NEW DIRECTIONS HOUSING CORPORATION AND SUBSIDIARIES

CONSOLIDATED FINANCIAL STATEMENTS

JUNE 30, 2019

CONTENTS

	<u>PAGE</u>
INDEPENDENT AUDITOR'S REPORT	1 - 2
CONSOLIDATED STATEMENT OF FINANCIAL POSITION	3
CONSOLIDATED STATEMENT OF ACTIVITIES	4
CONSOLIDATED STATEMENT OF CASH FLOWS	5
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS	6 - 22
<u>OTHER INFORMATION</u>	
SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS	23 - 24
OTHER REPORTS	25 - 29
SCHEDULE OF FINDINGS AND QUESTIONED COSTS	30
INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTAL INFORMATION	31
SCHEDULE I - CONSOLIDATING STATEMENT OF FINANCIAL POSITION	32
SCHEDULE II - CONSOLIDATING STATEMENT OF ACTIVITIES	33
SCHEDULE III - CONSOLIDATING STATEMENT OF CASH FLOWS	34
STATEMENT OF FINANCIAL POSITION -NEIGHBORHOOD REINVESTMENT	35
CAPITAL FUND STATEMENT OF ACTIVITIES - NEIGHBORHOOD REINVESTMENT	
CAPITAL FUND	36
STATEMENT OF FINANCIAL POSITION - PARKLAND PROPERTIES I	37
STATEMENT OF ACTIVITIES - PARKLAND PROPERTIES I	38
STATEMENT OF FINANCIAL POSITION - PARKLAND PROPERTIES II	39
STATEMENT OF ACTIVITIES - PARKLAND PROPERTIES II	40
STATEMENT OF FINANCIAL POSITION - MARKET STREET PROPERTIES	41
STATEMENT OF ACTIVITIES - MARKET STREET PROPERTIES	42
STATEMENT OF FINANCIAL POSITION - O'CONNOR SQUARE APARTMENTS	43
STATEMENT OF ACTIVITIES - O'CONNOR SQUARE APARTMENTS	44

CONTENTS

	PAGE
STATEMENT OF FINANCIAL POSITION - MUHAMMAD ALI HISTORIC APARTMENTS	45
STATEMENT OF ACTIVITIES - MUHAMMAD ALI HISTORIC APARTMENTS	46
STATEMENT OF FINANCIAL POSITION - ROOSEVELT APARTMENTS	47
STATEMENT OF ACTIVITIES - ROOSEVELT APARTMENTS	48
STATEMENT OF FINANCIAL POSITION - ST. BENEDICT CENTER FOR CHILDHOOD DEVELOPMENT	49
STATEMENT OF ACTIVITIES - ST. BENEDICT CENTER FOR CHILDHOOD DEVELOPMENT	50

HENSON & ASSOCIATES

CERTIFIED PUBLIC ACCOUNTANTS PROFESSIONAL LIMITED LIABILITY CORPORATION

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INDEPENDENT AUDITOR'S REPORT

To The Board of Directors New Directions Housing Corporation and Subsidiaries 1617 Maple Street Louisville, Kentucky 40210

We have audited the accompanying consolidated financial statements of New Directions Housing Corporation (a non-profit corporation) and Subsidiaries, which comprise the consolidated statement of financial position as of June 30, 2019, and the related consolidated statements of activities and cash flows for the year then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require the we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design the audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly,

we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of New Directions Housing Corporation (a non-profit corporation) and Subsidiaries, as of June 30, 2019, and the consolidated changes in its net assets and its consolidated cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The Schedule of Expenditures of Federal Awards, as required by Title 2 U.S. Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards is presented for the purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued reports dated December 3, 2019 on our consideration of New Directions Housing Corporation's (a non-profit corporation) internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of those reports is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the internal control over financial reporting or on compliance. Those reports are an integral part of an audit performed in accordance with Government Auditing Standards in considering New Directions Housing Corporation's internal control over financial reporting and compliance.

Henson & Associates

Certified Public Accountants

Louisville, Kentucky December 3, 2019

NEW DIRECTIONS HOUSING CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENT OF FINANCIAL POSITION JUNE 30, 2019

Assets		
Current Assets		0 5 15 010 05
Cash		2,747,910.96
Receivables	500 014 10	
Accounts Receivable	508,214.18	E02 036 10
Unconditional Promises to give	74,862.00	583,076.18
Prepaid Expenses		<u>137,411.73</u> 3,468,398.87
Total Current Assets		3,468,398.87
Noncurrent Assets		
Notes and Mortgages Receivable	1,716,208.00	
Unconditional Promises to Give	34,025.00	
Notes Receivable - Neighborhood Reinvestment		
Capital Fund	1,131,972.00	
Other Assets	2,934,371.18	5,816,576.18
D. J. and Burdament, 1945		19,217,949.35
Property and Equipment, net		10,211,040.00
Total Assets		<u>28,502,924.40</u>
Liabilities		
		
Current Liabilities	476,169.72	
	704,541.17	
Current Liabilities Accounts Payable	704,541.17 23,906.40	
Current Liabilities Accounts Payable Accrued Expenses	704,541.17 23,906.40 38,916.28	
Current Liabilities Accounts Payable Accrued Expenses Prepaid Revenue	704,541.17 23,906.40 38,916.28 915,747.84	
Current Liabilities Accounts Payable Accrued Expenses Prepaid Revenue Deferred Revenue - NSP Projects Short Term Debt Other Liabilities	704,541.17 23,906.40 38,916.28	
Current Liabilities Accounts Payable Accrued Expenses Prepaid Revenue Deferred Revenue - NSP Projects Short Term Debt	704,541.17 23,906.40 38,916.28 915,747.84	2,278,955.67
Current Liabilities Accounts Payable Accrued Expenses Prepaid Revenue Deferred Revenue - NSP Projects Short Term Debt Other Liabilities Total Current Liabilities	704,541.17 23,906.40 38,916.28 915,747.84	2,278,955.67 10,526,043.51
Current Liabilities Accounts Payable Accrued Expenses Prepaid Revenue Deferred Revenue - NSP Projects Short Term Debt Other Liabilities Total Current Liabilities Long Term Debt	704,541.17 23,906.40 38,916.28 915,747.84	10,526,043.51
Current Liabilities Accounts Payable Accrued Expenses Prepaid Revenue Deferred Revenue - NSP Projects Short Term Debt Other Liabilities Total Current Liabilities	704,541.17 23,906.40 38,916.28 915,747.84	•
Current Liabilities Accounts Payable Accrued Expenses Prepaid Revenue Deferred Revenue - NSP Projects Short Term Debt Other Liabilities Total Current Liabilities Long Term Debt	704,541.17 23,906.40 38,916.28 915,747.84	10,526,043.51
Current Liabilities Accounts Payable Accrued Expenses Prepaid Revenue Deferred Revenue - NSP Projects Short Term Debt Other Liabilities Total Current Liabilities Long Term Debt Total Liabilities	704,541.17 23,906.40 38,916.28 915,747.84	10,526,043.51 12,804,999.18
Current Liabilities Accounts Payable Accrued Expenses Prepaid Revenue Deferred Revenue - NSP Projects Short Term Debt Other Liabilities Total Current Liabilities Long Term Debt Total Liabilities Net Assets	704,541.17 23,906.40 38,916.28 915,747.84 119,674.26	10,526,043.51
Current Liabilities Accounts Payable Accrued Expenses Prepaid Revenue Deferred Revenue - NSP Projects Short Term Debt Other Liabilities Total Current Liabilities Long Term Debt Total Liabilities Net Assets Without Donor Restrictions	704,541.17 23,906.40 38,916.28 915,747.84 119,674.26	10,526,043.51 12,804,999.18

NEW DIRECTIONS HOUSING CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2019

