

# Gregory Mikniche

SENIOR TECHNICAL SPECIALIST · CONSULTANT

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## Summary

An ambitious, highly motivated and articulate consultant with excellent communication and time management skills. Experienced with working under pressure and is able to work as part of a team or individually to deliver a high standard of service. Approachable, well presented and easily establishes good working relationships with a diverse range of people. Possesses a proven ability to generate innovative ideas and solutions to problems.

## Work Experience

### Accenture

London, UK

GOOGLE CLOUD SERVICE MANAGEMENT & TECHNICAL PRE-SALES

May 2016 - PRESENT

- Senior application specialist aligned to strategic premium customers in Cloud First. Working closely with clients in developing initiatives, delivering security reviews and leading new Google Cloud opportunities.
- Fostered a thriving Google Culture within Accenture Cloud First through product demonstrations, town halls and leadership meetings, which lead to increased visibility of Google offerings and opportunities to work with client account leads on future projects.
- Technical specialist in Google Cloud products, involved with the support team as point of escalation for serious (P0/P1) incidents for UK premium customers. Responsibilities include: managing communications with C-Suite stakeholders, resolving the technical challenge and engaging with senior managers at Google to escalate case resolution.
- Increase client user adoption in G Suite through workshops, training and change management process.
- Analyse business use cases, gather requirements from clients, propose and demonstrate innovative solutions.

### Extended Content Solutions

London, UK

DEPLOYMENT ENGINEER & CONSULTANT

May 2014 - May 2016

- Lead engineer of the enterprise search technologies team with a focus on the Google Search Appliance (GSA). Achieved the Certified GSA Deployment Specialist qualification in addition to completing a number of successful deployments within a short number of months.
- Managed Google for Work training and development across the enterprise team, which increased expertise and delivery of search projects.
- Responsibilities include every aspect of a project's life, including: Pre-sales, proposal documentation, requirements gathering, deployment management, GSA development, testing and support. GSA development includes: System installation & configuration, Front End XSLT customisations, Search integration with web applications, Connector development and deployment, and Google Analytics integration.

## Qualifications

2017 **PSM I**, Professional Scrum Master I

Scrum.org

2017 **Scaled Agile Framework for Enterprise**, SAFe 4.0 Practitioner

Scaled Agile

2016 **Google Cloud Platform**, Fundamentals (CP100A)

Google

2016 **G Suite**, Certified Administrator, Deployment Specialist & Customer Success Services

Google

2016 **Google Chrome**, Deployment Credential

Google

## Education

### Royal Holloway, University of London

Surrey, United Kingdom

MASTER'S IN PHYSICS (MSci) - 2.1

Sep. 2009 - Jul. 2013

- Integrated masters degree with modules in: Statistical Mechanics, Computing and Statistical Data Analysis, Particle Physics, Advanced Cosmology, Physics at the Nanoscale and Quantum Mechanics.

### Christ's College Finchley

London, United Kingdom

A-LEVEL & GCSE

Jan. 2005 - Jul. 2009

- A-Level: Economics (A), Mathematics (B), Physics (C)
- GCSE: Mathematics, Biology, Chemistry, Physics, History, Geography, French, I.T., English Language and English Literature

## Skills

**Basic** Python, Node.JS, JAVA, LaTeX

**Intermediate** HTML, CSS, JavaScript

**Advanced** Command line tools in Windows and Unix environments