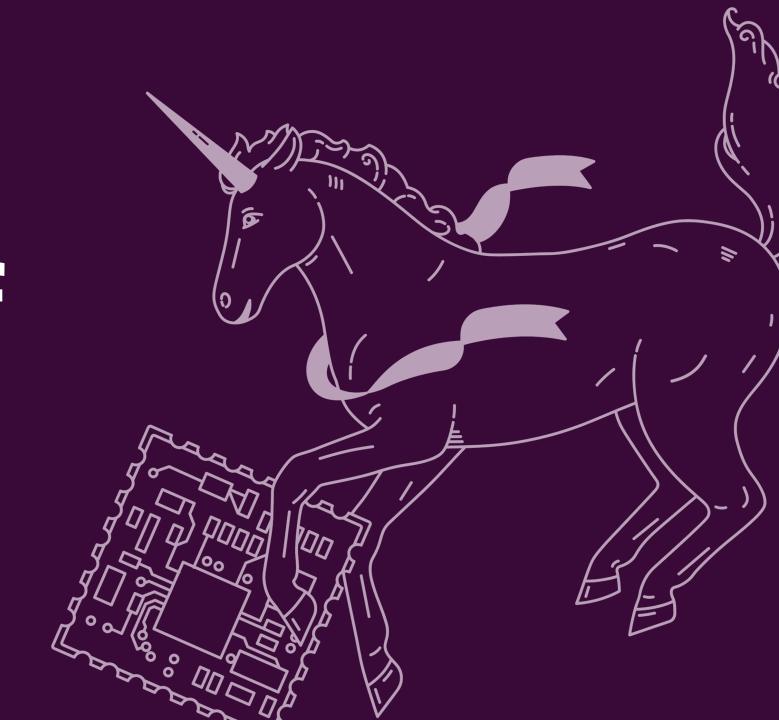


## State of Al

Global | 2022 recap

Global data and analysis on dealmaking, funding, and exits by private market Al companies



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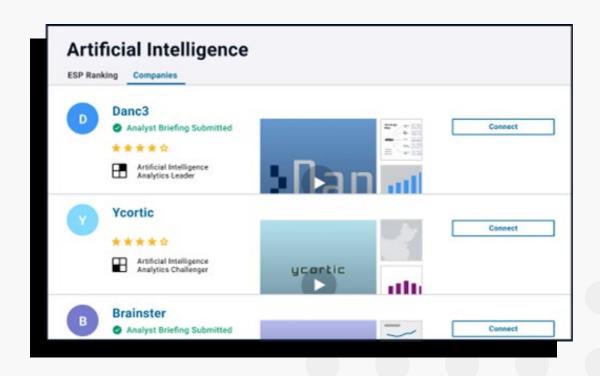


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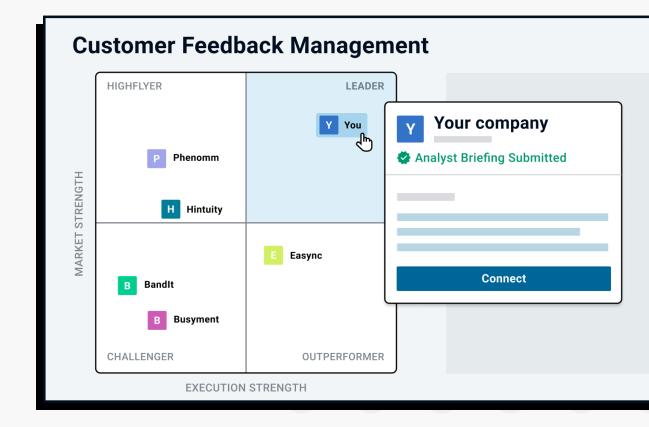


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#### State of Al

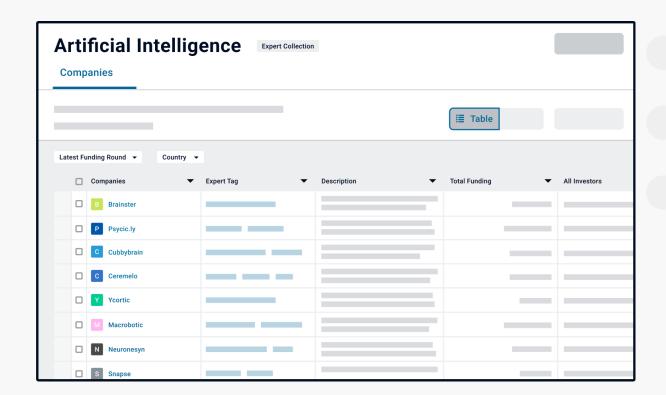
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#### **Artificial Intelligence**

In this report, we analyzed more than 10K global Al vendors. Our analysis includes companies focused on core Al research and model development, Al chipmakers, and vendors using Al as a core differentiator for industry-specific or enterprise solutions such as healthcare diagnostics, autonomous vehicle development, warehouse robotics, and sales automation. We exclude companies purely focused on virtual reality development.



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The state of generative AI in 7 charts

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The 3 retail banks leading in Al

The Future of Generative Al

Retail banks' Al strategies: What we learned from mining earnings calls

What the top retail banks are patenting in Al

How BNP Paribas is leveraging Al to manage environmental regulations

State of Al

## TLDR Your rundown on Al in 2022

\$45.8B

#### Global Al funding in 2022. Down 34%.

Global AI funding fell to \$45.8B in 2022, a 34% decrease year-over-year (YoY). While annual deal count fared better, it still dropped by 10% to 2,956.

This activity aligned with the broader venture funding downturn in 2022.

In Q4'22, funding rebounded slightly quarter-over-quarter (QoQ) to hit \$9.3B, but deals continued to tick down.

See the data  $\rightarrow$ 

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5

#### New Al unicorns in 04'22.

In 2022, the total AI unicorn herd increased to 166 with 34 new births. This was slightly less than half the number born in 2021.

Five Al unicorns emerged in Q4'22, quickening the pace QoQ but at a slower rate than in 2021.

Additions in Q4'22 included Stability AI, a generative AI company that raised a \$101M seed round.

See the data  $\rightarrow$ 

**-47%** 

#### Fall in mega-round funding.

The number of megarounds plummeted from 2021's record high to just 115, a 39% drop. These deals represented \$21.8B in funding, down 47% YoY. Reflecting this trend, the average deal size for Al companies fell 30% over the same period to \$21M. The top Al round was a \$1.5B Series E to defense

\$1.5B Series E to defense tech startup Anduril.

See the data  $\rightarrow$ 

259

#### Al M&A deals in 2022. A 17% dip.

Al exits fell across the board in 2022, with the number of M&A deals, IPOs, and SPACs all tumbling.

M&A exits held up best, only falling by 17% YoY to 259 deals. IPOs nosedived by 57% to 19. SPACs plunged by 50% to 8.

See the data  $\rightarrow$ 

6%

## Increase in deals to Europe-based Al companies in 2022.

Europe bucked the broader trend for Al investment activity. In 2022, Al deals increased by 6% to 616 (a record level for the region). Funding also held up

Funding also held up relatively well, falling by 9% to \$6.2B.

The UK drove a great deal of this activity, accounting for 48% of Europe's Al funding and 32% of its deals in 2022.

See the data  $\rightarrow$ 

#### State of Al

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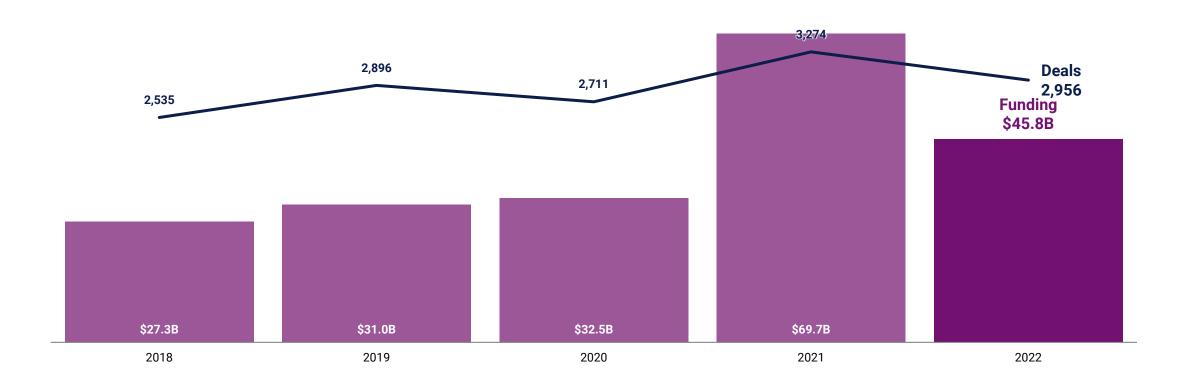


