










MIRACLE DURU

business development representative

Personal Info

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-  NIGERIAN , ISRAEL
-  B
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Education

- **Practical engineer**
Ort singlovski college
Sep 2018 - Jan 2019

Skills

Business Development
Representative - Experienced

Forex - Expert

Languages

English - Native Speaker

Hebrew - Native Speaker

Igbo - Native Speaker

Summary

Successfully completed an intensive training program focused on equipping professionals outside the high-tech industry with the essential skills and knowledge needed to excel in sales and customer-facing roles in hitech. The course covered key aspects such as:

- * Understanding HiTech Products and Services: Comprehensive insights into the latest technological advancements, product offerings, and market trends in the high-tech industry.*
- * Sales Techniques and Strategies: Training in proven sales methodologies tailored to the high-tech landscape, including negotiation, customer engagement, and relationship building.*
- * Practical Application: Engaged in real-world scenarios and hands-on exercises to apply learned concepts, fostering a profound understanding of the high-tech sales environment.*

- *In genral i am a sales killer who always push and try to grow and learn i dont love to lose no matter what i do*
- *i am a people type- that means i love interacting with people .*

Work Experience

BDR, blik, ISRAEL TEL AVIV

May 2023 - 2023

First month of joining the company i already reach 100% of the monthly goal

Secondly, i always sell the deals in the company higher(above 25%) than the original price

95% of the times i reach the daily monthly goal for the day

Courses

Sales in HiTech Course , SixFigures"

May 2023 - August 2023

Forex market, falcontrade

February 2019 - April 2019

Military Service

practical electrical engineering

June 2020 - February 2023

Volunteering

scout , bet-dani

January 2012 - December 2019

Hobbies

- 1) guiter drums
- 2) boxing (workout in genral)
- 3) reading books (history . bible. and sales books)