

# Hi, I'm Miles Kesser.

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## SUMMARY

Recent computer science graduate with a strong foundation in software development and a proven ability to collaborate in team environments. Seeking a software engineering role to apply technical expertise and problem-solving skills to design and implement impactful, innovative solutions, while contributing both as a team player and independent contributor.

## SKILLS

- Python
- Java / JavaScript
- C / C++
- Full-Stack Web Development
- Mobile App Development
- Version Control Systems (Git)
- Debugging
- Agile Methodologies

## EXPERIENCE

**Internet Sales Associate** 12/2018 - 04/2020  
McConnell CDJR & Chevrolet *Healdsburg, CA*

- Assessed customer needs to deliver tailored solutions, increasing sales and customer satisfaction.
- Built lasting client relationships resulting in repeat business and referrals.
- Mentored new sales representatives to enhance team performance.
- Negotiated pricing and financing to efficiently close deals.

**Automotive Sales Representative** 12/2017 - 11/2018  
Hansel Auto Group *Santa Rosa, CA*

- Generated new business through strategic cold-calling and scheduling appointments.
- Maintained strong client relationships, leading to repeat business and referrals.
- Delivered professional customer service for a seamless sales process.

**Sales Associate** 08/2016 - 06/2017  
Nordstrom *Santa Rosa, CA*

- Consistently exceeded sales goals while promoting a high-energy team culture.
- Strengthened customer relationships through honest, personalized recommendations.
- Increased sales by keeping customers informed about promotions and offers.

**Host & Chef** 10/2013 - 07/2016  
Sandy's *Santa Rosa, CA*

- Trained new employees to improve efficiency and performance.
- Delivered exceptional service standards in fast-paced environments.

**Server** 06/2015 - 08/2015  
Bohemian Grove *Monte Rio, CA*

- Delivered exceptional customer service by anticipating and fulfilling guests' needs.
- Excelled in multitasking and maintaining professionalism in a fast-paced environment.

## EDUCATION

**Bachelor of Science:** Computer Science 03/2025  
*Oregon State University, Corvallis, OR*