

Ester Alon

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Summary

sales specialist with a demonstrated history of customer facing sales in telecommunication domain. Winning first place in national competitions and flights all over the world.

✓#Excellent interpersonal, negotiation, closing transactions and presentation skills.

✓#Skilled in online marketing and sales management, with strong knowledge in digital platforms & social media

Strong sales professional with a Bachelor of Administration - BA (B.A.) focused in Marketing and Finance, from Ben-Gurion university Beer-sheva.

Experience



Sales Staff

CodeOasis LTD.

Nov 2022 - Present (5 months)

Helping companies find the right Technologies Solutions and Services in their Digital Journey

Sales Specialist

Cellcom

Jan 2018 - Present (5 years 3 months)

Experience with selling products in B2C segment and sales team management.

Almost 5 years of experience as a sales specialist, winning company-wide competitions and meeting ambitious business objectives.

Work with software such as CRM and Amdocs

Enthusiastic, highly motivated, and fast learner with top performance under demanding business conditions.

Education



Ben-Gurion University of the Negev

Bachelor of Business Administration - BBA, Finance and Financial Management Services

Sep 2020 - Sep 2023

Learning business administration, finance and marketing

Skills

Dealing with sales objections • Sales Management • Team Management • B2C • Skilled Multi-tasker • Inside Sales • Amdocs CRM • Customer Service • Sales Operations • Sales