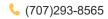
# Hi, I'm Miles Kesser.







## **SUMMARY**

Recent computer science graduate with a strong foundation in software development and a proven ability to collaborate in team environments. Seeking a software engineering role to apply technical expertise and problem-solving skills to design and implement impactful, innovative solutions, while contributing both as a team player and independent contributor.

# **SKILLS**

- Python
- · Java / JavaScript
- C / C++
- · Full-Stack Web Development

- · Mobile App Development
- · Version Control Systems (Git)
- Debugging
- · Agile Methodologies

## **EXPERIENCE**

#### Internet Sales Associate

12/2018 - 04/2020

McConnell CDJR & Chevrolet Healdsburg, CA

- · Assessed customer needs to deliver tailored solutions, increasing sales and customer satisfaction.
- · Built lasting client relationships resulting in repeat business and referrals.
- Mentored new sales representatives to enhance team performance.
- · Negotiated pricing and financing to efficiently close deals.

### **Automotive Sales Representative**

12/2017 - 11/2018

Hansel Auto Group Santa Rosa, CA

- Generated new business through strategic cold-calling and scheduling appointments.
- · Maintained strong client relationships, leading to repeat business and referrals.
- · Delivered professional customer service for a seamless sales process.

#### **Sales Associate**

08/2016 - 06/2017

Nordstrom Santa Rosa, CA

- · Consistently exceeded sales goals while promoting a high-energy team culture.
- Strengthened customer relationships through honest, personalized recommendations.
- Increased sales by keeping customers informed about promotions and offers.

#### **Host & Chef**

10/2013 - 07/2016

Sandy's Santa Rosa, CA

- · Trained new employees to improve efficiency and performance.
- · Delivered exceptional service standards in fast-paced environments.

Server Bohemian Grove Monte Rio. CA 06/2015 - 08/2015

- · Delivered exceptional customer service by anticipating and fulfilling guests' needs.
- Excelled in multitasking and maintaining professionalism in a fast-paced environment.

**EDUCATION** 

Bachelor of Science: Computer Science Oregon State University, Corvallis, OR