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| Tech Terms Unlocked:  Software Explained for Non-Techies |



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| Michael Spragg |

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| Chapter 1: The Language of Software |

The Importance of Understanding Software Terminology

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| Understanding software terminology is crucial for professionals in every industry today, even in businesses that would not previously have been thought of as technology companies. In a rapidly evolving digital landscape, product managers, designers, marketers, and other non-technical stakeholders must familiarise themselves with the language of software to eectively communicate with development teams and make informed decisions. This knowledge serves as a bridge between technical and non-technical team members, fostering collaboration and ensuring that the objectives of software projects align with business goals. |

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| First and foremost, grasping software terminology enhances communication within teams. When product managers and designers use the same vocabulary as engineers, they reduce the likelihood of misunderstandings and misinterpretations. Engineers will use terms such as "API," "cloud computing," and "algorithm" with specic meanings that can signicantly inuence project outcomes. By understanding these terms, non-technical professionals can ask relevant questions, provide valuable input, and ensure that their visions are accurately conveyed to the development team. This mutual understanding not only streamlines workows but also contributes to a more cohesive team environment. |

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| Moreover, familiarity with software terminology empowers non-technical stakeholders to make better-informed decisions. In a business context, decisions regarding software development and implementation can have far-reaching consequences. Whether it's selecting the right technology stack, negotiating contracts, or assessing project feasibility, understanding the underlying terminology allows professionals to evaluate options critically. For instance, knowing the dierence between "front-end" and "back-end" development can help a product manager determine which skills are necessary for a project and how to allocate resources eectively. |

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| Additionally, comprehension of software terminology aids in the navigation of vendor relationships and procurement processes. Many businesses rely on third-party software solutions, and understanding the technical jargon involved in contracts and negotiations is essential. Non-technical professionals often nd themselves in discussions with software vendors where terms like "SaaS," "open source," and "customisation" arise. Being well-versed in these terms enables stakeholders to identify what they need and negotiate terms that align with their organisation’s requirements. This knowledge ultimately contributes to securing better deals and ensuring that the software purchased meets the company's needs. |

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| Lastly, understanding software terminology fosters a culture of continuous learning and adaptation. The tech industry is characterised by rapid changes, and staying current with software trends and terminology is vital for long-term success. Non-technical professionals who invest time in learning the language of software are better equipped to adapt to new tools, technologies, and methodologies. This adaptability not only enhances individual career prospects but also positions organizations to remain competitive in an ever-changing market. In conclusion, grasping software terminology is not just benecial; it is essential for professionals in non-technical roles to thrive in the software business landscape. |

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| Who This Book Is For |

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| In today's rapidly evolving digital landscape, understanding software and its terminology is increasingly essential for professionals across various elds. "Tech Terms Unlocked: Software Explained for Non-Techies" is specically designed for individuals who may not have a technical background but nd themselves navigating the complexities of software development and digital products. This book is tailored for product managers, product owners, product designers, and others who play pivotal roles in the software industry yet do not have engineering expertise. It aims to bridge the knowledge gap, empowering these professionals to engage condently in technical discussions and decision-making processes. |

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| Product managers and owners, for instance, are often tasked with overseeing the development of software products. Their success hinges on their ability to communicate eectively with technical teams and stakeholders. This book provides the foundational knowledge necessary to understand key software concepts, enabling them to articulate their visions clearly and make informed decisions. By demystifying common terminology and breaking down complex ideas into accessible language, it equips these professionals with the tools they need to lead projects successfully and advocate for their product's needs. |

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| Similarly, product designers and marketing professionals will benet greatly from this book. Understanding the technical aspects of the products they are working on allows them to create designs and marketing strategies that resonate with both users and developers. The book covers essential software basics, ensuring that designers can incorporate technical feasibility into their creative processes and marketers can eectively communicate the value of the software to potential customers. By fostering a common language between design, marketing, and engineering teams, this book aims to promote collaboration and innovation. |

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| Legal professionals, procurement specialists, and those in sales roles also stand to gain from improved comprehension of software terminology. For lawyers, understanding what software is and how it is built can greatly improve understanding of the risks that businesses are exposed to through their interaction with customers and suppliers, and what legislation they may need to consider when new products and services are being developed. Procurement and sales professionals need to understand product specications and technical requirements to negotiate contracts and identify suitable vendors. This book demysties the jargon surrounding software, making it easier for these professionals to engage with technical documentation and discussions without feeling overwhelmed. |

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| Finally, this book serves as an invaluable resource for HR professionals who play a key role in hiring and developing talent within software companies. By understanding the language of software, HR specialists can better assess candidates’ qualications and facilitate more productive conversations about technical roles. Additionally, this knowledge aids in fostering a tech-savvy company culture, enabling HR to design training programs that enhance employees' overall understanding of software concepts. "Tech Terms Unlocked" is a comprehensive guide for anyone in the software business who seeks to enhance their understanding and become more eective in their roles, regardless of their technical expertise. |

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| Chapter 2: The Building Blocks of Software |

What Is Software?

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| Software is an essential component of our digital world, serving as the backbone for countless applications and systems that we rely on daily. At its core, software refers to a collection of instructions and data that tell a computer how to perform specic tasks. Unlike hardware, which encompasses the physical components of a computer system, software is intangible. It exists as code, written in programming languages, that enables machines to execute functions ranging from simple calculations to complex simulations. |

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| There are two primary types of software: system software and application software. System software provides the fundamental infrastructure that allows hardware to function. This includes operating systems like Windows, macOS, and Linux, which manage hardware resources and provide a platform for running applications. Application software is designed to help users perform specic tasks. Popular examples include word processors, spreadsheets, and graphic design tools. |

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| Software is typically developed through a structured process known as the software development lifecycle (SDLC). This process includes several phases, such as planning, designing, coding, testing, and maintenance. Each phase is critical in ensuring the nal product meets user needs and functions correctly. It is essential to recognise that software development is not merely a technical task but a complex interplay of creativity, problem-solving, and user-centered design. |

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| In the context of modern business, software plays a pivotal role in facilitating operations, enhancing productivity, and driving innovation. From customer relationship management (CRM) systems to project management tools, software solutions are tailored to meet the specic needs of various industries. Understanding the capabilities and limitations of software can lead to more informed purchasing decisions and better alignment with business goals. Additionally, knowledge of software trends and emerging technologies can provide a competitive edge in the marketplace. |

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| Lastly, the ever-evolving landscape of software means that staying informed about new developments is crucial for professionals in non-technical roles. With the rise of cloud computing, articial intelligence, and mobile applications, the software industry is constantly adapting to meet changing demands. By embracing a mindset of continuous learning and seeking resources that simplify complex concepts, non-tech professionals can enhance their understanding of software and its implications for their organisations. This knowledge not only empowers them to engage more meaningfully with technical teams but also positions them as valuable contributors to strategic discussions about technology adoption and implementation. |

