

Home Credit Scorecard Model

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Problem Research

Background of the Problem

Home Credit wants to predict credit scores using statistical and machine learning methods. So, Home Credit can ensure that customers are able to make payments and are not rejected when applying for a loan, and loans can be given with a principal, maturity, and repayment calendar that will motivate customers to be successful.

Scope and Goals

- The **dataset** used is the **HCI Credit Score** which consists of 2 data, namely **application training (with Target)** and **application test (without TARGET)**.
- The **machine learning models** used are **Logistic Regression**, **Decision Tree**, and **K-Nearest Neighbors (KNN)**.
- **Identify** and **predict customers** who have the **potential to be able to pay off their loans**, and who are experiencing **difficulties in paying off their loans**.

Tools

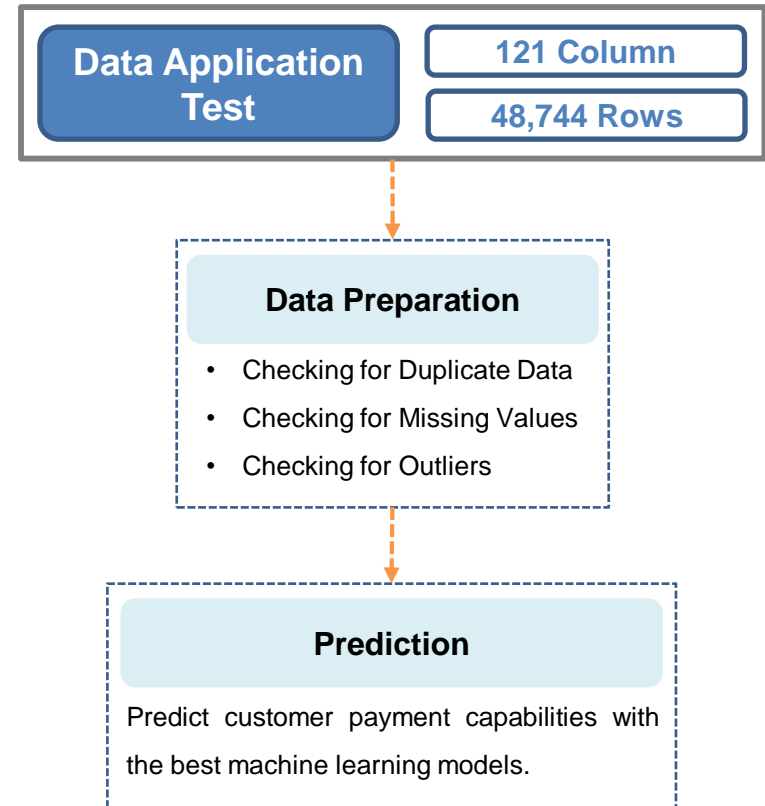
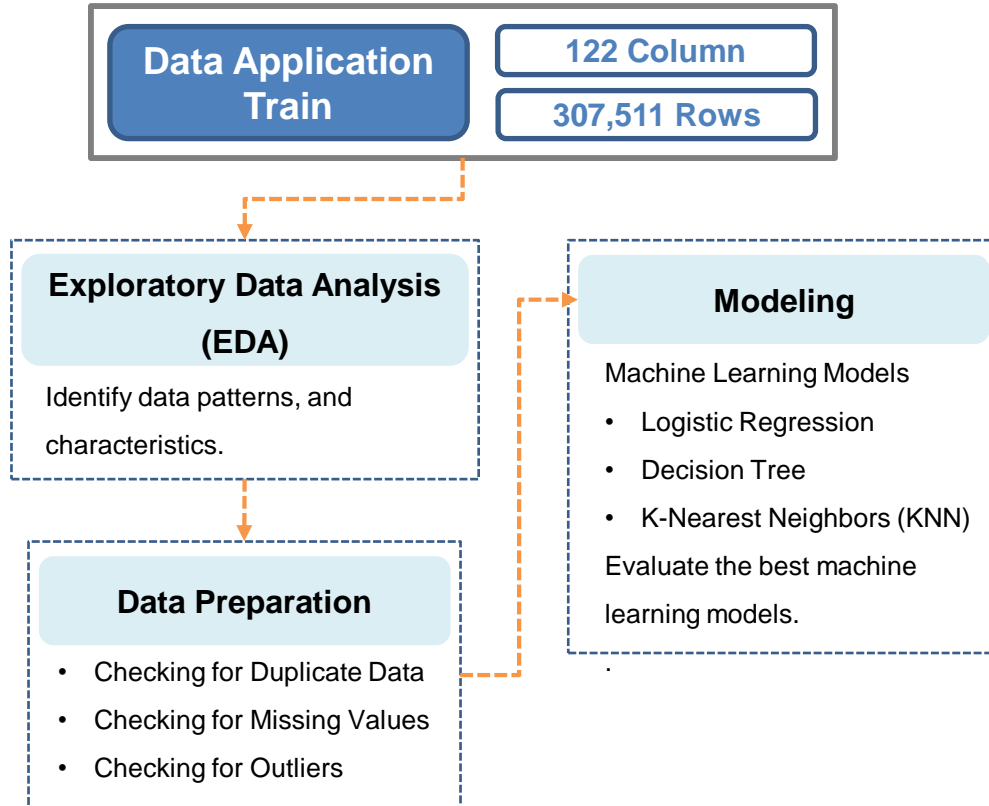