## **Investment Trends**





#### Al funding slumps by 34% in 2022



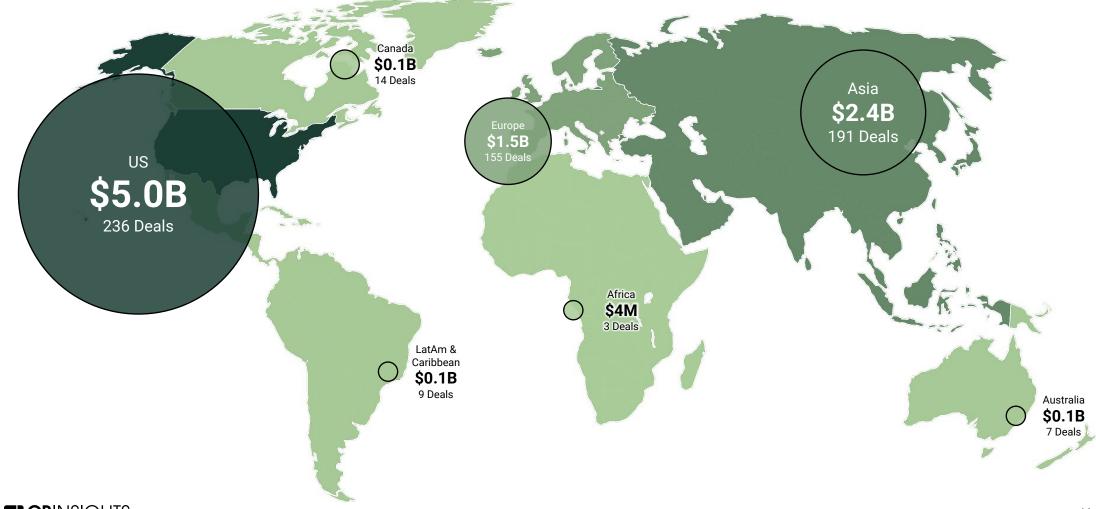


#### Quarterly AI funding rebounds slightly as deals continue to fall



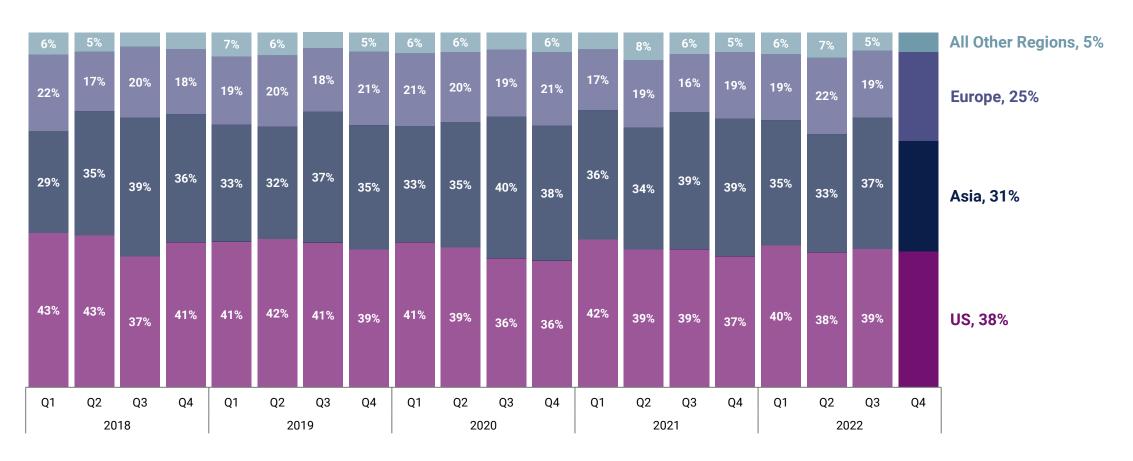


#### The US dominates AI funding and deals in Q4'22



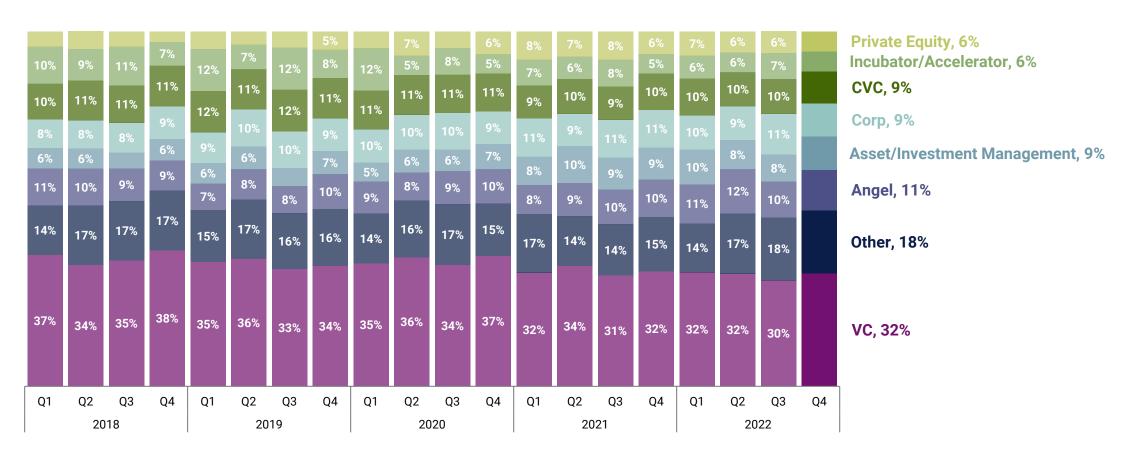


#### 2 out of every 5 Al deals go to US-based companies



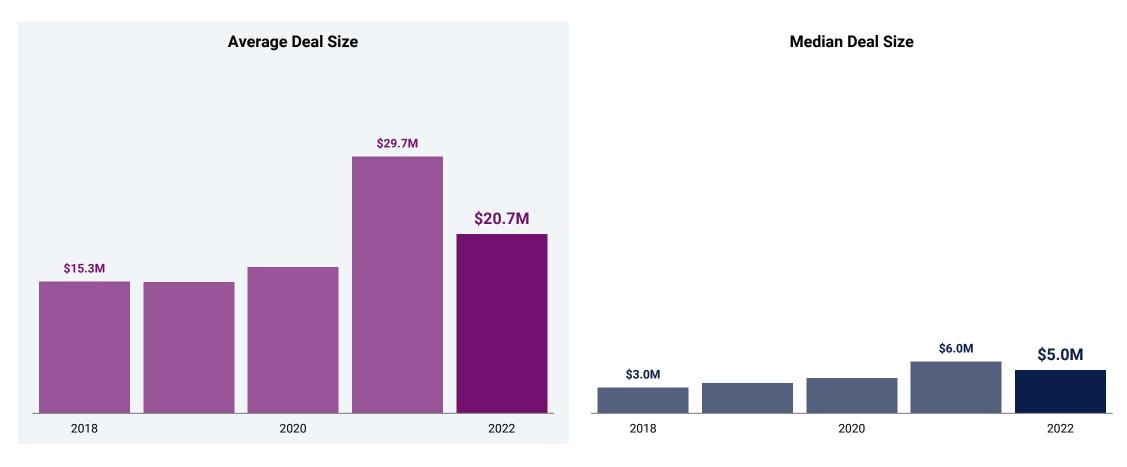


#### VCs continue to be the most active AI investors



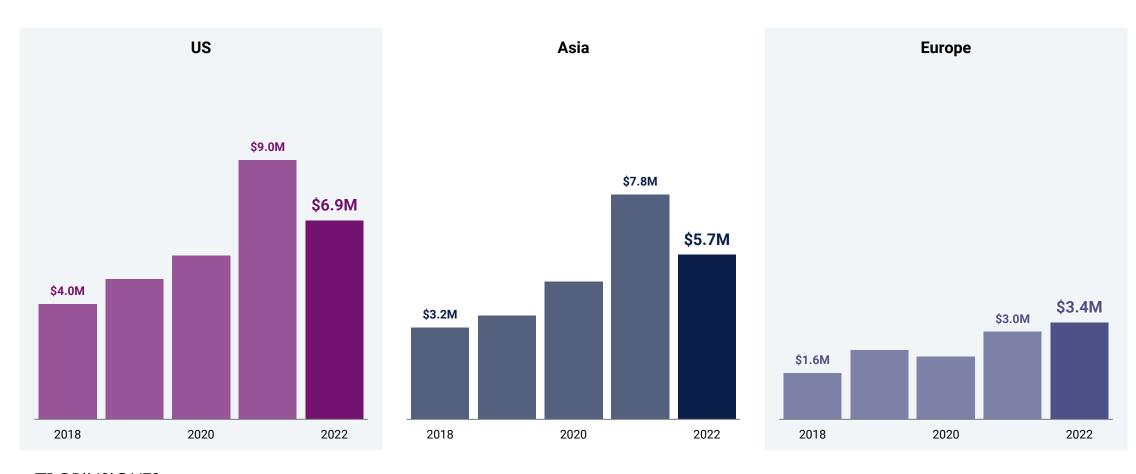


#### Average AI deal size falls 30% in 2022



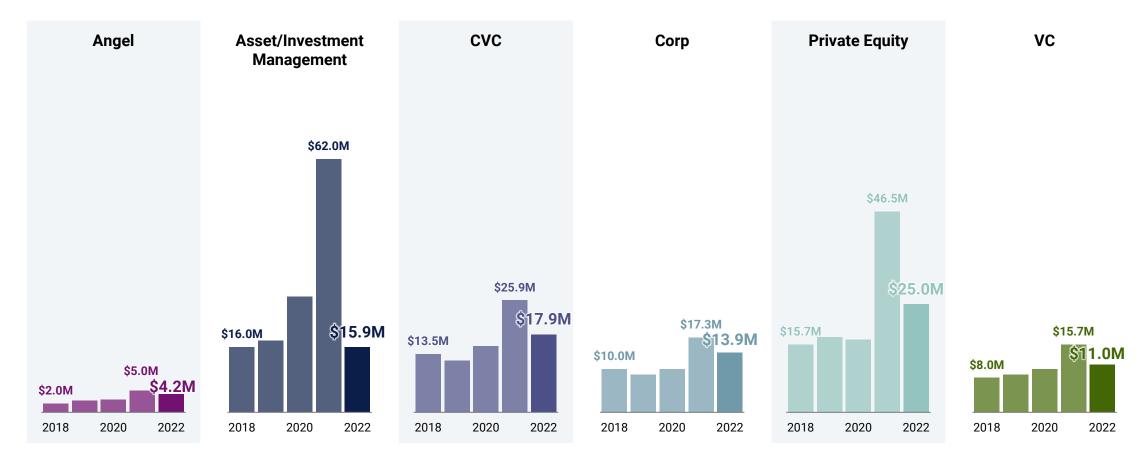


#### Europe's median deal size increases slightly YoY



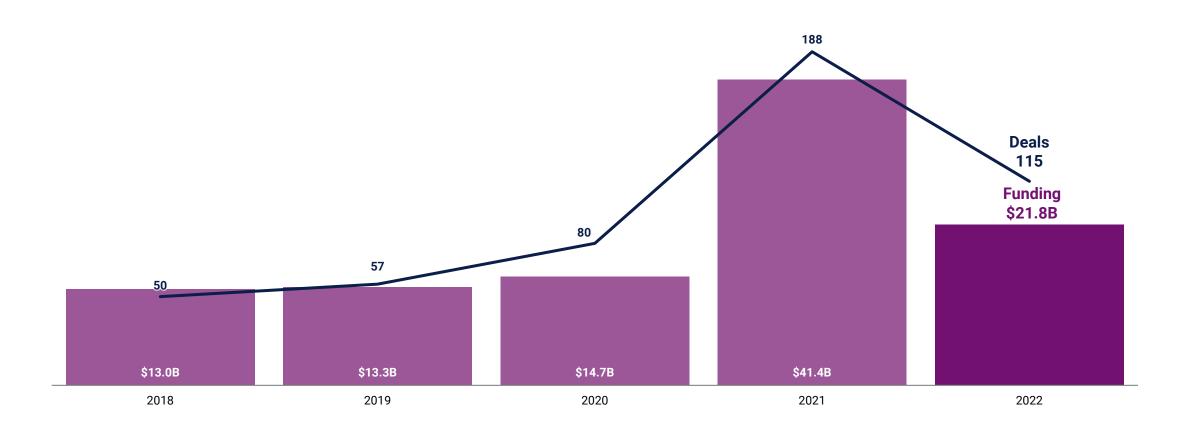


#### Median deal size declines across all investor types





#### **Annual mega-round funding to AI companies nearly halves**



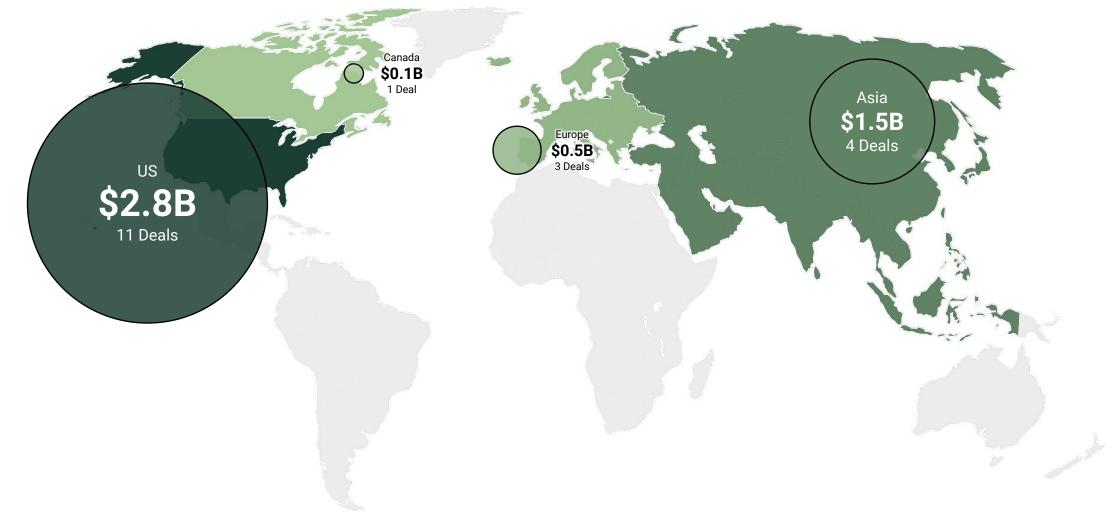


#### Quarterly mega-round funding and deals spring back in Q4'22



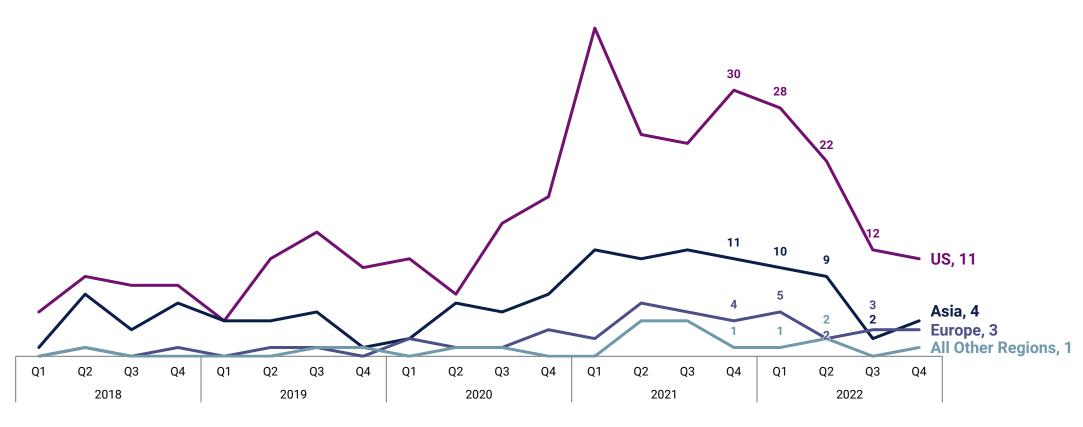


#### The US sees the most mega-rounds in Q4'22



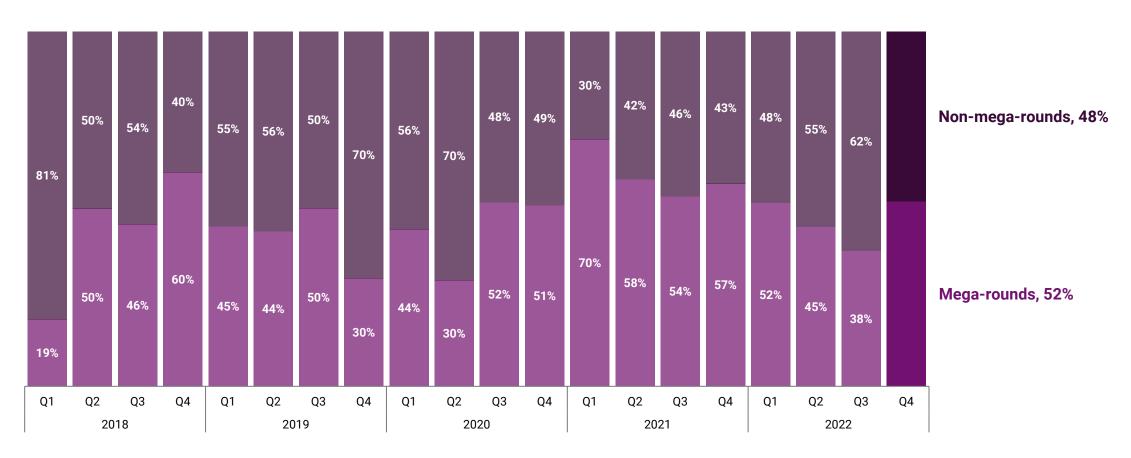


#### Mega-rounds tick down in the US in Q4'22





#### Mega-rounds account for more than half of AI funding in Q4'22



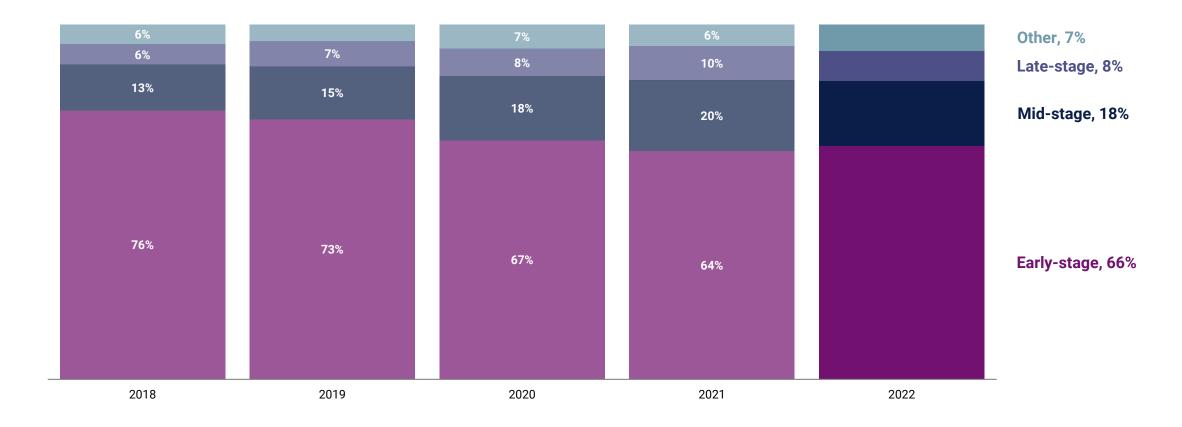


#### **Global: Top equity deals in Q4'22**

	Company	Round Amount	Round Date	Round Valuation Select Investors	Country	% of Total Funding
1	Anduril	\$1.5B	<b>Series E</b> 2022-12-02	\$8.5B Valor Equity Partners, Andreessen Horowitz, General Catalyst, Lightspeed Venture Partners, 8VC	United States	16.0%
2	Horizon Robotics	\$1.0B	Corporate Minority 2022-10-13	N/A CARIAD	China	10.8%
3	Moore Threads	\$216M	<b>Series B</b> 2022-12-27	N/A China Mobile, Hexie Health Insurance, Dianshi Capital	China	2.3%
4	Dataiku	\$200M	<b>Series F</b> 2022-12-12	\$3.7B Wellington Management, Battery Ventures, Insight Partners, CapitalG, Dawn Capital	United States	2.2%
5	Snyk	\$196M	<b>Series G</b> 2022-12-12	Qatar Investment Authority, BOLDstart Ventures, \$7.4B Sands Capital, Tiger Global Management, Evolution Equity Partners	United Kingdom	2.1%
6	Zappi	\$170M	Private Equity 2022-12-13	N/A Sumeru Equity Partners	United Kingdom	1.8%
7	Astera Labs	\$150M	<b>Series D</b> 2022-11-17	\$3.2B Fidelity Investments, Sutter Hill Ventures, Atreides Management, Intel Capital	United States	1.6%
7	Avant	\$150M	Undisclosed 2022-12-07	N/A Ares Management	United States	1.6%
9	SingleStore	\$146M	<b>Series F</b> 2022-10-03	Goldman Sachs Asset Management, Insight Partners, \$1.0B Google Ventures, Hewlett Packard Enterprise, IBM Ventures	United States	1.6%
10	Xiaoice	\$138M	<b>Series B</b> 2022-11-07	N/A N/A	China	1.5%



#### Two-thirds of AI deals go to early-stage companies



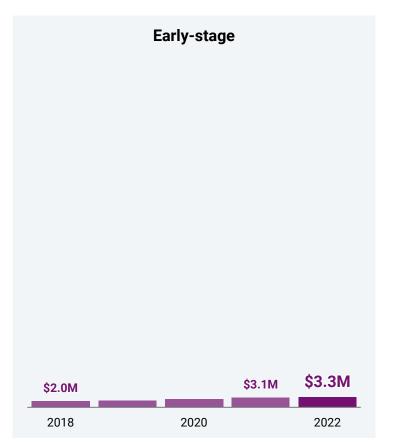


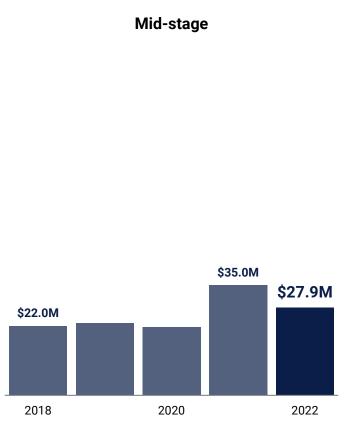
#### The US is the top region for late-stage deals in Q4'22

