

Esther Avni

Summary

My name is Esther Avni, 27 years old from Tel Aviv. I am an American and Israeli citizen.

I have a combination of skills and proven experience that are the main pillars of my career. :

- a. **Excellent Sales Track Record** – I love to talk with people and understand their needs and pain points. As a result, I constantly generated significant revenue for the company
- b. **Math and Technical Skills:** B.sc student in industrial engineering & management at HIT (evening classes). Advanced courses in math, statistics, accounting, and economics.
- c. **English & Familiarity with the American Culture:** Speaking fluent English, U.S citizen.

Experience

Israel Aerospace Industries- Project Manager (IAI)2022

Working on big-scale international and classified projects.

Office manager Anita Muller Cohen 2021-2022

- Filling a variety of duties and responsibilities for office maintenance.
- Down to every little detail and work along with other units simultaneously.

Sales Center Manager, Dr. Comfort 2018-2021

- Achieved extraordinary sales results thanks to my good interpersonal attitude and emotional understanding of the client. I was ranked among the best sellers in the company
- Great team player with excellent communication and problem-solving skills.
- Customer Service

Travel Agent, 2016-2017 Walla! Tours 2016-2017

- Match the perfect vacation to the customers' needs
- Developed attention to the smallest detail and much patience
- This position taught me that good communication and personal skills are the foundation of sales.

Communications Specialist, IDF 2013-2015

- Encrypting classified devices.
- Extracted intelligence from data collected by classified sources.

Contact

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Languages

Hebrew- Native

English- Fluent

Education

HIT 2021-2025

Industrial engineering&
management B.Sc.

Herzliya Hebrew Gymnasium 2007-2013

Majored 5 units Level-
English, and Biology.

Personal Skills

- Analytical thinking
- Problem solving
- Attentions to details
- Excellent organizational skills
- Quick learner
- Persistent