

POR VENDEDORES DE AT. AL CLIENTE

PERIODO CONSULTADO
SEPTIEMBRE 2017

MES AÑO
SEPTIEMBRE 2017

ACTUALIZADO 30/09/2017

		VIE	SÁB	DOM	LUN	MAR	MIÉ	JUE	VIE	SÁR	DOM	LUN	MAR	MIÉ	JUE	VIE	SÁB	DOM	LUN	MAR	MIÉ	JUE	VIE	SÁB	DOM	LUN	MAR	MIÉ	JUE	VIE	SÁB	DOM			VENTAS
<b>□</b> J ⊤		01	_	03	_	05	06	07	08	09	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	01	TOTAL	%	PROMEDIO POR DIA
	MARCELA N	1. 1	4	0	3	6	4	4	5	2	0	5	6	5	3	2	0	0	4	5	5	4	3	1	0	6	3	0	5	3	0	0	89	32%	3.42
	BRAIAN R.	. 2	0	0	1	0	3	3	0	1	0	4	1	4	0	1	0	0	2	5	1	2	1	0	0	0	0	0	0	2	0	0	33	12%	1.27
- 4		3	0	0	4	1	0	2	3	1	0	4	0	1	4	1	1	0	3	1	4	2	3	1	0	3	1	2	1	2	0	0	48	17%	1.85
CABLE	MELISSA A.	1	0	0	1	0	1	0	2	0	0	0	0	0	0	0	0	0	0	1	0	0	2	0	0	0	1	0	0	0	0	0	9	3%	0.35
		_	1	0	0	1	0	0	0	0	0	0	0	6	0	1	0	0	10	2	0	0	0	3	0	3	0	7	7	6	0	0	49	18%	1.88
VIDEO	DANIELA L.	1	0	0	2	2	1	0	0	0	0	5	0	1	3	2	1	0	1	3	2	2	0	0	0	1	2	4	3	0	2	0	38	14%	1.46
>	OTROS	0	1	0	0	2	1	0	0	0	0	1	0	0	0	0	0	0	0	1	0	1	0	1	0	0	0	0	1	0	0	0	9	3%	0.35
	TOTAL DI	A 10	6	0	11	12	10	9	10	4	0	19	7	17	10	7	2	0	20	18	12	11	9	6	0	13	7	13	17	13	2	0		10	
				_											_	_		_										_	_	_					2.00
	MARCELA N		3	0	4	5	2	2	4	1	0	5	3	1	5	2	1	0	2	6	5	2	1	1	0	3	1	1	0	5	3	0	75	33%	2.88
	BRAIAN R.	1	0	0	0	0	4	5	1	1	0	2	1	2	5	0	0	0	1	0	0	0	1	0	0	0	0	0	0	1	0	0	25	11%	0.96
×	JUAN S. MELISSA A.	1	0	0	1	2	1	2	3	0	0	1	6	3	4	0	2	0	1	0	3	0	1	2	0	1	0	2	1	1	1	0	42	18%	1.62
DIBOX	LEANDRO N	1. 0	0	0	0 2	0	0	0	0	0	0	0	0	0	1	0	0	0	3	0	0	0	0	0	0	0	2	0	0	0	0	0	20 10	9% 4%	0.77
	DANIELA L.	1	1	0	2		0	0	0	0	0	0	0	2	0	0	0	0	3	2	0	0	3	0	0	0	2		3	5	1	0	27	12%	1.04
	OTROS	0	2	0	2	1	2	1	1	2	0	0	3	2	0	1	1	0	0	7	0	2	1	1	0	0	0	0	0	0	0	0	29	13%	1.12
	TOTAL DI	_		0	11	9	11		9	4	0	9	17			6	6	0	11	15	8	5		4	0	4		4	5			0	23	08	1.12
	TOTAL DI	4 12	9	U	11	9	11	12	9	4	U	9	17	10	16	0	0	U	11	15	٥	3	8	4	U	4	6	4	3	12	5	U		00	
	MARCELA N	1. 2	3	0	4	5	5	5	4	1	0	7	5	5	4	4	2	0	5	8	8	6	3	1	0	7	4	4	6	5	1	0	114	34%	4.38
	BRAIAN R.	2	0	0	2	0	2	4	1	2	0	3	2	4	2	0	0	0	4	6	1	1	1	0	0	0	0	0	1	2	0	0	40	12%	1.54
<b>— =</b>	JUAN S.	3	0	0	6	2	1	4	6	0	0	5	4	3	8	1	2	0	4	1	4	2	2	2	0	2	1	3	4	3	0	0	73	22%	2.81
Z	MELISSA A.	5	0	0	1	1	3	0	1	0	0	1	1	0	0	0	0	0	0	1	2	0	1	0	0	0	0	0	1	0	0	0	18	5%	0.69
INTERNET	LEANDRO N	_	2	0	0	2	0	0	0	0	0	0	0	0	0	1	2	0	2	0	0	0	1	1	0	0	1	2	2	1	0	0	17	5%	0.65
=	DANIELA L.	2	3	0	3	3	1	0	0	0	0	4	0	1	3	3	1	0	2	3	2	1	0	0	0	2	5	4	8	3	1	0	55	16%	2.12
	OTROS	1	2	0	1	0	0	1	1	0	0	0	0	0	2	1	0	0	1	1	0	2	0	0	0	1	0	1	1	3	0	0	19	6%	0.73
	TOTAL DI	A 15	10	0	17	13	12	14	13	3	0	20	12	13	19	10	7	0	18	20	17	12	8	4	0	12	11	14	23	17	2	0		12	
	MARCELA N	1. 0	0	0	3	6	4	5	5	1	0	7	4	5	4	4	2	0	5	8	10	38	3	1	0	47	24	4	6	7	1	0	204	48%	7.85
	BRAIAN R.	0	0	0	2	0	2	5	1	2	0	3	2	5	2	0	1	0	4	7	1	1	1	0	0	0	0	0	1	2	0	0	42	10%	1.62
A	JUAN S.	3	0	0	5	2	1	6	6	0	0	5	3	3	6	1	1	0	5	1	5	2	2	2	0	2	1	3	4	3	0	0	72	17%	2.77
MULTIPLAY	MELISSA A.	0	0	0	0	2	3	1	1	0	0	1	1	0	2	0	0	0	0	4	2	0	1	0	0	0	0	0	1	0	0	0	19	4%	0.73
I	LEANDRO N	l. 0	0	0	0	2	0	0	0	0	0	0	0	0	0	1	2	0	2	0	0	0	1	1	0	0	1	2	1	1	0	0	14	3%	0.54
Ξ	DANIELA L.	0	0	0	1	3	1	0	0	0	0	4	0	1	4	3	2	0	2	3	2	1	0	0	0	3	5	5	9	3	1	0	53	12%	2.04
	OTROS	1	2	0	1	0	0	1	2	0	0	0	0	3	3	0	1	0	0	1	5	0	0	0	0	1	1	0	0	2	0	0	24	6%	0.92
	TOTAL DI	4	2	0	12	15	11	18	15	3	0	20	10	17	21	9	9	0	18	24	25	42	8	4	0	53	32	14	22	18	2	0		16	



