

- ✓ Highly motivated and results-oriented sales professional with a proven record of exceeding sales targets and delivering exceptional customer satisfaction.
- ✓ Results-driven professional with a strong background in creativity, financial abilities, negotiation, management and analytical skills.
- ✓ Seeking a challenging position where I can leverage my strong communication & problem-solving skills that include a diverse skill set to drive business growth, optimize financial performance, and lead cross-functional teams to success.

Professional Experience

2024-present Medical Device Sales Representative & Foot & Ankle Surgery Support | I.M.S DISTRIBUTORS

- Managed sales meetings with orthopedic specialists to market and promote advanced medical products.
- Support within the operating room during real-time orthopedic procedures for foot and ankle.
- Trained and instructed medical teams on the proper and safe use of advanced medical equipment.
- Specialized in and possessed extensive knowledge of PRP (Platelet-Rich Plasma) and hyaluronic acid in various medical treatments.

2023-2024 Sales Consultant | Chery Automobile

- Acquired up-to-date knowledge of Chery's product lineup, features, and specifications, providing customers with comprehensive information during the sales process.
- Successfully promoted and sold Chery vehicles to a diverse clientele, consistently surpassing sales targets.
- Maintaining strong relationships with clients, ensuring customer satisfaction and fostering repeat business.

2022-2023 Sales & Digital Marketing Manager | UFC Gym

- Successfully supervised and managed a team of 6 individuals, overseeing their day-to-day activities and ensuring optimal performance.
- Provided ongoing support and mentorship to team members, offering guidance on sales techniques, customer relationships, and professional development.
- Developed and executed digital marketing strategies that aligned with the organization's business objectives.
- Conducted market research and analysis to identify target audiences, enabling data-driven decision-making for effective strategy development.

2019-2020 Shift Supervisor | Bug Store

- Supervised daily operations and served as a shift leader in a busy computer store, ensuring smooth workflow and efficient customer service.
- Utilized expert guidance and recommendations to customers, resulting in increased customer satisfaction and repeat business.
- Acted as a point of contact for customer escalations, effectively resolving issues and complaints to ensure customer satisfaction and loyalty.

Education

2020-2023 B.A, Business Administration, Entrepreneurship & Innovation Major
Law & Business College

2015-2018 Communication & Society Major
Mor Metro West High School

Languages

Hebrew - mother tongue
English - high level
Russian - high level