PRASAD ARANE

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EMPLOYMENT

Engineer – Design (Electrical)

VA Tech Wabag Ltd.

July 2019 - May 2022

Projects - HMEL Bhatinda, Odisha Water Supply & Sewerage Board, Thai Oil Ltd

- · Designed & reviewed equipment sizing, POD, layouts, IDC & BOM for water & wastewater treatment projects
- Conceptualized system design to increase bottom line profit by ₹ 4 Mn achieving higher operational efficiency
- Designed and accelerated global project delivery ensuring customer success for project revenue of INR 300 Cr
- Administered and led project kick-off by devising standard operating procedures for 3+ client stakeholders
- Ensured the quality of engineering deliverables for assigned projects, coordinated with 10+ vendors to support procurement activities & facilitated site support & achieved 90% execution for 80% envisioned target
- Spearheaded team of 15+ to manage & deliver end-to-end operational excellence for a project worth ₹ 35 Cr
- · Collaborated with 4+ cross-functional divisions like drafting, finance, project management, and procurement

EDUCATION

MBA

Indian Institute of Management Kashipur

July 2022 - May 2024

- Master of Business Administration in General Management, May 2024, GPA: 6.63/10
- B. Tech in Electrical Engineering, May 2019, GPA: 8.45/10
- Diploma in Electrical Engineering, June 2016, Percentage: 91.76 %

POSITION OF RESPONSIBILITY

Indian Institute of Management Kashipur

• Executive Member - Foreign Language and Culture Club (2022): Campaigned and conducted events on campus and off-campus along with management of 1100+ participants, executed different promotional campaigns to increase the visibility of events

Sanjivani's Karmaveer Bhaurao Patil Polytechnic Kopargaon

- Sports Secretary Student Council (2015 2016): Led a team of 10+ members and administered, planned, and conducted state-level sports and cultural event SANJIVAN with a 2000+ footfall. Organized & Coordinated Inter-college & Intra-college sports & cultural events with participants more than 700
- Vice President SAEE (2015 2016): Managed, coordinated & successfully conducted the 3-day long Intracollege Annual Social Gathering function PARWAN with a footfall of over 1500+. Facilitated 2 Industrial visits, 4 guest lectures, and 2 seminars for 200+ students

PROJECTS

- Business Development Intern, Elites Corporate Solutions Pvt Ltd (Oct'2022 Nov'2022):
 - Built and maintained relationships with key contacts at potential clients, IT services & consulting companies, and partners to get access to new opportunities
 - Managed and maintained a structured analysis of target markets, clients, and documentation in the system
- Single Unit Integration of VAWT and Solar Power Generation, Sardar Patel College of Engineering (2019)
 Conceptualized project workflow to generate & integrate 2 types of renewable energy using traditional devices
 - Developed product prototype by designing execution of maximum power point tracking for successful project delivery and achieved output voltage of 145 V
- In-plant Trainee, Nashik Thermal Power Station (2017):
 - Apprised with power plant engineering and processes to gain insights on electricity generation, distribution, and the elements involved in the protection and isolation involved in the overall power system

ADDITIONAL EXPERIENCE AND AWARDS

- Certifications in KPMG Sig Sigma Green Belt, Management consultant, Advance Microsoft Excel
- Top 1% in State with the rank of 285th out of more than 1 lakh students in MSBTE, Mumbai
- · Secured the 1st rank in college with 91.76 percent in Polytechnic college among 500+ Students
- Awarded with Student of the year award in K.B.P. Polytechnic college among 500+ students
- Winner volleyball tournament in intra college level sports competition SPCE-CUP among 6 teams
- Winner of a circuit-making competition at the intra-college level with 60+ participants