Python



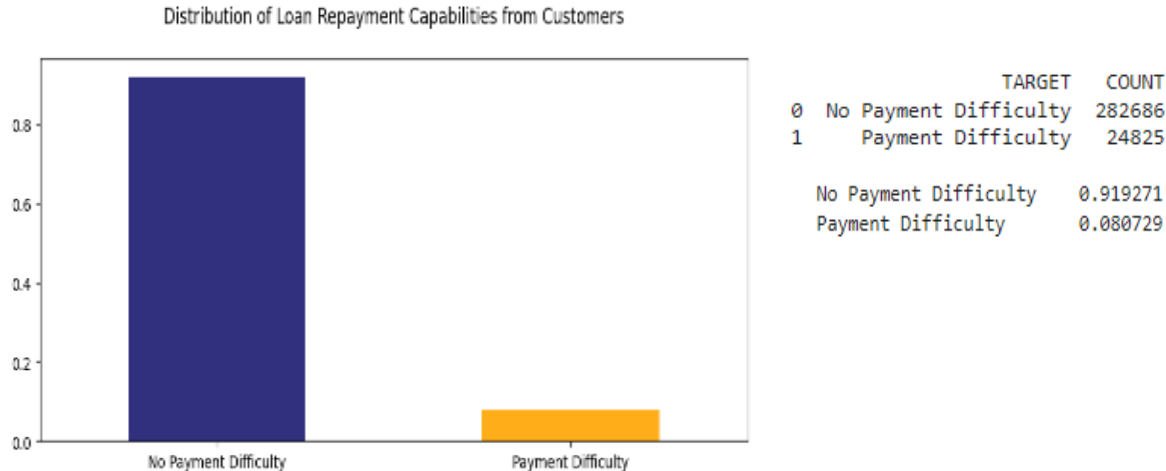
Google
Colaboratory

Methodology



Data Visualization & Business Insight

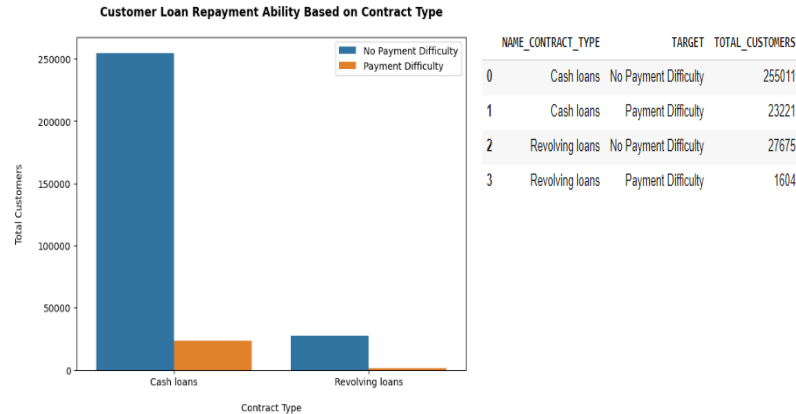
Total Customers Based on Loan Repayment Ability



There are **282,686 customers** or **around 92%**, which shows that customers do **not experience difficulties** in making loan payments within a certain period. Then, there were **24,825 customers** or **around 8%** who indicated there were **problems in making loan payments**.

