

# Sarabjit Singh

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## Summary

Dedicated Goal Oriented Sales Professional with experience in marketing and work force management. Quick learner and tech savvy individual.

## Experience



### Executive

Reliance SMSL Limited

Mar 2021 - Present (2 years 1 month)

Customer Support , Customer handling, IT help desk, Outbound, Inbound , Cold Calling , CRM tools handling, Data management, and Engineer appointment of Jio Fiber process.



### Business Development Executive

American Express

Jan 2021 - Mar 2021 (3 months)

Diamond Certified, Card Sales , Floor Sales , Cold Calling , prospect generation, Pipeline updation, Product Sales, educating customer with new products and services, Closing sales and customer retention.



### Business Development Executive

Sanhotra & Company

Sep 2019 - Dec 2020 (1 year 4 months)

Business development with new prospects and customer retention , Sales and Marketing of Products and Services, Cold calling , outbound calling , email prospecting, creating sales target for team , team handling experience , lead generation , Sales presentation and Sales Closing.



### Business Development Executive

G. S. Enterprise

Sep 2018 - Aug 2019 (1 year)

Sales development, lead generation, outbound calling , cold calling, prospecting, Emailing Products and Services to clients and prospects, Closing sales , Customer retention and upselling.

## Education



### Sikkim Manipal University - Distance Education

Master of Business Administration - MBA, Marketing

2012 - 2014



### Bengal College of Engineering and Technology 125

Bachelor of Business Administration - BBA, Marketing  
2009 - 2012

## Licenses & Certifications

 **Learning Cloud Computing: Public Cloud Platforms** - LinkedIn

 **Learning Cloud Computing: Core Concepts (2019)** - LinkedIn

 **Learning Cloud Computing: Cloud Security** - LinkedIn

 **Learning Cloud Computing: Cloud Storage** - LinkedIn



**Jio Certified Cloud Computing Professional** - Jio Certifications  
RJIL/CLF/2022/040033

 **Learning LinkedIn Sales Navigator** - LinkedIn

 **Python for Non-Programmers** - LinkedIn



**Programming for everybody ( Getting Started with Python)** - Coursera  
P9ZNJL5A3H8K



**Python Data Structures** - Coursera  
6Q7PJ65HSP4P

## Skills

Customer Experience • Business-to-Business (B2B) • Lead Generation • Salesforce.com • Cold Calling  
• Analytical Skills • Microsoft Office • Teamwork • Amazon Web Services (AWS) • Microsoft Excel