

Samuel Ethan



Herzliya - Israel
(+972) 0545 513 177
E-mail : samueleth555@gmail.com

Career Objective

A full-time position of Platinum Account Manager (FRENCH or ENGLISH SENIOR ACCOUNT MANAGER) where I can demonstrate my technical and business skills and contribute to the company

Summary of Qualifications

- Over **20 years** of account and client management experience.
 - Proven ability to lead successful programs and teams.
 - Able to develop and implement policies and procedures.
 - Skilled in problem resolution and customer relations.
 - Adept at training, motivating, and managing personnel.
- Excellent presentation and communications skills

Achievements – Experience - Employment History

Starting to work after studies 1987

Account Manager – Market analyst Forex-Stocks-Indices –CFD London Ontario – Canada www.oanda.ca	2011 - 2013
Senior Account Manager (Retention) UFXMarkets.com TOYGA Tel Aviv - Israel	2013- 2014
Senior Account Manager (Retention) and Trading Manager for ELVEST Trading	Sept 2014 – April 2015
VIP Account Manager Activetrades.com London - UK	2015-2016
Retention Senior Account Manager www.xtrade.com Herzliya – ISRAEL	2016-2017
Retention Senior Account Manager ESN Global Media www.alvexo.com	Dec 2017-Nov2018
Retention – Platinum Account Manager at “eToro” www.etoro.com Analyst Macroeconomics and Technical Analysis – Portfolio Management Certification Regulation CYSEC-ESMA (Europe) - ASIC (Australia)	Jan 2019 – April 2023
Retention – Platinum Account Manager at “Ainvesting” – Herzliya – ISRAEL	May 2023 - Today

Professional Experience

- ♦ Managed all Finance, Marketing, and commercial aspects for seven years, \$ 150-280M /year Turnover.
- ♦ Provided technical advice for Trading strategies - Account Manager
- ♦ Supervised and managed VIP account (Retention) – Market Analyst Forex – Stocks- Indices-CFD
- ♦ **CERTIFICATION 2022 : CYSEC-ESMA (Europe), ASIC(Australia) -FCA (UK)**

Education

Financial Regulation Certification 2022 **2021-2022**
CERTIFICATION 2022 : CYSEC-ESMA (Europe), ASIC(Australia) -FCA (UK)

ECOLE DES ARTS ET METIERS PARIS - CNAM 1989-91
MASTERS Paris University Economy and Finance (MBA)

• **University Paris 13 - ENGDE** 1987
 DPECF – DECF (BA) Finance, Accounting and Financial mathematics

• **Baccalaureate C Mathematics and science Physics** 1984

COMPUTER AND SOFTWARE

SALESFORCE CRM – BACK OFFICE – MICROSOFT CLIENT

MICROSOFT TOOLS: Windows 10/11, Office 2020: Word, Excel, Outlook, Power Point, Access, HTML

LANGUAGES:

French: Mother tongue language, (speaking, reading, writing)

English: fluent, High level (speaking, reading, and writing)

Hebrew: fluent (speaking, reading)

Additional Information:

Date of Birth: 20th July 1965

Place of Birth: Paris, France

Statu : Divorced + 2 boys (30 and 22)

PLUS :

Driving License CAR cat B

Like to play Golf, Tennis and Squash

Pilot License: Cessna 152 & 172