#Article: Skepticism, Confusion, Frustration: Inside Mark Zuckerberg's Metaverse Struggles

Résumé

En 2021, Mark Zuckerberg a annoncé que Facebook deviendrait Meta, une entreprise de métavers. Depuis lors, la société a dépensé des milliards de dollars et affecté des milliers d'employés pour rendre le rêve de M. Zuckerberg réalisable. Cependant, les progrès ont été lents, le jeu phare Horizon Worlds restant instable et peu populaire, des changements fréquents de stratégie causant la confusion parmi les employés et les dirigeants se disputant sur la stratégie du métaverse. Depuis Meta a licencié 10 000 collaborateurs et la stratégie du groupe est décriée.

Article

Last October, when Mark Zuckerberg, the chief executive of Facebook, announced that the company would change its name to Meta and become a "metaverse company," he sketched a vision of a utopian future many years off in which billions of people would inhabit immersive digital environments for hours on end, working, socializing and playing games inside virtual and augmented worlds.

In the year since, Meta has spent billions of dollars and assigned thousands of employees to make Mr. Zuckerberg's dream feasible. But Meta's metaverse efforts have had a rocky start.

The company's flagship virtual-reality game, Horizon Worlds, remains buggy and unpopular, leading Meta to put in place a "quality lockdown" for the rest of the year while it retools the app.

Some Meta employees have complained about frequent strategy shifts that seem tied to Mr. Zuckerberg's whims rather than a cohesive plan.

And Meta executives have butted heads over the company's metaverse strategy, with one senior leader complaining that the amount of money the company had spent on unproven projects made him "sick to my stomach."

The company's struggle to reshape the business was described in interviews with more than a dozen current and former Meta employees and internal communications obtained by The New York Times. The people spoke on the condition of anonymity because they were not authorized to speak about internal matters.

ImageA still from Mr. Zuckerberg's announcement in 2021 that Facebook was changing its name to Meta and would become a "metaverse company." Credit... Meta/EPA, via Shutterstock





On Tuesday, Meta is expected to unveil a new V.R. headset at a developer conference, along with other new metaverse features. The stakes are high for the company, which is racing to transform itself to make up for declines in other parts of its business. TikTok is siphoning younger users away from Facebook and Instagram, Meta's two big moneymakers, and Apple made privacy changes to its mobile operating system that have cost Meta billions of dollars in advertising revenue.

The company's stock price has tumbled nearly 60 percent in the past year — a reflection not just of broader market turbulence, but of some investors' skepticism that the metaverse will be highly lucrative anytime soon. In late September, the company announced that it would <u>freeze most hiring</u>, and Mr. Zuckerberg has warned employees that layoffs may be coming.

"The pressures Meta's business is facing in 2022 are acute, significant and not metaverse-related," said Matthew Ball, an investor and metaverse expert whose advice Mr. Zuckerberg has sought. "And there is a risk that almost everything Mark has outlined about the metaverse is right, except the timing is farther out than he imagined."

What Is the Metaverse, and Why Does It Matter?

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The origins. The word "metaverse" describes a <u>fully realized digital world</u> that exists beyond the one in which we live. It was coined by Neal Stephenson in his 1992 novel "Snow Crash," and the concept was further explored by Ernest Cline in his novel "Ready Player One."

An expanding universe. The <u>metaverse</u> appears to have gained momentum during the <u>online-everything shift of the pandemic</u>. The term today refers to a variety of experiences, environments and assets that exist in the virtual space.

Some examples. Video games in which players can build their own worlds have metaverse tendencies, as does most social media. If you own a <u>non-fungible</u> token, virtual-reality headset or some cryptocurrency, you're also part of the metaversal experience.

How Big Tech is shifting. Facebook <u>staked its claim to the metaverse</u> last year, after shipping 10 million of its virtual-reality headsets and announcing <u>it had renamed itself Meta</u>. <u>Google, Microsoft and Apple</u> have all been working on metaverse-related technology.

The future. Many people in tech believe the metaverse <u>will herald an era in</u> <u>which</u> our virtual lives will play as important a role as our physical realities. Some experts warn that it could still turn out to be a fad or <u>even dangerous</u>.

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In a statement, Andy Stone, a Meta spokesman, said the company believed it was still on the right path.

"Being a cynic about new and innovative technology is easy," Mr. Stone said. "Actually building it is a lot harder — but that's what we're doing because we believe the metaverse is the future of computing."

Mr. Zuckerberg successfully overhauled his company a decade ago, getting it to focus on how its products worked on smartphones instead of desktops. He signaled a similar

shift last year, saying that investing in the metaverse would allow Meta to make the leap from one technological era to the next.