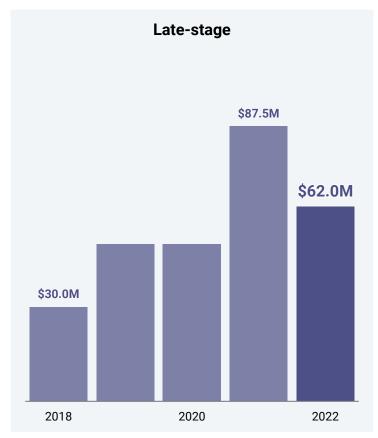




#### Median late-stage deal size falls by 29%









#### Global: Top seed/angel deals in Q4'22

	Company	Round Amount	Round Date	Select Investors	Country
1	Stability Al	\$101M	Seed VC 2022-10-05	Coatue Management, Lightspeed Venture Partners, O'Shaughnessy Asset Management	United Kingdom
2	eleQtron	\$50M	Seed VC 2022-11-01	Earlybird Venture Capital, Siegerlandfonds	Germany
3	care.ai	\$27M	<b>Seed</b> 2022-11-21	Crescent Cove Capital Management	United States
4	Outsight	\$22M	Seed VC 2022-10-20	Bpifrance, Energy Innovation Capital, BNP Paribas, SPDG, Demeter Capital	France
5	Generally Intelligent	\$20M	<b>Seed</b> 2022-10-20	Arash Ferdowsi, Astera Institute, Drew Houston, Jonas Schneider, Tom Brown	United States
5	Vectara	\$20M	Seed VC 2022-10-12	Top Harvest Capital	United States
7	Yoom	\$15M	<b>Angel</b> 2022-10-25	Finneas O'Connell, James Iovine, Justin Lubliner, Maverick Carter, Paul Wachter	Israel
8	Protect Al	\$14M	Seed VC 2022-12-15	Acrew Capital, BOLDstart Ventures, Aviso Ventures, Knollwood Investment Advisory, Pelion Venture Partners	United States
8	Yuyao Biotech	\$14M	Seed VC 2022-12-30	LC Ventures, HighPower, Mingyu Venture Capital, Shining Star	China
10	NumberOne Al	\$13M	Seed VC 2022-10-11	B5 Capital, Drumwright Investment, Miramar Digital Ventures, Aidan Kehoe, Alex Weiss	United States
10	Perfect	\$13M	<b>Seed</b> 2022-12-20	Target Global, Joule Ventures, RTP Global, Chemi Peres, Dan Naftali	Israel



#### **Global: Top Series A deals in Q4'22**

	Company	Round Amount	Round Date	Select Investors	Country
1	Jasper	\$125M	<b>Series A</b> 2022-10-17	Insight Partners, Bessemer Venture Partners, Institutional Venture Partners, Foundation Capital, Coatue Management	United States
2	The Applied AI Company (AAICO)	\$42M	<b>Series A</b> 2022-11-23	A.R.M. Holding, G42, Plug and Play Ventures, Bolur Capital, Freuds	United Kingdom
3	Slingshot Aerospace	\$41M	<b>Series A</b> 2022-12-06	Sway Ventures, ATX Venture Partners, Draper Associates, Lockheed Martin Ventures, Valor Equity Partners	United States
4	Neureality	\$35M	<b>Series A</b> 2022-10-20	Glory Ventures, Samsung Ventures, Cardumen Capital, OurCrowd, Varana Capital	Israel
4	SponsorUnited	\$35M	<b>Series A</b> 2022-11-21	Spectrum Equity	United States
6	V7	\$33M	<b>Series A</b> 2022-11-28	Radical Ventures, Temasek, Air Street Capital, Amadeus Capital Partners, Partech Partners	United Kingdom
7	Aescape	\$30M	<b>Series A</b> 2022-11-16	Valor Equity Partners, Valor Siren Ventures, Alley Robotics Ventures, Alumni Ventures, Crosslink Capital	United States
8	Aqemia	\$29M	<b>Series A</b> 2022-10-19	Large Venture, Elaia Partners	France
9	Pickle Robot	\$26M	<b>Series A</b> 2022-11-15	Catapult Ventures, JS Capital, Ranpak, Schusterman Family Investments, Soros Fund Management	United States
10	Mem	\$24M	<b>Series A</b> 2022-11-10	OpenAl Startup Fund	United States
10	Rive	\$24M	<b>Series A</b> 2022-11-30	IDC Ventures	Finland
10	ShipIn	\$24M	<b>Series A</b> 2022-10-19	Zeev Ventures, Munich Re Ventures, Hyperplane Venture Capital	United States



#### **Global: Top Series B deals in Q4'22**

	Company	Round Amount	Round Date	Select Investors	Country
1	Moore Threads	\$216M	<b>Series B</b> 2022-12-27	China Mobile, Hexie Health Insurance, Dianshi Capital	China
2	Xiaoice	\$138M	<b>Series B</b> 2022-11-07	N/A	China
3	Altana Al	\$100M	<b>Series B</b> 2022-10-06	Activate Capital, Amadeus Capital Partners, Floating Point, Google Ventures, Ridgeline Partners	United States
3	Bright Machines	\$100M	<b>Series B</b> 2022-10-31	Eclipse Ventures	United States
5	Advanced Navigation	\$68M	<b>Series B</b> 2022-11-16	KKR, In-Q-Tel, Main Sequence Ventures, OIF Ventures, AI Capital	Australia
6	Kneron	\$48M	<b>Series B</b> 2022-10-04	Horizons Ventures, Foxconn, Lite-On Group, ADATA Technology	United States
7	Deepgram	\$47M	<b>Series B</b> 2022-11-29	Madrona Venture Group, Citi Ventures, Alkeon Capital Management	United States
8	Fathom	\$46M	<b>Series B</b> 2022-11-09	Alkeon Capital Management, Lightspeed Venture Partners, Inflect Health, Tarsadia Investments, ApolloMD	United States
9	ВееНего	\$42M	<b>Series B</b> 2022-12-01	Convent Capital, ADM Capital, Firstime Venture Capital, Gaingels, J-Ventures	United States
10	Elemental Machines	\$41M	<b>Series B</b> 2022-11-10	Omega Venture Partners, Sageview Capital, Digitalis Ventures, Gutbrain Ventures	United States



#### **Global: Top Series C deals in Q4'22**

	Company	Round Amount	Round Date	Select Investors	Country
1	Trigo	\$100M	<b>Series C</b> 2022-10-26	83North, Temasek, Hetz Ventures, REWE Group, Red Dot Capital Partners	Israel
1	Xanadu	\$100M	<b>Series C</b> 2022-11-09	Georgian, Bessemer Venture Partners, BDC Capital, Capricorn Holdings, Silicon Valley Bank	Canada
3	Vesttoo	\$80M	<b>Series C</b> 2022-10-25	Mouro Capital, Black River Ventures, Gramercy Ventures, Hanaco Ventures	Israel
4	Securiti	\$75M	<b>Series C</b> 2022-10-04	Owl Rock Capital Partners, General Catalyst, Mayfield	United States
5	Stratio	\$64M	<b>Series C</b> 2022-10-13	InfraVia Capital, Adara Ventures	Spain
6	Descript	\$50M	<b>Series C</b> 2022-10-27	OpenAl Startup Fund, Andreessen Horowitz, Redpoint Ventures, Spark Capital, Daniel Gross	United States
6	Runway	\$50M	Series C 2022-12-05	Felicis, Amplify Partners, Compound, Lux Capital, Coatue Management	United States
8	PATEO	\$42M	<b>Series C</b> 2022-11-03	Rui'an State Investment	China
9	Helm.ai	\$31M	Series C 2022-12-19	Freeman Group, ACVC Partners, Amplo, Goodyear Ventures, Honda Motor Co.	United States
10	Vue.ai	\$30M	Series C 2022-11-02	AVATAR Growth Capital Partners, Alpha Wave Global, Sequoia Capital India	United States



#### **Global: Top Series D deals in Q4'22**

	Company	Round Amount	<b>Round</b> Date	Round Valuation Select Investors	Country
1	Astera Labs	\$150M	<b>Series D</b> 2022-11-17	\$3.2B Fidelity Investments, Sutter Hill Ventures, Atreides Management, Intel Capital	United States
2	Weka	\$135M	<b>Series D</b> 2022-11-15	Generation Investment Management, Norwest Venture \$750M Partners, Celesta Capital, Gemini Israel Ventures, Hewlett Packard Enterprise	United States
3	SiBionics	\$72M	<b>Series D</b> 2022-11-22	Kaiheng Private Fund, Shanghai Biomedical Industry Equity N/A Investment Fund Management, China New Town Development, Industrial Securities Capital, Next Capital	China
4	NotCo	\$70M	<b>Series D</b> 2022-12-12	\$1.5B Princeville Global, Bezos Expeditions, Future Positive Capital, Kaszek Ventures, L Catterton	Chile
5	Beamery	\$50M	Series D 2022-12-13	\$1.0B Ontario Teachers'	United Kingdom
6	DataVisor	\$40M	<b>Series D</b> 2022-12-14	N/A GSR Ventures, Brighton Park Capital, NewView Capital	United States
7	TVision Insights	\$16M	<b>Series D</b> 2022-11-15	N/A iSpot.tv, Accomplice, Golden Ventures, SIG Capital	United States



#### **Global: Top Series E+ deals in Q4'22**

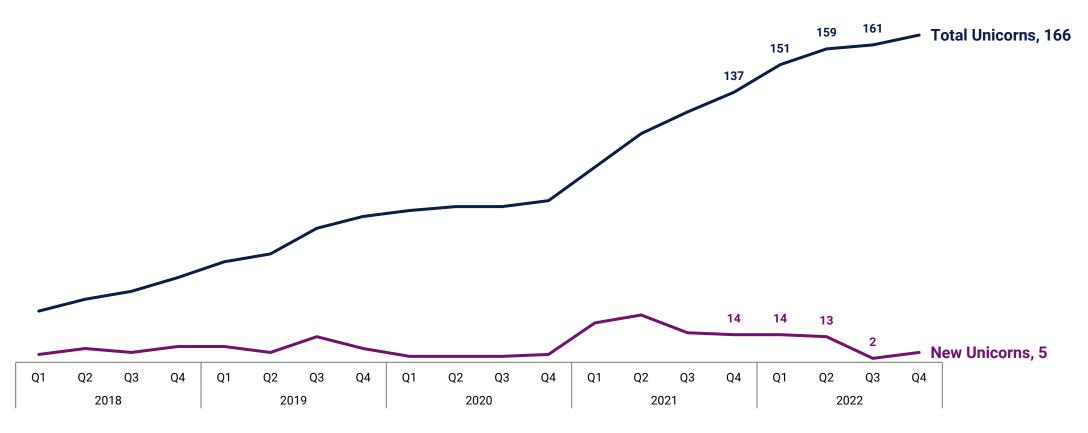
	Company	Round Amount	<b>Round</b> Date	Round Valuation Select Investors	Country
1	Anduril	\$1.5B	<b>Series E</b> 2022-12-02	\$8.5B Valor Equity Partners, Andreessen Horowitz, General Catalyst, Lightspeed Venture Partners, 8VC	United States
2	Dataiku	\$200M	<b>Series F</b> 2022-12-12	\$3.7B Wellington Management, Battery Ventures, Insight Partners, CapitalG, Dawn Capital	United States
3	Snyk	\$196M	<b>Series G</b> 2022-12-12	\$7.4B Qatar Investment Authority, BOLDstart Ventures, Sands Capital, Tiger Global Management, Evolution Equity Partners	United Kingdom
4	SingleStore	\$146M	<b>Series F</b> 2022-10-03	\$1.0B Goldman Sachs Asset Management, Insight Partners, Google Ventures, Hewlett Packard Enterprise, IBM Ventures	United States
5	Alation	\$123M	<b>Series E</b> 2022-11-02	\$1.7B Costanoa Ventures, Sanabil Investments, Thoma Bravo, Sapphire Ventures, Dell Technologies Capital	United States
6	Holidu	\$73M	<b>Series E</b> 2022-10-19	N/A 83North, Coparion, EQT Ventures, Lios Ventures, Prime Ventures	Germany
7	Shield Al	\$60M	<b>Series E</b> 2022-12-13	\$2.3B US Innovative Technology Fund	United States
8	Zest Al		<b>Series G</b> 2022-11-02	N/A CMFG Ventures, Insight Partners, Northgate Capital, CU Direct, Curql	United States



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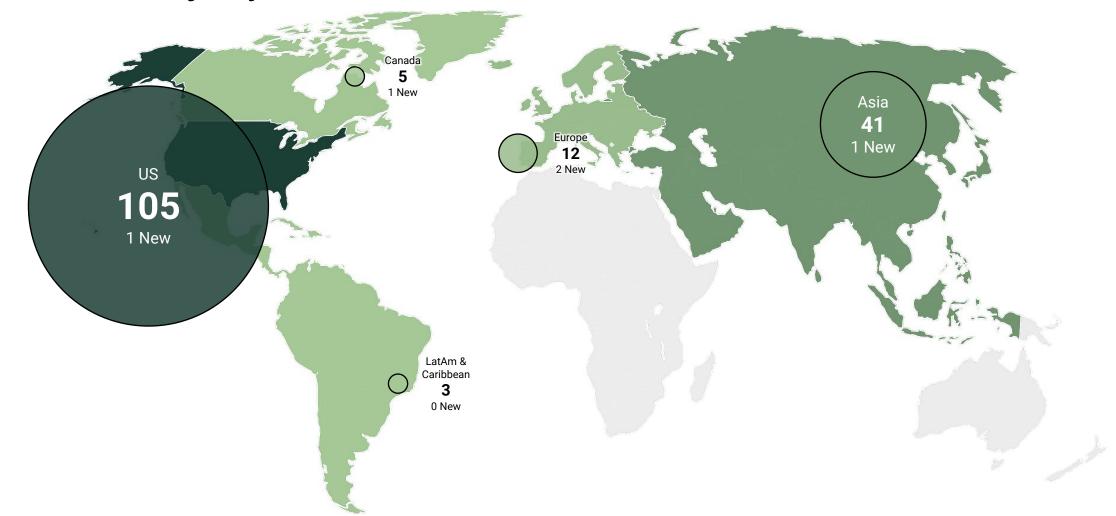