PERIODO CONSULTADO

SEPTIEMBRE 2017



	VIDEO CABLE	
PUESTO	NOMBRE	CANT.
1	MARCELA M.	89
2	LEANDRO M.	49
3	JUAN S.	48
4	DANIELA L.	38
5	BRAIAN R.	33

	DIBOX	
PUESTO	NOMBRE	CANT.
1	MARCELA M.	75
2	JUAN S.	42
3	OTROS	29
4	DANIELA L.	27
5	BRAIAN R.	25

	INTERNET	
PUESTO	NOMBRE	CANT.
1	MARCELA M.	114
2	JUAN S.	73
3	DANIELA L.	55
4	BRAIAN R.	40
5	OTROS	19

	MULTPLAY	1
PUESTO	NOMBRE	CANT.
1	MARCELA M.	204
2	JUAN S.	72
3	DANIELA L.	53
4	BRAIAN R.	42
5	OTROS	24

## VENTAS MENSUALES ACUMULADAS POR PARTICIPACION DE VENDEDOR



	VEFUEGO	EI	NE	F	ЕВ	М	IAR	A	BR	м	AY	JL	JN	JI	JL	A	30	SI	EP	0	СТ	N	ov		OIC	TOTAL por vendedor	% DE PART. VENDEDOR		
	MARCELA M.	89	40%	37	21%	82	30%	42	22%	89	39%	91	41%	93	13%	86	12%	89	13%	0	0%	0	0%	0	0%	698	33%		
	BRAIAN R.	23	10%	56	32%	87	32%	62	32%	54	24%	44	20%	43	6%	42	6%	33	5%	0	0%	0	0%	0	0%	444	21%		
	JUAN S.	46	21%	52	29%	76	28%	57	30%	69	30%	63	28%	63	9%	48	7%	48	7%	0	0%	0	0%	0	0%	522	25%		
, 별,	MELISSA A.	28	13%	7	4%	8	3%	17	9%	4	2%	3	1%	5	1%	22	3%	9	1%	0	0%	0	0%	0	0%	103	5%		
9	LEANDRO M.	0	0%	3	2%	0	0%	2	1%	1	0%	2	1%	4	1%	4	1%	49	7%	0	0%	0	0%	0	0%	65	3%		
_§ 5	DANIELA L.	26	12%	17	10%	12	4%	8	4%	6	3%	17	8%	46	7%	44	6%	38	5%	0	0%	0	0%	0	0%	214	10%		
annales O C/	OTROS	10	5%	5	3%	4	1%	5	3%	5	2%	3	1%	2	0%	6	1%	9	1%	0	0%	0	0%	0	0%	49	2%	OBJETIVO	TOTAL
anuales VIDEO CABLE	TOTAL																												
₩	MENSUAL	222	11%	177	8%	269	13%	193	9%	228	11%	223		256	12%	252	12%	275	13%		0%	0	0%	0		209	E	280	J4
	OBJETIVOS	160		189		201		222		198		262		262		262		262		262		262		262		203	,	LOGRA	ADO
	PREMEDIO DE	10			05	12	2.81	q	.65	10	.36	10	0.62	13	.47	11			.10	0.0	nn	0	00	0	.00	11.1	2	74.7%	
	VENTAS	10	.57	0.	03	12	01	9.	.03	10	.30	10	.02	13	.47	11	.43	13	.10	0.	00	0.	-	0.	.00	11.1		74.770	
																									1				
	MARCELA M.	32	30%	17	15%	20	15%	18	12%	48	31%	52	36%	49	32%	64	27%	75	33%	0	0%	0	0%	0	0%	375	26%		
	BRAIAN R.	5	5%	20	18%	36	27%	34	23%	21	13%	23	16%	20	13%	18	8%	25	11%	0	0%	0	0%	0	0%	202	14%		
	JUAN S.	31	29%	44	40%	54	41%	45	31%	63	40%	43	30%	53	34%	55	23%	42	18%	0	0%	0	0%	0	0%	430	30%		
	MELISSA A.	8	7%	5	5%	9	7%	11	7%	6	4%	6	4%	1	1%	20	8%	20	9%	0	0%	0	0%	0	0%	86	6%		
s ×	LEANDRO M.	0	0%	1	1%	0	0%	1	1%	1	1%	0	0%	1	1%	9	4%	10	4%	0	0%	0	0%	0	0%	23	2%		
anuales <b>DIBOX</b>	DANIELA L.	18	17%	10	9%	6	5%	12	8%	10	6%	14	10%	31	20%	40	17%	27	12%	0	0%	0	0%	0	0%	168	12%		
au 🕇	OTROS	14	13%	14	13%	7	5%	26	18%	8	5%	6	4%	0	0%	31	13%	29	13%	0	0%	0	0%	0	0%	135	10%	OBJETIVO	TOTAL
	TOTAL	108	8%	111	8%	132	9%	147	10%	157	11%	144	10%	155	11%	237	17%	228	16%	0	0%	0	0%	0	0%			153	32
	MENSUAL				_	-	_		_		_		_		_		_									141	.9		
	OBJETIVOS	108		119		103		92		95		145		145		145		145		145		145		145				LOGRA	ADO
	PREMEDIO DE	5.	14	5	05	6	.29	7	.35	7	14	6	.86		16	10		10	0.0	0	00	0	00	0	.00	7.5	1	92.6%	
	VENTAS					-		′.	.33	/.	14	0.	.00	٥.	10	10	.//	10	.86	0.	00	٥.			.00	7.5.	L	32.070	
	VENTAS					-			.33	,.	17	0.	.00	0.	10	10	.//	10	.86	0.	00	٥.			.00	7.5.	L	321070	
																				0.		<u> </u>			.00			32.070	
	MARCELA M.	116	35%	58	20%	95	27%	63	21%	130	38%	138	38%	138	34%	127	34%	114	34%	0	0%	0	0%	0	0%	979	32%	32.070	