EON THE TERM ENDED COME SO, COLD				
	WITHOUT DONOR RESTRICTIONS	WITH DONOR RESTRICTED	RESTRICTIONS PERMANENTLY RESTRICTED	TOTAL
Revenues, Gains and Other Support Contributions	•			179,190.86
) + 5 5 5	,352,722. 980,997.	261,745.15		6,352,722.50 1,242,742.23
Interest Income	142,453.05			1,1/2,029.94
Miscellaneous Net Assets Released from Restriction	1,277,776.93 795,370.64	(295,190,64)	(500,180.00)	1,277,776.93
Total Revenues, Gains and Other Support	10,901,341.00	(33,445.49)	(500,180.00)	10,367,715.51
Expenses Program Expenses	8,959,400.36			8,959,400.36
S				
Fundraising	380,671.74			380,671.74
Total Expenses	9,985,086.16			9,985,086.16
Increase (Decrease) in Net Assets	916,254.84	(33,445.49)	(500,180.00)	382,629.35
Less Distributions	(834.00)			(834.00)
Beginning Net Assets	13,496,603.05	147,595.82	1,671,931.00	15,316,129.87
Ending Net Assets	14,412,023.89	114,150.33	1,171,751.00	15,697,925.22

NEW DIRECTIONS HOUSING CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2019

Cash Flows from Operating Activities:

Increase in Net Assets		382,629.35
Adjustments to Reconcile Increase in Net Assets to Net Cash Provided by Operating Activities: Depreciation and Amortization	1,465,292.22	
Non Cash Operating Items Debt Forgiven: Forgivable Mortgage Gain on Sale of St. Edwards Court (Increase) Decrease Promises to Give (Increase) Decrease Accounts Receivable (Increase) Decrease Prepaid Expenses (Decrease) Increase Accounts Payable (Decrease) Increase Accrued Expenses (Decrease) Increase Deferred Revenue (Decrease) Increase Other Liabilities Total Adjustments Net Cash Provided by Operating Activities	(980,959.36) (167,454.91) 69,947.35 133,387.43 59,750.55 24,366.31 (30,138.37) (20,635.17) (13,248.70)	540,307.35 922,936.70
Cash Flows from Investing Activities: Sale of St. Edwards Court Repayment of Notes and Mortgages Capital Expenditures Deposits into Reserves/Escrows Releases from Reserves/Escrows Cash Released from Restriction Net Cash Provided by Investing Activities	1,800,000.00 (86,911.24) (1,289,066.77) (370,214.58) 323,859.46 85,166.00	462,832.87
Cash Flows from Financing Activities: Financing Fees Paid Distribution to Owners - For Profit Partnerships Borrowings on Notes and Mortgages Repayments of Notes and Mortgages Net Cash Used by Financing Activities	(40,159.19) (833.78) 736,718.63 (<u>1,444,405.25</u>)	<u>(748,679.59</u>)
Net Increase in Cash		637,089.98
Cash at Beginning of Year		2,110,820.98
Cash at End of Year		2,747,910.96
Supplementary Cash Flow Disclosure Cash Interest Paid		596,682.64

NOTE I: Significant Accounting Policies

A. Nature of Activities

New Directions Housing Corporation (New Directions) (Organization) was organized as a non-profit entity as prescribed under Internal Revenue Code Section 501(c)(3), and is exempt from federal and state income taxes:

New Directions is involved in the following activities all of which are located in the Louisville, Kentucky metropolitan area, which includes Floyd and Clark counties in Southern Indiana.

- A) Building and developing multi-family housing communities for low and moderate income families.
- B) Management of housing communities for households of low and moderate income.
- C) Sheltering and aiding homeless single-parent families.
- D) Delivering supportive services, including service coordination and youth educational services to benefit families of low and moderate income.
- E) Repairing homes owned by elderly and physically disabled persons.
- F) Providing training and consulting services to grassroots neighborhoods groups, as a vehicle of community development.
- G) Building and renovating single family housing for low and moderate income home owners.

B. Property and Equipment

Property and Equipment is stated at cost, unless otherwise noted below. Depreciation is calculated using the straight line method over the estimated useful life of the item. Items costing \$2,000.00 or more are capitalized. Donated items are recorded at fair market value at time of donation. Property and Equipment consists of the following:

Land	2,679,283.71
Buildings	35,497,136.43
Equipment	1,925,107.89
Vehicles	<u>85,154.00</u>
	40,186,682.03
Accumulated Depreciation	(<u>20,968,732.68</u>)
Property and Equipment	<u>19,217,949.35</u>

The following lives are used for depreciation purposes:

Buildings 27-39 years Equipment 5-10 years Vehicles 5-7 years

C. Third Party Reimbursement Arrangements

The following are the major revenue sources which are considered third party reimbursement arrangements:

- 1. Section 8 Rent Supplements Under a Housing Assistance Program contract, the Organization receives rent supplements from the U.S. Department of H.U.D. for tenants residing in low income housing units. These contracts are annual contracts unique to each low income complex. These units are regulated by H.U.D. with respect to rental charges and operating methods. Rent supplements received were \$4,839,173.56 for the fiscal year ended June 30, 2019.
- 2. Neighborhood Stabilization Program (NSP) Under contracts with the City of New Albany, Indiana, a subgrantee to Indiana Housing and Community Development Authority, and Louisville Metro Government, the Organization has undertaken significant community stabilization activities using U.S. Department of Housing and Urban Development NSP I funds to acquire, develop or rehabilitate vacant and abandoned single family housing in focus neighborhoods. Upon project completion, high quality affordable homes will be marketed to qualified buyers, who will encouraged to secure extensive housing counseling preparation. Reimbursable costs include acquisition, construction, developer fees, home ownership counseling and program delivery fees. Program activities began in April 2010, reaching \$11,733,405.64 in expenditures by June 30, 2019. Grant funds of over \$6.4 million with New Albany and \$2,575,000.00 in Louisville will yield total development fees in excess of \$966,000.00.

D. Allowance for Doubtful Accounts

The balance in tenant receivables includes only current tenants and are deemed fully collectible by management. Management has reviewed receivables from related entities and has determined that they are fully collectible. Management believes all other receivables are collectible.

E. Estimates and Assumptions

The preparation of the consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

F. Cash and Cash Equivalents

For the purpose of the consolidated statement of cash flows, cash and cash equivalents are defined as highly liquid debt instruments with a maturity of three months or less when purchased. There were no cash equivalents at June 30, 2019.

G. Contributions

Contributions received are recorded as with or without donor restrictions depending on the existence or nature of donor restrictions.

H. Donor-Imposed Restrictions

The Organization records and reports its assets, liabilities, net assets, revenues, expenses, gains and losses, and other support based on the existence or absence of donor-imposed restrictions.

The Organization reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. Contributions of donated noncash assets are recorded at their fair market values in the period received.

When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statement of activities as net assets released from restrictions. The Organization treats donor restricted contributions whose restrictions are met in the same reporting period as unrestricted support.

The Organization reports gifts as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Organization reports expiration of donor restrictions when the donated or acquired long-lived assets are placed in service.

I. Functional Allocation of Expenses

The costs of providing the programs and supporting services have been presented on a functional basis in the consolidated statement of activities. Accordingly, certain costs have been allocated among the program and supporting services benefitted.

J. Promises to Give

Unconditional promises to give are recognized as revenues or gains in the period received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

K. Principles of Consolidation

The consolidated financial statements include the accounts of New Directions and three LLC's, which are each 99% owned by New Directions Housing Development, LLC whose only asset is its ownership in these entities: Directions Apartments LLC; Shawnee Apartments LLC; and Russell Apartments LLC, (the "Broadstreet" properties). All material inter-organization transactions have been eliminated in consolidation.

L. Acquired Intangible

As part of the "Broadstreet" properties transaction, New Directions acquired the rights to manage the properties. This right is considered to have an indefinite useful life and is not being amortized. Management believes the fair value of this asset approximates its carrying value.

M. <u>Income Taxes</u>

The Organization and all consolidated affiliates are exempt from federal and state income taxes as not for profit organizations or partnerships. The Organization's open audit periods are June 30, 2015 to present.

In June 2006, the Financial Accounting Standards Board issued ASC 740-10 (formerly known as FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes), which prescribed a comprehensive model for how an organization should measure, recognize, present, and disclose in its financial statements uncertain tax positions that an organization has taken or expects to take on a tax return that more likely than not would not be sustained upon examination by the Internal Revenue Service. The Organization adopted ASC 740-10 as of July 1, 2009. There was no impact to the Organization's consolidated financial statements as a result of the implementation of ASC 740-10.

