

Mike LoPresti

(732) 570-3801
mikelopresti21@gmail.com

A full stack developer in the making with an entrepreneurial spirit and background in business.

EXPERIENCE

Terrestrial Imaging, Brick NJ— Owner *2016 - 2023*

Terrestrial Imaging is a retail company that focuses on the sale, support, and training of drone equipment. I co-founded Terrestrial Imaging and helped grow the company to over 2 million dollars in revenue.

- Sales and Marketing
 - Generating and managing inbound leads
 - Managing our sales team
 - Planning, and participating in trade shows and events
 - Handling government bids
 - Servicing clients
 - Managing our online store
 - Creating content for YouTube, LinkedIn, and our blog
- 3D Printing and Design
 - I helped create the DroMight brand which includes two popular products: the Talon, and strobe lights. I designed all of the plastic components using Sketchup and Fusion 360. I managed internal 3D printing and the outsourcing of certain parts.
- Training
 - I created a training curriculum and trained clients on equipment use, safety and photogrammetry.
- Managing Vendor Relationships

SKILLS IN PROGRAMMING

- Strong understanding of HTML, CSS, and Javascript
- Experience with Java
- Some experience with Node JS
- Strong understanding of data structures

PROGRAMMING PROJECTS

Portfolio Website
<https://mikelopresti21.github.io/index.html>

EDUCATION

Brookdale Community College, Lincroft NJ
AS in Business Administration
September 2017 - Fall 2023
3.72 GPA

Rutgers University, New Brunswick NJ
BA in Computer Science
January 2024 - Expected Graduation Summer 2025
3.82 GPA