	MARCELA M. BRAIAN R.	32	10%	58 76	20% 27%	95 <b>109</b>	27%	63 <b>96</b>	21%	<b>130</b> 78	38% 23%	<b>138</b> 55	38% 15%	<b>138</b> 45	34%	<b>127</b> 51	34% 14%	<b>114</b> 40	34% 12%	0	0%	0	0%	0	0%	979 582	32% 19%	32.0%	
	MARCELA M. BRAIAN R. JUAN S.	32 63	10% 19%	58 76 <b>84</b>	20% 27% 30%	95 <b>109</b> 100	27% 31% 28%	63 <b>96</b> 85	21% 31% 28%	130 78 90	38% 23% 26%	138 55 91	38% 15% 25%	138 45 87	34% 11% 22%	<b>127</b> 51 74	34% 14% 20%	<b>114</b> 40 73	34% 12% 22%	0 0	0% 0% 0%	0 0	0% 0% 0%	0 0	0% 0% 0%	979 582 747	32% 19% 24%	32.070	
-	MARCELA M. BRAIAN R.	32	10%	58 76	20% 27%	95 <b>109</b> 100 13	27%	63 <b>96</b>	21%	<b>130</b> 78	38% 23%	<b>138</b> 55	38% 15%	138 45 87 16	34%	<b>127</b> 51	34% 14% 20% 8%	114 40 73 18	34% 12% 22% 5%	0	0% 0% 0%	0 0 0	0% 0% 0% 0%	0	0%	979 582 747 163	32% 19% 24% 5%	32.070	
S	MARCELA M. BRAIAN R. JUAN S.	32 63	10% 19%	58 76 <b>84</b>	20% 27% 30%	95 <b>109</b> 100	27% 31% 28%	63 <b>96</b> 85 19 4	21% 31% 28%	130 78 90 10	38% 23% 26% 3% 0%	138 55 91 8 11	38% 15% 25%	138 45 87 16 10	34% 11% 22%	<b>127</b> 51 74	34% 14% 20%	114 40 73 18 17	34% 12% 22%	0 0	0% 0% 0%	0 0	0% 0% 0%	0 0	0% 0% 0%	979 582 747 163 56	32% 19% 24% 5% 2%	32.0%	
nales RNET	MARCELA M. BRAIAN R. JUAN S. MELISSA A.	32 63 37 2 59	10% 19% 11% 1% 18%	58 76 <b>84</b> 11 3	20% 27% 30% 4% 1% 13%	95 109 100 13 2 20	27% 31% 28% 4% 1% 6%	63 <b>96</b> 85 19	21% 31% 28% 6% 1% 9%	130 78 90 10	38% 23% 26% 3% 0% 4%	138 55 91 8 11 45	38% 15% 25% 2% 3% 13%	138 45 87 16 10 98	34% 11% 22% 4% 2% 24%	127 51 74 31 6 64	34% 14% 20% 8% 2% 17%	114 40 73 18 17 55	34% 12% 22% 5% 5% 16%	0 0 0	0% 0% 0%	0 0 0	0% 0% 0%	0 0 0	0% 0% 0% 0% 0%	979 582 747 163 56 423	32% 19% 24% 5% 2% 14%		
anuales TERNET	MARCELA M. BRAIAN R. JUAN S. MELISSA A. LEANDRO M. DANIELA L. OTROS	32 63 37 2	10% 19% 11% 1%	58 76 <b>84</b> 11 3	20% 27% 30% 4% 1%	95 <b>109</b> 100 13 2	27% 31% 28% 4% 1%	63 <b>96</b> 85 19 4	21% 31% 28% 6% 1%	130 78 90 10	38% 23% 26% 3% 0%	138 55 91 8 11	38% 15% 25% 2% 3%	138 45 87 16 10	34% 11% 22% 4% 2%	127 51 74 31 6	34% 14% 20% 8% 2%	114 40 73 18 17	34% 12% 22% 5% 5%	0 0 0	0% 0% 0%	0 0 0	0% 0% 0%	0 0 0	0% 0% 0%	979 582 747 163 56	32% 19% 24% 5% 2%	OBJETIVO	) TOTAL
anuales NT ERNET	MARCELA M. BRAIAN R. JUAN S. MELISSA A. LEANDRO M. DANIELA L. OTROS	32 63 37 2 59 25	10% 19% 11% 1% 18%	58 76 <b>84</b> 11 3 38 13	20% 27% 30% 4% 1% 13% 5%	95 109 100 13 2 20 13	27% 31% 28% 4% 1% 6% 4%	63 96 85 19 4 29 11	21% 31% 28% 6% 1% 9% 4%	130 78 90 10 1 15 16	38% 23% 26% 3% 0% 4%	138 55 91 8 11 45	38% 15% 25% 2% 3% 13% 3%	138 45 87 16 10 98 8	34% 11% 22% 4% 2% 24%	127 51 74 31 6 64 19	34% 14% 20% 8% 2% 17%	114 40 73 18 17 55	34% 12% 22% 5% 5% 16%	0 0 0 0	0% 0% 0% 0% 0%	0 0 0 0 0	0% 0% 0% 0% 0%	0 0 0 0 0 0 0 0	0% 0% 0% 0% 0%	979 582 747 163 56 423 136	32% 19% 24% 5% 2% 14% 4%	OBJETIVO	
anuales INTERNET	MARCELA M. BRAIAN R. JUAN S. MELISSA A. LEANDRO M. DANIELA L. OTROS	32 63 37 2 59 25 <b>334</b>	10% 19% 11% 1% 18% 7%	58 76 <b>84</b> 11 3 38 13 <b>283</b>	20% 27% 30% 4% 1% 13% 5%	95 109 100 13 2 20 13 352	27% 31% 28% 4% 1% 6% 4%	63 96 85 19 4 29 11 307	21% 31% 28% 6% 1% 9% 4%	130 78 90 10 1 15 16	38% 23% 26% 3% 0% 4% 5%	138 55 91 8 11 45 12 360	38% 15% 25% 2% 3% 13% 3%	138 45 87 16 10 98 8	34% 11% 22% 4% 2% 24% 2%	127 51 74 31 6 64 19	34% 14% 20% 8% 2% 17% 5%	114 40 73 18 17 55 19	34% 12% 22% 5% 5% 16% 6%	0 0 0 0 0	0% 0% 0% 0% 0%	0 0 0 0 0	0% 0% 0% 0% 0% 0%	0 0 0 0 0	0% 0% 0% 0% 0% 0% 0%	979 582 747 163 56 423	32% 19% 24% 5% 2% 14% 4%	овјеті <b>у</b> о	38
