HARDIK KHURANA
POST GRADUATE DIPLOMA IN MANAGEMENT, PGDM 2022-24
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OBJECTIVE	Ambitious and self-motivated individual, currently pursuing PGDM with a great passion for management and leadership, desirous of working in a reputed firm.
SKILLS	• Language Skills - English | Hindi • Tools & Technologies - Python | Microsoft Office (Excel & Powerpoint) | C++ | SQL • Interpersonal Skills - Teamwork | Problem Solving | Active Listener

PROFESSIONAL EXPERIENCE 12 Months

Associate Manager, Sandeep Sales Agency, Delhi Apr 2021 to Apr 2022

Job Responsibilities	• Directed the activities of the department employees and **managed a team of 18 employees** • Assisted in the **Process, Safety** and **Quality training** and **onboarding** of the new employees • **Monitored the packing and dispatch** of final orders from the warehouse and making sure of **quality checks** being performed • Generated new leads for business and assisted in order conversion and **increased revenue** by approximately **10%**

INTERNSHIP EXPERIENCE

Software Developer Intern, SUEZ, Gurugram 2 Months Jun 2019 to Aug 2019

Project Assigned	• Assigned task to **build an online platform** for the operations and maintenance team of SUEZ which assisted them in viewing and analysing water network components • **Pitched an augmented reality solution** to the GIS & IoT team for visualisation of the water network components for the operations and maintenance team

ACADEMIC PROFILE

Qualification	Institute	Board/University	Year	%/CGPA
PGDM	Lal Bahadur Shastri Institute Of Management	AICTE	2022-24	0.00 %
B. Tech	Bharati Vidyapeeth's College of Engineering	Guru Gobind Singh Indraprastha University	2017-21	81.90 %
XII | CBSE	Montfort Senior Secondary School, Delhi	CBSE	2017	84.75 %
X | CBSE	Montfort Senior Secondary School, Delhi	CBSE	2015	8.20 / 10

CERTIFICATIONS	• **Coursera,** Getting Started with Power BI Desktop	**2022**
	• **Udemy,** Introduction to Robotics Operating System (ROS)	**2019**
	• **Microsoft Technical Associate**, Introduction to Python	**2018**
	• **Udemy**, Intermediate C++	**2018**
	• **What After College**, Artificial Intelligence with Python Programming	**2018**

ACADEMIC AND CO-CURRICULAR ACHIEVEMENTS

Robotics Events	• First position **RoboRugby @Avensis**, Maharaja Surajmal Institute of Technology	**2018**
	• First position in **Robostacle @Fervour 2018**, BVCOE	**2018**
	• First position in **RoboRugby @BVEST 2017**, BVCOE	**2017**
Hackathons	• Finalist team in **Skyhack** organised by **AIC@36Inc.** and **Chhatisgarh Government**	**2018**
	• Second position in **Technovate Twice @Innerve**, IGDTUW	**2017**
	• Awarded **"Most Innovative Solution" @Intel Innovation Festival**, IISC Bangalore	**2016**

POSITIONS OF RESPONSIBILITY

Genesis Markopedia	• Genesis, the Marketing club of LBSIM ○ Made a presentation on an enterprise with **in depth review** of the company along with the **competitor analysis**.	**2022**
Event Coordinator	• Arduino Day Hackathon, BVCOE ○ **Coordinated and successfully organised** a hackathon event in BVCOE ○ Arranged for **merchandise sponsorships** from Arduino organisation	**2019**
	• Laser Room Event, BVest 2018, BVCOE ○ **Organised** a fun and innovative **event** at the college fest ○ **Designed an efficient** booking system for queue management	**2018**
R&D Head, DSC by Google	• Robotics & Intelligent Systems chapter of DSC by Google, BVCOE ○ **Designed** a robotics curriculum and **organised teaching sessions** for the junior batches ○ Ideated new and **innovative project ideas** for the team, and **coordinated the budget allocation** and official permissions	**2019**

PROJECTS	
Financial Statement Analysis of Enterprises	▪ Analysed the **Financial Statements** of enterprises and compared them with its **competitors and the industry standard** ▪ Applied **financial ratios** and **analysis** on some enterprises and **compared them with the industry standards** to judge their performance.
Robozone Marketplace	▪ Started an online marketplace to sell educational robotics kits on amazon. ▪ Handled the **procurement** of kits, managed a team of 2 employees and **directed their operations**.

Lal Bahadur Shastri Institute of Management,New Delhi