

## Experience

2023 -present : account manager Veidan conferencing solutions

- Market research to identify potential clients.
- Establishing and maintaining great and reliable customer relationships.
- Working with existing customers and new, making sure they are satisfied with their services and offering new solutions
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2021-2022: Customer relation manager Club 50

- New members onboarding.
- Reaching customers to ensure their satisfaction with the product
- Create new leads for up sales

2019-2021: Business owner

- Managed my own business including advertising, contenting, and recruiting new customers.

2015- 2018: Account manager MyHeritage

- Holds a developed business understanding, and interpersonal skills, working with various departments in the company, and communicating the team goals.
- Focused on business development, expanding, and preserving clients' accounts.
- Establishing and maintaining great and reliable customer relationships.
- Training new employees and managing their primary work routine.
- Understanding business objectives and opportunities to meet company strategic goals and contribute to its profitability.
- Market research to identify potential clients.

2013-2015: Sales representative in Bituach Yashir

- Personal service to existing clients in the mortgage field. Offered policies, both to new clients as well as existing ones.

2010-2012: Account manager in Partner

Managing large-scale accounts, such as Teva and IEC including customer success and client preservation.

2010-2012: Sales representative in Partner

- Sales, upgrading, and expanding clients' portfolios.

## Military Service

2003 - 2006: Sergeant and Combat Soldier in "Kfir" Division

- Served as Operation Sergeant, which included commanding a battalion.
- Conducting in front of different command ranks.

## Skills and professional tools

- Great verbal and written communication skills.
- High proficiency in English.
- Good learning abilities.
- Extensive sales abilities and team management, and thinking outside the box.

A little bit about myself :

A self-driven person with a long time record of sales and account management.

Always into learning new things and development.

Besides of that I Volunteer as medic at United hatzala