anuales INTERNET	MARCELA M. BRAIAN R. JUAN S. MELISSA A. LEANDRO M. DANIELA L. OTROS	32 63 37 2 59 25	10% 19% 11% 1% 18% 7%	58 76 <b>84</b> 11 3 38 13	20% 27% 30% 4% 1% 13% 5%	95 109 100 13 2 20 13	27% 31% 28% 4% 1% 6% 4%	63 96 85 19 4 29 11	21% 31% 28% 6% 1% 9% 4%	130 78 90 10 1 15 16	38% 23% 26% 3% 0% 4% 5%	138 55 91 8 11 45	38% 15% 25% 2% 3% 13% 3%	138 45 87 16 10 98 8	34% 11% 22% 4% 2% 24% 2%	127 51 74 31 6 64 19	34% 14% 20% 8% 2% 17% 5%	114 40 73 18 17 55	34% 12% 22% 5% 5% 16% 6%	0 0 0 0	0% 0% 0% 0% 0%	0 0 0 0 0	0% 0% 0% 0% 0% 0%	0 0 0 0 0 0 0 0	0% 0% 0% 0% 0% 0% 0%	979 582 747 163 56 423 136	32% 19% 24% 5% 2% 14% 4%	OBJETIVO	38
anuales INTERNET	MARCELA M. BRAIAN R. JUAN S. MELISSA A. LEANDRO M. DANIELA L. OTROS TOTAL MENSUAL OBJETIVOS PREMEDIO DE	32 63 37 2 59 25 334 219	10% 19% 11% 1% 18% 7% 11%	58 76 84 11 3 38 13 283 223	20% 27% 30% 4% 1% 13% 5% 9%	95 109 100 13 2 20 13 352 260	27% 31% 28% 4% 1% 6% 4% 11%	63 96 85 19 4 29 11 307	21% 31% 28% 6% 1% 9% 4%	130 78 90 10 1 15 16 340 262	38% 23% 26% 3% 0% 4% 5% 11%	138 55 91 8 11 45 12 360 258	38% 15% 25% 2% 3% 13% 3% 12%	138 45 87 16 10 98 8 402	34% 11% 22% 4% 2% 24% 2% 13%	127 51 74 31 6 64 19 372	34% 14% 20% 8% 2% 17% 5% 12%	114 40 73 18 17 55 19 336	34% 12% 22% 5% 16% 6% 11%	0 0 0 0 0 0	0% 0% 0% 0% 0% 0%	0 0 0 0 0 0	0% 0% 0% 0% 0% 0%	0 0 0 0 0 0	0% 0% 0% 0% 0% 0%	979 582 747 163 56 423 136	32% 19% 24% 5% 2% 14% 4%	OBJETIVO 343 LOGRA	38 ADO
anuales INTERNET	MARCELA M. BRAIAN R. JUAN S. MELISSA A. LEANDRO M. DANIELA L. OTROS TOTAL MENSUAL OBJETIVOS	32 63 37 2 59 25 334 219	10% 19% 11% 1% 18% 7%	58 76 84 11 3 38 13 283 223	20% 27% 30% 4% 1% 13% 5%	95 109 100 13 2 20 13 352 260	27% 31% 28% 4% 1% 6% 4%	63 96 85 19 4 29 11 307	21% 31% 28% 6% 1% 9% 4%	130 78 90 10 1 15 16 340 262	38% 23% 26% 3% 0% 4% 5%	138 55 91 8 11 45 12 360 258	38% 15% 25% 2% 3% 13% 3%	138 45 87 16 10 98 8 402	34% 11% 22% 4% 2% 24% 2%	127 51 74 31 6 64 19 372	34% 14% 20% 8% 2% 17% 5%	114 40 73 18 17 55 19 336	34% 12% 22% 5% 5% 16% 6%	0 0 0 0 0	0% 0% 0% 0% 0% 0%	0 0 0 0 0 0	0% 0% 0% 0% 0% 0%	0 0 0 0 0 0	0% 0% 0% 0% 0% 0% 0%	979 582 747 163 56 423 136	32% 19% 24% 5% 2% 14% 4%	овјеті <b>у</b> о	38
anuales INTERNET	MARCELA M. BRAIAN R. JUAN S. MELISSA A. LEANDRO M. DANIELA L. OTROS TOTAL MENSUAL OBJETIVOS PREMEDIO DE	32 63 37 2 59 25 334 219	10% 19% 11% 1% 18% 7% 11%	58 76 84 11 3 38 13 283 223	20% 27% 30% 4% 1% 13% 5% 9%	95 109 100 13 2 20 13 352 260	27% 31% 28% 4% 1% 6% 4% 11%	63 96 85 19 4 29 11 307	21% 31% 28% 6% 1% 9% 4%	130 78 90 10 1 15 16 340 262	38% 23% 26% 3% 0% 4% 5% 11%	138 55 91 8 11 45 12 360 258	38% 15% 25% 2% 3% 13% 3% 12%	138 45 87 16 10 98 8 402	34% 11% 22% 4% 2% 24% 2% 13%	127 51 74 31 6 64 19 372	34% 14% 20% 8% 2% 17% 5% 12%	114 40 73 18 17 55 19 336	34% 12% 22% 5% 16% 6% 11%	0 0 0 0 0 0	0% 0% 0% 0% 0% 0% 0%	0 0 0 0 0 0	0% 0% 0% 0% 0% 0%	0 0 0 0 0 0	0% 0% 0% 0% 0% 0%	979 582 747 163 56 423 136	32% 19% 24% 5% 2% 14% 4%	OBJETIVO 343 LOGRA	38 ADO
