



Capability Statement

Introduction

Victor Wood Products is a family-owned and operated small business based in Baltimore, Maryland, specializing in the manufacturing and distribution of high-quality wood products. With over two decades of experience, we have built a reputation for reliability, quality craftsmanship, and exceptional customer service. We are committed to providing durable and cost-effective solutions to meet the logistical and shipping needs of commercial and government clients. We are registered in the System for Award Management (SAM.gov) and are prepared to deliver on government contracts efficiently and effectively.

Company Data

- **Company Name:** Victor Wood Products
- **Address:** 7700 Rolling Mill Rd, Baltimore, MD 21224
- **Website:** Victorwoodproducts.com
- **Primary Contact:** Klaus Bienert
- **Title:** Owner/Founder
- **Phone:** +1(410) 288-4300
- **Email:** klaus.bienert@victorwood.com
- **UEI:** K6YNFUMDWHJ8
- **CAGE Code:** 76UX7
- **NAICS Codes:**
 - **321920:** Wood Pallet & Skid Manufacturing
 - **423310:** Lumber, Plywood, Millwork, and Wood Panel Merchant Wholesalers
 - **321999:** All Other Miscellaneous Wood Product Manufacturing
- **Accepts Credit & Purchase Cards:** Yes

Core Competencies

We offer a comprehensive range of wood products and services designed to meet diverse operational requirements:

- **New & Custom Wood Pallets:** Design and manufacturing of new hardwood and softwood pallets to any specification, including heavy-duty and specialized sizes.
- **Recycled & Remanufactured Pallets:** Cost-effective and environmentally friendly Grade A and Grade B recycled pallets for a variety of applications.
- **Custom Crates & Boxes:** Design and construction of durable, custom wooden crates and shipping containers for sensitive, oversized, or high-value equipment.
- **Industrial & Cut-to-Size Lumber:** We provide raw and treated lumber, cut to your specifications for industrial applications like crating, blocking, and bracing.



- **Logistics & Delivery:** Timely and reliable delivery services throughout the Mid-Atlantic region.

Differentiators

- **Local Baltimore Operation:** Our local facility allows for rapid response times, flexible delivery schedules, and hands-on project management for clients in the region.
- **20+ Years of Proven Experience:** Our long history in the industry demonstrates our stability, expertise, and commitment to quality.
- **Family-Owned Small Business:** As a small business, we offer direct communication with decision-makers, ensuring a responsive and personalized customer experience.
- **ISPM 15 Certified:** We supply fully compliant, heat-treated, and stamped wood products, guaranteeing adherence to all international shipping standards.
- **Commitment to Authenticity:** We are a real, operational facility, and we welcome clients to visit our office and warehouse to see our work firsthand.

(Note: References are available upon request.)