



Final Project Presentation
By Group 4
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Introduction

About Yelp

Purpose: To connect people with great local businesses

Founded in *2004*

Unique Visitors via mobile **app**: 29M monthly average

Reviews by the end of Q4 2017: 148M

Yelp makes money by **selling ads** to local businesses.



Large market opportunity

20+ million
Local business locations
in the U.S.



- Claimed local business locations: 4.2 million
- Paying advertising accounts: 163, 000




Claimed local business locations as of December 31, 2017 and Paying advertising accounts for the quarter end December 31, 2017
Sources: BIA Kelsey, U.S. Census Bureau

1. Business

2. Category

3. Location

5. Users



Find Restaurants

Near New York, NY

Search icon

Sign Up

RestaurantsNightlifeHome ServicesWrite a ReviewEventsTalkLog In

Burger & Lobster

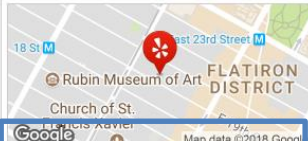
Claimed

4128 reviews

Write a Review

Add PhotoShareBookmark

Seafood, Burgers



39 W 19th St
New York, NY 10011
b/t Avenue Of The Americas & 5th Ave
Flatiron

Get Directions

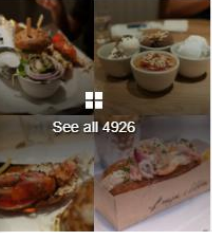


23 St and 2 more stations

(646) 833-7532

burgerandlobster.com/en


Message the business

Send to your Phone




See all 4926


Photo of Burger & Lobster - New York, NY, United States by Jeff L.



"Definitely order the **lemon garlic butter**, my mouth is watery just remembering it." in 149 reviews




"For \$20 you get either lobster, lobster roll or a hamburger plus fries and a delicious **side salad**." in 243 reviews



"Amazing prices (twenty dollars for lobster!), **simple menu**, great drink choices, fast FAST service, best wait staff I've ever seen." in 149 reviews

Show more review highlights



Ad Black Iron Burger

601 reviews

1.0 miles away from Burger & Lobster

Allie M. said "My boyfriend and I went there last night. We initially planned going somewhere else but it was too crowded. We walked into this restaurant and it was a lot more laid back and quiet enough to talk to each..." [read more](#)

in Burgers

Today 11:30 am - 10:00 pm

Open now

Full menu

Price range \$11-30

Hours

Mon	11:30 am - 10:00 pm	Open now
Tue	11:30 am - 11:00 pm	
Wed	11:30 am - 11:00 pm	
Thu	11:30 am - 11:00 pm	
Fri	11:30 am - 11:00 pm	
Sat	11:30 am - 11:00 pm	
Sun	11:30 am - 11:00 pm	

Edit business info

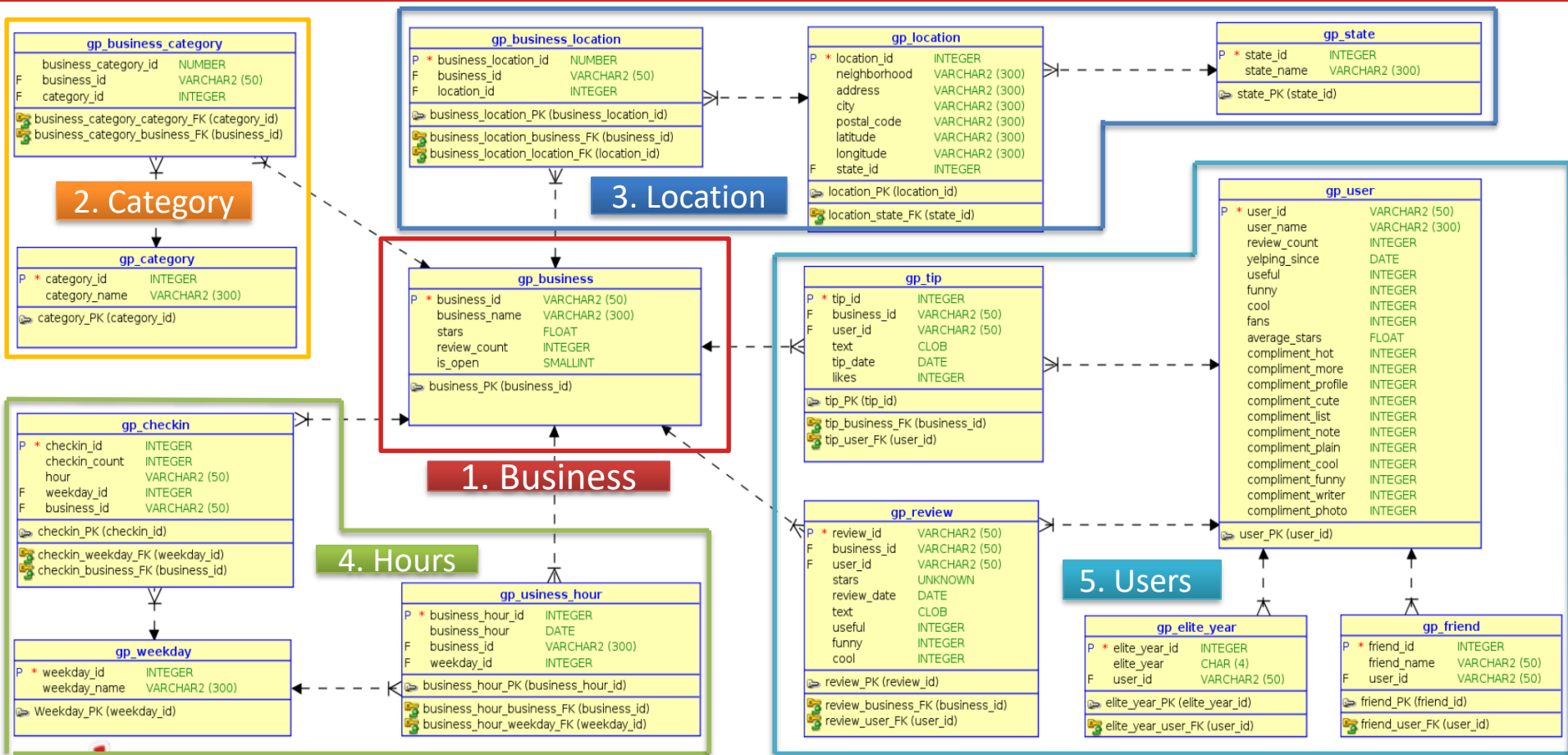
More business info

Takes Reservations No

Delivery No

4. Hours

Yelp Data Model



Project Challenge

The Dataset



5,200,000 reviews

1,000,000
reviews loaded



174,000 businesses



200,000 pictures



11 metropolitan areas

1,100,000 tips by 1,300,000 users

Over 1.2 million business attributes like hours, ~~parking~~, ~~availability~~, and ~~ambiance~~