anuales INTERNET	MARCELA M. BRAIAN R. JUAN S. MELISSA A. LEANDRO M. DANIELA L. OTROS TOTAL MENSUAL OBJETIVOS PREMEDIO DE VENTAS	32 63 37 2 59 25 <b>334</b> 219	10% 19% 11% 18% 7% 11%	58 76 84 11 3 38 13 283 223	20% 27% 30% 4% 1% 13% 5% 9%	95 109 100 13 2 20 13 352 260	27% 31% 28% 4% 1% 6% 4% 11%	63 96 85 19 4 29 11 307 260	21% 31% 28% 6% 1% 9% 4% 10%	130 78 90 10 1 15 16 340 262	38% 23% 26% 3% 0% 4% 5% 11%	138 55 91 8 11 45 12 360 258	38% 15% 25% 2% 3% 13% 3% 12%	138 45 87 16 10 98 8 402 379	34% 11% 22% 4% 2% 24% 2% 13%	127 51 74 31 6 64 19 372 348	34% 14% 20% 8% 2% 17% 5% 12%	114 40 73 18 17 55 19 336 336	34% 12% 22% 5% 5% 16% 6% 11%	0 0 0 0 0 0	0% 0% 0% 0% 0% 0% 0%	0 0 0 0 0 0	0% 0% 0% 0% 0% 0%	0 0 0 0 0 0	0% 0% 0% 0% 0% 0%	979 582 747 163 56 423 136 308	32% 19% 24% 5% 2% 14% 4%	OBJETIVO 343 LOGRA	38 ADO
anuales INTERNET	MARCELA M. BRAIAN R. JUAN S. MELISSA A. LEANDRO M. DANIELA L. OTROS TOTAL MENSUAL OBJETIVOS PREMEDIO DE VENTAS	32 63 37 2 59 25 <b>334</b> 219 15	10% 19% 11% 18% 7% 11% .90	58 76 84 11 3 38 13 283 223 12	20% 27% 30% 4% 13% 5% 9%	95 109 100 13 2 20 13 352 260	27% 31% 28% 4% 4% 11%  11%	96 85 19 4 29 11 307 260	21% 31% 28% 6% 11% 9% 4% 10%	130 78 90 10 1 15 16 340 262	38% 23% 26% 3% 0% 4% 5% 11%	138 55 91 8 11 45 12 360 258	38% 15% 25% 2% 3% 13% 3% 12%	138 45 87 16 10 98 8 402 379 21	34% 11% 22% 4% 2% 24% 2% 13%	127 51 74 31 6 64 19 372 348 16	34% 14% 20% 8% 2% 17% 5% 12%	114 40 73 18 17 55 19 336 336	34% 12% 22% 5% 5% 16% 6% 11%	0 0 0 0 0 0	0% 0% 0% 0% 0% 0% 0%	0 0 0 0 299 0.	0% 0% 0% 0% 0% 0% 0%	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0% 0% 0% 0% 0% 0% 0%	979 582 747 163 56 423 136 308	32% 19% 24% 5% 2% 14% 4%	OBJETIVO 343 LOGRA	38 ADO
anuales INTERNET	MARCELA M. BRAIAN R. JUAN S. MELISSA A. LEANDRO M. DANIELA L. OTROS TOTAL MENSUAL OBJETIVOS PREMEDIO DE VENTAS MARCELA M. BRAIAN R.	32 63 37 2 59 25 <b>334</b> <b>219</b> 15	10% 19% 11% 18% 7% 11% .90 35% 10%	58 76 84 11 3 38 13 283 223 12	20% 27% 30% 4% 13% 5% 9% 0 86	95 109 100 13 2 20 13 352 260 16	27% 31% 28% 4% 1% 6% 4% 11% 28% 32%	63 96 85 19 4 29 11 307 260 15	21% 31% 28% 6% 1% 9% 4% 10%	130 78 90 10 1 15 16 340 262 15	38% 23% 26% 3% 0% 4% 5% 11% 	138 55 91 8 11 45 12 360 258 17	38% 15% 25% 2% 3% 13% 3% 12%	138 45 87 16 10 98 8 402 379 21	34% 11% 22% 4% 2% 24% 2% 13% ••••••••••••••••••••••••••••••••••	127 51 74 31 6 64 19 372 348 16	34% 14% 20% 8% 2% 17% 5% 12% ••••••••••••••••••••••••••••••••••	114 40 73 18 17 55 19 336 36 16	34% 12% 22% 5% 5% 6% 11% .00	0 0 0 0 0 0	0% 0% 0% 0% 0% 0% 0%	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0% 0% 0% 0% 0% 0% 0%	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0	979 582 747 163 56 423 136 308 16.3	32% 19% 24% 5% 2% 14% 4% 66 9	OBJETIVO 343 LOGRA	38 ADO
