Auxis IT Services
Technical Capabilities Aligned with Your Business Objectives

Common IT Challenges of Mid-Sized Companies

- **Poor Level Of Service And Performance From Over Utilized IT Resources**

- **High Turnover In The IT Organization**

- **In 'Fire Fighting' Mode All The Time**

- **Poor Alignment Of Business Needs With Technology**

- **Difficulty Controlling IT Costs**

- **Low Visibility Over IT Operations**

- **Non-Existent Risk Management**

- **Lack Of Accountability**

- **High Project Failure Rates And Cost Overruns**

Auxis Addresses These Challenges Through:

- **Day-to-Day Management and Support of IT Systems & End Users Anywhere in the US**

- **Nearshore Costa Rica Service Center**

- **"Top-Tier" IT Managed Services Infrastructure Disciplines**

- **ITSM Compliant Processes**

- **Deep Bench of Certified Professional Practitioners**

AUXIS
Consulting • ITaaS • Outsourcing

Today's IT executives are the front line for driving business growth. They are required to not only effectively maintain and manage the basic technology needs of the organization, but bring innovation through new technologies and capabilities, maximize limited resources, and strategically align with the business needs. The forward thinking IT organization must be more agile, flexible and equipped to keep up with the ever-changing demands of the business.

For more than 15 years, our clients have valued our ability to make sense of a complex global market place, help them gain a competitive advantage, and enable them with the strategy, tools and capabilities designed for success.

IT Strategy & Architecture	Infrastructure Management	Infrastructure Transformation	Business Application Solutions

Auxis delivers accountability, visibility, performance, financial control, superior management capabilities and access to world-class resources and technologies. With clear service levels, 24x7x365 support, ITIL best practices and many other benefits, **Auxis is the strategic technology partner you can trust, at a cost you can afford.**

THE AUXIS DIFFERENCE

A passion for proven results. Seasoned, high performance team. Creative, strategic thinking. These attributes are at the heart of the Auxis organization. For over 15 years, Auxis has helped our clients develop the IT strategies and business infrastructure needed to drive long term, profitable growth.

CLIENT SPOTLIGHT

Overview: Designed and built complex back-end procedures to perform business-rules driven pricing, fee, tax and sourcing engines

Performed re-implementation of Oracle E-Business Suite 11.5.10 with custom Java Workbenches interfacing with Oracle

Result: New Systems platform supported doubling of company operations to $19B in annual revenues, supporting 8,500 customers and 8,000 suppliers across 200+ countries

Overview: Designed and implemented best practices for IT Management and Operations for the enterprise

Outsourced IT Operations Management (24x7) and end-user support

Implemented several infrastructure technology projects resulting in scalable, efficient and cost effective solutions to the business

Result: Significantly improved server, storage and network operations by using IT Service Management best practices and proven process methodologies

Adopted a scalable pricing model, leveraging nearshore and local resources, that was fully aligned to the dynamic agency needs and practices

Implemented management and operational disciplines to enable increased **visibility and justification** over IT expenditures and investments

Overview: Led multi-year project to update outdated operating model which impeded its ability to serve its customers in an environment of increased competition and decreasing margins

Outsourced IT Operations Management (24x7) and end-user support

Result: New operating platform supported a **doubling of the companies revenue and 500% + improvement in EBITDA**

Achieved 40% reduction in IT infrastructure related operating costs, with dramatically improved service levels, over a four year timeframe, even as company doubled in size

Overview: Led design and build of a custom POS and Business Intelligence solution to enable the capture and analysis of key sales, inventory and operational data

Result: Project delivered **on-time and within budget**

New operating platform **supported a tripling of both annual revenues to $620MM and income from operations to over $50MM**