Aggregated check-ins over time for each of the 174,000 businesses

Key Findings

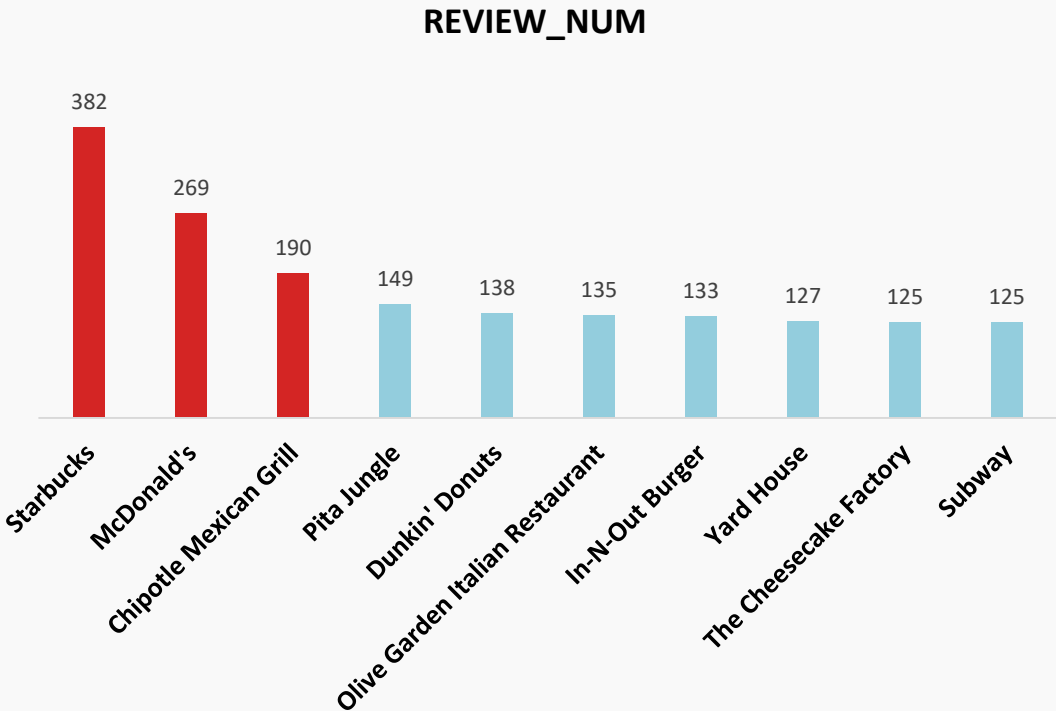
Key Findings

- 1. Business Review**
- 2. Business Wideness**
- 3. Category**
- 4. Restaurant**
- 5. City**

Business Review

Business Review Ranking (by Review Count)

BUSINESS NAME	REVIEW NUM	STARS	USEFUL	FUNNY	COOL
Starbucks	382	3	382	382	382
McDonald's	269	2	269	269	269
Chipotle Mexican Grill	190	3	190	190	190
Pita Jungle	149	3.8	149	149	149
Dunkin' Donuts	138	2.6	138	138	138
Olive Garden Italian Restaurant	135	3.3	135	135	135
In-N-Out Burger	133	4.1	133	133	133
Yard House	127	3.8	127	127	127
The Cheesecake Factory	125	3.5	125	125	125
Subway	125	2.7	125	125	125



Code: Business Review Ranking (by Review Count)

```
select *
from (
  select replace(business_name, '"', '') business_name,
  count(user_name) review_num, round(avg(gbu.stars), 1) stars,
  count(gre.useful) useful,   count(gre.funny) funny, count(gre.cool) cool

  from gp_review gre, gp_business gbu, gp_user gus
  where gre.business_id = gbu.business_id
  and gre.user_id = gus.user_id

  group by replace(business_name, '"', '')
  order by count(user_name) desc
)
where rownum <= 10
```

Business Review Ranking > 100

BUSINESS NAME	REVIEW NUM	STARS	USEFUL	FUNNY	COOL
In-N-Out Burger	133	4.1	133	133	133
Grimaldi's Pizzeria	119	3.9	119	119	119
Pita Jungle	149	3.8	149	149	149
Yard House	127	3.8	127	127	127
Cheesecake Factory	125	3.5	125	125	125
Smashburger	119	3.5	119	119	119
Olive Garden Italian Restaurant	135	3.3	135	135	135
Jimmy John's	108	3.3	108	108	108
Starbucks	382	3	382	382	382
Chipotle Mexican Grill	190	3	190	190	190



Code: Business Review Ranking (Review > 100)

```
select *
from (
  select replace(business_name, '"', ' ') business_name,
  count(user_name) review_num, round(avg(gbu.stars), 1) stars,
  count(gre.useful) useful, count(gre.funny) funny, count(gre.cool) cool

  from gp_review gre, gp_business gbu, gp_user gus

  where gre.business_id = gbu.business_id
  and gre.user_id = gus.user_id

  group by replace(business_name, '"', ' ')
  having count(user_name) >= 100
  order by round(avg(gre.stars), 1) desc
)
where rownum <= 10
```

