



HelmShare

Frequently Asked Questions

01 Product Brief

HelmShare's Alternative Income Fund offers accredited investors an 8% yield from cashflows generated by charter yachts and real estate investments. The fund provides diversification and hedges against yacht depreciation through real estate and alternative assets. Each SPV manages 3-5 yachts in popular markets, ensuring steady income. Investors are advised to assess their goals, risk appetite, and seek independent professional counsel before investing.

02 What is HelmShare?

HelmShare is a private market alternative asset fund that focuses on generating stable cash flows by operating luxury yachts as charters. It provides a platform for co-ownership, allowing investors to buy and sell shares of high-end yachts. HelmShare handles yacht management, maintenance, and chartering operations, ensuring a hassle-free experience for its members while generating income from charter services.

03 What returns can I expect from HelmShare?

HelmShare will provide annual returns of guaranteed 8%, and up to a performance based return up to 10% through its yacht charter operations.

04 Are returns subject to change due to market conditions?

The 8% annual minimum is a guaranteed return and fixed, paid quarterly or annually, regardless of market conditions.

05 What is the investment term?

This fund offers a fixed period of 72 months, from the listed date in 2024, expiring December 2030. Depending on your subscription date, the remaining tenure would be the term of the investment.

BASIC QUESTIONS

06 Is there an option to exit early?

HelmShare does not typically offer early exit options, as the investment is tied to the operational cycle of the yacht charters. However we may exercise an option to allow exits with a 6 month handover in the event the fund is oversubscribed with a waiting list of willing investor(s) to take over your shares on exit before the end of fund term.

07 Is the investment resalable a the secondary market?

HelmShare investment shares are not resalable in the secondary market due to the nature of the fund’s operational model. This is a newly issued fund and as such is not resealable for the near future.

08 Who manages the yachts and charter operations?

The yachts and charter operations are managed by HelmShare's professional management team in close partnership with our Charter Parter(s) operating in multiple markets globally.

HelmShare collaborates with Navigare Yachting, a leading yacht charter company, to manage and operate the yachts, ensuring high standards and efficient operations.

09 What is the role of the Charter Partner?

Navigare Yachting provides comprehensive yacht management services, including charter operations, maintenance, and customer service, ensuring a seamless experience for HelmShare investors. Navigare is also singularly responsible for ALL costs related to the operations and maintenance of the fleet.

10 What are the costs associated with the fleet?

Costs associated with owning a share in a yacht include maintenance fees, operational costs, and management fees. All of which are handled by HelmShare and it’s Charter Operational Partners. None of the costs of yacht management, usage or management are passed on to you in any way, and guaranteed payments are made AFTER the deductions of said costs of ownership and operations.

11 What are the eligibility criteria for investors?

Investors must meet certain financial and regulatory criteria, including minimum investment amounts and accreditation standards, which vary by jurisdiction. This fund is strictly limited to Accredited Investors.

12 Will there be new SPVs created in future once the current series is fully subscribed?

Yes. New, separate SPVs will be created offering similar returns but with potentially varying mixes of vessels, operating locations and partners.

Each SPV will offer a standalone basket of assets and modeling strategy for returns based on such variables.

13 What are the fees associated with the fund?

There are no fees like subscription, exit or other fees. The fund has a typical 2/20 stake, i.e. a 2% fee on the total capital of the fund, and a 20% stake in revenues generated through the fund.

14 Are there any nationality restrictions for investors?

There are no nationality restrictions for investors, except for U.S. citizens due to specific regulatory constraints.

15 How are returns distributed to investors?

Returns are distributed to investors periodically, typically on a quarterly basis, based on the income generated from yacht charter operations.

you may choose between quarterly, annual or end-of-term returns*.

Funds will be transferred either directly or through a Banking Agent into an account of your choosing.

16 Which currencies can I purchase fund shares in?

You can purchase in EUR, USD, GBP, AED, CHF, QAR, SAR etc.

17 Will there by NAV reports and Audit Reports on the fund?

Net Asset Value reports will be generated by our FUND Administrator, periodically to coincide with your payouts.

Audit reports will be generated annually by our AUDITOR (Deloitte).

*there is currently no compounding interest structured in the fund to roll on earnings.

ABOUT THE FLEET

18 Which yachts am I investing in?

HelmShare operates 46-55ft Catamarans from only the best brands like Bali, Lagoon, SunReef and Fountaine Pajot.

19 How much net revenue do the yachts generate?

Each yacht is projected to earn an averaged annualized revenue of EUR144,000 per vessel (net). This means AFTER the cost of operations, and after splitting revenue with our Charter Partner(s). This is assuming year-round operations in the Seychelles.

20 Are the vessels insured?

All the vessels are fully insured.

21 How are the guaranteed returns generated?

Navigare Yachting provides comprehensive yacht management services, including charter operations, maintenance, and customer service, ensuring a seamless experience for HelmShare investors. Navigare is also singularly responsible for ALL costs related to the operations and maintenance of the fleet.

Navigare is contractually obligated to guarantee 8% yield-on-capital for the duration of the contract, which matches the term of the fund. With an operating fleet of more than 300 vessels in 5 major global markets, Navigare last a 20+ year-long history in delivering on it's commitments, which HelmShare is proud to leverage in our partnership to pass-on said guarantee to our investors at a far lower buy-in, and lower risk than possible through other methods.

