

Modern Excel Analyst in a Day

Lab 02B

Mapping learning to Power BI – Using Power BI Desktop to build a Data Model

Overview

The estimated time to complete this lab is 60 minutes.

In this lab, you will complete the following tasks:

1. Start with pre-loaded PBIX file
2. Create MANY to ONE relationship in Power BI Desktop
3. Create Measures in Power BI Desktop
4. Build a Report Page with Visuals Types: Card, Slicer, Matrix, Custom Visual
5. Add Conditional Formatting Icons to Matrix Visual

NOTE: This lab has been created based on the sales activities of the *fictitious* Wi-Fi company called SureWi which has been provided by P3 Adaptive <https://p3adaptive.com/>. The data is property of P3 Adaptive and has been shared with the purpose of demonstrating Excel and Power BI functionality with industry sample data. Any use of this data must include this attribution to P3 Adaptive.

Exercise 1: Start with a pre-loaded PBIX

In this exercise, you will launch Power BI Desktop and open a PBIX file that has all the Data & Lookup tables loaded and the data model already partially built.

Task 1: Launch Power BI Desktop

In this task, you will launch Power BI Desktop and save the new PBIX file.

1. Launch Power BI Desktop.



2. If applicable, use the “x” in the upper right-hand corner to close the Welcome window.

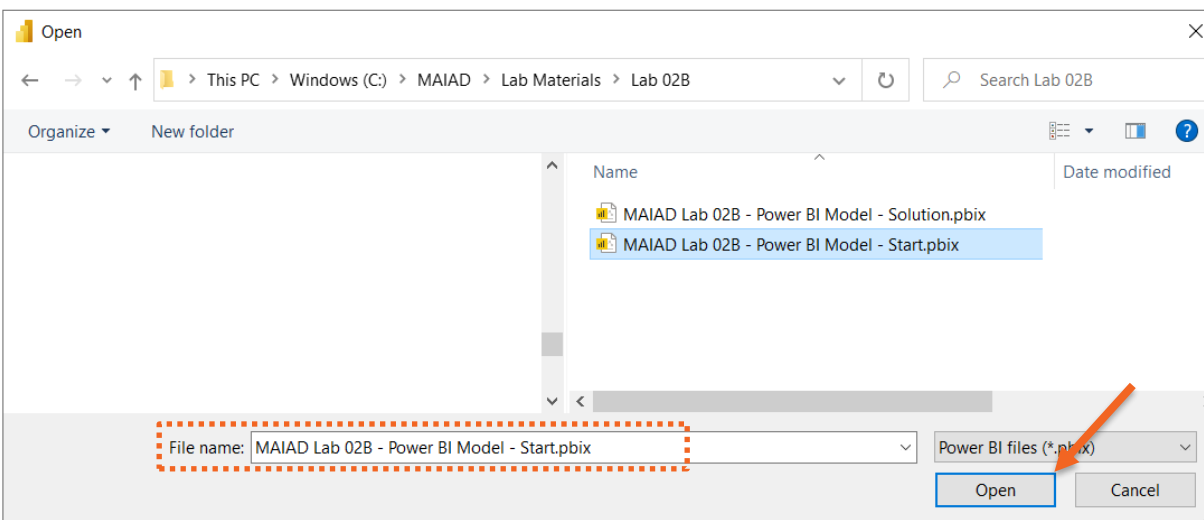
Task 2: Open the PBIX file

In this task, you will navigate and open the starting PBIX file.

3. Select File > Open report > Browse reports.



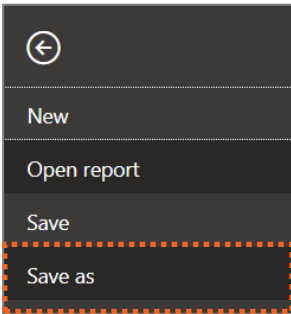
4. Navigate to the <CourseFolder>\Attendee\Lab Materials\Lab 02B\ folder.
5. Select the file “MAIAD Lab 02B – Power BI Model – Start.pbix” and choose Open.



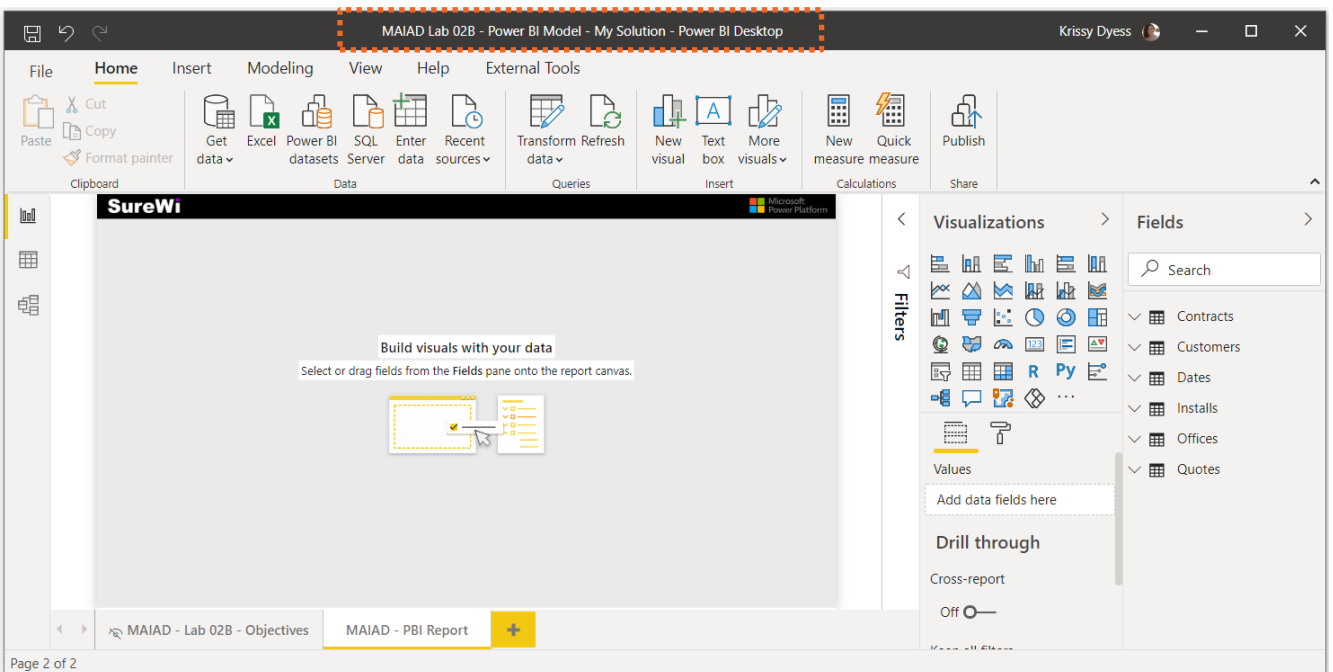
Task 3: Save the PBIX file

In this task, you will save the file with a new file name.

6. Select **File** > **Save as**.



7. Save the file as **"MAIAD Lab 02B – Power BI Model – My Solution.pbix"**.



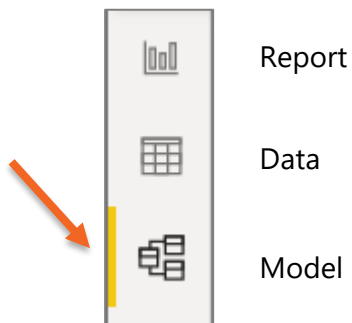
Exercise 2: Create MANY to ONE relationships in Power BI Desktop

In this exercise, you will create the relationships needed to complete the data model. You will create relationships from the Quotes Data table to each of the Lookup tables in the data model.

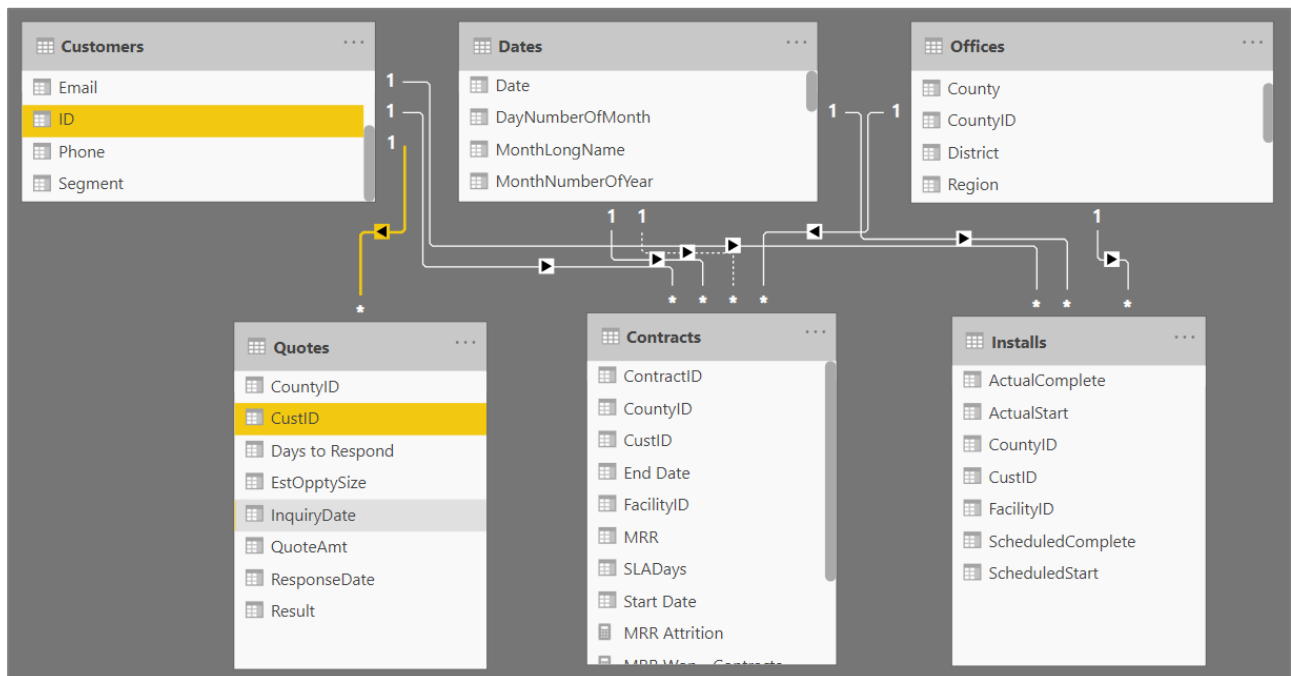
Task 1: Create relationship from Quotes to Customers

In this task, you will create the relationship from the Quotes Data table to Customers Lookup table.

- From the left-side view navigation options, select the Model view icon. This changes the display area from the default Report view to the Model view to show the data model diagram.



- Select the [CustID] column from the Quotes Data table and drag to create the relationship line to the [ID] column on the Customers Lookup table.

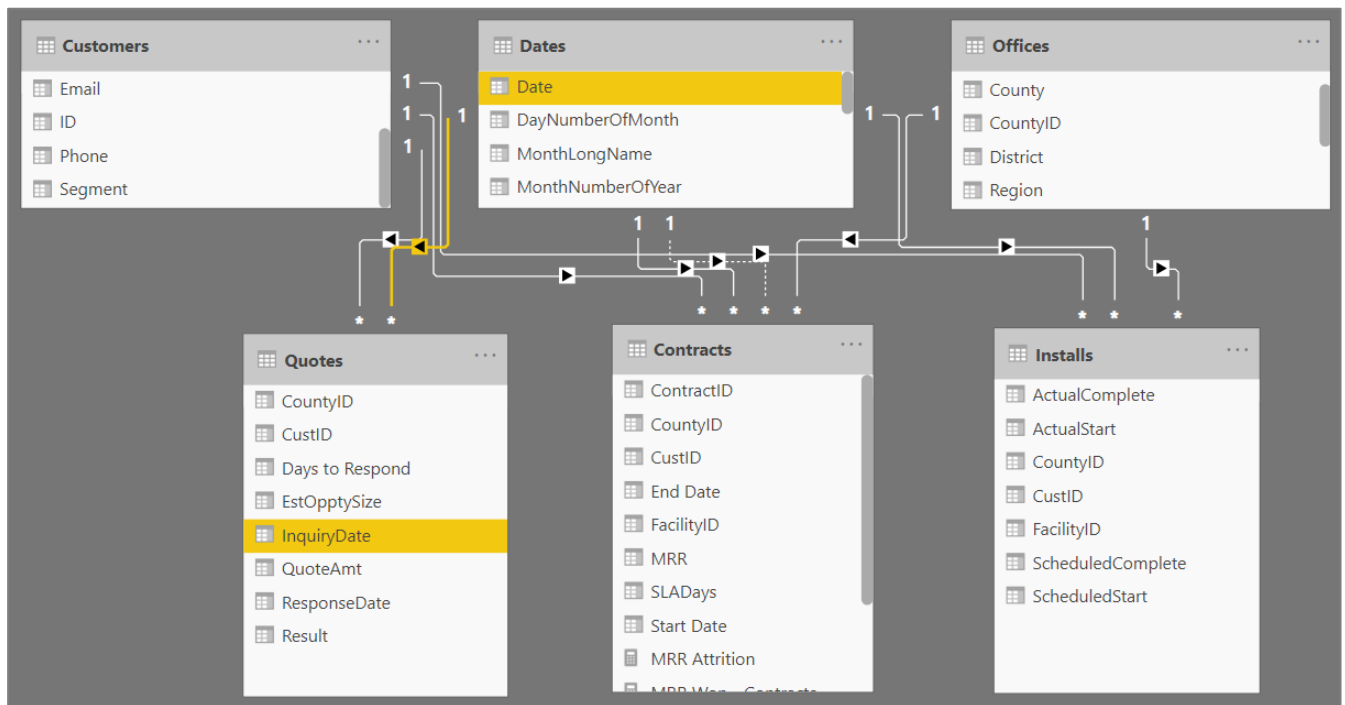


Note: When creating relationships, the name of the column is not important; however, the data type and values in the columns should match.

