



Italian fabrics with Mexican
craftmanship resulting in the
highest quality.

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S C A P P I N O
PRIVATE LABEL

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Our History

In the early 20's, Torino a quiet and elegant city in northern Italy, was the birthplace of the first collections of Scappino ties and scarves. Rich textures and innovative color combinations gave Scappino ties a great success.

Towards 1937, Domenico Scappino and Pasquale Filizzola decided to bring Scappino to Mexico and Argentina.

The first Scappino Store was opened in Mexico City in 1938; shortly after, the stores in Puebla and Monterrey were opened. We currently have 50 retail doors across the country.

As time went by, Scappino added other types of clothing and accessories to its collection, moving from ties and scarves to a total look of men's apparel always upholding quality, exclusivity and a refined Italian design.

Scappino Collection is created in our design headquarters in Balerna, Switzerland by talented Italian designers and it targets the upper middle and high classes of Mexican society.

A top supplier network based in Europe and Asia has become a powerful source for raw material and high price value.



Our facility has been the top supplier of our brand since the late 80's. We manufacture Sport and Dress shirts, Polo shirts, Small leather goods, Belts and Sport pants with the highest quality standards, flexibility and quick response. We pride ourselves in having a Lean Thinking work culture.

Manufacturing

We strongly believe in partnership so we work through five important competitive advantages for our partners:

Expertise: We have been in the industry for a long-time manufacturing since the late 80's. We're experts in what we do.

Quality: We believe in quality which is why we have the highest quality standards when it comes to materials, craftsmanship and production, always looking for efficiency and competitive costs.

Location: Shorter lead times, flexibility and efficiency in sampling and production resulting in cost and time benefits for our partners.

Duty Free: Thanks to the free trade agreement between Mexico, USA, Canada and Europe we're able to provide important tax benefits to our partners (USMCA).

Know how: We are currently working with US brands both with CMT and Full package where we design, develop and produce for our partners

Shirts, Polo Shirts, Small Leather Goods, Belts, Sport Pants and Neckties.

Our brand currently has the largest footprint in the affordable luxury market in Mexico. The free trade agreement with USA and Europe allows us to benefit from duties on fabrics, trims and finished product.



Our Business Model

As part of the transformation process, we are executing a Private Label initiative to bring our facilities to their Full Potential.

- Sample turnaround 14 days

- Production MOQ's:

 - 350 Shirts per style / color

 - 350 Polo shirts per style / color

 - 200 Small leather goods per style / color

 - 350 Belts per style / color

 - 500 Sport pants per style / color

 - Handmade neckties

- Wide variety of pre-selected designs from our suppliers on different constructions and flexibility to work with customer's patterns.

- Production Leadtime: 30 days after PO is issued and fabric is received in our facility.

- Payment Terms: 50% with pre-production sample approval, 50% against delivery.

Facilities and Equipment:

- Gerber for spread and cutting.

- Pfaff and Juki for sewing.

- Kanegisser for fusing and finishing.

- Macpi form intermediate ironing.

- Lean manufacturing across production process.

- Shirts: Up to 18 stitches per inch, 100% single needle sewing, fusible and non-fusible interlinings, any type of Collar or Cuff.

- Handmade Neckties with 5 or 7 folds.

- Handcrafted Leather Belts with 100% bovine leather and Italian machinery.



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