NOTE II: Accounts Receivable

Related Entities - Managed Properties Jackson Woods Apartments, LLLP St. William Apartments, LLLP St. John Gardens, Inc. New Visions Residential Services, Inc.	90,775.97 44,214.39 6,722.41 25,063.37 166,776.14
Other Receivables Managed Properties Tenant Related Receivables Section 8 Subsidy Receivable Miscellaneous Receivables Grants Receivable Childcare Receivables	88,085.64 70,113.89 21,815.70 4,990.28 114,153.55 42,278.98 341,438.04 508,214.18

The managed properties' balances reflect charges for management and maintenance performed by New Directions' personnel plus minor charges for material purchased by New Directions and cash advances to cover operating deficits of the properties. The cash advances are non-interest bearing and unsecured.

NOTE III: Notes and Mortgages Receivable

LHome 55,000.00
Mortgage Receivable - Jackson Woods Apartments, LLLP 1,079,208.00
Mortgage Receivable - St. William Apartments, LLLP 582,000.00
1,716,208.00

See additional information regarding Jackson Woods Apartments, LLLP and St. William Apartments, LLLP in Note X (e) and (f).

NOTE IV: Unconditional Promises to Give

Unconditional promises to give consist of the following:

Unrestricted Promises 108,887.00
Less allowance for doubtful accounts .00
108,887.00

The promises to give are due as follows:

Fiscal Year ended:

6/30/20 74,862.00 6/30/21 34,025.00 108,887.00

Management believes the fair value of promises to give approximates their carrying value and any discount was determined to be immaterial.

NEW DIRECTIONS HOUSING CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) JUNE 30, 2019

NOTE V: OTHER ASSETS

Total	124,451.99 78,679.50 971,744.97 5,908.00 (7,801.64) 307,562.30 (187,828.60) 1,201,650.90 596,615.32	$\frac{(156,611.56)}{2,934,371.18}$
Eliminations	343,834.42	343,834.42
Shawnee Apartments LLC	20,860.49 26,046.64 183,476.77 20,819.00 (11,219.25)	239,983.65
Russell Apartments LLC	25,180.44 25,048.55 191,795.03 17,944.78 (7,285.03)	252,683.77
Directions Apartments LLC	15,766.28 13,494.09 179,285.11 10,675.00 (5,753.27)	213,467.21
New Directions Housing Corporation	62,644.78 14,090.22 417,188.06 5,908.00 (351,636.06) 258,123.52 (163,571.05) 1,201,650.90 596,615.32	(156,611.56) 1,884,402.13
	Tenant Security Deposits Mortgage Escrow Deposits Replacement Reserve Investments - Corporations Investments - Partnerships Financing Fees Amortization - Financing Fees Management Rights Contract Acquisition Costs	Amortization - Contract Acquisition Costs

NOTE VI: Notes and Mortgages Payable

<u>Mortgagor</u>	Current <u>Amount</u>	Non-Current Amount	Interest <u>Rate</u>	<u>Due Date</u>	<u>Collateral</u>
Berkadia Mortgage Capital, Inc.	7,479.75	280,400.10	5.75%	02/01/40	Smoketown Apartments, LLC
HUD - Flexible Subsidy Loan	.00	31,821.34	1.00%	02/01/40	Smoketown Apartments, LLC
Louisville/ Jefferson County Metro Government	.00	138,307.96	.00%	12/31/28	Parkland I
Metropolitan Housing Coalition	.00	280,000.00	5.00%	01/30/21	Unsecured
Red Mortgage Capital, Inc.	30,237.67	529,248.96	4.2%	06/01/33	Russell Apartments -First Mortgage
Red Mortgage Capital, Inc.	66,486.91	1,361,027.90	6.25%	06/01/33	Shawnee Apartments -First Mortgage
Red Mortgage Capital, Inc.	34,091.24	697,871.99	6.25%	06/01/33	Directions Apartments -First Mortgage
Community Housing Capital	.00	463,145.77	5.56%	06/03/29	Brandeis Apartments
FAHE	47,243.84	.00	6.00%	02/28/20	Heverin House
Fifth Third Bank	190,000.00	.00	5.25%	11/30/19	Unsecured
Main Source Bank	19,465.24	428,727.74	3.59%	06/30/26	Roosevelt Apartments
Main Source Bank	44,715.97	991,761.71	3.59%	07/29/26	O'Connor Square, Apartments
Louisville Metro Affordable Housing Trust Fund	50,000.00	.00	.00%	10/10/21	522 E. Ormsby Street
Republic Bank	.00	356,590.42	5.50%	07/18/20	226 N. 17 th Street
Community Foundation of Louisville Inc.	20,064.75	33,890.21	1.00%	02/26/22	Unsecured
Fifth Third Bank	114,999.96	565,416.87	3.70%	06/01/20	1000 E. Liberty Street

Louisville/ Jefferson County Metro Government	.00	168,000.00	.00%	06/03/29	Brandeis Apartments
Louisville/ Jefferson County Metro Government	.00	274,364.80	.00%	01/01/27	St. William Apartments
Louisville/ Jefferson County Metro Government	.00	380,132.80	.00%	01/01/26	Jackson Woods Apartments
Louisville/ Jefferson County Metro Government	.00	1,560,853.78	1.00%	06/01/33	Directions Apartments -Second Mortgage
Red Mortgage Capital, Inc.	33,406.96	1,094,777.58	3.20%	08/01/42	Reeser Court Apartments
Republic Bank	17,514.02	567,485.98	4.88%	05/29/29	1615/1617 Maple Street
Shelby Park Neighborhood Association	50,000.00	.00	2.25%	12/28/19	Unsecured
Louisville/ Jefferson County Metro Government	176,779.44	.00	.00%	08/06/19	1506 and 1508 Market Street
Main Source Bank	13,262.09 915,747.84	322,217.60 10,526,043.51	3.87%	06/06/27	Muhammad Ali Apartments

Current Maturities of Long Term Debt: Fiscal Year Ended June 30,

2020	915,747.84
2021	1,051,573.60
2022	421,508.33
2023	380,820.74
2024	437,292.74

During a prior year New Directions acquired the property at 1506 and 1508 W. Market Street through the assumption of a mortgage of \$176,779.44 with the Louisville/Metro Jefferson County Government. The mortgage is a forgivable mortgage and should be forgiven on August 6, 2019.

The properties formerly known as Historic Parkland were restructured into Parkland I and Parkland II during a prior year. Parkland I has a forgivable mortgage with Louisville/Metro Jefferson County Government for \$237,099.70 with interest at 0% and forgivable rateably through December 31, 2028. The balance of the loan at June 30, 2019 was \$138,307.96. There is no mortgage on Parkland II.

NOTE VII: Assets with Donor Restrictions

	Temporarily Restricted Assets: Grant Receivable	114,150.33
	Permanently Restricted Assets: Capital Grant Funds - NeighborWorks	<u>1,171,751.00</u>
NOTE VIII:	Contractually Designated Assets	
	Work in Progress - NSP Projects Hazard and Mortgage Insurance Escrows Security Deposits Replacement Reserves Cash - NSP Project	404,797.83 78,679.48 124,451.99 971,744.97 184,118.65 1,763,792.92

HUD regulations require that restricted funds be held in separate federally insured accounts which are not available for operating purposes.

NOTE VIII: Contractually Designated Assets (Continued)

Contractually Designated Liabilities

The contractually designated liabilities are comprised of the following:

Unearned Revenue - NSP	Projects	627,832.76
Security Deposits	_	<u>119,441.08</u>
		747,273.84

This liability offsets the amounts held in the contractually designated asset accounts.

Contractually designated net assets are:	
Contractually Designated Assets	1,763,792.92
Contractually Designated Liabilities	<u>747,273.84</u>
Contractually Designated Net Assets	<u>1,016,519.08</u>

NOTE IX: Related Party Transactions

New Directions acts as management agent for other non profit corporations which have the same board of directors. New Directions bills these other entities for repairs and maintenance, management fee, resident manager fees, bookkeeping fees and other fees. The following amounts, by entity, are included on the consolidating statement of activities for New Directions.