Business Review Ranking > 50

BUSINESS NAME	REVIEW NUM	STARS	USEFUL	FUNNY	COOL
John Mull's Meats & Road Kill Grill	68	4.5	68	68	68
Snooze An AM Eatery	66	4.5	66	66	66
The Great Greek	57	4.5	57	57	57
Backyard Taco	56	4.5	56	56	56
Harumi Sushi	55	4.5	55	55	55
Detroit Coney Grill	52	4.5	52	52	52
The Golden Tiki	51	4.5	51	51	51
Dutch Bros Coffee	70	4.4	70	70	70
Viva Chicken	50	4.4	50	50	50
MOD Pizza	61	4.3	61	61	61



Code: Business Review Ranking (Review > 50)

```
select *
from (
  select replace(business_name, '"', ' ') business_name,
  count(user_name)      review_num, round(avg(gbu.stars), 1) stars,
  count(gre.useful) useful,   count(gre.funny) funny, count(gre.cool) cool

  from gp_review gre, gp_business gbu, gp_user gus

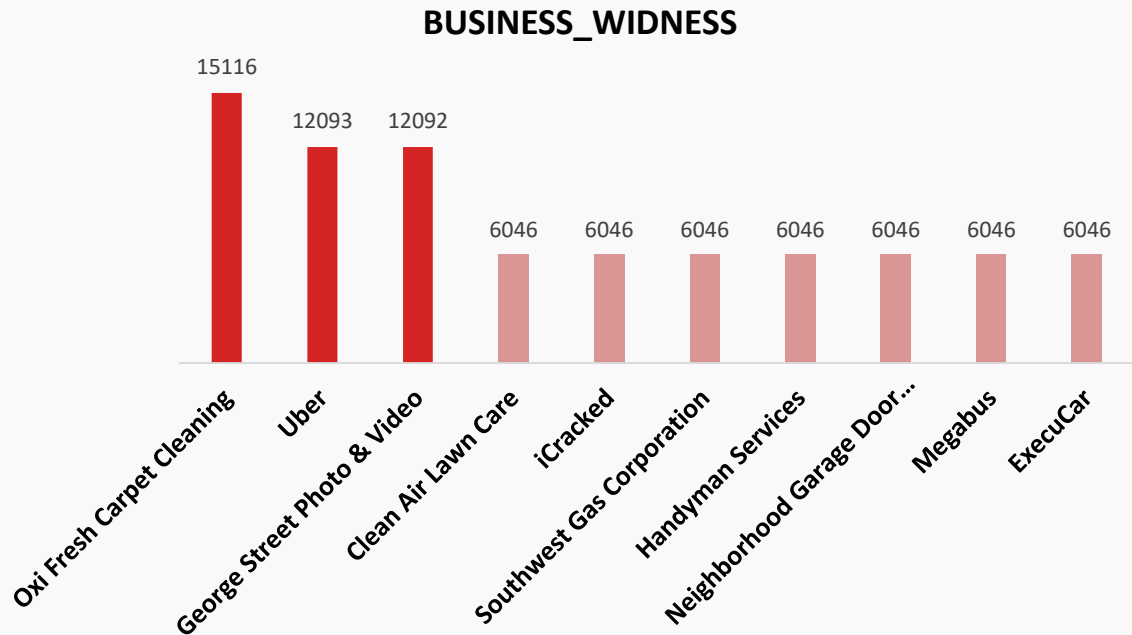
  where gre.business_id = gbu.business_id
  and gre.user_id = gus.user_id

  group by replace(business_name, '"', ' ')
  having count(user_name) >= 50
  order by round(avg(gre.stars), 1) desc
)
where rownum <= 10
```


Business Wideness

Top Business and its Wideness

BUSINESS NAME	BUSINESS WIDNESS
Oxi Fresh Carpet Cleaning	15116
Uber	12093
George Street Photo & Video	12092
Clean Air Lawn Care	6046
iCracked	6046
Southwest Gas Corporation	6046
Handyman Services	6046
Neighborhood Garage Door Services	6046
Megabus	6046
ExecuCar	6046



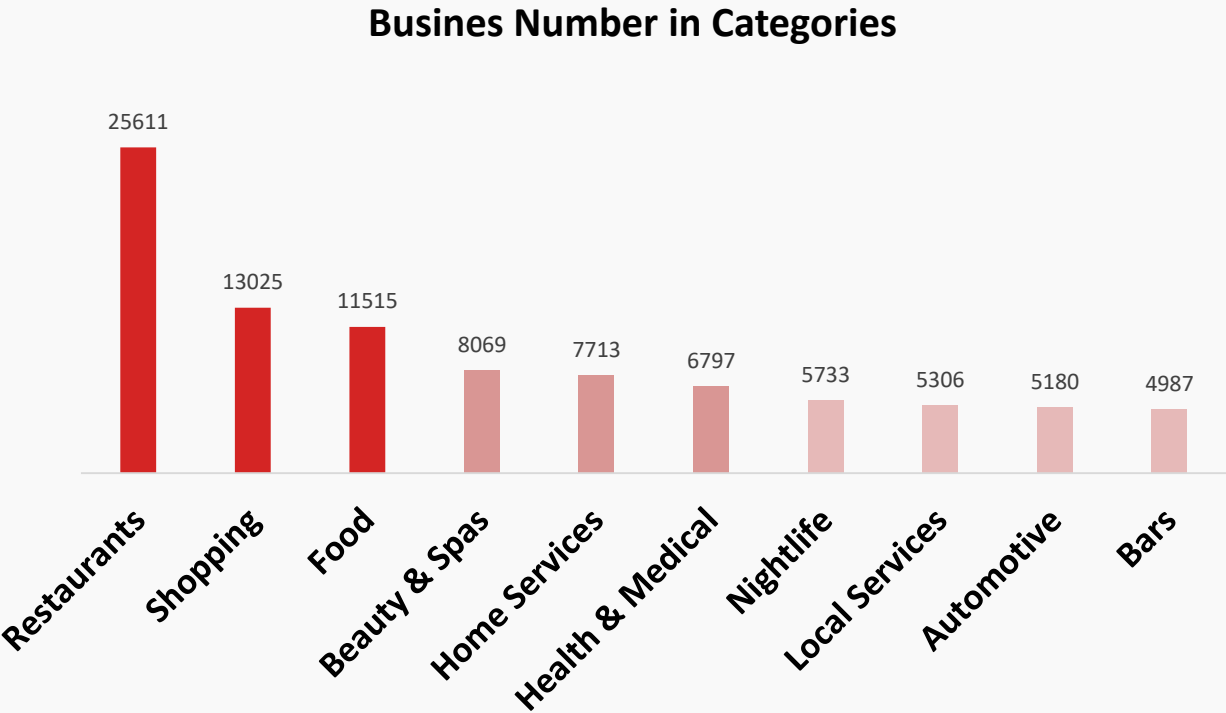
Code: Business Wideness

```
select *  
from (  
    select replace(gbu.business_name, '"', ' ') business_name,  
    count(glo.address) as business_widness  
    from gp_business gbu, gp_business_location gbl, gp_location glo  
    where gbu.business_id = gbl.business_id  
    and gbl.location_id = glo.location_id  
    group by replace(gbu.business_name, '"', ' ')  
    order by business_widness desc  
)  
where rownum <= 10
```

