

# DANIEL LAVI

## CONTACT

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## SUMMARY

- ✓ Detail-oriented Procurement experience of driving strategic purchasing projects and strong supply chain performance.
- ✓ Analytical, assertive, reliable, dedicated to organization's success with excellent verbal & written communication in both Hebrew & English.
- ✓ High understanding capabilities of organization needs and working in multi-interface system to achieve company goals.
- ✓ Seeking to apply and develop my skills in a challenging Procurement position.

## EDUCATION

Business Administration  
The College of Management  
Rishon Le Zion  
2001-2003

Israel Export Institute  
Export and Import & International  
Trade Course  
2021

## MILITARY SERVICE

Maintenance NSO  
Technological College  
Training Base 20  
Zrifin  
Rishon Le Zion

## COMPUTER SKILLS

PRIORITY ERP, SAP ERP  
ZOOM (priority), MS Office  
ORCANOS (Quality System)

## LANGUAGES

Hebrew – Native  
English – High Level

## PROFESSIONAL EXPERIENCE

### Procurement and Supply Chain Manager

*Nucleix LTD (Biotechnology Startup Company) / 2021 – Present*

- Operating company Procurement while ensuring product quality, delivery dates, MRP and forecasts, negotiations, and cost reduction.
- Managing the Supply Chain of the raw materials to CMO and receiving from CMO finished goods products under temperature-controlled conditions.
- Building a new function at the company, characterizing Procurement procedures and areas of responsibility, writing, and updating the company WI subject to QMS.
- Collaborating and provide excellent service to the relevant stakeholders such as: Production, Finance, QA, Software, R&D, Clinical and S&M.
- Cultivate and maintain strong relationships with existing and potential vendors, monitor vendor performance including yearly evaluation.
- Collaborate with Finance and other relevant departments to manage and adhere to Procurement budgets.
- Expertise Export temperature-controlled shipments to distributors, Import chemicals and reagents, Collaborative work with forwarders, courier companies, customs brokers, and government offices.
- Project Management of the construction of a temperature-controlled warehouse for company FG and raw materials.

### Procurement and Supply Chain Specialist

*Collplant LTD (Biotechnology Startup Company) / 2016 – 2021*

- Sourcing new suppliers and continuing engagement with existing suppliers, while ensuring compliance with relevant QA regulations and company policy, in addition to direct management of Buyers.
- Identify and mitigate potential risks associated with the procurement process that puts the production department at risk.
- Create and manage purchase orders in accordance with established procurement policies and procedures for all company locations (3).
- Review of RFP, contracts and agreements, negotiations to ensure favorable terms, pricing, etc. - working closely with the Legal Counsel
- Support implementing an ERP system (Priority) in the company.

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## PROFESSIONAL EXPERIENCE

### Procurement and Logistics Supervisor

American Vision USA / 2009 – 2016

- Managing company Procurement activity, review PQ and/or agreements, monitoring after PO's till arrival to warehouse.
- Responsible for Import & Export activities, including work with courier companies / Forwarders and customs brokers, shipping orders to distributors in Europe.
- Check compliance of supplier invoices with purchase orders, approve invoices and forward them to the accounting department.
- Develop and implement effective sourcing strategies to ensure cost savings and quality enhancements.
- Conducting cost analysis to identify opportunities for cost savings mainly in the Asian market and process improvements.

### Procurement Buyer

Applied Materials / 2006 – 2009

- Collecting purchase requisitions through SAP system for the production floor, spare parts department or RMA and sending them to local and abroad suppliers.
- Producing reports of Shortages, expedited or postponed orders according to the needs of the production department/clean rooms.
- Monitor supplier performance, measure product quality, order confirmations, delivery times, and perform an annual supplier evaluation.
- Interfacing with all operational departments related to production such as: Production Planners, SP and Production floor.
- Once a month a visit to a supplier's production facilities, verify that there is inventory preparation in accordance with the forecasts.
- Cooperation with the logistics department ensures that shipments sent immediately to suppliers for exchange (in case of a defect). verify quick and efficient release of import shipments, monitor after their acceptance into inventory, approval in the quality system and immediate transfer to clean rooms.

### Special Services Manager

TNT-FedEx / 2002– 2006

- Hands-on - Monitoring of all import and export shipments, problem solving with customs or local authorities.
- Communication with Airlines, Forwarders, and customs agents.
- Leading a unique project for clinical research needs with MDS in the Netherlands, logistics operation of blood samples from patients, special collection from 8 hospitals across the country.
- Handling exceptional shipments for courier companies (DG, Pharmacology and Bio- Technology, Dry Ice etc.)