Task 2: Create relationship from Quotes to Dates

In this task, you will create the relationship from the Quotes Data table to Dates Lookup table.

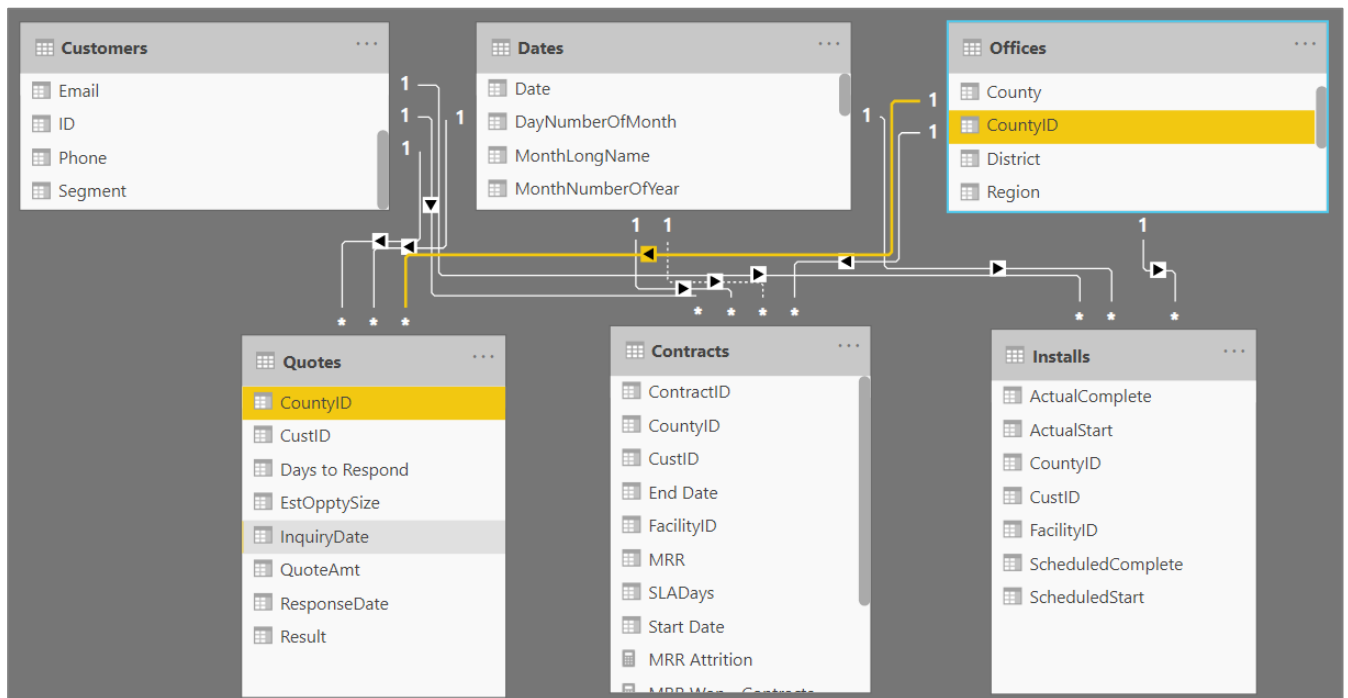
10. Select the [InquiryDate] column from the Quotes Data table and drag to create the relationship line to the [Date] column on the Dates Lookup table.



Task 3: Create relationship from Quotes to Offices

In this task, you will create the relationship from the Quotes Data table to Offices Lookup table.

11. Select the [CountyID] column from the Quotes Data table and drag to create the relationship line to the [CountyID] column on the Offices Lookup table.



Note: By adopting the best practice of arranging the Lookup tables above the Data tables in the Model view, you will be able to visualize the filters from Lookup tables “flowing down through those relationship lines” to the Data tables – this will be very helpful when learn how the DAX engine calculates measures.

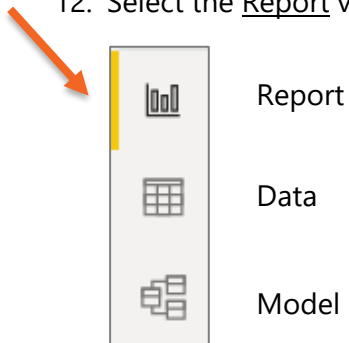
Exercise 3: Create Measures in Power BI Desktop

In this exercise, you will create measures on the Quotes table and learn two different ways that new measures can be created in Power BI Desktop.

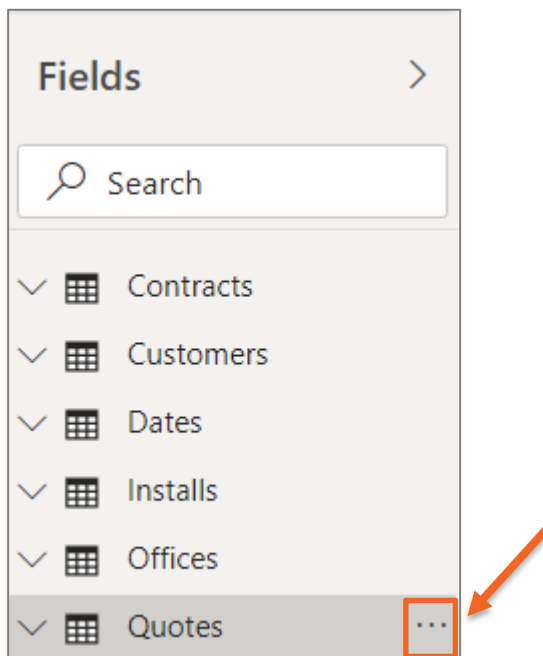
Task 1: Create a New Measure from Fields Pane

In this task, you will create a New measure on the Quotes table using the Ellipse menu from the Fields pane.

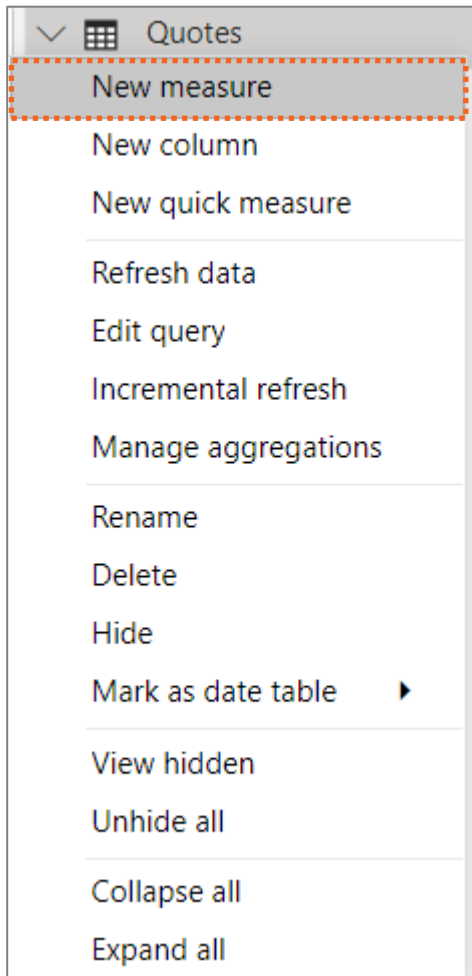
12. Select the Report view.



13. From the Fields pane, select the Ellipse menu (...) on the Quotes table.



14. Choose New measure.



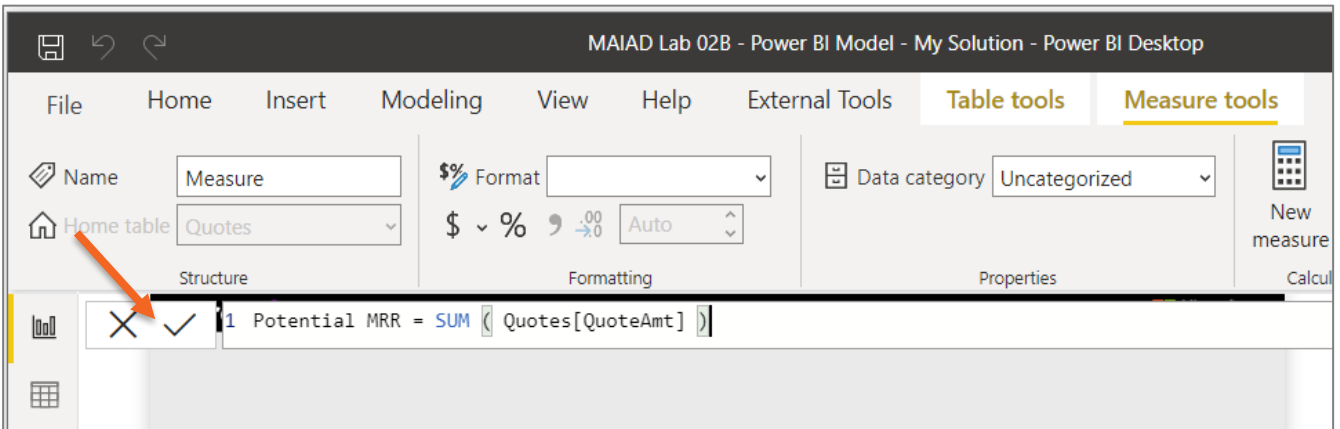
Task 2: Create the Measure [Potential MRR]

In this task, you will use the DAX function SUM() to create the business logic needed to calculate Monthly Recurring Revenue amount from the Quotes table.

15. In the New measure formula bar, remove the default "Measure = " value.
16. Enter the following DAX formula & then select the Check Mark to commit:

Potential MRR = SUM(Quotes[QuoteAmt])

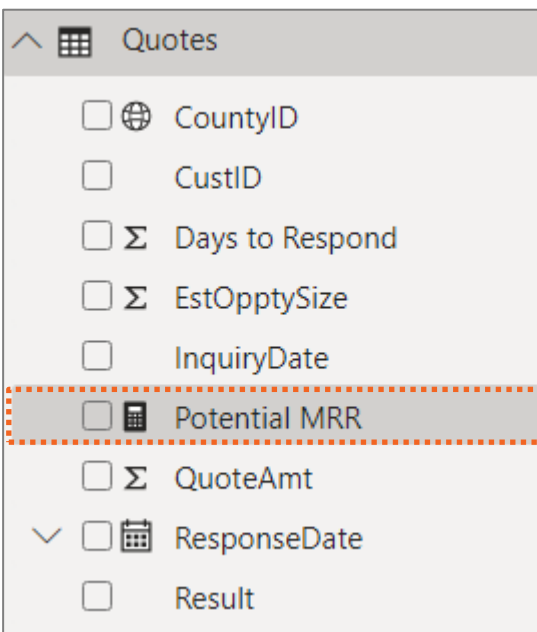
Note: As you type the DAX function SUM, you will see Intellisense with matching options, double-click to select the SUM() function. As you begin to type "Quotes", you will also see Intellisense with matching Quote table and column names – double-click the field to select.