#### Q4'22 sees 5 new Al unicorns



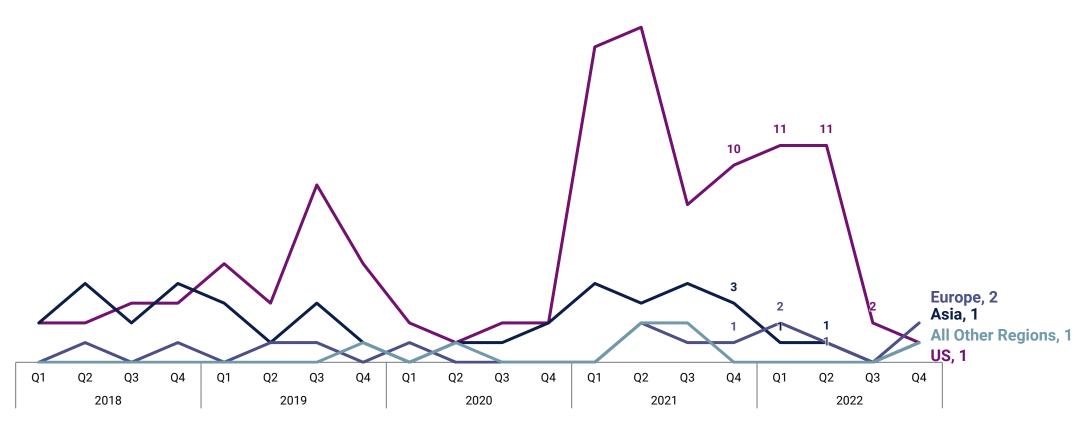


### The vast majority of AI unicorns are based in the US





### Europe mints 2 Al unicorns in Q4'22 — more than any other region





#### State of Al | Global Trends | Unicorns

### Global: Top unicorn births in Q4'22

Company	Latest Valuation	Country
1 Astera Labs	\$3.2B	United States
<sup>2</sup> Beamery	\$1.0B	United Kingdom
<sup>2</sup> Stability Al	\$1.0B	United Kingdom
<sup>2</sup> Vesttoo	\$1.0B	Israel
<sup>2</sup> Xanadu	\$1.0B	Canada



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### **Global: Top unicorns by valuation in Q4'22**

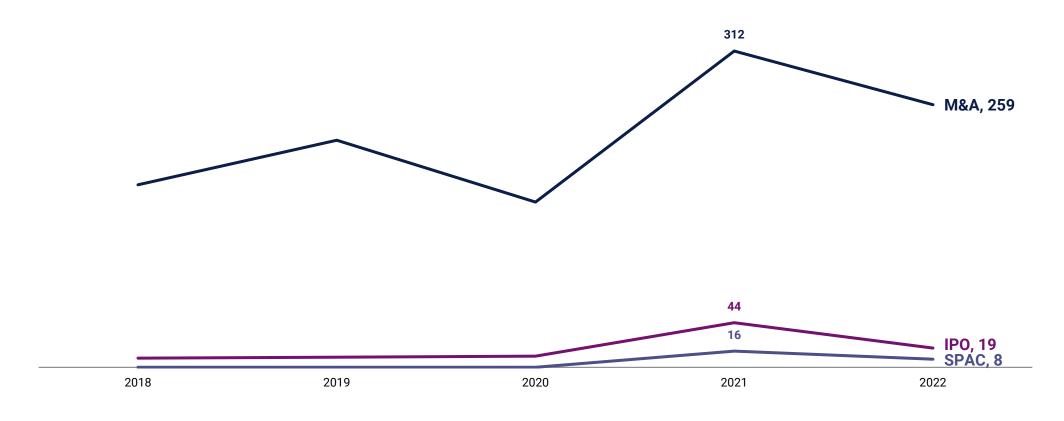
	Company	Latest Valuation	Country
1	ByteDance	\$140.0B	China
2	Databricks	\$38.0B	United States
3	OpenAl	\$20.0B	United States
4	Grammarly	\$13.0B	United States
5	Faire	\$12.6B	United States
6	Tanium	\$9.0B	United States
7	Nuro	\$8.6B	United States
8	Pony.ai	\$8.5B	United States
8	Anduril	\$8.5B	United States
10	Lacework	\$8.3B	United States



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- **Exit Trends**

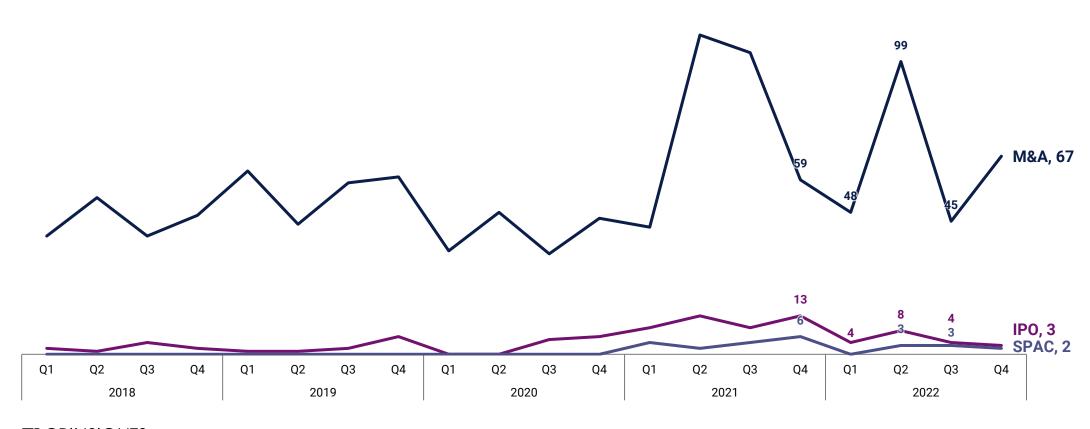


### Al exits tumble in 2022



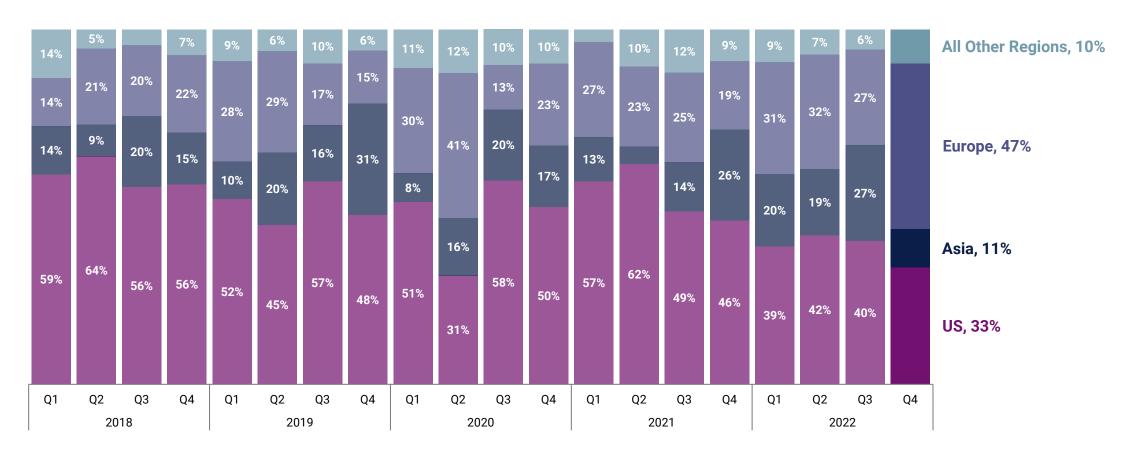


### M&A exits rally in Q4'22 while IPOs and SPACs trend downward





### **Europe dominates regional exit share in Q4'22**





#### State of AI | Global Trends | Exit Trends

# **Global: Top M&A exits in Q4'22**

	Company	Round Valuation	Acquirer	Country
1	Neurotech	\$107M	В3	Brazil
2	Alter	\$100M	Google	United States
3	Odin Vision	\$80M	Olympus	United Kingdom
4	HelpShift	\$75M	Keywords Studios	United States
5	UntieNots	\$40M	Eagle Eye	France
6	Kickertech	\$18M	Betsson	Malta
7	CallDesk	\$11M	Future Look	France
8	Glid	\$4M	Genesis Electronics Group	United States



# **Global: Top SPACs in Q4'22**

Company	Round Valuation	Select Investors	Country
1 Cardio Diagnostics	\$175M	Mana Capital Acquisition	United States



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- Investors





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### Global: Top investors by company count in Q4'22

Investor	Company Count	Investor Group	Country
1 Gaingels	6	Angel	United States
1 Plug and Play Ventures	6	VC	United States
3 Alumni Ventures	5	VC	United States
3 Bessemer Venture Partners	5	VC	United States
3 Insight Partners	5	VC	United States



#### State of Al | Global Trends | Investors

### Global: Top VCs by company count in Q4'22

Investor	Company Count	Country
1 Plug and Play Ventures	6	United States
2 Alumni Ventures	5	United States
2 Bessemer Venture Partners	5	United States
2 Insight Partners	5	United States
5 Andreessen Horowitz	4	United States
5 Founders Fund	4	United States
5 Lightspeed Venture Partners	4	United States
5 SOSV	4	United States
5 Soma Capital	4	United States
5 Valor Equity Partners	4	United States



### Global: Top CVCs by company count in Q4'22

Investor	Company Count	Country
<sup>1</sup> OpenAl Startup Fund	4	United States
2 Dell Technologies Capital	3	United States
2 <b>M12</b>	3	United States



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# Geographic Trends

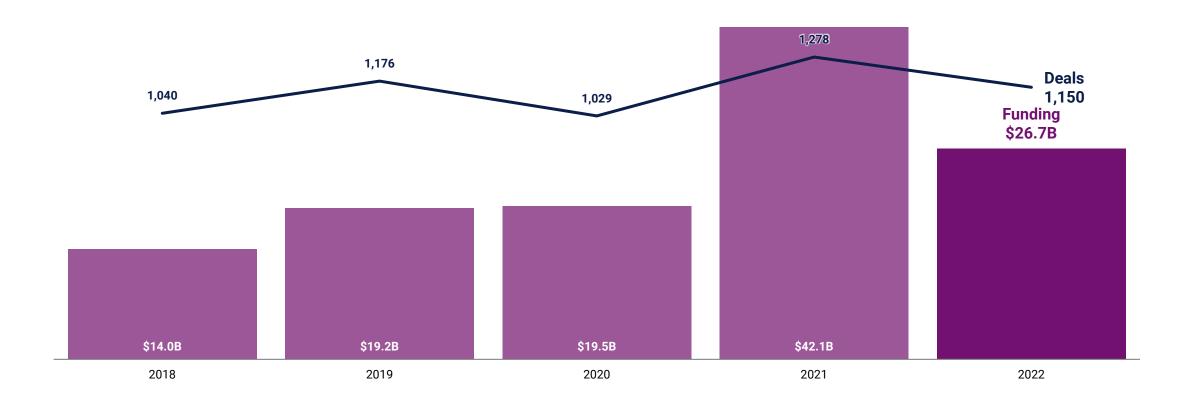




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- **US Trends**



### Funding to US-based AI companies falls by 37%



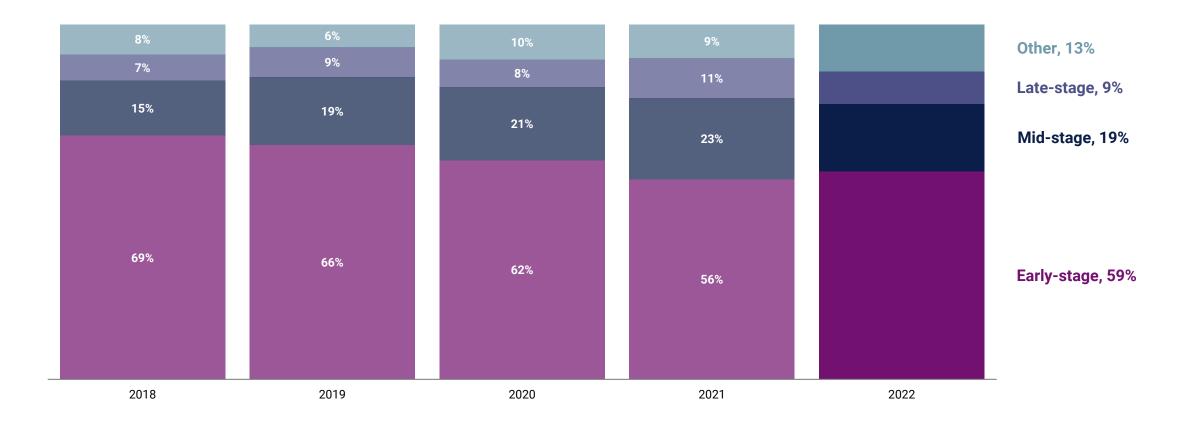


### US deals slide down for the third straight quarter





### The majority of US AI deals go to early-stage companies





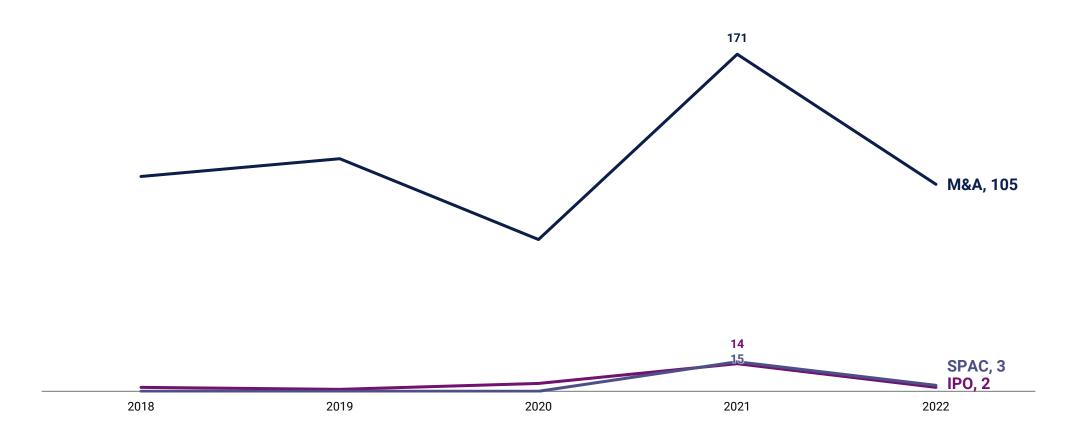
### $\textbf{State of Al} \ | \ \mathsf{Geographic Trends} \ | \ \mathsf{US Trends}$

### **US: Top equity deals in Q4'22**

	Company	Round Amount	<b>Round</b> Date	Round Valuation Select Investors	Country	% of Total Funding
1	Anduril	\$1.5B	<b>Series E</b> 2022-12-02	\$8.5B Valor Equity Partners, Andreessen Horowitz, General Catalyst, Lightspeed Venture Partners, 8VC	United States	29.4%
2	Dataiku	\$200M	<b>Series F</b> 2022-12-12	\$3.7B Wellington Management, Battery Ventures, Insight Partners, CapitalG, Dawn Capital	United States	4.0%
3	Astera Labs	\$150M	<b>Series D</b> 2022-11-17	\$3.2B Fidelity Investments, Sutter Hill Ventures, Atreides Management, Intel Capital	United States	3.0%
3	Avant	\$150M	Undisclosed 2022-12-07	N/A Ares Management	United States	3.0%
5	SingleStore	\$146M	<b>Series F</b> 2022-10-03	\$1.0B Goldman Sachs Asset Management, Insight Partners, Google Ventures, Hewlett Packard Enterprise, IBM Ventures	United States	2.9%
6	Weka	\$135M	<b>Series D</b> 2022-11-15	Generation Investment Management, Norwest Venture \$750M Partners, Celesta Capital, Gemini Israel Ventures, Hewlett Packard Enterprise	United States	2.7%
7	Jasper	\$125M	<b>Series A</b> 2022-10-17	\$1.5B Insight Partners, Bessemer Venture Partners, Institutional Venture Partners, Foundation Capital, Coatue Management	United States	2.5%
8	Alation	\$123M	<b>Series E</b> 2022-11-02	\$1.7B Costanoa Ventures, Sanabil Investments, Thoma Bravo, Sapphire Ventures, Dell Technologies Capital	United States	2.4%
9	Altana Al	\$100M	<b>Series B</b> 2022-10-06	N/A Activate Capital, Amadeus Capital Partners, Floating Point, Google Ventures, Ridgeline Partners	United States	2.0%
9	Bright Machines	\$100M	<b>Series B</b> 2022-10-31	N/A Eclipse Ventures	United States	2.0%
9	CoreWeave	\$100M	Undisclosed 2022-12-06	N/A Magnetar Capital	United States	2.0%