St. John Gardens, Inc.		49,792.44
Clifton Court Apartments,	Inc.	26,470.04

New Directions also collects from partnerships, in which it is the general partner, fees for repairs and maintenance, management, resident manager and bookkeeping.

Jackson Woods Apartmen	ts, LLLP	206,097.57
St. William Apartments	, LLLP	137,946.00

NOTE X: Partnership Interests

New Directions accounts for its investment in partnerships under the equity method, that is, its cost of investments is increased or decreased annually by its share of the partnership's gain or loss. New Directions total investment in partnerships is (\$7,801.64) at June 30, 2019. These amounts are included in other assets on the consolidated statement of financial position.

NOTE X: Partnership Interests (Continued)

(a) O'Connor Square, Ltd.

In January of 2016 the investor limited partner sold its 99.9% interest to New Directions for \$32,000.00. New Directions now owns all the assets and has assumed all the liabilities of the partnership and the activities of the entity since January 1, 2016. New Directions has entered into a nominal lease back agreement of the land and building to the partnership.

(b) <u>Directions Apartments, LLC; Shawnee Apartments, LLC; Russell</u> Apartments, LLC.

On April 29, 2003 the three LLC's, above mentioned, acquired a group of properties known as "Broadstreet Properties". New Directions is a 99% member in each of these LLC's through its wholly owned, single member LLC named New Directions Housing Development, LLC. See Note I (K) for information regarding the consolidation of these LLC's in the financial statements of New Directions.

(c) Jackson Woods Apartments, LLLP

On May 13, 2010 New Directions sold the Jackson Woods Apartments housing complex to Jackson Woods Apartments, LLLP. New Directions is the general partner in this partnership through its single member LLC, Jackson Woods Apartments NDHC GP, LLC.

New Directions has a seller note receivable in the amount of \$1,018,180.00 bearing interest of 5.0% per annum compounded annually. The note is due in one installment of principal and all unpaid interest on December 31, 2041. A portion of this note, \$778,972.00, is from the permanently restricted Neighborhood Reinvestment Capital Fund and will be repaid to that fund when paid.

New Directions has also loaned Jackson Woods Apartments, LLLP \$840,000.00 at an interest rate of 1% due on December 31, 2041. New Directions has a third mortgage as security.

Following is a breakdown of the New Directions portion of Jackson Woods Apartments, LLLP mortgages receivable as shown in Note III:

Total Seller Mortgage	1,018,180.00
Portion Due to Neighborhood	
Reinvestment Capital Fund	<u>(778,972.00</u>)
	239,208.00
Third Mortgage	840,000.00
<u> </u>	1,079,208.00

NOTE X: Partnership Interests (Continued)

(d) St. William Apartments, LLLP

On June 15, 2010 New Directions sold the St. William Apartments housing complex to St. Williams Apartments, LLLP. New Directions is the general partner in this partnership through its single member LLC, St. William Apartments NDHC GP LLC. NDHC sold this property for \$610,500.00, receiving \$257,500.00 cash at closing and a seller note in the amount of \$353,000.00. The note bears interest at 5.0% per annum compounded annually. The note is due in one installment of principal and all unpaid interest on December 31, 2040. All of this note, \$353,000.00, is from the permanently restricted Neighborhood Reinvestment Capital Fund and will be repaid to that fund when paid.

New Directions has also loaned St. Williams Apartments, LLLP \$582,000.00 at an interest rate of 1% due on December 31, 2040. New Directions has a third mortgage as security.

NOTE XI: Contingency

The Smoketown Apartments project has a contract with the U.S. Dept. of H.U.D. which provides housing assistance payments to qualified individuals. The following is a listing:

Contract # Termination Date Annual Commitment KY36-L000-005 January 31, 2030 65,770.00

The Brandeis Apartments project has a contract with the U.S. Department of H.U.D. which provides housing assistance payments to qualified individuals. The following is a listing:

Contract # Termination Date Annual Commitment KY36-L000-006 August 31,2032 317,376.00

The Reeser Court Apartments project has a contract with the U.S. Department of H.U.D. which provides housing assistance payments to qualified individuals. The following is a listing:

Contract # Termination Date Annual Commitment KY36-H134-039 August 1, 2032 450,943.00

If these contracts are not renewed and the projects suffer a decline in rental income, then the carrying value of their assets would be impaired and the ability of the projects to continue as a going concern would be in doubt.

NOTE XII: Concentration of Credit Risk

The Organization has at various times during the year amounts on deposit that are in excess of FDIC coverage.

NOTE XIII: Donated Goods and Services

New Directions receives donated goods and services for use in its program services. These goods and services are valued at equivalent purchase costs and have been recorded as contribution income and program service costs or fixed assets. As of June 30, 2019, no contribution received met these requirements.

NOTE XIV: Litigation

The Organization is exposed to various asserted and unasserted potential claims encountered in the normal course of business. In the opinion of management, the resolution of these matters will not have a material effect on the Organization's financial position or the results of operations and should be covered by insurance.

NOTE XV: Financial Assets and Liquidity Resources

As of June 30, 2019, financial assets and liquidity resources available within one year for general expenditure, such as operating expenses, scheduled principal payments on debt, and capital construction costs not financed with debt, were as follows:

	<u>Consolidated</u>
Financial assets: Cash Accounts receivable, net Total financial assets available within one year	2,747,910.96 583,076.18 3,330,987.14
Liquidity resources: Lines of credit	2,780,000.00
Total financial assets and liquidity resources available within one year	6,110,987.14

To manage liquidity, the Organization maintains lines of credit with several institutions that are drawn upon as needed during the year to manage cash flows. As of June 30, 2019, amounts outstanding under these lines of credit facilities amounted to \$873,834.26.

NOTE XVI: Subsequent Events

Management has evaluated events occurring subsequent to year end through the date of the Independent Auditor's Report, the date the financial statements were available to be issued.

NEW DIRECTIONS HOUSING CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) JUNE 30, 2019

NOTE XVI: Schedule of Functional Expenses (Unconsolidated) (New Directions Housing Corporation Only)

					Program Services	ices			
Management and General	LJ.	Fundraising	Real Estate Development	Home Ownership Preservation	Community Building & Organization	Asset and Property Management	Rental Properties	Early Childhood Development	Resident Services
442,004.09	60	216,203.08	255,151.29	229,238.89	28,443.90	1,979,566.65		450,745.80	291,231.84
5,000.00	00	31,115.00		2,908.29			212.88		
	;			6		6	406,455.02	(((7
Office Supplies and Expenses 33,176.06	90.	16,403.36	4,321.61	11,893.13	835.54	17,778.43	4,941.89	5,893.59	3,110.42
23,571	£.			1,8/8.63	206.00	5,512.88	20, 141.47	3,305.66	2,125.95
6,538	43			3,520.37	2.21	19,502.00	56,375.32	6,006.50	
7,982	80	259.50	2,132.14	293.14	58.62	52.76	674.72		696.00
23,757.81	81	5,211.72	2,161.18	4,728.34	1,655.96	9,294.86	4,763.70	4,502.00	3,857.20
28,319.23	23					12,270.73	288,274.72	28,239.00	
28,788.10	10	158.99	1,195.44	315,374.59	349.11	9,249.74	654,120.39	19,945.47	12,111.75
1,581.54	.54	1,151.37	490.75	6,485.53	466.97	29,118.71	16,139.28	145.64	3,004.43
88,690.73	.73			661.15		9,040.56	709,982.98	18,037.35	
7,577.31	.31		308.73			1,760.38	117,089.96	12,272.24	51.23
56,827.71	71		15,284.38				186,127.34	737.63	
10,808.24	24	11,214.61	39.20	8,668.94	1,529.95	217.63		2,105.82	12,834.69
26,245.86	86	816.50	1,710.41	8,614.81	4,632.70	17,878.75	68,043.97	78,963.03	1,343.60
31,032.78	78	16,558.91	12,282.72	27,735.88	6,295.07	31,676.44	64,522.22	100.94	12,094.72
(202, 299.68	(89								
		64,444.35							
							23,501.00		
						4		•	20,969.73
30,000.00	임	14,000.00	2,500.00	593.75	00 200	400.00	2 621 266 06	29,616.69	42,250.00
649,602.92	N.	380,6/1./4	302,128.20	622,595.44	44,476.03	2,143,320.32	6,021,300.80	96./19,099	405,681.50
(4,588.86)	.86)				· · · · · · · · · · · · · · · · · · ·	(2,260.03)	(650, 158.48)		
645,014.06	90	380, 671,74	302,128.20	622,595.44	44,476.03	2,141,060.49	1,971,208.38	660,617.36	405,681.56