Types of Software: Applications and Systems

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| In the realm of software, it’s useful to distinguish between two primary categories: application software and system software. Applications are software designed to help users perform specic tasks, while systems software serves as a bridge between hardware and application software, ensuring that everything operates smoothly. Clarifying these distinctions can empower non-technical professionals to make informed decisions regarding software procurement, project management, and user experience. |

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| Application software encompasses a wide array of programs that cater to individual user needs. Common examples include word processors like Microsoft Word, spreadsheet applications like Excel, and graphic design tools like Adobe Photoshop. The primary function for an application can be almost anything from productivity or entertainment, and can be as broad or narrow as the designers decide. These applications are built to facilitate particular tasks, whether it’s creating a document, analysing data, or designing visuals. Applications can be further categorised into productivity software, database software, multimedia software, and more, each addressing specic user demands. |

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| System software operates in the background, managing the hardware components of a computer and providing a platform for application software to run. The most recognisable example of system software is the operating system, such as Microsoft Windows, macOS, or Linux. The operating system handles tasks such as le management and device control, allowing applications to function without requiring users to understand the underlying complexities. |

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| Software can run on a wide range of devices and computers. In an enterprise setting, the majority of software will be installed and run on specialised computers known as servers, along with end user computers - typically desktops or laptops - and mobile devices such as smart phones and tablets. The type of application has an inuence on the type of device required, and similarly the type of device will constrain and determine the nature of the system and application software used. For example, CRM systems will typically run on a server, whilst specialised design tools are traditionally run on end user devices. The way people interact with the software is generally through a User Interface (UI). This is made available to people via what is known as a client. In cases like our CRM system, the server and client are dierent computers; for our specialised design tool the server and client are the same computer. |

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| Another critical aspect to consider is the interaction between application and system software. While applications rely on system software to function, the eciency and performance of those applications can signicantly depend on the underlying system. Understanding how system software inuences application performance can guide strategic decisions around software upgrades, integration, and troubleshooting. |

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| In conclusion, distinguishing between application and system software is not merely an academic exercise; it has practical implications for decision making about software, from procurement through to stang. By grasping the functions and characteristics of each type, professionals can engage more eectively in discussions about software solutions, make better-informed decisions, and ultimately contribute to the success of their organisations. |

Understanding Software Development

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| Understanding software development is essential for professionals in various roles within software businesses, even if they are not engineers. At its core, software development is the process of creating applications and systems that run on computers and other devices. This process encompasses a series of stages, including planning, design, coding, testing, and maintenance. Each stage plays a crucial role in ensuring the nal product meets user needs and functions eectively. For those in product management, marketing, or other non-technical roles, grasping these fundamental concepts can greatly enhance communication and collaboration with technical teams. |

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| The rst phase of software development, planning, involves dening the problem the software aims to solve. This stage requires gathering requirements from stakeholders, which may include product managers, users, and business analysts. The goal is to understand the user’s needs and the desired outcomes. This understanding helps in creating a roadmap that outlines the project scope, timelines, and resources needed. For non-technical professionals, engaging in this stage is vital, as it helps to align business goals with technical capabilities, ensuring that the nal product will deliver value. |

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| Following the planning phase, design comes into play. This stage involves creating wireframes, user interfaces, and architectural designs that outline how the software will function and appear. Designers and product managers collaborate closely to ensure that the user experience aligns with business objectives. Understanding design principles can empower non-techies to provide valuable feedback on usability and aesthetics, which are crucial for user adoption. A well-designed product not only attracts users but also enhances their experience, leading to greater satisfaction and loyalty. |

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| Once the design is nalized, the coding phase begins. This is where developers write the actual code that brings the software to life. For non-technical professionals, this stage may seem distant, but it is essential to understand that coding is just one part of a larger picture. Eective communication between developers and product teams ensures that the original vision is maintained throughout the coding process. Non-techies can contribute by clarifying requirements and prioritizing features based on user feedback and market research, ultimately inuencing how the product evolves during development. |

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| Finally, testing and maintenance are crucial for ensuring the software operates as intended. Testing checks for bugs, performance issues, and user acceptance, while maintenance involves updating the software post-launch to x issues and add new features. Non-technical team members can play a signicant role during the testing phase by participating in user testing sessions and oering insights into user interactions. Understanding the importance of ongoing support and updates helps everyone involved in the project appreciate the iterative nature of software development and the continuous improvement required to meet changing user needs and technological advancements. This holistic view equips non-techies with the knowledge to engage meaningfully in discussions about software development, making them invaluable assets to their teams. |

Yours or Someone Else’s: Buy vs Build

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| Fundamentally all software is made through the same software development process, albeit with near innite variety of methods. One critical decision that a lot of organisations once they have identied the need to use some software is whether to buy something that someone else has made, or make their own. There are multiple factors that contribute to deciding which approach to take, although the majority of software an organisation uses day to day will be made by someone else - why make your own word processor or email software? |

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| The level of control of exactly how software will work is one of the primary consequence of deciding between buying or building software. At a high level, if you are building it yourself or commissioning someone else to build it for you, you will have a high level of control over the functionality of the software. Conversely, when you buy some software, the most control you have is when choosing between dierent options. Understanding your needs is critical, and is explored further in Chapter 6. Once you have chosen the product that you believe best ts your need, your control is largely limited to your inuence on your supplier’s plans or “roadmap”, and your appetite and ability to commission customisations. |

Yours or Someone Else’s: On-Premise vs Cloud

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| Software needs to run somewhere and the advance in cloud computing has made this a bigger consideration than in the past. The high level choice is between servers that are within your control or someone else’s. Servers that are within your control are typically referred to as being on-premise, as historically they would have been in the oce building in a server room, or even under someone’s desk! Even a data centre that the business leases space in would be considered on-premise. One of the key factors to consider is who is responsible for maintaining the hardware and the system software that runs the hardware. |

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| The ability to rent computers in “the cloud” has transformed the way a lot of businesses make decisions about software, and indeed transformed a lot of the way businesses work. Ultimately the cloud is simply someone else’s computer, which is still running in a data centre. What has changed is who is responsible for maintaining the hardware and system software, which has in turn changed the way you access and pay for that service. Instead of someone in the IT team physically installing and connecting the server to the rest of your network, you are now accessing the server over the internet. |

The cloud has also changed the way a lot of applications are made and accessed. Our specialised design software that has traditionally been installed on a desktop computer might well now be available over the internet, in a model known as Software as a Service (SaaS).

