

# Michael Knighton

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## Profile

Experienced and results-driven professional with a proven track record in sales, management, and customer service. Successfully leading teams to exceed targets, deliver exceptional service, and drive business growth.

## Work Experience

### Case Assessment Officer (March 2019 - Current Employer)

Ellis and Burlington - Tel Aviv

\* Conducted comprehensive case assessments to determine eligibility for asset recovery services. Reached and exceeded all sales targets on a consistent basis.

### Senior Account Manager (October 2014 - December 2018)

AnyOption/Forex Platforms - Tel Aviv

Effectively managed and retained sizable portfolios for existing client accounts, while achieving sales targets and building long-lasting relationships.

### Senior Sales Representative (June 2012 - August 2014)

DSNR (MemoGlobal) - Ranaana

Worked in a structured, face-paced, call center environment with a primary focus on outbound sales on an international market.

### Sales Executive (March 2010 - March 2012)

RemoServ - Tel Aviv

Facilitated sales and customer service for clients on the US market.

## Education

### University of Phoenix (June 2003 - June 2007)

United States

MA.eD (Master of Arts in Education - Curriculum and Technology) Awarded: 2005

MA.eD (Master of Arts in Education - Administration and Supervision) Awarded: 2007

- Very strong sales background
- Extensive management and teaching experience
- Dedicated team player