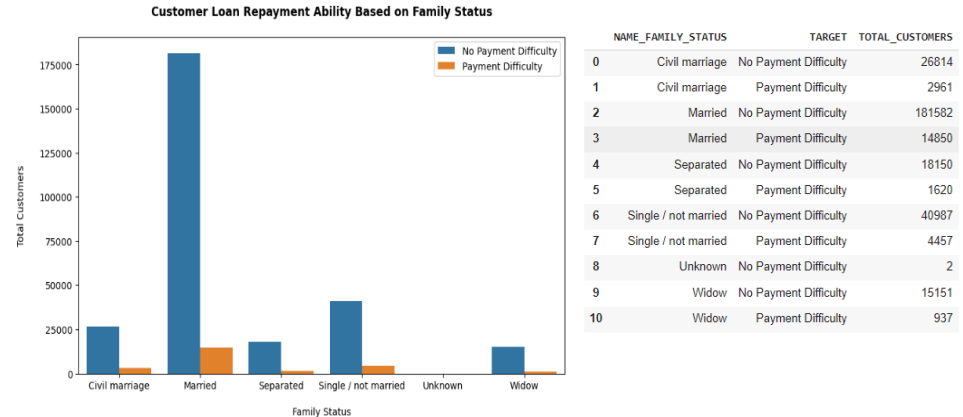
Data Visualization & Business Insight

Customer Loan Repayment Ability Based on Contract Type



There are far more customers taking cash loans than revolving loans.

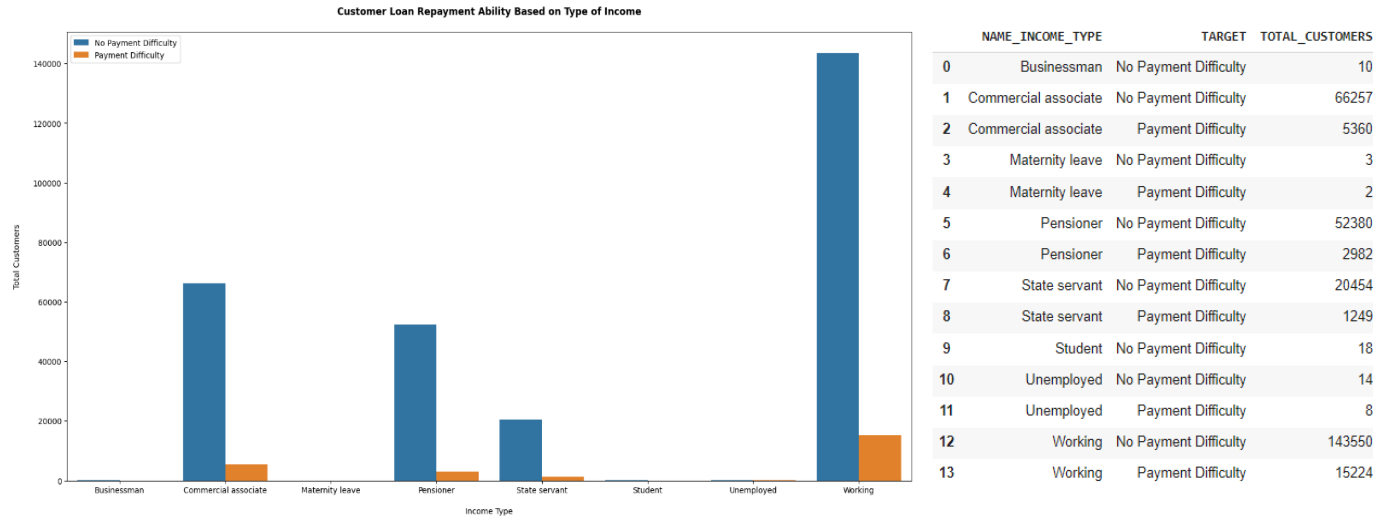
Customer Loan Repayment Ability Based on Family Status



- It is known that **married customers** applied for the most loans, namely around **196,432** loan applications.
- Customers with **civil marriage** and **single** status have the highest level of **difficulty in repaying loans** with a percentage of around **10%**.