There are some signs that Meta's bet has put it ahead of competitors. The company's consumer V.R. headset, the Quest 2, is the most popular V.R. headset on the market with more than 15 million sold, according to outside estimates. Its Oculus V.R. app — which has since been rebranded Meta Quest — has been installed over 21 million times on iOS and Android devices, according to an estimate by Sensor Tower, an app analytics firm.

But Meta's future success depends on the company's ability to bring virtual and augmented reality tools to far more people.

Meta said in February that its Horizon Worlds game had grown to roughly 300,000 monthly active users — an increase from a few months earlier, but minuscule in comparison with Facebook's more than 2.9 billion monthly active users. The company declined to provide more up-to-date figures for Horizon Worlds.

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Adding to Meta's woes is that U.S. regulators appear determined to prevent the company from acquiring its way to success, as it did by buying Instagram and WhatsApp. In July, the Federal Trade Commission <u>sued Meta to block</u> it from acquiring Within, the maker of a popular V.R. fitness app. Meta is fighting the agency's lawsuit, which <u>it has called</u> "wrong on the facts and the law."

ImageMr. Zuckerberg, right, fencing with an Olympic gold medal fencer in the metaverse. He has made himself the face of the company's metaverse push.Credit...Facebook, via Reuters





Mr. Zuckerberg, determined to <u>recast his public image</u> after years in the limelight for unpopular decisions about political speech on Facebook, has surprised some employees by making himself the innovator face of the company's metaverse push. Demonstrations and mock-ups of Meta's latest metaverse technologies feature footage of Mr. Zuckerberg performing <u>V.R. versions</u> of his hobbies, including fencing and a surfing-like watersport called hydrofoiling. The chief executive recently went on Joe

Rogan's podcast, where he told the popular comedian that building an immersive metaverse was his "holy grail."

His involvement has backfired at times. In August, <u>Mr. Zuckerberg posted</u> a screenshot of his Horizon Worlds avatar on his Facebook page, along with an announcement that the app was expanding into France and Spain. But the avatar's flat, cartoonish look was roundly mocked. (One commenter <u>compared</u> it to "a 2002 Nintendo GameCube release.")

After that response, Mr. Zuckerberg and other executives directed employees to give priority to improving the appearance of avatars, according to two employees. Mr. Stone, the Facebook spokesman, characterized Mr. Zuckerberg's reaction to the avatar backlash as "frustrated," but did not provide additional details.

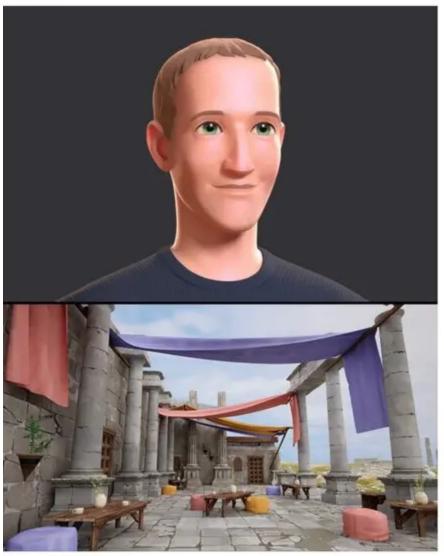
A new version of Mr. Zuckerberg's digital appearance was fast-tracked, the two employees said, along with updates to other Horizon Worlds avatars that had been in the works.

Four days after Mr. Zuckerberg's original post, he <u>shared</u> that upgraded digital version of himself, conceding that his first avatar was "pretty basic" while the "graphics in Horizon are capable of much more." One Meta graphic artist claimed in <u>a LinkedIn post</u>, which has since been deleted, that he and his team had designed roughly 40 versions of Mr. Zuckerberg's face over a four-week period before a final version was approved.

ImageIn a post on his Facebook account, Mr. Zuckerberg said that the graphics on the Horizon World app are "capable of much more," after criticism of an earlier avatar of himself.Credit...Meta



Major updates to Horizon and avatar graphics coming soon. I'll share more at Connect. Also, I know the photo I posted earlier this week was pretty basic -- it was taken very quickly to celebrate a launch. The graphics in Horizon are capable of much more -- even on headsets -- and Horizon is improving very quickly.



139K

20K comments 3.9K shares



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Mr. Zuckerberg's zeal for the metaverse has been met with skepticism by some Meta employees. This year, he urged teams to hold meetings inside Meta's Horizon Workrooms app, which allows users to gather in virtual conference rooms. But many employees didn't own V.R. headsets or hadn't set them up yet, and had to scramble to

buy and register devices before managers caught on, according to one person with knowledge of the events.

In a May poll of 1,000 Meta employees conducted by Blind, an anonymous professional social network, only 58 percent said they understood the company's metaverse strategy. Employees have also grumbled about the high turnover and frequent shuffling of employees as Mr. Zuckerberg's priorities change. Inside Meta, two employees said, some workers now jokingly refer to key metaverse projects as M.M.H., an acronym for "make Mark happy."