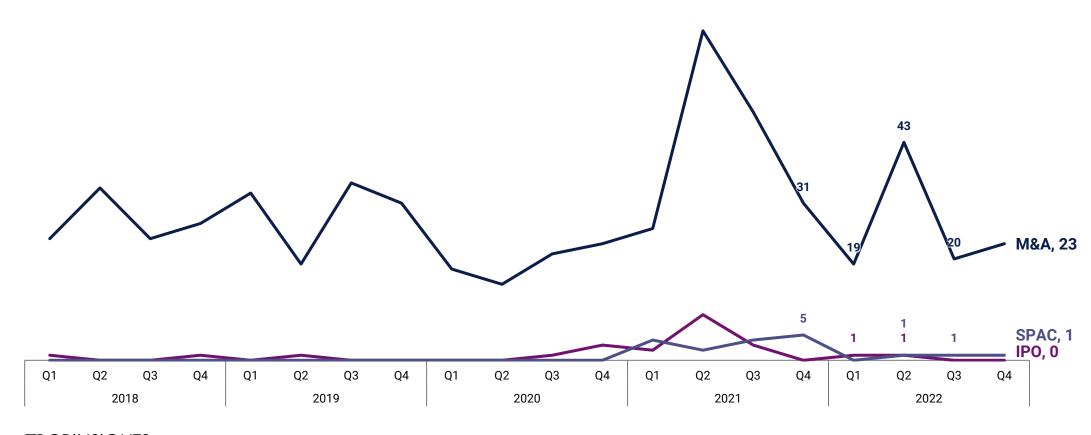


### M&A deals in the US plunge by 39% in 2022





### Q4'22 sees a slight uptick in quarterly exits





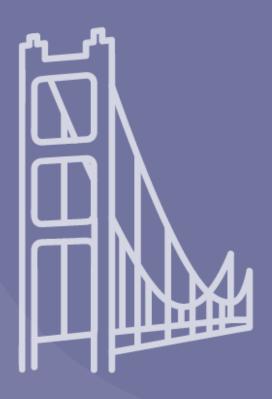
### $\textbf{State of Al} \ | \ \mathsf{Geographic Trends} \ | \ \mathsf{US Trends}$

### **US: Top investors by company count in Q4'22**

Investor	Company Count	Investor Group	Country
1 Gaingels	6	Angel	United States
1 Plug and Play Ventures	6	VC	United States
3 Alumni Ventures	5	VC	United States
3 Bessemer Venture Partners	5	VC	United States
3 Insight Partners	5	VC	United States



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- US | 2022 Recap
- Silicon Valley

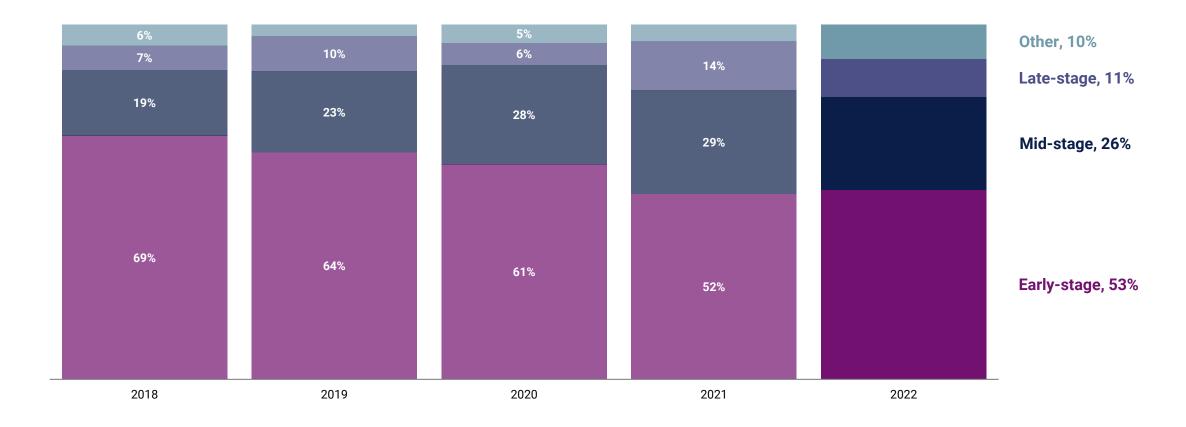


### Silicon Valley AI funding edges down to its lowest level since Q2'20





### Most Silicon Valley AI deals are early-stage





### **State of Al** | Geographic Trends | Silicon Valley

# Silicon Valley: Top equity deals in Q4'22

	Company	Round Amount	<b>Round</b> Date	Round Valuation Select Investors	% of Total Funding
1	Astera Labs	\$150M	<b>Series D</b> 2022-11-17	\$3.2B Fidelity Investments, Sutter Hill Ventures, Atreides Management, Intel Capital	8.9%
2	SingleStore	\$146M	<b>Series F</b> 2022-10-03	\$1.0B Goldman Sachs Asset Management, Insight Partners, Google Ventures, Hewlett Packard Enterprise, IBM Ventures	8.6%
3	Weka	\$135M	<b>Series D</b> 2022-11-15	Generation Investment Management, Norwest Venture Partners, \$750M Celesta Capital, Gemini Israel Ventures, Hewlett Packard Enterprise	8.0%
4	Alation	\$123M	<b>Series E</b> 2022-11-02	\$1.7B Costanoa Ventures, Sanabil Investments, Thoma Bravo, Sapphire Ventures, Dell Technologies Capital	7.3%
5	Bright Machines	\$100M	<b>Series B</b> 2022-10-31	N/A Eclipse Ventures	5.9%



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- US | 2022 Recap
- New York



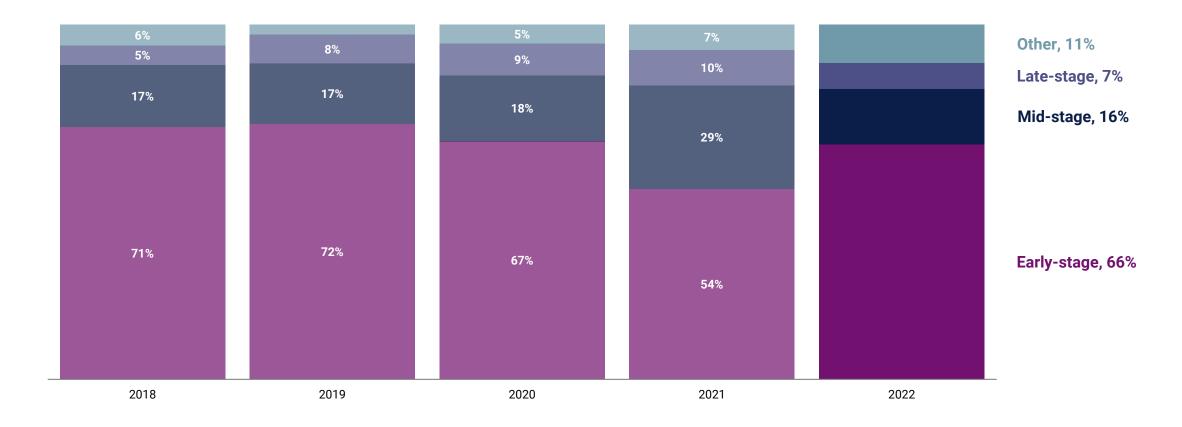


### New York AI deals slump to a 2-year low





### Early-stage deal share increases 12 percentage points in 2022





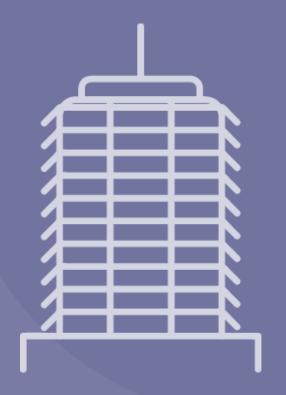
### State of Al | Geographic Trends | New York

# **New York: Top equity deals in Q4'22**

	Company	Round Amount	<b>Round</b> Date	Round Valuation Select Investors	% of Total Funding
1	Dataiku	\$200M	<b>Series F</b> 2022-12-12	\$3.7B Wellington Management, Battery Ventures, Insight Partners, CapitalG, Dawn Capital	28.6%
2	Altana Al	\$100M	<b>Series B</b> 2022-10-06	N/A Activate Capital, Amadeus Capital Partners, Floating Point, Google Ventures, Ridgeline Partners	14.3%
2	CoreWeave	\$100M	Undisclosed 2022-12-06	N/A Magnetar Capital	14.3%
4	Runway	\$50M	<b>Series C</b> 2022-12-05	\$500M Felicis, Amplify Partners, Compound, Lux Capital, Coatue Management	7.2%
5	SponsorUnited	\$35M	<b>Series A</b> 2022-11-21	\$100M Spectrum Equity	5.0%

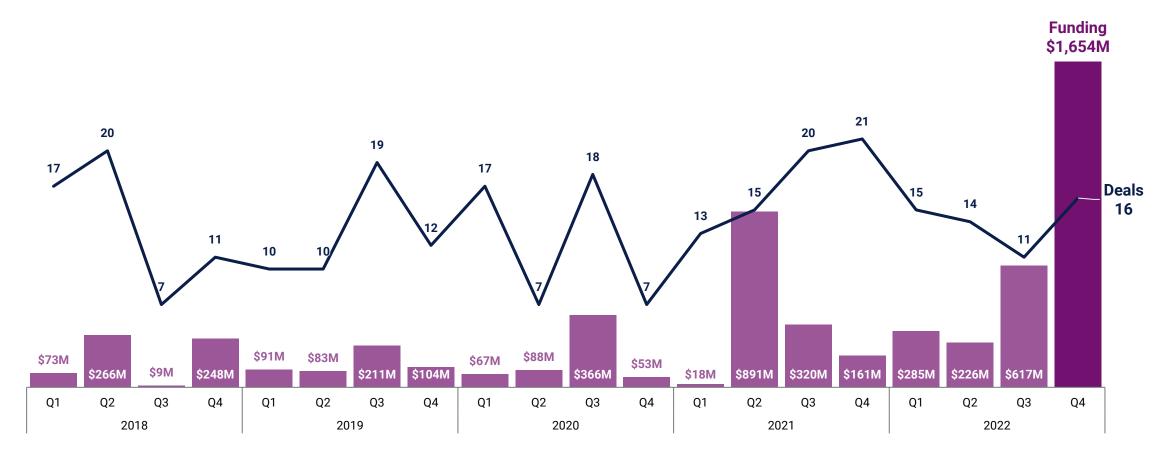


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- Los Angeles



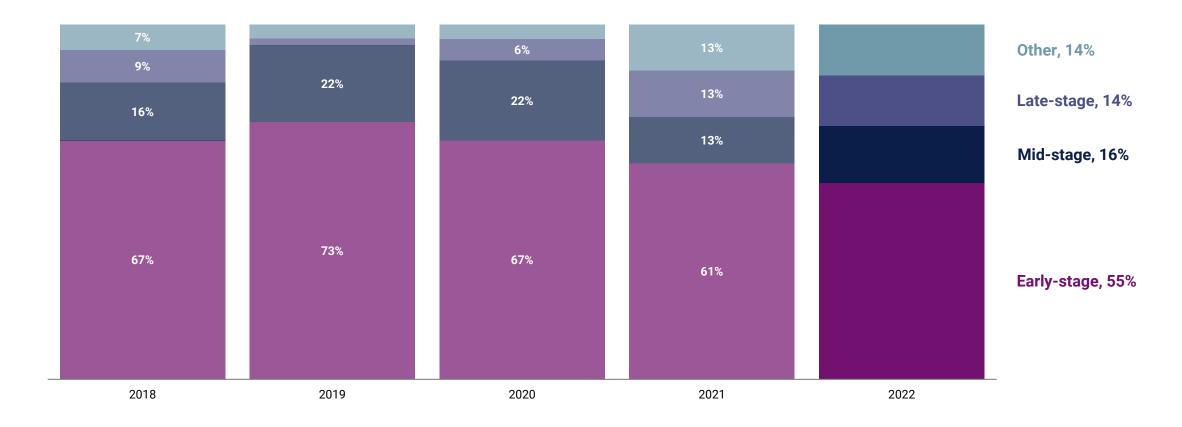


### LA funding skyrockets, driven by a \$1.5B round to a single AI company





### Early-stage deal share in LA falls for the third consecutive year





### **State of AI** | Geographic Trends | Los Angeles

# **Los Angeles: Top equity deals in Q4'22**

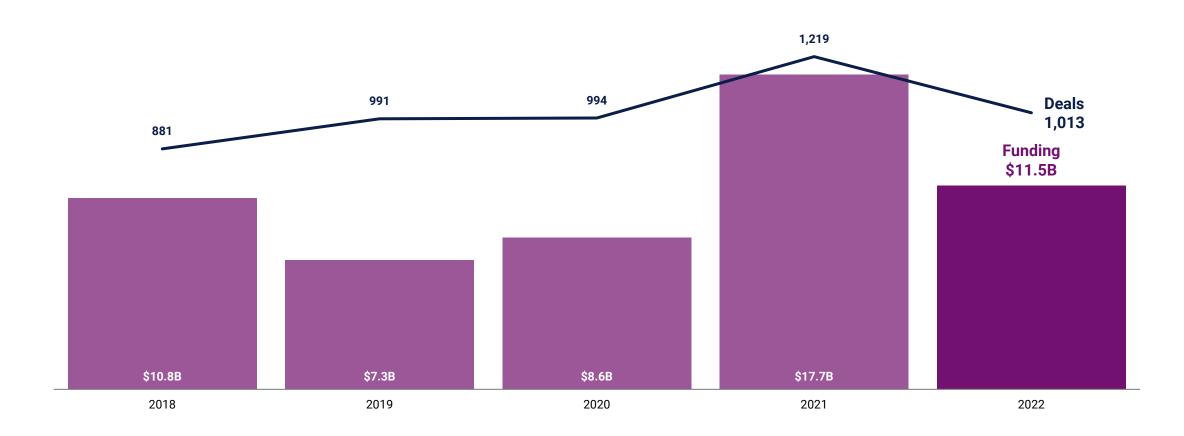
Company	Round Amount	Round Date	Round Valuation Select Investors	% of Total Funding
1 Anduril	\$1.5B	<b>Series E</b> 2022-12-02	\$8.5B Valor Equity Partners, Andreessen Horowitz, General Catalyst, Lightspeed Venture Partners, 8VC	89.5%
<sup>2</sup> Zest Al	\$50M	<b>Series G</b> 2022-11-02	N/A CMFG Ventures, Insight Partners, Northgate Capital, CU Direct, Curql	3.0%
3 Slingshot Aerospace	\$41M	<b>Series A</b> 2022-12-06	Sway Ventures, ATX Venture Partners, Draper \$163M Associates, Lockheed Martin Ventures, Valor Equity Partners	2.5%
4 Deep Voodoo	\$20M	<b>Series A</b> 2022-12-21	\$62M Connect Ventures	1.2%
5 Embodied	\$19M	<b>Series C</b> 2022-11-18	N/A Jazz Venture Partners, Lightrock	1.2%