NEW DIRECTIONS HOUSING CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) JUNE 30, 2019

NOTE XVI: Schedule of Functional Expenses (Unconsolidated) (New Directions Housing Corporation Only) (Continued)

Total	3,892,585.54	39,236.17	00.	98,354.03	59,430.44	67,922.41	12,149.86		59,932.77	357,103.68	819,760.23	58,584.22	826,412.77	139,059.85	258,977.06		47,419.08	208,249.63	202,299.68	(202,299.68)	64,444.35	23,501.00	20,969.73	119,360.44	7,173,453.26	į	7,173,453.26
Interdivisional Eliminations			(406, 455.02)			(29,019.00)					(221,533.35)														(657,007.37)		(657,007.37)
Sub Total	3,892,585.54	39,236.17	406,455.02	98,354.03	59,430.44	96,941.41	12,149.86		59,932.77	357,103.68	1,041,293.58	58,584.22	826,412.77	139,059.85	258,977.06		47,419.08	208,249.63	202,299.68	(202, 299.68)	64,444.35	23,501.00	20,969.73	119,360.44	7,830,460.63		7,830,460.63
	Personnel Costs	Advertising and Printing	Staff and Management Fees	Office Supplies and Expenses	Telephone/Communications	Legal and Accounting Fees	Dues and Publications	Professional Development	/Conferences	Utilities	Maintenance and Repairs	Transportation	Depreciation	Insurance	Interest	Real Estate Taxes	Events/Volunteer Expenses	Other Expenses	Facility Expense Allocation	Total Facility Expenses	Bad Debts	Incentive Performance Fee	Direct Assistance	Contract Services		Eliminations by Function	

NOTE XVII: NeighborWorks America Grant

NeighborWorks America DBA Neighborhood Reinvestment Corporation (NWA) provided \$359,459.30 in capital and expendable grants during the year ended June 30, 2019, for making loans and for capital projects and core organizational expenses. NWA also released \$500,180.00 from permanent restrictions during the current fiscal year. Should New Directions become defunct, all remaining grant funds, interest earnings, capital project proceeds, and loan capital project portfolios representing the use of these funds would revert to Neighborhood Reinvestment Corporation. See pages 35 and 36 of this report for the separate financial statements of the Neighborhood Reinvestment Capital Fund.

<u>Project</u>	Amount <u>Due</u>	Interest <u>Rates</u>	<u>Terms</u>
Jackson Woods Apartments, LLLP	778,972.00	0%	Payments due when project has sufficient funds
Roosevelt Apartments	39,779.00 *	0%	Payments due when project has sufficient funds
St. William Apartments, LLLP	353,000.00	0%	Payments due when project has sufficient funds
Less: Internal Loans	1,171,751.00 (39,779.00)* 1,131,972.00		

NEW DIRECTIONS HOUSING CORPORATION SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS (UNCONSOLIDATED) FOR THE YEAR ENDED JUNE 30, 2019

Federal Grantor/Pass-Through Grantor/Program or Cluster Title	Federal CFDA Number	Federal Expenditures	Amount Provided to Sub-recipients
U.S. Department of Housing and Urban Development			
Section 8 - Low Income Housing	14.195	1,043,098	
HUD Guaranteed Mortgage	14.139	1,455,484	
Capital Improvement Loan	14.164	31,821	
Service Coordinator	14.191	53,549	
CDBG	14.218	13,890	
HUD Forgivable Loans	14.248	1,085,210	
Total U.S. Department of Housing and Urban Development		<u>3,683,052</u>	
U.S. Department of Treasury Neighborhood Reinvestment Capital Fund	21.020	<u>359,459</u>	
Total U.S. Department of Treasury		<u>359,459</u>	
Total Expenditures of Federal Awa	ırds	4,042,511	0

NEW DIRECTIONS HOUSING CORPORATION NOTES TO THE SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS (UNCONSOLIDATED) FOR THE YEAR ENDED JUNE 30, 2019

A. Basis of Presentation

The accompanying schedule of expenditures of federal awards includes the federal grant activity of New Directions Housing Corporation and is presented on the cash basis of accounting. The information in this schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards. Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the basic financial statements.

B. Procurement Policy

The Organization adopted the procurement requirements specified in the Uniform Guidance. The effective date was July 1, 2018.

C. <u>Indirect Cost Rate</u>

The Organization has not elected to use the 10-percent de minimus indirect cost rate allowed under the Uniform Guidance.

		Balance
D. <u>Mortgages/Loans</u>	<u>Federal CFDA Number</u>	<u>June 30, 2019</u>
Smoketown	14.139	287,880.00
Smoketown	14.164	31,821.00
Jackson Woods	14.248	380,133.00
St. Williams	14.248	274,365.00
Market Street	14.248	176,779.00
Reeser Court	14.139	1,128,185.00
Parkland I	14.248	138,308.00



HENSON & ASSOCIATES

CERTIFIED PUBLIC ACCOUNTANTS PROFESSIONAL LIMITED LIABILITY CORPORATION

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INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors New Directions Housing Corporation

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States, the financial statements of New Directions Housing Corporation (a nonprofit organization), which comprise the statement of financial position as of June 30, 2019, and the related statements of activities, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated December 3, 2019.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered New Directions Housing Corporation's internal control over financial reporting (internal control) to determine audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of New Directions Housing Corporation's internal control. Accordingly, we do not express an opinion on the effectiveness of the New Directions Housing Corporation's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that have not been identified. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether New Directions Housing Corporation's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

HENSON & ASSOCIATES

Louisville, Kentucky December 3, 2019

HENSON & ASSOCIATES

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INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM
AND ON INTERNAL CONTROL OVER COMPLIANCE
REQUIRED BY THE UNIFORM GUIDANCE

To the Board of Directors New Directions Housing Corporation

We have audited New Directions Housing Corporation's compliance with the types of compliance requirements described in the OMB Compliance Supplement that could have a direct and material effect on each of New Directions Housing Corporation's major federal programs for the year ended June 30, 2019. New Directions Housing Corporation's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

Management Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of New Directions Housing Corporation's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Part 200, Uniform Administrative Requirements, Regulations (CFR) Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about New Directions Housing Corporation's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of New Directions Housing Corporation's compliance.

Opinion on Each Major HUD Program

In our opinion, New Directions Housing Corporation complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2019.

Report on Internal Control Over Compliance

Management of New Directions Housing Corporation is responsible for establishing and maintaining effective internal control over compliance with the types of requirements referred to above. In planning and performing our audit, we considered New Directions Housing Corporation's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of New Directions Housing Corporation's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies, and therefore, material weaknesses or significant deficiencies may exist that have not been identified. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

HENSON & ASSOCIATES

Certified Public Accountants

Louisville, Kentucky December 3, 2019

NEW DIRECTIONS HOUSING CORPORATION SCHEDULE OF FINDINGS AND QUESTIONED COSTS FOR THE YEAR ENDED JUNE 30, 2019

A. SUMMARY OF AUDIT RESULTS

- 1. The auditor's report expresses an unmodified opinion on the financial statements of New Directions Housing Corporation.
- 2. No material weaknesses were identified during the audit of the New Directions Housing Corporation financial statements.
- No instances of noncompliance material to the financial statements of New Directions Housing Corporation were disclosed during the audit.
- 4. No material weaknesses were identified during the audit of the major federal award programs.
- 5. The auditor's report on compliance for the major federal award programs for New Directions Housing Corporation expresses an unmodified opinion.
- 6. No audit findings relative to the major federal award programs for New Directions Housing Corporation are reported in Part C. of this Schedule.
- 7. The programs tested as major programs included:

