

AKSHAY KUMAR

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PORTFOLIO

[Shark Tank India Analysis](#) – Python analysis for the show Shark Tank India.
[Covid SQL](#) – SQL data exploration for the Covid data from ourworldindata.org.
[Sales Project Power BI](#) – Dashboard providing visual analysis of a Sales data.

CERTIFICATIONS

Udemy

- Data Analysis with Pandas and Python.
- Microsoft Power BI Desktop for Business Intelligence.
- Statistics for Data Science and Business Analysis.

Code with Mosh

- Complete SQL Mastery.

SKILLS

Programming: Python, SQL.

Visualization: Power BI.

Database: Microsoft SQL Server, MySQL.

Soft Skills: Verbal and written communication skills, storytelling skills.

PROFESSIONAL EXPERIENCE

Whealth International – Analyst, Dubai, UAE.

Oct 2020 – Nov 2022

- Evaluated and analyzed daily, monthly, yearly clinics and doctor's database by using Excel Pivot leading to increase of cost efficiency by 40%.
- Used Excel filter and summarized insurance accounting data revealing existing claims which lead to increased revenue by 20%.
- Presented insights and key indicators from analysis of insurance-partners data to stakeholders leading to collaboration and renewal of existing contracts.
- Resolved client-partner disputes through data exploration of clinical partners data.

Omniyat – Sales Officer, Dubai, UAE.

Jul 2018 – Sept 2020

- Utilized sales data to focus on key market segments and customers resulting in increased sales by five percent.
- Analyzed company data on products and customers to expand company's products to customer base.

CreditLink – Sales Representative, Dubai, UAE

May 2017 – Jun 2018

- Provided sales data through cold calls which helped develop sales strategy focused on selling mid-range credit services.

EDUCATION

Master of Business Administration in Marketing.

Manipal University. Dubai, UAE.

Apr 2017

Dissertation: The effects of Brand on smartphone purchase.

Bachelors of Business Administration in Marketing.

Manipal University. Dubai, UAE.

Mar 2014

Dissertation: Report on Intelligent Partners educational consultancy company.