

Samuel Ethan



Herzliya - Israel
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Career Objective

A full-time position of Platinum Account Manager (FRENCH or ENGLISH SENIOR ACCOUNT MANAGER) where I can demonstrate my technical and business skills and contribute to the company

Summary of Qualifications

- Over **20 years** of account and client management experience.
 - Proven ability to lead successful programs and teams.
 - Able to develop and implement policies and procedures.
 - Skilled in problem resolution and customer relations.
 - Adept at training, motivating, and managing personnel.
- Excellent presentation and communications skills

Achievements – Experience - Employment History

Starting to work after studies 1987

Account Manager – Market analyst Forex-Stocks-Indices –CFD
London Ontario – Canada www.oanda.ca 2011 - 2013

Senior Account Manager (**Retention**) UFXMarkets.com TOYGA Tel Aviv - Israel
Senior Account Manager (**Retention**) and Trading Manager for ELVEST Trading
VIP Account Manager Activetrades.com London - UK
Retention Senior Account Manager www.xtrade.com Herzliya – ISRAEL
Retention Senior Account Manager ESN Global Media www.alvexo.com
2013- 2014
Sept 2014 – April 2015
2015-2016
2016-2017
Dec 2017-Nov2018

Retention – Platinum Account Manager at “[eToro](http://etoro.com)” www.etoro.com
Analyst Macroeconomics and Technical Analysis – Portfolio Management
Certification Regulation [CYSEC-ESMA \(Europe\) - ASIC \(Australia\)](http://CYSEC-ESMA (Europe) - ASIC (Australia))
Jan 2019 – April 2023

Retention – Platinum Account Manager at “Ainvesting” – Herzliya – ISRAEL **May 2023 - Today**

Professional Experience

- ◆ Managed all Finance, Marketing, and commercial aspects for seven years, \$ 150-280M /year Turnover.
- ◆ Provided technical advice for Trading strategies - Account Manager
- ◆ Supervised and managed VIP account (Retention) – Market Analyst Forex – Stocks- Indices-CFD
- ◆ **CERTIFICATION 2022 : CYSEC-ESMA (Europe), ASIC(Australia) -FCA (UK)**

Education

Financial Regulation Certification 2022 2021-2022
CERTIFICATION 2022 : CYSEC-ESMA (Europe), ASIC(Australia) -FCA (UK)

ECOLE DES ARTS ET METIERS PARIS - CNAM	1989-91
MASTERS Paris University Economy and Finance (MBA)	
• University Paris 13 - ENGDE	1987
DPECF – DECF (BA) Finance, Accounting and Financial mathematics	
• Baccalaureate C Mathematics and science Physics	1984

COMPUTER AND SOFTWARE

SALESFORCE CRM – BACK OFFICE – MICROSOFT CLIENT

MICROSOFT TOOLS: Windows 10/11, Office 2020: Word, Excel, Outlook, Power Point, Access, HTML

LANGUAGES:

French: Mother tongue language, (speaking, reading, writing)
English: fluent, High level (speaking, reading, and writing)
Hebrew: fluent (speaking, reading)

Additional Information:

Date of Birth: 20th July 1965
Place of Birth: Paris, France
Status : Divorced + 2 boys (30 and 22)

PLUS :

Driving License CAR cat B
Like to play Golf, Tennis and Squash
Pilot License: Cessna 152 & 172