

Cordis M. Stanfield, CFA

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EXPERIENCE

WILDFYRE, INC.

Co-Founder and Principal, Washington, DC

January 2012 – June 2013

- Maintained firm budget, accounting, conducted pro forma financial forecasts, and performed periodic reconciliations across two subsidiaries (Travlr Inc. and RetireSimply) and overarching parent company
- Managed staff consisting of 5 freelancers and one employee across various disciplines – media, data collection, and web development
- Prepared, organized, executed project scope details including business strategy, product development and marketing strategy, client acquisition analysis, core and ancillary revenue streams, cost management and brand management
- Headed firm marketing effort including lead generation, customer analytics, and creation and utilization of marketing presentation

XAVIER CAPITAL MANAGEMENT, LLC

Senior Fixed Income Analyst, Core & High-Yield Products/ Operations Analyst, Largo, MD

October 2008 – December 2011

- Participated in all areas of the investment process including fundamental security research, performance and return analysis, credit spread analysis, liquidity and cash flow analysis, and benchmark relative valuation
- Analyzed securities within a risk management framework using a multi-factor approach using parallel duration, non-parallel duration, corporate spread duration, mortgage spread duration and convexity
- Developed internal risk management model combining our custom price-to-volatility ratio with standard risk control metrics
- Performed analysis of various risk-adjusted returns between corporate bonds with different credit ratings to determine the optimal credit curve allocation using the Sharpe ratio and Sortino ratio among other metrics
- Responsible for utilizing Advent Axys 3.7 for firm portfolio accounting, risk management, and trade reconciliation

MORGAN STANLEY

Investment Banking Analyst, Financial Institutions Group, New York, NY

July 2006 – July 2008

- Performed relevant financial analysis and valuation using a range of methodologies including discounted cash flows analysis, comparable company analysis, precedent transaction analysis, and merger consequences analysis
- Constructed capital structure model for a financial guarantor, advising on optimal capitalization necessary for strategic IPO positioning
- Performed and coordinated diligence on a variety of transactions
- Active member of the Howard University, Morehouse College and Spelman College's recruiting teams; interviewed over 25 candidates for summer analyst internship positions

Selected Transaction Experience:

- Advised Reinsurance Group of America's special committee on the tax-free split-off of MetLife's ~52% ownership (\$1.65 Bn) to MetLife's shareholders
- Advised private equity sponsor in unsuccessful leveraged buyout acquisition of USI Holdings Corp., a middle market insurance broker ~\$1 Billion; deal was consummated by Goldman Sachs Asset Management
- Advised online non-life insurance broker on potential sale to prominent insurance company ~\$100 Million

U.S. SECURITIES & EXCHANGE COMMISSION

Research Clerk, Pay, Employee Benefits & Special Projects Br., Alexandria, VA

November 2004 - September 2005

- Jointly administered \$2.5 million Transportation Benefit Program, which enables employees to receive a government-subsidized allowance for the costs of public transportation
- Conducted and justified the current FY 2006 and FY 2007 budget estimates for the projected growth of the Transportation Benefit Program to \$3.2 million in FY 2007 using research of hiring rates, rate increases, maximum benefit allowances, and employee demographics
- Served as a point of contact for functions and initiatives that required participation of approximately 4,000 employees
- Developed a Freedom of Information Act (FOIA) request for an SEC proposal
- Developed agency-wide newsletters that were published on the SEC's intranet

EDUCATION

HOWARD UNIVERSITY

B.B.A in Finance, Cum Laude

August 2003 - May 2006

- Major GPA: 3.9 Overall GPA: 3.5

UNIVERSITY OF TENNESSEE

August 2001 - May 2003

OTHER/INTERESTS

- Investing
- Web development (Ruby, Ruby on Rails)
- Reading
- Long distance running, basketball, football