Task 3: Format the Measure [Potential MRR]

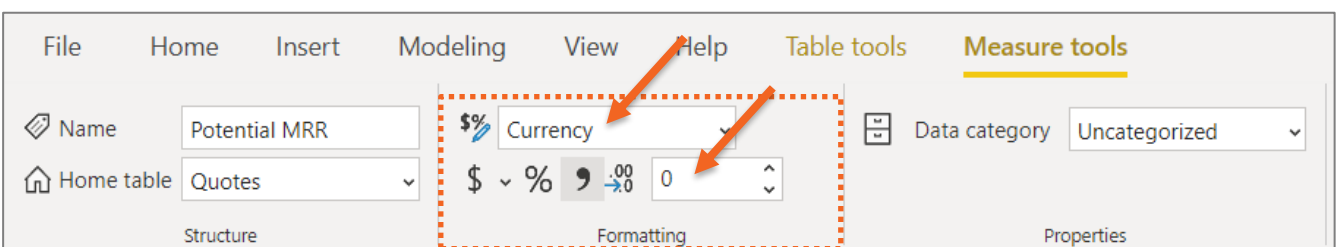
In this task, you will use the Measure Formatting Tools to format the Measure [Potential MRR].

17. Select the measure Potential MRR in the Fields pane.



Note: Measures can be identified in the Fields pane by the Calculator icon.

18. Use the Measure tools menu options to format the measure as Currency.

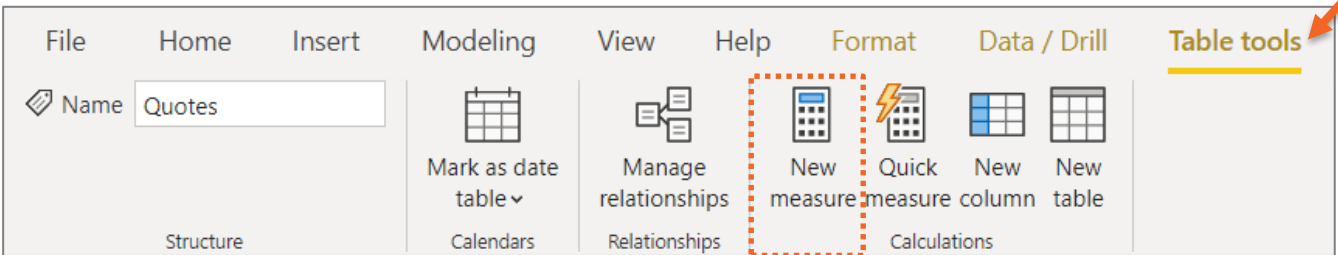


19. Change decimal places from Auto to 0.

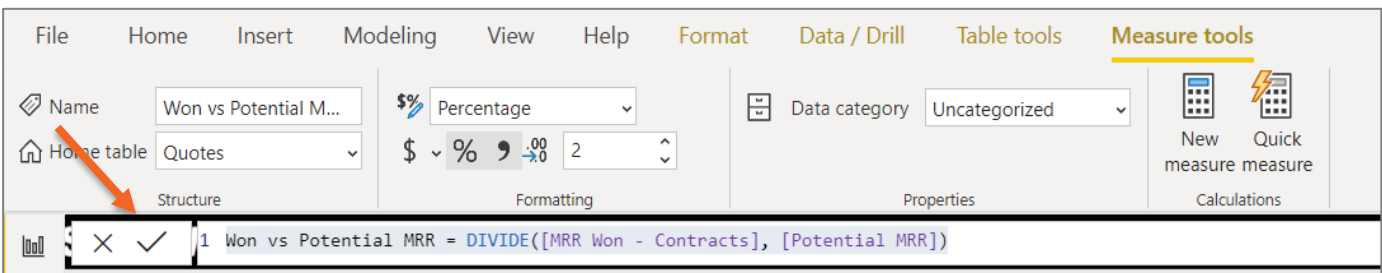
Task 4: Create the Measure [Won vs Potential MRR]

In this task, you will use the DAX function DIVIDE() to create the business logic needed to calculate the percentage of Potential Monthly Recurring Revenue that has been Won on Quotes table. For this measure, you will use the existing data model measure called [MRR Won – Contracts] from the Contracts Data table.

20. Use the mouse to click on the Quotes table from the Fields pane – to select the Quotes table for the new measure.
21. Select the New measure button from the Table tools menu options.



22. In the New measure formula bar, enter the DAX formula & then select the Check Mark to commit:
[Won vs Potential MRR] = DIVIDE([MRR Won - Contracts], [Potential MRR])

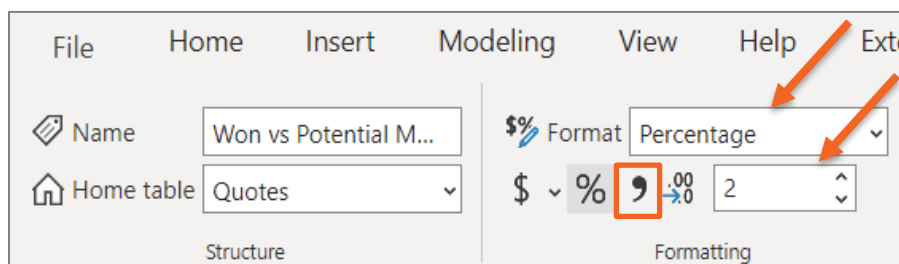


Note: When entering the DAX formula, and as you type the open square bracket [, you will notice intellisense displays a list of the available measures that have been created.

Task 5: Format the Measure [Won vs Potential MRR]

In this task, you will use the Measure Formatting Tools to format the Measure [Potential MRR].

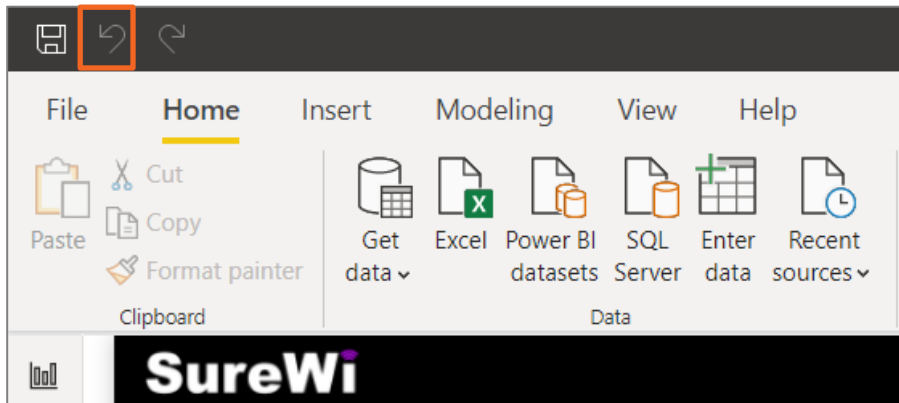
23. Use the Measure tools menu options to format the measure as Percentage.
24. Validate that the decimal places value is set to 2 and remove the comma, if selected.



Exercise 4: Build a Report Page with Visuals: Card, Slicer, Matrix, and Custom Visual

In this exercise, you will create a report page with a Card, Slicer, Matrix and Custom visual.

Note: If at any time you need to undo a step, you can always use the Undo button above File in the main menu.

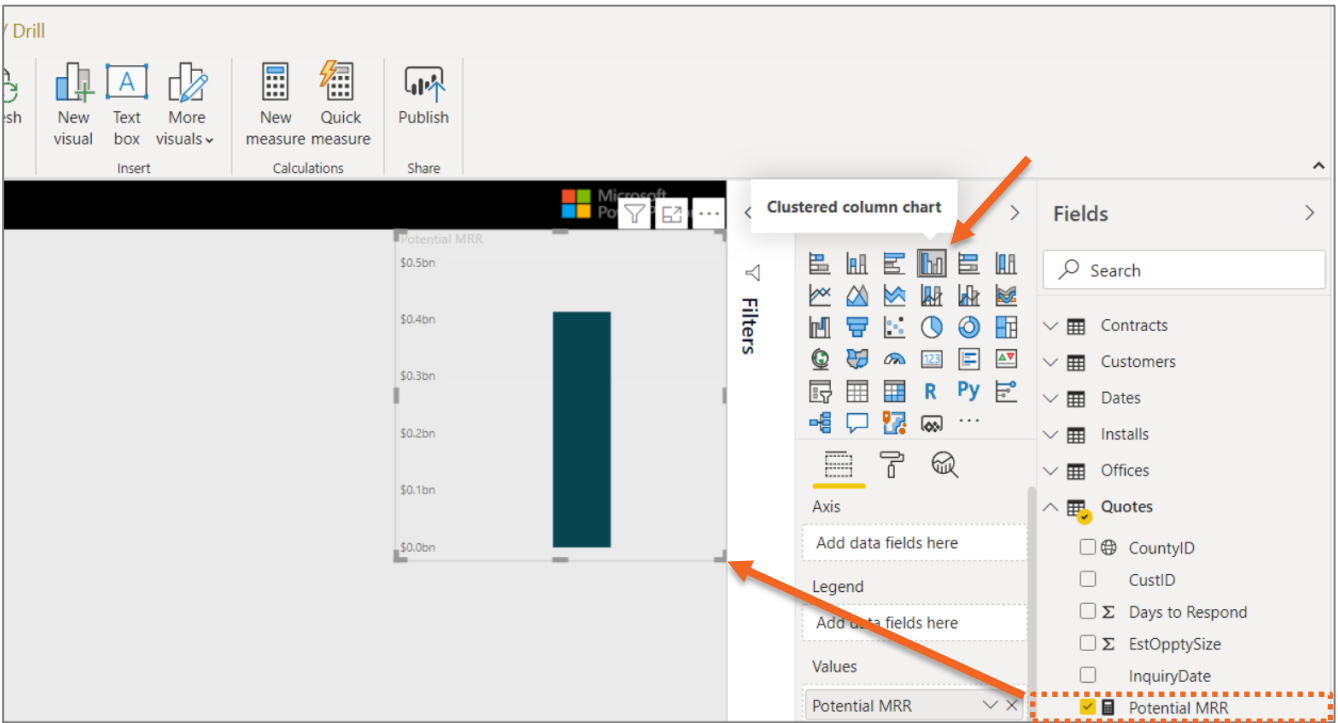


Task 1: Create a Card visual

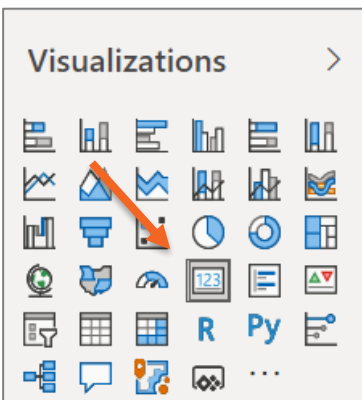
In this task, you will create a Card visual using measure [Potential MRR].

From the Fields pane, select the [Potential MRR] measure from the Quotes table and drag the measure to an empty white space on the report page.

Note: Depending on the field type and the data type of the field, you will get a default visual once you drag and drop a new field onto the report page. Since we have a measure, by default we get a Clustered column chart visual – you can see the chart name by hovering over the icon on the Visualization pane.



25. Select the Clustered column chart visual to make it active and then select the Card visual icon from the Visualization pane.

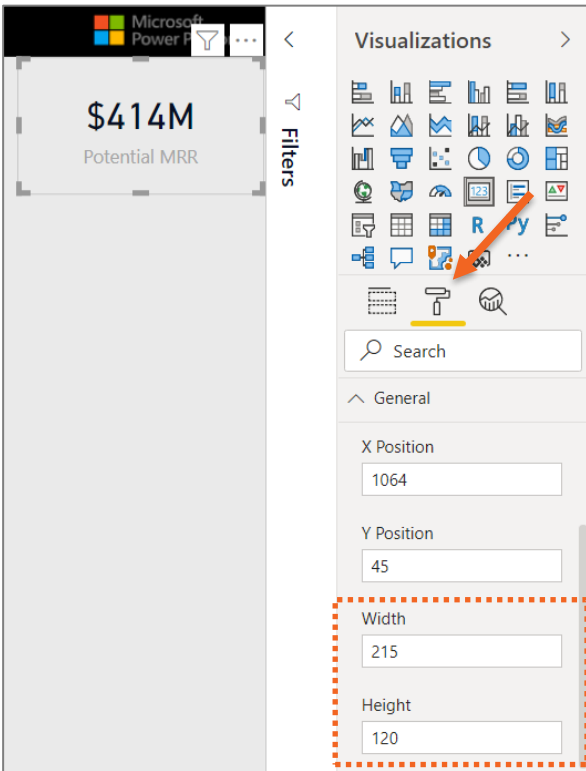


Card visual icon

Task 2: Resize the Card visual

In this task, you will resize a Card visual.