Category

Business in Category

CATEGORY NAME	NUMBER
Restaurants	25611
Shopping	13025
Food	11515
Beauty & Spas	8069
Home Services	7713
Health & Medical	6797
Nightlife	5733
Local Services	5306
Automotive	5180
Bars	4987

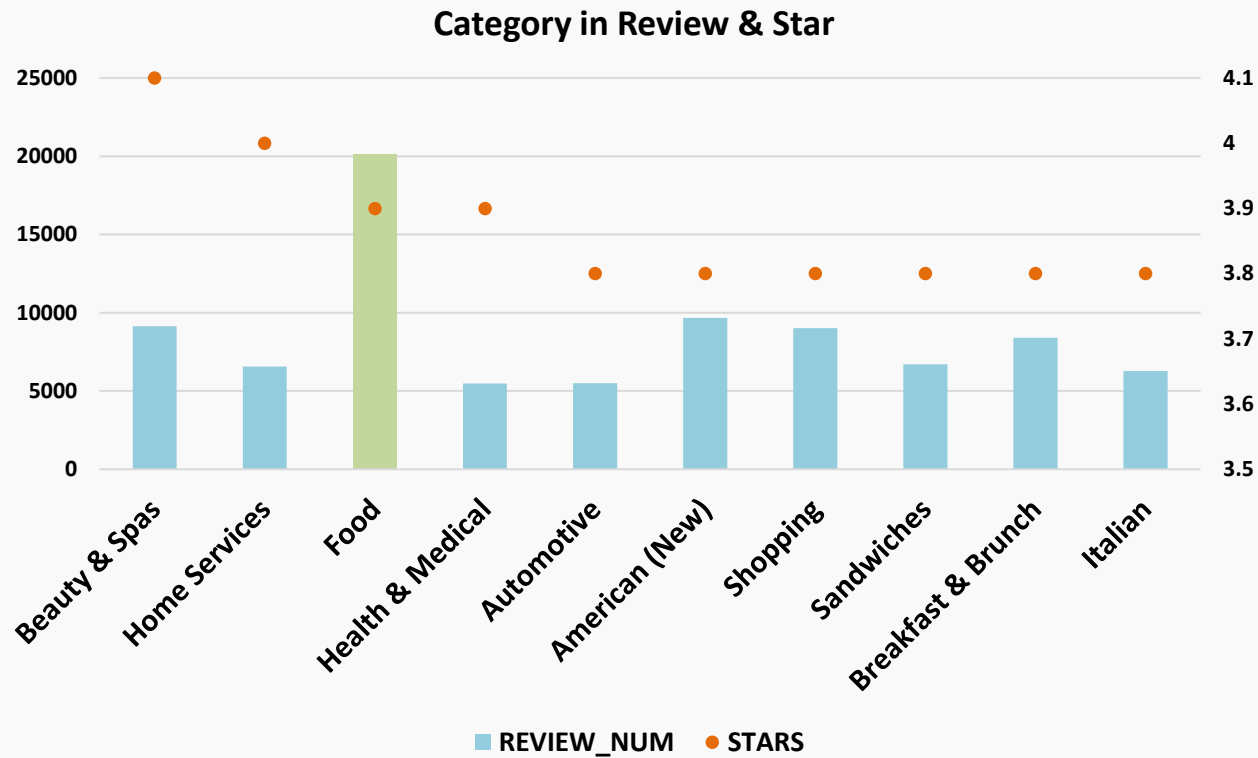


Code: Business in Category

```
select *  
from (  
  select category_name, count (business_id) as "number"  
  from gp_business  
  join gp_business_category using (business_id)  
  join gp_category using (category_id)  
  
  group by category_name  
  order by count (business_id) desc  
)  
where rownum <= 10
```

Business in Category (by Stars)

CATEGORY NAME	REVIEW NUMBER STARS	
Beauty & Spas	9128	4.1
Home Services	6563	4
Food	20157	3.9
Health & Medical	5474	3.9
Automotive	5503	3.8
American (New)	9670	3.8
Shopping	9012	3.8
Sandwiches	6695	3.8
Breakfast & Brunch	8403	3.8
Italian	6262	3.8

