
OBJECTIVE

Senior Technical Recruiter, looking for my next challenge.

Highly skilled in sourcing and headhunting candidates in the high tech industry.

I thrive in a fast-paced and dynamic recruiting environment. Experienced in conducting a full cycle recruiting process.

Motivated, adaptive learner, results oriented, professional verbal and written communication skills.

EXPERIENCE

2021 - Present

Talent acquisition specialist

Logica-IT

- * Strategic Partnership with Hiring Managers: Developed and maintained robust relationships with hiring managers across various levels, gaining a deep understanding of their unique hiring needs and priorities.
- * End-to-End Recruitment Ownership: Demonstrated full-cycle recruiting expertise, from initial requisition to successful hire, ensuring a seamless and efficient process.
- * Advanced Candidate Evaluation: Conducted thorough interviews and assessments, providing detailed candidate evaluations to ensure alignment with role requirements.
- * Proactive Sourcing and Headhunting: Expertly sourced and engaged passive candidates via social networks, resulting in successful placements and a strong candidate pipeline.
- * Social Media Recruitment Strategy: Leveraged platforms like Facebook, LinkedIn, Glassdoor, Telegram, and WhatsApp for effective job advertising and employer branding.
- * Candidate Experience Management: Guided candidates throughout the recruitment process, offering preparation and support for interviews, and enhancing candidate engagement and experience.
- * Recruitment System Proficiency: Experienced in utilizing advanced recruitment systems such as CVNEXT and Adam, optimizing the recruitment workflow.
- * Diverse Recruitment Expertise: Specialized in recruiting for a wide range of roles including Project Managers, Architects, Software Developers, QA Engineers, and DevOps Experts.
- * Record-Breaking Recruitment Performance: Consistently met and exceeded daily and monthly recruitment targets, setting new company records for rapid and effective talent acquisition.

2018 - 2021

Recruiter

Ortal-HR

- * End-to-End Recruitment Management: Managed the full recruiting lifecycle, ensuring efficiency and effectiveness.
- * Diverse Interview Techniques: Conducted phone, Zoom, and face-to-face interviews, adept at various interview modalities.
- * Candidate Sourcing and Selection: Skilled in identifying and selecting top candidates through targeted sourcing and assessment.
- * Social Media Recruitment: Proficient in advertising roles across platforms like Facebook, Web, and Telegram.
- * Resume Writing Expertise: Crafted professional resumes, aligning candidate profiles with job requirements.
- * Candidate Guidance: Guided candidates through the recruitment process, enhancing their experience.
- * Target Achievement: Consistently met and surpassed daily and monthly recruitment goals.

Sales Specialist & Manager

OROGOLD COSMETICS, Los Angeles, New York, Boston, Hawaii,

2015 - 2018

- * Sales Team Leadership: Managed and motivated the sales team to achieve company goals.
- * Talent Acquisition & Development: Handled hiring, training, and mentoring of new employees, fostering a skilled sales force.
- * Sales Growth: Boosted sales through keen understanding and addressing of customer needs.
- * Customer Engagement & Retention: Excelled in attracting new customers and retaining existing ones through effective service strategies.
- * Product Demonstrations: Proficient in conducting engaging product demonstrations for customers.

- * Operational Management: Responsible for opening/closing cash registers and overseeing inventory.

EDUCATION

2020 - Present

Psychology & Human Resource Management

The Open University

2018

Human resources course

Ortal college

2011 - 2013

Animation & Art Tel-Hai Academic college