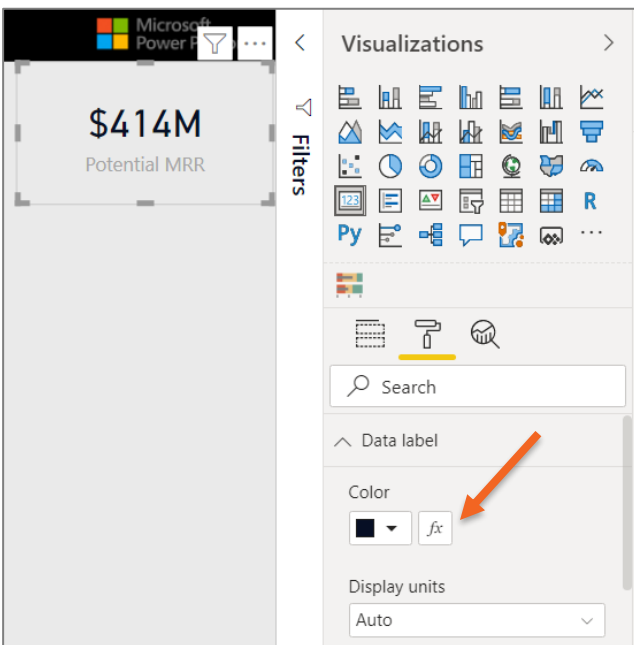
26. Click and drag on the visual border to resize the Card visual <OR> you can select the Format/Paint Roller icon navigation to change the Width and Height values located in the General Properties.



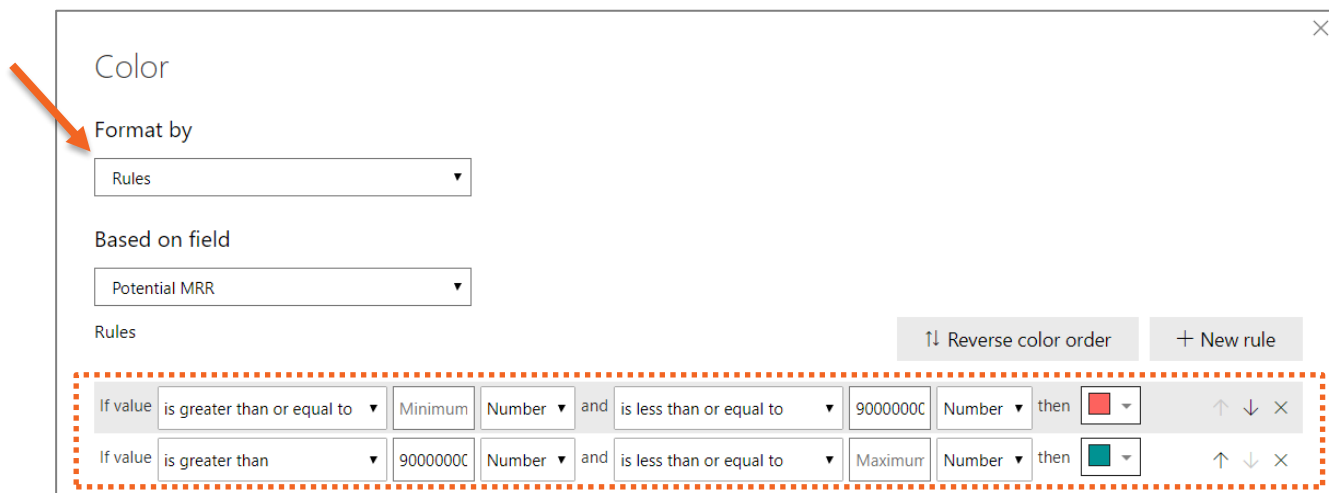
Task 3: Format the Card visual

In this task, you will apply formatting to the Card visual – you will add Conditional Formatting to the Data label, apply a Background color, Category Label, and a Border.

27. From the Format/Paint Roller properties, expand the Data label properties and click the “Fx” symbol next to the Color property – to apply Conditional Formatting based on the Data label value.

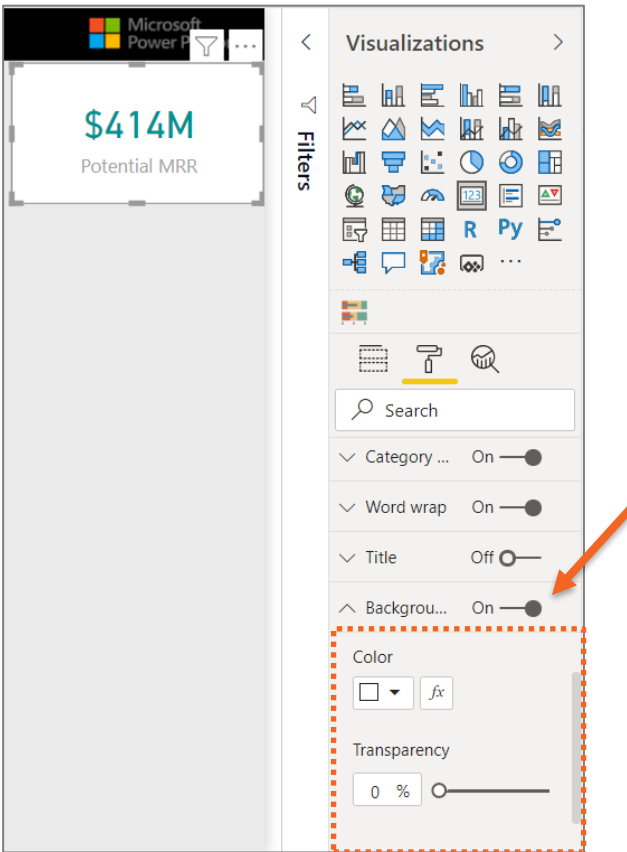


28. In the Color window, change the Format by drop down to Rules.
29. Enter the Rule: Is greater than or equal to *Minimum* Number and is less than or equal to 90,000,000 Number. Then use the drop down to apply the color Red.
30. Select the +New Rule button.
31. Enter the Rule: Is greater than 90,000,000 Number and is less than or equal to *Maximum* Number. Then use the drop down to apply the color Green.



Tip: By removing the ending low & high range values in the rules, you will get a Minimum and Maximum range that adjusts dynamically.

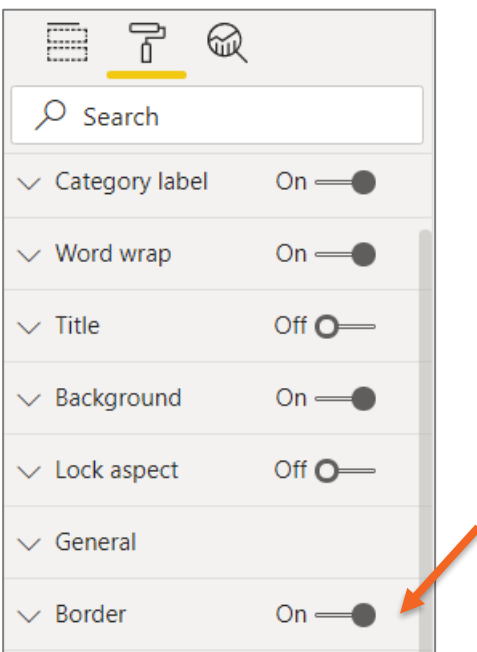
32. Click OK
33. From the Format/Paint Roller properties, expand the Background property. Set toggle to On.



34. Validate the Color is set to White. And set Transparency to 0%.

Note: You can also use the "Fx" icon to use Conditional Formatting for Background color.

35. From the Format/Paint Roller properties, use the right-side scroll bar to navigate down to the Border property and set the toggle to On.

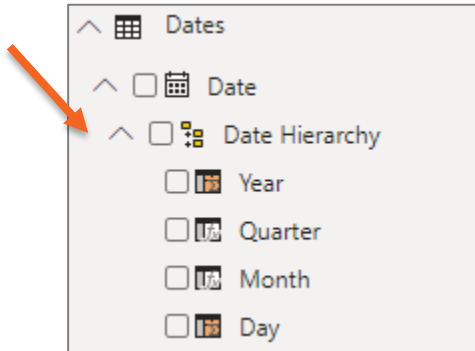


Task 4: Create a Slicer visual

In this task, you will create a Slicer using the Dates[Date Hierarchy] column.

36. From the Fields pane, navigate to the Dates table.

37. Click the down arrow to expand the Dates[Date] column to reveal the Dates[Date Hierarchy] column.

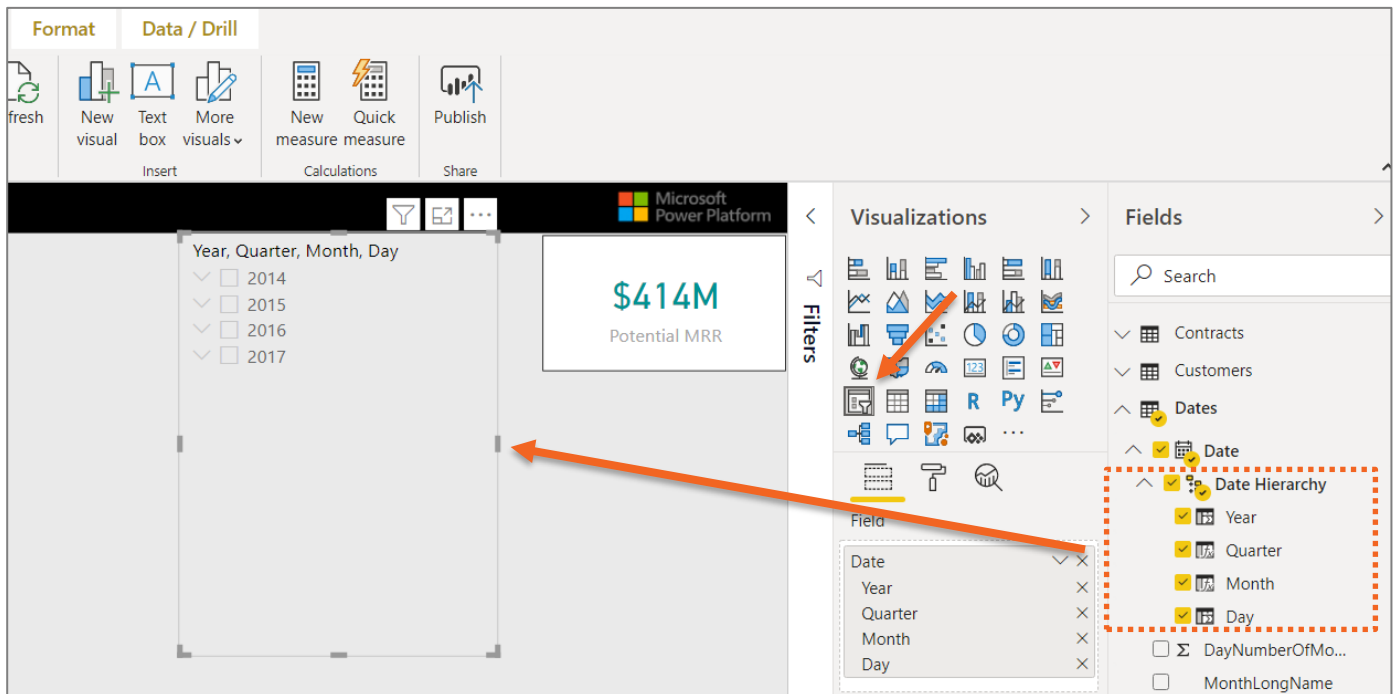


38. Select the Dates[Date Hierarchy] column from the Dates table and drag the measure to an empty white space on the report page.

Note: Hierarchy columns are displayed with a grouping image icon – indicating that there are navigation levels for the column. For example, Date contains the levels Year, Quarter, Month, and Day.

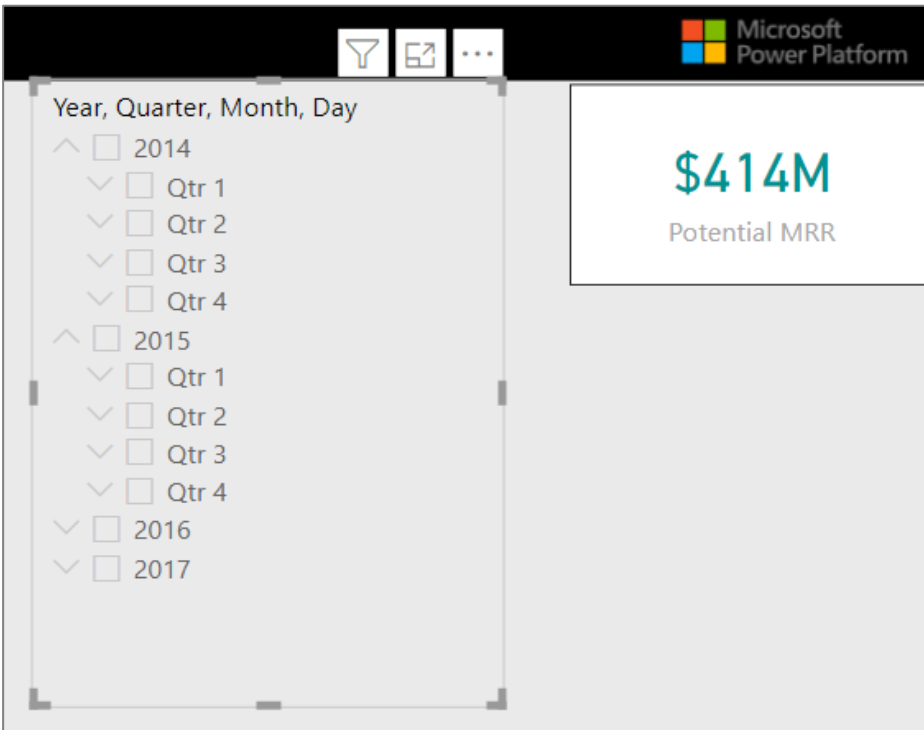
39. Select the default Clustered column chart visual to make it active and then select the Slicer visual icon from the Visualization pane.