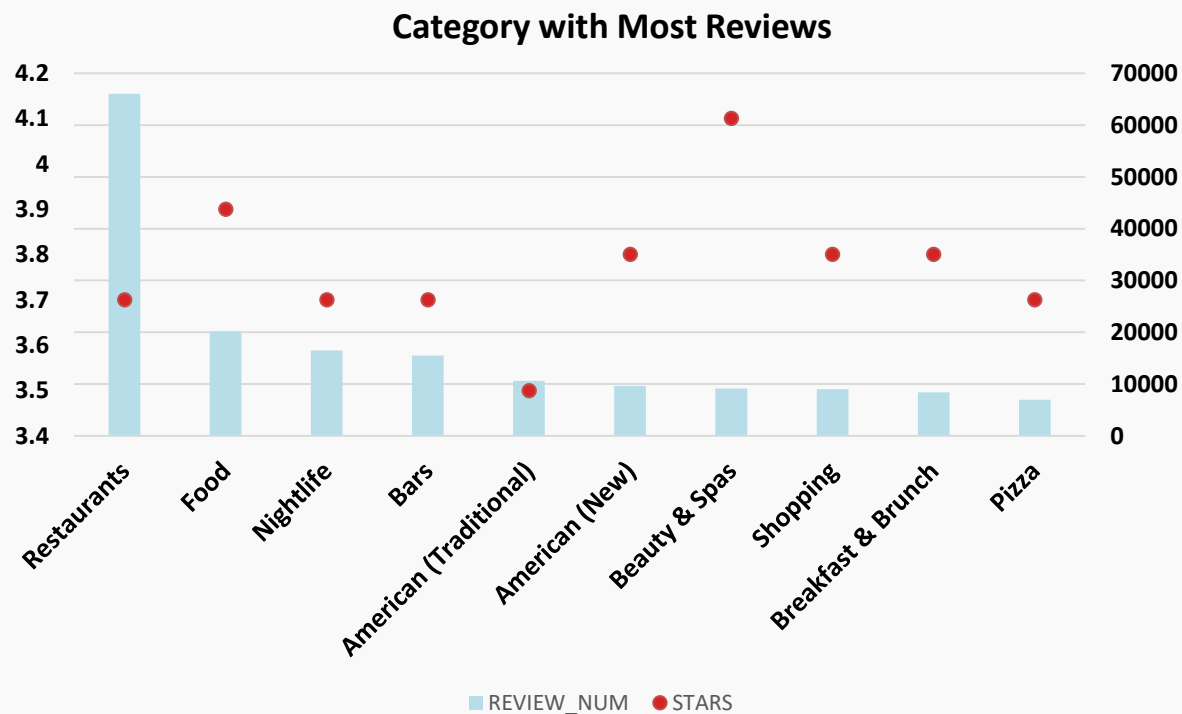


Code: Business in Category (by Stars)

```
select *  
from (  
    select category_name, count (user_id) as review_num, round(avg(gre.stars), 1) stars  
    from gp_business gbu, gp_business_category gbc, gp_category gca, gp_review gre  
  
    where gre.business_id = gbu.business_id  
    and gbu.business_id = gbc.business_id  
    and gbc.category_id = gca.category_id  
  
    group by category_name  
    having count (user_id) >= 5000  
    order by stars desc  
)  
where rownum <= 10
```


Business in Category (by Review Count)

CATEGORY NAME	REVIEW NUMBER	STARS
Restaurants	66060	3.7
Food	20157	3.9
Nightlife	16501	3.7
Bars	15487	3.7
American (Traditional)	10607	3.5
American (New)	9670	3.8
Beauty & Spas	9128	4.1
Shopping	9012	3.8
Breakfast & Brunch	8403	3.8
Pizza	6986	3.7



Code: Business in Category (by Review Count)

```
create view gp_cat_mostreview as

select *
from (
    select category_name, count (user_id) as review_num, round(avg(gre.stars), 1) stars
    from gp_business gbu, gp_business_category gbc, gp_category gca, gp_review gre

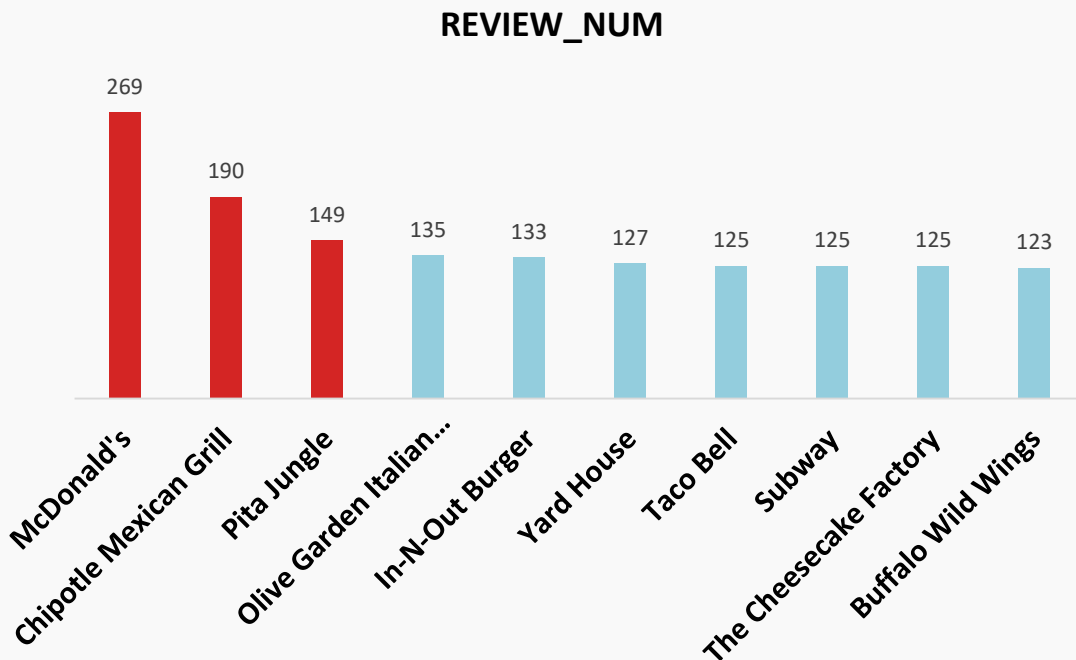
    where gre.business_id = gbu.business_id
    and gbu.business_id = gbc.business_id
    and gbc.category_id = gca.category_id

    group by category_name
    order by count (user_id) desc
)
where rownum <= 10
```