CFDA No.	<u>Name</u>
14.139	HUD Guaranteed Mortgage
14.195	Section 8

- 8. The threshold for distinguishing Types A and B programs was \$750,000.
- 9. New Directions Housing Corporation was determined to be a low-risk auditee.
- B. FINDINGS FINANCIAL STATEMENTS AUDIT

NONE

C. FINDINGS AND QUESTIONED COSTS - MAJOR FEDERAL AWARD PROGRAMS AUDIT
NONE



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INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTAL INFORMATION

To the Board of Directors New Directions Housing Corporation and Subsidiaries

Our report on our audit of the basic consolidated financial statements of New Directions Housing Corporation (a not-for-profit corporation) and Subsidiaries as of June 30, 2019 appears on pages 1 through 2. The audit was conducted for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The accompanying supplemental information on pages 32-50 are presented for purposes of additional analysis and are not a required part of the basic consolidated Such information is the responsibility of financial statements. management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

HENSON & ASSOCIATES

Certified Public Accountants

December 3, 2019

NEW DIRECTIONS HOUSING CORPORATION AND SUBSIDIARIES SCHEDULE I - CONSOLIDATING STATEMENT OF FINANCIAL FOSITION JUNE 30, 2019

Russell Shawnee Eliminations Apartments and Totals LLC Adjustments	672,116.74 216,002.57 2,747,910.96	15,515.71 36,856.27 (297,511.04) 508,214.18 (5,769,086.29) 1,716,208.00 108,887.00 1,131,972.00	34,105.71 38,566.29 252,683.77 239,983.65 343,834.42 2,934,371.18 3,746,734.09 2,844,108.07 19,217,949.35 4,721,156.02 3,375,516.85 (5,722,762.91) 28,502.924.40	147,185.69 134,425.33 (184,000.41) 476,169.72 32,978.83 89,924.97 (113,510.63) 704,541.17 1,221.28 2,958.03 38,916.28	76,581.65 66,486.91 (46,343.98) 915,747.84 25,156.44 20,802.69 119,674.26 3,526,430.45 4,086,588.72 (5,722,742.31) 10,526,043.51	3,809,554.34 4,401,186.65 (6,066,597.33) 12,804,999.18	911,601.68 (1,025,669.80) 343,834.42 14,412,023.89	911,601.68 (1,025,669.80) 343,834.42 15,697,925.22	
Directions Apartments LLC	142,451.42	6,660.80	24,650.35 213,467.21 2,131,655.79 2,518,885.57	114,080.69 402,779.99 3,804.29	34,091.24 15,610.95 2,258,725.77	2,829,092.93	(310,207.36)	(310,207.36)	
New Directions Housing Corporation	1,717,340.23	746,692.44 7,485,294.29 108,887.00 1,131,972.00	40,089.38 1,884,402.13 10,495,451.40 23,610,128.87	264,478.42 292,368.01 15,922.88 38,916.28	784,932.02 58,104.18 6,377,040.88	7,831,762.59	14,492,464.95 1,285,901.33	15,778,366.28	
	Assets Cash	Receivables Accounts Receivable, net Notes and Mortgages Receivable, net Unconditional Promises to Give	Prepaid Expenses Other Assets Property and Equipment Total Assets	Liabilities Accounts Payable Accrued Expenses Deferred Revenue - NSP Projects	m	Total Liabilities	Net Assets Without Donor Restrictions With Donor Restrictions		Total Liabilities

NEW DIRECTIONS HOUSING CORPORATION AND SUBSIDIARIES SCHEDULE II - CONSOLIDATING STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2019

	New Directions Housing Corporation	Directions Apartments LLC	Russell Apartments LLC	Shawnee Apartments LLC	Eliminations and Adjustments	Totals
Revenues, Gains and Other Support Contributions Rent Income Grant Income - Operations	179,190.86 2,069,087.52 1,242,742.23	953,008.55	1,829,239.03	1,501,387.40		179,190.86 6,352,722.50 1,242,742.23
Maintenance, Management and Other Fees Interest Income Miscellaneous	2,358,558.94 244,145.10 1,460,075.67	339.80 6,184.78	733.64	352.14	(1,185,729.00) (103,117.63) (225,925.08)	1,172,829.94 142,453.05 1,277,776.93
Total Revenues, Gains and Other Support	7,553,800.32	959,533.13	1,852,860.34	1,516,293.43	(1,514,771.71)	10,367,715.51
enses Program Services	6,147,767.46	924,937.93	1,580,799.36	1,594,742.24	(1,288,846.63)	8,959,400.36
Supporting Services Management and General Fundraising	645,014.06 380,671.74					645,014.06 380,671.74
Total Expenses	7,173,453.26	924,937.93	1,580,799.36	1,594,742.24	(1,288,846.63)	9,985,086.16
Increase (Decrease) in Net Assets	380,347.06	34,595.20	272,060.98	(78,448.81)	(225,925.08)	382, 629.35
Less: Distributions		(2,117.00)	(66,861.00)	(14,392.00)	82,536.00	(834.00)
Beginning Net Assets	15,398,019.22	(342, 685.56)	706,401.70	(932,828.99)	487,223.50	15,316,129.87
Ending Net Assets	15,778,366.28	(310,207.36)	911,601.68	(1,025,669.80)	343,834.42	15,697,925.22

Totals	382,629.35	1,465,292.22	.00 (980,959.36) .00 (167,454.91)	66, 947.35 133,387.43 59,750.55 24,366.31 (30,138.37) (13,248.70) 540,307.35	1,800,000.00 (86,911.24) (1,289,066.77) (370,214.58) 323,859.46 85,166.00	(40,159.19) (833.78) 736,718.63 (1,444,405.25) (748,679.59)	637,089.98	2,110,820.98	2,747,910.96	596, 682.64
Eliminations and Adjustments	(225,925.08)		225,925.08	225, 925, 08	(234,149.83) (82,536.22)	82,536.22 234,149.83 316,686.05	00.		00	00.
Shawnee Apartments LLC	(78,448.81)	196,731.32	31,911.00	(5,285.11) 8,230.75 (20,193.62) 13,475.56 2,324.80 256.30 227,451.00 149,002.19	(31,455.36) (83,120.62) 34,695.26 (79,880.72)	(14,392.00) (62,468.55) (76,860.55)	(7,739.08)	223,741.65	216,002.57	148,922.89
Russell Apartments LLC	272,060.98	297,940.69		(3,129.92) 8,105.25 (13,661.58) (2,376.03) 41.92 (675.00) 286,245.33 558,306.31	(58, 904.39) (112, 948.48) 120, 177.31 (51, 675.76)	(66,861.00) (263,145,94) (330,006.94)	176,623.81	495,492.93	672,116.74	57,457.50
Directions Apartments LLC	34,595.20	144,207.44		5,076.65 3,228.59 14,033.89 42,669.34 2,626.28 26.00 211,868.19 246,463.39	(241,329.57) (56,150.90) 35,301.49 (262,178.98)	(2,117.00) (40,497.93) (42,614.93)	(58,330.52)	200,781.94	142,451.42	46,999.18
New Directions Housing Corporation	380,347.06	826,412.77	(225, 925.08) (980, 959.36) (31, 911.00) (167, 454.91)	69,947.35 136,725.81 40,185.96 44,187.62 (83,907.24) (25,628.17) (12,856.00) (411,182.25) (30,835.19)	1,800,000.00 147,238.59 82,536.22 (957,377.45) (117,994.58) 133,685.40 85,166.00 1,173,254.18	(40,159.19) 736,718.63 (<u>1,312,442.66)</u> (615,883.22)	526,535.77	1,190,804.46	1,717,340.23	343,305.07
NEW DIRECTIONS HOUSING CORPORATION AND SUBSIDIARIES SCHEDULE III - CONSOLIDATING STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2019	Cash Flows from Operating Activities: Increase (Decrease) In Net Assets	Adjustments to Reconcile Increase (Decrease) in Net Assets to Net Cash Provided by Operating Activities: Depreciation and Amortization	Non Cash Operating Items Related Entities Profit Allocation Debt Forgiven - Forgivable Mortgage Interest Deferred Added to Principal Gain on Sale of St. Edwards Court	Garn On Sare Of St. Edwards Court. (Increase) Decrease Promises to Give (Increase) Decrease Accounts Receivable (Increase) Decrease Prepaid Expenses (Decrease) Increase Accounts Payable (Decrease) Increase Accrued Expenses (Decrease) Increase Offerred Revenue (Decrease) Increase Other Liabilities Total Adjustments Net Cash Provided (Used) by Operating Activities	Cash Flows from Investing Activities: Sale of St. Edwards Court Repayment of Notes and Mortgages Receivable Investment Activity - Partnerships/Corporations Capital Expenditures Deposits into Reserves/Escrows Releases from Reserves/Escrows Cash Released from Restriction Net Cash Provided (Used) by Investing Activities	Cash Flows from Financing Activities: Financing Fees Paid Distribution to Owners - For Profit Partnerships Borrowings on Notes and Mortgages Repayments of Notes and Mortgages Net Cash (Used) by Financing Activities	Net Increase (Decrease) in Cash	Cash at Beginning of Year	Cash at End of Year	Supplementary Cash Flow Disclosure Cash Interest Paid

See Independent Auditor's Report on Supplemental Information.