Note: The default visual that is created is dependent on the data type of the field.



40. Click the down arrow to the left of Year values to expand to the Quarter values and explore the functionality on the Slicer visual.

Note: The Slicer has this behavior because the Dates[Date Hierarchy] column has been created as a Hierarchy field in the data model – we can navigate from Year to Quarter, Month, and day.

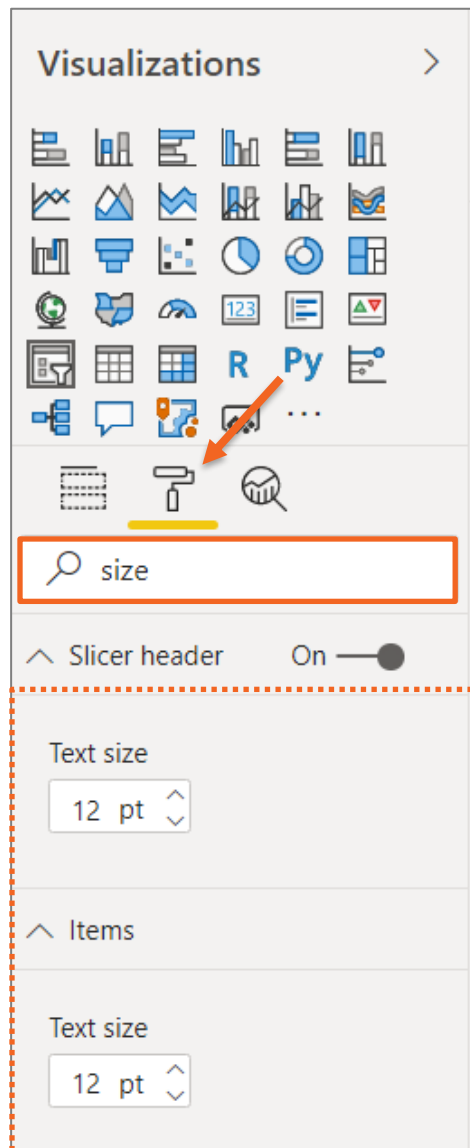


41. Click on the Slicer and drag the visual all the way over to the left side of the report page. And expand all the year values down to display the year and quarter levels.

Task 5: Resize the Slicer visual

In this task, you will resize the Slicer header and Items on the Slicer visual.

42. Click on the Slicer to ensure it is active.
43. Select the Format/Paint Roller icon navigation in the Visualizations pane. Type the word "size" into the search box to filter the properties to quickly find and change the Slicer header and Items to size 12.



Task 6: Create a Matrix visual

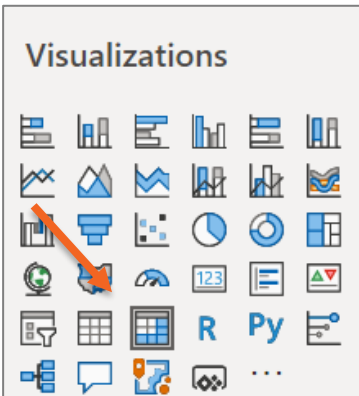
In this task, you will create a Matrix visual with columns from the Offices table and the measures Quotes[Potential MRR], Contracts[MRR Won – Contracts], and Quotes[Won vs Potential MRR].

44. From the Fields pane, select the Quotes table and the [Potential MRR] measure.

45. Drag the [Potential MRR] measure into an empty white space on the report page.

Note: By default, you will get the Clustered column chart.

46. Select the Clustered column chart visual to make it active and then select the Matrix visual icon from the Visualization pane to change to the Matrix visual.



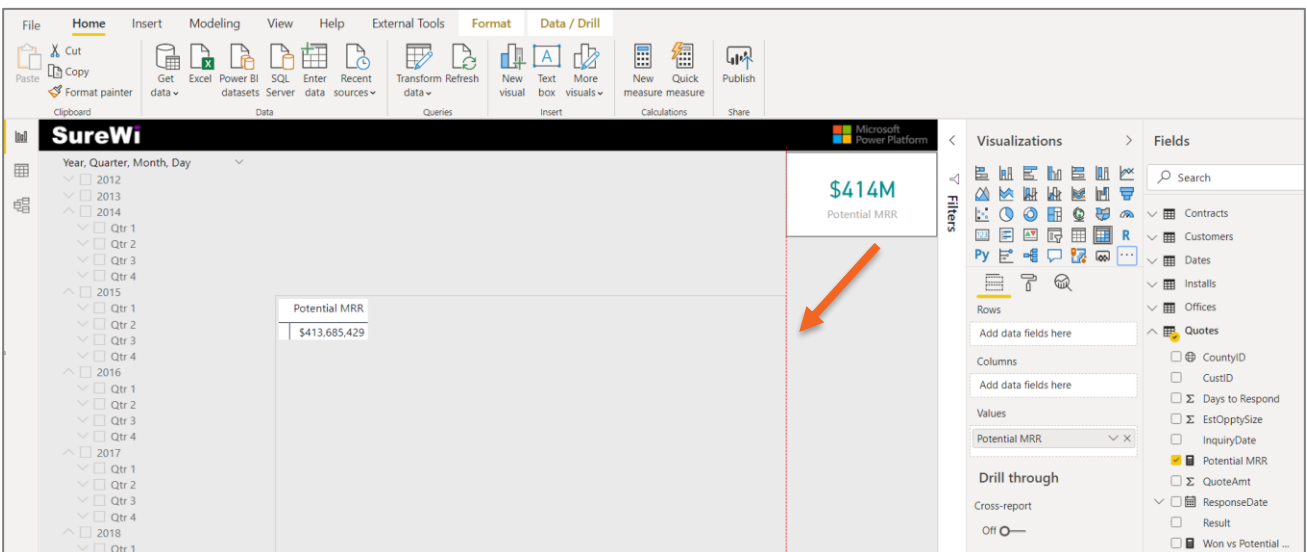
Matrix visual icon

Task 7: Resize the Matrix visual

In this task, you will resize the Matrix visual.

47. Click and drag on the visual border to resize the Matrix visual.

Note: As you drag to resize visuals, you will notice red lines to help with alignment.

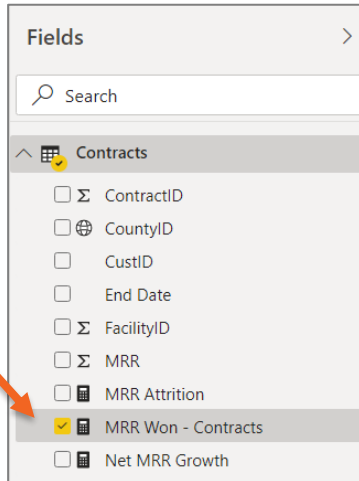


Task 8: Add more measures and columns to the Matrix visual

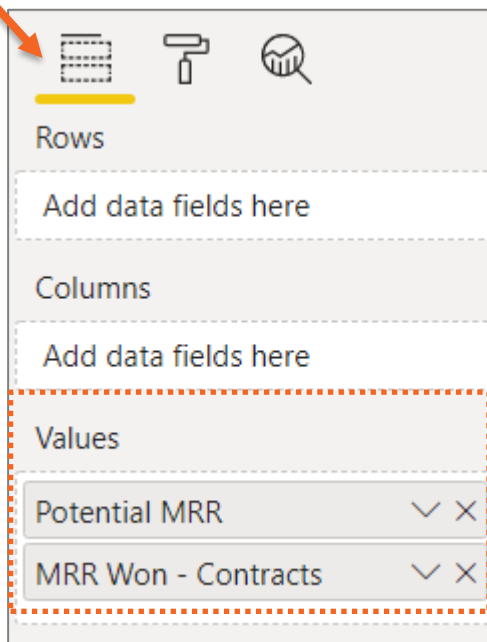
In this task, you will add two more measures and two columns to the Matrix visual.

48. Select the Matrix visual to make it active.

49. From the Fields pane, select the checkbox next to the Contracts[MRR Won – Contracts] measure – this will add the measure to the Matrix visual.

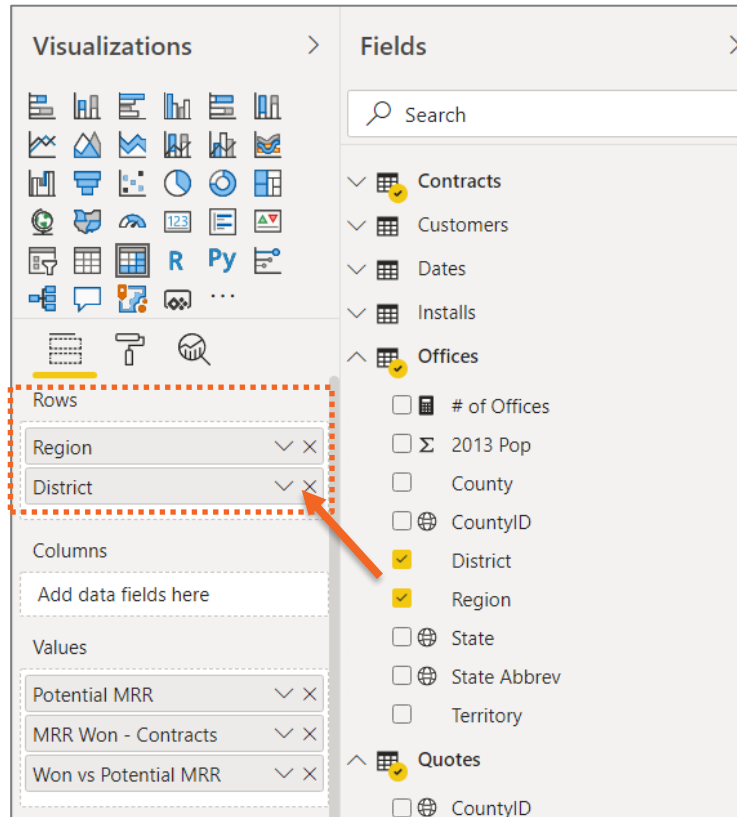


Note: Since the field is a measure, Power BI knows to add the field into the values section of the Fields.



50. From the Fields pane, select the checkbox next to the Quotes[Won vs Potential MRR] measure – this will add the measure to the Matrix visual.

51. Now, we will add the [Region] and [District] columns from the Office table into the Rows section of the Matrix Fields – just drag from the Fields pane and drop into the Rows.



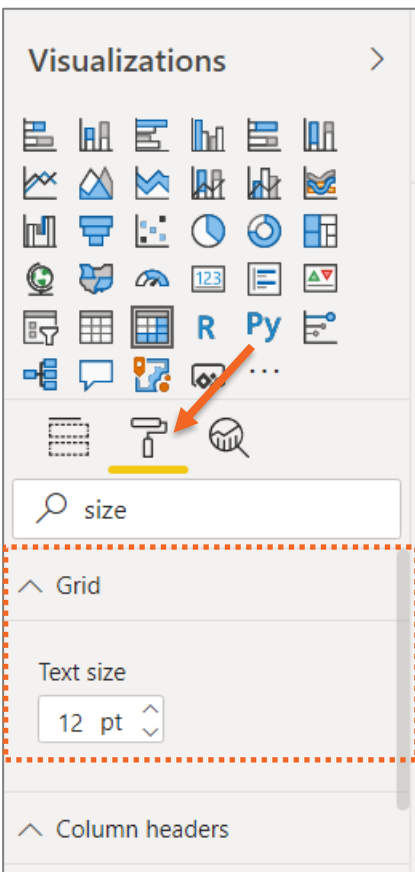
Note: Each visual has different options listed in the Fields. For example, the Matrix visual contains Field sections for Row, Columns, and Values.

Note: The Matrix visual in Power BI Desktop is most like the PivotTable in Excel.