Restaurant

Restaurant with Most Review

BUSINESS NAME	REVIEW NUMBER
McDonald's	269
Chipotle Mexican Grill	190
Pita Jungle	149
Olive Garden Italian Restaurant	135
In-N-Out Burger	133
Yard House	127
Taco Bell	125
Subway	125
The Cheesecake Factory	125
Buffalo Wild Wings	123



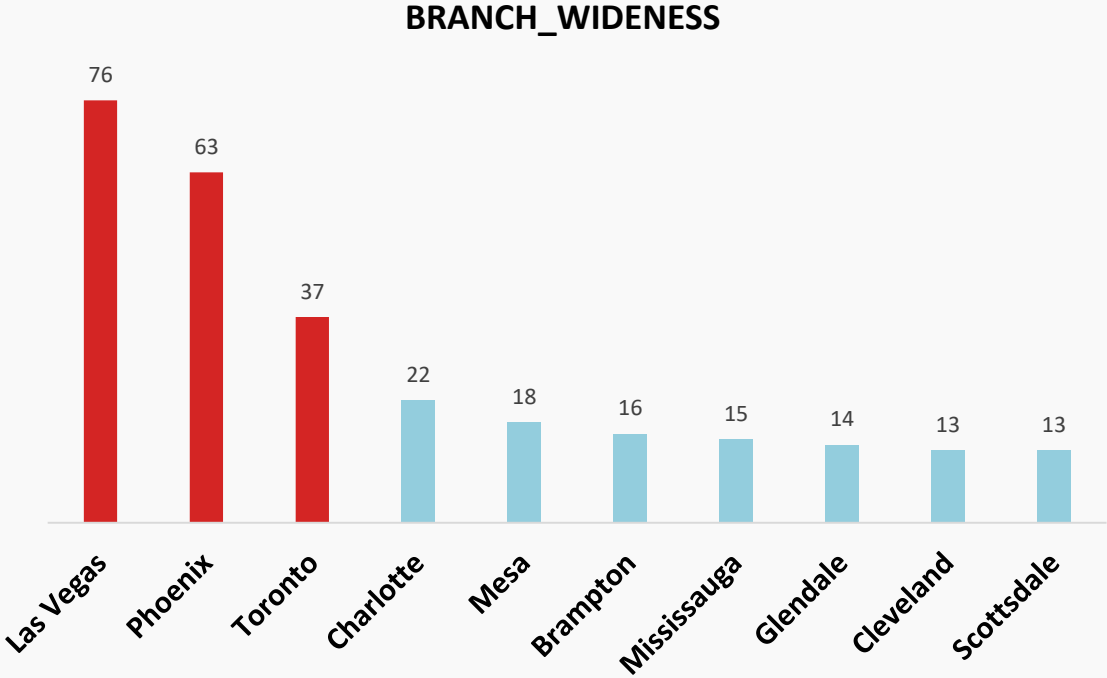
Code: Restaurants with Most Review

```
select *  
from (  
  select replace(gbu.business_name, '"', '') business_name, gbu.review_count  
  from gp_business gbu, gp_business_category gbc, gp_category gca  
  
  where gbu.business_id = gbc.business_id  
  and gbc.category_id = gca.category_id  
  and category_name = 'Restaurants'  
  
  order by review_count desc  
)  
where rownum <= 10
```



Top 3 Restaurants Locations Distribution - McDonald's

CITY	BRANCH WIDNESS
Las Vegas	76
Phoenix	63
Toronto	37
Charlotte	22
Mesa	18
Brampton	16
Mississauga	15
Glendale	14
Cleveland	13
Scottsdale	13



Code: McDonald's

```
= select city, count(gbu.business_id) branch_widness
   from gp_business gbu, gp_business_location gbl, gp_location glo

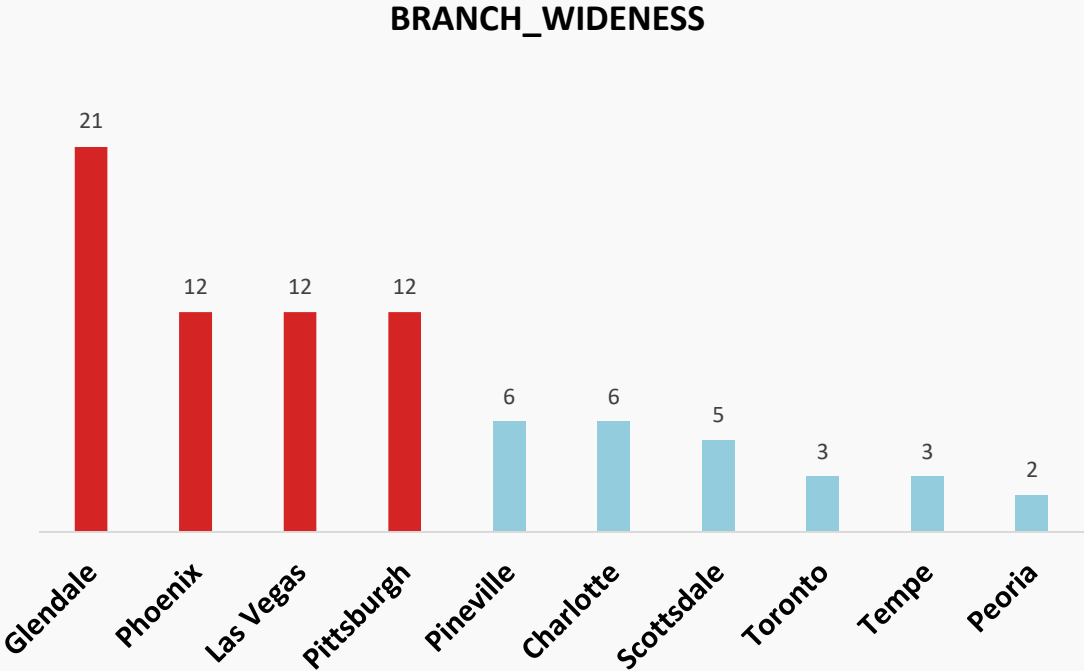
   where gbu.business_id = gbl.business_id
   and gbl.location_id = glo.location_id
   and business_name like '"McDonald%'

   group by city
   order by branch_widness desc;
```



