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| 1 | **Ventas** |  |
| 1.1 | Ventas Zonas |  |
| 1.2 | Ventas Panaderia |  |
| 1.3 | Devoluciones, Descuentos, Bonificaciones |  |
| 1.4 | Rapel Clietes |  |
| 1.5 | **Ventas Netas** | 1.1+1.2+1.3+1.4 |
| 2 | **Costos** |  |
| 2.1 | Costos Zonas |  |
| 2.2 | Costos Panaderia |  |
| 2.3 | M.O Operativa |  |
| 2.4 | Gastos de Energia |  |
| 2.5 | Mantencion |  |
| 2.6 | Aseo |  |
| 2.7 | **Costos Total** | 2.1+2.2+2.3+2.4+2.5+2.6 |
| 3 | **Margen Comercial** | 1.5-2.7 |
| 4 | **Gastos Administrativos** |  |
| 4.1 | Remuneraciones |  |
| 4.2 | Indemnizaciones |  |
| 4.3 | Mantencion y Arriendo |  |
| 4.4 | Administracion |  |
| 4.5 | Transportes Flestes |  |
| 4.6 | Gestion de Ventas |  |
| 4.7 | Asesorias |  |
| 4.8 | Administracion CAS |  |
| 4.9 | Depreciaciones |  |
| 4.10 | **Total Gastos Administrativos** | 4.1+4.2+4.3+4.4+4.5+4.6+4.7+4.8+4.9 |
| 5 | **Margen Operacional** | 3-4.10 |
| 6.1 | Gastos Financieros |  |
| 6.2 | Correccion Monetaria |  |
| 6.3 | Otros Ingresos y Gastos |  |
| 6.4 | **Resultado Antes de Impuesto** | 5-6.1-6.2-6.3 |
| 7 | Impuesto a la Renta |  |
| 8 | **Resultado** | 6.4-7 |