

Mihaela Younas

Experienced Full-Stack Software Web Development Graduate and co-founder of an E-Commerce store and platform, Rex Gadgets, with 9+ years of managerial and administrative experience in the retail sector. Skilled in developing web applications using Python, React, JavaScript, HTML, and CSS. Proven track record in leadership and team productivity as a manager. Seeking an entry-level opportunity in a commercial and innovative setting as a Junior Web Developer to further implement my development skills within an innovative, commercial setting.

TECHNICAL SKILLS

Languages	Frameworks	Testing	API	Core Skills
Python	Django, Django-Rest, Flask	UnitTest, Docker, Pytest and Pycharm	Django-Rest API	Product Research
JavaScript	React, JQuery	Jest	PostgreSQL, Databases	Agile Environment
HTML, CSS	Bootstrap			Design Thinking and E-commerce

Technical Projects

WeShare API, [Github](#)

- This is the API used for the media app.
- Python - Django-Rest Framework
- Handling validations and saving data in the database - ElephantDB

WeShare, [Github](#) | [Demo](#)

- This is a real life social media app which helps keep people connected through posts .
- Built in ReactJS, styled with CSS and React-Bootstrap .
- Handling validation and API requests to build a fully functional app.

SecondScoop, [Github](#) | [Demo](#)

- SecondScoop is an imaginary desserts shop which organizes events and allows users to book their own reservations and also socialize on the blog .
- Built in Python - Django, JavaScript, HTML, CSS.
- Handling all the input errors and returning valid information for the user.

- Allows the user to make his own posts, get comments and likes, delete any post, reservation or messages.

My Virtual Doctor, [Github](#) | [Demo](#)

- My Virtual Doctor is an appointment system to help patients and admins with appointment booking or managing .
- Built in pure **Python** logic
- Handling all the input errors and returning valid information for the user.
- Worked with saving all the data into the Google Spreadsheets.

Brain Wizzz, [Github](#) | [Demo](#)

- Brain Wizz is a memory game that challenges people with visual memory in order to match two cards to clear the board.
- Utilized **Javascript** logic for Interactive User Interface .
- Handling user events and changing DOM elements to deliver an interactive user interface.
- Combined **HTML** and **CSS** knowledge to build a fully responsive website.

Rex Removals, [Github](#) | [Demo](#)

- Rex Removals is a website made to help people to connect to a company specialized in moving furniture and helping people move their houses ,also providing the best customer service.
- Used **HTML** and **Cascading Style Sheets(CSS)** .
- Applied all my new skills to present a fully responsive website for an imagined business .
- Presenting four separate pages, styled and responsive .

Love Sandwiches, [Github](#)

- Rex Removals is a website made to help people to connect to a company specialized in moving furniture and helping people move their houses ,also providing the best customer service.
- Used **HTML** and **Cascading Style Sheets(CSS)** .
- Applied all my new skills to present a fully responsive website for an imagined business .
- Presenting four separate pages, styled and responsive .

EXPERIENCE

Rex Gadgets (E-Commerce), London – Co-Founder

September 2019 – PRESENT

- Establishing from scratch an E-Commerce site with a partner , reaching 700+ orders per month, and generating traffic for over 1000 of clients. Managing 10000 pieces stock of Mobile accessories.
- Researching mobile accessories products that sell best within the market, and researched multiple Vendor Prices.
- Optimised Rex Gadget website SEO by analyzing high-hitting keywords to increase website visibility and ranking with Google and blog rankings.
- Negotiating with multiple suppliers on product price, shipping, and customers for Chinese produce, and ordering large wholesale orders of 10,000+ iPhone cases
- Offering excellent Customer Service, promptly responding to emails, Customer feedback, and Return protocols.
- Managing multiple accounts at the same time . Managed 4 + accounts.

- Managed large stock amounts of over 10.000 pieces of iPhone cases , kept them in boxes and wrote on each box the colors and model .

Angels Salon, London – *Nails Technician*

October 2018 – December 2018

- Respond to customer requests and concerns in a timely manner.
- Prepared nail beds and cuticles, shaped nails and applied polish for multiple daily customers.

Firezza , Wandsworth – *Manager*

August 2016 – January 2017

- Managed 10+ employees, and managed staff weekly schedules, delivering operational excellence by prioritizing staff rotation in accordance with busy Customer Service times.
- Applied expertise in team leadership to address productivity and performance issues, making weekly reports and meetings with the staff.
- Managed staffing schedules for high numbers of employees, delivering operational efficiency whilst remaining under budget,by avoiding having extra staff when not busy.Managing 10+ employees.
- Communicate daily performance and productivity expectations to high-volume teams, motivating them effectively.They would be getting a bonus from the area manager before holidays,I would discuss every end of the day our performance and what we can do to improve.
- Developed strong teams by skillfully recruiting,orienting and training loyal, hard-working employees.
- Assessed employees performance through careful monitoring and development programmes, leading to promoting them.

Firezza , Wimbledon – *Assistant Manager*

February 2015 – August 2016

- Promoted to the Wandsworth shop because I have proved myself capable of managing an entire shop and have got a 5 stars Hygiene Rating .

B&K Estates , Tooting – *Estate Agent/Lettings Negotiator/Marketing*

September 2014 – December 2014

- Negotiated with clients ,answered calls.I would get clients everyday from the database and contact them and try to get approval for their rentals.My biggest achievement was getting 10 properties in one day building strong relationships with the clients.
- Made ads to promote properties and managed viewings.Used company software to get the ads posted on different websites like Rightmove,Zoopla,company websites.
- Confirmed client viewings – viewings were managed by me calling and confirming the viewing with the clients and the house owners.
- Rescheduling bookings .

Berkeley Court Hotel , London – *Receptionist*

July 2013 – October 2013

- Interacted with visitors and provided best customer service by getting them booked in and making sure the rooms were of high standards, and clean.
- Answered min 20 calls a day from manager and clients.
- Managing Booking system files.

EDUCATION

University Of Lower Danube, Romania

July 2011 - July 2012

AWARDS

ECDL certification - European Computer Driving Licence (**ECDL**)- internationally recognised qualification that enables to certify computer skills to an internationally recognised standard.