



Customer	Net Sales (FY2019)	Net Sales (FY2020)	Net Sales (FY2021)	YoY Net Sales Growth (FY2021)
Acclaimed Stores	1.42 M	2.89 M	10.92 M	278.08%
All-Out	n/a	0.16 M	0.81 M	395.70%
Amazon	12.17 M	37.51 M	82.09 M	118.87%
Argos (Sainsbury's)	0.35 M	0.74 M	2.27 M	205.98%
Atlas Stores	0.18 M	0.67 M	3.17 M	370.34%
AtliQ e Store	7.18 M	23.67 M	52.98 M	123.83%
AtliQ Exclusive	9.58 M	17.68 M	61.12 M	245.77%
BestBuy	0.85 M	1.77 M	6.31 M	256.08%
Boulanger	0.24 M	0.83 M	4.07 M	392.93%
Chip 7	0.60 M	1.32 M	5.51 M	316.07%
Chiptec	n/a	0.42 M	3.02 M	622.03%
Control	0.91 M	2.20 M	7.67 M	249.23%
Coolblue	0.46 M	1.18 M	4.25 M	260.00%
Costco	1.14 M	2.75 M	9.29 M	237.37%
Croma	1.67 M	2.47 M	7.55 M	205.11%
Currys (Dixons Carphone)	0.29 M	0.76 M	1.87 M	146.94%
Digimarket	0.80 M	1.72 M	4.14 M	141.05%
Ebay	2.61 M	6.27 M	15.17 M	142.16%
Electricalsara Stores	0.12 M	0.65 M	1.85 M	185.96%
Electricalsbea Stores	n/a	0.14 M	0.72 M	404.64%
Electricalslance Stores	0.10 M	0.75 M	2.35 M	213.34%
Electricalslytical	1.80 M	2.61 M	11.94 M	357.50%
Electricalsocity	2.34 M	3.46 M	12.42 M	258.75%
Electricalsquipo Stores	0.18 M	0.68 M	3.64 M	435.32%
Elite	0.42 M	0.83 M	4.13 M	395.52%
Elkj�p	0.46 M	1.32 M	5.16 M	291.90%
Epic Stores	0.41 M	0.94 M	4.19 M	346.06%
Euronics	0.36 M	0.88 M	3.90 M	344.67%
Expert	0.79 M	1.77 M	6.43 M	263.98%
Expression	1.65 M	2.99 M	9.82 M	228.24%
Ezone	1.53 M	2.02 M	7.92 M	291.62%
Flawless Stores	0.07 M	0.46 M	1.81 M	296.28%
Flipkart	2.94 M	8.35 M	19.29 M	131.03%

Notes:

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- Abbreviations: FY – Fiscal Year; n/a – not available.
- Purple data bars represent the magnitude of Net Sales by customers for a given fiscal year. Since conditional formatting for purple data bars is applied separately for each fiscal year column, **purple data bars can only be compared vertically across customers within the same fiscal year.**
- Green data bars represent the magnitude of FY2021 YoY net sales growth.



Fnac-Darty		0.54 M		0.82 M		2.87 M		249.77%
Forward Stores		0.56 M		1.50 M		4.07 M		171.97%
Girias		1.55 M		2.07 M		8.67 M		319.29%
Info Stores		0.07 M		0.48 M		1.84 M		284.09%
Insight		0.42 M		1.01 M		2.76 M		171.84%
Integration Stores		n/a		0.16 M		1.44 M		787.19%
Leader		4.68 M		5.97 M		18.80 M		214.81%
Logic Stores		0.17 M		0.93 M		4.81 M		415.17%
Lotus		1.48 M		2.11 M		8.09 M		282.61%
Neptune		0.99 M		3.42 M		16.11 M		371.50%
Nomad Stores		0.53 M		1.63 M		4.02 M		146.89%
Notebillig		0.25 M		0.39 M		1.12 M		187.39%
Nova		n/a		0.01 M		0.35 M		2564.92%
Novus		1.87 M		3.73 M		9.85 M		164.20%
Otto		0.26 M		0.40 M		1.20 M		198.58%
Premium Stores		0.46 M		1.10 M		3.88 M		253.09%
Propel		1.59 M		2.46 M		10.83 M		340.64%
Radio Popular		0.51 M		1.45 M		5.27 M		262.56%
Radio Shack		0.81 M		1.75 M		5.44 M		211.51%
Reliance Digital		1.62 M		2.57 M		9.73 M		277.90%
Relief		0.39 M		1.01 M		4.06 M		303.57%
Sage		4.83 M		6.44 M		20.70 M		221.52%
Saturn		0.23 M		0.38 M		1.19 M		210.46%
Sorefoz		0.55 M		1.07 M		4.66 M		333.63%
Sound		0.56 M		1.67 M		4.36 M		160.26%
Staples		1.24 M		2.85 M		8.75 M		206.95%
Surface Stores		0.09 M		0.53 M		2.12 M		298.80%
Synthetic		1.89 M		4.42 M		12.19 M		175.98%
Taobao		0.22 M		1.33 M		3.30 M		148.66%
UniEuro		0.60 M		1.61 M		7.35 M		357.03%
Vijay Sales		1.73 M		2.15 M		8.53 M		297.78%
Viveks		1.55 M		2.24 M		7.78 M		248.10%
walmart		1.26 M		2.63 M		9.73 M		270.45%
Zone		0.34 M		1.56 M		5.26 M		236.20%
All Customers		87.48 M		196.69 M		598.88 M		204.48%

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