access, Java, Nova, CRM, Smarter X, Sirène

## EDUCATION

<b>2018 - 2019</b>	<b>PEOC Engineering Manager</b> – AJC INGÉNIERIE Paris 9 <sup>ème</sup> , France
<b>2011 - 2012</b>	<b>Foreign Languages (English-Arabic)</b> – Université Paris 3 Nouvelle Sorbonne, France
<b>2008 - 2010</b>	<b>International Business Diploma</b> – Greta Paris 17 <sup>ème</sup> , France

## PROFESSIONAL EXPERIENCE

<b>2021 - 2024</b>	<b>Key Account Manager at Cegedim-Pharma</b> – Boulogne-Billancourt, France <ul style="list-style-type: none"><li>• Management and development of business customers portfolio.</li><li>• Maintaining a personalized and privileged relationship with each customer to strengthen loyalty.</li><li>• Monitoring daily projects of the project management team.</li><li>• Training and management of new team members.</li></ul>
<b>2019 - 2021</b>	<b>Sales Manager Optical Center</b> – Puteaux, France <ul style="list-style-type: none"><li>• Development and implementation of long-term sales strategies.</li><li>• Organizing schedules and allocating daily tasks.</li><li>• Overseeing and daily monitoring of the team.</li><li>• Strategic international travel.</li></ul>
<b>2017 - 2018</b>	<b>Director at Hôtel De La Gaité</b> – Paris 14 <sup>e</sup> , France <ul style="list-style-type: none"><li>• Recruitment and training of the new team members.</li><li>• Manage prices and reservations for all types of services.</li><li>• Implementation of innovative solutions to build customer loyalty.</li></ul>
<b>2014 - 2016</b>	<b>Front Desk Manager Hôtel Herods</b> – Israel <ul style="list-style-type: none"><li>• Management of customer and supplier requests and complaints</li><li>• Training of new team members.</li></ul>
<b>2012 - 2013</b>	<b>Import-export sales manager Premier International</b> – Toronto, Canada <ul style="list-style-type: none"><li>• Managing and developing individual and professional customer portfolios.</li><li>• Team manager in two luxury stores.</li><li>• Management of disputes and training of employees with the aim of improving figures.</li></ul>
<b>2010 - 2012</b>	<b>Receptionist and Sales Representative Hôtel Britannique</b> – Paris 1er, France <ul style="list-style-type: none"><li>• Face-to-face and phone reception.</li><li>• Management of reservations and invoices.</li></ul>
<b>2007 - 2008</b>	<b>Sales Representative Banque Leumi</b> – Israel <ul style="list-style-type: none"><li>• Grant services and loans to businesses.</li><li>• Management of credit card authorization requests for businesses.</li></ul>

## ACTIVITIES

<b>Hobbies</b>	Corporate events, Psychology, Foreign Languages, Box
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