Top 3 Restaurants Locations Distribution - Chipotle Mexican Grill

CITY	BRANCH WIDNESS
Glendale	21
Phoenix	12
Las Vegas	12
Pittsburgh	12
Pineville	6
Charlotte	6
Scottsdale	5
Toronto	3
Tempe	3
Peoria	2



Code: Chipotle Mexican Grill

```
= select city, count(gbu.business_id) branch_widness
   from gp_business gbu, gp_business_location gbl, gp_location glo

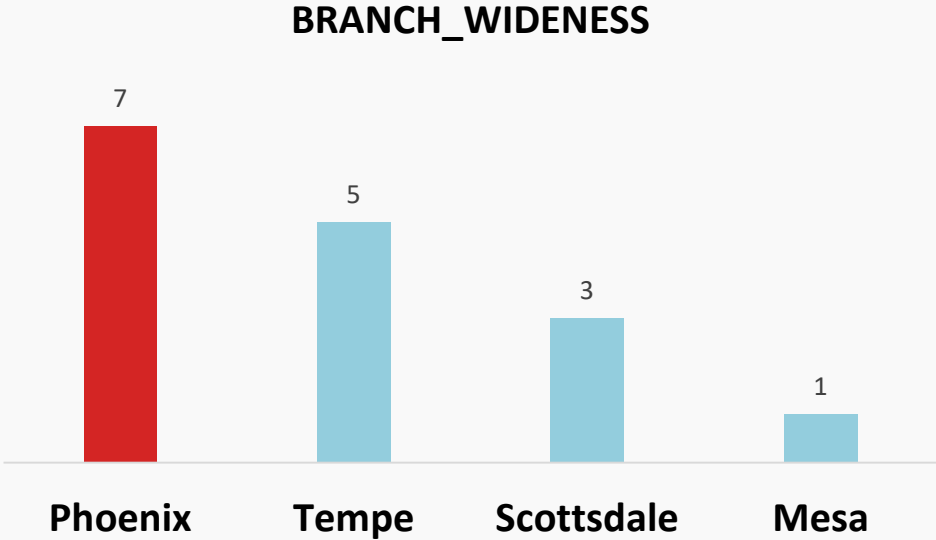
   where gbu.business_id = gbl.business_id
   and gbl.location_id = glo.location_id
   and business_name = '"Chipotle Mexican Grill"'

   group by city
   order by branch_widness desc;
```



Top 3 Restaurants Locations Distribution - PITA Jungle

CITY	BRANCH WIDNESS
Phoenix	7
Tempe	5
Scottsdale	3
Mesa	1



Code: PITA Jungle

```
select city, count(gbu.business_id) branch_widness
from gp_business gbu, gp_business_location gbl, gp_location glo

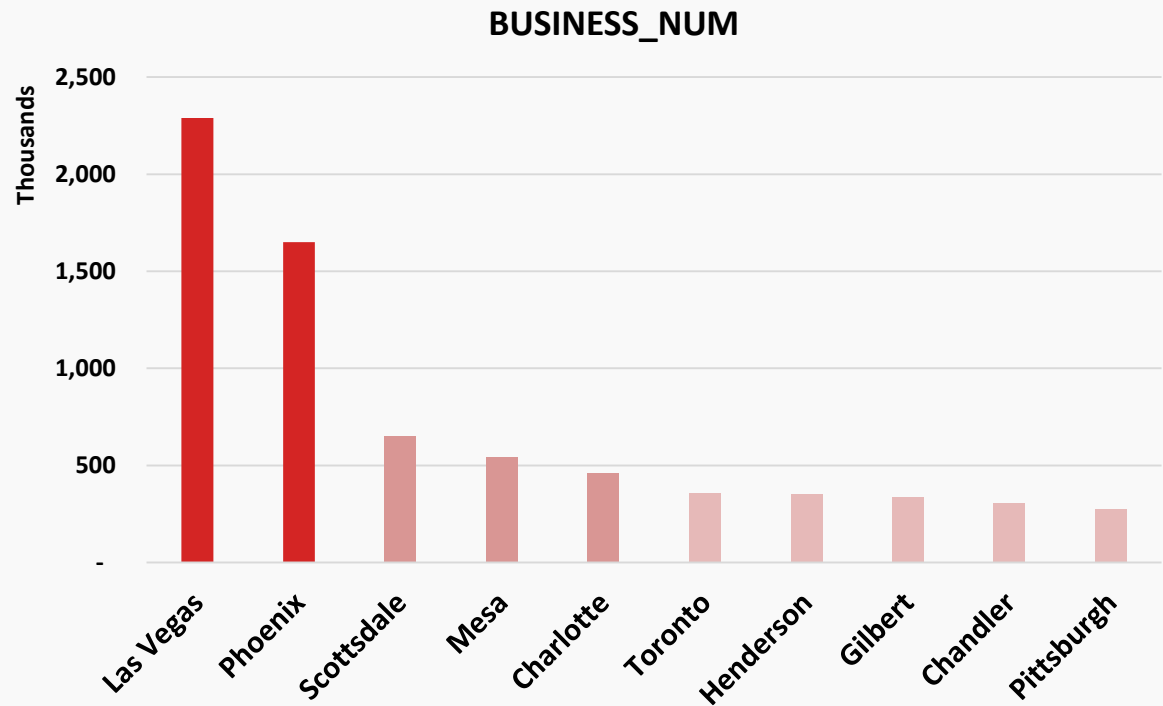
where gbu.business_id = gbl.business_id
and gbl.location_id = glo.location_id
and business_name = '"Pita Jungle"'

group by city
order by branch_widness desc
```

City

Business in City

CITY	STATE	BUSINESS_NUM
Las Vegas	NV	2,288,905
Phoenix	AZ	1,650,035
Scottsdale	AZ	650,215
Mesa	AZ	541,387
Charlotte	NC	460,456
Toronto	ON	359,546
Henderson	NV	351,481
Gilbert	AZ	337,193
Chandler	AZ	308,993
Pittsburgh	PA	274,058