22 Is HelmShare a fractional ownership program?

No, HelmShare is an alternative asset fund where investors purchase shares that generate income from yacht charter fleet operations. Unlike fractional ownership, investors do not own a specific portion of a yacht but rather invest in the income generated from the entire fleet, managed by HelmShare through a stand-alone SPV.

23 Can I visit the yachts I have invested in?

Since we are operating the yachts year-round maximizing charter revenue, the yachts are only accessible through regular charter booking channels. Speak to your fund agent directly to discuss terms and availability.

24 Is piracy a risk?

Piracy is not a significant risk in the Seychelles charter market in 2024 due to enhanced maritime security measures, increased international naval presence, and proactive policies implemented by the Seychelles government. These efforts have effectively deterred pirate activities, ensuring a safe and secure environment for yacht charters. HelmShares yachts are also not the target of pirates who prefer much larger commercial vessels. For instance, no successful piracy attacks have been reported since 2012, with only two unsuccessful attempts registered in 2014 (SWZ Maritime).

ABOUT REAL ESTATE

25 Why is real estate included in this fund?

Yachts are depreciating assets, and as such we use real estate investments to hedge against said depreciation during the term of the yacht.
*All yachts and real estate assets will be sold at the end of the 6-year term to pay back principle in full to investors.

26 What kind of real estate?

HelmShare will invest in a mixture of renovation and cashflow projects primarily in Western Europe and Asia (Bali), taking advantage of both local presence of the Fund Management team, as well as the boom in demand in those markets.

Portugal is a unique market in 2024 in it's following metrics:

1. **Market Growth:** The Portuguese real estate market is projected to grow significantly, with property values expected to increase by 8.7% in 2024.
2. **Rental Yields:** Key regions like Lisbon, Porto, and the Algarve offer high rental yields, making them attractive for real estate investments.
3. **Limited Supply:** The scarcity of new developments in high-demand areas puts upward pressure on property values, ensuring steady appreciation.
4. **Robust Tourism Industry:** Portugal's booming tourism industry supports high demand for rental properties, contributing to consistent rental income and property value appreciation.

R I S K S

2 7 Is the yacht charter market volatile?

No, recent data indicates that the yacht charter market is experiencing robust growth and stability. The market is projected to grow at a CAGR of around 12.2% from 2024 to 2032, driven by increasing demand for luxury travel and recreational activities

Expert Market Research | Fortune Business Insights | Market Research Future.

2 8 How are operating costs managed?

All the vessels are operated out of cashflows from charter bookings. Our Charter Partner(s) handle all ongoing and annual scheduled maintenance, operational fitting, crewing and management on behalf of HelmShare, will full transparency on costs and any issues that might arise from operations.

2 9 What are the operational risks in operating charters?

Operational risks include the dependency on the competence of the management team and the condition of the yachts. Poor management or maintenance issues can reduce profitability.

3 0 Are yacht charter investments liquid?

The fund provides asset-backed assurances, aiming to offset depreciation with operating revenues and potential real estate appreciation. However, investments in yacht shares lack liquidity, meaning quick access to cash is limited, and shares cannot be easily resold in a secondary market.

3 1 How do regulatory changes affect yacht charter funds?

Changes in maritime laws, environmental regulations, and taxation policies in the jurisdictions where the yachts operate can affect the profitability and operational feasibility of the charter business.

3 2 How does seasonal demand affect revenue?

Operating primarily in the Seychelles, which typically offers year-round steady revenue with minimal seasonal demand fluctuations. However, external factors like economic downturns or travel restrictions could impact revenue.

3 3 Is piracy a risk?

Piracy is currently considered a low risk in the Seychelles due to enhanced maritime security and proactive policies. Increased international naval presence, and proactive policies implemented by the Seychelles government. These efforts have effectively deterred pirate activities, ensuring a safe and secure environment for yacht charters. For instance, no successful piracy attacks have been reported since 2012, with only two unsuccessful attempts registered in 2014 (SWZ Maritime).

While HelmShare's yachts are generally not typical targets for piracy, it is important to remain vigilant and implement security measures to mitigate any potential risks.

3 4 How does yacht depreciation affect the fund?

Yachts can depreciate rapidly, especially if not well-maintained or if market conditions lead to a decline in resale value.

HelmShare mitigates these risks with the following strategies:

- Vessel Choice:** Choosing the most high-demand yacht models for second-hand sales to live-aboard and primary owners.
- Regular Maintenance and Upgrades:** HelmShare ensures that all yachts are meticulously maintained and periodically upgraded to keep them in top condition, which helps in retaining their value over time.
- Strategic Asset Diversification:** By incorporating real estate assets into the portfolio, HelmShare provides a hedge against the depreciation of yachts. Real estate tends to appreciate over time, balancing out potential losses from yacht depreciation.
- Geographical Market Diversification:** HelmShare invests in yachts and real estate across various regions to mitigate the risk associated with market-specific downturns.
- Robust Charter Revenue Model:** Generating steady income through well-managed charter operations helps in offsetting maintenance costs and depreciation, ensuring a stable return on investment.