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- Geographic Trends | 2022 Recap
- **Asia Trends**

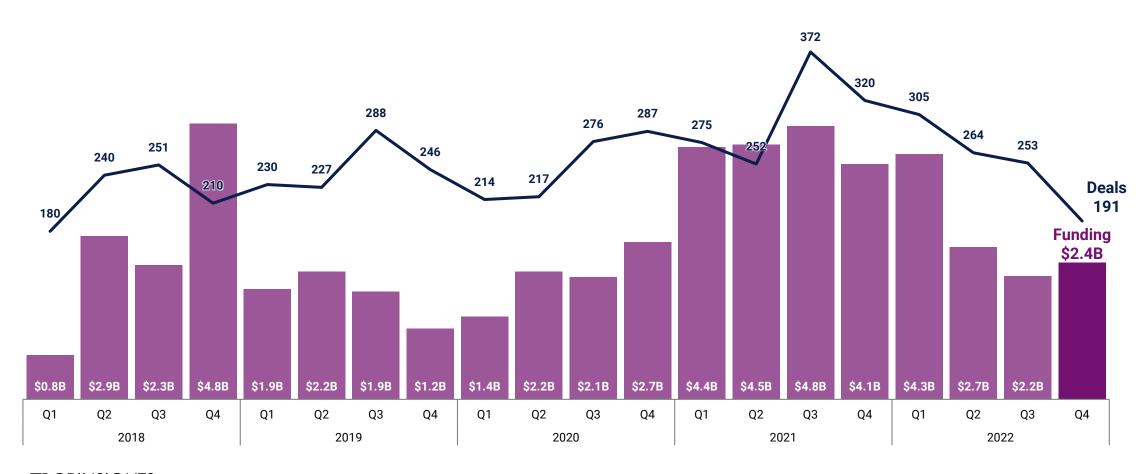


# **Funding to Asia-based companies falls by 35%**



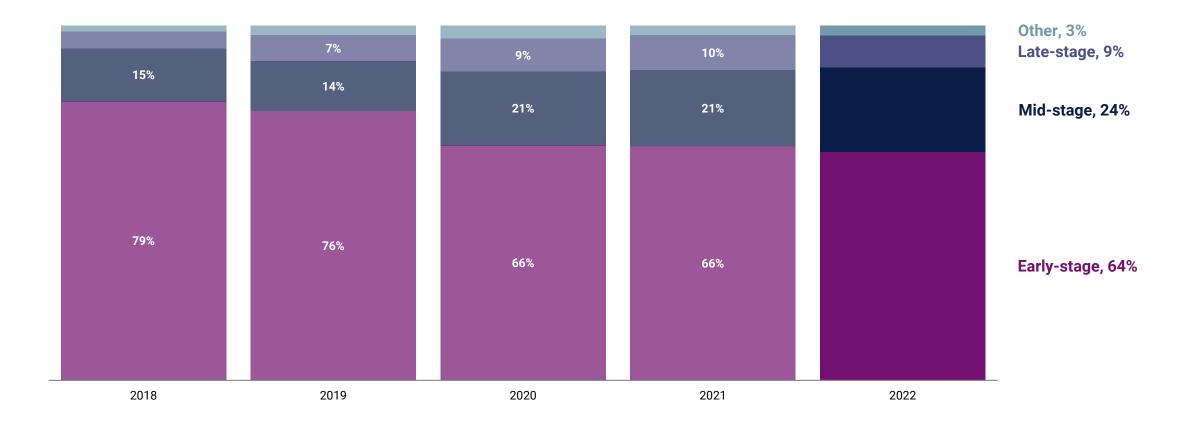


### Asia-based deals decline for the fifth straight quarter





# Asia's mid-stage deal share ticks up in 2022





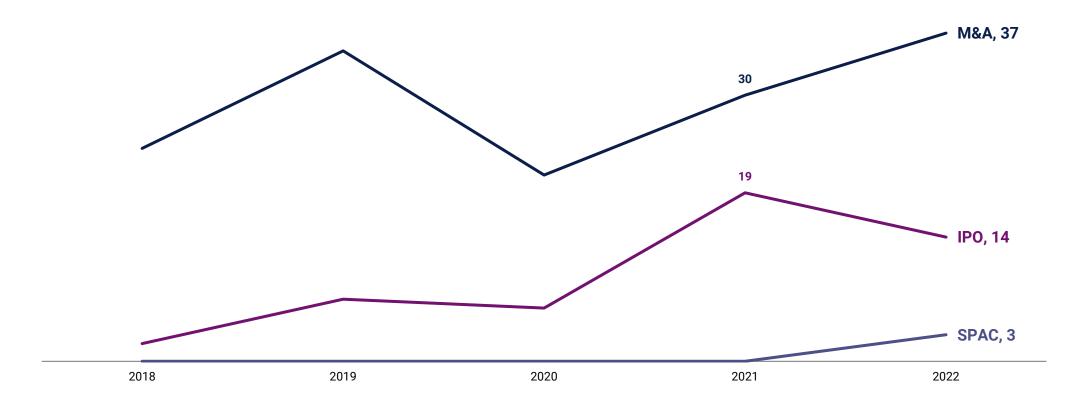
#### **State of Al** | Geographic Trends | Asia Trends

# Asia: Top equity deals in Q4'22

	Company	Round Amount	Round Date	Round Valuation Select Investors	Country	% of Total Funding
1	Horizon Robotics	\$1.0B	Corporate Minority 2022-10-13	N/A CARIAD	China	41.8%
2	Moore Threads	\$216M	<b>Series B</b> 2022-12-27	N/A China Mobile, Hexie Health Insurance, Dianshi Capital	China	9.0%
3	Xiaoice	\$138M	<b>Series B</b> 2022-11-07	N/A N/A	China	5.8%
4	Trigo	\$100M	<b>Series C</b> 2022-10-26	N/A 83North, Temasek, Hetz Ventures, REWE Group, Red Dot Capital Partners	Israel	4.2%
5	Vesttoo	\$80M	<b>Series C</b> 2022-10-25	\$1.0B Mouro Capital, Black River Ventures, Gramercy Ventures, Hanaco Ventures	Israel	3.3%
6	SiBionics	\$72M	<b>Series D</b> 2022-11-22	Kaiheng Private Fund, Shanghai Biomedical Industry Equity Investment Fund Management, China New Town Development, Industrial Securities Capital, Next Capital	China	3.0%
7	PATEO	\$42M	<b>Series C</b> 2022-11-03	N/A Rui'an State Investment	China	1.7%
8	Neureality	\$35M	<b>Series A</b> 2022-10-20	N/A Glory Ventures, Samsung Ventures, Cardumen Capital, OurCrowd, Varana Capital	Israel	1.5%
9	Dataloop	\$33M	<b>Series B</b> 2022-11-03	N/A Alpha Wave Global, NGP Capital, Amiti Ventures, OurCrowd, F2 Venture Capital	Israel	1.4%
10	BizSeer Technology	\$28M	Series C 2022-10-26	N/A Firstred Capital, Sequoia Capital China, Shunwei Capital Partners, Sanyi Capital, The Cathay Funds	China	1.2%

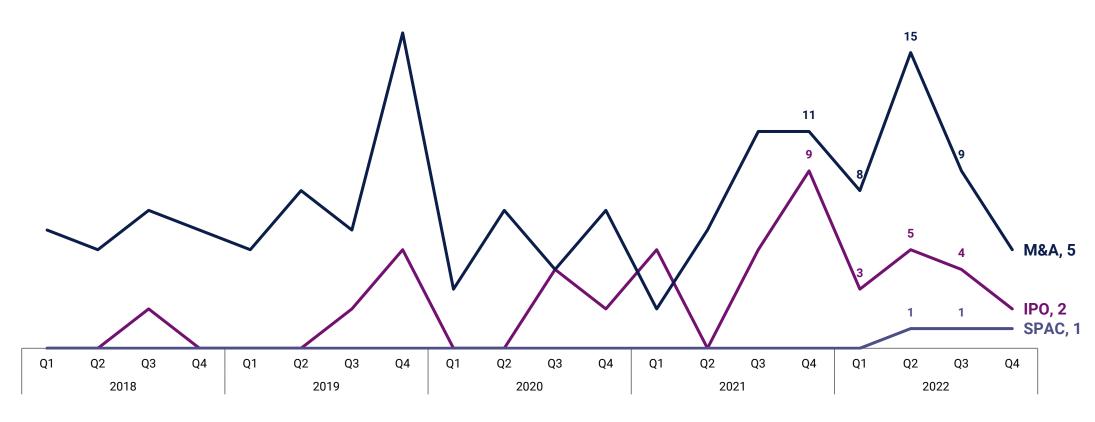


# M&A exits climb by 23% in 2022





# IPOs and M&A exits both trend down in Q4'22





# Asia: Top investors by company count in Q4'22

Investor	Company Coun	t Investor Group	Country
1 Grove Ventures	3	<b>V</b> C	Israel
<sup>1</sup> Shunwei Capital Partners	3	<b>V</b> C	China



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- Asia | 2022 Recap
- China

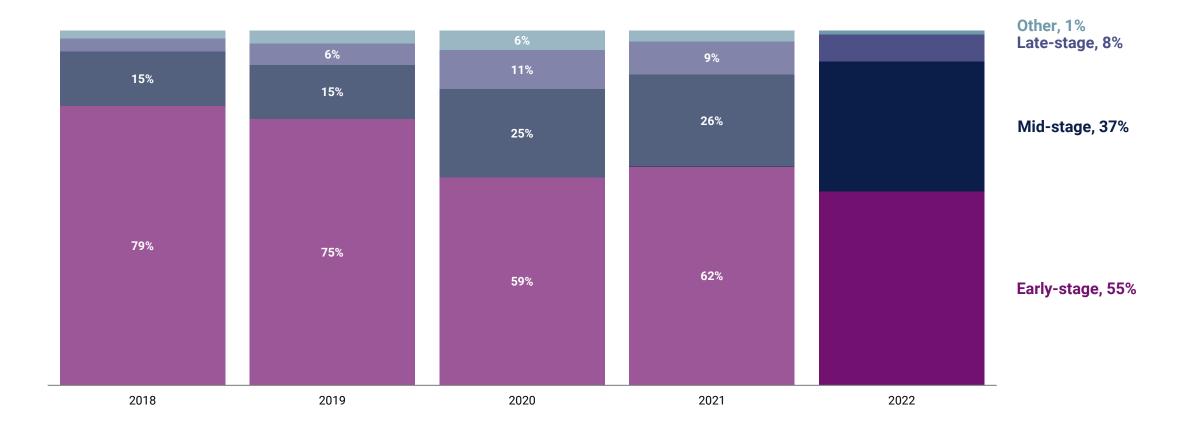


### China's quarterly AI deals plummet to lowest level in years





### Mid-stage deal share continues to grow in China





#### $\textbf{State of Al} \ | \ \mathsf{Geographic Trends} \ | \ \mathsf{China}$

# **China: Top equity deals in Q4'22**

	Company	Round Amount	Round Date	Round Valuation Select Investors	% of Total Funding
1	Horizon Robotics	\$1.0B	Corporate Minority 2022-10-13	N/A CARIAD	60.6%
2	Moore Threads	\$216M	<b>Series B</b> 2022-12-27	N/A China Mobile, Hexie Health Insurance, Dianshi Capital	13.1%
3	Xiaoice	\$138M	<b>Series B</b> 2022-11-07	N/A N/A	8.4%
4	SiBionics	\$72M	<b>Series D</b> 2022-11-22	Kaiheng Private Fund, Shanghai Biomedical Industry Equity N/A Investment Fund Management, China New Town Development, Industrial Securities Capital, Next Capital	4.3%
5	PATEO	\$42M	<b>Series C</b> 2022-11-03	N/A Rui'an State Investment	2.5%



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- Asia | 2022 Recap
- India

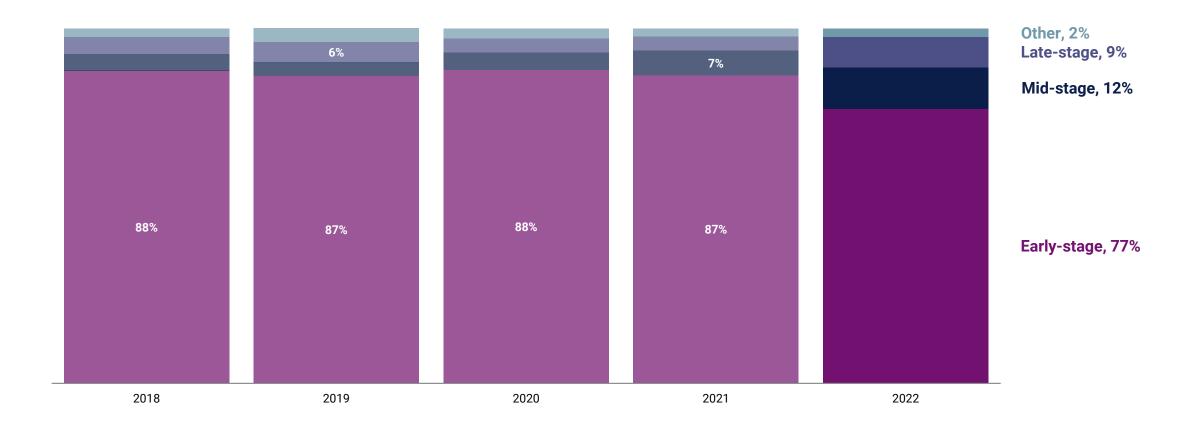


### **Quarterly deals to India-based AI companies nosedive**





### Early-stage rounds still account for the vast majority of AI deals in India





#### $\textbf{State of Al} \ | \ \mathsf{Geographic Trends} \ | \ \mathsf{India}$

# **India: Top equity deals in Q4'22**

Company	Round Amount	Round Date	Round Valuation Select Investors	% of Total Funding
<sup>1</sup> Aquaconnect	\$7M	<b>Series A</b> 2022-12-19	N/A Lok Capital, Flourish Ventures, Hatch, Omnivore, Rebright Partners	15.1%
<sup>2</sup> Lumiq	\$6M	<b>Series A</b> 2022-10-18	N/A Info Edge Ventures, Redstart Labs, Season Two Ventures	12.6%
3 Flickstree	\$5M	<b>Series A</b> 2022-10-10	N/A 9Unicorns, Venture Catalysts, SOSV, Orbit Startups	11.4%
4 CBREX	\$3M	Seed VC 2022-11-29	N/A WaterBridge Ventures	6.9%
4 Intello Labs	\$3M	<b>Series B</b> 2022-12-08	N/A Saama Capital, Avaana Capital, Omnivore, AgFunder, Nexus Ventures	6.4%
4 Lemnisk	\$3M	Seed VC 2022-12-20	N/A Artha Venture Fund, growX ventures, Bharti Airtel	6.5%
NewSpace Research and Technologies	\$3M	<b>Series A</b> 2022-12-30	QRG Investments and Holdings, DS Group, \$87M Greentech Power, Ahmedali Husain Nalwala, Anurag Bhatnagar	7.3%



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- Asia | 2022 Recap
- Israel

