

Avinoam Daskal

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Industrial engineer | Project Manager | Supply chain specialist | Lean implementation | Team lead

Summary

Certified Lean management expert with proven ability to identify process bottlenecks and implement innovative solutions in a timely manner. Experienced in planning, leading, and executing cross-functional projects. Highly focused on getting things done, finding a way when others only see the challenge, open-minded, and a true team player.

Experience

Verint | 2018 - Present

Operations Team lead | 2021 - Present

- Led a team of project managers overseeing supply chain, planning, and fulfillment activities both in software (Including SaaS and Perpetual) and hardware solutions.
- Excellent stakeholder management skills, collaborating with sales, finance, engineering, and purchasing teams as well as external vendors.
- Drive strategy around supply chain solutions and operations to improve processes and customer experience.
- Fostered a data-driven decision-making environment and initiated process improvements through collaboration with multiple teams.
- Received a Champion of Change Award

Operations Project Manager | 2018 - 2021

- Managing cross-functional teams with multiple stakeholders to solve problems and implement new solutions focusing on cost reductions and process fluency.
- Sales Operations - Coordinate global sales and operations team to ensure fast, high-quality project delivery with minimum costs and high customer satisfaction.
- Sub-Contractor Account Manager – in charge of a ~20M\$ yearly operation.
- Received an Outstanding Employee Award

4LOG | 2015 - 2017

Project Manager

- Understanding customer needs, finding the best global optimal logistics solution, pricing, and final negotiation.
- Working with third-party logistics companies around the globe, including implementing the organization's in-house software.
- Developing. Introducing and implementing a CRM module, including KPI definition, and writing correlative procedures.

Education

B.SC. Industrial Engineering
"Shenkar" College

Military Service

Field Intelligence Core
Received a Certificate of Excellence Award

Languages

English: Mother Tongue Level
Hebrew: Mother Tongue