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| Chapter 6 explores the legal and compliance considerations and consequences of buy vs build and on-premise vs cloud further. |

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| Chapter 3: Key Software Concepts |

Algorithms and Data Structures

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| Algorithms and data structures are fundamental concepts in software development, essential for understanding how software works, even if you are not a technical expert. At their core, algorithms are step-by-step procedures or formulas for solving problems and performing tasks. They dictate how data is processed and transformed into useful information. Data structures, on the other hand, are ways to organise and store data in a computer so that it can be accessed and modied eciently. Together, these concepts form the backbone of software functionality, and grasping their basics can signicantly enhance your understanding of product development. |

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| Algorithms can be thought of as recipes in a cookbook. Just as a recipe provides instructions on how to prepare a dish, an algorithm outlines the steps needed to accomplish a specic task. There are many types of algorithms, each serving dierent purposes. For instance, sorting algorithms arrange data in a particular order, while search algorithms help locate specic information within a dataset. |

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| Data structures serve as containers for data, allowing software applications to manage information. Common data structures include arrays, linked lists, stacks, queues, trees, and graphs. Each has its own strengths and weaknesses, making them suitable for dierent types of tasks. For example, a stack is ideal for tasks that require a last-in, rst-out approach, such as undo functionality in software applications. In contrast, trees are great for representing hierarchical data, such as organisational structures. |

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| Data is typically stored in a database. Databases can be highly organised, with data processed and stored in tightly controlled structures, which are normally called tables. These structured databases are used to handle data that is expected to be the same every time it is created. Structured data is managed in a database using a structured query language or SQL, often pronounced “sequel”. |

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| Databases have evolved to handled unstructured data, which is where data is not dened and controlled as tightly as it would be to populate a table. These unstructured or NoSQL databases are used in software applications where it is not ecient to process the data into a uniform structure. An example is transcripts from online chat sessions. |

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| The interplay between algorithms and data structures is crucial for optimising software performance. Choosing the right combination can signicantly impact the speed and eciency of an application. For instance, a well-designed algorithm that utilises an appropriate data structure can reduce the time it takes to execute a task, ultimately improving user experience. As a product manager or designer, recognizing these relationships can help you prioritise features and understand the trade-os involved in dierent design choices. This knowledge empowers you to ask the right questions and advocate for solutions that align with user needs and business goals. |

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| In conclusion, while algorithms and data structures may seem like technical jargon, they are vital concepts that can enhance your understanding of software development. By grasping the basics of how algorithms work and the various data structures available, you can improve your communication with engineering teams and make more informed decisions about product features and functionalities. |

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| User Interfaces and User Experience |

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| User interfaces (UIs) and user experience (UX) are crucial concepts in software development that signicantly inuence how users interact with a product. Though these terms are often used interchangeably, they are fundamentally dierent things! The user interface is the point of interaction between the user and the software, encompassing all visual elements such as buttons, icons, menus, and layouts. User experience encompasses the overall experience a user has while interacting with a software application, including usability, accessibility, and satisfaction. The User Interface is a signicant part of the User Experience, but only one aspect. Using these terms accurately can signicantly improve your credibility with product teams! |

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| Creating an eective user interface is not merely about aesthetics; it involves thoughtful design principles that prioritise user needs. A well-designed UI should be intuitive, allowing users to navigate through the software with ease, contributing to a positive experience. This includes consideration of colour schemes, typography, and layout structures that enhance readability and engagement. By focusing on a user-centered design approach, teams can create interfaces that are not only visually appealing but also functional and ecient. |

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| User experience extends beyond the visual elements to encompass the emotional responses users have while interacting with a product. Good UX design considers factors such as ease of use and the overall emotional journey from start to nish. Achieving good UX includes understanding user pain points, desires, and behaviours, which can be gathered through user testing and feedback sessions. UX is a major driver of customer satisfaction and loyalty, ultimately inuencing product success in the market. |

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| The relationship between UI and UX is symbiotic, meaning that enhancements in one area can have signicant eects on the other. For instance, a visually stunning interface may draw users in but can lead to frustration if it is not paired with a seamless experience. Conversely, a functional UI that lacks aesthetic appeal may not engage users eectively. Product teams must recognise this relationship and ensure that both UI and UX are given appropriate importance throughout the development process. Collaborative engagement between designers and developers can lead to a more cohesive product that meets user needs and stands out in the competitive software landscape. |

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| One of the big challenges that non-engineers face is understanding which aspects of UI and UX will be technically dicult to achieve. In reality it will be a combination of the technologies being used and the complexity of the problem being tackled. Choices made in aspects such as hosting and data structure can have a large inuence on User Experience, as they can inuence things like performance, which in practical terms means attributes such as how quickly the software works or how reliable it is. |

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| In conclusion, understanding user interfaces and user experience is vital for anyone involved in software businesses, regardless of their technical background. As technology continues to evolve, the demand for products that are both user-friendly and visually appealing will only increase. For non-technical stakeholders grasping these concepts can enhance communication with technical teams and contribute to more informed decision-making. By prioritising UI and UX, organisations can create software solutions that not only meet functional requirements but also foster positive relationships with their users, ultimately driving success in the marketplace. |

APIs: Connecting the Dots

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| APIs, or Application Programming Interfaces, serve as the vital connective tissue in the world of software, enabling disparate systems to communicate and work together seamlessly. APIs allow dierent software applications to interact, share data, and execute functions, making them a cornerstone of modern software development. By grasping the concept of APIs, non-techies can enhance their collaboration with engineering teams and better navigate the digital landscape of their businesses. |

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| At their core, APIs function as intermediaries that facilitate communication between software applications. Imagine a restaurant where customers place orders that the kitchen fulls. The waiter acts as the interface between the customer and the kitchen, taking the customer's order and relays it to the kitchen, which prepares the food and sends it back through the waiter to the customer. In this analogy, the waiter acts as the intermediary, allowing customers to enjoy their meal without needing to understand the complexities of food preparation or have to interact with multiple chefs and cooks to get parts of their meal made. It also allows the kitchen team to focus on what they do well, that is preparing food and not having to worry about interacting with customers. Similarly, APIs streamline interactions between dierent software systems, allowing users and applications to access information and services without delving into the underlying code and data structures. |

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| APIs come in various forms, including web APIs, which are often used to retrieve data from online services. For instance, when you use a travel booking site, it likely pulls data from multiple airlines and hotels through their respective APIs. This allows the site to present users with real-time availability and pricing without needing to build and maintain relationships with each provider separately. These APIs are presented to the internet usually with documentation about how to interact with the API. The API structure and rules will often be referred to as a contract, which implies that it can be relied upon to allows behave the same way. Abiding by the contract allows business to trust each other to build robust applications. |

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| The importance of APIs extends beyond technical functionality; they are also crucial for business strategy. In today’s competitive landscape, companies that eectively leverage APIs can innovate faster and respond better to market demands. For example, a retail business might use payment processing APIs to streamline transactions, enhancing customer satisfaction while reducing the workload on their internal systems. The alternative to an API is likely going to be slower and possibly more manual, potentially relying on oine interactions, or less performant or robust mechanisms to transfer data and request services. |

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| As non-techies navigate the world of software, recognising the role and functionality of APIs can signicantly enhance their eectiveness in their respective elds. Understanding how APIs connect dierent systems not only demysties a critical aspect of software development but also empowers professionals to engage in more informed discussions with technical teams. |

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| Chapter 4: Software Development Methodologies |

Agile vs. Waterfall   
In the realm of software development, two predominant approaches are often discussed: Agile and Waterfall. Each approach has its unique characteristics and is suited for dierent types of projects and organisational needs. This subchapter will clarify the fundamental dierences between Agile and Waterfall, enabling better communication and collaboration across teams.

