# Mihaela Younas

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[Github](#) | [LinkedIn](#) | [Resume and Projects](#)

## Junior Web Developer

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Full-Stack Software Web Development Student, with 9+ years Managerial and Administrative experience in the Retail Sector, and co-founder of E-Commerce store and platform, Rex Gadgets.
Strong proficiency and understanding of developing Web Applications written in Python, JavaScript, HTML and CSS, while having strong proven skills in Leadership and Team Productivity while working as Manager.
Searching for entry-level Software Development opportunities, including Junior Front-End (and/or JavaScript) Developer to further implement my Development skills within an innovative, commercial setting.

## Technical Skills

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| Skills Achieved | Developing Skills | Core Skills |
|---|---|---|
| *Python* | *JavaScript-Testing* | Organised |
| *JavaScript* | *API's* | *Good Communication* |
| *Cascading Style Sheets(CSS)* | *J-Query* | *Problem Solving* |
| *HTML* | *Flask* | *Teamwork* |
| *Product Research* | *Databases* | Working within the deadline |
| *Bootstrap* | *Jest* | *Agile Environment* |
| *Design Thinking* | | |

## Relevant Qualifications

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**Full-Stack Software Web Development Diploma- (E-Commerce Applications)**

Code Institute

Feb 2022 – Present

Technological Areas: **Python, JavaScript, CSS, Flask, HTML, J-Query,Jest,Database,API**

## Technical Projects

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**My Virtual Doctor - [Github](#) | [Demo](#)**
My Virtual Doctor is an appointment system to help patients and admins with appointment booking or managing **.**
● Built in pure Python logic.
● Handling all the input errors and returning valid information for the user.
● Worked with saving all the data into the google spreadsheets.

**Brain Wizzz - [Github](#) | [Demo](#)**
Brain Wizz is a memory game that challenges people with visual memory in order to match two cards to clear the board.
●   Utilised **Javascript** logic for interactivity **.**

- Handling user events and changing DOM elements to deliver an interactive user interface.
- Combined **HTML** and **CSS** knowledge to build a fully responsive website.

### Rex Removals - [Github](#) | [Demo](#)
Rex Removals is a website made to help people to connect to a company specialised in moving furniture and helping people move their houses ,also providing the best customer service.
- Applied all my new skills to present a fully responsive website for an imagined business .
- Presenting four separate pages, styled and responsive .

### Love Sandwiches - [Github](#) | [Demo](#)
Love Sandwiches is a walkthrough project app which is fully based on **Python** and collects data from the user and returns it in a spreadsheet and stores it.
- Utilised the skills I have achieved by studying Python logic .

***More projects to be seen on [Github](#)***

## Experience

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### Co-founder Rex Gadgets (E-commerce )                     September 2019-Present

Establishing from scratch an E-Commerce site with partner , reached  700+ orders  per month, and generating traffic for over 1000 of clients.Managing 10000 pieces stock of Mobile accessories.

- Researching products that sell best ,researching prices and optimising SEO.Researched mobile accessories best sellers and introducing key words for high ranking .
- Negotiating with suppliers and ordering large wholesale orders .Needed price negotiation for the product itself ,shipping, shipping and customs as it was coming from China, also type of shipping( by boat,train or plane)
- Offering high quality customer service by replying to messages and concerns, returns and exchanges.
- Managing multiple accounts at the same time . Managed 4 + accounts.
- Managed large stock amounts of over 10.000 pieces of iPhone cases , kept them in boxes and wrote on each box the colours and model .
- Also developed our own brand for MMA equipment with a company overseas. Created the products but stopped the production because of quality reasons.

### Nails Technician - Angels Salon                     october 2018 -december 2018

- Respond to customer requests and concerns in a timely manner.
- Prepared nail beds and cuticles, shaped nails and applied polish for multiple daily customers.

### Manager Firezza Wandsworth                     January 2017
- Applied expertise in team leadership to address productivity and performance issues,making weekly reports and meetings with the staff.
- Managed staffing schedules for high numbers of employees, delivering operational efficiency whilst remaining under budget,by avoiding having extra staff when not busy.Managing 10-15 employees.
- Communicated daily performance and productivity expectations to high-volume teams, motivating them effectively.They would be getting a bonus from the area manager before holidays,I would discuss every end of the day our performance and what we can do to improve.
- Developed strong teams by skillfully recruiting,orienting and training loyal, hard-working employees.After posting recruiting ads ,or just getting their requests I would contact the candidates by phone and arrange face-to-face interviews.
- Assessed employee performance through careful monitoring and development programmes, leading to promoting them.If our deliveries would be late,then I would assess delivery drivers and retrain them so they would effectively complete deliveries into a good manner.Same with the preparing of the orders,if this would take too long then chefs would be given retraining.

**Assistant Manager Firezza Wimbledon**                                    February 2015

● Promoted to the Wandsworth shop because I have proved myself capable of managing an entire shop and have got a 5 stars Hygiene Rating .

**Letting Negotiator/Marketing Manager at B&K Estates**                    September 2014

● Negotiated with clients ,answered calls.I would get clients everyday from the database and contact them and try to get approval for their rentals.Making over 100 calls a week.My biggest achievement was getting 10 properties in one day.
● Made ads to promote properties and managed viewings.Used company software to get the ads posted on different websites like Rightmove,Zoopla,company websites.Viewing were managed by me calling and confirming the viewing with the clients and the house owners, if needed to be rescheduled I would do that .

**Receptionist at Berkley Court Hotel**                                    July 2013

● Interacted with visitors and provided best customer service by getting them booked in and making sure the rooms were of high standards,and clean.
● Answered min 20 calls a day from manager and clients.
● Managing Booking system files.

# Education

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European Computer Driving Licence **(ECDL)-ECDL certification**

University Of Lower Danube **-Chemistry of food products-**Romania            July 2011