	MARCELA M. BRAIAN R. JUAN S. MELISSA A. LEANDRO M. DANIELA L. OTROS TOTAL MENSUAL OBJETIVOS PREMEDIO DE VENTAS  MARCELA M. BRAIAN R. JUAN S.	32 63 37 2 59 25 334 219 15	10% 19% 11% 18% 7% 11% 	58 76 84 11 3 38 13 283 223 12 60 78	20% 27% 30% 4% 13% 5% 9% 0 86	95 109 100 13 2 20 13 352 260 16	27% 31% 28% 4% 1% 6% 4% 11% 28% 32% 32% 28%	63 96 85 19 4 29 11 307 260 15	21% 31% 28% 6% 1% 9% 4% 10% 20% 31% 27%	130 78 90 10 1 15 16 340 262 15 133 79 99	38% 23% 26% 3% 0% 4% 5% 11% 	138 55 91 8 11 45 12 360 258 17	38% 15% 25% 2% 3% 13% 3% 12%	138 45 87 16 10 98 8 402 379 21	34% 11% 22% 4% 24% 24% 2.6 13% 	127 51 74 31 6 64 19 372 348 16	34% 14% 20% 8% 2% 17% 5% 12% ••••••••••••••••••••••••••••••••••	114 40 73 18 17 55 19 336 336 16	34% 12% 22% 5% 5% 6% 11% .00	0 0 0 308	0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0	0 0 0 0 299 0.	0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0	979 582 747 163 56 423 136 308 16.3	32% 19% 24% 5% 2% 14% 4% 66 9	OBJETIVO 343 LOGRA	38 ADO
	MARCELA M. BRAIAN R. JUAN S. MELISSA A. LEANDRO M. DANIELA L. OTROS TOTAL MENSUAL OBJETIVOS PREMEDIO DE VENTAS  MARCELA M. BRAIAN R. JUAN S. MELISSA A.	32 63 37 2 59 25 334 219 15	10% 19% 11% 18% 7% 11% • • • • • • • • • • • • • • • • • • •	58 76 84 11 3 38 13 283 223 12 60 78 79	20% 27% 30% 4% 13% 5% 9% 21% 28% 28% 5%	95 109 100 13 2 20 13 352 260 16	27% 31% 28% 4% 6% 4% 11% 28% 32% 28% 4% 4%	63 96 85 19 4 29 11 307 260 15	21% 31% 28% 6% 1% 9% 4% 10% 20% 31% 27% 7%	130 78 90 10 1 15 16 340 262 15 133 79 99 22	38% 23% 26% 3% 0% 4% 5% 11% 22% 22% 6%	138 55 91 8 11 45 12 360 258 17 139 52 83 10	38% 15% 25% 2% 3% 13% 3% 12% 42% 16% 25% 3%	138 45 87 16 10 98 8 402 379 21 206 35 70	34% 11% 22% 4% 2% 24% 2% 13% • .16	127 51 74 31 6 64 19 372 348 16	34% 14% 20% 8% 2% 17% 5% 12% 28% 10% 36% 36%	114 40 73 18 17 55 19 336 336 16 204 42 72	34% 12% 5% 5% 6% 11%	0 0 0 0 308	0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0	0 0 0 0 299 0.	0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0	979 582 747 163 56 423 136 308 16.3	32% 19% 24% 5% 2% 14% 4% 36 36 36% 24% 5%	OBJETIVO 343 LOGRA	38 ADO
	MARCELA M. BRAIAN R. JUAN S. MELISSA A. LEANDRO M. DANIELA L. OTROS TOTAL MENSUAL OBJETIVOS PREMEDIO DE VENTAS  MARCELA M. BRAIAN R. JUAN S. MELISSA A. LEANDRO M.	32 63 37 2 59 25 <b>334</b> 219 15 115 34 65 37 2	10% 19% 11% 18% 7% 11% 0 	58 76 84 11 3 38 13 283 223 12 60 78 79 15 3	20% 27% 30% 4% 13% 5% 9% 21% 28% 28% 5% 1%	95 109 100 13 2 20 13 352 260 16	27% 31% 28% 4% 4% 6% 4% 11%  28% 32% 4% 4% 128%	63 96 85 19 4 29 11 307 260 15 63 98 86 21 4	21% 31% 28% 6% 1% 9% 4% 10% 20% 31% 27% 7% 1%	130 78 90 10 1 15 16 340 262 15 133 79 99 22 1	38% 23% 26% 3% 0% 4% 5% 11% -45  37% 22% 6% 0%	138 55 91 8 11 45 12 360 258 17 139 52 83 10 10	38% 15% 25% 3% 13% 3% 12% 42% 16% 25% 3% 3%	138 45 87 16 10 98 8 402 379 21 206 35 70 7	34% 11% 22% 4% 2% 24% 2% 13% • .16	127 51 74 31 6 64 19 372 348 16	34% 14% 20% 8% 17% 5% 12% 28% 10% 36% 36% 0%	114 40 73 18 17 55 19 336 336 16 204 42 72 19	34% 12% 5% 5% 16% 6% 11%	0 0 0 308	0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0	0 0 0 299 0	0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0	0 0 0 0 286 0.	0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0	979 582 747 163 56 423 136 308 16.3	32% 19% 24% 5% 2% 14% 4% 36 9	OBJETIVO 343 LOGRA	38 ADO