NEW DIRECTIONS HOUSING CORPORATION STATEMENT OF FINANCIAL POSITION -NEIGHBORHOOD REINVESTMENT CAPITAL FUND JUNE 30, 2019

Assets	.00
Cash in Bank	1,171,751.00
Notes Receivable	1,171,751.00
Liabilities and Net Assets Net Assets - with donor restrictions - invested in perpetuity	.00 <u>1,171,751.00</u> <u>1,171,751.00</u>

NEW DIRECTIONS HOUSING CORPORATION STATEMENT OF ACTIVITIES -NEIGHBORHOOD REINVESTMENT CAPITAL FUND FOR YEAR ENDED JUNE 30, 2019

Revenue,	Gains	and	Other	Support:
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Capital Grant - Neighborhood Reinvestment	.00
Expenses/Other Changes: Release of restrictions	585,346.00 (585,346.00)
Net Assets - Beginning of Year	1,757,097.00
Net Assets - End of Year	1,171,751.00

CURRENT ASSETS Cash in Bank Tenant accounts receivable Subsidy receivable Prepaid expenses	1,327.48 738.93 73.00 666.54	0.005.05
Total current assets		2,805.95
DEPOSITS HELD IN TRUST - FUNDED Tenant security deposits		2,725.00
RESTRICTED DEPOSITS AND FUNDED RESERVES Reserve for Replacements		10,400.00
FIXED ASSETS Land Buildings Equipment Total fixed assets	17,742.86 678,835.81 488.58 697,067.25	
Less accumulated depreciation	(136,564.18)	<u>560,503.07</u>
Total Assets		576,434.02
LIABILITIES		
CURRENT LIABILITIES Accounts payable - trade Prepaid rent Total current liabilities	69,410.23 684.83	70,095.06
DEPOSIT LIABILITIES Tenant security deposits (contra)		2,325.00
LONG-TERM LIABILITIES Loan - New Directions Housing Corporation Mortgage payable - Louisville/Metro Government Total long-term liabilities	433,485.12 138,307.96	571,793.08
Total liabilities		644,213.14
NET ASSETS		
Net assets without donor restrictions (defici Total net assets without donor restrictio (deficit)		<u>(67,779.12</u>)
Total Liabilities and Net Assets Without Donor Restrictions		<u>576,434.02</u>

See Independent Auditor's Report on Supplemental Information.

37

PARKLAND PROPERTIES I STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2019

INCOME Rent Financial - debt forgiveness Tenant charges	62,024.29 19,758.36 1,354.99 83,137.64
EXPENSES Administrative Utilities Operating and maintenance Insurance and taxes Depreciation	19,062.93 8,402.03 28,006.48 7,126.71 24,088.73 86,686.88
CHANGE IN NET ASSETS WITHOUT DONOR RESTRICTIONS (DEFICIT)	(3,549.24)
NET ASSETS WITHOUT DONOR RESTRICTIONS (DEFICIT), at July 1, 2018	(64,229.88)
NET ASSETS WITHOUT DONOR RESTRICTIONS (DEFICIT), at June 30, 2019	<u>(67,779.12</u>)

CURRENT ASSETS Cash in bank Tenant accounts receivable Prepaid expenses	1,886.54 632.00 1,501.28	
Total current assets		4,019.82
DEPOSITS HELD IN TRUST - FUNDED Tenant security deposits		1,700.00
RESTRICTED DEPOSITS AND FUNDED RESERVES Reserve for replacements		29,187.68
FIXED ASSETS Land Buildings and equipment	39,857.14 749,727.52	
Total fixed assets	789,584.66	
Less accumulated depreciation	(<u>250,736.45</u>)	538,848.21
Total Assets		<u>573,755.71</u>
LIABILITIES		
CURRENT LIABILITIES Accounts payable - trade	146,882.86	
Total current liabilities		146,882.86
DEPOSIT LIABILITIES Tenant security deposits (contra)		1,400.00
LONG-TERM LIABILITIES Loan - New Directions Housing Corporation		164,250.82
Total liabilities		312,533.68
NET ASSETS		
Net assets without donor restrictions	261,222.03	
Total net assets without donor restriction	5	261,222.03
Total Liabilities and Net Assets Without Donor Restrictions		<u>573,755.71</u>

PARKLAND PROPERTIES II STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2019

INCOME	
Rent	34,507.50
Tenant charges	<u>3,298.00</u>
	37,805.50
EXPENSES	
Administrative	14,138.23
Utilities	5,002.99
Operating and maintenance	25,904.07
Insurance	4,190.00
Depreciation	22,755.61
Taxes and license	262.01
14.100 4.14 1100.110	72,252.91
CHANGE IN NET ASSETS WITHOUT DONOR RESTRICTIONS	
(DEFICIT)	(34,447.41)
(,	
NET ASSETS WITHOUT DONOR RESTRICTIONS, at	
July 1, 2018	<u>295,669.44</u>
• /	
NET ASSETS WITHOUT DONOR RESTRICTIONS, at	
June 30, 2019	<u>261,222.03</u>

CURRENT ASSETS Cash in bank	1,434.80	
Tenant accounts receivable	56.00	
Prepaid expenses	268.17	
Total current assets		1,758.97
DEPOSITS HELD IN TRUST - FUNDED Tenant security deposits		1,500.00
RESTRICTED DEPOSITS AND FUNDED RESERVES Reserve for replacements		100.00
FIXED ASSETS		
Land Buildings	19,164.34 446,165.09	
Total fixed assets	465,329.43	
Less accumulated depreciation	(82,126.84)	383,202.59
Total Assets		<u>386,561.56</u>
LIABILITIES		
CURRENT LIABILITIES		
Accounts payable - trade Prepaid rent	128,834.53 38.43	
Total current liabilities		128,872.96
DEPOSIT LIABILITIES		
Tenant security deposits (contra)		1,300.00
LONG-TERM LIABILITIES		
Loan - New Directions Housing Corporation Mortgage Payable - Louisville/Metro Government	21,347.89 <u>176,779.44</u>	
Total long-term liabilities		198,127.33
Total liabilities		328,300.29
NET ASSETS		
Net assets without donor restrictions	58,261.27	
Total net assets without donor restrictions	•	<u>58,261.27</u>
Total Liabilities and Net Assets Without Donor Restrictions		<u>386,561.56</u>

See Independent Auditor's Report on Supplemental Information.

