



Michael Gavrilov

Congratulations on winning the FY23 Q4 Champion Award!

The **Champion Award** recognizes individuals and teams who exemplify passion, collaboration, perseverance, and teamwork. It acknowledges your commitment to customer and partner obsession and your ability to close transformational deals and engage in positive partner co-selling. Above all, the Champion Award is a testament to how you have embodied a growth mindset and an inclusive approach to leadership so that as One Microsoft we can make a difference in the lives of others, a more important goal today than ever before.

Thank you for your outstanding efforts and for making a big difference in our business by embracing Microsoft's mission to empower every person and every organization on the planet to achieve more.

Judson Althoff
Executive Vice President and
Chief Commercial Officer
Microsoft Customer and Partner Solutions