	MARCELA M. BRAIAN R. JUAN S. MELISSA A. LEANDRO M. DANIELA L. OTROS TOTAL MENSUAL OBJETIVOS PREMEDIO DE VENTAS  MARCELA M. BRAIAN R. JUAN S. MELISSA A.	32 63 37 2 59 25 <b>334</b> 219 15 34 65 37 2 51	10% 19% 11% 18% 7% 11% •••••••••••••••••••••••••••••••	58 76 84 11 3 38 13 283 223 12 60 78 79 15 3 333	20% 27% 30% 4% 1% 13% 5% 9% 28% 28% 28% 5% 1% 12%	95 109 100 13 2 20 13 352 260 16	27% 31% 28% 4% 1% 6% 4% 11% 28% 32% 28% 32% 28% 4% 1% 5%	63 96 85 19 4 29 11 307 260 15 63 98 86 21 4 26	21% 31% 28% 6% 1% 9% 4% 10% 20% 31% 27% 7% 1% 8%	130 78 90 10 1 15 16 340 262 15 133 79 99 22 1 13	38% 23% 26% 3% 0% 4% 5% 11% 22% 27% 6% 0% 4%	138 55 91 8 11 45 12 360 258 17 139 52 83 10 10 30	38% 15% 25% 3% 313% 32, 12% 42% 16% 25% 3% 3% 9%	138 45 87 16 10 98 8 402 379 21 206 35 70 7	34% 11% 22% 4% 24% 24% 213% 	127 51 74 31 6 64 19 372 348 16 60 21 78 7	34% 14% 20% 8% 17% 5% 12% 28% 10% 36% 36% 38% 0% 18%	114 40 73 18 17 55 19 336 336 16 204 42 72 19 14 53	34% 12% 5% 5% 6% 11% 0 .00	0 0 0 0 0 0 308	0% 0% 0% 0% 0% 0% 0% 0%	0 0 0 299 0.0	0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0	979 582 747 163 56 423 136 308 16.3	32% 19% 24% 5% 2% 14% 4% 86 9	OBJETIVO 343 LOGRA 89.8%	38 ADO
	MARCELA M. BRAIAN R. JUAN S. MELISSA A. LEANDRO M. DANIELA L. OTROS TOTAL MENSUAL OBJETIVOS PREMEDIO DE VENTAS  MARCELA M. BRAIAN R. JUAN S. MELISSA A. LEANDRO M. LEANDRO M. DANIELA L. OTROS	32 63 37 2 59 25 <b>334</b> 219 15 115 34 65 37 2	10% 19% 11% 18% 7% 11% 0 	58 76 84 11 3 38 13 283 223 12 60 78 79 15 3	20% 27% 30% 4% 13% 5% 9% 21% 28% 28% 5% 1%	95 109 100 13 2 20 13 352 260 16	27% 31% 28% 4% 4% 6% 4% 11%  28% 32% 4% 4% 128%	63 96 85 19 4 29 11 307 260 15 63 98 86 21 4	21% 31% 28% 6% 1% 9% 4% 10% 20% 31% 27% 7% 1%	130 78 90 10 1 15 16 340 262 15 133 79 99 22 1	38% 23% 26% 3% 0% 4% 5% 11% -45 37% 22% 6% 0%	138 55 91 8 11 45 12 360 258 17 139 52 83 10 10	38% 15% 25% 3% 13% 3% 12% 42% 16% 25% 3% 3%	138 45 87 16 10 98 8 402 379 21 206 35 70 7	34% 11% 22% 4% 2% 24% 2% 13% • .16	127 51 74 31 6 64 19 372 348 16	34% 14% 20% 8% 17% 5% 12% 28% 10% 36% 36% 0%	114 40 73 18 17 55 19 336 336 16 204 42 72 19	34% 12% 5% 5% 16% 6% 11%	0 0 0 0 308	0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0	0 0 0 299 0	0% 0% 0% 0% 0% 0% 0% 0%	0 0 0 0 286 0.	0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0	979 582 747 163 56 423 136 308 16.3	32% 19% 24% 5% 2% 14% 4% 36 9	OBJETIVO 343 LOGRA	38 ADO
	MARCELA M. BRAIAN R. JUAN S. MELISSA A. LEANDRO M. DANIELA L. OTROS TOTAL MENSUAL OBJETIVOS PREMEDIO DE VENTAS  MARCELA M. BRAIAN R. JUAN S. MELISSA A. LEANDRO M. DANIELA L. OTROS	32 63 37 2 59 25 <b>334</b> 219 15 34 65 37 2 51	10% 19% 11% 18% 7% 11% •••••••••••••••••••••••••••••••	58 76 84 11 3 38 13 283 223 12 60 78 79 15 3 333	20% 27% 30% 4% 1% 13% 5% 9% 	95 109 100 13 2 20 13 352 260 16	27% 31% 28% 4% 11% 6% 411%  28% 32% 4% 118%  28% 32% 5% 28%	63 96 85 19 4 29 11 307 260 15 63 98 86 21 4 26	21% 31% 28% 6% 1% 9% 4% 10% 20% 31% 27% 7% 1% 8% 7%	130 78 90 10 1 15 16 340 262 15 133 79 99 22 1 13	38% 23% 26% 3% 0% 4% 5% 11% 22% 27% 6% 0% 4%	138 55 91 8 11 45 12 360 258 17 139 52 83 10 10 30	38% 15% 25% 2% 3% 13% 3% 12% 42% 16% 25% 3% 3% 9% 3%	138 45 87 16 10 98 8 402 379 21 206 35 70 7	34% 11% 22% 4% 24% 24% 213% 	127 51 74 31 6 64 19 372 348 16 60 21 78 7	34% 14% 20% 8% 17% 5% 12% 28% 10% 36% 36% 38% 0% 18%	114 40 73 18 17 55 19 336 336 16 204 42 72 19 14 53	34% 12% 5% 5% 6% 11% 0 .00	0 0 0 0 0 0 308	0% 0% 0% 0% 0% 0% 0% 0%	0 0 0 299 0.0	0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0	979 582 747 163 56 423 136 308 16.3	32% 19% 24% 5% 2% 14% 4% 36 36 36% 24% 5% 24% 5% 24% 4%	OBJETIVO  OBJETIVO  OBJETIVO	ADO
