

Capability Statement

Introduction

Victor Wood Products is a family-owned and operated small business based in Baltimore, Maryland, specializing in the manufacturing of military-grade packaging and custom wood products. With over two decades of experience, we have built a reputation for reliability and quality craftsmanship in the defense logistics sector. We are committed to providing durable, compliant, and cost-effective solutions to meet the rigorous shipping needs of government and commercial clients. We are registered in the System for Award Management (SAM.gov) and are prepared to deliver on government contracts efficiently.

Company Data

- **Company Name:** Victor Wood Products
- **Address:** 7700 Rolling Mill Rd, Baltimore, MD 21224
- **Primary Contact:** Klaus Bienert, President
- **Phone:** +1(410) 288-4300
- **Email:** kbienert@victorwoodproducts.com
- **Website:** victorwoodproducts.com
- **UEI:** K6YNFUMDWJH8
- **CAGE Code:** 76UX7
- **NAICS Codes:**
 - **321920:** Wood Pallet & Skid Manufacturing
 - **321999:** All Other Miscellaneous Wood Product Manufacturing
 - **423310:** Lumber, Plywood, Millwork, and Wood Panel Merchant Wholesalers
- **FSC Code:**
 - **8140:** Boxes, Cartons, and Crates

Core Competencies

We offer a comprehensive range of wood products and services designed to meet diverse operational requirements, with a specialization in military-grade packaging:

- **Commercial & Custom Crating:** Design and construction of durable, custom wooden crates and shipping containers for sensitive, oversized, or high-value equipment. We provide tailored solutions for industrial machinery, electronics, and trade show logistics, ensuring safe transport through domestic and international supply chains.
- **Mil-Spec Crating & Packaging:** Fabrication of ASTM/PPP compliant wood systems for defense logistics, including:
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- **Cleated Plywood Boxes (ASTM D6251 / PPP-B-601):** Optimized for medical and communications equipment repacking.
- **Heavy Duty Nailed Wood Crates (ASTM D6880 / PPP-B-621):** Engineered for heavy industrial and military vehicle components.
- **Skidded Crates (ASTM D6256):** Specialized bases for military shelters, tents, and large-scale infrastructure.
- **New & Custom Wood Pallets:** Design and manufacturing of new hardwood and softwood pallets to any specification, including heavy-duty and specialized sizes.
- **Recycled & Remanufactured Pallets:** Cost-effective and environmentally friendly Grade A and Grade B recycled pallets for general cargo applications.
- **Industrial & Cut-to-Size Lumber:** Raw and treated lumber cut to specification for dunnage, blocking, and bracing.

Differentiators

- **Compliance Mastery:** Fully ISPM-15 certified for export; experienced in building to precise military specifications (ASTM/PPP) to ensure acceptance at depots and consolidation points.
- **Local Baltimore Operation:** Our local facility allows for rapid response times, flexible delivery schedules, and hands-on project management for clients in the Mid-Atlantic region.
- **20+ Years of Proven Experience:** Our long history in the industry demonstrates our stability, expertise, and commitment to quality.
- **Family-Owned Small Business:** As a small business, we offer direct communication with decision-makers, ensuring a responsive and personalized customer experience.
- **Commitment to Authenticity:** We are a real, operational facility, and we welcome clients to visit our office and warehouse to see our work firsthand.