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| Waterfall is a linear and sequential approach to software development. In this model, each phase of the project is completed before moving on to the next. Typically, the process begins with thorough requirements gathering, followed by design, implementation, testing, and nally deployment. There is typically a structured and controlled change process, where variation from the original plan is tightly controlled and approved before continuing. Waterfall is suitable where there is a high level of certainty of outcome, and the methods and solutions are well understood. |

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| In contrast, Agile is an iterative and exible approach that emphasises collaboration and adaptability. Typically this would involve a cross-functional teams working closely to develop a version or part of the software, gather feedback, and make adjustments as needed. This approach allows for changes in requirements even late in the development process, making it particularly benecial for projects where user needs may evolve. |

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| The choice between Agile and Waterfall often depends on the nature of the project and organisational culture. Waterfall is generally more eective for projects with clear, xed requirements, such as implementing mature, packaged software or hardware integrations. However, Agile is often better suited for projects focused on user experience and innovation, where rapid iteration and customer feedback are essential. Non-technical stakeholders should consider these factors when collaborating with engineering teams, as the chosen methodology can signicantly impact project outcomes and timelines. |

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| Familiarity with these methodologies equips non-technical professionals with the knowledge to engage in meaningful conversations with their technical counterparts, and also to understand what their involvement is likely to be throughout a project. By understanding the framework that drives software development, stakeholders can contribute more eectively to project planning, execution, and outcomes, ensuring that the outputs align with business goals and user needs. |

Scrum and Kanban Explained

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| Scrum and Kanban are two popular frameworks used in Agile project management, particularly in software development. Both methodologies are designed to enhance productivity, improve workow, and facilitate collaboration within teams. While they share similar goals, they employ dierent approaches to managing tasks and projects. |

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| Scrum is a structured framework that divides work into xed-length iterations known as sprints, typically lasting two to four weeks. Each sprint begins with a planning meeting where team members identify what work will be accomplished during that period. Daily stand-up meetings, or "scrums," are held to allow team members to review the plan, discuss challenges, and adjust tasks as necessary. At the end of each sprint, a review meeting is conducted to showcase completed work and gather feedback, followed by a retrospective to reect on what went well and what could be improved. This cyclical approach promotes continuous improvement and adaptability in response to changing requirements. |

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| In contrast, Kanban is a more uid and visual approach to managing work. It emphasises the continuous ow of small tasks rather than xed iterations. Work items are displayed on a Kanban board, which typically includes columns that represent dierent stages of the workow, such as "To Do," "In Progress," and "Done." Teams can visualize their workload, limit the number of tasks in progress to prevent bottlenecks, and continually prioritise tasks based on urgency or importance. This pull-based system allows team members to take on new work only when they have the capacity to do so, promoting eciency and reducing overwhelm. |

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| While both Scrum and Kanban aim to enhance team performance, the choice between them often depends on the specic needs of the project and the team’s working style. Scrum is well-suited for projects with a dened outcome and timeline, where regular feedback and iterative development are critical. Kanban, on the other hand, is ideal for teams that require more exibility and are dealing with work over the longer term. By understanding these dierences, non-technical professionals can better align their expectations and communication with technical teams, ensuring smoother collaboration. |

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| In summary, both Scrum and Kanban oer valuable frameworks for managing projects and improving team eciency. By learning the basic principles of these methodologies, professionals outside of the engineering realm can engage more eectively with their technical counterparts. This knowledge can foster better teamwork, enhance project outcomes, and ultimately contribute to the successful delivery of software products. Embracing these frameworks can lead to a more cohesive understanding of how software projects operate, bridging the gap between technical and non-technical stakeholders. |

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| Agile approaches emerged during the 90s and early 2000, and were typically designed at a team level. For example Scrum focuses on the work done by a single team. As these approaches have gained popularity, several frameworks have been developed to describe how to adopt agile approaches at scale. These include the Scaled Agile Framework or SaFE, LeSS, Scrum@Scale. These are typically adopted at an organisation level, to varying degrees of success. |

Release Cycles   
Release cycles are a critical aspect of software development, shaping how and when new features, improvements, and xes are delivered to users. For non-technical professionals, a grasp of release cycles is essential, as they inuence the timing of product launches, resource planning, and customer satisfaction.

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| A release cycle is the structured process that guides a software update from conception to delivery. It ensures that new code is thoroughly planned, developed, tested, and deployed, maintaining the quality and reliability of the software throughout its lifecycle. This will typically involve multiple “environments”, including development environments where the code is developed, and production environments, which is where the software is used in anger. In between there may be multiple testing and staging environments, which are used to test and prepare the software for release. |

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| Initiation and Planning |

Every release cycle begins with planning. In this phase, teams identify what the upcoming release should accomplish. This could involve new features, performance enhancements, or bug xes. Stakeholders from various departments, including product management, design, and marketing, collaborate to ensure that the update meets business goals and user needs.

Development

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| Once the plan is established, the development phase kicks o. During this phase, engineers translate ideas and requirements into working code. This phase is where most of the technical work happens, as developers write, review, and rene the software to ensure it performs as intended. Eective communication between developers and non-technical stakeholders is crucial to keep the project on track and aligned with the original goals. |

Quality Assurance

As code is designed and developed it undergoes rigorous testing to identify and resolve any issues before the release. Testing ensures that the software functions correctly, is free of critical bugs, and meets the intended user experience. Non-technical team members, such as product managers and UX designers, can contribute valuable insights during this phase, particularly when it comes to user-centric testing.

Deployment

With testing complete, the software is ready for deployment. This phase involves releasing the new update to users. Depending on the software, deployment can range from a simple update pushed to all users to a more complex rollout that might involve gradual releases or system-wide upgrades. The deployment phase is critical, as it directly aects the user experience, making it essential to execute smoothly and eciently.

Post-Release and Maintenance

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| The release cycle doesn’t end with deployment. Once the update is live, the maintenance phase begins, where the team monitors the software for any post-release issues and responds to user feedback. This phase is also a time for reecting on what worked well and what could be improved for future releases. |

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| Modern software development promotes practices of Continuous Integration and Continuous Deployment, known as CI/CD. Rather than having long, sequential phases in the release cycle, organisations aim to have many, rapid cycles. This may see software development teams releasing frequent changes to their software, potentially multiple times a day. Doing this whilst not undermining the user experience relies on having a robust approach to Quality Assurance and also good communication with customers about what changes are likely to aect them. |

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| Understanding release cycles allows non-technical professionals to better navigate the software development process. By knowing what happens at each stage, they can more eectively manage expectations, communicate with technical teams, and contribute to the overall success of the project. This knowledge also empowers them to anticipate challenges, plan around key milestones, and ensure that the nal product delivers value to users and aligns with broader business objectives. |

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| Version Control |

Version control is another essential concept in software development that plays a critical role in managing the evolution of a product. For non-technical professionals, gaining a basic understanding of version control can be incredibly valuable in discussions about project status, timelines, and potential risks.