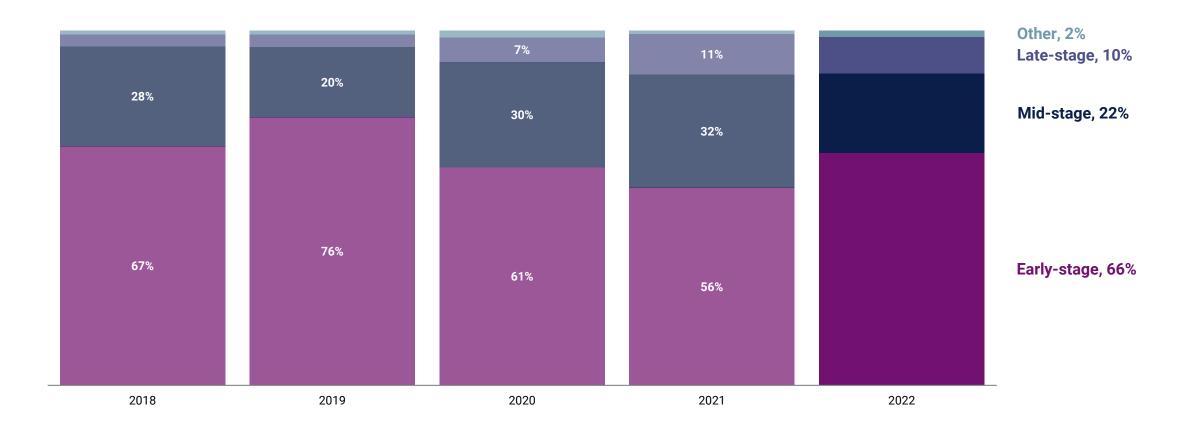


# Israel AI deals increase by 45% in Q4'22





# Early-stage deal share is at its highest since 2019





#### $\textbf{State of Al} \ | \ \mathsf{Geographic Trends} \ | \ \mathsf{Israel}$

# **Israel: Top equity deals in Q4'22**

Company	Round Amount	<b>Round</b> Date	Round Valuation Select Investors	% of Total Funding
<sup>1</sup> Trigo	\$100M	<b>Series C</b> 2022-10-26	N/A 83North, Temasek, Hetz Ventures, REWE Group, Red Dot Capital Partners	20.6%
<sup>2</sup> Vesttoo	\$80M	<b>Series C</b> 2022-10-25	\$1.0B Mouro Capital, Black River Ventures, Gramercy Ventures, Hanaco Ventures	16.5%
3 Neureality	\$35M	<b>Series A</b> 2022-10-20	N/A Glory Ventures, Samsung Ventures, Cardumen Capital, OurCrowd, Varana Capital	7.2%
4 Dataloop	\$33M	<b>Series B</b> 2022-11-03	N/A Alpha Wave Global, NGP Capital, Amiti Ventures, OurCrowd, F2 Venture Capital	6.8%
5 CommonGround-Al	\$25M	<b>Series B</b> 2022-11-30	N/A Marius Nacht Life Sciences Fund, Grove Ventures, Matrix Partners, StageOne Ventures	5.2%
<sup>5</sup> Teridion	\$25M	<b>Series C</b> 2022-11-07	N/A Deutsche Telekom, Jerusalem Venture Partners, Magma Venture Partners, SingTel Innov8	5.2%



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- Japan

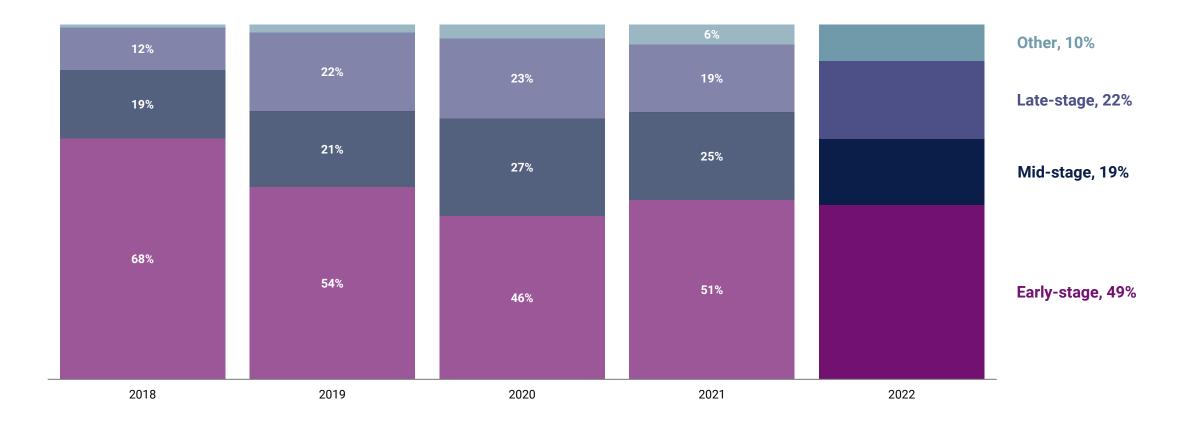


### Japan AI deals plunge by 42% QoQ





# Japan's late-stage deal share ticks up in 2022





#### $\textbf{State of AI} \ | \ \textbf{Geographic Trends} \ | \ \textbf{Japan}$

# **Japan: Top equity deals in Q4'22**

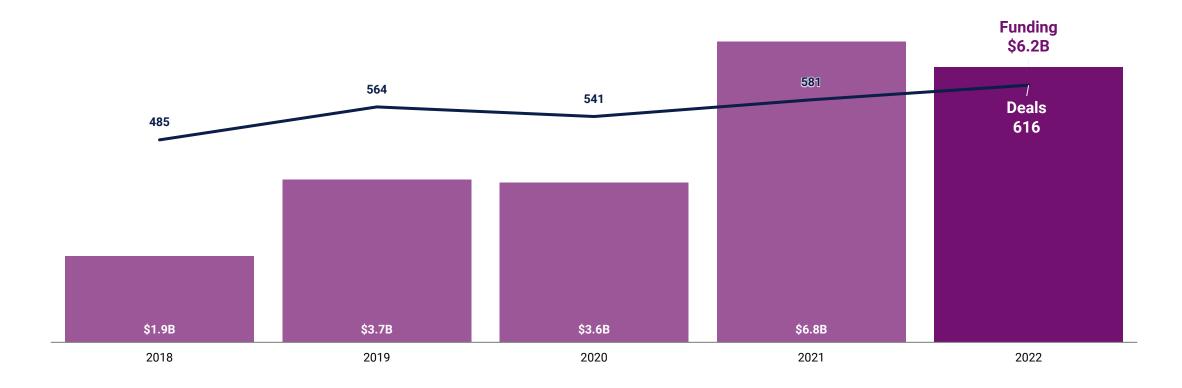
	Company	Round Amount	<b>Round</b> Date	Round Valuation Select Investors	% of Total Funding
1	Ubie	\$19M	<b>Series C</b> 2022-10-06	N/A Hataraku Fund, Rakuten Capital, Sogo Medical Co. Ltd., Asia Africa Investment Consulting	31.8%
2	OPTIMIND	\$15M	<b>Series B</b> 2022-12-12	N/A KDDI Open Innovation Fund, MTG Ventures, Mirai Creation Fund, SPARX Asset Management, Spiral Ventures	24.7%
3	Notta	\$10M	<b>Series A</b> 2022-11-02	N/A GL Ventures, CDH Investments, Linear Capital Partners, PKSHA SPARX Algorithm Fund	16.7%
4	Simplex Quantum	\$4M	<b>Series A</b> 2022-12-05	N/A ITOCHU Technology Ventures	6.7%
5	STANDARD		Seed VC 2022-11-02	N/A Mirai Creation Fund	5.7%



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- Geographic Trends | 2022 Recap
- **Europe Trends**



# Europe AI deals climb by 6% to reach a record high in 2022



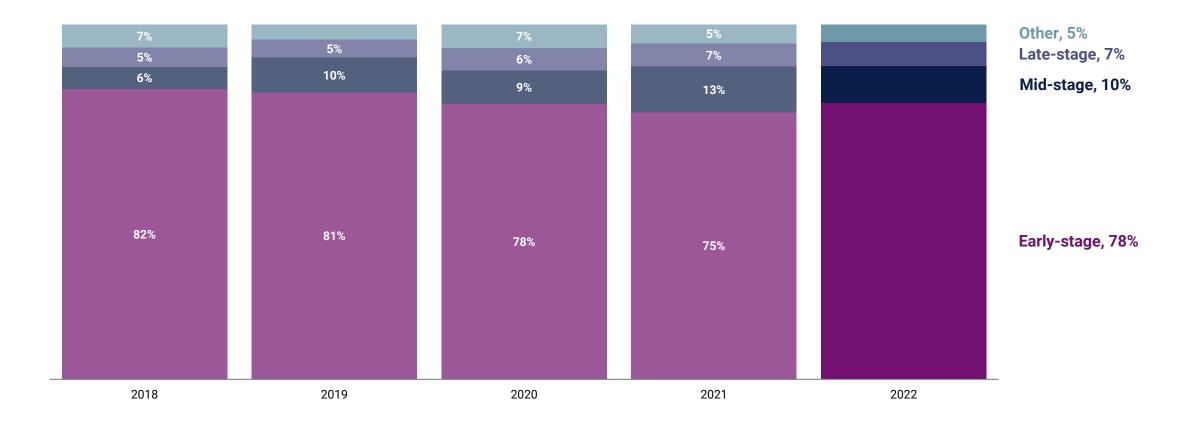


# Quarterly AI deals spring back after dipping in Q3'22





# Early-stage deal share ticks up in Europe





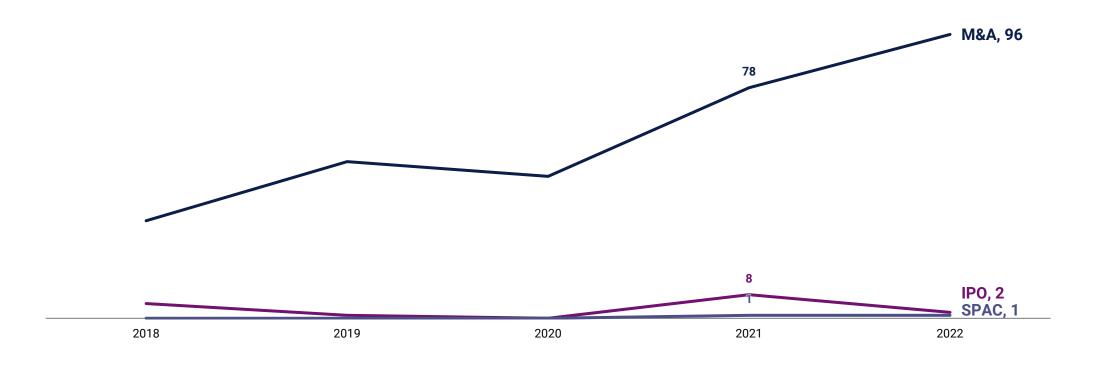
#### **State of Al** | Geographic Trends | Europe Trends

# **Europe: Top equity deals in Q4'22**

	Company	Round Amount	Round Date	Round Valuation Select Investors	Country	% of Total Funding
1	Snyk	\$196M	Series G 2022-12-12	Qatar Investment Authority, BOLDstart Ventures, \$7.4B Sands Capital, Tiger Global Management, Evolution Equity Partners	United Kingdom	13.2%
2	Zappi	\$170M	Private Equity 2022-12-13	N/A Sumeru Equity Partners	United Kingdom	11.4%
3	Stability Al	\$101M	Seed VC 2022-10-05	\$1.0B Coatue Management, Lightspeed Venture Partners, O'Shaughnessy Asset Management	United Kingdom	6.8%
4	Holidu	\$73M	<b>Series E</b> 2022-10-19	N/A 83North, Coparion, EQT Ventures, Lios Ventures, Prime Ventures	Germany	4.9%
5	Stratio	\$64M	<b>Series C</b> 2022-10-13	N/A InfraVia Capital, Adara Ventures	Spain	4.3%
6	Beamery	\$50M	<b>Series D</b> 2022-12-13	\$1.0B Ontario Teachers'	United Kingdom	3.4%
6	eleQtron	\$50M	Seed VC 2022-11-01	N/A Earlybird Venture Capital, Siegerlandfonds	Germany	3.3%
8	The Applied AI Company (AAICO)	\$42M	<b>Series A</b> 2022-11-23	N/A A.R.M. Holding, G42, Plug and Play Ventures, Bolur Capital, Freuds	United Kingdom	2.8%
9	Moneyhub	\$40M	Series B 2022-10-24	N/A Legal & General, Lloyds Banking Group	United Kingdom	2.7%
10	Sana Labs	\$34M	Series B 2022-12-13	\$180M Menlo Ventures, EQT Ventures	Sweden	2.3%

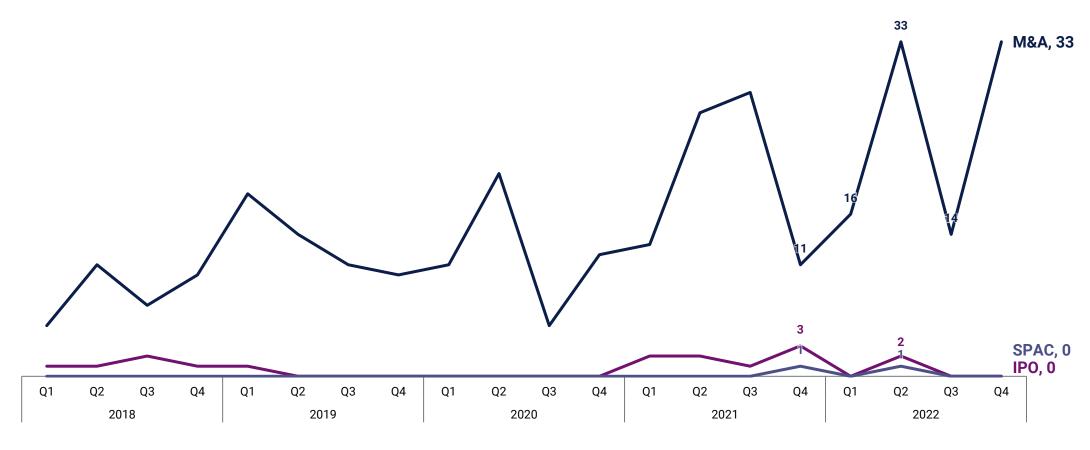


# M&A exits for Europe-based AI companies soar to a record high





### M&A deals rebound in Q4'22





#### $\textbf{State of Al} \ | \ \mathsf{Geographic Trends} \ | \ \mathsf{Europe Trends}$

# **Europe: Top investors by company count in Q4'22**

	Investor	Company Count	Investor Group	Country
1	EQT Ventures	3	VC	Sweden
1	Elaia Partners	3	VC	France
1	Index Ventures	3	VC	United Kingdom
1	Mercia Asset Management	3	Asset/Investment Management	United Kingdom
1	Seedcamp	3	VC	United Kingdom
1	btov Partners	3	VC	Germany



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- Europe | 2022 Recap
- United Kingdom