Task 9: Resize the Matrix visual

In this task, you will resize the Text size of the Matrix visual.

52. Select the Format/Paint Roller icon, then type "size" in the search box and change the Text size to 12 in the Grid property.

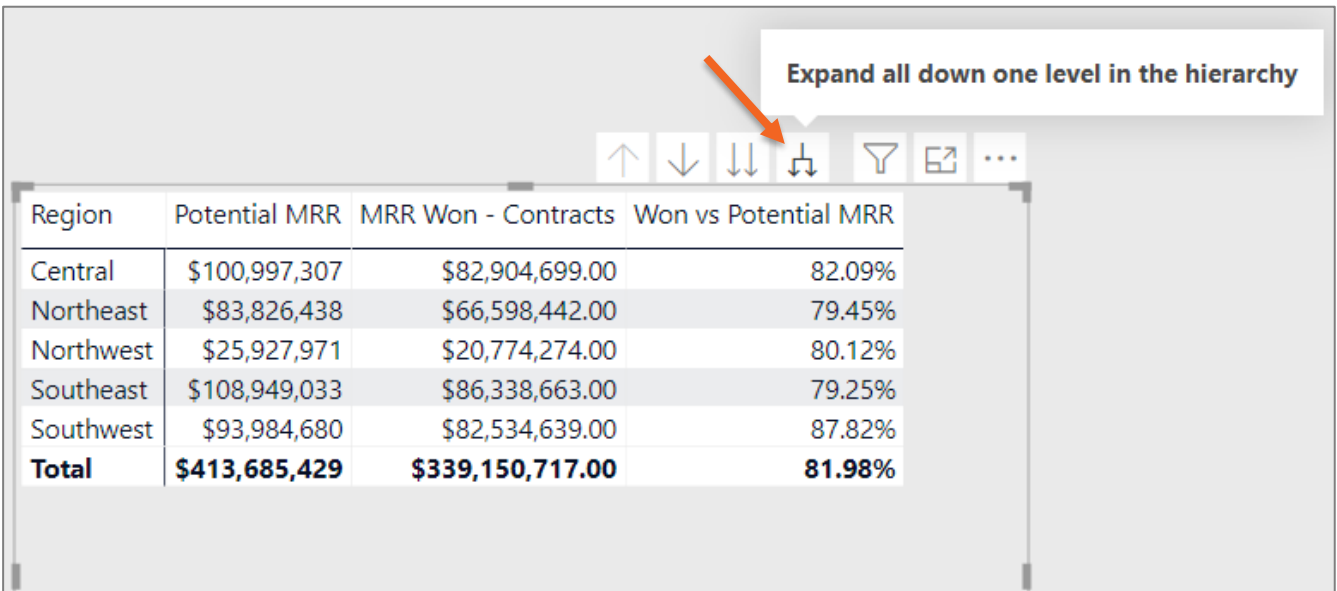


Task 10: Use Matrix buttons

In this task, you will use the Matrix buttons to display the values for District within Region.

53. Use your mouse to hover over the Matrix visual to display the Matrix navigation buttons.

54. Select the Expand all down one level in the hierarchy button.



The screenshot shows a Power BI Matrix visual with the following data:

Region	Potential MRR	MRR Won - Contracts	Won vs Potential MRR
Central	\$100,997,307	\$82,904,699.00	82.09%
Northeast	\$83,826,438	\$66,598,442.00	79.45%
Northwest	\$25,927,971	\$20,774,274.00	80.12%
Southeast	\$108,949,033	\$86,338,663.00	79.25%
Southwest	\$93,984,680	\$82,534,639.00	87.82%
Total	\$413,685,429	\$339,150,717.00	81.98%

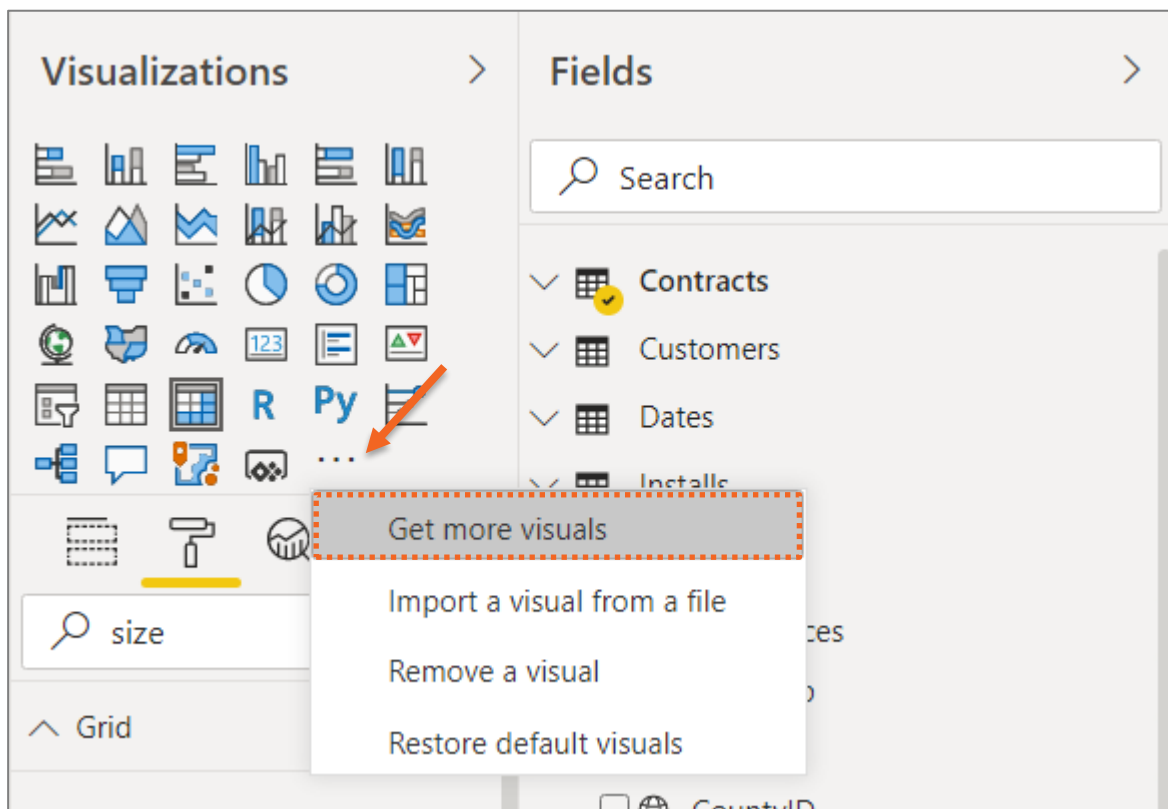
Navigation buttons are visible above the table, and a tooltip is displayed over the 'Expand all down one level in the hierarchy' button.

Expand all down one level in the hierarchy

Task 11: Import a Custom Visual – From AppSource

In this task, you will import the Bullet Chart Custom visual.

55. Select the Ellipse menu option from the Visualizations pane to display the Custom visuals menu options.

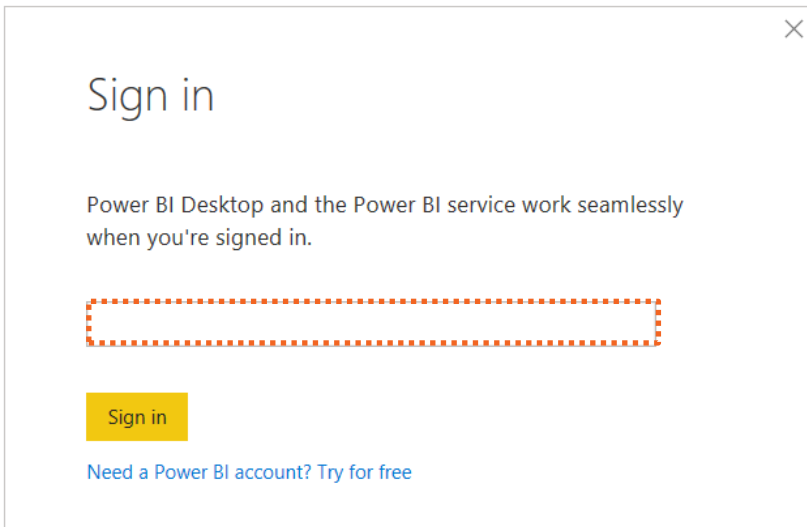


56. Select the Get more visuals option.

Note: If you are already signed into Power BI, you do not need to sign in again. The next steps are only needed if you are not signed in to Power BI.

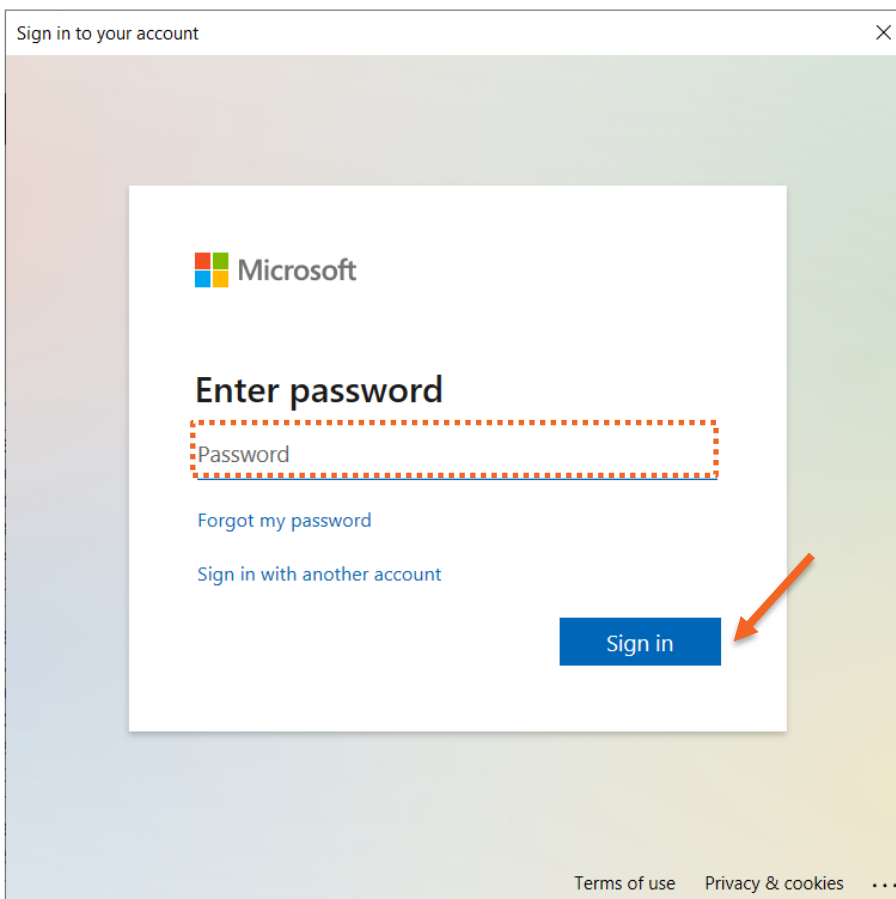
Note: If you do not have a Power BI sign in, you can use the Import visual from a file option on the Ellipse menu. Then navigate to the Lab 02B folder and select the "BulletChart.BulletChart1443347686880.2.0.1.0.pbvz" file.

57. Sign into Power BI by entering your username.



A dialog box titled "Sign in" with a close button (X) in the top right corner. The text inside reads: "Power BI Desktop and the Power BI service work seamlessly when you're signed in." Below this is a dashed orange rectangular box for entering a username. At the bottom left is a yellow "Sign in" button. At the bottom right is a blue link that says "Need a Power BI account? Try for free".