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| Version control is a system that enables teams to systematically manage changes to the software’s codebase over time. By using version control systems, such as Git, developers can track every modication made to the code. This system facilitates collaboration among team members, ensuring that multiple people can work on the same project without overwriting each other’s contributions. |

Tracking Changes

Version control keeps a detailed record of all changes made to the codebase. This history allows teams to revert to previous versions if necessary, reducing the risk of errors and making it easier to identify when and where a problem was introduced.

Collaboration

One of the most signicant benets of version control is that it allows multiple developers to work on the same codebase simultaneously. By creating branches, developers can work on individual features or xes in isolation before merging their changes into the main codebase.

Risk Management

Understanding the purpose of version control helps non-technical professionals appreciate how changes are documented and managed throughout the software development process. This insight is valuable when discussing project timelines and potential risks, as it provides a clear picture of the progress being made.

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| In summary, version control is a powerful tool that enhances collaboration, reduces errors, and supports eective project management. Non-technical professionals who understand its role can contribute more eectively to software projects, ensuring that products are developed eciently and align with business goals. By appreciating the importance of version control, stakeholders from various backgrounds can better support the technical team and help drive the success of the product. |

Beyond Projects: Value Streams and Product Management

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| A trend that has been observed in successful software product companies is the adoption of Value Stream management and Product Management approaches. Rather than tackle software development as discrete projects, long term Value Streams are set up to own and continually improve software. Fundamentally the same technology and approaches are taken to developing software, but with dierent management and organisational approaches to allocating funding and determining priorities and scope. |

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| Chapter 5: Common Software Terminology |

Understanding Features and Functionality

Features refer to the distinct attributes or components of a software product that serve specic user needs, while functionality pertains to how these features operate to full these needs. For product managers, designers, and other stakeholders, grasping the distinction and relationship between features and functionality is crucial for making informed decisions throughout the software development lifecycle.

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| When discussing features, it’s important to recognise that they are often categorised into dierent types, such as core features, secondary features, and optional features. Core features are the essential elements that dene the software’s primary purpose. For instance, in a project management tool, core features might include task assignment, deadline tracking, and progress reporting. Secondary features enhance the user experience but are not crucial for the software's basic operation, such as integrations with other tools or customisable dashboards. Optional features, meanwhile, are additional functionalities that may appeal to certain users but are not necessary for the software to function eectively. |

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| Functionality, on the other hand, encompasses how these features work together to deliver value to the user. It addresses the practical implementation of features and how they contribute to the overall user experience. For example, the functionality of a messaging feature in a team collaboration tool not only involves sending and receiving messages but also includes aspects like message notications, le sharing capabilities, and the ability to create group chats. Understanding this interplay helps stakeholders ensure that the software meets user expectations and remains competitive in a rapidly evolving market.Understanding software features and functionality is essential for non-technical professionals to collaborate eectively with technical teams. It helps product managers and designers dene requirements clearly and allows procurement and sales teams to communicate the software’s value to clients. By grasping how features meet user needs and how functionality implements them, professionals can make informed decisions, contribute to discussions, and bridge the gap between technical and non-technical teams, driving successful software outcomes. |

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| The Role of Frameworks and Libraries |

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| Frameworks and libraries are integral components of modern software development that help streamline the creation of applications. For those who may not have a technical background, understanding these terms can signicantly enhance your grasp of how software is built and maintained. Frameworks are structured environments that provide a foundation for building software applications, while libraries are collections of pre-written code that developers can use to perform common tasks without starting from scratch. Both serve to increase eciency and consistency in the development process, ultimately leading to better products. |

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| Frameworks typically oer a set of rules and guidelines, along with tools and libraries, to streamline the development process. They establish a standardized approach to coding, which can simplify collaboration among team members. For product managers and designers, recognizing that a framework can dictate the overall architecture of a software project is crucial. It means that decisions made at the outset—such as choosing a specic framework—can have long-term implications on the project’s exibility, scalability, and maintainability. Understanding this relationship helps non-technical stakeholders appreciate the importance of early decisions in software development. |

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| Libraries are more modular in nature. They provide specic functionality that developers can call upon as needed, rather than imposing a structure on the entire project. This modular approach allows developers to pick and choose the features they need without overwhelming their codebase with unnecessary components. For example, if a development team needs to implement a complex data visualisation, they might use a library designed specically for that purpose, rather than coding the solution from scratch. For non-technical professionals, recognising the utility of libraries can facilitate better communication with developers when discussing project needs and timelines. |

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| Both frameworks and libraries contribute to the concept of reusability in software development. By leveraging existing solutions, developers can save time and resources, allowing them to focus on unique aspects of a project. This reusability is particularly benecial in fast-paced environments where time-to-market is critical. Understanding this can help product owners and managers advocate for the use of established frameworks and libraries, as these choices often lead to quicker project completions and reduced costs. It also underscores the importance of investing in training and resources to allow development teams to stay up-to-date with the latest tools available. |

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| Appreciating what frameworks and libraries are, and what is involved in selecting, implementing and maintaining them can help people outside the engineering team understand that not all the work is coding. In order to make good decisions, teams may need time to investigate appropriate approaches, frameworks and libraries to support their solution. This will likely involve both reading about dierent options, as well as testing key features of a specic library, in what is commonly referred to as a “spike”. This is a time-boxed activity, i.e. constrained to a specic amount of time from half a day to a couple of days, where a developer will attempt to prove or disprove the suitability of a particular solution. Spending the time to do this at the outset can save huge amounts of time and money in later stages. |

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| Finally, being aware of the role of frameworks and libraries can enhance collaboration across dierent departments within a software business. For example, marketing teams can better align their strategies with product development timelines when they understand how frameworks and libraries can expedite the process. Similarly, legal and procurement professionals can make more informed decisions when evaluating contracts and agreements related to software development. By demystifying these tech concepts, non-technical stakeholders can engage more meaningfully in discussions about product features, timelines, and overall project goals, ultimately leading to more successful outcomes in software initiatives. |

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| Open Source and Proprietary Software |

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| Understanding the dierences between open source and proprietary software is essential for making informed decisions in software selection and use. Both types of software have distinct characteristics that can signicantly impact their functionality, cost, and adaptability, making it important to recognize their key attributes. |

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| Open source software is developed collaboratively and made available for anyone to use, modify, and distribute. The source code, which is the underlying blueprint of the software, is openly accessible. This transparency allows developers worldwide to contribute improvements, x bugs, and create new features. The most important aspects of open source software are its exibility, cost-eectiveness, and the strong community support it often enjoys. However, it may require more technical expertise to customise and maintain, especially if no formal support is provided. Advocates of open source software will point to the opportunity for public scrutiny of the code, which can lead to quicker identication and xing of vulnerabilities. One of the downsides of open source is that if community support wanes, the software can become outdated. |

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| Proprietary software is owned by a company or individual and is distributed under strict licensing terms. Users typically pay for a license to use the software, but they do not have access to the source code, limiting their ability to modify it. The key attributes of proprietary software include its ease of use, formal support, and often higher levels of polish and integration with other products from the same company. However, it can be more expensive, and users are dependent on the vendor for updates, customisations, and support. |

In summary, open source software oers exibility and cost savings, particularly appealing to those with technical expertise, while proprietary software provides ease of use and formal support, often at a higher cost.