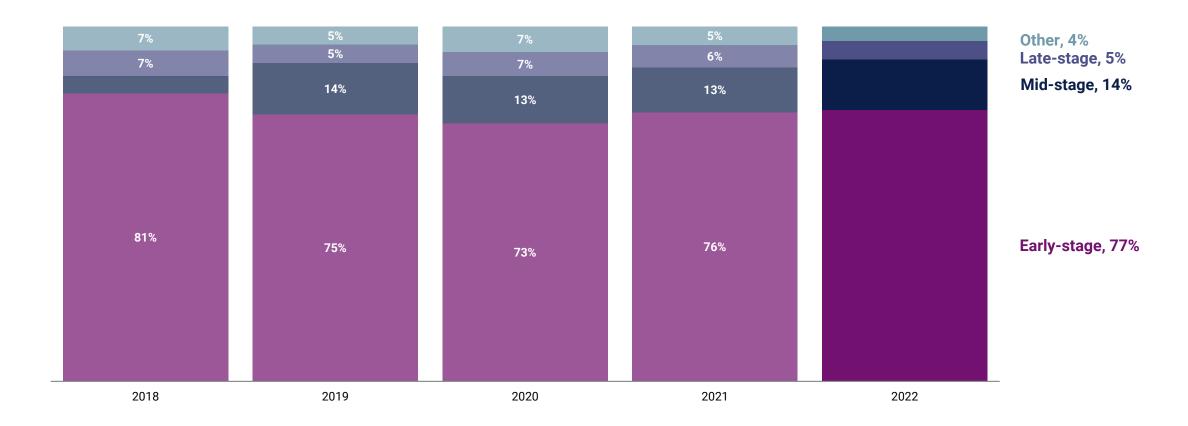


### UK AI funding more than doubles after sinking in Q3'22





### Early-stage deal share ticks up in the UK





#### $\textbf{State of Al} \ | \ \mathsf{Geographic Trends} \ | \ \mathsf{United Kingdom}$

# **United Kingdom: Top equity deals in Q4'22**

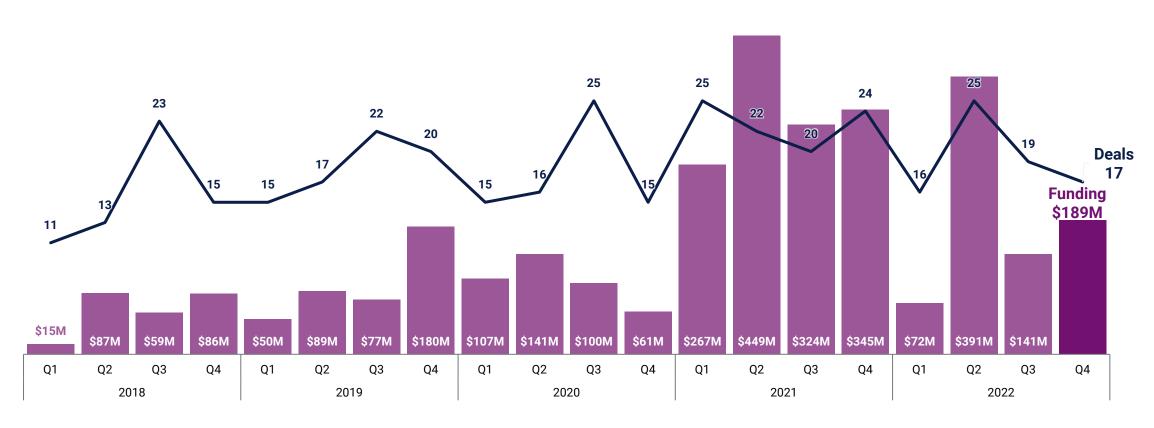
	Company	Round Amount	<b>Round</b> Date	Round Valuation Select Investors	% of Total Funding
1	Snyk	\$196M	<b>Series G</b> 2022-12-12	Qatar Investment Authority, BOLDstart Ventures, Sands \$7.4B Capital, Tiger Global Management, Evolution Equity Partners	22.8%
2	Zappi	\$170M	<b>Private Equity</b> 2022-12-13	N/A Sumeru Equity Partners	19.8%
3	Stability Al	\$101M	Seed VC 2022-10-05	\$1.0B Coatue Management, Lightspeed Venture Partners, O'Shaughnessy Asset Management	11.7%
4	Beamery	\$50M	<b>Series D</b> 2022-12-13	\$1.0B Ontario Teachers'	5.8%
5	The Applied AI Company (AAICO)	\$42M	<b>Series A</b> 2022-11-23	N/A A.R.M. Holding, G42, Plug and Play Ventures, Bolur Capital, Freuds	4.9%



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- Europe | 2022 Recap
- Germany

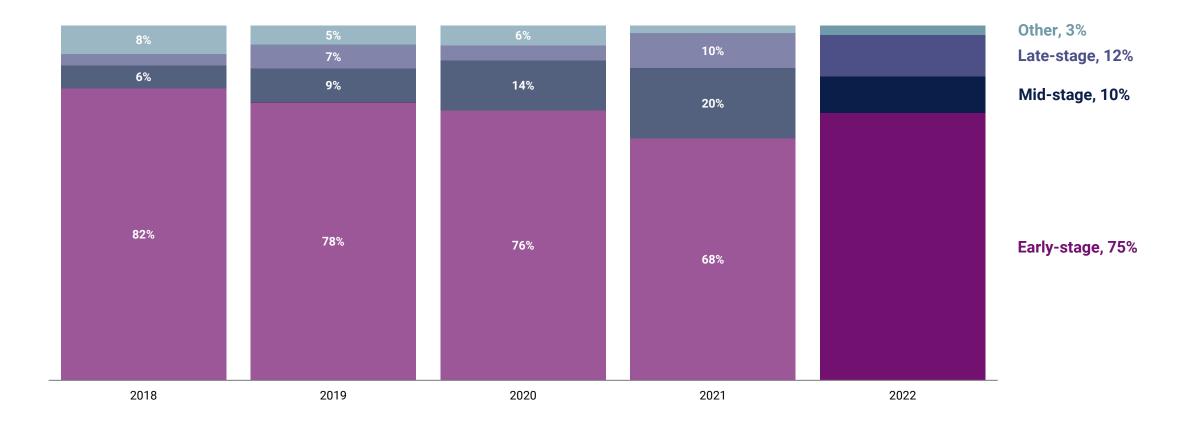


### Quarterly funding to Germany-based AI companies grows by 34%





### Early-stage deal share increases by 7 percentage points





#### $\textbf{State of Al} \ | \ \mathsf{Geographic Trends} \ | \ \mathsf{Germany}$

# **Germany: Top equity deals in Q4'22**

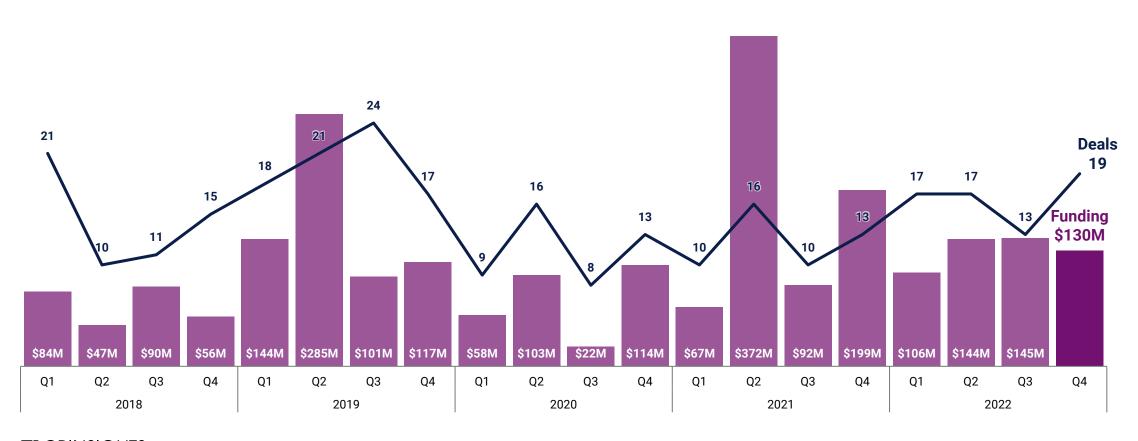
	Company	Round Amount	<b>Round</b> Date	Round Valuation Select Investors	% of Total Funding
1	Holidu	\$73M	<b>Series E</b> 2022-10-19	N/A 83North, Coparion, EQT Ventures, Lios Ventures, Prime Ventures	38.8%
2	eleQtron	\$50M	Seed VC 2022-11-01	N/A Earlybird Venture Capital, Siegerlandfonds	26.3%
3	buynomics	\$13M	<b>Series A</b> 2022-11-15	N/A Insight Partners, DvH Ventures, La Famiglia, Seedcamp, Tomahawk.VC	7.1%
3	omni:us	\$13M	<b>Series A</b> 2022-11-15	N/A Wurttembergische Versicherung	6.6%
5	Scantinel Photonics	\$10M	<b>Series A</b> 2022-11-24	N/A Scania Growth Capital, PhotonDelta, ZEISS Ventures	5.5%



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- Europe | 2022 Recap
- France

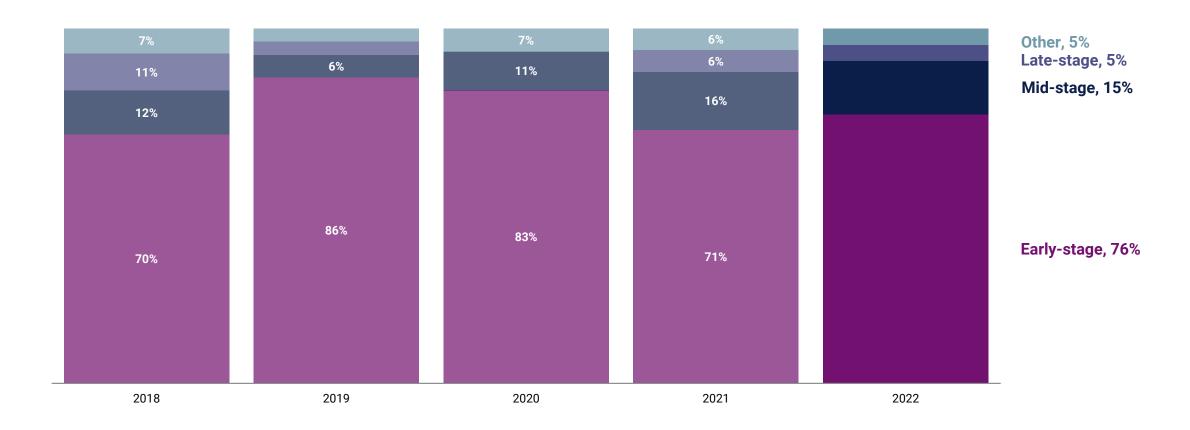


### Al deals in France rise to the highest quarterly total since Q3'19





### France's early-stage deal share increases by 5 percentage points





#### $\textbf{State of Al} \ | \ \mathsf{Geographic Trends} \ | \ \mathsf{France}$

# France: Top equity deals in Q4'22

	Company	Round Amount	<b>Round</b> Date	Round Valuation Select Investors	% of Total Funding
1	Aqemia	\$29M	<b>Series A</b> 2022-10-19	N/A Large Venture, Elaia Partners	22.5%
2	Outsight	\$22M	Seed VC 2022-10-20	N/A Bpifrance, Energy Innovation Capital, BNP Paribas, SPDG, Demeter Capital	16.6%
3	PhotoRoom	\$19M	<b>Series A</b> 2022-11-07	N/A Balderton Capital, Adjacent	14.6%
4	Deepomatic	\$11M	<b>Series B</b> 2022-10-01	N/A EnBW New Ventures, Orbia Ventures, Alven Capital, Hi Inov, Swisscom Ventures	8.0%
5	Posos	\$10M	<b>Series A</b> 2022-10-11	N/A AG2R La Mondiale, Caisse des Depots et Consignations, Cap Horn Finance, Captech Sante Nutrition, Melusine Holding	7.3%
5	QantEv	\$10M	<b>Series A</b> 2022-10-25	N/A Omnes Capital, RAISE Ventures, Elaia Partners	7.6%



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#### Report Methodology

You can download the underlying data found in this report here: https://www.cbinsights.com/reports/CB-Insights\_Artificial-Intelligence-Report-2022.xlsx.

If you have questions about the definitions or methodological principles used, or if you feel that your firm has been underrepresented, please reach out to <a href="mailto:info@cbinsights.com">info@cbinsights.com</a>.

What is included:

Equity financings into private companies only. Funding rounds raised by public companies of any kind on any exchange (including Pink Sheets) are excluded from our numbers, even if they received investment from a venture firm.

Only includes the investment made in the quarter for tranched investments. If a company does a second closing of its Series B round for \$5M and previously had closed \$2M in a prior quarter, only the \$5M is reflected.

Round numbers reflect what has closed, not what is intended. If a company indicates the closing of \$5M out of a desired raise of \$15M, our numbers reflect only the amount which has closed.

Only verifiable fundings are included. Fundings are verified via (1) various federal and state regulatory filings; (2) direct confirmation with firm or investor; (3) press release; or (4) credible media sources.

Equity fundings to joint ventures and spinoffs/spinouts are included.

Unicorn data includes private companies valued at \$1B or more in the private markets globally, per the same 4 sources listed above and relied on for funding events, which include valuations disclosed in credible media sources. The list is maintained publicly and updated in real time at

https://www.cbinsights.com/research-unicorn-companies.

Geography notes: Israel funding figures are classified in Asia; Caribbean region figures included in Latin America, or "LatAm"; funding to Australia and Africa is included in global figures but not spotlighted in this report.

Rounds to private companies that may be majority- or minority-owned subsidiaries of other private companies.

Valuation data includes estimates to calibrate median and average valuations based on current and previous quarter disclosed valuations gathered from the aforementioned four sources. The estimating method will control for the oversampling of large rounds that are reported quickly versus a comparative lag in valuations obtained from other sources. Valuation data reflects post-money valuations.

Exits include IPOs, SPACs, publicly announced M&A deals, and other liquidity events; only first exits are counted.

Headquarters are determined by publicly available sources including company-owned websites and profiles, legal filings, and press releases.

All figures in the report are in USD.

US financing trends follow the combined statistical area (CSA) methodology. Silicon Valley refers to the San Jose-San Francisco-Oakland CSA.

#### What is excluded:

No contingent funding. If a company receives a commitment for \$20M subject to hitting certain milestones but first gets \$8M, only the \$8M is included in our data.

No business development/R&D arrangements, whether transferable into equity now, later, or never. If a company signs a \$300M R&D partnership with a larger corporation, this is not equity financing nor is it from venture capital firms. As a result, it is not included.

No buyouts, consolidations, or recapitalizations. All three of these transaction types are commonly employed by private equity firms and are tracked by CB Insights. However, they are excluded for the purposes of this report.

No private placements. These investments, also known as PIPEs (Private Investment in Public Equities), are not included even if made by a venture capital firm.

No debt/loans of any kind (except convertible notes). Venture debt or any kind of debt/loan issued to emerging, startup companies, even if included as an additional part of an equity financing, is not included. If a company receives \$3M with \$2M from venture investors and \$1M in debt, only the \$2M is included in these statistics.

No non-equity government funding. Grants or loans by the federal government, state agencies, or public-private partnerships to emerging, startup companies are not included.

No fundings to subsidiaries of a larger parent corporation unless that subsidiary is a private entity and meets other criteria for inclusion.

Accelerators, incubators, business-plan competitions, economicdevelopment entities are excluded from rankings of most active investors, even if making equity financings.

Rankings for top investors are calculated according to "company count," or the number of unique companies an investor funds in a quarter, and so excludes follow-on deals.