Code: Business in City

```
select city, state_name state, count(gbu.business_id) as business_num
from gp_business gbu, gp_business_location gbl, gp_location glo, gp_state gst,
     gp_business_category gbc, gp_category gca
where gbu.business_id = gbl.business_id
      and gbl.location_id = glo.location_id
      and glo.state_id = gst.state_id
      and gbu.business_id = gbc.business_id
      and gbc.category_id = gca.category_id
      and category_name in ('Restaurants', 'Shopping', 'Food')

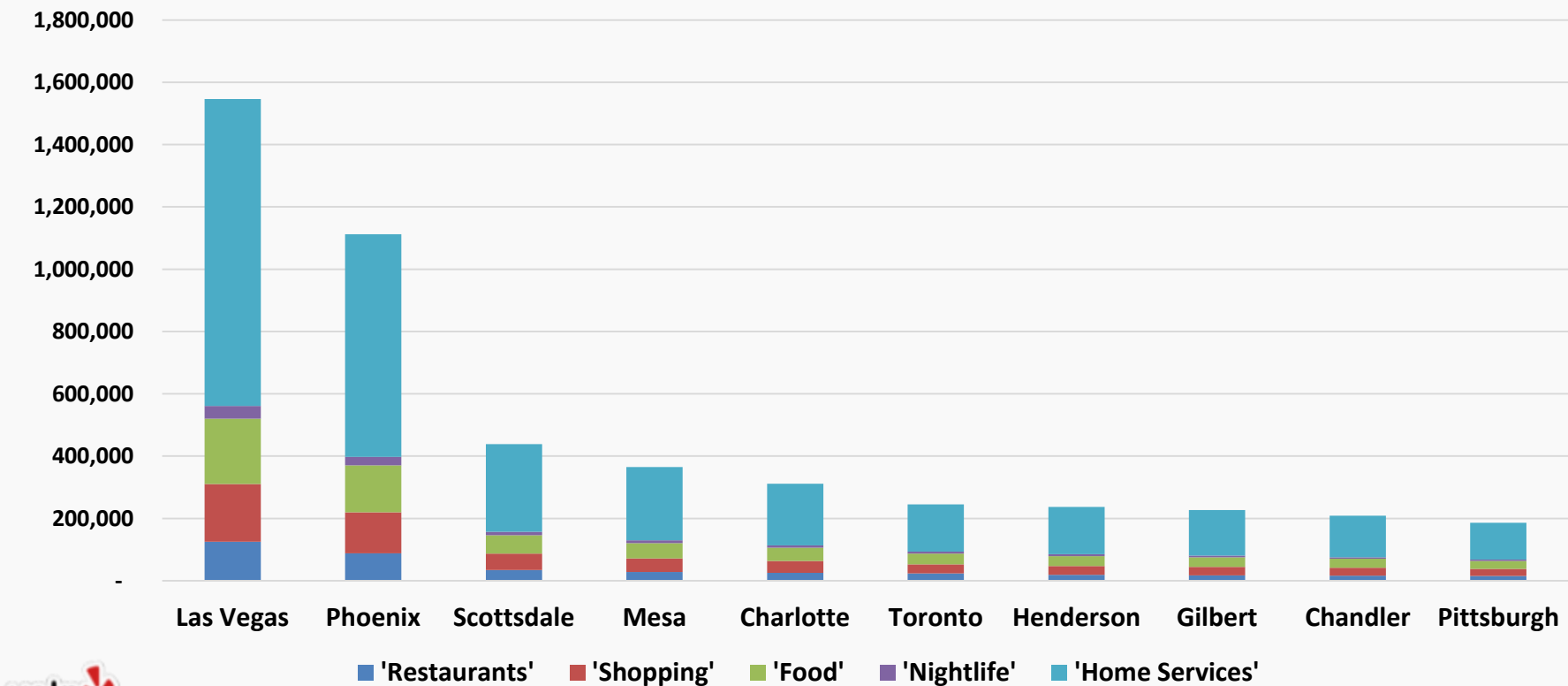
group by city, state_name
order by count(gbu.business_id) desc
```

Business in City in Five Categories

CITY	Restaurants	Shopping	Food	Nightlife	Home Services
Las Vegas	125,028	185,743	209,392	41,253	984,643
Phoenix	87,576	132,252	150,409	27,710	714,500
Scottsdale	34,390	52,853	59,078	11,043	280,945
Mesa	28,546	43,305	49,261	9,018	234,663
Charlotte	25,530	37,745	42,466	8,014	197,765
Toronto	23,109	29,709	34,132	6,794	151,537
Henderson	18,931	28,380	32,063	6,047	151,634
Gilbert	17,599	26,911	30,689	5,605	146,334
Chandler	16,497	25,658	28,169	5,173	133,175
Pittsburgh	15,823	22,383	25,375	4,913	117,331

Business in City

Top City with Most Number of Business in Five Categories



Code: Business in Five Categories

```
select *
from
(select city, category_name
from gp_business gbu
join gp_business_category using (business_id)
join gp_category using (category_id)
join gp_business_location using (business_id)
join gp_location using (location_id)

where city in ('Las Vegas' , 'Phoenix','Scottsdale','Mesa',
               'Charlotte','Toronto','Henderson','Gilbert','Chandler','Pittsburgh'))

pivot (
    count (*)
    for category_name in ( 'Restaurants', 'Shopping', 'Food','Nightlife', 'Home Services' ) )
```

Conclusion

Conclusion

1. Most businesses are **chain stores**, so they have lots of reviews.
2. When a business has **more reviews**, it usually has **lower star ranks**.
3. Less review, higher star ranks.
4. Services based business have the most branches.
5. Yelp focus on **restaurants**, that's why restaurants have the most reviews.

Thank You!
&
Questions ?

Reference

<https://www.kaggle.com/yelp-dataset/yelp-dataset>

<https://www.yelp.com/about>

<https://www.yelp.com/dataset>

The entire final project represents our group own work and original work in accordance with University regulations.