What Are Bugs and Fixes?

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| In the world of software development, the terms "bugs" and "xes" are frequently discussed but often misunderstood, particularly by those without a technical background. A "bug" refers to an error, aw, or unintended behaviour in a software application that prevents it from functioning as intended. Bugs can arise from various sources, including misstated requirements, coding mistakes, incorrect logic, or unexpected changes in underlying software or hardware. They can aect usability, performance, or security, and their presence can signicantly impact user satisfaction and product reliability. Understanding what constitutes a bug is crucial for anyone involved in software projects, as addressing these issues is vital for delivering a quality product. |

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| Bugs come in dierent shapes and sizes, ranging from minor irritations that have little eect on overall functionality to critical errors that can halt operations entirely. For example, a small visual glitch on a webpage might be categorised as a minor bug, while a security vulnerability that exposes user data represents a major issue. Identifying and prioritising bugs is a key aspect of the software development process, ensuring that the most impactful problems are addressed rst. This dierentiation is essential for product managers, as it helps them allocate resources eectively and maintain a roadmap that aligns with user needs and business goals. It also helps to eectively communicate with customers and users about how an organisation will handle things that have been raised about their software. |

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| Fixes, on the other hand, are the solutions implemented to resolve bugs. The process of xing bugs can vary in complexity; some may be resolved quickly with a simple code adjustment, while others might require signicant changes to the system architecture. After a x is developed, it undergoes testing to ensure that it resolves the issue without introducing new problems. This stage is critical for maintaining software integrity and user trust, as poorly executed xes can lead to a cycle of new bugs, often referred to as "regressions." |

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| The approach taken will also depend on the urgency of a x. Under normal circumstances, a bug will be prioritised and tackled amongst other“feature” work, and delivered as part of a regular release cycle. However, if it is particularly urgent, a developer may produce a "patch" or "hotx" to correct the error. A patch will normally follow the standard release cycle, but be expedited to be released on its own. A hotx is one that follows a dierent process, often bypassing steps in the release cycle, and be applied directly to the production environment. |

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| For product teams, understanding the lifecycle of bugs and xes is essential for eective project management. Communication between technical and non-technical stakeholders is vital to prioritise which bugs need immediate attention and which can be scheduled for future releases. Product managers and designers must be equipped to discuss these issues with their teams, ensuring that everyone is aligned on the product's quality and timeline. Additionally, the feedback loop from users regarding bugs can provide valuable insights that inform the product development process, aiding in the design of features that better meet user needs. |

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| In summary, bugs and xes are fundamental concepts in software development that everyone involved in the process should grasp, even if they are not technical experts. By understanding what constitutes a bug, the impact it can have on a product, and how xes are implemented, professionals across various roles can contribute more eectively to the software development lifecycle. This knowledge enables better decision-making, enhances collaboration among team members, and ultimately leads to the delivery of high-quality software that satises user expectations and business objectives. |

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| Chapter 6: Legal and Compliance Considerations |

Understanding Software Licensing

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| Understanding software licensing is essential for anyone involved in the software industry, particularly for professionals who may not have a technical background. Software licensing is the legal framework that governs the use, distribution, and modication of software. It is crucial for product managers, designers, and other stakeholders to grasp the implications of dierent licensing agreements, as these can signicantly impact product development, distribution strategies, and customer relationships. An eective understanding of software licensing empowers teams to make informed decisions, mitigate legal risks, and ensure compliance with industry standards. |

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| At its core, software licensing denes how software can be used and by whom. There are various licensing models, each with its own set of rules and restrictions. The most common types include proprietary licenses, open-source licenses, and freeware. Proprietary licenses grant users limited rights to use the software under specic terms, often requiring payment. Open-source licenses, on the other hand, allow users to access, modify, and distribute the source code freely, fostering innovation and collaboration. Freeware oers software at no cost but may come with limitations regarding modication and redistribution. Understanding these distinctions helps non-technical stakeholders appreciate the trade-os and opportunities associated with each type. |

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| It is also important to recognize the role of licensing in protecting intellectual property. Software developers and companies invest signicant resources in creating software, and licensing is a way to safeguard their innovations. By establishing clear terms of use, licenses help prevent unauthorized copying, distribution, or alteration of software. This protection not only ensures that creators are compensated for their work but also maintains the integrity and reliability of the software. Non-technical professionals, particularly those in legal and procurement roles, should be aware of how licensing agreements can inuence negotiations and purchasing decisions. |

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| Furthermore, software licensing can have implications for compliance and risk management. Companies must navigate complex licensing agreements to avoid potential legal disputes and nancial penalties. This is especially true in industries where regulatory compliance is critical. Understanding the licensing landscape enables product managers and other stakeholders to implement appropriate governance measures, such as tracking software usage and ensuring that all licenses are up to date. Being proactive in this area helps organizations mitigate risks and fosters a culture of accountability and compliance. |

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| Finally, the evolving nature of technology and software development continues to shape licensing practices. As new models emerge, such as Software as a Service (SaaS) and subscription-based licensing, non-technical professionals must stay informed about the implications of these trends. Subscription models, for example, often shift the focus from perpetual licenses to ongoing relationships with customers, necessitating dierent marketing strategies and customer engagement approaches. By understanding the current landscape of software licensing, product teams can better align their strategies with market demands and customer expectations, ultimately leading to more successful software products. |

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| Data Privacy and Security Regulations |

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| Data privacy and security regulations have become critical elements in the development and deployment of software products. These regulations are designed to protect personal information from unauthorized access and misuse, ensuring that companies handle user data responsibly. For non-technical professionals in software businesses, understanding these regulations is essential, not only for compliance but also for fostering trust with customers. Familiarity with key regulations can help product managers, designers, and marketers make informed decisions about data handling and user privacy in their software oerings. |

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| One of the most signicant regulations aecting software development is the General Data Protection Regulation (GDPR), implemented by the European Union in May 2018. GDPR sets a high standard for data protection, requiring companies to obtain explicit consent from users before collecting personal information. It also grants individuals rights over their data, such as the right to access, rectify, or erase personal information. For professionals in product management and design, this means that user consent mechanisms must be integrated into software interfaces, and data collection practices must be transparent and easy to understand for users. |

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| In the United States, data privacy regulations are more fragmented, with a patchwork of state and federal laws governing how personal data is handled. The California Consumer Privacy Act (CCPA) is often highlighted as a leading example, granting California residents rights similar to those under GDPR. It includes provisions for consumers to know what personal information is collected, for what purpose, and to whom it is sold. For product teams, understanding these regulations is crucial for ensuring that their products comply with legal requirements and meet customer expectations regarding data privacy. |

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| Compliance with data security regulations, such as the Health Insurance Portability and Accountability Act (HIPAA) for healthcare software, is equally important. HIPAA establishes standards for protecting sensitive patient information, requiring organisations to implement administrative, physical, and technical safeguards. Non-technical professionals should be aware of the specic requirements their software solutions must meet, including data encryption and access controls, to protect sensitive information and avoid costly penalties for non-compliance. |