LAY	MARCELA M. BRAIAN R. JUAN S. MELISSA A. LEANDRO M. DANIELA L. OTROS TOTAL MENSUAL OBJETIVOS PREMEDIO DE VENTAS  MARCELA M. BRAIAN R. JUAN S. MELISSA A. LEANDRO M. DANIELA L. OTROS TOTAL MENSUAL	32 63 37 2 59 25 334 219 15 34 65 37 2 51 23	10% 19% 11% 18% 7% 11% 0 	58 76 84 11 3 38 13 283 223 12 60 78 79 15 3 33 13	20% 27% 30% 4% 11% 13% 5% 9% 28% 28% 28% 5% 1% 11% 11% 11% 11% 11% 11%	95 109 100 13 2 20 13 352 260 16	27% 31% 28% 4% 1% 6% 4% 11%  28% 32% 28% 4% 4% 28% 4% 1% 28% 4% 4% 1% 1%	63 96 85 19 4 29 11 307 260 15 63 98 86 21 4 26 22 320	21% 31% 28% 6% 1% 9% 4% 10% 20% 31% 27% 7% 8% 7% 11%	130 78 90 10 1 15 16 340 262 15 133 79 99 22 1 13 17	38% 23% 26% 3% 0% 4% 5% 11% 22% 27% 6% 0% 44% 55% 12%	138 55 91 8 11 45 12 360 258 17 139 52 83 10 10 30 10	38% 15% 25% 2% 3% 13% 3% 12% 42% 16% 25% 3% 3% 34 11%	138 45 87 16 10 98 8 402 379 21 206 35 70 7 9 73 4	34% 11% 22% 4% 24% 24% 213%	127 51 74 31 6 64 19 372 348 16 60 21 7 7 1 40 11	34% 14% 20% 8% 2% 17% 5% 12% 0 991	114 40 73 18 17 55 19 336 336 16 204 42 72 19 14 53 24	34% 12% 5% 5% 6% 11% 000 48% 17% 44% 6%	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0	979 582 747 163 56 423 136 308 16.3	32% 19% 24% 5% 2% 14% 4% 36 36 36% 24% 5% 24% 5% 24% 4%	OBJETIVO 343 LOGR/ 89.8% OBJETIVO	38 ADO DITOTAL 71
	MARCELA M. BRAIAN R. JUAN S. MELISSA A. LEANDRO M. DANIELA L. OTROS TOTAL MENSUAL OBJETIVOS PREMEDIO DE VENTAS  MARCELA M. BRAIAN R. JUAN S. MELISSA A. LEANDRO M. DANIELA L. OTROS	32 63 37 2 59 25 334 219 15 115 34 65 37 2 51	10% 19% 11% 18% 7% 11% 0 .90 35% 10% 20% 11% 16% 7%	58 76 84 11 3 38 13 283 223 12 60 78 79 15 3 33 13	20% 27% 30% 4% 11% 13% 5% 9% 21% 28% 28% 5% 1% 11% 11% 11% 11% 11% 11%	95 109 100 13 2 20 13 352 260 16	27% 31% 28% 4% 1% 6% 4% 11%  28% 32% 28% 4% 28% 4% 28% 4% 1% 1%	63 96 85 19 4 29 11 307 260 15 63 98 86 21 4 26 22	21% 31% 28% 6% 1% 9% 10% 20% 31% 20% 31% 7% 11%	130 78 90 10 1 15 16 340 262 15 133 79 99 22 1 13 17	38% 23% 26% 3% 0% 4% 5% 11% 37% 6% 6% 0% 44% 5%	138 55 91 8 11 45 12 360 258 17 139 52 83 10 10 30	38% 15% 25% 2% 3% 13% 3% 12% 42% 16% 25% 3% 3% 34 11%	138 45 87 16 10 98 8 402 379 21 206 35 70 7 9 73	34% 11% 22% 4% 2% 23% 13%	127 51 74 31 6 64 19 372 348 16 60 21 7 1 40	34% 14% 20% 8% 2% 17% 5% 12% 0 .91 28% 10% 36% 38 0% 18%	114 40 73 18 17 55 19 336 336 16 204 42 72 19 14 53 24	34% 12% 5% 5% 16% 6% 11% .00	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0	0 0 0 0 0 0 286 0.0	0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0	979 582 747 163 56 423 136 308 16.3	32% 19% 24% 5% 2% 14% 4% 36 36 36% 24% 5% 24% 5% 24% 4%	OBJETIVO  OBJETIVO  OBJETIVO	38 ADO DITOTAL 71



	VIDEO CABLE	
PUESTO	NOMBRE	CANT.
1	SEPTIEMBRE	275
2	MARZO	269
3	JULIO	256

DIBOX										
PUESTO	NOMBRE	CANT.								
1	AGOSTO	237								
2	SEPTIEMBRE	228								
3	MAYO	157								

	INTERNET	
PUESTO	NOMBRE	CANT.
1	JULIO	402
2	AGOSTO	372
3	JUNIO	360

MULTPLAY									
PUESTO	NOMBRE	CANT.							
1	SEPTIEMBRE	428							
2	JULIO	404							
3	MAYO	364							