MARKET STREET PROPERTIES STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2019

INCOME Rent Tenant charges	37,164.36 2,422.50 39,586.86
EXPENSES Administrative Utilities Operating and maintenance Insurance Depreciation Taxes and license	13,734.99 5,607.90 16,956.40 3,215.36 16,982.62 79.22 56,576.49
CHANGE IN NET ASSETS WITHOUT DONOR RESTRICTIONS (DEFICIT)	(16,989.63)
NET ASSETS WITHOUT DONOR RESTRICTIONS, at July 1, 2017	75,250.90
NET ASSETS WITHOUT DONOR RESTRICTIONS, at June 30, 2018	58,261.27

CURRENT ASSETS Cash in bank Tenant accounts receivable Prepaid expenses	12,562.67 7,525.05 1,814.49	
Total current assets		21,902.21
DEPOSITS HELD IN TRUST - FUNDED Tenant security deposits		17,961.00
RESTRICTED DEPOSITS AND FUNDED RESERVES Reserve for replacements		8,253.25
FIXED ASSETS Land Buildings and equipment Total fixed assets	98,219.10 4,400,706.67 4,498,925.77	
Less accumulated depreciation	(3,056,558.49)	1,442,367.28
OTHER ASSETS Financing fees, net of amortization of \$3,362.00		7,844.59
Total Assets		1,498,328.33
LIABILITIES		
CURRENT LIABILITIES Accounts payable - trade Prepaid rent Mortgage payable - current portion Accrued interest payable Total current liabilities	231,721.16 1,705.92 44,715.97 3,100.80	281,243.85
DEPOSIT LIABILITIES Tenant security deposits (contra)		16,126.00
LONG-TERM LIABILITIES Mortgage Payable - Main Source Bank Total long-term liabilities	991,761.71	991,761.71
Total liabilities		1,289,131.56
NET ASSETS		
Net assets without donor restrictions Total net assets without donor restrictions	209,196.77	209,196.77
Total Liabilities and Net Assets Without Donor Restrictions		1,498,328.33

O'CONNOR SQUARE APARTMENTS STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2019

INCOME Rent Tenant charges	365,489.28 22,811.39 388,300.67
EXPENSES Administrative Utilities Operating and maintenance Insurance Depreciation and amortization Taxes and license Mortgage interest Tenant utility allowance	116,588.25 73,946.03 152,163.89 25,405.50 154,701.56 2,247.31 38,347.88 2,679.00 566,079.42
CHANGE IN NET ASSETS WITHOUT DONOR RESTRICTIONS (DEFICIT)	(177,778.75)
NET ASSETS WITHOUT DONOR RESTRICTIONS, at July 1, 2018	386,975.52
NET ASSETS WITHOUT DONOR RESTRICTIONS, at June 30, 2019	209,196.77

CURRENT ASSETS Cash in bank Tenant accounts receivable Subsidy receivable Prepaid expenses	1,597.39 2,344.29 1,060.00 829.53	
Total current assets		5,831.21
DEPOSITS HELD IN TRUST - FUNDED Tenant security deposits		4,249.00
FIXED ASSETS Land Buildings and equipment Total fixed assets	24,500.00 339,389.97 363,889.97	
Less accumulated depreciation	(27,344.05)	336,545.92
OTHER ASSETS Financing fees, net of amortization of \$1,507.25 Due from owner	5,727.65 216.50	5,944.15
Total Assets		352,570.28
LIABILITIES		
CURRENT LIABILITIES Accounts payable - trade Prepaid rent Mortgage payable - current portion Accrued interest payable Total current liabilities	25,844.49 916.00 13,262.09 1,081.92	41,104.50
DEPOSIT LIABILITIES Tenant security deposits (contra)		3,949.00
LONG-TERM LIABILITIES Mortgage Payable - Main Source Bank Total long-term liabilities	322,217.60	322,217.60
Total liabilities		367,271.10
NET ASSETS		
Net assets without donor restrictions (deficit) Total net assets without donor restrictions (deficit)	(14,700.82)	(14,700.82)
Total Liabilities and Net Assets Without Donor Restrictions		352,570.28

MUHAMMAD ALI HISTORIC APARTMENTS STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2019

INCOME Rent Tenant charges	112,503.35 5,772.47 118,275.82
EXPENSES Administrative Utilities Operating and maintenance Insurance, taxes and licenses Depreciation and amortization Mortgage interest	33,639.03 17,126.29 32,431.82 7,529.69 12,906.46 13,434.37 117,067.66
CHANGE IN NET ASSETS WITHOUT DONOR RESTRICTIONS	1,208.16
NET ASSETS WITHOUT DONOR RESTRICTIONS (DEFICIT), at July 1, 2018	(15,908.98)
NET ASSETS WITHOUT DONOR RESTRICTIONS (DEFICIT), at June 30, 2019	(14,700.82)

CURRENT ASSETS Cash in bank Tenant accounts receivable Subsidy receivable Prepaid expenses	4,667.93 3,532.65 648.48 1,252.27	
Total current assets		10,101.33
DEPOSITS HELD IN TRUST - FUNDED Tenant security deposits		11,320.00
RESTRICTED DEPOSITS AND FUNDED RESERVES Reserve for replacements		1,382.82
FIXED ASSETS Land Buildings and equipment Total fixed assets	19,527.31 3,809,282.56 3,828,809.87	
Less accumulated depreciation	(<u>1,885,475.15</u>)	1,943,334.72
Total Assets		<u>1,966,138.87</u>
LIABILITIES		
CURRENT LIABILITIES Accounts payable - trade Prepaid rent Mortgage payable - current portion Accrued interest payable Total current liabilities	100,004.19 1,211.18 19,465.24 1,340.84	122,021.45
DEPOSIT LIABILITIES Tenant security deposits (contra)		10,250.00
LONG-TERM LIABILITIES Mortgage Payable - Main Source Bank Note Payable - New Directions Housing Corp. Total long-term liabilities	428,727.74 400,000.00	828,727.74
Total liabilities		960,999.19
NET ASSETS		
Net assets without donor restrictions Total net assets without donor restrictions	1,005,139.68	1,005,139.68
Total Liabilities and Net Assets Without Donor Restrictions		<u>1,966,138.87</u>

ROOSEVELT APARTMENTS STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2019

INCOME	
Rent	258,680.98
Tenant charges	<u> 10,977.55</u>
	269,658.53
TUDTIVATA	
EXPENSES	01 465 65
Administrative	81,465.65
Utilities	40,549.78
Operating and maintenance	91,350.40
Insurance	16,862.70
Depreciation and amortization	141,938.55
Taxes and license	1,551.79
Mortgage interest	<u>24,627.88</u>
	<u>398,346.75</u>
CHANCE IN NEW ACCESS STRUCTURE DONOR DECEDIORIONS	
CHANGE IN NET ASSETS WITHOUT DONOR RESTRICTIONS (DEFICIT)	(128,688.22)
(DDL TOTT)	(,,
NET ASSETS WITHOUT DONOR RESTRICTIONS at	
July 1, 2018	<u>1,133,827.90</u>
NET ASSETS WITHOUT DONOR RESTRICTIONS at	
June 30, 2019	1,005,139.68
,	

ST. BENEDICT CENTER FOR EARLY CHILDHOOD EDUCATION, INC. STATEMENT OF FINANCIAL POSITION JUNE 30, 2019

CURRENT ASSETS Cash Accounts receivable Promise to give Prepaid expenses Total current assets	59,829.34 42,278.98 64,507.00 1,252.25 167,867.57
EQUIPMENT Equipment	59,306.31 59,306.31
Less accumulated depreciation	55,358.50 3,947.81 171,815.38
LIABILITIES AND NET ASSETS	
CURRENT LIABILITIES Accounts payable Revolving credit line - current portion Accrued payroll and vacation Total current liabilities	17,299.91 35,482.65 31,976.20 84,758.76
LONG-TERM LIABILITIES Revolving credit line - New Directions Housing Corp. Total liabilities	32,485.76 117,244.52
NET ASSETS Without donor restrictions With donor restrictions Total net assets 51,207.09 3,363.77	54,570.86 54,570.86 171,815.38

ST. BENEDICT CENTER FOR EARLY CHILDHOOD EDUCATION, INC. STATEMENT OF ACTIVITIES For the Year Ended June 30, 2019

	Without Donor Restrictions	With Donor Restrictions	<u>Total</u>
REVENUES Program service income Contributions and grants Miscellaneous income	544,705.60 74,360.23 378.57		544,705.60 74,360.23 378.57
Total revenue	619,444.40		619,444.40
EXPENSES Program services Management and general Total expenses	516,816.83 124,364.87 641,181.70	1,676.39	518,493.22 124,364.87 642,858.09
Increase (decrease) in net assets	(21,737.30)	(1,676.39)	(23,413.69)
Net assets, beginning of year	72,944.39	5,040.16	77,984.55
Net assets, end of year	51,207.09	3,363.77	54,570.86