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| Finally, understanding the implications of data privacy and security regulations encourages a culture of accountability within organisations. By prioritising data protection, companies can mitigate risks associated with data breaches and build a reputation for ethical data handling. For product managers, owners, and designers, this means not only ensuring compliance but also actively engaging in discussions about privacy by design and ethical data use. This approach not only protects the organisation but also enhances customer loyalty and trust, which are invaluable in today’s competitive software landscape. |

Intellectual Property in Software

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| Intellectual property (IP) plays a crucial role in the software industry, serving as a legal framework that protects the creative and innovative aspects of software development. For those who are not engineers but work in the software business, understanding the basics of IP is essential. This knowledge not only helps in safeguarding company assets but also in navigating the complexities of software licensing and compliance. The most common types of intellectual property relevant to software include copyrights, patents, trademarks, and trade secrets, each oering dierent protections and implications for developers and businesses alike. |

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| Copyright is perhaps the most signicant form of IP protection for software. It automatically applies to original works of authorship, including computer programs, as soon as they are created and xed in a tangible medium. This means that the author or creator of the software has exclusive rights to reproduce, distribute, and display their work, as well as create derivative works. For product managers and designers, understanding copyright is critical when it comes to ensuring that the software developed by their teams is original and does not infringe on the rights of others. It is also essential for recognising how to negotiate licenses when using third-party software components. |

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| Patents, on the other hand, protect inventions and processes that are new, non-obvious, and useful. In the realm of software, patents can cover algorithms, methods, and systems that provide a unique solution to a problem. While securing a patent can be a lengthy and costly process, it can provide a signicant competitive advantage. For product managers and legal teams, knowing when to seek patent protection can be a strategic decision that can inuence the direction of product development and marketing. Additionally, it is important to be aware of the potential for patent infringement, which can lead to costly litigation. |

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| Trademarks serve to protect brand identities and logos associated with software products. They ensure that consumers can distinguish between dierent oerings in the marketplace. For those involved in marketing and sales, understanding the importance of trademarks is essential for building a strong brand and avoiding potential legal disputes over brand confusion. It is important to conduct thorough research to ensure that a new product name or logo does not infringe on existing trademarks, as this can lead to costly rebranding eorts and damage to a company’s reputation. |

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| Lastly, trade secrets oer protection for proprietary information that gives a business a competitive edge, such as algorithms, customer lists, or unique methodologies. Unlike patents, which require public disclosure of the invention, trade secrets are protected as long as they remain condential. For HR and procurement professionals, understanding how to maintain the condentiality of such information is vital in safeguarding the company’s interests. This includes implementing non-disclosure agreements (NDAs) and establishing internal policies to prevent unauthorised access to sensitive information. |

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| In conclusion, intellectual property in software is a multifaceted topic that extends beyond the realm of engineers and developers. For product managers, designers, and other non-technical professionals, a solid understanding of IP rights—including copyrights, patents, trademarks, and trade secrets—can signicantly enhance their ability to navigate the software landscape eectively. By recognising the importance of these protections, professionals can contribute to their organisation’ success while minimising risks associated with IP infringement and compliance issues. |

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| Chapter 7: The Future of Software |

Emerging Technologies: AI, Blockchain, and More

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| Emerging technologies such as articial intelligence (AI) and blockchain are reshaping industries and redening how businesses operate. For product managers, designers, and other non-technical professionals, understanding these technologies is crucial for making informed decisions and staying competitive in today’s fast-paced environment. This subchapter aims to demystify AI, blockchain, and other emerging technologies, clarifying their signicance and potential applications without delving into overly technical jargon. |

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| Articial intelligence refers to the simulation of human intelligence processes by machines, particularly computer systems. This encompasses a variety of capabilities such as learning, reasoning, and self-correction. For product teams, AI can streamline processes through automation, enhance customer experiences via personalized recommendations, and provide valuable insights through data analysis. For instance, AI-driven analytics tools can help businesses make data-informed decisions, identify trends, and predict customer behavior, ultimately leading to improved product oerings and marketing strategies. |

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| Blockchain technology, on the other hand, is a decentralized digital ledger that records transactions across many computers securely and transparently. This technology underpins cryptocurrencies like Bitcoin but has broader applications in various sectors, including supply chain management, healthcare, and nance. For professionals outside the technical realm, understanding blockchain is vital for recognizing its potential in enhancing security and transparency in business transactions. By ensuring that data is immutable and tamper-proof, blockchain can foster greater trust between parties, thus revolutionizing contract management and transaction verication processes. |

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| In addition to AI and blockchain, other emerging technologies like the Internet of Things (IoT) and augmented reality (AR) are gaining traction. IoT refers to the network of interconnected devices that communicate and exchange data, enabling smarter operations across various industries. For product managers, incorporating IoT insights into product design can lead to the development of innovative solutions that enhance user engagement and operational eciency. Similarly, augmented reality is transforming marketing and user experience by blending digital content with the real world, oering potential applications in training, product demonstrations, and immersive customer experiences. |

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| Understanding these emerging technologies equips non-technical professionals with the knowledge to collaborate eectively with technical teams and contribute to strategic decision-making. As AI, blockchain, and other technologies continue to evolve, staying informed about their capabilities and implications will empower product managers, designers, and business leaders to leverage these tools eectively. Embracing this knowledge not only fosters innovation but also positions organizations to adapt to changing market demands and consumer expectations, ultimately driving success in the software landscape. |

The Impact of Software on Business

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| The impact of software on business is profound and multifaceted, shaping how organizations operate, communicate, and deliver value to customers. In today's digital landscape, software solutions drive eciency and productivity across various functions, from operations to marketing. Understanding the inuence of software is crucial for professionals across all business sectors, enabling them to make informed decisions that harness technology's potential while mitigating risks associated with its implementation. |

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| One of the primary ways software aects businesses is through automation. Software tools can streamline repetitive tasks, allowing teams to focus on higher-value activities. For instance, customer relationship management (CRM) systems automate data entry and follow-up processes, freeing sales and marketing teams to concentrate on building relationships with clients. This automation not only enhances productivity but also reduces the likelihood of human error, leading to more accurate data management and improved decision-making. As a result, businesses can respond to market changes and customer needs with greater agility. |

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| Additionally, software plays a critical role in enhancing communication and collaboration within organizations. With the rise of remote work and distributed teams, tools such as project management software and collaboration platforms have become indispensable. These solutions facilitate real-time communication, le sharing, and collaborative project tracking, breaking down silos and fostering a culture of teamwork. For non-technical professionals, recognizing the signicance of these tools can inform their procurement decisions and inuence how they support team dynamics and project outcomes. |

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| The impact of software also extends to customer engagement and experience. Businesses leverage software to analyze customer data, allowing them to tailor products and services to meet specic needs. For example, e-commerce platforms utilize algorithms to recommend products based on user behavior, enhancing the shopping experience. Understanding software's role in customer engagement enables professionals to better align their strategies with technology, ensuring that they capitalize on opportunities for personalization and improved customer satisfaction. |