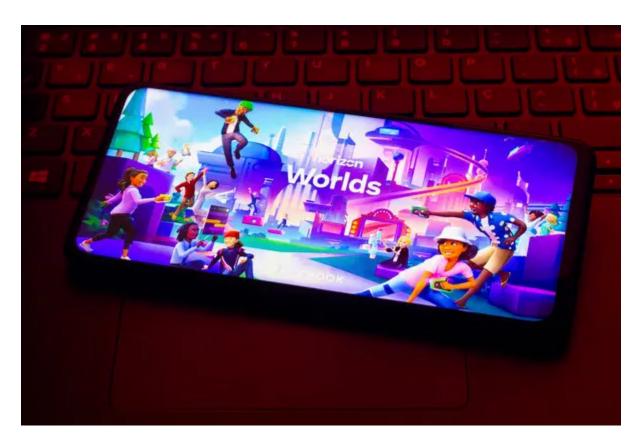
In September, Vishal Shah, the vice president in charge of Meta's metaverse division, wrote on an internal message board that he was disappointed in how few Meta employees were using Horizon Worlds, according to a post obtained by The Times.

In his post, which was first reported by <u>The Verge</u>, Mr. Shah said that managers would begin tracking workers' use of Horizon Worlds, and said that testing their own technology was essential.

"Why don't we love the product we've built so much that we use it all the time?" Mr. Shah asked. "The simple truth is, if we don't love it, how can we expect our users to love it?"

Mr. Shah, who declined to comment to The Times, also said in his post that Horizon would undergo a "quality lockdown" for the rest of the year to "raise the overall craft and delight of our product."

ImageHorizon Worlds has seen some recent user growth, but Facebook still dwarfs the game in monthly active users.Credit...Rafael Henrique/Sipa, via Associated Press





As Meta has struggled to grow its metaverse, some at the company have suggested unconventional ideas for bringing in new users. This summer, three Meta employees proposed marketing V.R. headsets to Americans who received student debt relief from the Biden administration, believing it could boost sales of headsets by 20 percent, according to an internal post viewed by The Times.

"This is an opportunity for Meta Quest growth, as there is evidence that past Federal Stimulus spurred growth," the analysis read. It does not appear that the company acted on the advice.

One prominent insider who has objected to Mr. Zuckerberg's approach to the metaverse is John Carmack, a well-known game developer and former chief technology officer of Oculus, the V.R. company Facebook <u>acquired for roughly \$2 billion</u> in 2014. He continues to work part time at Meta as an adviser.

In a <u>podcast interview</u> in August, Mr. Carmack said the scale of Meta's metaverse bet — last year, it reported a \$10 billion loss in the division housing its A.R. and V.R. units — made him "sick to my stomach thinking about that much money being spent." He added that Meta's development of the metaverse has been hampered by big-company bureaucracy and concerns about issues like diversity and privacy.

ImageA customer trying out the Meta Quest 2 headset at a Meta retail store in California.Credit...Nathan Frandino/Reuters





Mr. Carmack has also spoken out on Workplace, Meta's internal message board. In posts obtained by The Times, Mr. Carmack, who is speaking at the developer conference on Tuesday, criticized features of the company's V.R. headsets, calling the need to run software updates before using them "extremely bad for user enjoyment."

Mr. Carmack did not respond to a request for comment.

Mr. Carmack's criticism has put him at odds with executives like Andrew Bosworth, Meta's chief technology officer, who oversaw the company's V.R. efforts for years and is a close ally of Mr. Zuckerberg's. Mr. Carmack, according to four employees who have worked with him, has urged the company to think about the metaverse primarily from the immediate user experience, while Mr. Bosworth has approached it from a longer-term point of view with a focus on business opportunities.

As the pressure grows, Mr. Zuckerberg has sent <u>a clear message</u> to Meta employees: Get on board or get out. In a June meeting first reported by <u>Reuters</u>, the 38-year-old billionaire noted that "there are probably a bunch of people at the company who shouldn't be here" and that he'd be "turning up the heat" on expectations and goals, according to copies of his comments that were shared with The Times. Since then, the company has frozen most hiring, reduced budgets and Mr. Zuckerberg asked managers to start identifying low-performing employees.

Faced with possible layoffs, some Meta employees have started to convey more enthusiasm for the metaverse. More teams have been conducting meetings inside Horizon Workrooms in recent months, several employees said.

But the transition has been rocky. Earlier this year, Mr. Bosworth tried to lead a staff meeting inside Horizon Workrooms, according to an employee who was present.

The meeting was thwarted by technical glitches and the team ended up using Zoom, the employee said.