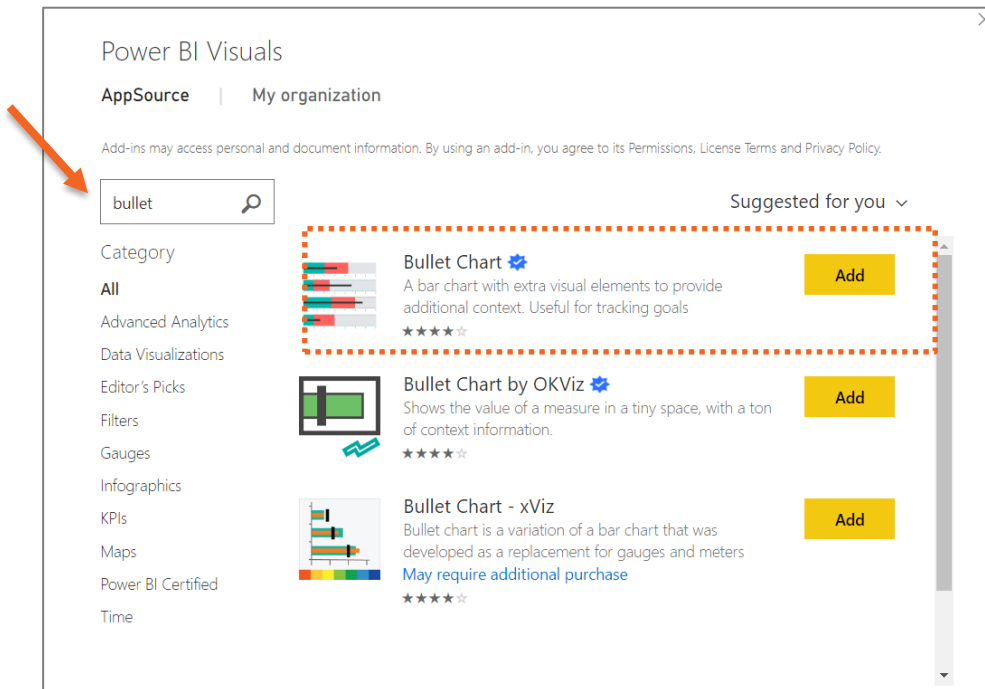
58. Enter your Power BI password.



A "Sign in to your account" dialog box with a close button (X) in the top right corner. The background is a gradient of light blue and green. In the center is a white box containing the Microsoft logo and the text "Enter password". Below the logo is a dashed orange rectangular box for entering a password, with the word "Password" written inside. Below the password box are two blue links: "Forgot my password" and "Sign in with another account". At the bottom right of the white box is a blue "Sign in" button, with an orange arrow pointing to it from the right. At the bottom of the dialog box are links for "Terms of use", "Privacy & cookies", and a three-dot menu.

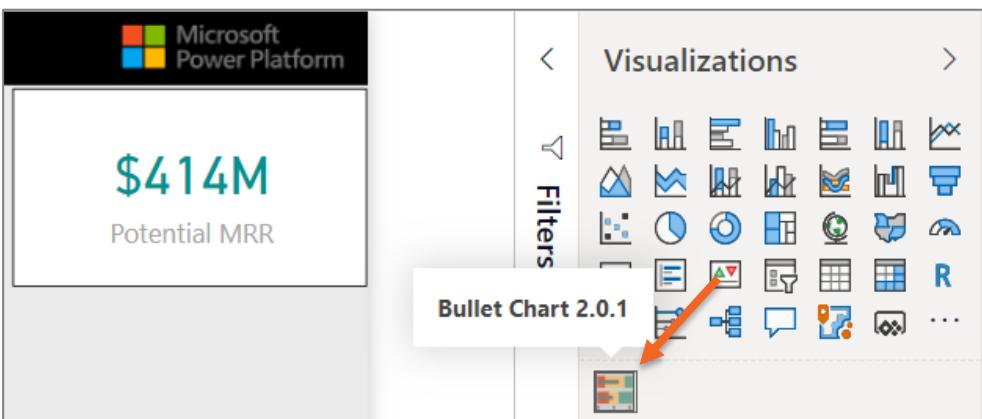
59. From the App store, type "bullet" in the search bar.

60. Select the Add button next to the Bullet Chart visual.



61. Select the OK button once imported.

62. You will now see the Bullet Chart as a new visual icon in the Visualization pane.

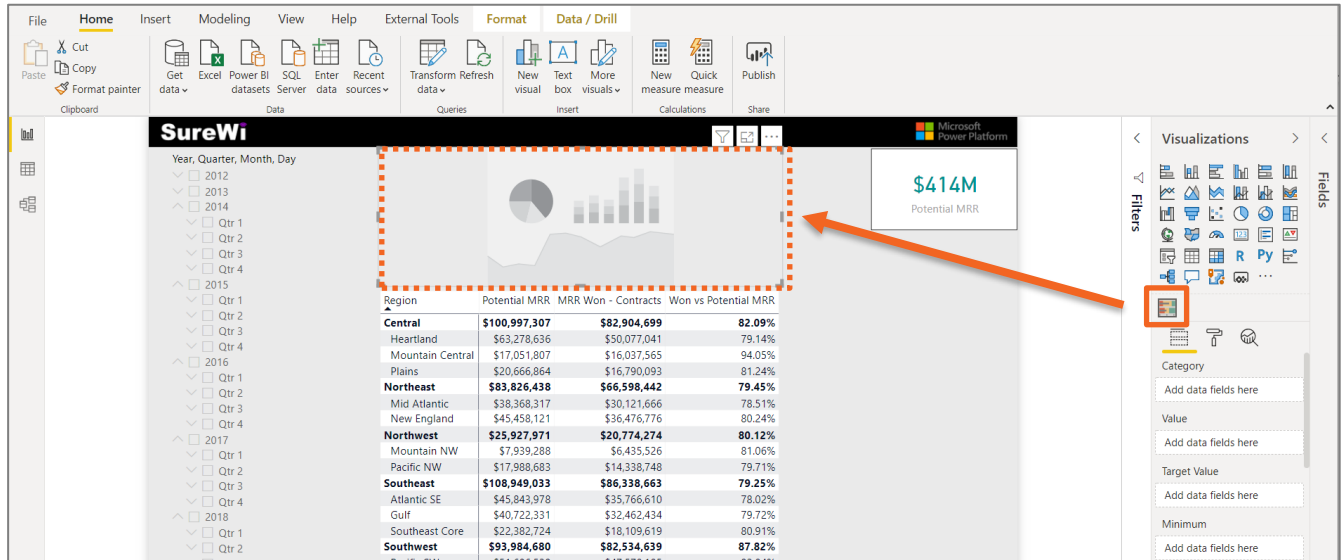


Note: If you do not have a Power BI sign in, you can use any browser and navigate to AppSource.com and download a Custom visual to use with the Import visual from a file option on the Visualization pane Ellipse menu.

Task 12: Use the Bullet Chart Custom Visual

In this task, you will add the Bullet Chart Custom visual to the report page and add columns and measures from the Field pane to the visual.

63. Use the mouse to click into an empty white space on the report page.
64. Select the Bullet Chart Custom visual from the Visualization pane – to get a new visual workspace.
65. Select and drag the new Bullet Chart Custom visual above the Matrix visual and resize to fit.



66. Select the Dates table from the Fields pane and expand the fields to select the [YYYY-QQ] column from the Dates table and drag into the Category section.
67. Select the Contracts table from the Fields pane and expand the fields to select the [MRR Won – Contracts] measure from the Quotes table and drag into the Value section.

68. Select the Potential MRR measure from the Quotes table and drag into the Target section.

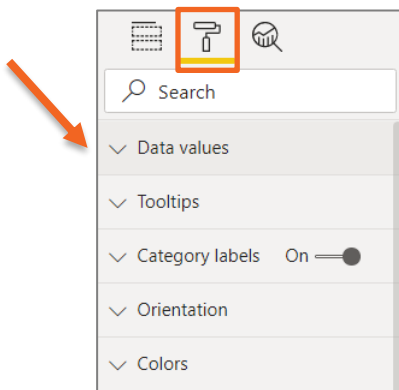
Note: You can also use the Field pane search bar to enter the name of a column or measure to quickly limit the Fields pane to find a column or measure.



Task 13: Format the Bullet Chart Custom Visual

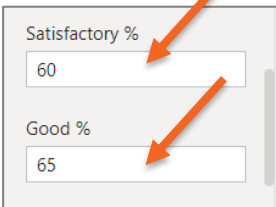
In this task, you will update the Format/Paint Roller properties on the Bullet Chart Custom visual to change the way the visual displays.

69. Select the Format/Paint Roller icon and expand the Data values properties.



70. Change the Satisfaction % to 60.

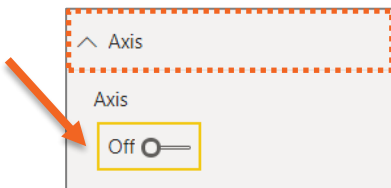
71. Change the Good % to 65.



Satisfaction %
60

Good %
65

72. Expand the Axis properties and turn it off.

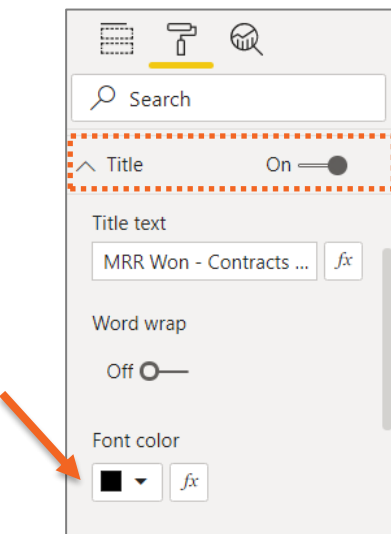


^ Axis

Axis

Off ☐

73. Expand the Title properties and change the Title Font color to Black. This will make the Title more noticeable.



Search

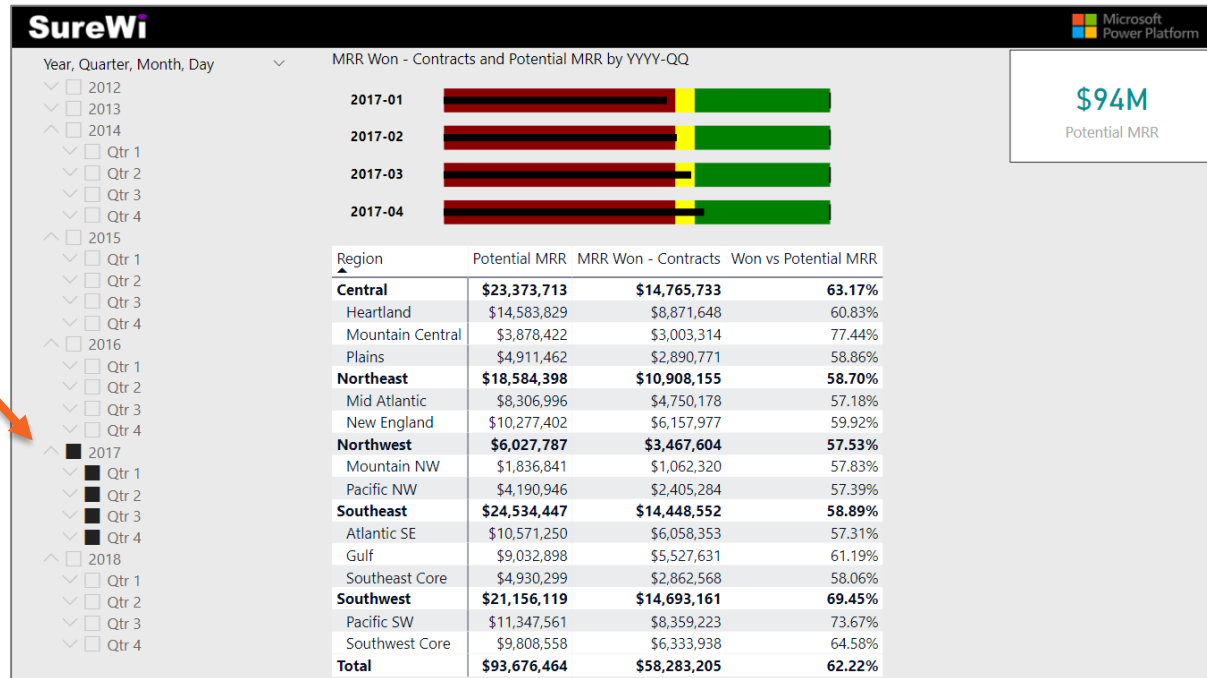
^ Title On ☒

Title text
MRR Won - Contracts ...

Word wrap
Off ☐

Font color
☒

74. Select the Year value equal to 2017 on the Slicer visual to see the Bullet Chart Custom visual change and come to life!

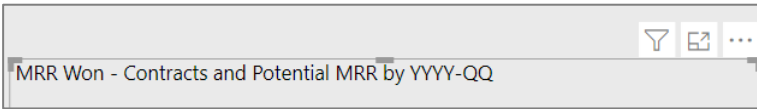


Note: The Bullet Chart is a great Custom visual to show progress towards goals.

Task 14: Change the Bullet Chart Custom Visual Sort

In this task, you will change the Bullet Chart Custom visual to sort ascending by [YYYY QQ].