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| Finally, the adoption of software solutions introduces both challenges and opportunities in terms of compliance and security. As businesses increasingly rely on software to manage sensitive data, understanding the regulatory landscape becomes essential. Non-technical professionals must be aware of the implications of data privacy laws, cybersecurity measures, and software vendor compliance. This awareness not only protects the organization but also positions professionals as informed advocates for responsible software use within their teams, ultimately supporting a secure and compliant business environment. |

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| In summary, the impact of software on business is signicant and pervasive, inuencing operations, communication, customer engagement, and compliance. For professionals in various non-technical roles, grasping these concepts empowers them to make strategic decisions that leverage technology eectively, driving organizational success in an ever-evolving digital landscape. |

Preparing for Changes in the Software Landscape

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| The software landscape is continuously evolving, inuenced by advancements in technology, shifts in consumer behavior, and emerging regulatory frameworks. For professionals in product management, marketing, sales, and other non-technical roles, understanding these changes is essential to remain competitive and responsive to market demands. This subchapter will explore key strategies for preparing for these changes, focusing on how non-technical professionals can stay informed and agile in a dynamic environment. |

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| One of the most eective ways to prepare for changes in the software landscape is to cultivate a habit of continuous learning. This involves staying updated on industry trends, technological advancements, and emerging tools that can impact your business. Non-technical professionals should allocate time regularly to read industry reports, follow relevant blogs, attend webinars, and participate in conferences. Engaging with community forums and discussion groups can also provide valuable insights. By building a routine around learning, individuals can better anticipate changes and make informed decisions that align with their organization's goals. |

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| Collaboration with technical teams is another crucial factor in preparing for software changes. Non-technical professionals should prioritize building relationships with engineers, developers, and IT specialists within their organization. This collaboration enables a two-way exchange of knowledge, where non-technical sta can share market insights and user needs, while technical teams can explain the implications of software innovations. Regular meetings, joint brainstorming sessions, and cross-functional projects can foster a culture of collaboration that empowers all team members to contribute to strategic discussions about software initiatives. |

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| Understanding software terminology is also vital for non-technical professionals navigating a changing landscape. Familiarizing oneself with basic software concepts and jargon can enhance communication with technical teams and improve the overall decision-making process. For instance, terms like "cloud computing," "agile development," and "API" often arise in discussions about software changes. By understanding these concepts, non-technical sta can engage more eectively in conversations about product development and innovation, ensuring that their input is relevant and valuable. |

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| Lastly, embracing a mindset of exibility and adaptability is essential in responding to the rapid changes that characterize the software landscape. Non-technical professionals should be open to experimenting with new tools, methodologies, and processes as they emerge. This might involve piloting new software solutions, adopting agile project management techniques, or integrating user feedback into product design. By fostering a culture of experimentation, organizations can better navigate uncertainty and capitalise on opportunities that arise from technological advancements, ultimately leading to improved products and services that meet evolving customer needs. |

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| Chapter 8: Continuing Your Learning Journey |

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| Continuing your learning journey in the realm of software is essential for anyone working in a technology-driven environment. For non-technical professionals like product managers, sales teams, and marketing specialists, understanding software concepts can signicantly enhance your ability to collaborate with technical teams and make informed decisions. This journey does not end with mastering the basics; it evolves as technology advances and new trends emerge. By committing to ongoing education, you can stay relevant and eectively contribute to your organization’s objectives. |

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| One eective way to deepen your understanding of software is to engage with various learning resources tailored for non-technical audiences. Books, articles, and online courses specically designed for non-techies can demystify complex concepts and provide practical insights into software development processes. Look for resources that emphasize real-world applications rather than technical jargon. Such materials can help bridge the gap between technical and non-technical roles, fostering better communication and collaboration within your teams. |

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| Networking with professionals in the software industry can also be an invaluable part of your learning process. Attend industry conferences, webinars, and meetups where you can listen to experts discuss emerging technologies and best practices. Engaging in discussions with software engineers, product designers, and other tech professionals allows you to gain rsthand knowledge and insights. Additionally, consider joining online forums or communities where you can ask questions and share experiences with peers facing similar challenges. |

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| Hands-on experience is another crucial component of your learning journey. While you may not be coding yourself, familiarizing yourself with software tools and platforms used in your organization can greatly enhance your understanding. Participate in workshops or training sessions oered by your company. Experiment with software applications relevant to your role, and don’t hesitate to ask colleagues for guidance on how to use these tools eectively. This practical exposure can solidify your theoretical knowledge and help you grasp how dierent components of software interact. |

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| Lastly, embrace a mindset of curiosity and adaptability. The software landscape is constantly evolving, with new technologies and methodologies emerging regularly. Stay updated on industry trends and innovations by following reputable tech blogs, podcasts, and news outlets. Subscribing to newsletters that focus on software developments can provide you with bite-sized information that’s easy to digest. By cultivating a habit of continuous learning, you not only enhance your own skill set but also position yourself as a valuable asset to your team and organization in an increasingly digital world. |

Resources for Further Exploration

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| In the journey to demystify software terminology and concepts for non-technical professionals, having access to the right resources can signicantly enhance understanding and condence. This subchapter aims to provide a curated list of resources that cater to various aspects of software knowledge, specically designed for product managers, product owners, designers, and other stakeholders in software businesses. Each resource is chosen for its ability to break down complex ideas and present them in an accessible format. |

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| Books remain one of the most valuable resources for deepening software knowledge. Titles such as "The Lean Startup" by Eric Ries provide insights into product development and iterative processes, which are essential for non-technical professionals involved in software projects. Another recommended read is "User Story Mapping" by Je Patton, which helps product managers and designers understand how to prioritize features and align them with user needs. These books not only explain concepts but also oer practical frameworks that can be applied directly to software development scenarios. |

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| Online courses and platforms also oer a wealth of knowledge tailored for non-technical audiences. Websites like Coursera, Udemy, and LinkedIn Learning feature courses on software development basics, agile methodologies, and user experience design. These courses often include video lectures, quizzes, and practical assignments, making them an excellent way for professionals to learn at their own pace. Many of these platforms provide certicates upon completion, which can be a valuable addition to a professional's credentials, showcasing their commitment to understanding the software landscape. |

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| Podcasts are another engaging way to consume information about software and technology. Shows like "Software Engineering Daily" and "The Product Podcast" delve into various topics, ranging from technical interviews with industry leaders to discussions on the latest software trends. These audio resources allow busy professionals to absorb information while commuting or multitasking, making them an ecient choice for those looking to stay informed without dedicating extensive time to reading or coursework. |

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| Lastly, communities and forums can provide ongoing support and learning opportunities. Platforms such as Stack Overow, Reddit, and specialized Slack groups oer spaces for non-technical professionals to ask questions, share experiences, and gain insights from others in similar roles. Participating in these communities can help demystify software concepts in real-time, as members discuss challenges, solutions, and the latest industry developments. By engaging with these resources, non-technical professionals can cultivate a richer understanding of software, empowering them to contribute meaningfully to their organizations. |

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