Data Visualization & Business Insight

Customer Loan Repayment Ability Based on Type of Income

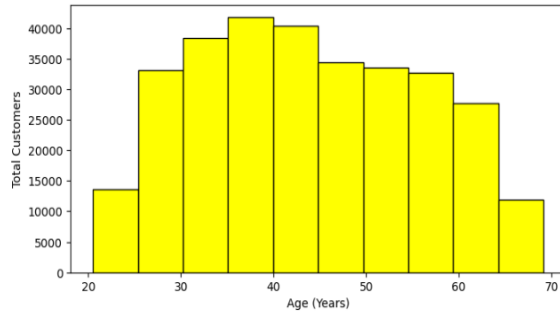


- Customers with **businessman** and **student** income types **do not experience difficulties** in paying off their loans.
- It is known that customers with the **working income type** applied for the most loans, namely around **158,774 loan applications**.

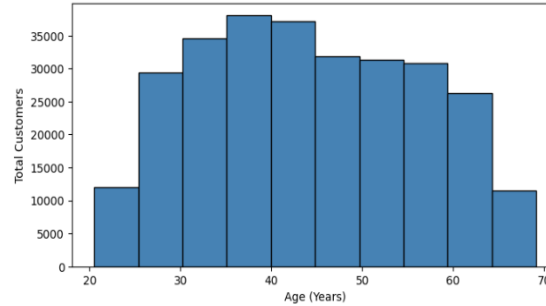
Data Visualization & Business Insight

Customer Loan Repayment Ability Based on Age

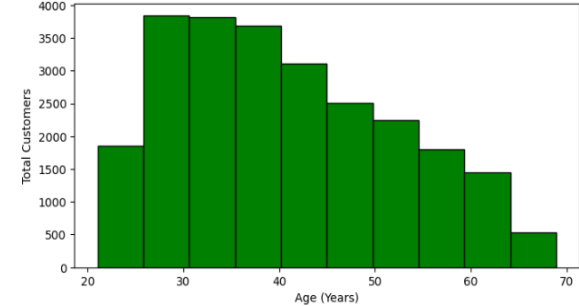
Customer Loan Repayment Ability Based on Age



Age of Customers Who Have No Difficulty Paying Loans



Age of Customers Who Have Difficulty Paying Loans



- The customers who **most often apply for loans** are in the **35-40 years** age range, followed by customers in the 40-45 year age range. Meanwhile, customers aged **<25 years** and **>65 years** are the groups **least likely to apply for a loan**.
- Customers aged **35-45 years** do **not experience difficulty paying loans**. Meanwhile, customers aged **25-35 years** **experience difficulty in paying loans**.

Machine Learning Implementation & Evaluation

Machine Learning Models	Training Accuracy	Testing Accuracy	ROC Score
Decision Tree	1	0,8831	0,8831
K-Nearest Neighbors (KNN)	0,9156	0,8807	0,8806
Logistic Regression	0,6716	0,6729	0,6729

Based on the accuracy of the prediction results from training, testing and ROC data, the **Decision Tree model is better** than Logistic Regression and K-Nearest Neighbors (KNN).

So, the Decision Tree model will be used as a model to predict customer loan repayment capabilities.

Github link (to see the full project) : <https://github.com/midrismj/Home-Credit-Scorecard-Model.git>

Business Recommendation

- Customers who are **civil marriage** and **single** have the highest level of **difficulty in paying loans**, so this must be anticipated by companies when providing loans.
- Customers with **businessman** and **student** income types have **no difficulty at all in paying off their loans**, but very few take out loans. Companies can market to these customers so that more people take out loans.
- Customers with an age range of **35-45 years** do **not experience difficulties in paying loans**, so the company can make these customers a priority in providing loans.

Thank You

Let's connect!



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