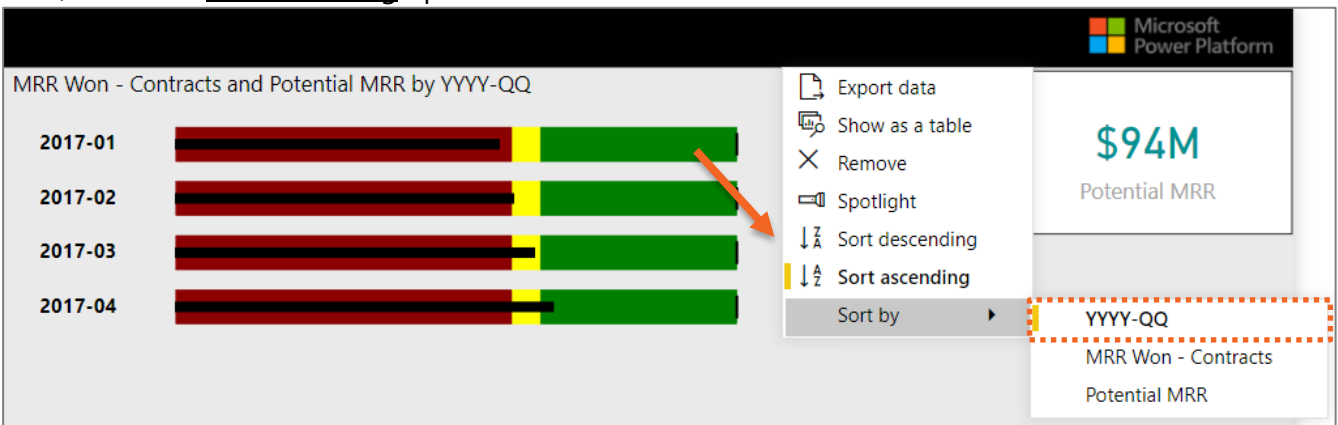
75. Click on Ellipse menu on the Bullet Chart Custom visual.



76. Select Sort By then choose the YYYY-QQ column value.

77. Click on Ellipse menu on the Bullet Chart Custom visual again.

Now, select the Sort ascending option.



Note: When changing the sort on a visual using the Ellipse menu, you first need to choose the column or measure to sort by. Then you need to select whether to Sort descending or Sort ascending. The final sort by selections are indicated by the yellow vertical bar.

Exercise 5: Add Conditional Formatting to Matrix Visual (Icon)

In this exercise, you will apply conditional formatted to a Matrix visual.

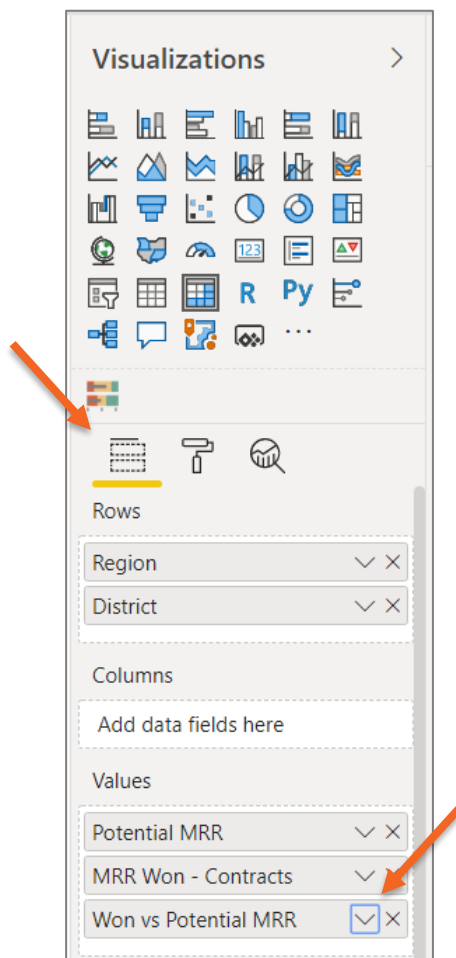
Task 1: Apply Conditional Formatting to the Matrix visual

In this task, you will apply conditional formatting to the Matrix visual.

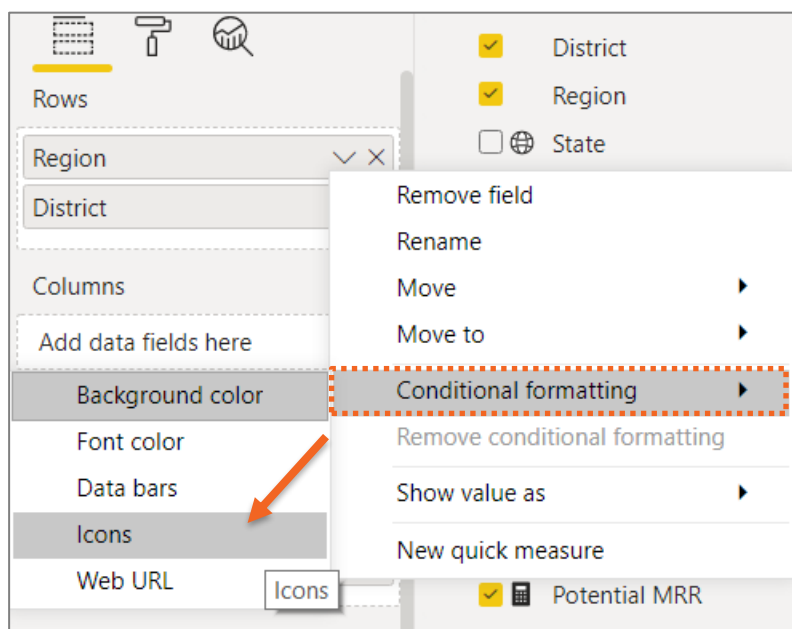
78. Select the Matrix visual – to make it active.

79. Select the Fields icon from the Visualization pane,

80. In the Values section, select the drop down on the [Won vs Potential MRR] measure.



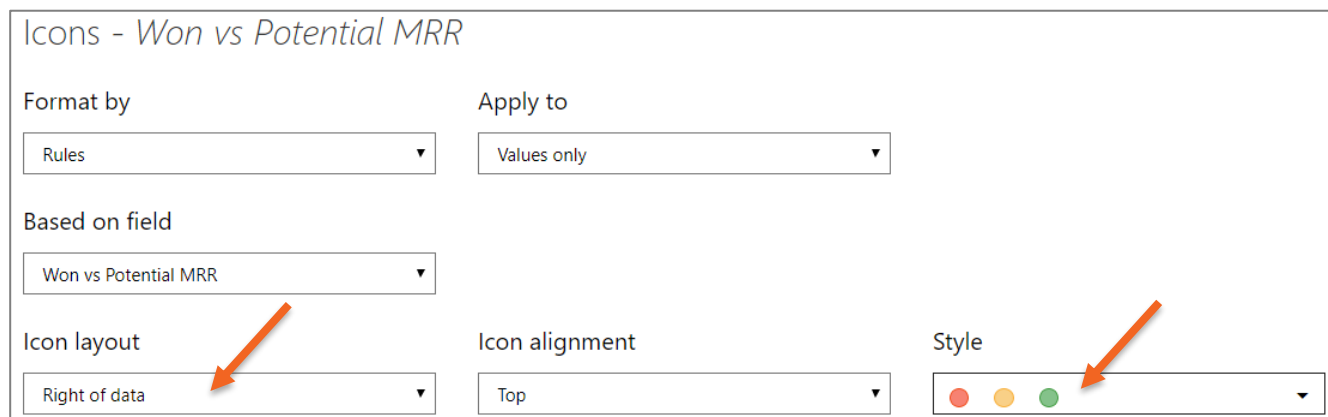
81. From the menu, select Conditional Formatting > Icons.






82. Choose the icons option.

83. On the Icons – Won vs Potential MRR window, change the Icon layout to Right of data.

84. Then change the Icon Style to solid circles.

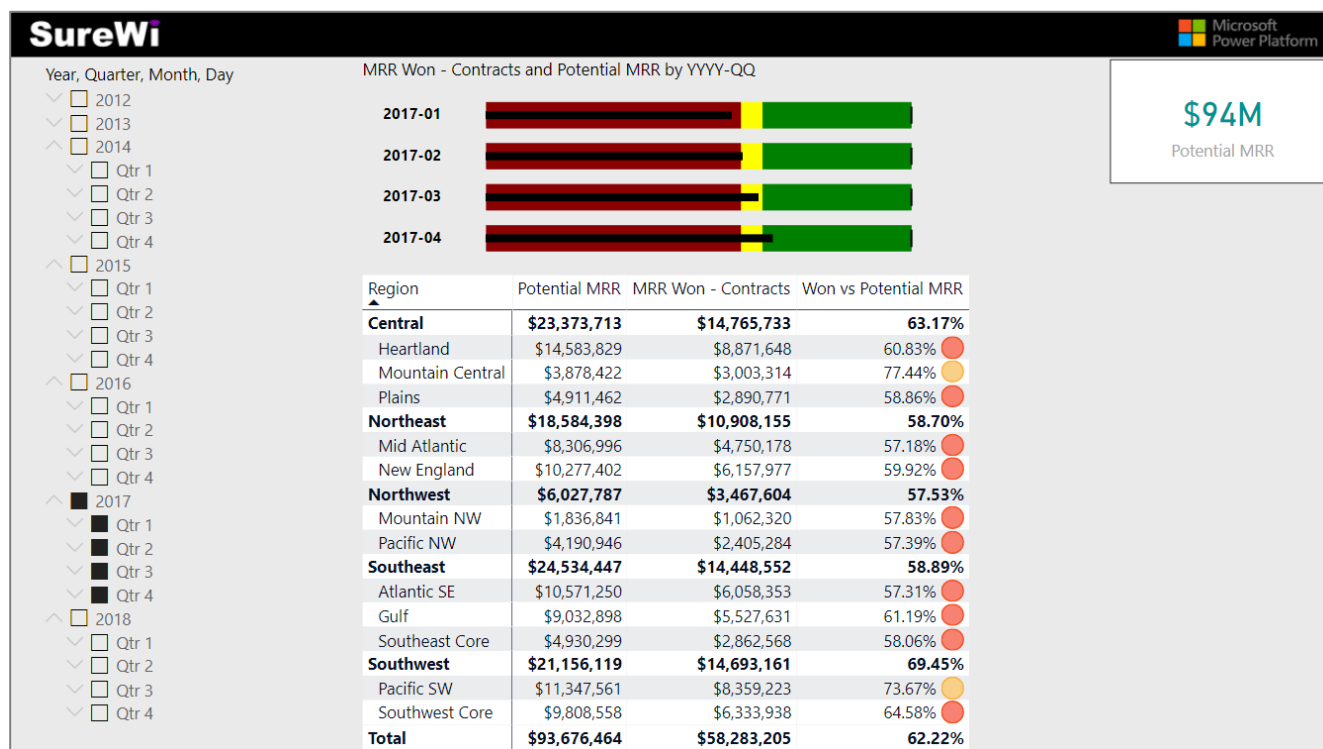


85. Enter the Rules: Is greater than or equal to 0 Number and is less than or equal to 0.7 Number.
86. Enter the Rules: Is greater than or equal to 0.7 Number and is less than or equal to 0.8 Number.
87. Enter the Rules: Is greater than or equal to 0.8 Number and is less than 1 Number.
88. Press OK

Rules										Reverse icon order		+ New rule	
If value	is greater than or equal to	0	Number	and	is less than or equal to	0.7	Number	then		↑	↓	×	
If value	is greater than	0.7	Number	and	is less than or equal to	0.8	Number	then		↑	↓	×	
If value	is greater than	0.8	Number	and	is less than	1	Number	then		↑	↓	×	

Summary

In this lab, you started with an existing Power BI Desktop file that contained a partially completed data model, background, and theme. You completed the data model by creating MANY to ONE relationships from the Quotes Data table to the Customers, Dates, and Offices Lookup tables. Then you created measures on the Quotes table so that you could create a report page with Card, Slicer, Matrix, and a Bullet Chart Custom Visuals. You applied Conditional Formatting to the Matrix visual using Icons and Rules to show within progress towards revenue goal of each District with Office Regions.



Reference Mapping learning to Power BI

Concept	Power BI Desktop	Power Pivot in Excel
File Extension	PBIX	XLSX
Edit Queries in Power Query	Home > Transform data	Queries & Connection > Data > Right-click > Edit
Power Query Transformations	Same	Same
Close Power Query Editor	Home > Apply & Close	Home > Close & Load To > Connection Only, Load To Data Model
View Data Model table data	Data navigation	Power Pivot > Manage > Data View
View Data Model table diagram	Model navigation	Power Pivot > Manage > Diagram View
Create Measures	New measure...	Power Pivot > Measures > New Measure...
Create PivotTable	Visualizations pane > Matrix	Insert > PivotTable > Use this workbook's Data Model
Apply Conditional Formatting	Right-click > Conditional Formatting	Home > Conditional Formatting
Create Custom Visuals	Visualizations pane > Ellipse menu > Get more visuals	Not available in Excel

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